

Copyright Policy Options for Generative Artificial Intelligence

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Abstract

New generative artificial intelligence (AI) models, including large language models and image generators, have created new challenges for copyright policy as such models may be trained on data that includes copy-protected content. This paper examines this issue from an economic perspective and analyses how different copyright regimes for generative AI will impact the quality of content generated as well as the quality of AI training. A key assumption made is that, due to transactions costs (e.g., because of the large amount of content being used to train generative AI models), it is not possible for copyright holders and AI providers to engage in license negotiations, ruling out Coasian outcomes. The result is a characterisation of the factors that would favour full copyright and no copyright protections, balancing the level of potential harm to original content providers and the importance of content for AI training quality. However, it is demonstrated that an ex-post ‘fair use’ type mechanism can lead to higher expected social welfare than traditional rights regimes. *JEL Classification Numbers:* K2, O34.

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1 Introduction

In the last few years, a new wave of artificial intelligence (AI) applications called “generative AI” have become useful and popular. These AI models are noted for their ability to generate text, images and videos from text prompts. Generative models are machine learning models (specifically, transformer-based deep neural networks) that are trained on data to learn key patterns and relationships and generate outputs with similar characteristics. The common applications involve users inputting prompts in a natural language to generate outputs. These include text outputs from large language models (LLMs), including OpenAI’s ChatGPT, Anthropic’s Claude, Google’s Bard, Microsoft’s Copilot and Meta’s LLaMA and also image outputs from Open AI’s DALL-E, Stable Diffusion and Midjourney.

These new generative AI applications have raised copyright concerns from a number of original content providers. Specifically, these concerns regard the use of copy-protected content in training data. A key question is whether the use of such copy-protected material in training is covered by fair use provisions in copyright laws or must be licensed with permission from copyright owners. AI providers argue that such licensing would be prohibitively costly especially considering the transactions costs that may be involved. Content providers argue that, without such protection, they will be inadequately rewarded for their content creation.

Another aspect of generative AI models has complicated these copyright issues. In a lawsuit in 2023, the *New York Times* alleged that OpenAI had used its copy-protected content without permission in training its GPT LLMs. It has asked the Court for measures to prevent the availability of models trained with its content and/or statutory damages for harm caused. The evidence from the *New York Times* for this was a demonstration that with certain prompting, both ChatGPT and BingChat (which licenses OpenAI’s GPT) could reproduce articles almost verbatim from the *New York Times*. Similar prompting in image generation models can produce likenesses of commercially owned characters and digital assets (Marcus and Southen, 2024). OpenAI responded by arguing that they had not knowingly trained their models on *Times*’ content but that, instead, the examples were evidence of “regurgitation.”¹ This is a situation where, because certain text is available on public sites, the large AI model can statistically reproduce that text (Tänzer et al., 2021). In other words, the examples were something different than pure copying.² Nonetheless, if AI models could be used to reproduce original content, this ‘leakage’ could have effects on the

¹OpenAI wrote: “Memorization is a rare failure of the learning process that we are continually making progress on, but it’s more common when particular content appears more than once in training data, like if pieces of it appear on lots of different public websites.” <https://openai.com/blog/openai-and-journalism>

²At the time of writing, it is not known with certainty whether the *Times*’ examples were regurgitation or not.

commercial interests of original content holders if users of AI models choose not to purchase from original content providers and, instead, substitute towards the content reproduced by AI models. Copyright law recognises that certain otherwise fair use of copy-protected material may not be covered if there is identifiable and significant harm to original content creators.

A natural set of research questions arises from this context: how do copyright regimes impact the incentives of original content providers to invest in quality and the ability of AI providers to train their models? In addition, what are the expected social welfare outcomes from different copyright regimes? This paper develops an economic model based on approaches to developing generative AI to answer these questions.³

Interestingly, the model developed here for generative AI has a ‘human’ analogue that is typically seen as not being covered by copyright regulation. Here, the examination, while based on generative AI, can be informative as to why these human activities are not seen as being subject to similar regulation.

The argument regarding human analogues has been raised recently. This is from OpenAI’s response to the *New York Times*’ lawsuit:

Just as humans obtain a broad education to learn how to solve new problems, we want our AI models to observe the range of the world’s information, including from every language, culture, and industry. Because models learn from the enormous aggregate of human knowledge, any one sector—including news—is a tiny slice of overall training data, and any single data source—including The New York Times—is not significant for the model’s intended learning.⁴

Building on this, consider some examples where humans and AI models appear to be doing the same thing but where it is regarded that, in the human case, there is no copyright violation.

Scenario 1a Spoilers (AI Version): *An AI provider creates a chatbot that allows users to ask questions about a large number of television series, including plot details, characters and key quotes from the series. The chatbot is trained on transcripts and other data from the television series.*

Scenario 1b Spoilers (Human Version): *A person answers questions about all of the television series they have ever watched over social media, including plot details, characters and key quotes from the series. The person has watched the television series multiple times.*

³As such, it asks questions that economists have been asking regarding copyright since Landes and Posner (1989).

⁴<https://openai.com/blog/openai-and-journalism>

Scenario 2a TL;DR (AI Version): *A developer builds and sells access to a website that provides summaries of business books. The summaries were generated by AI and trained on scanned text from books the developer purchased.*

Scenario 2b TL;DR (Human Version): *A person⁵ sells summaries of business books. These summaries were written by the person after the person had purchased and read a copy of each book.*

Scenario 3a Teaching (AI Version): *A developer builds a chatbot that teaches students economics based on a corpus of textbooks.*

Scenario 3b Teaching (Human Version): *A person teaches students economics based on their reading of a corpus of textbooks.*

In each case, the human version is not subject to copyright regulation. The question is currently open for the AI versions. But each is isomorphic to one another. While it is possible to then draw a connection and claim “if humans are free from regulation, why should AI providers be subject to it?” more appropriately, it would be worthwhile to understand what conditions imply that both the human or AI versions as the case may be could be subject or not subject to copyright regulation.⁶

The model developed in this paper focuses on generative AI models, or more specifically, foundation models, which are trained on large amounts of content. This creates a variety of sources for transaction costs that make ex ante negotiation over license rights potentially prohibitively costly. First, there is the sheer scale of content used. For instance, the Books3 dataset used to train many large language models contains hundreds of thousands of books.⁷ Negotiating license terms individually with each copyright holder would be costly. Second, the scale of content used also makes it potentially difficult to identify the impact of each piece of content on the performance of the resulting model. Finally, there may be the usual bargaining frictions, such as asymmetric information, that arguably are exacerbated when

⁵Like Cliff of the Notes fame.

⁶Note that in teaching, it is generally agreed upon that human teachers are not subject to copyright prohibitions, but it is precisely the issue with AI that remains an open copyright regulatory question. Once again, it is important to use the model to understand precisely why the human version involves a particular conclusion to see if it can assist in understanding the approach for the AI version.

⁷Including at least one authored by me.

AI models are trained on large volumes of content.

This implies that an appropriate premise upon which to evaluate copyright policy options with regard to generative AI is to presume that ex ante negotiation prior to any investments being made is not possible. With respect to existing content used in training, this is a historical fact. However, it is also the case that AI training proceeded without ex ante negotiations over content. Nonetheless, such investments are ongoing and so the assumption is made that ex ante negotiation is not possible. Indeed, there are reports of some negotiations taking place ex post but as of the time of writing, there is no information on the nature, scope or licensing outcomes from those negotiations.

The assumption of no ex ante negotiations implies that the copyright policies evaluated here are conditional on the negotiation difficulties or transaction costs being salient. It is important to note, however, that this is not necessarily the case for every generative AI model. In some cases, generative AI may be trained on a large quantity of content but specifically tailored to weight specific content more favourably. That is, some of these models utilise retrieval-augmented generation (RAG) that provides content for the AI model that is not necessarily in its training data or, more generally, becomes a key part of its training data. For instance, a researcher may upload a paper and develop an AI application built on a larger foundational model that is prompted to generate only output from that paper. In those cases, negotiations may be possible for that content, although whether such activity falls within fair use remains an open question. Thus, the present paper is focused on situations where such identification, or “provenance” is difficult to establish.⁸

In Section 2, a model is setup to evaluate the various copyright policy approaches. The model involves many original content providers and a single AI provider, all of whom makes investments in content quality and training quality, respectively. It is assumed there is no opportunity for negotiation for the use of particular content, nor is it possible to know what the precise commercial harm (if any) to a content provider might be. Thus, there is uncertainty over potential commercial harm prior to setting prices for original content and AI use. Nonetheless, a copyright regime could prohibit (say, subject to large statutory infringement damages⁹) the use of such content or permit its use. Section 3 then examines the expected social welfare outcomes from each of these traditional rights regimes and demonstrates that having no copyright protection is superior to copyright protection if the value of the content as a whole in lowering AI training costs is proportionately high relative to the expected commercial harm across all content providers.

⁸The case where negotiations are possible is examined in Gans (2025). There, it is found that copyright protection can be desirable, especially when AI training occurs following such negotiations.

⁹A practice that has been subject to much criticism in the literature; see, for example, Samuelson and Wheatland (2009).

However, we need not confine attention to property rights regimes. Section 3 also proposes and analyses a mechanism that is an ex post ‘fair use’ regime. Rather than intended to operate prior to potential infringement taking place, this mechanism operates ex post. This mechanism allows an AI model to be trained on all available content, and then, once original content owners observe leakage and realise commercial harm, exercising an option to sue the AI provider for lost profits. The regime sets a threshold on the magnitude of such harm, and those content providers who experience harm above that threshold exercise the option for lost profits while others do not. It is demonstrated that this mechanism offers stronger incentives for content providers than no copyright protection but also stronger incentives for AI training than traditional rights regimes. Moreover, subject to the financial feasibility of the AI provider, the threshold can be set low, implying that the mechanism will generate the highest expected social welfare amongst rights regimes.

There is no similar analysis in the literature of the impact of copyright regimes in a generative AI context. There is a growing legal literature (see Samuelson (2023a), Samuelson (2023b) and Samuelson (2024) for overviews) and also discussing alternative legal options (Gordon-Tapiero and Kaplan, 2025) including the doctrine of ‘unjust enrichment’ that bears some similarity to the ex post mechanism derived here. But here, the focus is on economics. The closest model is that of Gans (2015) that involves some of the elements of the small AI model, notably a negotiation stage, but that involves all parties making investments prior to negotiation. Moreover, in that model, users cannot generate new outputs except by making use of original content. The model here allows AI models to be generated without such content for training. Gans (2015) also considers ‘remix rights’, which is a copyright regime proposed when users remix original content and produce transformed outputs. That mechanism operates ex-post like the one considered in Section 3 here, but it is analysed in a negotiation context, whereas here, the mechanism is proposed to deal with potential transaction costs arising in a large model context where it is potentially the optimal mechanism.¹⁰ A recent related paper is Yang and Zhang (2024). While that paper considers the strength of copyright protection on the incentives of creators, its main focus is on the dynamic effect and interplay between the use of content in AI training and the copyright protection on the output of AI itself. Therefore, rather than examining legal copyright regimes that may allow for greater AI training, it examines how the strength of protection may impact the evolution of the creator economy through a number of interactions.

¹⁰Of course, the distinction between property rights rules and liability rules has a rich tradition in law and economics; see Calabresi and Melamed (1972).

2 Model setup

Suppose that a set, N , of original content creators (OC) can generate content of quality, x , at a cost of $c_{OC}(x)$ where $c_{OC}(\cdot)$ is an increasing and convex function with $C(0) = 0$. Original content is valued by distinct subgroups (one for each content creator); each a $[0, 1]$ mass of consumers with willingness to pay of θ , that are independently and identically distributed according to a uniform distribution. Willingness to pay types are private. If the consumer consumes the content, their utility is $x\theta$.

To capture the notion that there is a “large” amount of content, it is assumed that N is a continuum of measure 1; that is, the OC in each of these independent markets is indexed by $i \in [0, 1]$.

There is also an AI provider (AI) who can generate general-purpose AI products of quality, y , at a cost of $c_{AI}(y, sx)$ where $c_{AI}(\cdot)$ is increasing and convex in y and increasing in sx where sx is the use of a sample, $s \in [0, 1]$ of original content and x is the quality of that content.¹¹ It is assumed that $c_{AI}(y, sx)$ is submodular in (y, xs) .¹² Consumers have a common willingness to pay for the AI products of $u(y)$. In other words, their intrinsic demand for AI products is independent of their willingness to pay for original content.

Supplying AI products generates a by-product in the form of ‘leaked’ (or imitative) original content whenever $s > 0$. It is assumed that a consumer who has purchased an AI product can produce and consume original content with probability, $\rho(s)$, without purchasing it from the content provider. $\rho(s)$ is non-decreasing in s with $\rho(0) = 0$ and $\rho(1) < 1$. Therefore, a consumer of type θ ’s expected utility if they purchase both the OC and AI products is $x\theta - p_{OC} + u(y) - p_{AI}$ where p_{OC} and p_{AI} are the prices set by OC and AI , respectively, in the pricing subgame following OC and AI investments. However, if a consumer only purchases AI , then their expected utility is $u(y) + \rho(s)x\theta - p_{AI}$. Therefore, a consumer who has purchased AI has a willingness to pay for OC of $(1 - \rho(s))x\theta$. Thus, leakage reduces demand for original content from OC .

The amount of potential harm, $\rho(s)$, for each original content provider cannot be determined ex ante. Specifically, it is assumed that $\rho(1)$ (or \bar{s}) is independently and identically distributed amongst content providers according to a cumulative distribution function, $F(\cdot)$ with corresponding density function, $f(\cdot)$ distributed on $[0, 1]$. After an AI model is launched but prior to the pricing subgame, $\rho(1)$ for a content provider is revealed to all and thus, its pricing takes that into account.

In summary, the timing of the game (depicted in Figure 1) is as follows:

¹¹As each $i \in N$ is independent and symmetric, the i subscript that would apply to the sample and quality of original content is omitted.

¹²That is, $\frac{\partial c_{AI}(y, sx)}{\partial y}$ is non-increasing in sx for all (y, sx) .

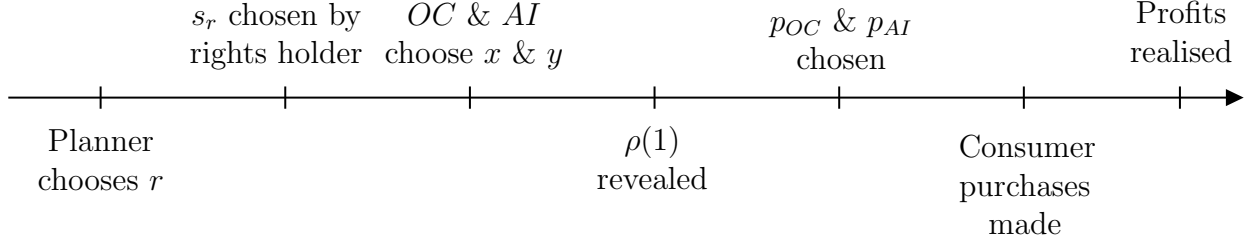


Figure 1: **Model Timeline**

1. (*Rights Regime*) A rights regime (r) is chosen by the planner.
2. (*Investments*) Each OC chooses x and AI chooses y .
3. (*Uncertainty Resolved*) The degree of harm under full sharing, $\rho(1)$, is revealed to all agents.
4. (*Pricing*) OC and AI simultaneously choose p_{OC} and p_{AI} , respectively.
5. (*Payoffs*) Consumer purchases are made, and profits are realised.

Several rights regimes, r , will be considered, including no copyright (NC), full copyright (CP) and forms of fair use (FU). In each case, the rights regime defines the rights of each party to use or prohibit the use of content.

Below, in order to understand the trade-offs and outcomes more precisely, we will, where appropriate, rely on the following functional forms: $c_{OG} = \frac{1}{2}x^2$, $c_{AI} = \frac{1}{2(1+\gamma sx)}y^2$, $u(y) = y$ and

$$\rho(s) = \begin{cases} s & s \leq \bar{s} \\ \bar{s} & s > \bar{s} \end{cases}$$

where $\bar{s} < 1$. The purpose of this functional form on $\rho(s)$ is to create a bound on the amount of competitive harm that can be brought on OC if the content shared is beyond a certain level. It also allows the use of \bar{s} as a parameter of interest.

2.1 Benchmark Outcome

Given this setup, it is useful to define the benchmark outcome that will maximise social welfare. The planner's problem is:

$$\max_{x,y,s} \int_0^1 \theta x d\theta - c_{OC}(x) + u(y) - c_{AI}(y, sx)$$

which gives first-order conditions:

$$\begin{aligned}\frac{1}{2} - s^* \frac{\partial c_{AI}(y^*, s^* x^*)}{\partial x} &\leq \frac{\partial c_{OC}(x^*)}{\partial x} \\ \frac{\partial u(y^*)}{\partial y} &\leq \frac{\partial c_{AI}(y^*, s^* x^*)}{\partial y} \\ x^* \frac{\partial c_{AI}(y^*, s^* x^*)}{\partial s} &\geq 0\end{aligned}$$

Note that the final first-order condition implies that $s^* = 1$; that is, it is socially optimal for all original content to be available for use in training the AI. Moreover, given this, alongside the consumption benefit of original content, the returns on investment in x include their impact in reducing the cost of generating AI products. For future reference, note that, using the specific functional forms, $x^* = \frac{1}{4}(2 + \gamma)$ and $y^* = \frac{1}{8}(4 + \gamma(2 + \gamma))$.

Here, this game is analysed backwards, starting with the pricing subgame.

2.2 Pricing subgame

Suppose that each OC has generated content of quality x . If $s > 1$, then the pricing choices of OC and AI interact. There are two relevant cases: (1) where $p_{AI} = u(y)$ and all consumers purchase the AI product and (2) where $p_{AI} > u(y)$ and only some consumers purchase the AI product. The following proposition characterises the equilibrium outcome in the pricing subgame, holding x and y as fixed as these are chosen before the subgame commences.

Proposition 1 *If $\frac{u(y)}{x} \geq \frac{1}{2}(3 - 2\sqrt{2})(1 - \rho(s))\rho(s)$, a Nash equilibrium of the pricing subgame exists with $\hat{p}_{OC} = \frac{1}{2}(1 - \rho(s))x$ and $\hat{p}_{AI} = u(y)$. This equilibrium is unique if $\frac{u(y)}{x} \geq \frac{1}{2}(1 - \rho(s))\rho(s)$. OC profits are $\frac{1}{4}(1 - \rho(s))x - c_{OC}(x)$ and AI profits are $u(y) - c_{AI}(y, sx)$.*

The proofs of all propositions are in the appendix. In the case of Proposition 1, which characterises one type of equilibrium, the proof in the appendix characterises addition equilibria in the pricing subgame. As demonstrated in Proposition 1, the equilibrium of focus is one where the intrinsic value of AI is relatively high compared to the use of original content in AI training. When intrinsic AI value is low, the appendix shows that an equilibrium whereby AI is supplied solely for the purpose of replicating original content arises.

The equilibrium outcome highlighted in the proposition involves the AI provider targeting the direct utility of AI products rather than any additional consumer benefit that might arise from the possibility of reproducing original content without payment. The original content provider is, however, constrained in its pricing by the possibility of leakage, which is open to all consumers since they all purchase AI productions in equilibrium. Nonetheless, each

original content provider sells to those consumers with the highest willingness to pay for their content.

3 Investment and Model Outcomes

3.1 Outcomes Under Traditional Rights Regimes

We begin by examining the traditional rights regimes of (NC) and (CP). In the absence of any negotiation, the rights regime dictates what will take place. Under (NC), the AI provider can simply make use of any content that is available. Under (CP), each *OC* can, using the threat of, say, significant statutory damages, restrict content use in AI, and the AI provider will not use that content. Specifically, an *OC* can sue the AI provider incurring a cost of C and, if successful, receive a damages payout of $D > C$. D is assumed to be high enough that, under full copyright protection (CP), the AI provider does not want to use the content and $s = 0$.¹³

The following proposition characterises the outcomes under traditional rights regimes.

Proposition 2 *In the large AI model, for each OC , i , $\hat{x}_{i,CP} \geq \hat{x}_{i,NC}$ and for AI , $\hat{y}_{CP} \leq \hat{y}_{NC}$. Using the specific function forms, expected social welfare under (NC) will exceed that under (CP) if and only if:*

$$\gamma > \frac{\mathbb{E}[\rho_i(1)]^2}{2(1 - \mathbb{E}[\rho_i(1)])}$$

The proof (in the appendix) compares the first-order conditions for each type of investment and follows on by calculating social welfare under (NC) and (CP), respectively.

The condition in the proposition has a strong intuition. It is better to permit large AI models to train models without any copyright liability if the value of the content in reducing training costs exceeds a measure of expected harm from leakage of content on content providers. This, of course, rationalises why human training is not subject to copyright liability, as the potential harm from this on content provider profits is unlikely to be large on average.

3.2 Ex post ‘Fair Use’ Regime

Both of the traditional rights regimes involve inefficiencies: (CP) potentially restricting the use of original content and both regimes trading off the incentives of the *OCs* and *AI*. The question is whether a different mechanism can create a more favourable balance of incentives

¹³That is $D > \max_y \{u(y) - c_{AI}(y, x)\}$.

for both original content investment and AI training quality while preserving the use of original content in consumption and AI training.

Here, while the extent to which leakage might be harmful to individual content providers is not known ex ante, it is, however, known ex post. This suggests a potential mechanism that involves liability assessed ex post is feasible. That mechanism would proceed as follows:

1. If $\rho_i(1) < \Gamma$, the AI provider is not liable for any damages from the use of i 's content.
2. If $\rho_i(1) \geq \Gamma$, the AI provider must pay full compensation to i of an amount $D(\rho_i(1)) = \frac{1}{4}\rho_i(1)\hat{x}_{FU}$

Here (FU) stands for 'fair use', and \hat{x}_{FU} is the chosen content quality under that regime. The level of damages, if triggered, allows the content provider to earn $\frac{1}{4}\hat{x}_{FU}$ as if the leakage never occurred.¹⁴

The following proposition characterises the outcomes under (FU) and compares it to traditional rights regimes.

Proposition 3 *Suppose that AI earns non-negative profits under the (FU) mechanism. For each OC, i , $\hat{x}_{i,CP} \geq \hat{x}_{i,FU} \geq \hat{x}_{i,NC}$ and for AI, $\hat{y}_{FU} \geq \hat{y}_{CP} \leq \hat{y}_{NC}$. Using the specific function forms, expected social welfare under (FU) will exceed that under (CP) if and only if:*

$$\gamma > \frac{\mathbb{E}[\rho(1)|\Gamma]^2 + \mathbb{E}[\rho(1)|\Gamma] - \mathbb{E}[\rho(1)](1 - \mathbb{E}[\rho(1)|\Gamma])}{4(1 - \mathbb{E}[\rho(1)|\Gamma])}$$

where $\mathbb{E}[\rho(1)|\Gamma] = \int_0^\Gamma \rho_i(1)dF(\rho_i(1))$.

The proof (in the appendix) compares the first-order conditions for each type of investment and follows on by calculating social welfare under (FU) and compares it to those under traditional rights regimes. The condition on AI profits arises because it is possible that Γ is such that:

$$u(\hat{y}_{FU}) - c_{AI}(\hat{y}_{FU}, \hat{x}_{i,FU}) < (1 - F(\Gamma)) \int_\Gamma^1 \frac{1}{4}\rho(1)\hat{x}_{i,FU}dF(\rho(1))$$

in which case AI would not be finally viable because expected damages are above its profits from AI. Below, when we examine what Γ is chosen by the planner, this feasibility constraint needs to be satisfied.

The (FU) mechanism has two advantages over traditional rights regimes. First, under

¹⁴This mechanism is similar to the Remix Rights with Full Compensation mechanism explored in Gans (2015). Note also that because there is uncertainty, the drive towards ex-post action is similar to some of the drives favouring ex-post measurement discussed in Lemley and Shapiro (2005).

the (FU) mechanism, *AI* chooses to use all content in training the AI (i.e., $s = 1$).¹⁵ Thus, the prices for content and the AI have the same structure as under (NC) but, importantly, in terms of the consumption of that content, all consumers will do so (potentially) with half of the market purchasing from *OC* and the other half relying on the AI product. Thus, the (FU) mechanism allows content to be used at its socially desirable level for AI training and also to be consumed relatively widely.

Second, this has an impact on incentives. As all content is used in AI training, AI training quality under (FU) is the same as that under (NC) for fixed content quality and, therefore, highest among the three regimes compared as *OC* content has a higher quality under (FU) than (NC). *OC* content is higher than under (NC) because if potential harm from AI training exceeds a certain threshold, each *OC* expects to receive a damages payout. Thus, from their perspective, while under (NC) their potential appropriation is $\frac{1}{4}(1 - \mathbb{E}[\rho_i(1)])$ for each unit of x_i , under (FC) it is $F(\Gamma)\frac{1}{4}(1 - \mathbb{E}[\rho_i(1)|\Gamma]) + (1 - F(\Gamma))\frac{1}{4}$, a higher marginal return as $\mathbb{E}[\rho_i(1)|\Gamma] \leq \mathbb{E}[\rho_i(1)]$ (with an equality if $\Gamma = 0$).

These advantages hold for any $\Gamma < 1$. But what level of Γ would be optimal? Note that expected social welfare is higher as Γ is reduced, and there is a lower threshold of harm that can trigger compensation. This has the effect of raising both content provider incentives and AI training incentives. The latter effect arises because, regardless of Γ , all content is available for AI training. Moreover, a lower Γ does not change the total number of consumers who consume original content (that is, $\frac{1}{2} + \frac{1}{2}\mathbb{E}[\rho(1)]$).

Note that as $\Gamma \rightarrow 0$, $\hat{x}_{FU} \rightarrow \hat{x}_{CP}$ and $\hat{y}_{FU} \rightarrow 1 + \gamma\frac{1}{4}$. This is feasible if *AI* profits ($u(\hat{y}_{FU}) - c_{AI}(\hat{y}_{FU}, \hat{x}_{FU}) - \int_0^1 \frac{1}{4}\rho(1)\hat{x}_{FU}dF(\rho(1))$) remain positive. Compared with (CP), $\Gamma = 0$ behaves like a regime where all content is copy-protected. However, it is permissive of infringement with compensation, which generates the benefits of original content for AI training without diminishing the incentives of original content providers to invest in quality. In effect, the difference is akin to a prohibition versus a Pigouvian-like tax on the use of original content where external effects are internalised through ex-post prices.

In practice, an (FU) mechanism is respectful of transaction costs associated with asserting copyright protection when limited harm occurs. For this reason, it also rationalises the human scenarios explored earlier in that those scenarios are very unlikely to cause commercial harm to original content providers, even in the aggregate. That said, it is also the case that there may be costs of implementing and calculating damages ex post that need to be taken account in evaluating the efficacy of this mechanism in practice.

¹⁵It is useful to emphasise that Γ is a threshold on the probability of harm. One interpretation of Γ might be that it only considers large degrees of harm. However, it could also be considered a relative measure of harm; say, harm as a share of an *OC*'s overall revenue.

4 Conclusion

There is a sense in which the copyright challenges associated with generative AI are not that different to those that arose with digitisation and the rise of the Internet. In each case, a new technology lowered the cost of utilising original content while enhancing its potential scope or value. For generative AI, this arises because such AI can be trained on original content but also, precisely because that content is widely available, reproduce that content within AI products themselves. This threatens existing business models for original content providers that, not surprisingly, they are protective of.

Copyright law played a role in the evolution of digital technologies. However, one thing that was preserved was long-standing copyright protections, including the ability to prevent use except where that use was regarded as fair. This paper has analysed generative AI, taking into account the particular role of such technologies as well as how generative AI products threaten original content creators' commercial activities. When the AI models are large in the sense of using an almost unimaginable amount of content in training, the type of rights regime imposed can have important social welfare consequences. Because negotiations are prohibitive as it is hard to identify copyright use, let alone determine clearly whether copy-protected content has been used in training, copyright protection, while potentially strengthening incentives to create original content, serves to limit its use both for consumption and training, which involves adverse social consequences. No copyright protection does not involve those costs, but if the threat to original content providers' commercial activities is high, it could undermine the production of original content and, in the process, its uses. However, if the threat to those commercial activities is low, as it arguably is for equivalent human uses of content, then a permissive regime for the use of content in AI training is socially desirable.

For that reason, this paper identifies an alternative mechanism based on fair use. That mechanism permits the use of copy-protected content in AI training but subjects AI providers to damages should the realised commercial harm of content providers be large. Thus, the purpose here is to provide some insurance. The presumption is that content used in AI training is, for the most part, not likely to damage original content providers' commercial interests. However, should it turn out to do so, they will receive compensation. Insured against such risks, the original content providers' incentives to create content are undiminished. This represents a practical way of respecting copyright ownership while also allowing its large-scale use in AI training in a way that minimises transaction costs that might arise from injunctive legal action or license negotiations. It is also conceivable that copyright holders could opt out of this type of regime, although the technical requirements to do so

would likely require further development as it would require content used to be *traceable*.

When a new technology arises that creates copyright challenges, a clarification of the rights regime can often lead to institutional and technological developments to “make it work.” This happened for music rights with radio and public broadcasting in the form of collecting societies. For AI, Besen (2023) argues that the large volume of data lends itself towards collecting copyright payments by collective societies as seen in other domains such as music. He believes that this would have to be established by government regulation. However, in other areas, the developments were technological. For instance, Google developed a rights management system for YouTube that allowed people to post content with copy-protected materials but for rights holders to be notified and then to utilise a revenue-sharing arrangement (Gans, 2015). By settling on a policy approach to generative AI, even if some inefficiencies remain at present, these may incentivise new ways of minimising those inefficiencies.

In summary, this paper represents a first, admittedly high-level, pass at the economics of copyright issues related to generative AI. The presumption here is that the AI providers might be liable for an infringement rather than the users of AI. It remains an open question whether, even under the rights regimes explored here, those are the correct focal parties. Nonetheless, policy approaches in this area will likely be informed by empirical research that allows a clearer picture of the parameters that determine which rights regime may be preferable.

5 Appendices

5.1 Proof of Proposition 1

Proposition 1 states the conditions for the existence of one type of equilibrium. Rather than proving that proposition only here, the following proposition that characterises all of the pure strategy Nash equilibrium outcomes of the pricing subgame is proved.

Proposition 4 *Let $\Theta_1 \equiv \frac{1}{2}(3 - 2\sqrt{2})(1 - \rho(s))\rho(s)$ and $\Theta_2 = \frac{1}{2}(1 - \rho(s))\rho(s)$. The Nash equilibrium prices and payoffs of the pricing subgame are as follows:*

1. *If $\frac{u(y)}{x} \geq \Theta_1$, $\hat{p}_{OC} = \frac{1}{2}(1 - \rho(s))x$ and $\hat{p}_{AI} = u(y)$. OC profits are $\frac{1}{4}(1 - \rho(s))x$ and AI profits are $u(y)$.*
2. *If $\frac{u(y)}{x} < \Theta_2$, $\hat{p}_{OC} = \frac{2(1-\rho(s))x-u(y)}{4-\rho(s)}$ and $\hat{p}_{AI} = \frac{(2-\rho(s))u(y)+(1-\rho(s))\rho(s)x}{4-\rho(s)}$. OC profits are $\frac{(2(1-\rho(s))x-u(y))^2}{(4-\rho(s))^2(1-\rho(s))x}$ and AI profits are $\frac{((2-\rho(s))u(y)+(1-\rho(s))\rho(s)x)^2}{(4-\rho(s))^2(1-\rho(s))\rho(s)x}$.*

For $\frac{u(y)}{x} \in [\Theta_1, \Theta_2]$, there are two pure strategy Nash equilibrium akin to (1) and (2). If $\frac{u(y)}{x} > \Theta_2$, the unique pure strategy Nash equilibrium is (1) while if $\frac{u(y)}{x} < \Theta_1$, the unique pure strategy Nash equilibrium is (2).

The proof proceeds by characterising the conditions that support equilibrium (1) – the equilibrium of Proposition 1 – before characterising the conditions that support equilibrium (2). Then, the conditions are examined to demonstrate the second half of the proposition.

Note that for AI, the inverse demand curve has a kink at $p_{AI} = u(y)$ where it is downward sloping for $p_{AI} > u(y)$ and then flat up to the size of the market. Thus, evaluating any Nash equilibrium outcome will involve examining AI's payoff at $p_{AI} = u(y)$ and $p_{AI} > u(y)$, respectively, holding p_{OC} constant.

First, suppose that $p_{AI} = u(y)$. In this case, the purchasers of original content are high θ types greater than a marginal type, θ_{OC} , which is the type where $(1 - \rho(s))\theta_{OC}x = p_{OC}$ or $\theta_{OC} = \frac{p_{OC}}{(1-\rho(s))x}$. Given this, OC chooses p_{OC} to maximise $p_{OC}(1 - \frac{p_{OC}}{(1-\rho(s))x})$. This gives $\theta_{OC} = \frac{1}{2}$ and $\hat{p}_{OC} = \frac{1}{2}(1 - \rho(s))x$ as in the statement of equilibrium (1).

The consumer indifferent between purchasing AI or not will be θ_{AI} so that $u(y) + \rho(s)\theta_{AI}x = p_{AI}$ or $\theta_{AI} = \frac{p_{AI}-u(y)}{\rho(s)x}$. Note that $\theta_{AI} < \theta_{OC}$ implies that $\rho(s)x > 2(p_{AI} - u(y))$. This constrains p_{AI} . As soon as $p_{AI} > u(y) + \frac{1}{2}\rho(s)x$, demand for the AI product falls to 0.

At \hat{p}_{OC} , AI earns $u(y)$ if $p_{AI} = u(y)$. To examine whether a deviation is profitable, note that if AI chooses to set $p_{AI} > u(y)$, then those consumers who purchase original content (that is, consumers with $\theta \geq \theta_{OC}$) will not find it optimal to purchase AI. There are two thresholds to consider for the purchase of AI. First, those who purchase OC at the new p_{AI}

will be indifferent between doing so and purchasing AI if $u(y) + \rho(s)\theta x - p_{AI} = \theta x - \hat{p}_{OC} = \theta x - \frac{1}{2}(1 - \rho(s))x$ or $\theta \leq \frac{1}{2} - \frac{p_{AI} - u(y)}{(1 - \rho(s))x}$ will purchase AI. Second, those who do not purchase OC at the new p_{AI} will be indifferent between purchasing the AI or not if $u(y) + \rho(s)\theta x = p_{AI}$ or $\theta \geq \frac{p_{AI} - u(y)}{\rho(s)x}$. Given this, assuming that it sets $p_{AI} \in (u(y), u(y) + \frac{1}{2}\rho(s)x)$, if it deviates AI will deviate to a p_{AI} that maximises:

$$p_{AI} \left(\frac{1}{2} - \frac{p_{AI} - u(y)}{(1 - \rho(s))x} - \frac{p_{AI} - u(y)}{\rho(s)x} \right) = p_{AI} \left(\frac{1}{2} - \frac{p_{AI} - u(y)}{(1 - \rho(s))\rho(s)x} \right)$$

This gives $\hat{p}_{AI} = \frac{1}{4}(2u(y) + (1 - \rho(s))\rho(s)x)$ (which is less than $u(y) + \frac{1}{2}\rho(s)x$) and profits of $\frac{(2u(y) + (1 - \rho(s))\rho(s)x)^2}{16(1 - \rho(s))\rho(s)x}$. Note that $\hat{p}_{AI} > u(y)$ if and only if $\frac{u(y)}{x} < \frac{1}{2}(1 - \rho(s))\rho(s)$ while profits are higher than $u(y)$ only if $\frac{u(y)}{x} > \frac{1}{2}(3 - 2\sqrt{2})(1 - \rho(s))\rho(s) = \Theta_1$. Thus, for $\frac{u(y)}{x} \in [\Theta_1, \frac{1}{2}(1 - \rho(s))\rho(s)]$ a deviation to $p_{AI} > u(y)$ is feasible but not profitable. Hence, equilibrium (1) exists when $\frac{u(y)}{x} \geq \Theta_1$.

Second, suppose that $p_{AI} > u(y)$. In this case, if consumers who purchase from OC, would not purchase the AI. Again, the purchasers of original content are high θ types. In this case, however, if they did not purchase from OC, those consumers would purchase from AI. Thus, the willingness to pay of type θ for original content is $\theta x - (\rho(s)\theta x + u(y) - p_{AI})$. This implies that the marginal purchaser of original content is θ_{OC} such that $\theta_{OC}x - (\rho(s)\theta_{OC}x + u(y) - p_{AI}) = p_{OC}$ or $\theta_{OC} = \frac{p_{OC} - p_{AI} + u(y)}{(1 - \rho(s))x}$. Thus, p_{OC} is chosen to maximise $p_{OC}(1 - \theta_{OC})$. For AI, while θ_{AI} is the same as above, it chooses p_{AI} to maximise $p_{AI}(\theta_{OC} - \theta_{AI})$ so long as $\theta_{OC} > \theta_{AI}$. For the moment, this inequality will be taken as an assumption. Given this, the first order conditions for OC and AI are:

$$p_{OC} = \frac{1}{2}(p_{AI} - u(y) - (1 - \rho(s))x)$$

$$p_{AI} = \frac{1}{2}(\rho(s)p_{OC} + u(y))$$

This gives, as stated in the proposition for equilibrium (2):

$$\hat{p}_{OC} = \frac{2(1 - \rho(s))x - u(y)}{4 - \rho(s)}$$

$$\hat{p}_{AI} = \frac{(2 - \rho(s))u(y) + (1 - \rho(s))\rho(s)x}{4 - \rho(s)}$$

Note that $p_{AI} > u(y)$ if and only if $\frac{u(y)}{x} < \frac{1}{2}(1 - \rho(s))\rho(s) = \Theta_2$ and that $\theta_{OC} > \theta_{AI}$ if and only if $(2 - \rho(s))u(y) + (1 - \rho(s))\rho(s)x > 0$ which always holds. Finally, OC profits are $\frac{(2(1 - \rho(s))x - u(y))^2}{(4 - \rho(s))^2(1 - \rho(s))x}$ and AI profits are $\frac{((2 - \rho(s))u(y) + (1 - \rho(s))\rho(s)x)^2}{(4 - \rho(s))^2(1 - \rho(s))\rho(s)x}$ as stated in the proposition for equilibrium (2).

Given $\hat{p}_{OC} = \frac{2(1-\rho(s))x-u(y)}{4-\rho(s)}$ would AI 's profits be higher if it set $p_{AI} = u(y)$? AI profits are greater than $u(y)$ if and only if:

$$\frac{u(y)}{x} < (1 - \rho(s))\rho(s) \frac{12 - (6 - \rho(s))\rho(s) - (4 - \rho(s))\sqrt{8 - (4 - \rho(s))\rho(s)}}{2(2 - \rho(s))^2}$$

However, the right-hand side of this inequality is greater than Θ_2 , so equilibrium (2) only holds for $\frac{u(y)}{x} \leq \Theta_2$.

Finally, a simple comparison of Θ_1 and Θ_2 demonstrates that $\Theta_1 < \Theta_2$. Given this, then it is possible that $\Theta_1 \geq \frac{u(y)}{x} < \Theta_2$ and both equilibrium outcomes (1) and (2) co-exist. If $\frac{u(y)}{x} \geq \Theta_2$, the unique equilibrium is (1) and if $\frac{u(y)}{x} < \Theta_1$, the unique equilibrium is (2).

Proposition 4, shows that two relevant cases exist as equilibria in the pricing subgame. There are several interesting features to note. First, it is possible that the two equilibrium types co-exist. When AI sets a lower price, this creates additional competition for OC whose prices are low accordingly. A deviation from either party to a higher price reduces profits. Interestingly, when both set a high price, even though AI could obtain the entire market by lowering its price to $u(y)$, this is not profitable because, given OC 's higher price, the set of consumers who purchase that AI product in equilibrium is high enough that serving the entire market is not profitable for AI .¹⁶

Second, OC prices and profits are higher in the equilibrium with $\hat{p}_{AI} > u(y)$ than where $\hat{p}_{AI} = u(y)$. When the AI price is high, the marginal consumer for OC is choosing between purchasing original content or the AI product. By contrast, when the AI price is low, the marginal consumer for OC is choosing between purchasing original content or accessing it via the AI . The second condition reflects more intense competition between OC and AI , whose price is effectively 0 as consumers purchase AI regardless.

5.2 Proof of Proposition 2

Under no copyright protection, the AI provider can use all of the content without liability. Thus, for each content i , $s_i = 1$ and, thus, the harm to an OC i 's profits is determined by their individual $\rho_i(1)$. For each content provider, the pricing subgame reflects their individual draw of $\rho_i(1)$ and will be based on Proposition 1. Thus, each individual content, i , sells for $\hat{p}_i = \frac{1}{4}(1 - \rho_i(1))x_i$. For AI , $\hat{p}_{AI} = u(y)$ and AI 's profits are $u(y) - c_{AI}(y, \int s_i x_i di)$. Recall that, c_{AI} is not impacted by any individual s_i but is impacted by the sum of content used in training as there is a continuum of original content providers.

¹⁶Technically, AI 's reaction function has a discontinuity and an upward jump, allowing it to intersect with OC 's reaction function at two places.

Given this, it is easy to see that $\hat{x}_{i,NC}$ and \hat{y}_{NC} are determined by the following first order conditions:

$$\begin{aligned}\frac{1}{4}(1 - \mathbb{E}[\rho_i(1)]) &= \frac{\partial c_{OC}(x)}{\partial x} \\ \frac{\partial u(y)}{\partial y} &= \frac{\partial c_{AI}(y, \int \hat{x}_i di)}{\partial y}\end{aligned}$$

Note that the content quality is determined taking into account $\mathbb{E}[\rho_i(1)]$ as this is not known to each OC when it is investing in content.

Under full copyright protection, the AI can no longer use the content, and it is assumed that D is so high that it deters such use, so $s = 0$.¹⁷ In this case, no content provider incurs any competitive harm from the AI provider, and so $\hat{p}_i = \frac{1}{4}x_i$ while $\hat{p}_{AI} = u(y)$ as in the (NC) case.

Given this, it is easy to see that $\hat{x}_{i,CP}$ and \hat{y}_{CP} are determined by the following first order conditions:

$$\begin{aligned}\frac{1}{4} &= \frac{\partial c_{OC}(x)}{\partial x} \\ \frac{\partial u(y)}{\partial y} &= \frac{\partial c_{AI}(y, 0)}{\partial y}\end{aligned}$$

Comparing the first-order conditions to the (NC) case, note that $\hat{x}_{i,CP} > \hat{x}_{i,NC}$ while $\hat{y}_{CP} < \hat{y}_{NC}$.

To calculate the expected social welfare under each regime using our functional forms, we begin with (NC) before turning to (CP). For (NC), note that $\hat{x}_{NC} = \frac{1}{4}(1 - \mathbb{E}[\rho_i(1)])$ for all i and $\hat{y}_{NC} = 1 + \gamma \int \hat{x}_i di = 1 + \gamma \frac{1}{4}(1 - \mathbb{E}[\rho_i(1)])$. Given this, expected social welfare under (NC) is:

$$\begin{aligned}& \int_0^1 \left(\int_{\frac{1}{2}}^1 \theta \frac{1}{4}(1 - \mathbb{E}[\rho_i(1)]) d\theta + \frac{1}{4}(1 - \mathbb{E}[\rho_i(1)]) \int_0^{\frac{1}{2}} \int_0^1 \rho_i(1) \theta dF(\rho_i(1)) d\theta \right) di \\ & + \frac{1}{2}(1 + \gamma \frac{1}{4}(1 - \mathbb{E}[\rho_i(1)])) - \frac{1}{2}(\frac{1}{4}(1 - \mathbb{E}[\rho_i(1)]))^2 \\ & = \frac{1}{32}(3 + \mathbb{E}[\rho_i(1)])(1 - \mathbb{E}[\rho_i(1)]) + \frac{1}{2}(1 + \gamma \frac{1}{4}(1 - \mathbb{E}[\rho_i(1)])) - \frac{1}{2}(\frac{1}{4}(1 - \mathbb{E}[\rho_i(1)]))^2 \\ & = \frac{1}{16}(9 + 2\gamma - \mathbb{E}[\rho_i(1)](2\gamma + \mathbb{E}[\rho_i(1)]))\end{aligned}$$

Note this mirrors social welfare under (NC) in the small AI model case but for the substitution of the expected $\mathbb{E}[\rho_i(1)]$ for a known $\rho(1)$.

¹⁷That is $D > \max_y \{u(y) - c_{AI}(y, x)\}$.

For (CP), $\hat{x}_{CP} = \frac{1}{4}$ for all i and $\hat{y}_{CP} = 1$. Given this, expected social welfare is:

$$\int_0^1 \int_{\frac{1}{2}}^1 \theta \frac{1}{4} d\theta di + \frac{1}{2} - \frac{1}{32} = \frac{3}{32} + \frac{1}{2} - \frac{1}{32} = \frac{9}{16}$$

Note this mirrors social welfare under (CP) in the small AI model case.

We can now compare expected social welfare under the two traditional rights regimes. Social welfare under (NC) will exceed that under (CP) if:

$$\frac{1}{16}(9 + 2\gamma - \mathbb{E}[\rho_i(1)](2\gamma + \mathbb{E}[\rho_i(1)])) > \frac{9}{16} \Leftrightarrow 2\gamma > \frac{\mathbb{E}[\rho_i(1)]^2}{1 - \mathbb{E}[\rho_i(1)]}$$

5.3 Proof of Proposition 3

Under the (FU) mechanism, note that \hat{p}_{OC} and \hat{p}_{AI} will have the same pricing structure as under (NC) adjusted for their respective quality changes. This is because each OC knows its realised $\rho_i(1)$ when setting its price. Importantly, this implies that half of each content market will purchase from their respective OC while the other half will potentially consume content by purchasing AI products. This implies that $\hat{x}_{i,FU}$ and \hat{y}_{FU} are determined by the following first-order conditions:

$$F(\Gamma) \frac{1}{4} (1 - \mathbb{E}[\rho(1)|\Gamma]) + (1 - F(\Gamma)) \frac{1}{4} = \frac{\partial c_{OC}(x)}{\partial x}$$

$$\frac{\partial u(y)}{\partial y} = \frac{\partial c_{AI}(y, \int \hat{x}_i di)}{\partial y}$$

Comparing first-order conditions, note that each $\hat{x}_{i,CP} > \hat{x}_{i,FU} > \hat{x}_{i,NC}$ while $\hat{y}_{FU} > \hat{y}_{NC} > \hat{y}_{CP}$. These conditions assume that AI finds it feasible to remain in operation. As assumed in the proposition, AI 's feasibility condition is:

$$u(\hat{y}_{FU}) - c_{AI}(\hat{y}_{FU}, \hat{x}_{i,FU}) \geq (1 - F(\Gamma)) \int_{\Gamma}^1 \frac{1}{4} \rho(1) \hat{x}_{i,FU} dF(\rho(1))$$

Using our earlier specific functional forms $\hat{x}_{NC} = \frac{1}{4}(1 - \mathbb{E}[\rho(1)|\Gamma])$ for all i and $\hat{y}_{NC} =$

$1 + \gamma \int \hat{x}_i di = 1 + \gamma \frac{1}{4}(1 - \mathbb{E}[\rho(1)|\Gamma])$. Given this, expected social welfare is:

$$\begin{aligned}
& \int_0^1 \left(\int_{\frac{1}{2}}^1 \theta \frac{1}{4}(1 - \mathbb{E}[\rho(1)|\Gamma]) d\theta + \frac{1}{4}(1 - \mathbb{E}[\rho(1)|\Gamma]) \int_0^{\frac{1}{2}} \int_0^1 \rho_i(1) \theta dF(\rho_i(1)) d\theta \right) di \\
& + \frac{1}{2}(1 + \gamma \frac{1}{4}(1 - \mathbb{E}[\rho(1)|\Gamma])) - \frac{1}{2}(\frac{1}{4}(1 - \mathbb{E}[\rho(1)|\Gamma]))^2 \\
& = \frac{1}{32}(3 + \mathbb{E}[\rho(1)])(1 - \mathbb{E}[\rho(1)|\Gamma]) + \frac{1}{2}(1 + \gamma \frac{1}{4}(1 - \mathbb{E}[\rho(1)|\Gamma])) - \frac{1}{2}(\frac{1}{4}(1 - \mathbb{E}[\rho(1)|\Gamma]))^2 \\
& = \frac{1}{32}(18 + (4\gamma + \mathbb{E}[\rho(1)])(1 - \mathbb{E}[\rho(1)|\Gamma]) - \mathbb{E}[\rho(1)|\Gamma](1 + \mathbb{E}[\rho(1)|\Gamma]))
\end{aligned}$$

It is clear that this exceeds expected social welfare under (NC) as the consumer consumption of original content is the same as under (NC) while both content and AI training quality are higher. Expected social welfare under (FU) exceeds expected social welfare under (CP) if:

$$\gamma \geq \frac{\mathbb{E}[\rho(1)|\Gamma]^2 + \mathbb{E}[\rho(1)|\Gamma] - \mathbb{E}[\rho(1)](1 - \mathbb{E}[\rho(1)|\Gamma])}{4(1 - \mathbb{E}[\rho(1)|\Gamma])}$$

Thus, the domain under which (CP) is optimal is reduced when (FU) is a possible option as $\mathbb{E}[\rho(1)] > \mathbb{E}[\rho(1)|\Gamma]$.

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