# Online Appendix for "Innovation, Reallocation and Growth" 

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## Appendix A: Proofs and Derivations

Proof of Lemma 1. Consider the low-type firms and conjecture $\tilde{V}_{l}(\hat{\mathcal{Q}})=\sum_{\hat{q} \in \mathcal{Q}} \mathrm{Y}^{l}(\hat{q})$ :

$$
r \sum_{\hat{q} \in \hat{\mathcal{Q}}} \mathrm{Y}^{l}(\hat{q})=\sum_{\hat{q} \in \hat{\mathcal{Q}}} \max \left\{0, \max _{x \geq 0}\left[\begin{array}{c}
\tilde{\pi}\left(\hat{q}_{j}\right)-\tilde{w}^{s} \phi^{s}-\tilde{w}^{s} G\left(x, \theta^{L}\right)+\frac{\partial Y^{l}(\hat{q})}{\partial \hat{q}} \frac{\partial \hat{q}}{\partial w^{u}} \frac{\partial w^{u}}{\partial t} \\
+x \mathbb{E} Y^{l}(\hat{q}+\lambda \overline{\hat{q}})-(\tau+\varphi) \mathrm{Y}^{l}(\hat{q})
\end{array}\right]\right\},
$$

which implies

$$
r Y^{l}(\hat{q})=\max \left\{0,\left\{\begin{array}{c}
\tilde{\pi}(\hat{q})-\tilde{w}^{s} \phi^{s}+\frac{\partial Y^{l}(\hat{q})}{\partial \hat{\imath}} \frac{\partial \hat{q}}{\partial w^{u}} \frac{\partial w^{u}}{\partial t}-(\tau+\varphi) \mathrm{Y}^{l}(\hat{q}) \\
+\max _{x \geq 0}\left[x \mathbb{E} Y^{l}(\hat{q}+\lambda \hat{\hat{q}})-\tilde{w}^{s} G\left(x, \theta^{L}\right)\right]
\end{array}\right\}\right\},
$$

where we also use the fact that a firm can choose not to operate an individual product line.

Next consider the high-type firms and conjecture $\tilde{V}_{h}(\hat{\mathcal{Q}})=\sum_{\hat{q} \in \hat{\mathcal{Q}}} \mathrm{Y}^{h}(\hat{q})$ :

$$
r \sum_{\hat{q} \in \hat{\mathcal{Q}}} \mathrm{Y}^{h}(\hat{q})=\sum_{\hat{q} \in \hat{\mathcal{Q}}} \max \left\{0, \max _{x \geq 0}\left[\begin{array}{c}
\tilde{\pi}(\hat{q})-\tilde{w}^{s} \phi^{s}-\tilde{w}^{s} G\left(x, \theta^{H}\right)+\frac{\partial Y^{h}(\hat{q})}{\partial \hat{q}} \frac{\partial \hat{q}}{\partial w^{u}} \frac{\partial w^{u}}{\partial t} \\
+x \mathbb{E} Y^{h}(\hat{q}+\lambda \overline{\hat{q}}) \\
-(\tau+\varphi) \mathrm{Y}^{h}(\hat{q})+v\left[\mathbb{I}_{\hat{q}>\hat{q}_{l, \min }} \cdot Y^{l}(\hat{q})-Y^{h}(\hat{q})\right]
\end{array}\right]\right\},
$$

which similarly implies

$$
r Y^{h}(\hat{q})=\max \left\{0, \max _{x \geq 0}\left[\begin{array}{c}
\tilde{\pi}(\hat{q})-\tilde{w}^{s} \phi^{s}-\tilde{w}^{s} G\left(x, \theta^{H}\right)+\frac{\partial Y^{h}(\hat{q})}{\partial \hat{q}} \frac{\partial \hat{q}}{\partial w^{u}} \frac{\partial w^{u}}{\partial t}+ \\
x \mathbb{E} Y^{h}(\hat{q}+\lambda \overline{\hat{q}}) \\
-(\tau+\varphi) Y^{h}(\hat{q})+v\left[\mathbb{I}_{\hat{q}>\hat{q}_{l, \min }} \cdot Y^{l}(\hat{q})-Y^{h}(\hat{q})\right]
\end{array}\right]\right\} .
$$

Monotonicity follows from the fact that the per-period return function is increasing in $\hat{q}$.

Proof of Proposition 1. First note that $\tilde{\pi}(q)=\left(\frac{\varepsilon-1}{\varepsilon}\right)^{\varepsilon} \frac{1}{\varepsilon-1} \hat{q}^{\varepsilon-1}=\Pi \hat{q}^{\varepsilon-1}$. Then, defining $\Psi \equiv r+\tau+\varphi$, equation (17) can be written as the following linear differential equation

$$
\Psi Y^{l}(\hat{q})+g \hat{q} \frac{\partial Y^{l}(\hat{q})}{\partial \hat{q}}=\Pi \hat{q}^{\varepsilon-1}+\Omega^{l}-\tilde{w}^{s} \phi \text { if } \hat{q}>\hat{q}_{l, \min }
$$

or

$$
\begin{equation*}
\xi_{1} \hat{q}^{-1} Y^{l}(\hat{q})+\frac{\partial Y^{l}(\hat{q})}{\partial \hat{q}}=\xi_{2} \hat{q}^{\varepsilon-2}-\xi_{3} \hat{q}^{-1} \tag{A-1}
\end{equation*}
$$

where $\xi_{1} \equiv \frac{\Psi}{g}, \xi_{2} \equiv \frac{\Pi}{g}$ and $\xi_{3} \equiv \frac{\tilde{w}^{s} \phi-\Omega^{l}}{g}$. Then the solution to (A-1) can be written as

$$
Y^{l}(\hat{q})=\hat{q}^{-\xi_{1}}\left(\int\left[\xi_{2} t^{\xi_{1}+\varepsilon-2}-\xi_{3} t^{\xi_{1}-1}\right] d t+D\right)=\frac{\xi_{2} \hat{q}^{\varepsilon-1}}{\xi_{1}+\varepsilon-1}-\frac{\xi_{3}}{\xi_{1}}+D \hat{q}^{-\xi_{1}} .
$$

Imposing the boundary condition $Y^{l}\left(\hat{q}_{l, \text { min }}\right)=0$, we can solve out for the constant of integration $D$, obtaining

$$
\begin{align*}
Y^{l}(\hat{q}) & =\frac{\xi_{2} \hat{q}^{\varepsilon-1}}{\xi_{1}+\varepsilon-1}-\frac{\xi_{3}}{\xi_{1}}+\left(\frac{\xi_{3} \hat{q}_{l, \text { min }}^{\xi_{1}}}{\xi_{1}}-\frac{\xi_{2} \hat{q}_{l, \text { min }}^{\xi_{1}+\varepsilon-1}}{\xi_{1}+\varepsilon-1}\right) \hat{q}^{-\xi_{1}}  \tag{A-2}\\
& =\frac{\Pi \hat{q}^{\varepsilon-1}}{\Psi+(\varepsilon-1) g}\left(1-\left(\frac{\hat{q}_{l, \text { min }}}{\hat{q}}\right)^{\frac{\Psi}{g}+\varepsilon-1}\right)+\frac{\Omega^{l}-\tilde{w}^{s} \phi}{\Psi}\left(1-\left(\frac{\hat{q}_{l, \text { min }}}{\hat{q}}\right)^{\frac{\Psi}{g}}\right)
\end{align*}
$$

We next provide the derivation of the value for a high-type product line. Let us rewrite the expression in (A-2) as

$$
Y^{l}(\hat{q})=\xi_{4} \hat{q}^{\varepsilon-1}+\xi_{5} \hat{q}^{-\frac{\Psi}{g}}-\xi_{6}
$$

where

$$
\xi_{4} \equiv \frac{\Pi}{\Psi+(\varepsilon-1) g^{\prime}}, \xi_{5}=\frac{\left(\tilde{w}^{s} \phi-\Omega^{l}\right) \hat{q}_{l, \text { min }}^{\frac{\Psi}{g}}}{\Psi}-\frac{\Pi \hat{q}_{l, \text { min }}^{\frac{\Psi}{g}+\varepsilon-1}}{\Psi+g(\varepsilon-1)}, \text { and } \xi_{6}=\frac{\tilde{w}^{s} \phi-\Omega^{l}}{\Psi}
$$

Recall the value of a product line of a high-type firm

$$
\begin{aligned}
& (\Psi+v) Y^{h}(\hat{q})+\frac{\partial Y^{h}(\hat{q})}{\partial \hat{q}} g \hat{q}=\Pi \hat{q}^{\varepsilon-1}+\Omega^{h}-\tilde{w}^{s} \phi+v\left(\xi_{4} \hat{q}^{\varepsilon-1}+\xi_{5} \hat{q}^{-\frac{\Psi}{g}}-\xi_{6}\right) \text { for } \hat{q} \geq \hat{q}_{l, \text { min }} \\
& (\Psi+v) Y^{h}(\hat{q})+\frac{\partial Y^{h}(\hat{q})}{\partial \hat{q}} g \hat{q}=\Pi \hat{q}^{\varepsilon-1}+\Omega^{h}-\tilde{w}^{s} \phi \text { for } \hat{q}_{l, \text { min }}>\hat{q} \geq \hat{q}_{h, \text { min }}
\end{aligned}
$$

which can be rewritten as

$$
K_{1} \mathrm{Y}^{h}(\hat{q}) \hat{q}^{-1}+\frac{\partial Y^{h}(\hat{q})}{\partial \hat{q}}=K_{2} \hat{q}^{\varepsilon-2}+K_{3} \hat{q}^{-\frac{\Psi+g}{g}}-K_{4} \hat{q}^{-1}
$$

where

$$
\begin{align*}
& K_{1} \equiv \frac{\Psi+v}{g}, K_{2} \equiv \frac{\Pi+v \xi_{4}}{g}, K_{3} \equiv \frac{v \xi_{5}}{g} \text { and } K_{4} \equiv \frac{v \xi_{6}+\tilde{w}^{s} \phi-\Omega^{h}}{g} \text { for } \hat{q} \geq \hat{q}_{l, \text { mift }}(\mathrm{A}-3) \\
& K_{1} \equiv \frac{\Psi+v}{g}, K_{2} \equiv \frac{\Pi}{g}, K_{3} \equiv 0 \text { and } K_{4} \equiv \frac{\tilde{w}^{s} \phi-\Omega^{h}}{g} \text { for } \hat{q}_{l, \text { min }}>\hat{q} \geq \hat{q}_{h, \text { min }} . \quad \text { (A-4) } \tag{A-4}
\end{align*}
$$

Then we can express the general solution for the high-type value function as

$$
\begin{align*}
Y^{h}(\hat{q}) & =\hat{q}^{-K_{1}}\left(\int\left[K_{2} \hat{q}^{K_{1}+\varepsilon-2}+K_{3} \hat{q}^{K_{1}-\frac{\Psi+g}{g}}-K_{4} \hat{q}^{K_{1}-1}\right] d \hat{q}+D\right) \\
& =\frac{K_{2} \hat{q}^{\varepsilon-1}}{K_{1}+\varepsilon-1}+\frac{K_{3} \hat{q}^{1-\frac{\Psi+g}{g}}}{K_{1}+1-\frac{\Psi+g}{g}}-\frac{K_{4}}{K_{1}}+D \hat{q}^{-K_{1}} . \tag{A-5}
\end{align*}
$$

To find the constant of integration $D$, we use $\mathrm{Y}^{h}\left(\hat{q}_{h, \text { min }}\right)=0$, which yields

$$
D=-\frac{K_{2} \hat{q}_{h, \text { min }}^{K_{1}+\varepsilon-1}}{K_{1}+\varepsilon-1}-\frac{K_{3} \hat{q}_{h, \min }^{K_{1}+1-\frac{\Psi+g}{g}}}{K_{1}+1-\frac{\Psi+g}{g}}+\frac{K_{4} \hat{q}_{h, \text { min }}^{K_{1}}}{K_{1}} \text { for } \hat{q} \in\left[\hat{q}_{h, \text { min }}, \hat{q}_{l, \text { min }}\right]
$$

Then we can express the value function as

$$
\left.Y^{h}(\hat{q})=\left\{\begin{array}{c}
\frac{K_{2} \hat{q}^{\varepsilon-1}}{K_{1}+\varepsilon-1}+\frac{K_{3} \hat{q}^{1-\frac{\Psi+g}{g}}}{K_{1}+1-\frac{\Psi+g}{g}}-\frac{K_{4}}{K_{1}} \\
+\left[\begin{array}{c}
K_{2} \hat{q}_{h, \text { min }}^{\varepsilon-1} \\
K_{1}+\varepsilon-1
\end{array} \frac{K_{3} \hat{q}_{h, \text { min }}^{1-\frac{\Psi+g}{g}}}{K_{1}+1-\frac{\Psi+g}{g}}+\frac{K_{4}}{K_{1}}\right]\left(\frac{\hat{q}_{h, \text { min }}}{\hat{q}}\right)^{K_{1}}
\end{array}\right\}=\begin{array}{c}
\frac{K_{2} \hat{q}-1}{K_{1}+\varepsilon-1}\left[1-\left(\frac{\hat{q}_{h, \text { min }}}{\hat{q}}\right)^{K_{1}+\varepsilon-1}\right. \\
+\frac{K_{3} \hat{q}^{-\frac{\Psi}{8}}}{K_{1}-\frac{\Psi}{g}}\left[1-\left(\frac{\hat{q}_{h, \text { min }}}{\hat{q}}\right)^{K_{1}-\frac{\Psi}{g}}\right] . \\
-\frac{K_{4}}{K_{1}}\left[1-\left(\frac{\hat{q}_{h, \text { min }}}{\hat{q}}\right)^{K_{1}}\right]
\end{array}\right] .
$$

Then from $(\mathrm{A}-4)$, we have that for $\hat{q} \in\left[\hat{q}_{h, \min }, \hat{q}_{l, \text { min }}\right]$,

$$
Y^{h}(\hat{q})=\frac{\Pi \hat{q}^{\varepsilon-1}}{\Psi+v+(\varepsilon-1) g}\left(1-\left(\frac{\hat{q}_{h, \min }}{\hat{q}}\right)^{\frac{\Psi+v+(\varepsilon-1) g}{g}}\right)+\frac{\Omega^{h}-\tilde{w}^{s} \phi}{\Psi+v}\left(1-\left(\frac{\hat{q}_{h, \min }}{\hat{q}}\right)^{\frac{\Psi+v}{g}}\right)
$$

Intuitively, because product lines with relative quality $\hat{q} \in\left[\hat{q}_{h, \text { min }}, \hat{q}_{l, \text { min }}\right]$ immediately become obsolete when operated by low-type firms, but not by high-type firms, the flow rate of transitioning from high-type to low-type, $v$, becomes part of the effective discount rate in this range.

For $\hat{q} \geq \hat{q}_{l, \text { min }}$, the appropriate values for $K$ 's from (A-3) delivers A-5 as

$$
Y^{h}(\hat{q})=\frac{\Pi \hat{q}^{\varepsilon-1}}{\Psi+(\varepsilon-1) g}\left(1-\left(\frac{\hat{q}_{l, \min }}{\hat{q}}\right)^{\frac{\Psi+(\varepsilon-1) g}{g}}\right)+\frac{\Omega^{l}-\tilde{w}^{s} \phi}{\Psi}\left(1-\left(\frac{\hat{q}_{l, \text { min }}}{\hat{q}}\right)^{\frac{\Psi}{g}}\right)+\frac{\Omega^{h}-\Omega^{l}}{\Psi+v}+D \hat{q}^{-\frac{\Psi+v}{g}}
$$

We also have the boundary condition
$\mathrm{Y}^{h}\left(\hat{q}_{l, \min }\right)=\frac{\Pi \hat{q}_{l, \text { min }}^{\varepsilon-1}}{\Psi+v+(\varepsilon-1) g}\left(1-\left(\frac{\hat{q}_{h, \text { min }}}{\hat{q}_{l, \min }}\right)^{\frac{\Psi+v+(\varepsilon-1) g}{g}}\right)+\frac{\Omega^{h}-\tilde{w}^{s} \phi}{\Psi+v}\left(1-\left(\frac{\hat{q}_{l, \min }}{\hat{q}_{l, \min }}\right)^{\frac{\Psi+v}{g}}\right)$.
Hence, the constant of integration for $\hat{q} \geq \hat{q}_{l, \text { min }}$ must satisfy (A-6). Next using (A-3) and $(\hat{A}-5), \mathrm{Y}^{h}\left(\hat{q}_{l, \text { min }}\right)$ for $\hat{q} \geq \hat{q}_{l, \text { min }}$ can be computed as

$$
\begin{align*}
\mathrm{Y}^{h}\left(\hat{q}_{l, \text { min }}\right) & =\frac{K_{2} \hat{q}_{l, \text { min }}^{\varepsilon-1}}{K_{1}+\varepsilon-1}+\frac{K_{3} \hat{q}_{l, \text { min }}^{1-\frac{\Psi+g}{8}}}{K_{1}+1-\frac{\Psi+g}{g}}-\frac{K_{4}}{K_{1}}+D \hat{q}_{l, \text { min }}^{-K_{1}} \\
& =\frac{\left(\Pi+v \xi_{4}\right) \hat{q}_{l, \text { min }}^{\varepsilon-1}}{\Psi+v+g(\varepsilon-1)}+\xi_{5} \hat{q}_{l, \text { min }}^{-\frac{\Psi}{g}}-\frac{v \xi_{6}+\tilde{w}^{s} \phi-\Omega^{h}}{\Psi+v}+D \hat{q}_{l, \text { min }}^{-\frac{\Psi+v}{8}} \tag{A-7}
\end{align*}
$$

which must be equal to A-6). Equating (A-6) to A-7), we get

Hence

$$
\hat{q}^{-\frac{\Psi+v}{g}} D=\left\{\begin{array}{c}
\frac{\Pi \hat{q}^{\varepsilon-1}}{\Psi+v+g(\varepsilon-1)}\left(1-\left(\frac{\hat{q}_{h, \text { min }}}{\hat{q}}\right)^{\frac{\Psi+v+(\varepsilon-1) g}{g}}\right)-\frac{\Pi \hat{q}^{\varepsilon-1}}{\Psi+v+g(\varepsilon-1)}\left(1-\left(\frac{\hat{q}_{l, \text { min }}}{\hat{q}}\right)^{\frac{\Psi+v+(\varepsilon-1) g}{g}}\right) \\
-\frac{\tilde{w}^{s} \phi-\Omega^{h}}{\Psi+v}\left(1-\left(\frac{\hat{q}_{h, \text { min }}}{\hat{q}}\right)^{\frac{\Psi+v}{g}}\right)^{\frac{\Omega^{l}-\Omega^{h}}{\Psi+v}}+\frac{\tilde{w}^{s} \phi-\Omega^{l}}{\Psi+v}\left(1-\left(\frac{\hat{q}_{l, \text { min }}}{\hat{q}}\right)^{\frac{\Psi+v}{g}}\right)
\end{array}\right\} .
$$

Therefore, for $\hat{q} \geq \hat{q}_{l, \text { min }}$ we have

$$
\mathrm{Y}^{h}(\hat{q})=\left\{\begin{array}{c}
\frac{\Pi \hat{q}^{\varepsilon-1}}{\Psi+v+g(\varepsilon-1)}\left(1-\left(\frac{\hat{q}_{l, \text { min }}}{\hat{q}}\right)^{\frac{\Psi+v+(\varepsilon-1) g}{g}}\right)+\frac{\Omega^{h}-\tilde{w}^{s} \phi}{\Psi+v}\left(1-\left(\frac{\hat{q}_{l, \text { min }}}{\hat{q}}\right)^{\frac{\Psi+v}{g}}\right) \\
\frac{\Pi \hat{q}^{\varepsilon-1}}{\Psi+(\varepsilon-1) g}\left(1-\left(\frac{\hat{q}_{l, \text { min }}}{\hat{q}}\right)^{\frac{\Psi+(\varepsilon-1) g}{g}}\right)+\frac{\Omega^{l}-\tilde{w}^{s} \phi}{\Psi}\left(1-\left(\frac{\hat{q}_{l, \text { min }}}{\hat{q}}\right)^{\frac{\Psi}{g}}\right) \\
-\left(\frac{\Pi \hat{q}^{\varepsilon-1}}{\Psi+v+g(\varepsilon-1)}\left(1-\left(\frac{\hat{q}_{l, \text { min }}}{\hat{q}}\right)^{\frac{\Psi+v+(\varepsilon-1) g}{g}}\right)+\frac{\Omega^{l}-\tilde{w}^{s} \phi}{\Psi+v}\left(1-\left(\frac{\hat{q}_{l, \text { min }}}{\hat{q}}\right)^{\frac{\Psi+v}{g}}\right)\right.
\end{array}\right\} .
$$

Finally, we need to determine the values for the exit thresholds $\hat{q}_{l, \min }$ and $\hat{q}_{h, \min }$. Using the above differential equations we get

$$
\left.\frac{\partial Y^{l}(\hat{q})}{\partial t}\right|_{\hat{q}=\hat{q}_{l, \min }}=\frac{1}{g}\left(\Pi \hat{q}_{l, \min }^{\varepsilon-2}+\frac{\Omega^{l}-\tilde{w}^{s} \phi}{\hat{q}_{l, \min }}\right)
$$

From the smooth-pasting condition we get

$$
\left.\frac{\partial Y^{l}(\hat{q})}{\partial \hat{q}}\right|_{\hat{q}=\hat{q}_{l, \min }}=0 \Longrightarrow \hat{q}_{l, \min }=\left(\frac{\tilde{w}^{s} \phi-\Omega^{l}}{\Pi}\right)^{\frac{1}{\varepsilon-1}}
$$

Similarly, we also have

$$
\left.\frac{\partial Y^{h}(\hat{q})}{\partial \hat{q}}\right|_{\hat{q}=\hat{q}_{h, \min }}=\frac{\Pi}{\Psi+v+(\varepsilon-1) g}\left((\varepsilon-1) \hat{q}^{\varepsilon-2}+\frac{\Psi+v}{g} \hat{q}_{h, \min }^{\frac{\Psi+v+(\varepsilon-1) g}{g}} \hat{q}^{-\frac{\Psi+v}{g}-1}\right)-\frac{\tilde{w}^{s} \phi-\Omega^{h}}{g} \hat{q}_{h, \min }^{\frac{\Psi+v}{g}} \hat{q}^{-\frac{\Psi+v}{g}}
$$

and $\left.\frac{\partial Y^{h}(\hat{q})}{\partial \hat{q}}\right|_{\hat{q}=\hat{q}_{h, \text { min }}}=0$ implies

$$
\hat{q}_{h, \min }=\left(\frac{\tilde{w}^{s} \phi-\Omega^{h}}{\Pi}\right)^{\frac{1}{\varepsilon-1}} .
$$

Lemma 3 Let $F$ denote the overall relative productivity distribution, including both active and inactive product lines. In stationary equilibrium, it satisfies the following differential equation:

$$
g \hat{q} f(\hat{q})=\tau[F(\hat{q})-F(\hat{q}-\lambda \overline{\hat{q}})],
$$

where $\tau=\Phi^{h} x^{h}+\Phi^{l} x^{l}+x^{\text {entry }}$ and $\overline{\hat{q}}=\int_{0}^{\infty} \hat{q} f(\hat{q})$ d $\hat{q}$. Moreover let $\tilde{F}_{k}$ denote the (unnormalized) distribution of relative productivities of active product lines, owned by type $k \in\{h, l\}$. In stationary equilibrium, they satisfy
$g \hat{q} \tilde{f}_{h}(\hat{q})=g \hat{q}_{h, \min } \tilde{f}_{h}\left(\hat{q}_{h, \min }\right)+\left(\tau^{l}+\varphi+v\right) \tilde{F}_{h}(\hat{q})-\tau^{h}\left[F(\hat{q}-\lambda \hat{\hat{q}})-F\left(\hat{q}_{h, \text { min }}-\lambda \overline{\hat{q}}\right)-\tilde{F}_{h}(\hat{q})\right]$ $g \hat{q} \tilde{f}_{l}(\hat{q})=g \hat{q}_{l, \min } \tilde{f}_{l}\left(\hat{q}_{l, \min }\right)+\left(\tau^{h}+\varphi\right) \tilde{F}_{l}(\hat{q})-\tau^{l}\left[F(\hat{q}-\lambda \overline{\hat{q}})-F\left(\hat{q}_{l, \min }-\lambda \overline{\hat{q}}^{\prime}\right)-\tilde{F}_{l}(\hat{q})\right]-v\left[\tilde{F}_{h}(\hat{q})-\tilde{F}_{h}\left(\hat{q}_{l}\right.\right.$
where $\tau^{l}=\Phi^{l} x^{l}+(1-\alpha) x^{\text {entry }}$ and $\tau^{h}=\Phi^{h} x^{h}+\alpha x^{\text {entry }}$. The measure of active product lines are given by

$$
\Phi^{k}=\tilde{F}_{k}(\infty), k \in\{h, l\} .
$$

Proof of Lemma 3. In a stationary equilibrium inflows and outflows into different parts of the distributions have to be equal. First consider overall productivity distribution $F$. Given a time interval of $\Delta t$, this implies that $F_{t}(\hat{q})=F_{t+\Delta t}(\hat{q})$,

$$
F_{t}(\hat{q})=F_{t}(\hat{q}(1+g \Delta t))-\tau \Delta t\left[F_{t}(\hat{q})-F_{t}(\hat{q}-\lambda \overline{\hat{q}})\right]
$$

Next, subtract $F_{t}(\hat{q}(1+g \Delta t))$ from both sides, multiply both sides by -1 , divide again sides by $\Delta t$, and take the limit as $\Delta t \rightarrow 0$, so that

$$
\lim _{\Delta t \rightarrow 0} \frac{F(\hat{q}(1+g \Delta t))-F(\hat{q})}{\Delta t}=g \hat{q} f(\hat{q})
$$

Using this last expression delivers

$$
g \hat{q} f(\hat{q})=\tau[F(\hat{q})-F(\hat{q}-\lambda \overline{\hat{q}})] .
$$

Similarly, for active product line distributions $\tilde{F}_{k}$, we can write

$$
\begin{aligned}
\tilde{F}_{h, t}(\hat{q}) & =\tilde{F}_{h, t}(\hat{q}(1+g \Delta t))-\tilde{F}_{h, t}\left(\hat{q}_{h, \min }(1+g \Delta t)\right)+\tau^{h} \Delta t\left[F_{t}(\hat{q}-\lambda \overline{\hat{q}})-\tilde{F}_{h, t}(\hat{q})-F_{t}\left(\hat{q}_{h, \min }-\lambda \overline{\hat{q}}\right)\right] \\
& -\left(\tau^{l}+\varphi+v\right) \Delta t \tilde{F}_{h, t}(\hat{q}) \\
\tilde{F}_{l, t}(\hat{q}) & =\tilde{F}_{l, t}(\hat{q}(1+g \Delta t))-\tilde{F}_{l, t}\left(\hat{q}_{l, \min }(1+g \Delta t)\right)+\tau^{l} \Delta t\left[F_{t}(\hat{q}-\lambda \overline{\hat{q}})-\tilde{F}_{l, t}(\hat{q})-F_{t}\left(\hat{q}_{l, \min }-\lambda \overline{\hat{q}}\right)\right] \\
& -\left(\tau^{h}+\varphi\right) \Delta t \tilde{F}_{l, t}(\hat{q})+v \Delta t\left[\tilde{F}_{h, t}(\hat{q})-\tilde{F}_{h, t}\left(\hat{q}_{l, \min }\right)\right] .
\end{aligned}
$$

Again, by subtracting $\tilde{F}_{k, t}(\hat{q}(1+g \Delta t))-\tilde{F}_{k, t}\left(\hat{q}_{k, \text { min }}(1+g \Delta t)\right)$ from both sides, dividing by $-\Delta t$, and taking the limit as $\Delta t \rightarrow 0$, we get the desired equations for $k \in\{h, l\}$ in Lemma 3.

Proof of Proposition 2. As shown in Lemma 3, overall productivity distribution satisfies

$$
\hat{q} f(\hat{q})=\frac{\tau}{g}[F(\hat{q})-F(\hat{q}-\lambda \overline{\hat{q}})]
$$

By integrating both sides over the domain, we get

$$
\mathbb{E}(\hat{q}) \equiv \int_{0}^{\infty} \hat{q} f(\hat{q}) d \hat{q}=\frac{\tau}{g} \int_{0}^{\infty}[F(\hat{q})-F(\hat{q}-\lambda \overline{\hat{q}})] d \hat{q}
$$

We can write above equation as follows

$$
\mathbb{E}(\hat{q})=\frac{\frac{\tau}{g}}{1+\frac{\tau}{g}} \int_{0}^{\infty}[1-F(\hat{q}-\lambda \bar{q})] d \hat{q} .
$$

as $\int_{0}^{\infty}[1-F(\hat{q})] d \hat{q}=\mathbb{E}(\hat{q})$.
By changing of variable as $x=\hat{q}-\lambda \bar{q}$, which implies $d x=d \hat{q}$, we have

$$
\mathbb{E}(\hat{q})=\frac{\frac{\tau}{g}}{1+\frac{\tau}{g}} \int_{-\lambda \hat{q}}^{\infty}[1-F(x)] d x=\frac{\tau}{g} \lambda \overline{\hat{q}}
$$

Last equality follows from the fact that $F(x)=0$ for $x \leq 0$. In equilibrium we have, $\overline{\hat{q}}=\mathbb{E}(\hat{q})$. Therefore

$$
g=\tau \lambda
$$

## Appendix B: Estimation Results from the Robustness Exercises

## B-1 Employment Weighted Sample

Table B-1: Estimated Parameters

| $\#$ | Parameter | Description | Value |
| :---: | :---: | :--- | :---: |
| 1. | $\phi$ | Fixed cost of operation | 0.168 |
| 2. | $\theta^{H}$ | Innovative capacity of high-type firms | 2.209 |
| 3. | $\theta^{L}$ | Innovative capacity of low-type firms | 1.532 |
| 4. | $\theta^{E}$ | Innovative capacity of entrants | 0.025 |
| 5. | $\alpha$ | Probability of being high-type entrant | 0.917 |
| 6. | $\nu$ | Transition rate from high-type to low-type | 0.258 |
| 7. | $\lambda$ | Innovation step size | 0.101 |
| 8. | $\varphi$ | Exogenous destruction rate | 0.039 |

Table B-2: Model and Data Moments

| $\#$ | Moments | Model | Data | $\#$ | Moments | Model | Data |
| :--- | :--- | :---: | :---: | :---: | :--- | :---: | :---: |
| 1. | Firm exit (small-young) | 0.104 | 0.107 | 10. | Sales growth (small-young) | 0.079 | 0.079 |
| 2. | Firm exit (small-old) | 0.102 | 0.077 | 11. | Sales growth (small-old) | 0.020 | 0.019 |
| 3. | Firm exit (large-old) | 0.039 | 0.036 | 12. | Sales growth (large-old) | -0.023 | -0.022 |
| 4. | Trans. from large to small | 0.025 | 0.010 | 13. | R\&D to sales (small-young) | 0.100 | 0.075 |
| 5. | Trans. from small to large | 0.036 | 0.014 | 14. | R\&D to sales (small-old) | 0.066 | 0.048 |
| 6. | Prob. of small (cond on entry) | 0.795 | 0.753 | 15. | R\&D to sales (large-old) | 0.066 | 0.055 |
| 7. | Emp. growth (small-young) | 0.078 | 0.073 | 16. | 5-year Entrant Share | 0.361 | 0.393 |
| 8. | Emp. growth (small-old) | 0.020 | 0.028 | 17. | Fixed cost-R\&D labor ratio | 3.284 | 5.035 |
| 9. | Emp. growth (large-old) | -0.023 | -0.033 | 18. | Aggregate growth | 0.022 | 0.022 |

## B-2 Organic Sample that Excludes M\&A Activities

Table B-3: Parameter Estimates

| $\#$ | Parameter | Description | Value |
| :---: | :---: | :--- | :---: |
| 1. | $\phi$ | Fixed cost of operation | 0.233 |
| 2. | $\theta^{H}$ | Innovative capacity of high-type firms | 1.708 |
| 3. | $\theta^{L}$ | Innovative capacity of low-type firms | 1.480 |
| 4. | $\theta^{E}$ | Innovative capacity of entrants | 0.023 |
| 5. | $\alpha$ | Probability of being high-type entrant | 0.806 |
| 6. | $v$ | Transition rate from high-type to low-type | 0.213 |
| 7. | $\lambda$ | Innovation step size | 0.137 |
| 8. | $\varphi$ | Exogenous destruction rate | 0.030 |

## Table B-4: Model and Data Moments

| $\#$ | Moments | Model | Data | $\#$ | Moments | Model | Data |
| :---: | :--- | :---: | :---: | :---: | :--- | :---: | :---: |
| 1. | Firm exit (small-young) | 0.097 | 0.112 | 10. | Sales growth (small-young) | 0.086 | 0.102 |
| 2. | Firm exit (small-old) | 0.091 | 0.067 | 11. | Sales growth (small-old) | 0.049 | 0.014 |
| 3. | Firm exit (large-old) | 0.030 | 0.022 | 12. | Sales growth (large-old) | -0.003 | -0.003 |
| 4. | Trans. from large to small | 0.021 | 0.009 | 13. | R\&D to sales (small-young) | 0.070 | 0.048 |
| 5. | Trans. from small to large | 0.037 | 0.010 | 14. | R\&D to sales (small-old) | 0.065 | 0.061 |
| 6. | Prob. of small (cond on entry) | 0.873 | 0.899 | 15. | R\&D to sales (large-old) | 0.057 | 0.035 |
| 7. | Emp. growth (small-young) | 0.088 | 0.106 | 16. | 5-year Entrant Share | 0.319 | 0.381 |
| 8. | Emp. growth (small-old) | 0.049 | 0.028 | 17. | Fixed cost-R\&D labor ratio | 4.592 | 5.035 |
| 9. | Emp. growth (large-old) | -0.002 | -0.002 | 18. | Aggregate growth | 0.022 | 0.022 |

## B-3 Baseline Estimation without R\&D Moments

Table B-5: Estimated Parameters

| $\#$ | Parameter | Description | Value |
| :---: | :---: | :--- | :---: |
| 1. | $\phi$ | Fixed cost of operation | 0.215 |
| 2. | $\theta^{H}$ | Innovative capacity of high-type firms | 1.711 |
| 3. | $\theta^{L}$ | Innovative capacity of low-type firms | 1.407 |
| 4. | $\theta^{E}$ | Innovative capacity of entrants | 0.030 |
| 5. | $\alpha$ | Probability of being high-type entrant | 0.894 |
| 6. | $v$ | Transition rate from high-type to low-type | 0.207 |
| 7. | $\lambda$ | Innovation step size | 0.130 |
| 8. | $\varphi$ | Exogenous destruction rate | 0.035 |

Table B-6: Model and Data Moments

| $\#$ | Moments | Model | Data | $\#$ | Moments | Model | Data |
| :---: | :--- | :---: | :---: | :---: | :--- | :---: | :---: |
| 1. | Firm exit (small-young) | 0.098 | 0.107 | 10. | Sales growth (small-young) | 0.095 | 0.107 |
| 2. | Firm exit (small-old) | 0.092 | 0.077 | 11. | Sales growth (small-old) | 0.046 | 0.024 |
| 3. | Firm exit (large-old) | 0.035 | 0.036 | 12. | Sales growth (large-old) | -0.005 | -0.003 |
| 4. | Trans. from large to small | 0.021 | 0.010 | 13. | R\&D to sales (small-young) | - | - |
| 5. | Trans. from small to large | 0.037 | 0.014 | 14. | R\&D to sales (small-old) | - | - |
| 6. | Prob. of small (cond on entry) | 0.853 | 0.753 | 15. | R\&D to sales (large-old) | - | - |
| 7. | Emp. growth (small-young) | 0.096 | 0.106 | 16. | 5-year Entrant Share | 0.333 | 0.393 |
| 8. | Emp. growth (small-old) | 0.046 | 0.035 | 17. | Fixed cost-R\&D labor ratio | 4.263 | 5.035 |
| 9. | Emp. growth (large-old) | -0.005 | -0.005 | 18. | Aggregate growth | 0.022 | 0.022 |

Table B-7: Excluding R\&D Moments

| $x^{\text {entry }}$ | $x^{l}$ | $x^{h}$ | $\Phi^{l}$ | $\Phi^{h}$ | $\hat{q}_{l, \text { min }}$ | $\hat{q}_{h, \text { min }}$ | $\frac{L^{R \& D}}{L^{S}}$ | $\tau$ | $g$ | Wel |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Panel A. Baseline |  |  |  |  |  |  |  |  |  |  |
| 0.62 | 26.04 | 35.71 | 56.67 | 5.15 | 146.54 | 133.84 | 19.62 | 17.24 | 2.23 | 100.00 |
| Panel B. Social Planner |  |  |  |  |  |  |  |  |  |  |
| 0.75 | 26.52 | 44.29 | 10.46 | 41.24 | 217.08 | 29.67 | 32.88 | 21.79 | 2.82 | 103.63 |
| Panel C. Incumbent RED and Operation ( $s_{i}=-2 \%, s_{o}=-69 \%$ ) |  |  |  |  |  |  |  |  |  |  |
| 0.76 | 31.10 | 43.34 | 49.08 | 7.52 | 159.59 | 147.21 | 26.57 | 19.29 | 2.50 | 101.38 |

## B-4 Manufacturing Sample

Table B-8: Parameter Estimates

| $\#$ | Parameter | Description | Value |
| :---: | :---: | :--- | :---: |
| 1. | $\phi$ | Fixed cost of operation | 0.448 |
| 2. | $\theta^{H}$ | Innovative capacity of high-type firms | 0.277 |
| 3. | $\theta^{L}$ | Innovative capacity of low-type firms | 0.058 |
| 4. | $\theta^{E}$ | Innovative capacity of entrants | 0.017 |
| 5. | $\alpha$ | Probability of being high-type entrant | 0.699 |
| 6. | $v$ | Transition rate from high-type to low-type | 0.460 |
| 7. | $\lambda$ | Innovation step size | 0.452 |
| 8. | $\varphi$ | Exogenous destruction rate | 0.044 |

Table B-9: Model and Data Moments

| $\#$ | Moments | Model | Data | $\#$ | Moments | Model | Data |
| :---: | :--- | :---: | :---: | :---: | :--- | :---: | :---: |
| 1. | Firm exit (small-young) | 0.096 | 0.081 | 10. | Sales growth (small-young) | 0.018 | 0.018 |
| 2. | Firm exit (small-old) | 0.103 | 0.059 | 11. | Sales growth (small-old) | 0.001 | 0.001 |
| 3. | Firm exit (large-old) | 0.053 | 0.037 | 12. | Sales growth (large-old) | -0.059 | 0.008 |
| 4. | Trans. from large to small | 0.037 | 0.011 | 13. | R\&D to sales (small-young) | - | - |
| 5. | Trans. from small to large | 0.020 | 0.009 | 14. | R\&D to sales (small-old) | - | - |
| 6. | Prob. of small (cond on entry) | 0.530 | 0.669 | 15. | R\&D to sales (large-old) | - | - |
| 7. | Emp. growth (small-young) | 0.018 | 0.020 | 16. | 5-year Entrant Share | 0.390 | 0.425 |
| 8. | Emp. growth (small-old) | 0.008 | -0.003 | 17. | Fixed cost-R\&D labor ratio | 4.955 | 5.035 |
| 9. | Emp. growth (large-old) | -0.055 | -0.008 | 18. | Aggregate growth | 0.019 | 0.019 |

## B-5 Model with Unskilled Overhead Labor

## Table B-10: Parameter Estimates

| $\#$ | Parameter | Description | Value |
| :---: | :---: | :--- | :---: |
| 1. | $\phi$ | Fixed cost of operation | 0.219 |
| 2. | $\theta^{H}$ | Innovative capacity of high-type firms | 1.925 |
| 3. | $\theta^{L}$ | Innovative capacity of low-type firms | 1.404 |
| 4. | $\theta^{E}$ | Innovative capacity of entrants | 0.030 |
| 5. | $\alpha$ | Probability of being high-type entrant | 0.883 |
| 6. | $\nu$ | Transition rate from high-type to low-type | 0.196 |
| 7. | $\lambda$ | Innovation step size | 0.140 |
| 8. | $\varphi$ | Exogenous destruction rate | 0.049 |
| 9. | $\beta$ | Fraction of managers with a college degree or above | 0.457 |

Table B-11: Model and Data Moments

| $\#$ | Moments | Model | Data | $\#$ | Moments | Model | Data |
| :---: | :--- | :---: | :---: | :---: | :--- | :---: | :---: |
| 1. | Firm exit (small-young) | 0.099 | 0.107 | 10. | Sales growth (small-young) | 0.107 | 0.107 |
| 2. | Firm exit (small-old) | 0.098 | 0.077 | 11. | Sales growth (small-old) | 0.048 | 0.024 |
| 3. | Firm exit (large-old) | 0.046 | 0.036 | 12. | Sales growth (large-old) | -0.006 | -0.003 |
| 4. | Trans. from large to small | 0.020 | 0.010 | 13. | R\&D to sales (small-young) | 0.108 | 0.064 |
| 5. | Trans. from small to large | 0.039 | 0.014 | 14. | R\&D to sales (small-old) | 0.076 | 0.059 |
| 6. | Prob. of small (cond on entry) | 0.807 | 0.753 | 15. | R\&D to sales (large-old) | 0.065 | 0.037 |
| 7. | Emp. growth (small-young) | 0.104 | 0.106 | 16. | 5-year Entrant Share | 0.369 | 0.393 |
| 8. | Emp. growth (small-old) | 0.047 | 0.035 | 17. | Fixed cost-R\&D labor ratio | 5.656 | 5.035 |
| 9. | Emp. growth (large-old) | -0.005 | -0.005 | 18. | Aggregate growth | 0.022 | 0.022 |

## B-6 Model with Reallocation Cost

Table B-12: Parameter Estimates

| $\#$ | Parameter | Description | Value |
| :---: | :---: | :--- | :---: |
| 1. | $\phi$ | Fixed cost of operation | 0.201 |
| 2. | $\theta^{H}$ | Innovative capacity of high-type firms | 1.840 |
| 3. | $\theta^{L}$ | Innovative capacity of low-type firms | 1.287 |
| 4. | $\theta^{E}$ | Innovative capacity of entrants | 0.017 |
| 5. | $\alpha$ | Probability of being high-type entrant | 0.960 |
| 6. | $\nu$ | Transition rate from high-type to low-type | 0.300 |
| 7. | $\lambda$ | Innovation step size | 0.134 |
| 8. | $\varphi$ | Exogenous destruction rate | 0.038 |

Table B-13: Model and Data Moments

| $\#$ | Moments | Model | Data | $\#$ | Moments | Model | Data |
| :---: | :--- | :---: | :---: | :---: | :--- | :---: | :---: |
| 1. | Firm exit (small-young) | 0.093 | 0.107 | 10. | Sales growth (small-young) | 0.103 | 0.107 |
| 2. | Firm exit (small-old) | 0.088 | 0.077 | 11. | Sales growth (small-old) | 0.033 | 0.024 |
| 3. | Firm exit (large-old) | 0.036 | 0.036 | 12. | Sales growth (large-old) | -0.005 | -0.003 |
| 4. | Trans. from large to small | 0.020 | 0.010 | 13. | R\&D to sales (small-young) | 0.090 | 0.064 |
| 5. | Trans. from small to large | 0.037 | 0.014 | 14. | R\&D to sales (small-old) | 0.058 | 0.059 |
| 6. | Prob. of small (cond on entry) | 0.841 | 0.753 | 15. | R\&D to sales (large-old) | 0.052 | 0.037 |
| 7. | Emp. growth (small-young) | 0.099 | 0.106 | 16. | 5-year Entrant Share | 0.321 | 0.393 |
| 8. | Emp. growth (small-old) | 0.033 | 0.035 | 17. | Fixed cost-R\&D labor ratio | 4.237 | 5.035 |
| 9. | Emp. growth (large-old) | -0.005 | -0.005 | 18. | Aggregate growth | 0.022 | 0.022 |

## B-7 Model with Three Types

Table B-14: Parameter Estimates

| $\#$ | Parameter | Description | Value |
| ---: | :---: | :--- | :---: |
| 1. | $\phi$ | Fixed cost of operation | 0.229 |
| 2. | $\theta^{H}$ | Innovative capacity of high-type firms | 1.802 |
| 3. | $\theta^{M}$ | Innovative capacity of medium-type firms | 1.753 |
| 4. | $\theta^{L}$ | Innovative capacity of low-type firms | 1.381 |
| 5. | $\theta^{E}$ | Innovative capacity of entrants | 0.023 |
| 6. | $\alpha_{H}$ | Probability of being high-type entrant | 0.105 |
| 7. | $\alpha_{M}$ | Probability of being medium-type entrant | 0.855 |
| 8. | $v$ | Transition rate to low-type | 0.215 |
| 9. | $\lambda$ | Innovation step size | 0.134 |
| 10. | $\varphi$ | Exogenous destruction rate | 0.036 |

Table B-15: Model and Data Moments

| $\#$ | Moments | Model | Data | $\#$ | Moments | Model | Data |
| :--- | :--- | :---: | :---: | :---: | :--- | :---: | :---: |
| 1. | Firm exit (small-young) | 0.096 | 0.107 | 10. | Sales growth (small-young) | 0.100 | 0.107 |
| 2. | Firm exit (small-old) | 0.092 | 0.077 | 11. | Sales growth (small-old) | 0.037 | 0.024 |
| 3. | Firm exit (large-old) | 0.035 | 0.036 | 12. | Sales growth (large-old) | -0.005 | -0.003 |
| 4. | Trans. from large to small | 0.021 | 0.010 | 13. | R\&D to sales (small-young) | 0.083 | 0.064 |
| 5. | Trans. from small to large | 0.037 | 0.014 | 14. | R\&D to sales (small-old) | 0.063 | 0.059 |
| 6. | Prob. of small (cond on entry) | 0.849 | 0.753 | 15. | R\&D to sales (large-old) | 0.056 | 0.037 |
| 7. | Emp. growth (small-young) | 0.099 | 0.106 | 16. | 5-year Entrant Share | 0.329 | 0.393 |
| 8. | Emp. growth (small-old) | 0.038 | 0.035 | 17. | Fixed cost-R\&D labor ratio | 4.386 | 5.035 |
| 9. | Emp. growth (large-old) | -0.005 | -0.005 | 18. | Aggregate growth | 0.022 | 0.022 |

