

# Counterfactual Sensitivity in Quantitative Trade and Spatial Models

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# Introduction

- ▶ Quantitative trade and spatial models allow us to write the counterfactual change in an endogenous variable of interest as a function solely of the observables.
- ▶ However, the observables are often noisily measured.
- ▶ We must account for estimation error, the direct effect of mismeasurement, and the indirect effect of mismeasurement through the estimation procedure.
- ▶ I propose an empirical Bayes (EB) approach for quantifying uncertainty about counterfactual predictions.

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# Notation

- ▶ First discuss the setting without estimation error or measurement error.
- ▶ Consider an equilibrium, denoted by  $(X_O, X_U, N_O, N_U)$ .
  - ▶  $X_O \in \mathcal{X}_O \subseteq \mathbb{R}^{d_{X,O}}$  are exogenous observables
  - ▶  $X_U \in \mathcal{X}_U \subseteq \mathbb{R}^{d_{X,U}}$  are exogenous unobservables
  - ▶  $N_O \in \mathcal{N}_O \subseteq \mathbb{R}^{d_{N,O}}$  are endogenous observables
  - ▶  $N_U \in \mathcal{N}_U \subseteq \mathbb{R}^{d_{N,U}}$  are endogenous unobservables.
- ▶ Equilibrium variables are connected to each other through the equilibrium conditions. For a given parameter  $\theta \in \Theta \subseteq \mathbb{R}^{d_\theta}$ , given by

$$f(X_O, X_U, N_O, N_U; \theta) = \mathbf{0},$$

for some function  $f : \mathcal{X}_O \times \mathcal{X}_U \times \mathcal{N}_O \times \mathcal{N}_U \rightarrow \mathbb{R}^{d_{N,O} + d_{N,U}}$ .

# Notation

- ▶ We observe a single draw  $(X_O, N_O)$  from the distribution  $\mathcal{P}_O$ .
- ▶ Then interested in what happens to the endogenous variables  $(N_O, N_U)$  when we change the baseline exogenous variables  $(X_O, X_U)$  in a proportional way.
- ▶ For a given vector of exogenous change variables  $(\hat{X}_O, \hat{X}_U)$ , we want to find a corresponding vector of endogenous change variables  $(\hat{N}_O, \hat{N}_U)$  such that

$$f\left(X_O \odot \hat{X}_O, X_U \odot \hat{X}_U, N_O \odot \hat{N}_O, N_U \odot \hat{N}_U; \theta\right) = \mathbf{0},$$

where  $\odot$  denotes element-wise multiplication.

- ▶ The ultimate object of interest,  $\hat{k}$ , will then be some transformation of the endogenous change variables  $(\hat{N}_O, \hat{N}_U)$ , the observables  $(X_O, N_O)$  and the structural parameter  $\theta$ .

# Key Assumption

## Assumption

*For a given counterfactual question of interest  $(\hat{X}_O, \hat{X}_U)$  and known  $\theta$ , we can write  $\hat{k}$  as a function solely of the observables  $(X_O, N_O)$ :*

$$\hat{k} = g_{\hat{k}}(X_O, N_O; \theta),$$

*for some known function  $g_{\hat{k}} : \mathcal{X}_O \times \mathcal{N}_O \rightarrow \mathbb{R}$ .*

- ▶ Implies that if  $(X_O, N_O)$  are observed without error and the structural parameter  $\theta$  is known, we can perfectly recover  $\hat{k}$ .
- ▶ The exact functional form of  $g_{\hat{k}}$  depends on the specific quantitative model that is considered.

## Running Example: Armington Model

- Using the notation outlined above:

$$X_O = \{\}$$

$$X_U = (\{Q_i\}, \{\tau_{ij}\})$$

$$N_O = (\{Y_i\}, \{\lambda_{ij}\})$$

$$N_U = \{\}$$

$$\theta = \varepsilon.$$

- Equilibrium conditions:

$$Y_i = \sum_j \lambda_{ij} Y_j, \quad i = 1, \dots, n,$$

$$\lambda_{ij} = \frac{(\tau_{ij} Y_i)^{-\varepsilon} Q_i^\varepsilon}{\sum_k (\tau_{kj} Y_k)^{-\varepsilon} Q_k^\varepsilon}, \quad i, j = 1, \dots, n.$$



## Running Example: Armington

- Change variable system of equations when changing  $\{\tau_{ij}\}$  proportionally by  $\{\hat{\tau}_{ij}\}$  (keep  $\{Q_i\}$  constant):

$$\hat{Y}_i Y_i = \sum_j \hat{\lambda}_{ij} \lambda_{ij} \hat{Y}_j Y_j, \quad i = 1, \dots, n,$$
$$\hat{\lambda}_{ij} = \frac{\left(\hat{\tau}_{ij} \hat{Y}_i\right)^{-\varepsilon}}{\sum_k \left(\hat{\tau}_{kj} \hat{Y}_k\right)^{-\varepsilon} \lambda_{kj}}, \quad i, j = 1, \dots, n.$$

- Counterfactual change variables of interest are welfare:  $\{\hat{C}_i\} = \{\hat{\lambda}_{ii}^{-1/\varepsilon}\}$ .
- For example, focusing on the change in welfare in the first country, we have

$$\hat{C}_1 = g_{\hat{C}_1}(\{\lambda_{ij}\}, \{Y_i\}; \varepsilon).$$

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## Introducing Estimation Error

- ▶ The counterfactual change variable of interest will generally depend on the structural parameter  $\theta$ .
- ▶ In practice, we do not know the structural parameter exactly and we hence have to use an estimator  $\tilde{\theta}(X_O, N_O)$ .
- ▶ Will take a Bayesian approach and assume that the posterior distribution of the true structural parameter  $\theta$  given the observables  $(X_O, N_O)$  is approximately normal:

$$\pi^{EE}(\theta|X_O, N_O) \approx \mathcal{N}\left(\tilde{\theta}(X_O, N_O), \tilde{\Sigma}(X_O, N_O)\right),$$

where  $\tilde{\Sigma}(X_O, N_O)$  is a consistent estimator of the sampling variance of  $\tilde{\theta}(X_O, N_O)$ .

- ▶ Can generate draws from this posterior distribution of  $\theta$  given  $(X_O, N_O)$ .
- ▶ Using the relationship  $\hat{k} = g_{\hat{k}}(X_O, N_O; \theta)$ , can find the posterior distribution of  $\hat{k}$  given the true data,

$$\pi^{EE}(\hat{k}|X_O, N_O).$$

## Running Example: Armington Model

- ▶ Log trade flows  $\{\log F_{ij}\}$  are the underlying data that determine the expenditure shares through  $\lambda_{ij} = \frac{F_{ij}}{\sum_{\ell} F_{\ell j}}$ .
- ▶ These log trade flows are also used to estimate the trade elasticity  $\varepsilon$ .
- ▶ For example,  $\tilde{\varepsilon}(\{\log F_{ij}\})$  and  $\tilde{\Sigma}(\{\log F_{ij}\})$  can be obtained from the regression

$$\log F_{ij} = -\varepsilon \log \tilde{\tau}_{ij} + \gamma_i + \gamma_j + \phi_{ij}.$$

- ▶ We can then find the approximate posterior distribution of our object of interest  $\hat{C}_1$  given the true data,  $\pi^{EE}(\hat{C}_1 | \{\log F_{ij}\})$  using  $g_{\hat{C}_1}(\{\lambda_{ij}\}, \{Y_i\}; \varepsilon)$  and

$$\pi^{EE}(\varepsilon | \{\log F_{ij}\}) \approx \mathcal{N}(\tilde{\varepsilon}(\{\log F_{ij}\}), \tilde{\Sigma}(\{\log F_{ij}\})).$$

## Introducing Measurement Error

- ▶ The observables are economic variables which are often measured with error.
- ▶ Take an empirical Bayes (EB) approach, and introduce a model for the measurement error and estimate a prior distribution for the true underlying data:

$$\begin{cases} \text{prior :} & \pi(X_O, N_O) \\ \text{measurement error :} & \pi(\tilde{X}_O, \tilde{N}_O | X_O, N_O), \end{cases}$$

- ▶ Use Bayes' rule to find the posterior distribution of the true data given the noisy data,

$$\pi^{ME}(X_O, N_O | \tilde{X}_O, \tilde{N}_O) = \frac{\pi(\tilde{X}_O, \tilde{N}_O | X_O, N_O) \pi(X_O, N_O)}{\int \pi(\tilde{X}_O, \tilde{N}_O | X_O, N_O) \pi(X_O, N_O) dX_O dN_O}.$$

- ▶ This posterior distribution then allows us to generate draws from our posterior distribution for the true data given the noisy data.

## Running Example: Armington Model

- ▶ Assume that there is measurement error in log bilateral trade flows  $\{\log F_{ij}\}$ .
- ▶ If we specify a prior  $\pi(\{\log F_{ij}\})$  and a measurement error model  $\pi(\{\log \tilde{F}_{ij}\} | \{\log F_{ij}\})$ , we can use Bayes' rule to find the posterior  $\pi^{ME}(\{\log F_{ij}\} | \{\log \tilde{F}_{ij}\})$ .

# Quantifying Uncertainty about $\hat{k}$

- ▶ Recall that we have obtained two different posteriors.
  1.  $\pi^{EE}(\hat{k}|X_O, N_O)$  incorporates estimation error.
  2.  $\pi^{ME}(X_O, N_O|\tilde{X}_O, \tilde{N}_O)$  incorporates measurement error.
- ▶ We can combine these two posteriors to quantify uncertainty about  $\hat{k}$ .
- ▶ Aim to find an interval  $\mathcal{C}$  to which, in posterior expectation over  $(X_O, N_O)$ , the posterior  $\pi^{EE}(\hat{k}|X_O, N_O)$  assigns probability  $1 - \alpha$ :

$$\mathbb{E}_{\pi^{ME}} \left[ Pr_{\pi^{EE}} \left\{ \hat{k} \in \mathcal{C} | X_O, N_O \right\} | \tilde{X}_O, \tilde{N}_O \right] \geq 1 - \alpha.$$

- ▶ In practice:
  - ▶ Given  $(\tilde{X}_O, \tilde{N}_O)$ , generate draws from  $\pi^{ME}(X_O, N_O|\tilde{X}_O, \tilde{N}_O)$ .
  - ▶ For each of these draws obtain a corresponding draw from  $\pi^{EE}(\hat{k}|X_O, N_O)$ .
  - ▶ Report the  $\alpha/2$  and  $1 - \alpha/2$  quantiles of this second set of draws.

## Widely Applicable Default Approach

- ▶ Consider the setting where we can write  $\hat{k} = g_{\hat{k}}(\{\log F_{ij}\}; \theta)$ , for  $\{F_{ij}\}$  a set of positive flows between locations. We have an estimator  $\tilde{\theta}(\{\log F_{ij}\})$  with estimated sampling variance  $\tilde{\Sigma}(\{\log F_{ij}\})$ .
- ▶ Assume

$$\begin{cases} \text{prior :} & \log F_{ij} \sim \mathcal{N}(\beta \log \text{dist}_{ij} + \alpha_i^{\text{orig}} + \alpha_j^{\text{dest}}, s^2) \\ \text{measurement error :} & \log \tilde{F}_{ij} | \log F_{ij} \sim \mathcal{N}(\log F_{ij}, \varsigma^2). \end{cases}$$

- ▶ It follows that the posterior distribution for the true log flow between location  $i$  and  $j$ ,  $\log F_{ij}$ , given its noisy version,  $\log \tilde{F}_{ij}$ , is given by

$$\mathcal{N}\left(\frac{s^2}{s^2 + \varsigma^2} \log \tilde{F}_{ij} + \frac{\varsigma^2}{s^2 + \varsigma^2} \left\{ \beta \log \text{dist} + \alpha_i^{\text{orig}} + \alpha_j^{\text{dest}} \right\}, \left( \frac{1}{s^2} + \frac{1}{\varsigma^2} \right)^{-1}\right).$$



# Widely Applicable Default Approach

## Algorithm

1. Estimate the parameters  $\vartheta = \left( \beta, \left\{ \alpha_i^{\text{orig}} \right\}, \left\{ \alpha_i^{\text{dest}} \right\}, s^2, \varsigma^2 \right)$  using a specific data structure or domain knowledge.
2. Take  $B$  draws from the estimated posterior distribution of  $\log F_{ij}$  given  $\log \tilde{F}_{ij}$  that uses  $\hat{\vartheta}$  for  $i, j = 1, \dots, n$  and indicate them by  $\log F_{ij,1}, \dots, \log F_{ij,B}$  for  $i, j = 1, \dots, n$ .
3. For  $b = 1, \dots, B$ , sample  $\theta_b$  from

$$\mathcal{N} \left( \tilde{\theta} \left( \left\{ \log F_{ij,b} \right\}_{i,j=1}^n \right), \tilde{\Sigma} \left( \left\{ \log F_{ij,b} \right\}_{i,j=1}^n \right) \right).$$

4. For  $b = 1, \dots, B$ , compute  $\hat{k}_b = g_{\hat{k}} \left( \left\{ \log F_{ij,b} \right\}_{i,j=1}^n; \theta_b \right)$ .
5. Sort these draws to obtain  $\left\{ \hat{k}^{(b)} \right\}_{b=1}^B$  with  $\hat{k}^{(1)} \leq \hat{k}^{(2)} \leq \dots \leq \hat{k}^{(B)}$ .
6. Report  $\left[ \hat{k}^{(\alpha/2 \cdot B)}, \hat{k}^{((1-\alpha/2) \cdot B)} \right]$ .

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## Model and Counterfactual Question of Interest

- ▶ The empirical application of Adao et al. [2017] investigates the effects of China joining the WTO, the so-called China shock.
- ▶ Specifically, what would have happened to China's welfare if China's trade costs would stay constant at their 1995 levels:

$$\hat{\tau}_{ij,t} = \frac{\tau_{ij,95}}{\tau_{ij,t}}, \quad \text{if } i \text{ or } j \text{ is China,}$$
$$\hat{\tau}_{ij,t} = 1, \quad \text{otherwise.}$$

- ▶ We can express the change in China's welfare in period  $t$ , denoted by  $\hat{W}_{\text{China},t}$ , as a function of log bilateral trade flows  $\{\log F_{ij,t}\}$  and the trade elasticity:

$$\hat{W}_{\text{China},t} = g_{\hat{W}_{\text{China},t}}(\{\log F_{ij,t}\}; \varepsilon),$$

for  $t = 1, \dots, T$  and for a known function  $g_{\hat{W}_{\text{China},t}} : \mathbb{R}_+^{Tn(n-1)} \rightarrow \mathbb{R}$ .

# Measurement Error Model and Prior

- Use the (panel data version of the) default approach:

$$\left\{ \begin{array}{ll} \text{prior :} & \log F_{ij,t} \sim \mathcal{N} \left( \beta_t \log \text{dist}_{ij} + \alpha_{i,t}^{\text{orig}} + \alpha_{j,t}^{\text{dest}}, s_{ij}^2 \right) \\ \text{measurement error :} & \log \tilde{F}_{ij,t} | \log F_{ij,t} \sim \mathcal{N} \left( \log F_{ij,t}, \varsigma_{ij}^2 \right). \end{array} \right.$$

- Estimate  $\vartheta = \left( \{\beta_t\}, \{\alpha_{i,t}^{\text{orig}}\}, \{\alpha_{j,t}^{\text{dest}}\}, \{s_{ij}^2\}, \{\varsigma_{ij}^2\} \right)$  using a distance dataset and the mirror trade dataset from Linsi et al. [2023].
- Mirror trade dataset has two estimates of each bilateral trade flow, both as reported by the exporter and as by the importer.
- Interpret this as observing two independent noisy observations per time period for each bilateral trade flow:  $\left\{ \left\{ \tilde{F}_{ij,t}^1, \tilde{F}_{ij,t}^2 \right\}_{t=1}^T \right\}_{i \neq j}$ .

# Results

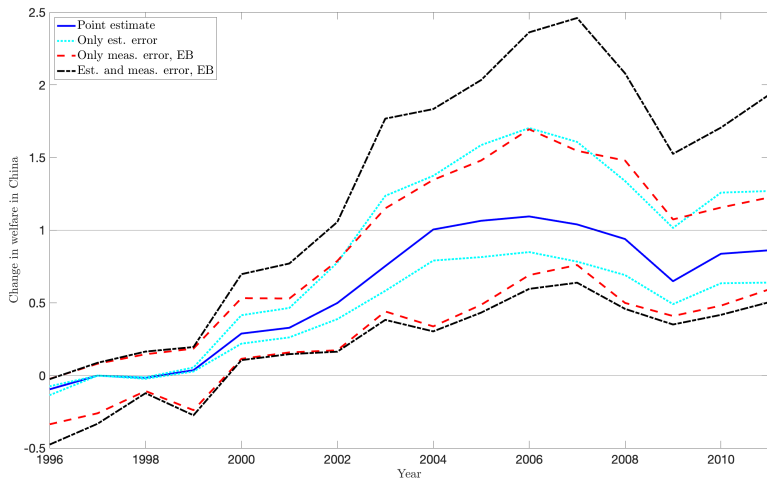


Figure: Change in welfare in China as a result of the China shock.

► GFT

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# Model and Counterfactual Question of Interest

- ▶ The empirical application of Allen and Arkolakis [2022] investigates what the returns on investment are of the highway segments of the US Interstate Highway network.
- ▶ Authors report the ten links with the highest return on investment. Top three are:
  1. Kingsport-Bristol (TN-VA) to Johnson City (TN)
  2. Greensboro-High Point (NC) to Winston-Salem (NC)
  3. Rochester (NY) to Batavia (NY).
- ▶ The key relation maps the log average annual daily traffic (AADT) flows  $\{\log F_{ij}\}$  and the strength of traffic congestion  $\delta$  to the change in welfare  $\hat{W}$ :

$$\hat{W} = g_{\hat{W}}(\{\log F_{ij}\}; \delta),$$

for a known function  $g_{\hat{W}} : \mathbb{R}_+^{n(n-1)} \rightarrow \mathbb{R}$ .

## Measurement Error Model and Prior

- ▶ Musunuru and Porter [2019] estimates that the measurement error variance of the logarithm of the average annual daily traffic (AADT) flows is between 0.05 and 0.20.
- ▶ I will use a uniform measurement error variance of 0.05.
- ▶ Again follow the default approach:

$$\left\{ \begin{array}{ll} \text{prior :} & \log F_{ij} \sim \mathcal{N} \left( \beta \log \text{dist}_{ij} + \alpha_i^{\text{orig}} + \alpha_j^{\text{dest}}, s^2 \right) \\ \text{measurement error :} & \log \tilde{F}_{ij} | \log F_{ij} \sim \mathcal{N} (\log F_{ij}, 0.05) . \end{array} \right.$$

- ▶ Results in the following posterior:

$$\mathcal{N} \left( 0.669 \cdot \log \tilde{F}_{ij} + 0.331 \cdot \left\{ \hat{\beta} \log \text{dist}_{ij} + \hat{\alpha}_i^{\text{orig}} + \hat{\alpha}_j^{\text{dest}} \right\}, 0.033 \right) .$$



## Results

	<b>Link 1</b>	<b>Link 2</b>	<b>Link 3</b>
Point estimate	10.43	9.54	7.31
Only est. error	[8.33, 11.47]	[7.02, 10.76]	[5.05, 8.57]
Only meas. error, EB	[8.69, 14.15]	[7.31, 10.83]	[6.78, 8.18]
Est. and meas. error, EB	[7.86, 14.89]	[6.60, 11.32]	[5.30, 8.90]

**Table:** The three links with the highest return on investment.

	<b>Link 1-Link 2</b>	<b>Link 2-Link 3</b>
Point estimate	0.89	2.23
Only est. error	[0.61, 1.29]	[1.96, 2.25]
Only meas. error, EB	[0.38, 5.39]	[-0.05, 3.27]
Est. and meas. error, EB	[0.38, 5.66]	[0.02, 3.49]

**Table:** Differences between the links with the highest return on investment.

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# Conclusion

- ▶ I provide an econometric framework for examining the effect of parameter uncertainty and measurement error for an important class of quantitative trade and spatial models.
- ▶ I take an empirical Bayes approach to uncertainty quantification and show how to quantify uncertainty about the counterfactual change variables of interest.
- ▶ The proposed method accounts for the fact that the structural parameter is often estimated using the noisy data.
- ▶ For both my applications, I find substantial uncertainty in important economic quantities, which highlights the importance of uncertainty quantification.

# Thank you!

- ▶ Any comments or questions?
- ▶ [bas\\_sanders@g.harvard.edu](mailto:bas_sanders@g.harvard.edu)

# References I

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# Results

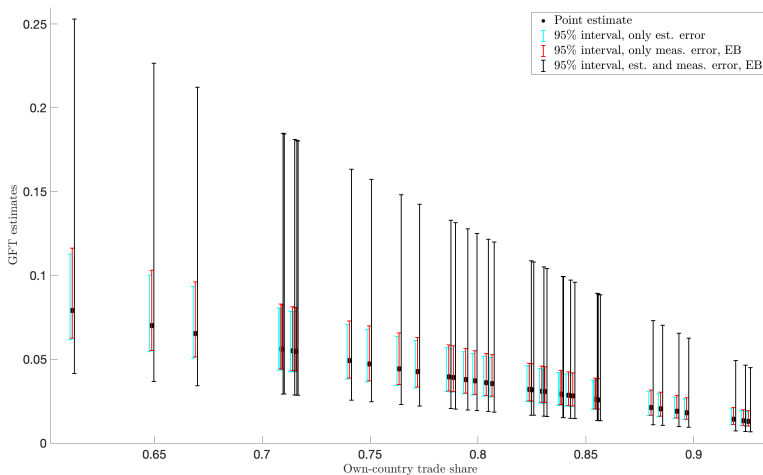


Figure: Gains from trade in 2011.

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