# Competitive Information Disclosure to an Auctioneer: Online Appendix 

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This Online Appendix contains additional results on equilibrium signal structures and a more formal definition of $\epsilon$ - and $\delta$-extensions.

## OA1 More Results on Equilibrium Signal Structures

In Subsection OA1.1, we establish stronger versions of Lemma 6. We then make use of this in Subsections OA1.2 and OA1.3, where we consider the case of two possible valuations and the case of two bidders and three possible valuations, respectively. In particular, we show that under the assumptions in Section VII, there are no other equilibria than those identified in Propositions 3 and 4.

## OA1.1 Strengthening Lemma 6

We strengthen Lemma 6 to Lemma OA2 and ultimately Lemma OA3 below. ${ }^{1}$ We will need a generalization of $\delta$-extensions that allows to raise ironed virtual valuations to a

[^0]level that may differ from zero and, furthermore, to target particular posteriors. Let $b_{i} \in B_{i}$ be any signal structure of bidder $i$. Let $p_{i} \in \mathcal{P}_{i}$ and $x \in \mathbb{R}$ be such that
\[

$$
\begin{equation*}
m_{i}>1, \quad H_{i}\left(v_{i}^{k}, p_{i}\right)<x \leq H_{i}\left(v_{i}^{k+1}, p_{i}\right), \quad \text { and } \quad x<v_{i}^{k} \quad \text { for some } k<m_{i} . \tag{OA.1}
\end{equation*}
$$

\]

Instead of posterior $p_{i}$, a $\Delta$-extension $b_{i}^{\Delta}$ of $b_{i}$ to $x$ at $p_{i}$ draws posterior $p_{i}^{\Delta\left(p_{i}\right)}$ with probability $1-\left[1-P_{i}\left(v_{i}^{k}\right)\right] \Delta\left(p_{i}\right)$ and posterior $p_{i}^{\prime \prime}$ with probability $\left[1-P_{i}\left(v_{i}^{k}\right)\right] \Delta\left(p_{i}\right)$, where $\Delta\left(p_{i}\right) \in(0,1), V_{i}\left(p_{i}^{\prime \prime}\right)=\left\{v_{i}^{k+1}, \ldots, v_{i}^{m_{i}}\right\}$,

$$
p_{i}^{\prime \prime}\left(v_{i}\right)=\frac{p_{i}\left(v_{i}\right)}{1-P_{i}\left(v_{i}^{k}\right)} \quad \forall v_{i} \in V_{i}\left(p_{i}^{\prime \prime}\right),
$$

$V_{i}\left(p_{i}^{\Delta\left(p_{i}\right)}\right)=V_{i}\left(p_{i}\right)$, and

$$
p_{i}^{\Delta\left(p_{i}\right)}\left(v_{i}\right)= \begin{cases}\frac{p_{i}\left(v_{i}\right)}{1-\left[1-P_{i}\left(v_{i}^{k}\right)\right] \Delta\left(p_{i}\right)} & \text { if } v_{i} \leq v_{i}^{k} \\ \frac{\left[1-\Delta\left(p_{i}\right)\right] p_{i}\left(v_{i}\right)}{1-\left[1-P_{i}\left(v_{i}^{k}\right)\right] \Delta \Delta\left(p_{i}\right)} & \text { if } v_{i}>v_{i}^{k}\end{cases}
$$

Note that the expected posterior under $b_{i}^{\Delta}$ conditional on $b_{i}$ drawing posterior $p_{i}$ is $p_{i}$. Hence, $b_{i}^{\Delta}$ satisfies (1) and thus $b_{i}^{\Delta} \in B_{i}$ just as $b_{i}$. We state the following result, whose proof is analogous to the proof of Lemma 3 and therefore omitted.

Lemma OA1. a) For every $i \in N$, every $x \in \mathbb{R}$, and every $p_{i} \in \mathcal{P}_{i}$ that satisfies (OA.1), there is a $\Delta\left(p_{i}\right) \in(0,1)$ such that

$$
H_{i}\left(v_{i}, p_{i}^{\Delta\left(p_{i}\right)}\right)= \begin{cases}x & \text { if } v_{i}=v_{i}^{k}  \tag{OA.2}\\ H_{i}\left(v_{i}, p_{i}\right) & \text { if } v_{i} \in\left\{v_{i}^{k+1}, \ldots, v_{i}^{m_{i}}\right\}\end{cases}
$$

Moreover, $H_{i}\left(v_{i}, p_{i}^{\prime \prime}\right)=H_{i}\left(v_{i}, p_{i}\right)$ for all $v_{i} \in V_{i}\left(p_{i}^{\prime \prime}\right)$.
b) Let $f$ be any optimal strategy of the auctioneer, $i \in N$, and $\mathbf{b} \in B$. For $x \in \mathbb{R}$ and a Borel set $F \subseteq \mathcal{P}_{i}$, let $\hat{\mathcal{P}}_{i}=\left\{p_{i} \in F \mid\right.$ (OA.1) holds for $\left.x\right\}$. Let $b_{i}^{\Delta}$ be such that for every $p_{i} \in \hat{\mathcal{P}}_{i}$, (OA.2) holds. Then,

$$
\begin{aligned}
U_{i}^{f}\left(b_{i}^{\Delta}, \mathbf{b}_{-i}\right) \geq & \int_{\mathcal{P}_{i} \backslash \hat{\mathcal{P}}_{i}} \int_{\mathcal{P}_{-i}} \sum_{\mathbf{v} \in V(\mathbf{p})}\left[v_{i}-H_{i}\left(v_{i}, p_{i}\right)\right] q_{i}^{f}(\mathbf{v}, \mathbf{p}) p(\mathbf{v}) \mathrm{d} b_{-i}\left(\mathbf{p}_{-i}\right) \mathrm{d} b_{i}\left(p_{i}\right) \\
& +\int_{\hat{\mathcal{P}}_{i}} \int_{\mathcal{P}_{-i}} \sum_{\mathbf{v} \in V(\mathbf{p}): v_{i}>v_{i}^{k}}\left[v_{i}-H_{i}\left(v_{i}, p_{i}\right)\right] q_{i}^{f}(\mathbf{v}, \mathbf{p}) p(\mathbf{v}) \mathrm{d} b_{-i}\left(\mathbf{p}_{-i}\right) \mathrm{d} b_{i}\left(p_{i}\right) \\
& +\int_{\hat{\mathcal{P}}_{i}} \int_{\mathcal{P}_{-i}} \sum_{\mathbf{v} \in V(\mathbf{p}): v_{i}=v_{i}^{k}}\left(v_{i}-x\right) q_{i}^{f}\left(\mathbf{v},\left(p_{i}^{\Delta\left(p_{i}\right)}, \mathbf{p}_{-i}\right)\right) p(\mathbf{v}) \mathrm{d} b_{-i}\left(\mathbf{p}_{-i}\right) \mathrm{d} b_{i}\left(p_{i}\right) .
\end{aligned}
$$

We use Lemma OA1 to prove the next result, which strengthens Lemma 6.
Lemma OA2. Suppose $\mathbf{b}$ is a Nash equilibrium of a disclosure game. Then, there is a bidder $i \in N$ such that

$$
\begin{equation*}
b_{i}\left(\left\{p_{i} \in \mathcal{P}_{i} \mid H_{i}\left(v_{i}^{1}, p_{i}\right) \geq \min _{j} \bar{v}_{j}^{1}\right\}\right)=1 . \tag{OA.3}
\end{equation*}
$$

Proof. Let $f$ be any optimal strategy for the auctioneer. By contradiction, suppose $\mathbf{b}$ is a Nash equilibrium of the disclosure game defined by $f$ and (OA.3) does not hold. For every bidder $i \in N$, define

$$
\begin{equation*}
\underline{x}_{i}=\inf \left\{H_{i}\left(v_{i}^{1}, p_{i}\right) \mid p_{i} \in \operatorname{supp}\left(b_{i}\right)\right\}, \tag{OA.4}
\end{equation*}
$$

where possibly $\underline{x}_{i}=-\infty$. Let $\underline{x}=\max _{i} \underline{x}_{i}$. Then for every $\rho>\underline{x}$,

$$
\begin{equation*}
b_{i}\left(\left\{p_{i} \in \mathcal{P}_{i} \mid H_{i}\left(v_{i}^{1}, p_{i}\right)<\rho\right\}\right)>0 \quad \forall i \in N . \tag{OA.5}
\end{equation*}
$$

Note that (OA.3) is equivalent to $\underline{x} \geq \min _{i} \bar{v}_{i}^{1}$. Since (OA.3) does not hold by our hypothesis, $\underline{x}<\min _{i} \bar{v}_{i}^{1}$. By Lemma 6, $\underline{x} \geq 0$. Moreover, one can show that there exists a bidder $j \in N$ such that

$$
\begin{equation*}
b_{j}\left(\left\{p_{j} \in \mathcal{P}_{j} \mid H_{j}\left(v_{j}^{1}, p_{j}\right)>\underline{x}\right\}\right)=1 . \tag{OA.6}
\end{equation*}
$$

Indeed, Lemma 6 states (OA.6) for $\underline{x}=0$. To show that (OA.6) holds for $0 \leq \underline{x}<$ $\min _{i} \bar{v}_{i}^{1}$, one can proceed as in the proof of Lemma 6 but replace $\delta$-extensions by $\Delta$ extensions to $\underline{x}$ at all $p_{j}$ such that $H_{j}\left(v_{j}^{1}, p_{j}\right)<\underline{x}$.

Consider any bidder $i$. Since there are only finitely many possible valuations, there exists $\hat{\rho} \in\left(\underline{x}, \bar{v}_{i}^{1}\right)$ such that for every $\rho \in(\underline{x}, \hat{\rho}), b_{i}$ assigns positive probability to

$$
\mathcal{P}_{i, \rho}=\left\{p_{i} \in \mathcal{P}_{i} \mid H_{i}\left(v_{i}^{k}, p_{i}\right)<\rho \text { and } \hat{\rho} \leq H_{i}\left(v_{i}^{k+1}, p_{i}\right) \text { for some } k<m_{i}\right\}
$$

Consider a $\Delta$-extension $b_{i}^{\Delta}$ of $b_{i}$ to $\hat{\rho}$ at all $p_{i} \in \mathcal{P}_{i, \rho}$. By Lemma OA1b), we can choose $b_{i}^{\Delta}$ such that $U_{i}^{f}\left(b_{i}^{\Delta}, \mathbf{b}_{-i}\right)-U_{i}^{f}(\mathbf{b})$ is weakly greater than

$$
\begin{aligned}
\int_{\mathcal{P}_{i, \rho}} & \int_{\mathcal{P}_{-i}} \sum_{\mathbf{v} \in V(\mathbf{p}): v_{i}=v_{i}^{k}}\left(v_{i}-\hat{\rho}\right) q_{i}^{f}\left(\mathbf{v},\left(p_{i}^{\Delta\left(p_{i}\right)}, \mathbf{p}_{-i}\right)\right) p(\mathbf{v}) \mathrm{d} b_{-i}\left(\mathbf{p}_{-i}\right) \mathrm{d} b_{i}\left(p_{i}\right) \\
& -\int_{\mathcal{P}_{i, \rho}} \int_{\mathcal{P}_{-i}} \sum_{\mathbf{v} \in V(\mathbf{p}): v_{i} \leq v_{i}^{k}}\left[v_{i}-H_{i}\left(v_{i}, p_{i}\right)\right] q_{i}^{f}(\mathbf{v}, \mathbf{p}) p(\mathbf{v}) \mathrm{d} b_{-i}\left(\mathbf{p}_{-i}\right) \mathrm{d} b_{i}\left(p_{i}\right) .
\end{aligned}
$$

There is a constant $K$ such that for every $\rho \in(x, \hat{\rho})$ and $p_{i} \in \mathcal{P}_{i, \rho}$,

$$
\int_{\mathcal{P}_{-i}} \sum_{\mathbf{v}_{-i} \in V_{-i}\left(\mathbf{p}_{-i}\right)} q_{i}^{f}\left(\left(v_{i}^{k}, \mathbf{v}_{-i}\right),\left(p_{i}^{\Delta\left(p_{i}\right)}, \mathbf{p}_{-i}\right)\right) p_{-i}\left(\mathbf{v}_{-i}\right) \mathrm{d} b_{-i}\left(\mathbf{p}_{-i}\right)=K>0,
$$

where the inequality follows from (OA.5) and $\hat{\rho}>\underline{x} \geq 0$. On the other hand, for any sequence $\left(\rho^{s}\right)$ in $(\underline{x}, \hat{\rho})$ such that $\lim _{s \rightarrow \infty} \rho^{s}=\underline{x}$, and with $p_{i}^{s} \in \mathcal{P}_{i, \rho^{s}}$ and $v_{i}^{s} \in$ $V_{i}\left(p_{i}^{s}\right) \backslash\left\{v_{i}^{k+1}, \ldots, v_{i}^{m_{i}}\right\}$, we have

$$
\lim _{s \rightarrow \infty} \int_{\mathcal{P}_{-i}} \sum_{\mathbf{v}_{-i} \in V_{-i}\left(\mathbf{p}_{-i}\right)} q_{i}^{f}\left(\left(v_{i}^{s}, \mathbf{v}_{-i}\right),\left(p_{i}^{s}, \mathbf{p}_{-i}\right)\right) p_{-i}\left(\mathbf{v}_{-i}\right) \mathrm{d} b_{-i}\left(\mathbf{p}_{-i}\right)=0
$$

by (OA.6). It follows that for small $\rho, U_{i}^{f}\left(b_{i}^{\Delta}, \mathbf{b}_{-i}\right)-U_{i}^{f}(\mathbf{b})>0$. Hence, $b_{i}$ is not a best response against $\mathbf{b}_{-i}$, and consequently $\mathbf{b}$ is not a Nash equilibrium; a contradiction.

We use Lemma OA2 to prove the next result. It strengthens Lemma OA2 in that if the lowest possible valuation is the same across all bidders, there are at least two bidders whose ironed virtual valuation is weakly higher than that valuation.

Lemma OA3. Let $\bar{v}_{i}^{1}=\bar{v}^{1}$ for all $i \in N$. Suppose $\mathbf{b}$ is a Nash equilibrium of a disclosure game. Then, there are at least two bidders $i \in N$ such that

$$
\begin{equation*}
b_{i}\left(\left\{p_{i} \in \mathcal{P}_{i} \mid H_{i}\left(v_{i}^{1}, p_{i}\right) \geq \bar{v}^{1}\right\}\right)=1 \tag{OA.7}
\end{equation*}
$$

Proof. Let $f$ be any optimal strategy for the auctioneer. Suppose $\mathbf{b}$ is a Nash equilibrium of the disclosure game defined by $f$. By Lemma OA2, (OA.7) holds for at least one bidder $i \in N$. By contradiction, suppose it holds for no bidder $j \neq i$. That is, using the notation $\underline{x}_{j}$ defined in (OA.4), $\underline{x}_{j}<\bar{v}^{1}$ for all $j \neq i$. Consider bidder $i$. By $\bar{v}_{i}^{1}=\bar{v}^{1}$ and Lemma 1a), $b_{i}$ draws with probability $\bar{p}_{i}\left(\bar{v}_{i}^{1}\right)$ posterior $p_{i}$ with support $V_{i}\left(p_{i}\right)=\left\{\bar{v}_{i}^{1}\right\}$. With the remaining probability, $b_{i}$ draws a posterior $p_{i} \in \hat{\mathcal{P}}_{i}=\left\{p_{i} \in \mathcal{P}_{i} \mid \bar{v}_{i}^{1} \notin V_{i}\left(p_{i}\right)\right\}$ with $H_{i}\left(v_{i}^{1}, p_{i}\right) \geq \bar{v}^{1}$. Choose $\gamma>0$ such that

$$
\bar{v}_{i}^{1}-\frac{1}{\gamma}\left(\bar{v}_{i}^{\bar{m}_{i}}-\bar{v}_{i}^{1}\right) \in\left(\max \left\{\max _{j \neq i} \underline{x}_{j}, 0\right\}, \bar{v}_{i}^{1}\right) .
$$

For any $p_{i} \in \hat{\mathcal{P}}_{i}$, define $p_{i}^{\prime} \in \mathcal{P}_{i}$ by $V_{i}\left(p_{i}^{\prime}\right)=\left\{\bar{v}_{i}^{1}\right\} \cup V_{i}\left(p_{i}\right)=\left\{\bar{v}_{i}^{1}, v_{i}^{1}, \ldots, v_{i}^{m_{i}}\right\}$ and

$$
p_{i}^{\prime}\left(v_{i}\right)= \begin{cases}\frac{\gamma}{1+\gamma} & \text { if } v_{i}=\bar{v}_{i}^{1}  \tag{OA.8}\\ \frac{p_{i}\left(v_{i}\right)}{1+\gamma} & \text { if } v_{i} \in\left\{v_{i}^{1}, \ldots, v_{i}^{m_{i}}\right\}\end{cases}
$$

Since

$$
J_{i}\left(\bar{v}_{i}^{1}, p_{i}^{\prime}\right)=\bar{v}_{i}^{1}-\frac{1}{\gamma}\left(v_{i}^{1}-\bar{v}_{i}^{1}\right)<\bar{v}_{i}^{1} \leq H_{i}\left(v_{i}^{1}, p_{i}\right)
$$

we have

$$
H_{i}\left(v_{i}, p_{i}^{\prime}\right)= \begin{cases}J_{i}\left(v_{i}, p_{i}^{\prime}\right) & \text { if } v_{i}=\bar{v}_{i}^{1} \\ H_{i}\left(v_{i}, p_{i}\right) & \text { if } v_{i} \in\left\{v_{i}^{1}, \ldots, v_{i}^{m_{i}}\right\}\end{cases}
$$

Choose $\alpha, \beta \in(0,1)$ such that

$$
\begin{equation*}
\left[1-\bar{p}_{i}\left(\bar{v}_{i}^{1}\right)\right](1-\beta) \gamma=\bar{p}_{i}\left(\bar{v}_{i}^{1}\right)(1-\alpha) . \tag{OA.9}
\end{equation*}
$$

Consider the following distribution $b_{i}^{\prime}$ on $\mathcal{P}_{i}$ :

- With probability $\bar{p}_{i}\left(\bar{v}_{i}^{1}\right) \alpha, p_{i}$ with $V_{i}\left(p_{i}\right)=\left\{\bar{v}_{i}^{1}\right\}$ is drawn.
- With probability $\beta b_{i}\left(\hat{\mathcal{P}}_{i}\right)$, a $p_{i} \in \hat{\mathcal{P}}_{i}$ is drawn from distribution $b_{i} / b_{i}\left(\hat{\mathcal{P}}_{i}\right)$.
- With probability $(1-\beta)(1+\gamma) b_{i}\left(\hat{\mathcal{P}}_{i}\right)$, a $p_{i} \in \hat{\mathcal{P}}_{i}$ is drawn from distribution $b_{i} / b_{i}\left(\hat{\mathcal{P}}_{i}\right)$ and is replaced by $p_{i}^{\prime}$ as defined in (OA.8).

Distribution $b_{i}^{\prime}$ is indeed a distribution on $\mathcal{P}_{i}$ since using (OA.9) and $b_{i}\left(\hat{\mathcal{P}}_{i}\right)=1-\bar{p}_{i}\left(\bar{v}_{i}^{1}\right)$,

$$
\int_{\mathcal{P}_{i}} \mathrm{~d} b_{i}^{\prime}\left(p_{i}\right)=\bar{p}_{i}\left(\bar{v}_{i}^{1}\right) \alpha+[\beta+(1-\beta)(1+\gamma)] b_{i}\left(\hat{\mathcal{P}}_{i}\right)=1 .
$$

Moreover, (OA.8), (OA.9), and $b_{i}\left(\hat{\mathcal{P}}_{i}\right)=1-\bar{p}_{i}\left(\bar{v}_{i}^{1}\right)$ imply

$$
\int_{\mathcal{P}_{i}} p_{i}\left(\bar{v}_{i}^{1}\right) \mathrm{d} b_{i}^{\prime}\left(p_{i}\right)=\bar{p}_{i}\left(\bar{v}_{i}^{1}\right) \alpha+(1-\beta)(1+\gamma) \int_{\hat{\mathcal{P}}_{i}} \frac{\gamma}{1+\gamma} \mathrm{d} b_{i}\left(p_{i}\right)=\bar{p}_{i}\left(\bar{v}_{i}^{1}\right),
$$

and for any valuation $v_{i} \in \bar{V}_{i}$ other than $\bar{v}_{i}^{1}$,

$$
\int_{\mathcal{P}_{i}} p_{i}\left(v_{i}\right) \mathrm{d} b_{i}^{\prime}\left(p_{i}\right)=\beta \int_{\hat{\mathcal{P}}_{i}} p_{i}\left(v_{i}\right) \mathrm{d} b_{i}\left(p_{i}\right)+(1-\beta)(1+\gamma) \int_{\hat{\mathcal{P}}_{i}} \frac{p_{i}\left(v_{i}\right)}{1+\gamma} \mathrm{d} b_{i}\left(p_{i}\right)=\int_{\hat{\mathcal{P}}_{i}} p_{i}\left(v_{i}\right) \mathrm{d} b_{i}\left(p_{i}\right) .
$$

Hence, $b_{i}^{\prime}$ satisfies (1) and thus $b_{i}^{\prime} \in B_{i}$ just as $b_{i}$. Now,

$$
\begin{aligned}
U_{i}^{f}\left(b_{i}^{\prime}, \mathbf{b}_{-i}\right)-U_{i}^{f}(\mathbf{b})=\int_{\hat{\mathcal{P}}_{i}} \int_{\mathcal{P}_{-i}} & \sum_{\mathbf{v}_{-i} \in V_{-i}\left(\mathbf{p}_{-i}\right)}\left[\bar{v}_{i}^{1}-H_{i}\left(\bar{v}_{i}^{1}, p_{i}^{\prime}\right)\right] q_{i}^{f}\left(\left(\bar{v}_{i}^{1}, \mathbf{v}_{-i}\right),\left(p_{i}^{\prime}, \mathbf{p}_{-i}\right)\right) \\
& \cdot \frac{\gamma}{1+\gamma} p_{-i}\left(\mathbf{v}_{-i}\right) \mathrm{d} b_{-i}\left(\mathbf{p}_{-i}\right)(1-\beta)(1+\gamma) \mathrm{d} b_{i}\left(p_{i}\right)>0,
\end{aligned}
$$

where the inequality follows from $\bar{v}_{i}^{1}>H_{i}\left(\bar{v}_{i}^{1}, p_{i}^{\prime}\right)>\max \left\{\max _{j \neq i} \underline{x}_{j}, 0\right\}$. Thus, $b_{i}$ is not a best response against $\mathbf{b}_{-i}$, and so $\mathbf{b}$ is not a Nash equilibrium; a contradiction.

## OA1.2 Two Possible Valuations

It now easily follows that for the case of two possible valuations, there are no other equilibria than those identified in Proposition 3.

Proposition OA1. Suppose $\bar{V}_{i}=\left\{v^{L}, v^{H}\right\}$ for all $i \in N$. If $\mathbf{b}^{*}$ is a Nash equilibrium of a disclosure game, then for at least two bidders $i \in N$, $b_{i}^{*}$ draws with probability $\bar{p}_{i}\left(v^{L}\right)$ the posterior $p_{i}^{\prime}$ such that $V_{i}\left(p_{i}^{\prime}\right)=\left\{v^{L}\right\}$ and with probability $\bar{p}_{i}\left(v^{H}\right)$ the posterior $p_{i}^{\prime \prime}$ such that $V_{i}\left(p_{i}^{\prime \prime}\right)=\left\{v^{H}\right\}$.

Proof. Follows directly from Lemma OA3 and Lemma 1a).

## OA1.3 Two Bidders and Three Possible Valuations

In Proposition 4, we identified an equilibrium for the case of two symmetric bidders with three possible valuations. We will now show that there are no other equilibria.

We will use Lemma OA4 below, which does not require that the priors are identical as in Proposition 4. So let $N=\{1,2\}$ and suppose $\bar{V}_{i}=\left\{v^{1}, v^{2}, v^{3}\right\}$ for both $i \in N$. Let $f$ be any optimal strategy for the auctioneer, and suppose $\left(b_{1}^{*}, b_{2}^{*}\right)$ is a Nash equilibrium of the disclosure game defined by $f$. By Lemma OA3 and Lemma 1a), each $b_{i}^{*}$ draws the posterior $p_{i}$ such that $V_{i}\left(p_{i}\right)=\left\{v^{1}\right\}$ with probability $\bar{p}_{i}\left(v^{1}\right)$. By (1), it follows that (almost) every other posterior $p_{i}$ drawn by $b_{i}^{*}$ has support $V_{i}\left(p_{i}\right) \subseteq\left\{v^{2}, v^{3}\right\}$ and can thus be identified with the variable $y_{i}=p_{i}\left(v^{2}\right)=1-p_{i}\left(v^{3}\right)$.

Accordingly, we identify the signal structure $b_{i}^{*}$ with a distribution function $F_{i}^{*}$ over $[0,1]$ : conditional on $V_{i}\left(p_{i}\right) \neq\left\{v^{1}\right\}$, the posterior $p_{i}$ is identified with $y_{i}$ drawn from $F_{i}^{*}$. Given posterior $p_{i}$ with $p_{i}\left(v^{2}\right)=y_{i}>0$ and given bidder $i$ 's realized valuation is $v_{i}=v^{2}$, let

$$
\bar{Q}_{i}\left(y_{i}\right)=\int_{\mathcal{P}_{j}} \sum_{v_{j} \in V_{j}\left(p_{j}\right)} q_{i}^{f}\left(\left(v^{2}, v_{j}\right), \mathbf{p}\right) p_{j}\left(v_{j}\right) \mathrm{d} b_{j}^{*}\left(p_{j}\right)
$$

be bidder $i$ 's expected allocation probability given $b_{j}^{*}$ of bidder $j \neq i$. Define $\bar{Q}_{i}(0)=0$. Identifying $b_{i}^{*}$ with $F_{i}^{*}$, bidder $i$ 's payoff is

$$
U_{i}^{f}\left(b_{1}^{*}, b_{2}^{*}\right)=\left[1-\bar{p}_{i}\left(v^{1}\right)\right] \int_{0}^{1}\left(1-y_{i}\right)\left(v^{3}-v^{2}\right) \bar{Q}_{i}\left(y_{i}\right) \mathrm{d} F_{i}^{*}\left(y_{i}\right),
$$

where we used that $\left[v^{2}-H_{i}\left(v^{2}, p_{i}\right)\right] p_{i}\left(v^{2}\right)=\left(1-y_{i}\right)\left(v^{3}-v^{2}\right)$ for $p_{i}$ with $p_{i}\left(v^{2}\right)=y_{i}$. Since $\left(b_{1}^{*}, b_{2}^{*}\right)$ is a Nash equilibrium,

$$
\begin{align*}
& \forall i \in N: F_{i}^{*} \in \underset{F_{i}}{\arg \max } \int_{0}^{1}\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right) \mathrm{d} F_{i}\left(y_{i}\right)  \tag{OA.10}\\
& \text { s.t. }\left[1-\bar{p}_{i}\left(v^{1}\right)\right] \int_{0}^{1} y_{i} \mathrm{~d} F_{i}\left(y_{i}\right)=\bar{p}_{i}\left(v^{2}\right)
\end{align*}
$$

where we omit the factor $\left[1-\bar{p}_{i}\left(v^{1}\right)\right]\left(v^{3}-v^{2}\right)$ from the objective and where the constraint ensures (1).

Let $\underline{y}=\left(v^{3}-v^{2}\right) /\left(v^{3}-v^{1}\right)$. Note that $\underline{y}$ is the value of $y_{i}$ such that the virtual valuation of $v^{2}$ equals $v^{1}$, that is, $H_{i}\left(v^{2}, p_{i}\right)=v^{1}$ for $p_{i}\left(v^{2}\right)=\underline{y} .{ }^{2}$ The following lemma states several properties of $F_{i}^{*}$.

Lemma OA4. Let $N=\{1,2\}$ and $\bar{V}_{i}=\left\{v^{1}, v^{2}, v^{3}\right\}$ for both $i \in N$. Let $\left(b_{1}^{*}, b_{2}^{*}\right)$ be a Nash equilibrium of a disclosure game. Let $S\left(F_{i}^{*}\right)$ be the intersection of the support of $F_{i}^{*}$ with $(0,1]$ and suppose $S\left(F_{i}^{*}\right) \nsubseteq\{\underline{y}, 1\}$ for both $i \in N$. Then, there exists $\bar{y} \in(\underline{y}, 1)$ such that $S_{i}\left(F_{i}^{*}\right)=[\underline{y}, \bar{y}]$ and $F_{i}^{*}$ has no atom in $(\underline{y}, \bar{y}]$ for both $i \in N$.

Proof. We proceed in four steps, proving the following properties: (i) $F_{i}^{*}$ has no atom in $(\underline{y}, 1)$; (ii) $\min S\left(F_{i}^{*}\right)=\underline{y}$; (iii) $\max S\left(F_{i}^{*}\right)=\bar{y} \in(\underline{y}, 1)$; (iv) $S\left(F_{i}^{*}\right)$ is convex. ${ }^{3}$ We repeatedly use that if there exist $e^{\prime} \in[0,1)$ and $e^{\prime \prime} \in\left(e^{\prime}, 1\right]$ such that

$$
\begin{align*}
& \forall \lambda \in(0,1): \quad \lambda\left(1-e^{\prime}\right) \bar{Q}_{j}\left(e^{\prime}\right)+(1-\lambda)\left(1-e^{\prime \prime}\right) \bar{Q}_{j}\left(e^{\prime \prime}\right)  \tag{OA.11}\\
& \quad>\left[1-\lambda e^{\prime}-(1-\lambda) e^{\prime \prime}\right] \bar{Q}_{j}\left(\lambda e^{\prime}+(1-\lambda) e^{\prime \prime}\right)
\end{align*}
$$

then $F_{i}^{*}$ assigns probability zero to $\left(e^{\prime}, e^{\prime \prime}\right)$ by optimality (OA.10).
(i) By contradiction, suppose $F_{i}^{*}$ has an atom at $e \in(\underline{y}, 1)$. Then,

$$
\lim _{y_{j} \downarrow e}\left(1-y_{j}\right) \bar{Q}_{j}\left(y_{j}\right)>\lim _{y_{j} \uparrow e}\left(1-y_{j}\right) \bar{Q}_{j}\left(y_{j}\right) .
$$

It follows that there exist $e^{\prime}<e$ and $e^{\prime \prime \prime}>e$ such that, for every $\lambda$ for which $\lambda e^{\prime}+(1-$ $\lambda) e^{\prime \prime \prime} \in\left(e^{\prime}, e\right)$,

$$
\lambda\left(1-e^{\prime}\right) \bar{Q}_{j}\left(e^{\prime}\right)+(1-\lambda)\left(1-e^{\prime \prime \prime}\right) \bar{Q}_{j}\left(e^{\prime \prime \prime}\right)>\left[1-\lambda e^{\prime}-(1-\lambda) e^{\prime \prime \prime}\right] \bar{Q}_{j}\left(\lambda e^{\prime}+(1-\lambda) e^{\prime \prime \prime}\right)
$$

[^1]By optimality (OA.10), $F_{j}^{*}$ assigns probability zero to $\left(e^{\prime}, e\right)$. Let $e^{\prime \prime \prime \prime}=\min \left\{y_{j} \in S\left(F_{j}^{*}\right) \mid\right.$ $\left.y_{j} \geq e\right\}$. For every $y_{i} \in\left(e^{\prime}, e^{\prime \prime \prime \prime}\right)$, it holds that $\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)=\left(1-y_{i}\right) \lim _{\hat{e} \downarrow e^{\prime}} \bar{Q}_{i}(\hat{e})$, whereas for every $y_{i}>e^{\prime \prime \prime \prime},\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)>\left(1-y_{i}\right) \lim _{\hat{e} \downarrow e^{\prime}} \bar{Q}_{i}(\hat{e})$. We may assume that $F_{j}^{*}$ has no atom at $e$, for otherwise at least one bidder can obtain a strictly higher payoff through an $\epsilon$-extension by Lemma 2b). Since $F_{j}^{*}$ has no atom at $e,\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)$ is continuous at $e$. It follows that there exists $e^{\prime \prime}>e$ such that (OA.11) holds for $e^{\prime}$ and $e^{\prime \prime}$. This is a contradiction to $e$ being in the support of $F_{i}^{*}$.
(ii) By Lemma OA3 and Lemma 1a), min $S\left(F_{i}^{*}\right) \geq \underline{y}$. It remains to show min $S\left(F_{i}^{*}\right)=$ $\underline{y}$ for both $i \in N$. The proof proceeds by contradiction. Suppose first $\min S\left(F_{j}^{*}\right)>\underline{y}$ and $\min S\left(F_{i}^{*}\right) \in\left(\underline{y}, \min S\left(F_{j}^{*}\right)\right]$, where $j \neq i$. Then, for every $y_{i} \in\left(\underline{y}, \min S\left(F_{j}^{*}\right)\right)$ we have $\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)=\left(1-y_{i}\right) \bar{p}_{j}\left(v^{1}\right)$, whereas for every $y_{i}>\min S\left(F_{j}^{*}\right),\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)>$ $\left(1-y_{i}\right) \bar{p}_{j}\left(v^{1}\right)$. By (i), we may assume that $F_{j}^{*}$ has no atom at $\min S\left(F_{j}^{*}\right)$, so that $\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)$ is continuous at $\min S\left(F_{j}^{*}\right)$. It follows that there exist $e^{\prime} \in\left(\underline{y}, \min S\left(F_{i}^{*}\right)\right)$ and $e^{\prime \prime}>\min S\left(F_{j}^{*}\right) \geq \min S\left(F_{i}^{*}\right)$ such that (OA.11) holds, a contradiction.

Now suppose $\min S\left(F_{i}^{*}\right)>\min S\left(F_{j}^{*}\right)=\underline{y}$. By the argument for the above case, we may assume $\left(\underline{y}, \min S\left(F_{i}^{*}\right)\right) \nsubseteq S\left(F_{j}^{*}\right)$. Let $\left.e=\min \left\{y_{j} \in S\left(F_{j}^{*}\right) \mid y_{j} \geq \min S\left(F_{i}^{*}\right)\right)\right\}$. Then, for every $y_{i} \in(\underline{y}, e)$ it holds that $\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)=\left(1-y_{i}\right) \lim _{\hat{e} \downarrow \underline{\underline{y}}} \bar{Q}_{i}(\hat{e})$, whereas for every $y_{i}>e,\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)>\left(1-y_{i}\right) \lim _{\hat{e} \hat{y}} \bar{Q}_{i}(\hat{e})$. By (i), we may assume that $F_{j}^{*}$ has no atom at $e$, so that $\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)$ is continuous at $e$. It follows that there exist $e^{\prime}<\min S\left(F_{i}^{*}\right)$ and $e^{\prime \prime}>e \geq \min S\left(F_{i}^{*}\right)$ such that (OA.11) holds; a contradiction.
(iii) We first show max $S\left(F_{i}^{*}\right)<1$. By contradiction, suppose max $S\left(F_{i}^{*}\right)=1$. Thus, $\left[1-\max S\left(F_{i}^{*}\right)\right] \bar{Q}_{i}\left(\max S\left(F_{i}^{*}\right)\right)=0$. Since both $\underline{y}$ and 1 are in $S\left(F_{i}^{*}\right)$, optimality (OA.10) implies that we can find $e \geq \underline{y}$ arbitrarily close to $\underline{y}$ such that for every $\lambda \in(0,1]$

$$
\begin{aligned}
& \lambda(1-e) \bar{Q}_{i}(e)+(1-\lambda)\left[1-\max S\left(F_{i}^{*}\right)\right] \bar{Q}_{i}\left(\max S\left(F_{i}^{*}\right)\right) \\
& =\lambda(1-e) \bar{Q}_{i}(e) \geq[1-\lambda e-(1-\lambda)] \bar{Q}_{i}(\lambda e+(1-\lambda)) \Longleftrightarrow \bar{Q}_{i}(e) \geq \bar{Q}_{i}(\lambda e+1-\lambda)
\end{aligned}
$$

Since $\bar{Q}_{i}$ is nondecreasing, it follows that $\bar{Q}_{i}\left(y_{i}\right)=\bar{Q}_{i}(e)$ for all $y_{i} \in[e, 1)$. But since $e$ can be chosen arbitrarily close to $\underline{y}$, this implies $S\left(F_{j}^{*}\right) \subseteq\{\underline{y}, 1\}$; a contradiction to our assumption in Lemma OA4.

It remains to show max $S\left(F_{i}^{*}\right)=\max S\left(F_{j}^{*}\right)$. By contradiction, suppose max $S\left(F_{i}^{*}\right)>$
$\max S\left(F_{j}^{*}\right)$. For every $y_{i}>\max S\left(F_{j}^{*}\right)$, we have $\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)=\left(1-y_{i}\right)\left[\bar{p}_{j}\left(v^{1}\right)+\right.$ $\left.\bar{p}_{j}\left(v^{2}\right)\right]$. By this linearity and $\max S\left(F_{i}^{*}\right)>\max S\left(F_{j}^{*}\right)$, we may assume that $S\left(F_{i}^{*}\right) \backslash$ $\left[\underline{y}, \max S\left(F_{j}^{*}\right)\right]$ contains at least two elements. By optimality (OA.10), it follows that $\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)=\left(1-y_{i}\right)\left[\bar{p}_{j}\left(v^{1}\right)+\bar{p}_{j}\left(v^{2}\right)\right]$ for almost every $y_{i} \in S\left(F_{i}^{*}\right)$. (Note that optimality (OA.10) requires that almost all points $\left(y_{i},\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)\right)$ with $y_{i} \in S\left(F_{i}^{*}\right)$ lie on a line, none lying above.) However, for every $e>\underline{y}, F_{i}^{*}$ assigns positive probability to $[\underline{y}, e]$ by $($ ii $)$, and $\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)<\left(1-y_{i}\right)\left[\bar{p}_{i}\left(v^{1}\right)+\bar{p}_{j}\left(v^{2}\right)\right]$ for $y_{i}$ close to $\underline{y}$ by our assumption $S_{j}\left(F_{j}^{*}\right) \nsubseteq\{\underline{y}, 1\}$. Thus, we have a contradiction.
(iv) By contradiction, suppose there exist $e^{\prime}, e^{\prime \prime \prime}$ where $\underline{y}<e^{\prime}<e^{\prime \prime \prime}<\bar{y}$ such that $S\left(F_{i}^{*}\right)$ does not include ( $\left.e^{\prime}, e^{\prime \prime \prime}\right)$ but does include $e^{\prime \prime \prime}$. We may also assume $e^{\prime \prime \prime} \in S\left(F_{j}^{*}\right)$, for otherwise we get a contradiction analogously to the first part of the proof of (ii). For every $y_{j} \in\left(e^{\prime}, e^{\prime \prime \prime}\right),\left(1-y_{j}\right) \bar{Q}_{j}\left(y_{j}\right)=\left(1-y_{j}\right) \lim _{\hat{e} \downarrow e^{\prime}} \bar{Q}_{j}(\hat{e})$, whereas for every $y_{j}>e^{\prime \prime \prime}$, $\left(1-y_{j}\right) \bar{Q}_{j}\left(y_{j}\right)>\left(1-y_{j}\right) \lim _{\hat{e} \downarrow \ell^{\prime}} \bar{Q}_{j}(\hat{e})$. By (i), we may assume that $F_{i}^{*}$ has no atom at $e^{\prime \prime \prime}$, so that $\left(1-y_{j}\right) \bar{Q}_{j}\left(y_{j}\right)$ is continuous at $e^{\prime \prime \prime}$. It follows that there exist $e^{\prime \prime}>e^{\prime \prime \prime}$ such that (OA.11) holds; a contradiction.

We can now show that the equilibrium is unique in the case of two bidders with identical priors over three possible valuations as considered in Proposition 4.

Proposition OA2. Suppose $N=\{1,2\}$ and $\bar{V}_{i}=\left\{v^{1}, v^{2}, v^{3}\right\}$ with $\bar{p}_{i}\left(v^{k}\right)=\rho^{k}>0$ for $i \in N$ and $k \in\{1,2,3\}$. Let $\left(b_{1}^{*}, b_{2}^{*}\right)$ be a Nash equilibrium of a disclosure game. Then, that disclosure game has no other Nash equilibrium.

Proof. By Lemma OA3 and Lemma 1a), each $b_{i}^{*}$ draws posterior $p_{i}$ such that $V_{i}\left(p_{i}\right)=$ $\left\{v^{1}\right\}$ with probability $\rho^{1}$. By (1), it follows that (almost) every other posterior $p_{i}$ drawn by $b_{i}^{*}$ has support $V_{i}\left(p_{i}\right) \subseteq\left\{v^{2}, v^{3}\right\}$, and we write $p_{i}\left(v^{2}\right)=1-p_{i}\left(v^{3}\right)=y_{i}$. As in Lemma OA4, we identify $b_{i}^{*}$ with the distribution function $F_{i}^{*}$ over $[0,1]$ by which $y_{i}$ is drawn. Since $\left(b_{1}^{*}, b_{2}^{*}\right)$ is a Nash equilibrium, optimality (OA.10) holds.

Let $S\left(F_{i}^{*}\right)$ be the intersection of the support of $F_{i}^{*}$ with $(0,1]$. By Lemma OA3 and Lemma 1a), $\min S\left(F_{i}^{*}\right) \geq \underline{y}$ for both $i \in N$. We first show $S_{i}\left(F_{i}^{*}\right) \nsubseteq\{\underline{y}, 1\}$ for both $i \in N$, so that we can apply Lemma OA4. For both $i$, we can rule out $S\left(F_{i}^{*}\right)=\{1\}$ : $S\left(F_{i}^{*}\right)=\{1\}$ means the support of $F_{i}^{*}$ is $\{0,1\}$ (perfect disclosure), resulting in payoff
zero for bidder $i$, but $i$ can obtain a strictly positive payoff by drawing any $y_{i} \in(\underline{y}, 1)$ with positive probability. By contradiction, suppose $S\left(F_{j}^{*}\right)=\{\underline{y}, 1\}$ or $S\left(F_{j}^{*}\right)=\{\underline{y}\}$. Note that the constraint in (OA.10) requires $\int_{0}^{1} y_{i} \mathrm{~d} F_{i}\left(y_{i}\right)=\rho^{2} /\left(1-\rho^{1}\right)$. We consider two cases. Case 1: $\rho^{2} /\left(1-\rho^{1}\right) \leq \underline{y}$. For every $y_{i} \in(0, \underline{y})$, we have $\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)=0$, whereas for every $y_{i} \in(\underline{y}, 1],\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)=\left(1-y_{i}\right)\left[\rho^{1}+\int_{\{\underline{y}\}} y_{j} \mathrm{~d} F_{j}^{*}\left(y_{j}\right)\right]>0$. By $\rho^{2} /\left(1-\rho^{1}\right) \leq \underline{y}$, it follows from optimality (OA.10) that $S\left(F_{i}^{*}\right)=\{\underline{y}\}$. But this is impossible in equilibrium since if both $F_{1}^{*}$ and $F_{2}^{*}$ have an atom at $\underline{y}$, then at least one bidder can obtain a strictly higher payoff through an $\epsilon$-extension by Lemma 2b). Case 2: $\rho^{2} /\left(1-\rho^{1}\right)>\underline{y}$. In this case, the prior does not admit $S\left(F_{j}^{*}\right)=\{\underline{y}\}$, so $S\left(F_{j}^{*}\right)=\{\underline{y}, 1\}$. Optimality (OA.10) then implies that we can find $e>\underline{y}$ arbitrarily close to $\underline{y}$ such that

$$
\begin{aligned}
\forall \lambda \in(0,1): \lambda(1-e) \bar{Q}_{j}(e)+(1-\lambda)(1-1) \bar{Q}_{j}(1) & \geq[1-\lambda e-(1-\lambda)] \bar{Q}_{j}(\lambda e+(1-\lambda)) \\
& \Longrightarrow \bar{Q}_{j}(e) \geq \bar{Q}_{j}(\lambda e+1-\lambda) .
\end{aligned}
$$

Since $\bar{Q}_{j}$ is nondecreasing, it follows that $\bar{Q}_{j}\left(y_{j}\right)=\bar{Q}_{j}(e)$ for all $y_{j} \in[e, 1)$. Since $e$ can be chosen arbitrarily close to $\underline{y}$, this implies $S\left(F_{i}^{*}\right) \cap(\underline{y}, 1)=\emptyset$. By Lemma 2 b ), it is impossible that also $F_{i}^{*}$ has an atom at $\underline{y}$, and we already ruled out $S\left(F_{i}^{*}\right)=\{1\}$. Thus, $S\left(F_{i}^{*}\right) \cap[\underline{y}, 1]=\emptyset ;$ a contradiction to $\rho^{2} /\left(1-\rho^{1}\right)>\underline{y}$.

Since $S_{i}\left(F_{i}^{*}\right) \nsubseteq\{\underline{y}, 1\}$ for both $i \in N$, Lemma OA4 applies, by which there exists $\bar{y} \in(\underline{y}, 1)$ such that $S_{i}\left(F_{i}^{*}\right)=[\underline{y}, \bar{y}]$ and $F_{i}^{*}$ has no atom in $(\underline{y}, \bar{y}]$ for both $i \in N$. Since $S\left(F_{i}^{*}\right)=[\underline{y}, \bar{y}]$, optimality (OA.10) implies that for both $i \in N,\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)$ is affine on $(\underline{y}, \bar{y}]$, that is, there exist $\psi_{i}, \xi_{i} \in \mathbb{R}$ such that on $(\underline{y}, \bar{y}]$

$$
\begin{equation*}
\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)=\psi_{i}+\xi_{i} y_{i} \Longleftrightarrow \bar{Q}_{i}\left(y_{i}\right)=\frac{\psi_{i}+\xi_{i} y_{i}}{1-y_{i}} \tag{OA.12}
\end{equation*}
$$

The border conditions

$$
\begin{aligned}
& \lim _{y_{i} \downarrow \underline{y}} \bar{Q}_{i}\left(y_{i}\right)=\frac{\psi_{i}+\xi_{i} \underline{y}}{1-\underline{y}}=\rho^{1}+\left(1-\rho^{1}\right) \int_{\{\underline{y}\}} y_{j} \mathrm{~d} F_{j}^{*}\left(y_{j}\right), \\
& \lim _{y_{i} \uparrow \bar{y}} \bar{Q}_{i}\left(y_{i}\right)=\frac{\psi_{i}+\xi_{i} \bar{y}}{1-\bar{y}}=\rho^{1}+\rho^{2},
\end{aligned}
$$

yield

$$
\begin{align*}
\psi_{i} & =\rho^{1}-\rho^{2} \frac{1-\bar{y}}{\bar{y}-\underline{y}} \underline{y}+\left(1-\rho^{1}\right) \int_{\{\underline{y}\}} y_{j} \mathrm{~d} F_{j}^{*}\left(y_{j}\right) \frac{1-\underline{y}}{\bar{y}-\underline{y}} \bar{y}  \tag{OA.13}\\
\xi_{i} & =-\rho^{1}+\rho^{2} \frac{1-\bar{y}}{\bar{y}-\underline{y}}-\left(1-\rho^{1}\right) \int_{\{\underline{y}\}} y_{j} \mathrm{~d} F_{j}^{*}\left(y_{j}\right) \frac{1-\underline{y}}{\bar{y}-\underline{y}} \tag{OA.14}
\end{align*}
$$

Note that for $y_{i} \geq \underline{y}$,

$$
\begin{equation*}
\bar{Q}_{i}\left(y_{i}\right)=\rho^{1}+\left(1-\rho^{1}\right)\left[\int_{\{\underline{y}\}} y_{j} \mathrm{~d} F_{j}^{*}\left(y_{j}\right)+\int_{\left(\underline{y}, y_{i}\right]} y_{j} \mathrm{~d} F_{j}^{*}\left(y_{j}\right)\right] . \tag{OA.15}
\end{equation*}
$$

By (OA.12), $\bar{Q}_{i}\left(y_{i}\right)$ is differentiable on $(\underline{y}, \bar{y}]$. By (OA.15) and the Radon-Nikodym Theorem, this implies that $F_{j}^{*}$ admits a density on $(\underline{y}, \bar{y}]$, and we get

$$
\int_{\left(\underline{y}, y_{i}\right]} \frac{\mathrm{d} \bar{Q}_{i}(e)}{\mathrm{d} e} \frac{1}{e} \mathrm{~d} e=\left(1-\rho^{1}\right) \int_{\left(\underline{y}, y_{i}\right]} \mathrm{d} F_{j}^{*}(e) .
$$

Filling in the values for $\psi_{i}$ and $\xi_{i}$ that we obtained in (OA.13) and (OA.14),

$$
\begin{align*}
\int_{\left(\underline{y}, y_{i}\right]} \mathrm{d} F_{j}^{*}(e) & =\frac{\psi_{i}+\xi_{i}}{1-\rho^{1}} \int_{\left(\underline{y}, y_{i}\right]} \frac{1}{e(1-e)^{2}} \mathrm{~d} e \\
& =\frac{\rho^{2}-\left(1-\rho^{1}\right) \int_{\{\underline{y}\}} y_{j} \mathrm{~d} F_{j}^{*}\left(y_{j}\right)}{1-\rho^{1}} \frac{(1-\underline{y})(1-\bar{y})}{\bar{y}-\underline{y}} \int_{\left(\underline{y}, y_{i}\right]} \frac{1}{e(1-e)^{2}} \mathrm{~d} e \tag{OA.16}
\end{align*}
$$

Thus, for both $i \in N, F_{i}^{*}$ is uniquely determined by $F_{i}^{*}(0), \int_{\{y\}} \mathrm{d} F_{i}^{*}\left(y_{i}\right)$, and $\bar{y}$.
We are left to show that $F_{i}^{*}(0), \int_{\{\underline{y}\}} \mathrm{d} F_{i}^{*}\left(y_{i}\right)$, and $\bar{y}$ are uniquely determined. Observe first that if $\psi_{i}+\xi_{i} y_{i}<\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)$ for some $y_{i}$ in $[0, y]$ or $(\bar{y}, 1]$, then bidder $i$ can obtain a strictly higher payoff by replacing $F_{i}^{*}$ by a mean-preserving spread, contradicting optimality (OA.10). Hence, $\psi_{i}+\xi_{i} y_{i} \geq\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)$ for all $y_{i} \in[0,1]$. It follows that $\psi_{i} \geq 0$ for both $i \in N$. Moreover, if $\psi_{i}>0$ then $F_{i}^{*}(0)=0$. (Note that optimality (OA.10) requires that almost all points $\left(y_{i},\left(1-y_{i}\right) \bar{Q}_{i}\left(y_{i}\right)\right)$ with $y_{i} \in S\left(F_{i}^{*}\right)$ lie on a line, none lying above.)

We now show that $\int_{\{\underline{y}\}} \mathrm{d} F_{i}^{*}\left(y_{i}\right)=0$ for both $i \in N$. Note first that we can have $\int_{\{\underline{y}\}} \mathrm{d} F_{i}^{*}\left(y_{i}\right)>0$ for at most one $i$, for otherwise at least one bidder can get a strictly higher payoff through an $\epsilon$-extension by Lemma 2 b ). By contradiction, suppose $\int_{\{\underline{y}\}} \mathrm{d} F_{i}^{*}\left(y_{i}\right)>0$. Given that the bidders have the same prior, (OA.16) then requires $F_{j}^{*}(0)>0$ for $j \neq i$, for otherwise $F_{j}^{*}$ would strictly first-order stochastically dominate $F_{i}^{*}$, contradicting that $F_{i}^{*}, F_{j}^{*}$ have the same mean. Since $F_{j}^{*}(0)>0$, we have $\psi_{j}=0$.

Using (OA.13), it then follows from $\int_{\{\underline{y}\}} \mathrm{d} F_{j}^{*}\left(y_{j}\right)=0<\int_{\{\underline{y}\}} \mathrm{d} F_{i}^{*}\left(y_{i}\right)$ that $\psi_{i}<0$; a contradiction to our observation above that $\psi_{1}, \psi_{2} \geq 0$.

Given that $\int_{\{\underline{y}\}} \mathrm{d} F_{1}^{*}\left(y_{1}\right)=\int_{\{\underline{y}\}} d F_{2}^{*}\left(y_{2}\right)=0$, we have

$$
\psi_{1}=\psi_{2}=\rho^{1}-\rho^{2} \frac{1-\bar{y}}{\bar{y}-\underline{y} \underline{y}} \underline{\underline{x}}
$$

and it remains to show that $F_{i}^{*}(0)$ and $\bar{y}$ are uniquely determined. Observe that $\psi_{1}$ is strictly increasing in $\bar{y}$, whereas (OA.16) is strictly decreasing in $\bar{y}$. It follows that the constraint in (OA.10) cannot be solved simultaneously by $F_{i}^{*}$ with $\bar{y}$ such that $\psi_{1}=0$ and by $F_{i}^{*}$ with $F_{i}^{*}(0)=0$ and $\bar{y}$ such that $\psi_{1}>0$ : the latter distribution function would strictly first-order stochastically dominate the former one, contradicting that they have the same mean. Finally, if $\bar{y}$ is the unique value that solves $\psi_{1}=0$, then $F_{1}^{*}(0), F_{2}^{*}(0)$ are equal and uniquely determined by the constraint in (OA.10) since the bidders have the same prior, and if $F_{i}^{*}(0)=0$ for both $i \in N$ then $\bar{y}$ is uniquely determined by the constraint in (OA.10).

## OA2 More Formal Definition of $\epsilon$ - and $\delta$-Extensions

In this section, we give a more formal definition of the $\epsilon$ - and $\delta$-extensions we introduced in Subsection IV.B. We first consider the process of replacing a signal structure with a more informative one in general, and we will call the more informative one an "extension". We then specialize the approach to $\epsilon$ - and $\delta$-extensions.

Consider any bidder $i \in N$. Let $\Delta \mathcal{P}_{i}$ be the set of all distributions on $\mathcal{P}_{i}$. For $p_{i} \in \mathcal{P}_{i}$, the subset of all distributions that average to $p_{i}$ is

$$
\hat{B}_{i}\left(p_{i}\right)=\left\{b_{i} \in \Delta \mathcal{P}_{i} \mid \int_{\mathcal{P}_{i}} p_{i}^{\prime}\left(v_{i}\right) \mathrm{d} b_{i}\left(p_{i}^{\prime}\right)=p_{i}\left(v_{i}\right) \forall v_{i} \in \bar{V}_{i}\right\} .
$$

For the prior $\bar{p}_{i}$, we introduced the notation $\hat{B}_{i}\left(\bar{p}_{i}\right)=B_{i}$ in Section I. Let $\mathcal{B}\left(\mathcal{P}_{i}\right)$ be the Borel $\sigma$-algebra on $\mathcal{P}_{i}$. An extension kernel is a function $g: \mathcal{P}_{i} \rightarrow \Delta \mathcal{P}_{i}, p_{i} \mapsto g_{p_{i}}$, satisfying

$$
\begin{align*}
& \forall p_{i} \in \mathcal{P}_{i}: g_{p_{i}} \in \hat{B}_{i}\left(p_{i}\right)  \tag{OA.17}\\
& \forall F \in \mathcal{B}\left(\mathcal{P}_{i}\right): p_{i} \mapsto g_{p_{i}}(F) \text { is measurable. } \tag{OA.18}
\end{align*}
$$

Thus, an extension kernel is a Markov kernel that satisfies (OA.17). A signal structure $b_{i} \in B_{i}$ and an extension kernel $g$ define the extension $b_{i}^{\prime} \in B_{i}$ given by $b_{i}^{\prime}(F)=$ $\int_{\mathcal{P}_{i}} g_{p_{i}}(F) \mathrm{d} b_{i}\left(p_{i}\right)$ for $F \in \mathcal{B}\left(\mathcal{P}_{i}\right)$.

In the following, we define $\epsilon$ - and $\delta$-extensions via extension kernels. ${ }^{4}$ That (OA.17) holds is clear from the discussion in Subsection IV.B. Therefore, we concentrate on (OA.18).
$\epsilon$-extensions. For $v_{i} \in \bar{V}_{i}$, denote the set of posteriors with $v_{i}$ as the highest possible valuation by

$$
\mathcal{P}_{i}^{v_{i}}=\left\{p_{i} \in \mathcal{P}_{i} \mid v_{i}^{m_{i}}=v_{i}\right\}=\left\{p_{i} \in \mathcal{P}_{i} \mid p_{i}\left(v_{i}\right)>0 \text { and } p_{i}\left(v_{i}^{\prime}\right)=0 \forall v_{i}^{\prime}>v_{i}\right\} .
$$

Since $\mathcal{P}_{i}^{v_{i}} \in \mathcal{B}\left(\mathcal{P}_{i}\right)$, the trace $\sigma$-algebra $\mathcal{P}_{i}^{v_{i}} \cap \mathcal{B}\left(\mathcal{P}_{i}\right)=\left\{\mathcal{P}_{i}^{v_{i}} \cap F \mid F \in \mathcal{B}\left(\mathcal{P}_{i}\right)\right\}$ is contained in $\mathcal{B}\left(\mathcal{P}_{i}\right)$. We now define the function $g: \mathcal{P}_{i} \rightarrow \Delta \mathcal{P}_{i}$ for $\epsilon$-extensions. For $p_{i}$ with $v_{i}^{m_{i}}=v_{i}, g_{p_{i}}$ draws posterior $p_{i}^{\epsilon}$ with probability $1-p_{i}\left(v_{i}\right) \epsilon$ and posterior $p_{i}^{\prime}$ with probability $p_{i}\left(v_{i}\right) \epsilon$, where $\epsilon \in(0,1), V_{i}\left(p_{i}^{\prime}\right)=\left\{v_{i}\right\}, V_{i}\left(p_{i}^{\epsilon}\right)=V_{i}\left(p_{i}\right)$, and

$$
p_{i}^{\epsilon}\left(v_{i}^{\prime}\right)= \begin{cases}\frac{1}{1-p_{i}\left(v_{i}\right) \epsilon} p_{i}\left(v_{i}^{\prime}\right) & \text { if } v_{i}^{\prime} \in V_{i}\left(p_{i}\right) \backslash\left\{v_{i}\right\}, \\ \frac{1-\epsilon}{1-p_{i}\left(v_{i}\right) \epsilon} p_{i}\left(v_{i}\right) & \text { if } v_{i}^{\prime}=v_{i}\end{cases}
$$

Next, we show that $g$ satisfies (OA.18). For $F \in \mathcal{B}\left(\mathcal{P}_{i}\right)$, let $\hat{F}^{v_{i}}=\left\{p_{i} \in \mathcal{P}_{i}^{v_{i}} \mid p_{i}^{\epsilon} \in F\right\}$ and $\tilde{F}^{v_{i}}=\left\{p_{i} \in \mathcal{P}_{i}^{v_{i}} \mid p_{i}^{\prime} \in F\right\}$. Then,

$$
g_{p_{i}}(F)=\sum_{v_{i} \in \bar{V}_{i}}\left(\mathbf{1}_{\hat{F}^{v} i}\left(p_{i}\right)\left[1-p_{i}\left(v_{i}\right) \epsilon\right]+\mathbf{1}_{\tilde{F}^{v} i}\left(p_{i}\right) p_{i}\left(v_{i}\right) \epsilon\right) .
$$

For any $v_{i} \in \bar{V}_{i}$, the restriction of the functions $p_{i} \mapsto p_{i}^{\epsilon}$ and $p_{i} \mapsto p_{i}^{\prime}$, respectively, to $\mathcal{P}_{i}^{v_{i}}$ is continuous and hence measurable with respect to $\mathcal{P}_{i}^{v_{i}} \cap \mathcal{B}\left(\mathcal{P}_{i}\right)$. Since products and sums of measurable functions are measurable, it follows that the restriction of $p_{i} \mapsto$ $g_{p_{i}}(F)$ to $\mathcal{P}_{i}^{v_{i}}$ is measurable with respect to $\mathcal{P}_{i}^{v_{i}} \cap \mathcal{B}\left(\mathcal{P}_{i}\right)$. That is, for any $a \in[0,1]$, $\left\{p_{i} \in \mathcal{P}_{i}^{v_{i}} \mid g_{p_{i}}(F) \geq a\right\} \in \mathcal{P}_{i}^{v_{i}} \cap \mathcal{B}\left(\mathcal{P}_{i}\right)$. Since $\mathcal{P}_{i}^{v_{i}} \cap \mathcal{B}\left(\mathcal{P}_{i}\right) \subseteq \mathcal{B}\left(\mathcal{P}_{i}\right)$, this implies

$$
\left\{p_{i} \in \mathcal{P}_{i} \mid g_{p_{i}}(F) \geq a\right\}=\bigcup_{v_{i} \in \bar{V}_{i}}\left\{p_{i} \in \mathcal{P}_{i}^{v_{i}} \mid g_{p_{i}}(F) \geq a\right\} \in \mathcal{B}\left(\mathcal{P}_{i}\right)
$$

Hence, $p_{i} \mapsto g_{p_{i}}(F)$ is measurable, and so (OA.18) holds.

[^2]$\delta$-extensions. For $v_{i} \in \bar{V}_{i}$, denote the set of posteriors that satisfy (11) with $v_{i}^{k}=v_{i}$ by
\[

$$
\begin{aligned}
\mathcal{P}_{i}^{v_{i}}=\bigcup_{v_{i}^{\prime} \in \bar{V}_{i}: v_{i}^{\prime}>v_{i}} & \left(\left\{p_{i} \in \mathcal{P}_{i} \mid p_{i}\left(v_{i}\right)>0 \text { and } H_{i}\left(v_{i}, p_{i}\right)<0\right\}\right. \\
& \left.\cap\left\{p_{i} \in \mathcal{P}_{i} \mid p_{i}\left(v_{i}^{\prime}\right)=0 \text { or } H_{i}\left(v_{i}^{\prime}, p_{i}\right) \geq 0\right\}\right) .
\end{aligned}
$$
\]

Since ironed virtual valuations are continuous in posteriors (see Lemma 1 b )), $\mathcal{P}_{i}^{v_{i}} \in$ $\mathcal{B}\left(\mathcal{P}_{i}\right)$. Hence, the trace $\sigma$-algebra $\mathcal{P}_{i}^{v_{i}} \cap \mathcal{B}\left(\mathcal{P}_{i}\right)=\left\{\mathcal{P}_{i}^{v_{i}} \cap F \mid F \in \mathcal{B}\left(\mathcal{P}_{i}\right)\right\}$ is contained in $\mathcal{B}\left(\mathcal{P}_{i}\right)$.

In Subsection IV.B, the function $p_{i} \mapsto \delta\left(p_{i}\right)$ in the definition of $\delta$-extensions was unspecified. Here, we define $p_{i} \mapsto \delta\left(p_{i}\right)$ such that $H_{i}\left(v_{i}^{k}, p_{i}^{\delta\left(p_{i}\right)}\right)=0$ (cf. Lemma 3a)). Note that only these $\delta$-extensions are used in the paper. For $v_{i} \in \bar{V}_{i}$, endow $\mathcal{P}_{i}^{v_{i}}$ with the trace $\sigma$-algebra $\mathcal{P}_{i}^{v_{i}} \cap \mathcal{B}\left(\mathcal{P}_{i}\right)$. For $\xi \in[0,1]$, define $\xi \mapsto p_{i}^{\xi}$ by

$$
p_{i}^{\xi}\left(v_{i}^{\prime}\right)= \begin{cases}\frac{1}{1-\left[1-P_{i}\left(v_{i}\right)\right] \xi} p_{i}\left(v_{i}^{\prime}\right) & \text { if } v_{i}^{\prime} \leq v_{i} \\ \frac{1-\xi}{1-\left[1-P_{i}\left(v_{i}\right)\right] \xi} p_{i}\left(v_{i}^{\prime}\right) & \text { if } v_{i}^{\prime}>v_{i}\end{cases}
$$

The function $\left(p_{i}, \xi\right) \mapsto H_{i}\left(v_{i}, p_{i}^{\xi}\right)$ on $\left(p_{i}, \xi\right) \in \mathcal{P}_{i}^{v_{i}} \times[0,1]$ is continuous in each argument by the continuity of ironed virtual valuations. Hence, it is a Carathéodory function, which implies that the correspondence that assings to each $p_{i} \in \mathcal{P}_{i}^{v_{i}}$ the set $\{\xi \in$ $\left.[0,1] \mid H_{i}\left(v_{i}, p_{i}^{\xi}\right)=0\right\}$ admits a selector $p_{i} \mapsto \xi^{*}\left(p_{i}\right)$ that is measurable with respect to $\mathcal{P}_{i}^{v_{i}} \cap \mathcal{B}\left(\mathcal{P}_{i}\right)$ (see Aliprantis and Border, 2006, Cor. 18.8, Thm. 18.13, Lem. 18.2). As shown in the proof of Lemma 3, for $v_{i}^{\prime}>v_{i}$ the equality $H_{i}\left(v_{i}^{\prime}, p_{i}^{\xi}\right)=H_{i}\left(v_{i}^{\prime}, p_{i}\right)$ holds for any $\xi$ with $H_{i}\left(v_{i}, p_{i}^{\xi}\right)=0$, and thus also for $\xi=\xi^{*}\left(p_{i}\right)$.

We now define the function $g: \mathcal{P}_{i} \rightarrow \Delta \mathcal{P}_{i}$ for $\delta$-extensions. If $p_{i}$ does not satisfy (11), then $g_{p_{i}}$ draws $p_{i}$ with probability 1 . If $p_{i}$ satisfies (11) with $v_{i}^{k}=v_{i}$, then $g_{p_{i}}$ draws posterior $p_{i}^{\delta\left(p_{i}\right)}$ with probability $1-\left[1-P_{i}\left(v_{i}\right)\right] \delta\left(p_{i}\right)$ and posterior $p_{i}^{\prime \prime}$ with probability $\left[1-P_{i}\left(v_{i}\right)\right] \delta\left(p_{i}\right)$, where $\delta\left(p_{i}\right)=\xi^{*}\left(p_{i}\right), V_{i}\left(p_{i}^{\prime \prime}\right)=\left\{v_{i}^{\prime} \in V_{i}\left(p_{i}\right) \mid v_{i}^{\prime}>v_{i}\right\}$,

$$
p_{i}^{\prime \prime}\left(v_{i}^{\prime}\right)=\frac{p_{i}\left(v_{i}^{\prime}\right)}{1-P_{i}\left(v_{i}\right)} \quad \forall v_{i}^{\prime} \in V_{i}\left(p_{i}^{\prime \prime}\right)
$$

$V_{i}\left(p_{i}^{\delta\left(p_{i}\right)}\right)=V_{i}\left(p_{i}\right)$, and

$$
p_{i}^{\delta\left(p_{i}\right)}\left(v_{i}^{\prime}\right)= \begin{cases}\frac{1}{1-\left[1-P_{i}\left(v_{i}\right)\right] \delta\left(p_{i}\right)} p_{i}\left(v_{i}^{\prime}\right) & \text { if } v_{i}^{\prime} \leq v_{i}, \\ \frac{1-\delta\left(p_{i}\right)}{1-\left[1-P_{i}\left(v_{i}\right)\right] \delta\left(p_{i}\right)} p_{i}\left(v_{i}^{\prime}\right) & \text { if } v_{i}^{\prime}>v_{i} .\end{cases}
$$

Next, we show that $g$ satisfies (OA.18). For $F \in \mathcal{B}\left(\mathcal{P}_{i}\right)$, let $\hat{F}^{v_{i}}=\left\{p_{i} \in \mathcal{P}_{i}^{v_{i}} \mid p_{i}^{\delta\left(p_{i}\right)} \in\right.$ $F\}$ and $\tilde{F}^{v_{i}}=\left\{p_{i} \in \mathcal{P}_{i}^{v_{i}} \mid p_{i}^{\prime \prime} \in F\right\}$. Then,

$$
\left.\begin{array}{rl}
g_{p_{i}}(F)= & \sum_{v_{i} \in \bar{V}_{i}}\left(\mathbf{1}_{\hat{F}^{v_{i}}}\left(p_{i}\right)\left[1-\left[1-P_{i}\left(v_{i}\right)\right] \delta\left(p_{i}\right)\right]+\mathbf{1}_{\tilde{F}^{v_{i}}}\left(p_{i}\right)\left[1-P_{i}\left(v_{i}\right)\right] \delta\left(p_{i}\right)\right) \\
& \left.+\mathbf{1}_{F \backslash\left(\bigcup_{v_{i} \in \bar{V}_{i}}\right.} \mathcal{P}_{i}^{v_{i}}\right)
\end{array} p_{i}\right) .
$$

For any $v_{i} \in \bar{V}_{i}$, the restriction of the functions $p_{i} \mapsto P_{i}\left(v_{i}\right)$ and $p_{i} \mapsto p_{i}^{\prime \prime}$, respectively, to $\mathcal{P}_{i}^{v_{i}}$ is continuous and hence measurable with respect to $\mathcal{P}_{i}^{v_{i}} \cap \mathcal{B}\left(\mathcal{P}_{i}\right)$. The restriction of $p_{i} \mapsto p_{i}^{\delta\left(p_{i}\right)}$ to $\mathcal{P}_{i}^{v_{i}}$ is measurable with respect to $\mathcal{P}_{i}^{v_{i}} \cap \mathcal{B}\left(\mathcal{P}_{i}\right)$ by the measurability of $p_{i} \mapsto \delta\left(p_{i}\right)$. It follows that the restriction of $p_{i} \mapsto g_{p_{i}}(F)$ to $\mathcal{P}_{i}^{v_{i}}$ is measurable with respect to $\mathcal{P}_{i}^{v_{i}} \cap \mathcal{B}\left(\mathcal{P}_{i}\right)$. Since furthermore $F \backslash\left(\bigcup_{v_{i} \in \bar{V}_{i}} \mathcal{P}_{i}^{v_{i}}\right) \in \mathcal{B}\left(\mathcal{P}_{i}\right)$, an analogous argument as for $\epsilon$-extensions can now be used to show that the unrestricted function $p_{i} \mapsto g_{p_{i}}(F)$ is measurable with respect to $\mathcal{B}\left(\mathcal{P}_{i}\right)$. Hence, (OA.18) holds.

## References

Aliprantis, C. D., and K. C. Border (2006): Infinite Dimensional Analysis. Springer, Berlin, third edn.


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    ${ }^{1}$ While the main goal is to complement the equilibrium analysis of Section VII, we establish these results for the general model as the additional assumptions in Section VII do not facilitate the proofs.

[^1]:    ${ }^{2}$ For posteriors with binary support, virtual valuations $J_{i}$ are always increasing so that ironed virtual valuations $H_{i}$ coincide with virtual valuations.
    ${ }^{3}$ By definition, the support of $F_{i}^{*}$ is closed, so that $\min S\left(F_{i}^{*}\right)$ and $\max S\left(F_{i}^{*}\right)$ exist.

[^2]:    ${ }^{4}$ The randomization over $\epsilon$-extensions used in the proof of Claim A1 and the $\Delta$-extensions specified in Subsection OA1.1 can be treated in a very similar manner.

