AMERICAN ECONOMIC ASSOCIATION

Committee on the Status of Women in the Economics Profession

1976

BARBARA REAGAN, Chair
Southern Methodist University
MARGARET SIMMS, Atlanta University
WALTER HELLER, University of Minnesota
JANICE MADDEN, University of Pennsylvania
ISABELLE SAWHILL, The Urban Institute



NANCY TEETERS, Committee on the Budget House of Representatives, U.S. Congress FRANCO MODIGLIANI, ex-officio President, American Economic Association MIT, Cambridge

Office of the Chair Department of Economics Southern Methodist University Dallas, Texas 75275 Area 214, 692-2704

<u>NEWSLETTER</u>

November 30, 1976

Dear Fellow Economists:

The 1976 meetings of the American Economic Association and Allied Services are behind us. We wish to thank all those who participated in the CSWEP session. Plans for the session a year from now will be discussed later. A formal meeting of the Committee is being planned for next year in addition to a session for the presentation of research papers and a hospitality room. Our sincere thanks to all those who helped person the hospitality room in Atlantic City.

The AEA is sponsoring a special <u>Employment Meeting</u> on January 7, 8, 9, 1977 at the O'Hare Hilton at the Chicago O'Hare Airport. CSWEP will have a hospitality room. Those who are willing to help with the room should contact; Elyce Rotella of California State University at San Diego or Betty Hinzman of West Virginia University.

The last page of the Newsletter is a questionnaire concerning the use of the employment opportunities listed in the Newsletter. Please fill out the questionnaire and return to:

CSWEP

3058 Porter St. N.W. Washington, D. C. 20008

Those interested in presenting <u>contributed papers</u> at the 1977 meetings should contact: Jacob Marschak

School of Management University of California Los Angeles, California 90049

CSWEP wrote to both the <u>Democratic and Republican Campaign Headquarters</u> before the November election urging the candidates to consider qualified women economists for appointments in the next Administration. Access to the roster of women in economics was offered to both parties.

The founding convention of a <u>National Women's Studies Association</u>, hosted by the Women's Studies Program at San Jose State University will be held January 13-16 1977 in San Francisco. The aim of the national organization is to provide and

encourage non-sexist, non-racist feminist education in traditional and non-traditional areas of education. Individuals committed to Women's Studies in a variety of educational settings -- Women's Centers, Post-Secondary Women's Studies Programs, Women's Prison Projects, Centers for Research on Women, Elementary and Secondary Schools, Women's Re-Entry Programs, and Vocational Projects for Women, among others -- will be attending the meeting.

Task forces, workshops, and panels on the practical problems facing Women's Studies and the substance of feminist education and culture will be held.

For further information contact; Sybil Weir, Women's Studies, San Jose State University, San Jose, California 95192.

A new organiation, <u>The National Alliance of Black Feminists</u> welcomes all individuals and any organization who are interested in advancing the cause of black women. Those interested should write: 220 South State, Suite 1024, Chicago, Illinois 60604.

Dr. Mary Rowe of the President's office of MIT and Dr. Hilda Kahne, Associate Director of Radcliffe Institute were the CSWEP delegates to the annual meeting of the Federation of Organizations for Professional Women held at Wellesley College, November 5th and 6th. The topic of the meeting was "Upward Mobility for Women in Business and Industry." Business representatives met with delegates to discuss mutual accomplishments and needs related to increasing the numbers of women in middle and top management positions in corporations.

Hilda Kahne is preparing a review of economic research on the status and roles of women, completed or in progress during 1976 or 1977 for <u>Signs Magazine</u>. She hopes to emphasize research on work and family and other new directions in issues and research methods. Please send material to her, care of the Radcliffe Institute, 3 James Street, Cambridge, Mass. 02138.

Women economists, particularly those with $\overline{\text{TIAA-CREF}}$ Retirement Plans, will be interested in the article from Committee W of $\overline{\text{AAUP}}$, "Interim Report on Equal Periodic Pension Benefits for Men and Women", published in the Autumn 1976 issue of $\overline{\text{AAUP}}$ Bulletin, pp. 339-342. This article lays out clearly the reasons for using sexneutral mortality tables.

The National Commission on the Observance of International Women's Year is now offering a Newsletter, a Press list, a Women in World Newsletter, and a IWY Report entitled "To Form a More Perfect Union: Justice for American Women." To obtain these materials write the Commission at: Room 1004, Department of State, Washington, D. C. 20520. The Commission will sponsor fifty-seven State and Territorial meetings concerning women's rights and responsibilities. A national conference will be held in November, 1977. The Commission has also released the first fifty planned booklets on the legal status of homemakers in each of the States and District of Columbia. The first one (Louisana; stock number 0040-000-00359-2) from the Government Printing Office, Washington, D. C. 20402.

A new <u>Civil Service Bulletin</u> details "Career Counseling for Women in the Federal Government." Volunteer work can now be included and evaluated in job experience. "...in examinations where experience is a factor, credit will be granted for any pertinent religious, civic, welfare, service organizational service ..." The applicant should include only volunteer service pertinent to the job under consideration.

The <u>Wharton School of Business</u> is sponsoring a seminar entitled "Fundamentals of Management and Organizational Behavior for Women." The seminars will be held in New York City, December 6-7, 1976; San Francisco, January 17-18, 1977; Chicago, February 7-8; Houston, March 21-22. Those interested contact the Wharton Registrar, New York Management Center, 360 Lexington Avenue, New York, New York 10017.

Excerpted from the New York Times; October 11, 1976; <u>Hiring Faculty Women</u> by Gertrude Ezorsky.

Should universities be compelled to remedy sex discrimination by setting numerical hiring goals for women faculty members? Opponents of these goals, required by the Department of Health, Education and Welfare, insist on tagging them as "quotas." Why?

Those who insist that today's hiring goals be called "quotas" imply that the goals, like yesterday's quotas work against impartiality. But that claim is false, H.E.W.-approved goals for women instructors serve not to restrict but to extend impartiality. Women who by a merit standard deserve faculty appointments will no longer be excluded by sex bias.

It is significant that since the advent of anti-bias regulations sex discrimination has disappeared in an area where it is not easily hidden: Salary inequities between men and women instructors at the beginning of their academic careers have now been wiped out.

Unitersities are now excused by the Department of Health, Education, and Welfare from meeting their goals if they can show what the Labor Department calls "good faith" efforts to find qualified women (advertising jobs, contacting women's professional groups, inviting women to apply, etc.). Opponents of goals claim that such "good faith" efforts should suffice to end university sex discrimination. But their claim is challenged by recent reports from affirmative-action specialists, of "good faith" efforts that are a sham. (A department, for example, first selects the man it wants for the job, then pretends to search for candidates.) Such reports are corroborated by studies showing that women are running a close second to blacks in having the highest unemployment rate among 1974 and 1975 doctoral recipients.

It is not the hiring goals, but the "good faith" efforts, that need critical scrutiny.

Barbara Reagan has been elected Vice President and President-elect for 1979 of the Southwestern Social Science Association.

For Your Bookshelf:

The Forgotten Five Million Women in Public Employment, \$5. each. Women's Action Alliance, 370 Lexington Ave., New York, New York 10017.

New Research on Women and Sex Roles, \$5. each. University of Michigan, Ann Arbor, Michigan 48104.

New Research on Women, \$4. each. University of Michigan, Ann Arbor, Michigan 48104.

Women's Inferior Education, \$16.50 each. Boston University (LC76:2903 ISBN275-56670-6) Boston, Massachusetts

Federal Laws: Nondiscrimination and Faculty Employment, \$3. each. Carol Herrnstadt Shulman. Publications Department, American Association for Higher Education, One Dupont Circle, Suite 780, Washington, D. C. 20036.

"Structure of Government Funding of Academic Social Research", Michael Useem, American Sociological Review, 41, August, 1976, p. 613-629.

From the Association of American Colleges, 1818 R Street, N. W., Washington, D. C. 20009.

"Part-time Faculty Employment"

"U.S. National Women's Agenda".

Changes in addresses and inquiries about obtaining print-outs from the roster should be directed to: Janice Madden, Department of Regional Science, 3718 Locust St., Philadelphia, Penna. 19104. Items of interest that you would like to have considered for the newsletter and notices of employment opportunities should be forwarded to Nancy Teeters, Committee on the Budget, U. S. House of Representatives, HOB Annex, Room 221, Washington, D. C. 20515. All other inquiries concerning the Committee should be directed to Barbara Reagan, Department of Economics, Southern Methodist University, Dallas, Texas 75222.

JOURNAL OF POLITICAL ECONOMY

UNIVERSITY OF CHICAGO

1126 BAST 59TH STREET CHICAGO · ILLINOIS 60637

Office of the Editor

June 3, 1976

Department of Economics University of Maryland College Park, Maryland 20740

To: Professor Irma Adelman, Professor Barbara R. Bergmann, Professor Barbara B. Reagan, and Dr. Isabel V. Sawnill

We apologize for the delay in replying to your letter of March 12, but we wanted to convey a consensus that our diverse schedules conspired against until now.

You may be assured that it was never our intent to use the back cover of the JPE to express hostility to the efforts of women to improve their social and economic status. This would be consistent neither with our own views nor with the purpose of the back cover, which is for amusement rather than editorialization. At the same time, we recognize that our success in carrying out this purpose has to be jduged against the reaction of our readers. If readers whose judgment we respect are offended, rather than amused, we should and do acknowledge failure to achieve our purpose. Horeover, we owe and hereby proffer our deepest apologies for the offense that was taken.

The most relevant and productive evidence of our feelings in this matter will be found in the content of future back covers. We will redouble our efforts to avoid compromising their purpose, and we very much hope and trust that you will judge these efforts to be successful.

Sarot Fucket Jacob, A. Frenkel

Editar

Sincerely,

J. Johnsonph

Editor

Editor

QUESTIONNAIRE FOR SUBSCRIBERS

This questionnaire is designed, primarily to determine the usefulness of our listings of job opportunities. We would also like to measure the effect the Equal Opportunity laws have had on women's chances for receiving a job. Please circle the appropriate response.

| cir | cle the appropriate response. |
|------|--|
| QUE | STION: |
| Ι. | In the past year, (Jan. '76-Dec. '77) how many (approximately) job offers found in the CSWEP newsletter have you personally applied to? |
| | (1) none (2) less than 5 (3) 5-10 (4) 10-20 (5) over 20 |
| | If your answer was (1) none, please disregard the rest of questionnaire. |
| II. | Of those inquired into, how many interviews were set up? |
| | 0 1 2 3 4 5 6 7 8 9 10 or more. |
| III. | How many interviews did you actually attend? |
| | 0 1 2 3 4 5 6 7 8 9 10 or more. |
| IV. | Generally, how did these interviews rate? |
| | Excellent: interviewer was genuinely interested and you felt your chances were excellent. |
| | (2) Very Good: interviewer was genuinely interested and you felt your chances were very good. |
| | (3) Good-Fair: interviewer was somewhat interested and you felt your chances were good-fair. |
| | (4) Poor: interviewer showed little or no interest and you felt your chances were poor. |
| | (5) Did you in any interview feel that you were being interviewed solely because of equal opportunity requirements, with no serious job opportunities available for women. |
| ٧. | Of the actual interviews, how many jobs were you offered? |
| | 0 1 2 3 4 5 6 7 8 9 10 or more. |
| VI. | If presently employed, was your position advertised in the CSWEP newsletter? |
| | (1) Yes (2) No |
| Р | LEASE fill out the above form and return to: |
| | CSWEP Newsletter Questionnaire |

Thank you.

Washington, D. C. 20008

ATLANTA UNIVERSITY, ATLANTA, GEORGIA 30314

Assistant Professor - a joint appointment between University and Spelman College. Fields preferred: Int'l Economics Monetary Theory, Econometrics Public Finance, Urban/Regional or Manpower. Contact: Margaret Simms, Dept. of Economics at above address.

CALIFORNIA STATE UNIVERSITY, FULLERTON, CALIFORNIA 92634

The Economics Department is seeking to fill two tenure track assistant professor positions and three one-year lecturer positions. We are looking for a specialist in urban economics for one position. The remaining fields are open. Ph.D. or near Ph.D. required. Contact: Prof. Joyce Pickersgill, Chair, Dept. of Economics at above address.

THE CALIFORNIA STATE UNIVERSITY & COLLEGES, LONG BEACH, CALIFORNIA 90802

Sonoma State seeks applications for position of President of College. Applicants should have achieved academic excellence, successful administrative skills and leadership, preferably in an organization of higher education. Applications with current resumes should be sent to: Dr. Marjorie D. Wagner, Vice Chancellor, Faculty & Staff Affairs, 400 Golden Shore at above address.

CONGRESSIONAL BUDGET OFFICE, WASHINGTON, D. C. 20515

Openings in Fiscal policy analysis, human and natural resources, defense and int'l affairs. Contact: Nancy Barnett, Frank DeLeeuw or John Kohler at above address.

THE FORD FOUNDATION, 320 E. 43rd STREET, NEW YORK, NEW YORK 10017

Financial Advisor - Primary job responsibility consists of conducting financial and internal audits for twenty overseas field offices. Based in N.Y. Comptroller Office, will be expected to travel int'lly about 60% of time. Accounting degree with at least 3-5 years experience. Fluency in French or Spanish preferred. Send resume to: Ms. Joan Carroll, Assistant Admin. Officer at above address.

FORDHAM UNIVERSITY, BRONX, NEW YORK 10458

Has up to two openings at the assistant professor level in the fields of public finance/fiscal policy, int'l economics or urban/regional economics. Ph.D. required. Graduate and undergraduate teaching required. Candidates should send resume, references, and examples of research and writing to: Eugene A. Dialio, Dept. of Economics at above address.

GENERAL MOTORS, RESEARCH LABORATORIES, WARREN, MICHIGAN 48090

Positions open for Ph.D. economist, Ph.D. Applied Math, Ph.D. Social Scientist and Ph.D. Environmental/Social Psychologist. Research programs include Public Attitude Change, Benefit-cost Analysis and others. Interested candidates should contact: Dr. Walter Albers Jr., Head, Societal Analysis Dept. at above address.

GRINNELL COLLEGE, GRINNELL, IOWA 50112

Vice Provost with Administrative experience to assist Provost with budget development and expenditure control and to bear responsibility for projecting physical facilities needs. Contact: Waldo Walker, Exec. Vice President and Dean of the College at above address.

HAMPSHIRE COLLEGE, AMHERST, MASSACHUSETTS 01002

May have two openings depending on budgetary authorization. One is for an assistant professor in Urban or Public Policy or Comparative systems. The other is a one-year visiting appointment in labor, women's studies, U.S. Economic or Latin American Economic History. Write to above address.

HARRIS TRUST & SAVINGS BANK, 111 W. MONROE STREET, CHICAGO, ILLINOIS 60690

Seeks int'l economist preferably with a Ph.D. or close to it, who is beginning career. Newly created position and individual would have a great deal of discretion in terms of formulating job responsibilities. Contact: Robert Genetski, Economic Research Office at above address.

INDIANA UNIVERSITY @ SOUTH BEND, 1825 NORTHSIDE BLVD., SOUTH BEND, INDIANA 46615

Associate Professor of Business or Economics. Teaching experience, Ph.D. in Economics or Business, and academic administrative experience req. App't. for July, 1977. Send vita to: Business & Economics Chairperson, Search & Screen Committee, Office of the Dean of Faculties, at above address.

LAMAR UNIVERSITY, P.O. BOX 10045, BEAUMONT, TEXAS 77710

Asst. or Assoc. Professor in Dept. of Economics, to teach and perform related duties in the department. Ph.D. desired. Fields preferred: managerial economics, undergraduate econometrics urban regional and mathematical economics. Contact: Chas. Partin, Head, Dept. of Economics at above address.

LIVINGSTON COLLEGE, RUTGERS UNIVERSITY, NEW BRUNSWICK, NEW JERSEY 08903

Asst. Professor to each in some combination of following fields in graduate urban planning department: environmental or urban economics, health, manpower or human resources. Ph.D. req. Contact: Prof. Jerome Rose, Chairman, Dept. of Urban Planning & Policy Development at above address.

MANAGEMENT WOMEN INC., 115 E. 57th STREET, NEW YORK, NEW YORK 10022

Position for Corporate Economist, to provide economic counsel and advice to senior management. Masters Degree in Economics req. Must have several years experience as chief in a large consumer products-oriented company. Send vita to above address.

MIAMI UNIVERSITY, OXFORD, OHIO 45056

Asst. and Associate level openings. Teaching experience desired. Fields preferred include: Monetary economics, industrial organization and public finance. Research and publication activities expected. Send resume to: Elaine Bennett, Dept. of Economics at above address.

NATIONAL CONSUMER AFFAIRS INTERSHIP, BOX 4277, TUCSON, ARIZONA 85717

Internships of fifteen weeks are available to college graduates or graduate students interested in consumer affairs in offices of Government, industry and non-profit associations. The internships are for January to April, 1977 (closing date Nov. 30, 1976), May to August, 1977 (closing date Feb. 28, 1977), September to December, 1977 (closing date June 30, 1977). Interns must be nominated by a faculty member willing to serve as advisor to the intern. Interns receive \$1,500 plus travel expenses. Faculty advisor receives \$100 plus travel expenses to pre- and post-conferences. Contact: ACCI/COCO at above address.

THE OFFICE OF MANAGEMENT AND BUDGET, WASHINGTON, D.C. 20503 (a part of the Executive Office of the President)

Position available for a budget examiner/program analyst/economist. The individual would be responsible for reviewing programs of the Dept. of the Treasury and the financial regulatory agencies. Academic training or job related experience involving analysis of Federal general assistance programs (particularly the General Revenue Sharing and Countercyclical Assistance programs), financial institution regulation, and/or Federal credit programs would be very helpful. Staff are expected to assess the impact and operation of ongoing Federal programs, and new proposals for senior policy officials. Position will be filled at grade GS-9/14 (\$14,097 to \$28,725 per annum) and is in the career civil service. Applicants should submit a Personal Qualifications Statement (SF-171) or detailed resume to: 726 Jackson Place, N. W., Room 2020, Washington, D. C. 20503.

ST. JOSEPH'S COLLEGE, RENSSELAER, INDIANA 47978

Asst. Professor of Economics, starting in Aug. 1977. Must have the ability to teach a variety of undergraduate courses. Teaching will be 50% principles and 50% advanced courses. Experience preferred. Ph.D. strongly desired. Send vita to: Dean Robert Garrity at above address.

SAN DIEGO STATE UNIVERSITY, SAN DIEGO, CALIFORNIA 92182

Women Studies Program of University has full-time positions open for academic year 1977-78 in Economics. Specialization should be in effects on women of economic and social institutions and systems. Ph.D. req. Send letter of

application to: Dr. Marilyn Boxer, Chairperson, Faculty Advisor, Comm. for Women's Studies at above address.

San Diego State University has both full-time and part-time temporary openings for the spring semester of 1977 in the Economics Department. Rank and salary depends on candidates qualifications. Contact: Fred Sebold, Chairperson, Dept. of Economics at above address.

SOUTH DAKOTA STATE UNIVERSITY, BROOKINGS, SOUTH DAKOTA 57006

Asst. or Associate Professor in Economics. Major area is Farm Management Research and Extension. Ph.D. in Agricultural Economics req. Apply to: John Thompson, Head, Economics Dept. at above address.

STATE UNIVERSITY OF NEW YORK @ BROCKPORT, BROCKPORT, NEW YORK 14420

Positions for fall 1977 open in the fields of Accounting, Finance, Int'l. Business/Management, Organizational Behavior, Marketing, Production and Real Estate. Ph.D. or ABD desired, ABD with work toward dissertation acceptable. Teaching experience preferred. Rank and salary commensurate with qualifications. Closing date is Jan. 15, 1977. Inquires should be directed to: Dr. Jerald Weaver, Hiring Coordinator, Dept. of Economics and Business Administration at above address.

Several positions available for fall of 1977. Accounting - teaching responsibilities are at the undergraduate level in discipline and related areas. Ph.D. or DBA preferred, ABD acceptable. Teaching experience desired. Rank and salary commensurate with qualifications. Contact Dr. Weaver at above address.

STATE UNIVERSITY OF NEW YORK @ BUFFALO, AMHERST, NEW YORK 14260

Up to four (4) openings, pending budget approval, for fall 1977. Associate -full rank in Economic Policy and/or Applied Economics. Asst. Professor levels
in Applied Economics, Ph.D. or near completion of, required. Strong background
in Econometrics desired. Send resume and references to: Chmn, Economics
Dept., O'Brian Hall at above address.

STATE UNIVERSITY COLLEGE, GENESEO, NEW YORK 14454

Instructor or Asst. Professor -- Dept. of Economics and Management Science to teach and undertake research in public finance and urban economics. MA or Ph.D. req. Rank and salary dependent on qualifications. Appt. for fall 1977. Send inquiries to: Box ME, 217 Erwin at above address.

UNION COLLEGE, SCHENECTADY, NEW YORK 12308

Dept. of Economics expects to have an opening for a permanent Asst./Associate level beg. fall 1977. Teaching fields are flexible, but preference for Finance, Managerial Economics and Accounting and Principles. Ph.D. req. Contact: Thomas Kershner, Chmn., Dept. of Economics at above address.

UNIVERSITY OF ARKANSAS, COLLEGE OF BUSINESS ADMINISTRATION, FAYETTEVILLE, ARK. 72701

Applications are invited for Phillips Petroleum Company Distinguished Chair of International Economics and Business. Applicants should have an established record in teaching and publications. Experience with an inter'l government agency or firm is also desirable. Three or four courses will be taught each year. Contact: Dr. Donald R. Market at above address.

UNIVERSITY OF CALIFORNIA, DAVIS, CALIFORNIA 95616

Asst. Professor for teaching, research, public and University service. Ph.D. in Agricultural Economics, Business, or Economics req. with demonstrated interest in Managerial Economics and/or Business Management. Business experience desirable. Contact: Dr. Ben French, Chairman, Dept of Agricultural Economics at above address.

UNIVERSITY OF CALIFORNIA, SANTA CRUZ, CALIFORNIA 95064

Asst. Professor level open in Dept. of Economics. Should be competent in industrial organization or labor economics and in economic theory. Appt. effective Sept. 1977. Resumes sent to: John Isbister, Chairperson, Board of Studies in Economics at above address.

UNIVERSITY OF CINCINNATI, CINCINNATI, OHIO 45221

Position open for (Associate) Professor of Economic Education and Director of the Center for Economic Education to develop and operate programs within Center. Ph.D. in Economics or Economic Education req. Business experience desired. Salary commensurate with qualifications. Contact: E. Edward Herman, Dept. of Economics, 1200 Crosley Tower at above address.

UNIVERSITY OF ILLINOIS, URBANA, ILLINOIS 61801

App'ts. of Asst. and Associate levels. Fields preferred: Economic Theory, Int'l Trade, Industrial Organization, Econometrics, and Public Finance. Ph.D. req. for Asst Professor. Send inquries and resumes to: Case Sprenkle, Chairman, Dept. of Economics at above address.

Dept. of Finance seeks replacement of retiring Head. Chairman should be a senior faculty member and preferably in the areas of business finance and investments. App't. is effective August 21, 1977. Submit detailed vita to: Prof. Carl Arit, Box 62, Commerce West at above address.

UNIVERSITY OF LOUISVILLE, SCHOOL OF BUSINESS, LOUSIVILLE, KENTUCKY 40208

Position in the area of mathematical economics, econometrics, statistics, and general economic theory. Available August, 1977. Rank dependent upon qualifications, salary competitive. Contact: Prof Edna Hebard at above address.

UNIVERSITY OF LOWELL, LOWELL, MASSACHUSETTS 01854

The Dept. of Economics has temporary positions and a permanent position with possibility of tenure. Position available in Jan. 1977 and Sept. 1977. Responsibilities include teaching (primarily basic level courses) and research (permanent position). Please contact: Dr. Carol McDonaugh, Chairman, Dept. of Economics at above address.

UNIVERSITY OF MASSACHUSETTS, AMHERST, MASSACHUSETTS 01002

Positions open in undergraduate Economics Dept. Some will be hired primarily for undergraduate principles courses; in addition it is hoped areas of specialization will develop. Send resumes to: Prof. Donald Katzner, Economics Dept., Thompson Hall at above address.

UNIVERSITY OF PENNSYLVANIA, PHILADELPHIA, PENNA. 19174

Positions in the Dept. of City & Regional Planning for social program and environmental planners and urban political analysts. Send inquiries to above address.

UNIVERSITY OF TEXAS @ DALLAS, BOX 688, RICHARDSON, TEXAS 75080

UTD is looking for a Head of a new interdisciplinary graduate program in political economy which grants the MA and Ph.D. The program emphasizes policy-relevant research done within holistic perspective which recognizes that policy formation and implementation are embedded in political-economic structures. Applicants should have qualifications for tenure. Contact: Dr. Alexander Clark at above address.

UNIVERSITY OF WASHINGTON, SEATTLE, WASHINGTON 98195

Asst. Professor of Finance available. Qualifications include teaching ability and capability in finance. Strong background in economics and quantitative methods is req. Contact: Alfred Page, Chairperson, Dept. of Finance, Business Economics and Quantitative Methods at above address.

WAKE FOREST UNIVERSITY, WINSTON-SALEM, NORTH CAROLINA 27109

Temporary position for spring semester 1977 as Instructor. Teaching responsibilities will be two sections of macroeconomics or history of economic thought. Master's degree in Economics req. One year appt. as Instructor or visiting Asst. Professor. Fields are: Microeconomic Theory, and Industrial Organization. Undergraduate level. Contact: Prof. J. Van Wagstaff, Chairman, Dept. of Economics for both positions at above address.

WARREN MANAGEMENT CONSULTANTS, 20 EAST 63rd STREET, NEW YORK, NEW YORK 10021

Opening available for intern'l economist. Ph.D. with two years experience or Ph.D. candidate with practical work experience in econometrics and with balance of payments data. Position has heavy writing requirement and public contact. Salary up to \$30,000 plus profit sharing. Contact: Gloria Shane at above address.

WASHINGTON STATE UNIVERSITY, PULLMAN, WASHINGTON 99163

Permanent app't. available at rank of Asst. Professor in Finance Dept. to teach introductory and advanced courses in finance. These include subjects of financial management and policy, investments and financial institutions. Ph.D. and competence in teaching req. Resumes should be sent to: Dr. Raymond Scott, Chairman, Dept of Business Adm., College of Economics & Business at above address.

Positions open in fall 1977. Areas include Finance, Marketing, and Quantitative Methods. Teaching in undergraduate courses. Ph.D. or near completion of req. Closing deadline is Jan. 12, 1977. Resumes and inquiries should be sent to: Dr. Raymond Scott, Chmn., Dept. of Business Admin., College of Economics and Business at above address.

In establishing a Center for Economic Development to provide technical and management assistance to businesses, communities and advisory groups in Washington State, the positions of Center Director, outreach development specialist, and management and economic development specialist are open. Salaries in accord with background and experience, will be competitive. Contact: William Iulo, College of Economics & Business at above address.

WASHINGTON UNIVERSITY, ST. LOUIS, MISSOURI 63130

Four to six vacancies in all or some of following fields: Microeconomics, Economics & Systems Science, Planning & Development Theory and Policy, Economic Regulation & Industrial Organization, and Urban & Regional Economics. Most appts. at Asst. Professor level. Teaching exp and Ph.D. req. Contact: Charles Leven, Chmn, Dept. of Economics at above address.

WEST CHESTER STATE COLLEGE, WEST CHESTER, PENNA. 19380

Business Faculty positions open in Accounting, Economics and Finance. Ph.D. req. in specified field. Teaching experience desired. Contact: Dr. Joseph Thorson, Chmn., Dept. of Business & Economics at above address.

WILLIAMS COLLEGE, WILLIAMSTOWN, MASSACHUSETTS 01267

Three-year Asst. Professor appts. available to teach general introductory course and other fields. Openings beg. Sept. 1977. Rank and salary vary with exp. Send vita & short statement about interest in lib. arts teaching. Contact: Chairman, Dept. of Economics at above address.

WORLD BANK, 1818 H STREET, N.W., WASHINGTON, D.C. 20433

Seeking highly qualified applicants for following positions: Country Economist, Research Economist, Sector Economist. Req: University degree in appropriate discipline and several years work discipline. Quote reference number 77-1-301-AEA and send detailed resume to above address.