# Bond Market Stimulus: Firm-Level Evidence\*

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#### Abstract

Using micro-data on corporate balance sheets, we study firm behavior after the unprecedented policy support to corporate bond markets in 2020. As bond yields fell, firms issued bonds to accumulate large and persistent amounts of liquid assets. The effects on real investment was generally weak: many issuers already had access to bank liquidity and maintained equity payouts, while others used bond funds to pay back bank debt. This evidence sheds light on how corporate liquidity and financial heterogeneity matter for the macro-economy and the transmission of unconventional policy.

*Keywords*: Corporate bonds, unconventional monetary policy, corporate liquidity *JEL codes*: G23, E44, G32, E52

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### Introduction

Disruptions in credit markets can potentially have large effects on firms and real activity. In crises, central banks often intervene in an attempt to stabilize the financial sector and mitigate spillovers to the real sector. As corporate bond markets become a larger share of the credit supply in the U.S., the Federal Reserve has added new policy tools that target these markets. Notably, in response to the COVID-related market turmoil in spring 2020, the Fed announced its intention to directly purchase corporate bonds for the first time ever. The announcement itself led to a remarkable rebound in bond issuance volume.<sup>1</sup> It is clear that the Federal Reserve revitalized *markets*, however there still remain open questions regarding the net effects on *firms* and the real sector.<sup>2</sup> While the effects of conventional monetary policy on firm financing has been studied in depth [Ottonello and Winberry, 2020], the transmission channel of such unconventional monetary policy is not well understood [Stein, 2012].

To this end, this paper studies firm behavior in the wake of the intervention using microdata on corporate balance sheets. We ask a central empirical question: what did bond issuers do with the funds? We link bond issuance data with firm-level outcomes for up to two years after the intervention, documenting the dynamics of real investment, cash, bank credit, and equity payouts. We find that firms issued bonds to accumulate large, persistent amounts of cash while investment remained weak. Many firms already had access to bank liquidity and even maintained equity payouts, while others used bond funds to pay back bank debt, suggesting that they did not highly value the additional bond liquidity. Unlike normal times, out of \$1 of new bond issued, as much as 90 cents was used on average to increase cash or repay existing debt, with zero increase in real investment. Our micro-evidence can help

<sup>&</sup>lt;sup>1</sup>For detailed micro-evidence, including high-frequency analysis of the announcements effects of the bond purchasing program, see Haddad et al. [2021a], Gilchrist et al. [2020], Kargar et al. [2020], Boyarchenko et al. [2020], Halling et al. [2020a], O'Hara and Zhou [2020], Falato et al. [2020], Flanagan and Purnanandam [2020].

<sup>&</sup>lt;sup>2</sup>The bond market intervention had the dual objective of not only supporting market functioning, but also of ultimately having real effects. For instance, Chairman Powell cited stimulating the "employment and spending of businesses". Semiannual Monetary Policy Report to the Congress, June 16th, 2020.

inform macroeconomic models of firm financing with heterogeneity.

We first provide evidence that, unlike normal times, 2020 bond issuers used bond proceeds to accumulate liquid assets, essentially "borrowing to save" [Xiao, 2020]. Importantly, this accumulated cash was still largely unspent by early 2021, and cash levels remain elevated up to two years after issuance. Acharya and Steffen [2020b] first identified that the safest firms issued bonds to raise cash at the start of the COVID crisis. The Fed intervention allowed riskier firms to do the same. On the other hand, there was negligible increase in real assets and investment. For example, Chevron issued \$650 million in bonds on March 24th, but cut its 2020 capital spending plan by \$4 billion.

One potential caveat is that this evidence of use of bond proceeds does not adequately include a "control group" to separate out the effect of the policy intervention from the pandemic itself. In order to get closer to the causal effect of the intervention, we conduct an instrumental variable analysis exploiting an exogenous rule for bond purchases by the Federal Reserve. Specifically, each investment grade bond was given a weight that mirrored its weight in the market portfolio. Controlling for firm size, sector, and rating, we confirm that firms more exposed to the intervention were significantly more likely to increase cash but not more likely to increase investment relative to others, even two years after the intervention.

State-of-the-art macroeconomic models of monetary transmission emphasize the role of heterogeneity in financial positions across firms [Ottonello and Winberry, 2020]. Nevertheless, they often assume that firms borrow to finance investment, abstracting away from cash and liquid assets for tractability. Our finding that firms borrowed to accumulate cash supports recent efforts to explicitly incorporate corporate liquidity in macroeconomic models [Jeenas, 2019, Xiao, 2020, Kiyotaki and Moore, 2019, Kim, 2021]. Dynamic corporate finance models have also argued that firms have incentives to preemptively lock-in long-term financing when it is temporarily plentiful.

A potential explanation for the weak investment response is that targeted firms might not be among the most financially constrained at the time, and thus had a low (shadow) value of additional liquidity. Conceptually, the marginal value of additional liquidity declines with the total financial slack available to the firm. For instance, the intervention might have limited real effects if it targeted firms with ample access to alternative sources of liquidity. For this reason, it is important not to consider bond financing in isolation. The next two parts of the paper thus investigate available bank credit and equity payouts, respectively. Our micro-data is well-suited to capture the rich array of financing structures in the crosssection of firms.

Using data on bank credit lines, we document two new facts that suggest that many bond issuers were apparently far from a binding credit limit. First, many firms left their existing credit lines with their banks untouched while instead issuing bonds. For example, CVS had over \$6 billion in credit line available, yet it still issued \$4 billion in BBB-rated bonds. Strikingly, both riskier high yield (HY) and safer investment grade (IG) firms often chose not to use their available "dry powder" from banks that had been arranged before the crisis. Almost 30% of HY firms that issued bonds received no new net bank funding between January and March. The pattern is even stronger for BBB-rated IG firms, which were responsible for the bulk of bond issuance in this period, with nearly 50% not drawing on their existing credit lines. Importantly, establishing this fact requires incorporating data on off-balance sheet bank credit, a crucial source of liquidity for firms.

Second, issuers that did borrow from their banks early in the crisis aggressively repaid these loans by issuing bonds after the intervention. Among the riskier (HY) issuers that received bank funds in March, nearly three quarters repaid some amount after their bond issuance, while 42% actually repaid their credit line in full by the end of June 2020. For example, Kraft Heinz, which was downgraded from IG to HY in February 2020, drew \$4 billion from its credit line between February and March. In May, it issued \$3.5 billion in bonds and used these funds to repay its credit line. Kraft was far from an isolated example: among HY issuers repaying bank loans, the median firm paid back 100% of its Q1 borrowing, representing 43% of its bond issuance. The pattern is similar for safer IG firms, although a smaller share drew on their credit lines in the first place. We estimate that at least \$125 billion was repaid by bond issuers to banks between April and September.

We then study the propensity of firms to engage in equity payouts. Acharya and Plantin [2021] raise the concern that loose monetary policy can lead to leveraged payouts. During spring 2020, though, the probability of repurchasing shares following bond issuance fell by about 20 percentage points. This is consistent with some firms aiming to preserve cash on their balance sheets, as covered widely in the news media.<sup>3</sup> However, it is important to note that almost 50% of issuers still repurchased shares between March and June 2020, in a period of high uncertainty. This is striking since discretionary equity payouts are a direct sign of the value of internal funds being low.

Our evidence points to some degree of heterogeneity but nevertheless questions how highly many issuers valued the additional liquidity at the margin. It seems that the intervention had limited real effects, as bond funds were primarily used to adjust capital structure, via the active management of cash and financial debt. On average, out of \$1 of new bond issued, as much as 45 cents was used to increase cash, 15 cents to pay back bank debt, and 30 cents to refinance existing bonds, with zero increase in real investment. In contrast, before the stimulus, out of \$1 raised in bond markets, 8 cents went towards real investment, while only 6 cents went towards cash and 3 cents went towards paying back bank debt.

While conceptually, capital structure changes can affect real investment, in this setting two forces seem to have limited this channel. First, the nature of the firms targeted by the intervention: as a group, bond issuers tend to be the least constrained firms in the economy. Second, the banking sector was much healthier than in 2008-09. Banks entered the crisis with strong balance sheets, received large deposit inflows and were able to lend extensively to large firms by honoring their credit line commitments [Greenwald et al., 2020, Chodorow-

<sup>&</sup>lt;sup>3</sup>Ford Motor Co. and Freeport-McMoRan Inc. suspended dividend payments while AT&T halted share repurchases. "Companies Race for Cash in Coronavirus Crisis", *Wall Street Journal*, 03/23/2020. Interestingly, Hotchkiss et al. [2020] shows that equity issuance was important for smaller and riskier firms that typically do not issue bonds.

Reich et al., 2020].<sup>4</sup> Our findings highlight the practical challenge for central banks of how to best target these unconventional policy actions, in order to help firms that need liquidity the most.

Our findings also suggest that the 2020 Federal Reserve program had a different transmission mechanism relative to the 2016 ECB corporate bond purchase program. While both programs had similar effects on markets by reducing yields and stimulating issuance, the effect on firms' balance sheets was strikingly different: Grosse-Rueschkamp et al. [2019] find no effect on cash holdings, credit line balances, or share repurchases. At a broad level, both programs led to bond-loan substitution, but in quite distinct ways given the different settings.

Our firm-level evidence can thus help to draw a more complete picture of how asset purchases by central banks transmit to the real economy. It highlights that the value of corporate liquidity is a central object to assess policy intervention, as an important driver of conventional investment multipliers. It also shows the value of not just looking at market data, such as yields and issuance volumes, but also at firms' balance sheets and operations throughout the years following the intervention. The events of 2020 show that a closer integration of corporate finance and macroeconomics is an important agenda for further research.

**Related literature:** This paper contributes to our understanding of unconventional monetary policy, and specifically measures aimed at the corporate bond market. While there is extensive evidence that the Federal Reserve actions lowered bond yields and stimulated issuance in 2020,<sup>5</sup> we provide a first step towards understanding real effects by documenting the dynamics of firms' real investment, cash, bank credit, and equity payouts, up to a year

<sup>&</sup>lt;sup>4</sup>This is not to say that there were no disruptions in loan markets, in particular for small firms [Greenwald et al., 2020, Chodorow-Reich et al., 2020, Kapan and Minoiu, 2021, Acharya et al., 2020b]. The market for term loans for large firms was also disrupted [Becker and Benmelech, 2021], partly because of institutional investors [Fleckenstein et al., 2020].

<sup>&</sup>lt;sup>5</sup>See for instance Boyarchenko et al. [2020], Haddad et al. [2021a], Kargar et al. [2020], O'Hara and Zhou [2020], Gilchrist et al. [2020], Liang [2020], Flanagan and Purnanandam [2020], Vissing-Jorgensen [2020].

after the intervention. Our evidence relates to the debate on whether asset purchase programs stimulate firm investment or only lead to capital structure changes [Stein, 2012]. We also show that the effect of the 2020 intervention on firm's balance sheets was different from the CSPP implemented in Europe. Our evidence complements recent work on the effects on unconventional policy on banks [Albertazzi et al., 2022].<sup>6</sup>

The goal of this paper is to provide evidence on the transmission channel in order to inform the micro-foundations of macroeconomic models of monetary transmission. Stateof-the-art models like Ottonello and Winberry [2020] have shown the crucial role of heterogeneity in financial positions to explain different responses to monetary policy across firms. Nevertheless, these models tend to abstract from firms' cash and liquid assets for tractability<sup>7</sup> Like Ottonello and Winberry [2020], we view the interplay among default risk, leverage, and investment as key for monetary transmission. Our analysis complements theirs as we study the surprise announcement of an unconventional monetary policy intervention and highlight the role played by cash and liquid assets specifically. Generally, we relate to works studying the effects of firm financing on the macro-economy using micro-data on corporate debt [Chodorow-Reich, 2014, Lian and Ma, 2018, Greenwald, 2019, Drechsel, 2022]

Just as the Global Financial Crisis showed that financial intermediation was more complex than previously thought and needed a proper place in macro-finance models, evidence from 2020-22 highlights the complexity and importance of bond markets and corporate finance for the macro-economy. Our evidence supports recent efforts to incorporate corporate liquidity as a key transmission channel in macroeconomic models [Xiao, 2020, Jeenas, 2019, Kiyotaki and Moore, 2019, Kim, 2021]. In particular, Xiao [2020] was the first to introduce a "borrowing to save" mechanism in a quantitative macroeconomic framework applied to the

<sup>&</sup>lt;sup>6</sup>See Grosse-Rueschkamp et al. [2019], Ertan et al. [2019], Arce et al. [2021] for evidence on the CSPP. Other work examining the effect of conventional and unconventional monetary policy on the bond market include Kashyap et al. [1996], Crouzet [2021], Lhuissier and Szczerbowicz [2018], Todorov [2020], Pegoraro and Montagna [2021], De Santis and Zaghini [2019], Ippolito et al. [2018], Holm-Hadulla and Thürwächter [2020], Bolton and Freixas [2006], Elliott et al. [2019], Giambona et al. [2020], Siani [2019], Darmouni et al. [2019].

<sup>&</sup>lt;sup>7</sup>HANK models also tend to assume firms only borrow to invest, as they tend to focus on the crucial role of liquidity in the household sector [Kaplan et al., 2018, Auclert et al., 2020].

Great Recession. Jeenas [2019] studies the role of balance sheet liquidity in the transmission of monetary policy to investment, introducing fixed issuance costs on long-term debt financing in an otherwise conventional general equilibrium model of heterogeneous firms and borrowing constraints.<sup>8</sup> We show the relevance of these mechanisms in the transmission of an unprecedented unconventional policy intervention. Nevertheless, estimating the full macroeconomic effects is beyond the scope of this paper, and our reduced-form evidence is not the proper counterfactual to assess what would have happened absent the intervention.

This paper is also part of a growing literature on corporate financing during the COVID crisis. In particular, we show that considering multiple forms of external financing, such as bonds, bank loans, and equity, is crucial to understand this episode. We build on Acharya and Steffen [2020b] who link bond ratings with credit line drawdowns and bond issuance in the early part of the COVID crisis by studying the later period after the intervention and following firms into 2021-22. Greenwald et al. [2020] document a credit line channel that predominantly benefited large firms.

### 1 Background and Data

The onset of the COVID pandemic in early 2020 marked a large negative shock to both the real economy and financial markets. First, many firms faced large reductions in operating income and rising uncertainty [De Vito and Gomez, 2020, OECD, 2020], leading to a "dash for cash" [Acharya and Steffen, 2020b] as firms attempted a variety of measures to alleviate severe cash shortfalls.<sup>9</sup> Second, the onset of the crisis saw significant disruptions in secondary markets for corporate bonds, including sudden spikes in spreads and outflows from bond funds as liquidity dried up [Haddad et al., 2021a, Kargar et al., 2020, O'Hara and Zhou,

<sup>&</sup>lt;sup>8</sup>The sovereign debt literature has also highlighted the role of liquidity management by governments: emerging markets should build a large stock of reserves as a buffer against disruptions in international financial markets. See for instance Bianchi et al. [2018].

<sup>&</sup>lt;sup>9</sup>In addition to cash-flow shocks and increased uncertainty, other factors might have contributed to increased corporate liquidity demand, such as the concern that credit lines might be withdrawn like in the 2008-09 crisis [Chodorow-Reich and Falato, 2017, Acharya et al., 2014] or the desire to reassure stakeholders and market participants that the firm would be able to survive the crisis.

2020, Falato et al., 2020, Ma et al., 2020]. Amidst the market turmoil, corporate bond issuance plummeted to a near stop, especially for riskier firms. These disruptions triggered a spectacular response by the Federal Reserve. In addition to lowering the policy rate back to zero, providing liquidity to dealers and purchasing large quantities of Treasuries bonds, it also directly supported the market for the first time by announcing the purchases of corporate bonds.

These announcements on March 23 and April 9 had a significant effect on bond markets. High-frequency analysis using secondary market data shows that these two dates had the strongest effects and stand out even compared to the battery of other emergency measures taken during this period [Haddad et al., 2021a]. In turn, this market rebound spilled over to primary markets: issuance quickly reached historical heights leading to a remarkable "Vshaped recovery" in bond markets in a matter of weeks, including for riskier firms.<sup>10</sup> The riskiest firms issued over \$120 billion in USD in "high-yield" (HY) bonds in January-May 2020, compared to over \$90 billion in the same period in 2019, despite a three-week hiatus in March 2020.<sup>11</sup> Similarly, "investment-grade" (IG) bond issuance by the safest firms exceeded \$500 billion in the first five months of 2020, versus over \$200 billion in the same period in 2019.

However, there remain open questions regarding the net effects of the post-policy issuance bonanza on firms and the real sector. The goal of this paper is to exploit rich micro-data on firm behavior in the wake of the intervention to draw implications for monetary policy and macroeconomic models. We take the market rebound as given and ask a central empirical question: What did bond issuers do with the funds? This firm-level evidence is a key first step to better understanding the transmission mechanism. Nevertheless, we note from the

<sup>&</sup>lt;sup>10</sup>Note also that it is well understood that the intervention worked mainly through an announcement effect: actual purchases did not occur until weeks later and ended up being small given the strong market recovery. For more micro-evidence on secondary and primary markets during the Spring 2020 crisis, see Halling et al. [2020a], Boyarchenko et al. [2020], Gilchrist et al. [2020], Liang [2020], Flanagan and Purnanadam [2020].

<sup>&</sup>lt;sup>11</sup>Becker and Benmelech [2021] and Hotchkiss et al. [2020] find that the number of HY issuers was nevertheless below trend initially. Figure IA.1 illustrates these dynamics for both the investment-grade (IG) and high-yield (HY) markets.

outset that estimating the full macroeconomic effects is beyond the scope of this paper: our reduced-form evidence is not the proper counterfactual to assess what would have happened absent the intervention.

We construct a panel data set covering all U.S. non-financial bond issuers in the past two decades. Our main empirical analysis compares the behavior of bond issuers in the post-intervention period of March 23 to June 30, 2020 with those of the "normal" period of 2010-2019.<sup>12</sup> Additional tests use issuance data all the way back to 2000, as well as through December 2020. Importantly, we follow 2020 issuers' balance sheets into mid-2022, up to two years after their first 2020 issuance. This is key to understanding the medium-term impact on firms beyond the immediate market rebound.

Bond issuance data comes from Mergent FISD, which includes detailed security-level data on corporate bond offerings. We restrict the sample to U.S. dollar bonds of at least \$100 million face value issued by firms that report in U.S. dollars. In line with much of the empirical literature on corporate bond issuance, we exclude financial, sovereign, and utility issuers. We further exclude convertible bonds, capital impact bonds, community bonds, PIK securities, and registered bonds issued directly in exchange for an identical Rule 144A bond.<sup>13</sup> We merge the issuance data with quarterly balance sheet data from Compustat and quarterly debt composition from Capital IQ. The filters and merges yield a sample of 317 firms issuing 598 bonds during the post-Fed intervention spring 2020 period, and 1,297 firms issuing 6,645 bonds in the "normal period".<sup>14</sup> Tables IA.1 and IA.2 in the Internet Appendix

 $<sup>^{12}</sup>$ Results on the behavior of firms that issued bonds later in the year, specifically between July 1 and December 31, 2020, are available upon request. Figure IA.2 in the Internet Appendix shows the time series of yield and issuance over a longer sample.

<sup>&</sup>lt;sup>13</sup>Convertible issuance was particularly strong in early 2020: "Convertible bond issues surge in coronavirushit market", Reuters, July 3, 2020. In our main analysis, we exclude convertible bonds, however including convertible issuance has no significant effect on our results. Bonds associated with the T-Mobile / Sprint acquisition in April 2020 are also excluded. We also do not focus on equity issuance, given that bond issuance was significantly larger during this period (USD 300 billion versus USD 16 billion) [Halling et al., 2020a]. However, interestingly Hotchkiss et al. [2020] show that equity, not debt, was the predominant form of financing for small, young, and unrated firms.

<sup>&</sup>lt;sup>14</sup>We are able to match 84% of bonds in our sample to firms in Compustat. 49% of unmatched bonds are foreign issuers. The rest do not have reported financials in Compustat in the quarters of issuance. For balance sheet analyses, we include only the 86% of matched issuing firms that either report financial statements in U.S. dollars or are domiciled in the U.S.

display summary statistics of our baseline sample.<sup>15</sup> During the peak COVID episode of March-May 2020, the median bond was \$650 million with an eight-year tenor and a yield of 4.03%. In the same months of the years 2017-2019, the median bond size was \$500 million with an eight year tenor and yield of 4.876%.<sup>16</sup>

The 2020 crisis was an unusual episode, but it is a useful setting for better understanding how firms use the bond market, particularly in the context of policy intervention. Importantly, there was no banking crisis comparable to 2008-09. This is useful because liquidity shocks for firms are often correlated with bank liquidity shocks. For instance, during the 2008-09 financial crisis, weak bank balance sheets led to a drastic fall in loan supply, which led many firms to turn to the bond markets [Becker and Ivashina, 2014, Crouzet, 2017, De Fiore and Uhlig, 2015, Adrian et al., 2013]. On the other hand, banks entered 2020 with strong balance sheets, received large deposit inflows, and were ultimately able to lend extensively to large firms via credit lines draw-downs Acharya and Steffen, 2020b, Li et al., 2020, Greenwald et al., 2020, Chodorow-Reich et al., 2020].<sup>17</sup> However, this is not to say that there were no disruptions in loans markets, in particular for small firms [Greenwald et al., 2020, Chodorow-Reich et al., 2020, Kapan and Minoiu, 2021, Acharya et al., 2020b]. The market for term loans for large firms was also disrupted [Becker and Benmelech, 2021, Fleckenstein et al., 2020]. For these reasons, when analyzing firms' choices between loans and bonds, we will focus on the credit line draw-down activity of bond issuers, as this segment faced little turmoil compared to the 2008-09 crisis.

<sup>&</sup>lt;sup>15</sup>Firms that issue in bond markets are on the larger end of the distribution of all firms. In 2019, the median bond issuer had \$10.7 billion in total assets and \$1.2 billion in quarterly revenues at year end, compared to the median Compustat firm with \$1.5 billion in assets and \$195 million in quarterly revenues.

<sup>&</sup>lt;sup>16</sup>Table IA.3 in the Internet Appendix also shows that secured bonds were more common during COVID, consistent with the long-term evidence of Benmelech et al. [2020], although they still constituted a small share of issuance.

<sup>&</sup>lt;sup>17</sup>Interestingly, while banks reported tightened lending standards in 2020, they cited deterioration of fundamentals rather than conventional balance sheet constraints as the primary reason. According to the Federal Reserve Senior Loan Officer Survey April 2020 Survey, while 60% of large banks tightened lending standards, less than 10 percent of respondents said it was due to a deterioration in their current/expected capital or liquidity position. Instead, the vast majority of banks cited a less favorable economic outlook or worsening of industry-specific problems as very important reasons for tightening credit.

### 2 Liquid Assets and Real Investment

This section revisits a classical macroeconomic paradigm in light of the Federal Reserve announcement to intervene in corporate bond markets. State-of-the-art models like Ottonello and Winberry [2020] have shown the crucial role of heterogeneity in financial positions to explain different responses to monetary policy across firms. However, in this model, firms borrow to finance investment. According to this view, an intervention that stimulates credit should have a direct effect on investment. In particular, they abstract from firms' cash and liquid assets for tractability. This section uses panel data in a similar spirit to Ottonello and Winberry [2020], with two key differences: (i) we study the surprise announcement of an unconventional monetary policy intervention; and (2) we explicitly study the response of cash and liquid assets as important mediating variables to assess firm-level effects.

We examine quarterly changes in firms' balance sheets around bond issuance. We compare firms that issued between March 23 and June 30, 2020 to "normal times", defined as 2010-2019. Importantly, we trace out the effects on firms' balance sheets through mid-2022, up to two years after the intervention. We run an *event study analysis* by regressing firm balance sheet quantities on dummy variables for each of the four quarters leading up to issuance and the eight quarters following issuance.<sup>18</sup>

$$Y_{fq} = \sum_{m=-4}^{8} \beta_m Issue_{f,q+m} + \alpha_f + \alpha_{ind \times year} + \epsilon_{fq}$$
(1)

We run the regression separately for issuance during normal times vs. issuance in the wake of the announcement of Fed intervention. Then we plot the time dummy coefficients,  $\beta_m$ , to visualize the pre- and post-trends of balance sheet quantities in both periods. The analysis exploits within-firm variation by including firm fixed effects in order to account for the selection of firms into bond issuance. We also include industry-year fixed effects. To capture firm heterogeneity, our main specification is run separately for IG and HY firms (proxying

<sup>&</sup>lt;sup>18</sup>Because we study a single shock, this dynamic event study specification is the closest to Jorda projections that are typically used in the context of monetary policy shocks, say.

for default risk), while additional cross-sectional tests also consider different exposure to the COVID shock and pre-shock balance sheet strength measures such as liquidity and shortterm leverage.

**Cash accumulation:** We first find striking evidence of cash accumulation following issuance. The top panel of Figure 1 shows the dynamic coefficient plots for cash as a ratio of 2019Q4 assets in both periods. Issuance following the Fed's announcement is followed by a large increase in cash levels that is highly persistent. Importantly, the cash accumulated was still largely unspent four quarters after issuance in early 2021, and cash levels remain elevated even two years after issuance. In contrast, in normal times, cash holdings rise modestly and revert within two quarters following issuance.<sup>19</sup>

Both the safest investment-grade firms as well as high-yield issuers exhibit this behavior. Acharya and Steffen [2020b] first identified that the safest firms issued bonds to raise cash at the start of the COVID crisis. The Federal Reserve intervention appears to have enabled riskier firms to do the same, with cash levels staying persistently high throughout the year.

Note also in the spring 2020 period, cash had started to increase in the quarter prior to bond issuance. This reflects that firms sought out alternative sources of cash (such as drawing down on a bank credit line) before the intervention. We provide novel evidence on the direct link between credit lines draw-downs and bond issuance extensively in Section 3.

**Real investment:** It is also apparent that real investment did not follow a similar pattern. Figure 2 shows the dynamics of investment in operating activity, as proxied by property, plant and equipment.<sup>20</sup> Prior to the Fed's announcement, bonds are typically issued when the firm is growing and investing, in line with Becker and Josephson [2016]. However, that is not the case during COVID: bond issuance does not coincide with a significant increase in real investment, even at a horizon of two years.<sup>21</sup> This is true for both IG and HY firms,

<sup>&</sup>lt;sup>19</sup>For a comparison with the Global Financial Crisis, see the discussion in Xiao [2020]. The shock was less sudden and of a different nature relative to 2020. Figure IA.4 in the Appendix shows cash dynamics around bond issuance in that period.

 $<sup>^{20}</sup>$ Results are similar if we use non-cash assets as a proxy for operating activity to include changes to working capital.

<sup>&</sup>lt;sup>21</sup>To see this, compare for example the coefficients at t + 4 to the coefficients at t - 1 in Figure 2; they are

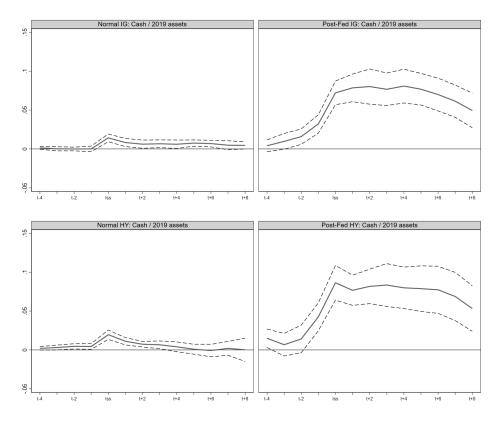


Figure 1 – Liquid Assets: Coefficient plots

Notes: Each point is an estimate of  $\beta_{t+m}$  from the regression  $Y_{fq} = \sum_{m=-4}^{8} \beta_m Issue_{f,t+m} + \alpha_f + \alpha_{ind \times year} + \epsilon_{fq}$ , with 95% confidence intervals. "Cash / 2019 assets" is cash and short term investments, normalized by the firm's 2019 year end total assets. The top panel graphs are investment grade firms (rated BBB- and above), while the bottom panel are high yield firms (rated below BBB-). Observations are firm-quarters up to five quarters prior to a bond issuance and four quarters following a bond issuance. "Iss" denotes the quarter ending immediately after issuance. We include firm and industry-year fixed effects. Standard errors are clustered by 2-digit industry level. All ratios are winsorized at the 1% level in the entire sample. "Normal" times includes bonds issued between 2010-2019, "Post-Fed" times includes bonds issued March 23 - June 30, 2020.

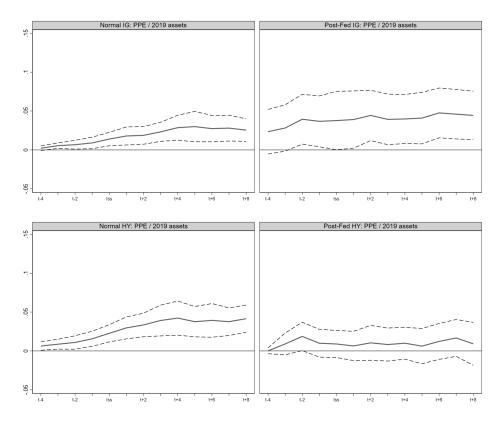


Figure 2 – Real Investment: Coefficient plots

Notes: Each point is an estimate of  $\beta_{t+m}$  from the regression  $Y_{fq} = \sum_{m=-4}^{8} \beta_m Issue_{f,t+m} + \alpha_f + \alpha_{ind \times year} + \epsilon_{fq}$ , with 95% confidence intervals. "PPE / 2019 assets" is total property plant and equipment, normalized by the firm's 2019 year end total assets. The top panel graphs are investment grade firms (rated BBB- and above), while the bottom panel are high yield firms (rated below BBB-). Observations are firm-quarters up to five quarters prior to a bond issuance and four quarters following a bond issuance. "Iss" denotes the quarter ending immediately after issuance. We include firm and industry-year fixed effects. Standard errors are clustered by 2-digit industry level. All ratios are winsorized at the 1% level in the entire sample. "Normal" times includes bonds issued between 2010-2019, "Post-Fed" times includes bonds issued March 23 - June 30, 2020.

although there is a statistically weak uptick in investments in the 7-8 quarters following issuance.

Note that these event studies track each firm's own use of funds, but without any direct comparison to firms that did not issue bonds. Figure IA.3 in the Internet Appendix estimates cash and investment dynamics for firms that issue bonds March 23 - June 30 period *relative* to firms that did not, with similar results. However, these regressions are unable to control for endogenous selection into issuance that may correlate with balance sheet outcomes. In the next section, we try to overcome this issue by exploiting cross-sectional exposure to the policy intervention that encouraged bond issuance.

Isolating the effect of the intervention: A limitation of event study regressions is that there is no natural "control group" against which to compare bond issuers. Given the pandemic was a concurrent shock, we would like to separate out the effect of the policy intervention from the pandemic itself. Anecdotally, some firms reported lower investment demand through 2020 due to heightened uncertainty. An illuminating example is Chevron, which raised \$650 million in bond capital on March 24th, and explicitly said that it would not use these funds for investment.<sup>22</sup> To get closer to the causal effect of the intervention, in this subsection we conduct an instrumental variable analysis exploiting an exogenous rule for the magnitude of potential bond purchases by the Federal Reserve.

Specifically, each investment-grade bond issuer was assigned a weight that is intended to match the composition of the market portfolio for corporate bonds. The instrument is relevant if firms with a higher weight in the index (thus are more affected by the policy intervention) issue more bonds than comparable firms. The exclusion restriction is satisfied if a firm's weight in the portfolio is orthogonal to its exposure and response to the COVID shock, conditional on controls.<sup>23</sup> By instrumenting for new bond issuance in this way, we capture

statistically indistinguishable.

<sup>&</sup>lt;sup>22</sup>Instead, it planned to reduce its 2020 capital spending plan by \$4 billion (or 20%) in response to the crisis. Chevron CEO said: "We are taking actions expected to preserve cash, support our balance sheet strength, lower short-term production, and preserve long-term value."

<sup>&</sup>lt;sup>23</sup>By definition of the Fed's broad market portfolio, the index is meant to track the "composition of the broad, diversified universe of secondary market bonds" (New York Fed). As such, greater exposure to the

the balance sheet adjustments that result from policy-driven bond issuance. Because the Fed only targeted individual firms that were IG, we can only construct this instrument for IG issuers; however, as discussed above, IG firms represent the bulk of issuance post-intervention. We control for firm size (total assets), sector and bond rating, as these characteristics often mechanically correlate with market weights.

To test the relevance of the instrument, we run the following cross-sectional first stage regression of firm issuance on their weight in the index in the first half of 2020 for the subset of IG issuers. We include industry fixed effects to absorb persistent cross-industry variation in balance sheet and issuance patterns, and we control for firm size pre-intervention and issuer credit rating.

$$\ln(AmtIss+1)_f = \gamma WeigtIndex_f + \beta X_f + \alpha_{ind} + \epsilon_f \tag{2}$$

Table 1 reports the results. The first stage is statistically and economically significant: a larger weight in the index increases firm propensity to issue. In the second stage, we regress cash and real investment on the predicted values of amount issued in the first half of 2020 interacted with quarter dummies up to one years before and two years after the Fed's intervention. We run the following regression:

$$\ln(Y)_{fq} = \sum_{m=-4}^{8} \left( \beta_m \mathbf{1}\{q = 2020Q1 + m\} \times \ln(Am\hat{I}ssued)_f \right) + \alpha_f + \epsilon_{fq}, \tag{3}$$

where we control for firm fixed effects.<sup>24</sup>

Figure 3 reports the point estimates with 95% confidence intervals for A-rated issuers (in the top panel) and BBB-rated issuers (in the bottom panel). We find that firms more exposed to the intervention were significantly more likely to increase cash and maintain index arises from more bonds outstanding, which is unlikely to be correlated with exposure to the pandemic.

Indeed, we find zero correlation between firm-level index weight and exposure to COVID measured with industry abnormal employment decline in 2020Q1 as in Chodorow-Reich et al. [2020].

 $<sup>^{24}{\</sup>rm The}$  controls for credit rating, sector, and 2019Q4 size (total assets) are absorbed by the firm fixed effects.

	(1) Amt issued (log)	(2) Amt issued (log)
Weight in Fed Index	7.905*** (0.758)	5.657*** (1.128)
Credit rating		$0.106 \\ (0.248)$
Assets (log) - 2019		$0.556^{***}$ (0.170)
Constant	$\begin{array}{c} 4.743^{***} \\ (0.0719) \end{array}$	-2.017 (3.591)
Industry FE	$\checkmark$	$\checkmark$
Observations	427	427

#### Table 1 - First stage

Source: Reports point estimates of  $\gamma$  from the regression equation

 $\ln(AmtIss + 1)_f = \gamma Eligibility_f + \beta X_f + \alpha_{ind} + \epsilon_f$ . Includes IG issuers only (credit rating BBB- and above). Weight in Fed Index is pulled from the Federal Reserve Bord of New York Broad Market Index as of December 1, 2020. Total assets are at the firm level as of 2019Q4. Amount issued is the total amount issued by the firm as reported in Mergent FISD in 2020Q1 and 2020Q2. We include industry fixed effects. Standard errors are clustered by 2-digit industry level.

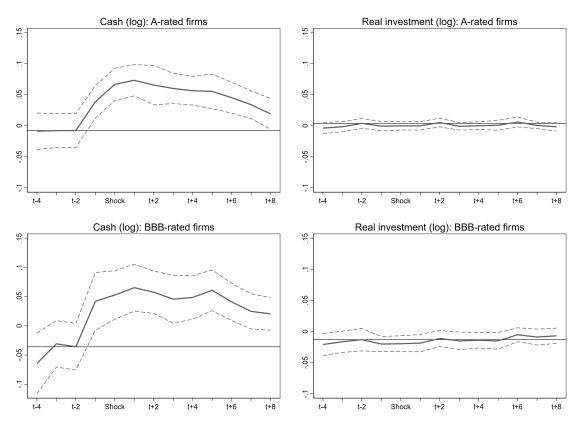


Figure 3 – Second stage estimates: A- and BBB-rated firms

Notes: Each point is an estimate of  $\beta_{t+m}$  from the regression  $\ln(Y)_{fq} = \sum_{m=-4}^{8} \left(\beta_m \mathbf{1}\{t=q+m\} \times \ln(Amt\hat{I}ssued)_f\right) + \alpha_f + \epsilon_{fq}$ , with 95% confidence intervals, where  $\ln(Amt\hat{I}ssued)_f$  is recovered from the first stage 2. Cash is cash and short term investments, and Real assets are total plant, property and equipment. Both left-hand-side variables are logged. Top panel includes issuers of credit rating A- and above; bottom panel includes issuers of credit rating BBB- to BBB+. Observations are firm-quarters up to four quarters before and eight quarters following the Federal Reserve's announcement to intervene in corporate bond markets in March 2020, which is denoted by "Shock". We include firm fixed effects and cluster standard errors by 2-digit industry. Solid horizontal lines are drawn at the value for the coefficient at 2019Q4 ('t-2'). higher cash balances for many quarters following the intervention. Only around two years following the intervention do firms begin decreasing their cash balances, but levels remain elevated relative to 2019.

Consistent with the event study results, investment by treated firms remains stagnant relative to the control group in the year following the shock. This is at least true in the sample of IG issuers that represented the bulk of issuance post-intervention. However, it is possible that the investment response might have been stronger for riskier firms with a higher value for marginal liquidity. The differences across ratings in Figures 2 and 3 are consistent with this prediction, although the magnitude and statistical significance are weak.

In further exploring heterogeneity across firms, one might expect that liquidity accumulation is concentrated in issuers that are more directly exposed to the shock. However, micro data suggest the pattern is more subtle. For instance, Hotchkiss et al. [2020] document a U-shaped relationship between cash flow shocks and external financing raised. Table IA.4 in the Internet Appendix delves further into this heterogeneity among bond issuers by running additional cross-sectional regressions. In our sample of spring 2020 issuers, Column 1 of Table IA.4 shows that exposure to COVID, measured with industry abnormal employment decline in 2020Q1 as in Chodorow-Reich et al. [2020], matters perhaps less than expected: more exposed firms do not accumulate significantly higher cash balances. In fact, existing theories often emphasize that direct cash-flow shocks are not the only drivers of external financing, as we discuss next. Moreover, firms with higher initial cash balances in fact tend to increase cash relatively more. Higher initial cash balances or undrawn bank credit also weakly predict higher investment. Having more debt due soon has no predictive power.

Connection to existing theories: In this section, we connect existing models of firm financing with our first two findings: (1) bond proceeds were spent on increasing liquid assets, (2) but very little on increasing real investment. A model aiming to capture this episode should be able to rationalize these propensities to save and invest. Note that our goal here is to distinguish between broad classes of models, not to take a stance on the specific mechanism, as more than one could have simultaneously been at play.

The first fact is at odds with many state-of-the-art macroeconomic models of monetary transmission [Kaplan et al., 2018, Ottonello and Winberry, 2020, Auclert et al., 2020]. These models assume that firms borrow to finance investment and would fail to match the striking pattern of debt issuance for the purpose of accumulating liquid assets. Because cash is equivalent to negative debt, borrowing to hoard cash has effectively no value.

However, our evidence supports recent efforts to incorporate corporate liquidity as a key transmission channel in macroeconomic models [Xiao, 2020, Jeenas, 2019, Kiyotaki and Moore, 2019, Kim, 2021]. In particular, Xiao [2020] introduced a "borrowing to save" mechanism in a quantitative macroeconomic framework applied to the Great Recession. Our evidence corroborates the idea that borrowing to save is a general phenomenon that can arise beyond a financial crisis.<sup>25</sup> In addition, Jeenas [2019] emphasizes the role of corporate liquidity in monetary policy transmission due to fixed issuance costs on long-term debt financing. Dynamic corporate finance models have similarly stressed the value of raising external financing to accumulate liquidity, even if the immediate investment response is weak. For instance, in the models of Bolton et al. [2013], Eisfeldt and Muir [2016] or Acharya et al. [2020b], in the presence of time-varying financial conditions, firms have incentives to preemptively lock-in long-term financing when it is temporarily plentiful. Moreover, they use the funds to accumulate liquid assets instead of investing, as we observe in the data.<sup>26</sup> This channel squares well with the fact that emergency measures by the Federal Reserve implemented in Spring 2020 significantly improved credit conditions for firms.

A potential explanation for the second fact is that targeted firms might not have been among the most financially constrained at the time. In that case, the theories cited above would suggest they might have had a low (shadow) value of additional liquidity.<sup>27</sup> While

<sup>&</sup>lt;sup>25</sup>The baseline model of Xiao [2020] assumes a negative credit shock. However, Xiao [2020] shows that borrowing to save can also occur after different shocks, such as aggregate demand shocks and uncertainty shocks to credit conditions.

<sup>&</sup>lt;sup>26</sup>Note that for tractability, these models often focus on equity rather than debt financing, but the insights extends to all forms of external financing.

 $<sup>^{27}</sup>$ Note that we are using the term financially constrained at a general level. In a specific model, there

in the presence of financial frictions a dollar inside the firm can be worth more than a dollar outside, the marginal value of additional liquidity is theoretically declining in total financial slack available to the firm [Bolton et al., 2011]. For instance, the intervention might have limited real effects if it targeted firms with ample access to alternative sources of liquidity. Thus, it is important not to consider bond financing in isolation. Bond issuers are among the largest firms with access to other sources of financing. While directly measuring financial constraints in the data is notoriously difficult, our micro-data nevertheless contains information about other margins. The next section examine bank credit and equity payouts.

## 3 Bonds vs. Other Financing Sources

### 3.1 Bank Loans

To understand the benefits of the liquidity accumulation documented in Section 2, it is important not to consider bond financing in isolation. The marginal value of additional liquidity is higher for firms that have less financial slack. Large firms have access to multiple sources of financing, including bank loans and bonds, and can substitute between the two. Indeed, even the largest bond issuers have large credit lines with banks [Sufi, 2009, Acharya et al., 2020a, Greenwald et al., 2020] and in recent years, while term loans did not keep up with bond issuance, undrawn credit lines have grown significantly [Berg et al., 2020]. Credit lines provide substantial liquidity insurance to firms in the case of future shock.

This section sheds new light on this question by focusing directly on the revealed preference of firms choosing between bonds and bank credit using micro-data on bank loans. We match our issuance data with information on each issuer's debt composition from Capital IQ.<sup>28</sup> These data report amount outstanding of different debt instruments, including drawn

can often be different constraints at play. For instance, in the model of Jeenas [2019] firms can be at a "liquidity constraint" or at "borrowing constraint". His liquidity constraint would be the relevant one for this discussion.

 $<sup>^{28}</sup>$ For the spring 2020 analysis, we can match 283 issuers to Capital IQ bank credit line data. Table IA.5 shows that in general bond issuers matched to Capital IQ seem to have identical characteristics relative to

amounts on revolving credit lines and total bank debt. It also includes information on undrawn (off-balance sheet) credit lines that were available as the COVID crisis unfolded. As debt composition data is reported only at quarter end, we approximate flows by computing differences between quarters. We break down the COVID part of the analysis into two periods: (i) the first quarter of 2020 (early part of the crisis) and (ii) the second quarter of 2020 (later part of the crisis, after the intervention).

#### 3.2 Issuing Bonds when Bank Credit was Already Committed

We first show that many firms left their existing credit lines untouched in the first quarter of 2020 and issued bonds instead. We lay out aggregate credit flows for all firms that issued bonds March 23 - June 30, 2020 in Table 2, splitting firms into three separate categories based on their credit ratings. IG issuers with BBB credit ratings had \$350 billion in available credit committed by their banks as of end of 2019, yet only drew down on \$73 billion in aggregate in Q1 2020, roughly one-fifth of the total amount available. These firms instead opted to raise capital in bond markets, issuing \$258 billion of bonds. The safest, A-rated firms exhibit a similar pattern, drawing down on 3% of credit available and opting to raise \$232 billion in bonds instead. While the gap between bond issuance and credit lines is smaller for high yield firms, a large majority of funds raised in the bond market could similarly have come from drawing on existing credit lines. High yield firms in our sample issued over \$111 billion in bonds in Q1 2020. These firms, in aggregate, had \$121 billion in availability in bank credit lines as of the end of 2019. Figure IA.5 in the Internet Appendix illustrates this unused aggregate dry powder visually.

As an example, CVS had \$6 billion of its credit line available at the beginning of 2020, yet it still issued \$4 billion in BBB-rated bonds. We show that CVS was far from an isolated case, and strikingly, this behavior includes many riskier HY firms. Table 3 tracks the change in debt composition during the first quarter of 2020. The first four rows show the share of all issuers, in 2020 as well as in earlier periods.

	HY Billions of USD	IG, BBB Billions of USD	IG, A or above Billions of USD
Bond issuance	111.1	258.4	231.7
Credit line	50.1	73.5	4.04
All bank debt	56.4	102.8	20.0
Undrawn credit EOY 2019	121.2	350.4	152.3

Table 2 – Debt Composition: Aggregate Flows over 2020Q1

**Notes:** This table classifies aggregate debt flows based on FISD bond issuance data (Row 1) as well as changes in outstanding debt for other credit instruments during 2020Q1 based on Capital IQ Capital Structure Summary table (Rows 2 and 3). Undrawn credit EOY 2019 is the outstanding available Undrawn Revolving Credit at the end of 2019. Issuers include all U.S. firms that issued a bond March 23 - June 30 2020 that we could merge with Capital IQ information.

firms that, respectively, (i) maxed out their credit lines (i.e., drew down on at least 90% of their available credit as of end of 2019), (ii) utilized highly their credit line (i.e., drew down on between 50-90% of their available credit as of end of 2019), (iii) drew a smaller portion of available credit (1-50%), and (iv) did not draw on their credit line. Note that because the data consists of stocks of debt outstanding reported quarterly, these numbers are not completely free of measurement error.<sup>29</sup> The fifth row reports the share of firms that did not receive bank funding, in net, in the first quarter, aggregating all forms of bank debt. The last row reports average draw-down rates, defined as the ratio of additional revolving credit over available credit at the end of 2019.

We find that firms that issued bonds generally left available bank credit underutilized, and the drawdown rate increases with issuer risk. For the riskiest firms that issued between March 23rd and June 30th, only 21% had maxed out their credit line by end of March, and the average draw-down rate was 41%. Looking beyond credit lines and including all potential sources of bank debt does not change the picture: 26% did not receive new net bank funding in the first quarter that covers the height of the crisis. This implies that many of these riskier

<sup>&</sup>lt;sup>29</sup>First, our definition of "maxing out" can occasionally incorrectly include firms that signed new credit lines during the COVID crisis. In our exploration, this measurement problem seems to be more pronounced for IG firms. For instance, McDonald's signed a new credit line of \$10B, of which it drew \$1B. Second, we can only observe quarter-end balance. If a firm drew on its credit line on March 1st and repaid it by March 31st, our data would not capture this behavior.

	HY Share	IG, BBB Share	IG, A or above Share
Maxed out CL $(>90\%)$	0.21	0.09	0.06
High utilization of CL $(50-90\%)$	0.16	0.09	0.00
Drew some CL $(1-50\%)$	0.31	0.33	0.26
Did not draw CL $(0\%)$	0.32	0.48	0.69
No net bank funds	0.26	0.39	0.66
Av. drawdown rate	0.41	0.22	0.09

Table 3 – Bank borrowing in 2020Q1 for bond issuers

**Notes:** This table classifies bond issuers based on changes in outstanding debt for different credit instruments during 2020Q1, based on the Capital IQ Capital Structure Summary tables. Row 1 includes issuers that maxed out their credit lines, i.e. the increase in Revolving Credit is at least 90% of Undrawn Revolving Credit at the end of 2019. Row 2 includes issuers that drew some of their credit lines, i.e. the increase in Revolving Credit at the end of 2019. Row 2 includes issuers that drew some of 2019 is between 0% and 90%. Row 3 includes issuers that did not draw, i.e. the increase in Revolving Credit is 0 or less. Row 4 includes issuers with no net bank funding, defined as the sum of Revolving Credit, Term Loans and Federal Home Loan Bank borrowings. Row 5 reports the average increase in the drawdown rate, defined as the ratio of Revolving Credit to the Undrawn Revolving Credit at the end of 2019. Bond issuers are all U.S. firms that issued a bond March 23 - June 30, 2020 that we could merge with Capital IQ.

firms had available "dry powder" from banks, arranged ex ante, that they decided not to use early on in the crisis, even though they did not issue any bonds until later in the crisis. The pattern is even more striking when looking at IG firms, although there is still a risk gradient within this group. Among firms rated BBB (the riskiest IG issuers), 48% left their credit line untouched and 39% did not get any additional bank funds, in net, in the first quarter of 2020. For BBB firms that did draw down on their credit line, on average they only took advantage of 22% of available credit capacity. For the safest firms, rated A or above, 69% left their credit line untouched and the draw-down rate was only 9% on average.<sup>30</sup>

This difference across rating categories is consistent with differences in draw-downs described in Acharya and Steffen [2020b] and predicted in Acharya and Steffen [2020a]. In addition to ratings, part of the heterogeneity across firms can also be explained by different

<sup>&</sup>lt;sup>30</sup>In practice, covenants limits can reduce the effective maximum that firms can draw [Greenwald, 2019]. Although it is challenging to precisely estimate covenant-adjusted credit limits, the fact that we see many firms not draw at all or draw small amounts suggests covenants were not the only reason for low drawdown rates.

exposure to the COVID shock. Table IA.6 in the Internet Appendix shows that exposure to the COVID shock predicts credit line draw-downs in our cross-section of bond issuers. Moreover, firms with larger undrawn credit line balances from 2019 were more likely to draw but less likely to max out. Other balance sheet characteristics, such as lower initial cash balances or higher current debt ratios, do not have much predictive power once accounting for other factors.

One possibility is that undrawn credit was in fact restricted by banks, for instance because of actual or potential covenant violations. Three pieces of evidence tend to speak against this interpretation: the extensive borrowing by large firms [Li et al., 2020, Greenwald et al., 2020, Chodorow-Reich et al., 2020], the apparent lack of enforcement around covenant violations in 2020 [Acharya et al., 2021], and the observation that riskier issuers drew more. Overall, while not drawing down on credit lines preserves liquidity, this is a sign that many bond issuers had a significant amount of financial slack in Spring 2020.

#### 3.3 Repaying Bank Loans After Issuing Bonds

Next, we examine whether firms use proceeds from bond issuance to repay bank loans. The previous section documents significant heterogeneity among bond issuers at the outset of the crisis: a minority of bond issuers did rely heavily on bank lending at first. In this section, we investigate changes in these firms' debt composition during the second quarter of 2020.

We find that a large share of firms that did borrow from their banks early in the crisis issued bonds in Q2 2020 to aggressively repay their bank loans. For example, Kraft Heinz, a "fallen angel" which was downgraded from IG to HY in February 2020, drew \$4 billion from its credit line between February and March. In May after the intervention, it issued \$3.5 billion of bonds (up from a planned \$1.5 billion, due to strong investor demand) and used these funds to repay its credit line in its entirety. Within the span of six months, the share of Kraft Heinz's credit coming from banks went from zero to 12% and then back to zero.

Kraft Heinz is not unique. Figure 4 illustrates the cross-section of repayment behavior

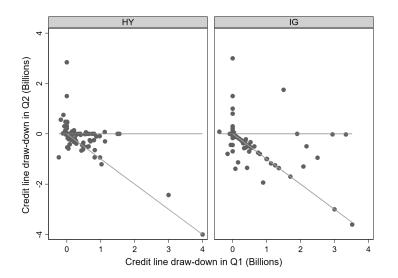


Figure 4 – Loan-bond substitution: Credit line draw-downs in 2020Q2 vs. 2020Q1

**Note:** This figures plots credit line repayment in 2020Q2 against 2020Q1 credit line draw-downs, based on Capital IQ Capital Structure Summary tables, separately for high-yield and investment grade issuers. For ease of interpretation, the figure also displays the negative 45 degree line (exact repayment in Q2) and horizontal line (no change in credit line in Q2). Issuers include all U.S. firms that issued a bond March 23 - June 30 2020 that we could merge with Capital IQ information. For clarity, the plots excludes large outliers Volkswagen, Ford, and GM.

by plotting credit line draw-downs in Q1 against draw-downs in Q2 for each firm in our sample. A negative value indicates that the firm paid down a portion of the outstanding credit line. Strikingly, many firms are exactly on the negative forty-five degree line, denoting full repayment within three months, like Kraft Heinz. These firms borrowed from available bank credit lines only to pay back 100% of bank borrowings following a bond issuance. A noticeable number of firms repaid even more, using bonds to pay down bank debt that preceded the COVID crisis. Many firms repaid partially, with only a few firms borrowing more in the second quarter.

Table IA.7 in the Internet Appendix provides more detail on the distribution of credit line repayments. Panel A shows that among all HY issuers, 74% of these repaid some amount of credit line after their bond issuance. In fact, 42% actually repaid their credit line *in full*, and only a few borrowed additional funds from banks in the second quarter. Panel B shows the distribution of credit line repayment as a fraction of either (1) Q1 draw-down or (2) bond issuance, conditional on repaying. Among HY issuers repaying bank loans, the median firm paid back 100% of its Q1 borrowing, representing 43% of their bond issuance. These patterns are similar for IG firms, although a smaller share drew on their credit lines in the first place. 91% of BBB firms that drew down on their bank credit line in Q1 repaid their bank in Q2 following bond issuance, with the median also repaying 100%. The safest, A-rated firms exhibit a similar pattern, with the vast majority (64%) of firms repaying 100% of Q1 credit line borrowings in Q2 following bond issuance. Table IA.8 in the Internet Appendix provides some aggregate magnitudes. We estimate that at least \$125 billion was repaid by bond issuers to banks between April and September 2020 alone.<sup>31</sup>

Repaying credit lines does preserve future liquidity: it is plausible that issuers expected other shocks to materialize in the future and to use draw-down as insurance. Nevertheless, this does not detract from our two main points: (1) bond issuers had significant financial slack in Spring 2020 in the form of bank credit; (2) an important share of bond proceeds were channeled to the banking sector.

### **3.4** Preference for Bonds over Loans

The traditional explanation for firms borrowing from the bond market over banks revolves around weak balance sheets of banks given compelling evidence from the GFC [Becker and Ivashina, 2014, Crouzet, 2017]. In 2020, banks' balance sheets were strong and access to credit lines was largely unimpeded for large firms.<sup>32</sup>

The simplest alternative explanation would be that bonds became cheaper relative to

<sup>&</sup>lt;sup>31</sup>Debt substitution occurs following bond issuance in normal times as well, but to a much smaller extent. Of course, in normal times, liquidity needs are significantly smaller and far fewer firms draw on or repay their credit lines. Figure IA.6 in the Internet Appendix shows the estimates of a dynamic within-firm regression similar to Figure 1 but for credit line draw-downs up to 1 year before and 2 years after issuance. Table IA.9 and Figure IA.7 in the Internet Appendix summarize the magnitudes of draw-downs and repayments for the first half of 2019 rather than 2020. No IG bond issuers maxed out on their credit lines, and only 2% of HY firms maxed out on their credit lines; 53% of the riskiest bond issuers did not draw down on their credit lines.

<sup>&</sup>lt;sup>32</sup>Of course, our results should not be interpreted as bank lending being unimportant for firms' access to liquidity. In fact, many firms do not have access to bond markets and crucially rely on bank funding. For example, Halling et al. [2020b] argue that while there has been an emphasis on loan-bond substitution in recessions, bank financing still increases for the average US public firm during these times.

loans during this time. However, while it is well documented that bond yields fell following the intervention, this is insufficient, since loan interest rates also fell. Internet Appendix B shows evidence that the bond-loan spread did not necessarily shrink significantly, consistent with emergency measures affecting both loan and bond markets. Beyond pricing, differences in other contract terms, such as maturity, interest rate fixation, or covenants could explain the substitution. If the core logic is to lock-in funds for as long as possible due to uncertain external financing costs [Bolton et al., 2013] or fixed issuance costs [Jeenas, 2019], then firms' preferences for bonds could be explained by their longer maturities and higher likelihood of being fixed-rate relative to loans. These differences are well documented for both bonds issued in 2020 and prior years.<sup>33</sup>

As a concrete example, consider again Kraft Heinz that so eagerly repaid their credit lines by issuing bonds. Their May 2020 bond issuance was not cheaper than their last bond issued in 2019 or their existing bank credit lines. However, these bonds had much longer duration. Kraft Heinz had a revealed preference for the longer-maturity source of funds (bonds), even though it did not necessarily become cheaper. Finally, it is also possible that bonds having less restrictive covenants than loans might have played a role. See Internet Appendix B for a more detailed discussion.<sup>34</sup>

This suggests that changes in firms' debt composition after the intervention can be beneficial. We discuss debt refinancing in more details in Section 4 below.

<sup>&</sup>lt;sup>33</sup>While the typical loan maturity for a bond issuer is four years [Schwert, 2018], the median IG bond issued in 2020 is 10 years, and 7 years for the median HY bond. Halling et al. [2020a] argue that bond maturities did not significantly shorten during COVID, in spite of the Federal Reserve intervention incentivizing short maturity, contrary to prior evidence [Erel et al., 2012].

<sup>&</sup>lt;sup>34</sup>While the implication of these differences in contract terms is intuitive, they are nevertheless absent from the classical models that rationalize banks' comparative advantage in providing liquidity relative to the market [Holmström and Tirole, 1998, Kashyap et al., 2002, Gatev and Strahan, 2006, Acharya et al., 2020a]. Interestingly, the economics behind bond issuance thus seem quite different from commercial paper, which is typically seen as the main source of market-based liquidity for firms. The very short-term nature of commercial paper makes it a poor option to lock-in funds and build liquidity buffers.

#### 3.5 Equity Repurchases

Finally, we explore whether firms use bond proceeds to pay out shareholders. Bond issuers are generally among the less financially constrained firms in the economy. There is therefore a potential concern that loose monetary policy can lead to leveraged payouts, instead of stimulating corporate investment [Acharya and Plantin, 2021]. Note that in normal times, it is not uncommon for bond issuance to finance share repurchases [Farre-Mensa et al., 2018, Ma, 2019].

To shed light on this issue, we conduct an event study analysis similar to Section 2 looking at firms that issued bonds between March 23 and June 30, 2020. The variable of interest is a dummy for whether the firm conducted share repurchases in a given quarter. We exclude normal dividends from this measure given firms' well-know reluctance to cut them; on the other hand, share repurchases are more discretionary in nature [Farre-Mensa et al., 2018]. Figure 5 shows dynamic coefficients plots around issuance. It confirms that bond issuance is often associated with share repurchases in normal times.

However, the dynamics in 2020 are more nuanced. On the one hand, issuers were on average significantly less likely to purchase equity following bond issuance. The probability of repurchase after issuance falls by about 20 percentage points. These results are consistent with the hypothesis that many firms aim to preserve cash on their balance sheets, and both issued bonds and scaled back on equity purchases to do so. High-profile examples of reductions in shareholder payouts were widely covered in the news.<sup>35</sup> Nevertheless, share repurchase activity resumed normally quite rapidly, within a few quarters following issuance.

Despite the overall reduction, 47% of issuers still repurchased shares between March and June 2020. Given the general level of uncertainty, this is quite striking. This evidence points to an important group of issuers that do not appear to highly value inside liquidity at the margin, since discretionary equity payouts are a direct sign of the value of internal funds

<sup>&</sup>lt;sup>35</sup>For example, Ford Motor Co. and Freeport-McMoRan Inc. suspended dividend payments while AT&T halted share repurchases. "Companies Race for Cash in Coronavirus Crisis", *Wall Street Journal*, 03/23/2020.

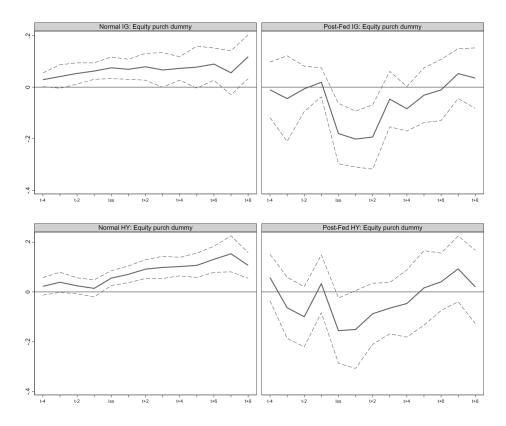


Figure 5 – Equity repurchases: Coefficient plots

Notes: Each point is an estimate of  $\beta_{t+m}$  from the regression  $Y_{fq} = \sum_{m=-4}^{8} \beta_m Issue_{f,t+m} + \alpha_f + \alpha_{ind \times year} + \epsilon_{fq}$ , with 95% confidence intervals. "Equity purchase dummy" is an indicator for positive purchases of common or preferred shares in that quarter. The top panel graphs are investment grade firms (rated BBB- and above), while the bottom panel are high yield firms (rated below BBB-). Observations are firm-quarters up to five quarters prior to a bond issuance and four quarters following a bond issuance. "Iss" denotes the quarter ending immediately after issuance. We include firm and industry-year fixed effects. Standard errors are clustered by 2-digit industry level. All ratios are winsorized at the 1% level. "Normal" times includes bonds issued between 2010-2019, "Post-Fed" times includes bonds issued between March 23 - June 30, 2020.

being low. Table IA.10 estimates that over \$160B was spent on share repurchases between March and December 2020 in our sample of spring 2020 issuers.<sup>36</sup> Table IA.11 in the Internet Appendix investigates heterogeneity in the cross-section of Spring 2020 bond issuers. A high cash balance in 2019Q4 is the only strong predictor of repurchases after March 2020. Credit ratings and being in a sector exposed to COVID have no significant explanatory power, confirming that payouts were pervasive.

### 4 Decomposing Use of Funds from Bond Issuance

In this section, we decompose the use of each dollar of bond proceeds after the intervention. While the previous sections focused on the dynamics of different components of firms' balance sheets around the issuance event, in this section we use the estimates to summarize how \$1 of new bond issuance was used by firms on average. These magnitudes are potentially helpful to calibrate models of firm behavior by informing the marginal propensities of firms to invest or save out of bond issuance.

We run the following generalized version of our event study regressions, where we normalize the amount issued per quarter and the firm balance sheet characteristics with each firm's total assets at 2019 year end. By normalizing both the dependent and independent variables, we can use the coefficient estimates to attribute each dollar of bond issuance to cash holdings, real investment, bank debt reduction, equity payouts, or other uses, for the average issuer in each time period. We include industry-year fixed effects to absorb any cross-industry variation in exposure to the COVID shock, and firm fixed effects to absorb persistent cross-sectional variation in balance sheet characteristics. Finally, we control for current period cash flow from operations, again normalized by total assets in 2019, in order to absorb any changes in cash resulting from operations (CFO).

<sup>&</sup>lt;sup>36</sup>This is in line with the broad analysis of equity issuance by Hotchkiss et al. [2020] that finds that in aggregate, large companies paid out more to their equity holders than they raised.

	Normal: All	Post-Fed: All	Post-Fed: IG	Post-Fed: HY
Rollover bonds	0.48	0.30	0.20	0.43
Pay down bank debt	0.03	0.15	0.09	0.23
Real investment	0.08	-0.00	0.04	-0.06
Payout to equity	0.01	-0.06	-0.09	-0.02
Cash	0.06	0.45	0.61	0.25

Table 4 – Decomposition of \$1 bond issue  $(\beta_{t+2} - \beta_{t-2})$ 

Notes: Reports point estimates of  $\beta_{t+2} - \beta_{t-2}$  from the regression equation (4). First column includes estimates on the full subset of bonds issued between 2010-2019, second column includes bonds issued between March 23 - June 30, 2020, third and fourth columns report estimates on subsamples of bonds issued between March 23 - June 30, 2020 by investment grade and high yield issuers, respectively. Total debt is total long term debt plus debt in current liabilities. Senior bonds and notes are from Capital IQ. Investment grade firms are rated BBB- and above, and high yield firms are rated below BBB-. Observations are firm-quarters up to five quarters prior to a bond issuance and four quarters following a bond issuance. "t+2" denotes the quarter end that falls at least one full quarter after bond issuance, and "t-2" denotes quarter end that falls at least one full quarter preceding issuance. We include firm and industry-year fixed effects. Standard errors are clustered by 2-digit industry level. All ratios are winsorized at the 1% level in the entire sample.

$$\frac{Y_{fq}}{Assets2019_f} = \sum_{m=-4}^{4} \beta_m \frac{AmtIssued_{f,q+m}}{Assets2019_f} + \alpha_f + \alpha_{ind,y} + \frac{CFO_{fq}}{Assets2019_f} + \epsilon_{fq}$$
(4)

Table 4 summarizes point estimates of  $\beta_{t+2} - \beta_{t-2}$  for the key balance sheet characteristics. Note that computing the difference between these two periods nets out important dynamics of many balance sheet characteristics, described in detail in previous sections.<sup>37</sup> Nevertheless, the simple difference estimate is valuable as it allows us to quantify the use of proceeds on average. The first column presents estimates for bond issuers in normal times, while the last three columns present estimates for firms issuing in the months following the Federal Reserve's announcement of bond market intervention in March 2020.

The figure highlights that the vast majority of funds raised in the wake of the policy intervention announcement were used to adjust firms' capital structure. The second column

 $<sup>^{37}</sup>$ For example, it understates the amount repaid to banks as it misses some high-frequency movement in credit lines draw-downs highlighted above.

reports that out of \$1 of new bonds issued post intervention, as much as 45 cents was used to increase cash and 15 cents to pay back bank debt. This is significantly more than in normal times. On the other hand, the average firm experienced zero corresponding increase in real investment, compared to an increase in investment of 8 cents in normal times. On average, payouts to equity also declined slightly, suggestive that there were no massive leverage payouts during that window.<sup>38</sup>

**Debt refinancing:** After the Fed intervention, 30 cents were spent on average on rolling over existing bonds.<sup>39</sup> There is substantial heterogeneity across firms in this dimension: HY firms spend 43 cents towards rolling over existing bonds, 23 cents more than IG firms. (Cash is the opposite: IG firms increased cash by 36 cents more). This heterogeneity is reflected in total debt as well: Figure 6 shows that total leverage dropped after an initial spike post-intervention in spite of the issuance boom, with HY firms decreasing their leverage even faster than IG firms. This is consistent with the evidence in Xu [2018] that HY firms are quicker to refinance their bonds when credit conditions ease, primarily to extend maturity and reduce the risk of rolling over bonds in tight credit conditions, in line with the mechanisms in Xiao [2020] or Jeenas [2019].<sup>40</sup>

Immediate roll-over risk was nevertheless limited in Spring of 2020. Table IA.12 in the Appendix shows that HY issuers with a bond maturing in 2020 made up only 8% of all issuers and 29% of HY issuance volume in Spring 2020. Additional cross-sectional tests in Tables IA.4, IA.6, and IA.11 confirm that current-debt-to-assets ratios have little to no significant explanatory power in our sample. While extending maturity was clearly valuable to HY firms, the data does not support the idea that the intervention prevented a massive default wave in 2020.<sup>41</sup>

<sup>&</sup>lt;sup>38</sup>The decomposition does not add exactly to one, and any residual sources or uses of cash could arise from a combination of equity issuance, net working capital, or depreciation and amortization.

<sup>&</sup>lt;sup>39</sup>This number is based on the change in total bonds outstanding, and as such it cannot distinguish directly between replacing a maturing bond with retiring a bond early (through a call option or another mechanism).

<sup>&</sup>lt;sup>40</sup>In our data, we see for example that, between May and October 2020, Kraft retired over \$3B of existing bonds, through a mix of tender offer and debt redemption. Interestingly, the retired bonds did not typically have higher yields, but instead much shorter maturities, with most coming due in 2021 or 2022.

<sup>&</sup>lt;sup>41</sup> "Will the coronavirus trigger a corporate debt crisis?", *Financial Times*, 03/12/2020. In addition, Becker

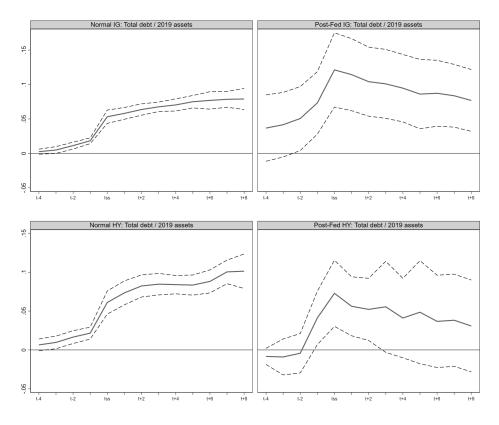


Figure 6 – Total debt: Coefficient plots

Notes: Each point is an estimate of  $\beta_{t+m}$  from the regression  $Y_{fq} = \sum_{m=-4}^{8} \beta_m Issue_{f,t+m} + \alpha_f + \alpha_{ind \times year} + \epsilon_{fq}$ , with 95% confidence intervals. "Total debt / 2019 assets" is short term plus long term debt, normalized by the firm's 2019 year end total assets. The top panel graphs are investment grade firms (rated BBB- and above), while the bottom panel are high yield firms (rated below BBB-). Observations are firm-quarters up to five quarters prior to a bond issuance and four quarters following a bond issuance. "Iss" denotes the quarter ending immediately after issuance. We include firm and industry-year fixed effects. Standard errors are clustered by 2-digit industry level. All ratios are winsorized at the 1% level. "Normal" times includes bonds issued between 2010-2019, "Post-Fed" times includes bonds issued between March 23 - June 30, 2020.

## 5 Discussion and Implications

The events of 2020 show that a closer integration of corporate finance and macroeconomic models is important to understand the transmission of unconventional monetary policy. Evaluating the aggregate equilibrium effect of the Fed announcement and comparing it to a counterfactual economy absent intervention would require estimating a quantitative macroe-

and Benmelech [2021] argue that call activity did not exceed prior years, in line with Table 4. In line with this evidence, we were only able to find 21 COVID issuers that engaged in early bond refinancing using Mergent FISD data up to October 2020. This refinancing activity was likely concentrated towards the end of the year, as aggregate net debt financing turned negative at the end of 2020 [Hotchkiss et al., 2020].

conomic model, which is outside the scope of this paper. However, in this section we discuss how our results can inform the micro-foundations of such a model.

In terms of modeling, rationalizing the pattern of debt issuance for the purpose of accumulating liquid assets requires an explicit role for liquid assets and long-term financing, as in Xiao [2020] and Jeenas [2019]. Moreover, the active choice of bonds over bank loans implies modeling explicitly this margin, going beyond existing models that tend to focus on shocks to banks' balance sheets. Finally, given that we observe many firms issuing bonds to repurchase equity, incorporating joint debt issuance and payouts in models of unconventional monetary policy is an important avenue for future research [Acharya and Plantin, 2021].<sup>42</sup> Our evidence emphasizes the role of the value of corporate liquidity in policy transmission, as it drives investment multipliers. Estimating how large this value of liquidity was for targeted firms is thus key for future policy analysis.

Overall, our evidence suggests that this specific intervention had limited real effects, as bond proceeds were primarily used to adjust capital structure. Nevertheless, we want to qualify this statement in two ways. First, there were benefits to firms: increased cash, lower draw-downs on credit lines, and extended debt maturity all contributed to strengthening firms' financial positions and potentially reducing default risk in the short- and mediumrun.<sup>43</sup> The repayment of bank debt might have also potentially allowed banks to lend more to other firms during this time [Greenwald et al., 2020, Acharya et al., 2021, Kapan and Minoiu, 2021].<sup>44</sup> Second, capital structure changes can have strong effects on real investment. However, in this setting two forces seemed to have limited this channel: (i) the nature of the

<sup>&</sup>lt;sup>42</sup>Note that this pattern represents a challenge to many corporate finance theories of liquidity management: firms typically raise funds when cash is low but pay out when cash is high, but do not do both at once. Acharya and Plantin [2021] present a model of corporate finance with agency frictions that predicts that loose monetary policy can lead to leveraged payouts. More generally, models of market timing such as Ma [2019] can also explain this pattern with shifts in relative valuation between debt and equity markets; see also Baker and Wurgler [2002], Baker et al. [2003], Pegoraro and Montagna [2021]. For other theories of debt-financed payouts, see Farre-Mensa et al. [2018]. Macroeconomic models that predict debt-financed payouts in good times include Jermann and Quadrini [2012], Begenau and Salomao [2019], Covas and Den Haan [2011].

<sup>&</sup>lt;sup>43</sup>Recall that Figure XXX shows that corporate leverage quickly returned to its pre-crisis level due to debt substitution.

<sup>&</sup>lt;sup>44</sup>The ECB 2016 corporate bond program helped banks relax their lending constraints, allowing them to lend to smaller firms [Grosse-Rueschkamp et al., 2019, Arce et al., 2021, Ertan et al., 2019].

firms targeted by the intervention: as a group, bond issuers tend to be the least constrained firms in the economy; and (ii) banks were much healthier than in 2008-09 and were able to lend extensively to large firms by honoring their credit line commitments [Acharya and Steffen, 2020b, Li et al., 2020, Chodorow-Reich et al., 2020].

Our findings thus highlight the practical challenge for central banks to target unconventional policy towards firms that need liquidity the most. With that in mind, dissecting the Federal Reserve's actual corporate bond portfolio yields two interesting observations. On the one hand, the amount of public dollars spent was limited: by the end of the eightmonths program in December 2020, purchases amounted to only \$14B out of the potential \$750 billion proposed, while over \$500B was issued in March-June alone.<sup>45</sup> On the other hand, the composition of the portfolio was highly skewed towards safer firms that appear less constrained: IG bonds made up as much as 87% of the total purchased. Nevertheless, the broad market reaction observed in the data seemed to have benefited many issuers. In this paper, we take the market response as given; however, understanding what drives these announcements effects is an important avenue for future research.<sup>46</sup>

Interestingly, our evidence also points to the 2020 Federal Reserve program having a different transmission mechanism relative to what prior work has identified for the 2016 Corporate Sector Purchase Program in Europe (CSPP). While both programs had similar effects on markets by reducing yields and stimulating issuance, the transmission to real effects differs significantly. Grosse-Rueschkamp et al. [2019] report a strikingly different impact of the CSPP on firms' balance sheets. They find no effect on credit lines balances, cash holdings, or share repurchases. Instead, BBB-rated firms repaid term loans while highly-rated firms increased acquisitions. On the other hand, the Fed program seemed to have been more about

<sup>&</sup>lt;sup>45</sup>The program was much smaller in scope relative to the ECB, which purchased bonds for over five years, accumulating a portfolio of over  $300B \in$ .

<sup>&</sup>lt;sup>46</sup>What is the right underlying mechanism is an open question. Hanson et al. [2020] highlight the response of investors' beliefs to central bank announcements, and Haddad et al. [2021b] provide high-frequency evidence that the Fed announcements shifted investor's beliefs of future intervention in bad states of the world. Another potential mechanism is the feedback loop between secondary bond market liquidity and firms' probability of default in He and Xiong [2012]. Investor expectations of fiscal policy changes may also factor into the announcement effects [Xu and You, 2021].

a direct effect on issuers through increasing their available liquidity. At a broad level, both programs led to bond-loan substitution, but in quite different ways. Our evidence is thus a key piece of drawing a complete picture of how corporate bond purchases by central banks transmit to the real economy.<sup>47</sup>

One might ask which lessons can generalize beyond this specific recent episode. Each crisis is different and many factors determine the effects of public intervention, such as the source of the shock or the state of the banking sector. Nevertheless, our findings are rooted in trends in corporate financing for large firms that are likely here to stay: (i) the growing importance of bond financing over bank loans [Crouzet, 2021], (ii) large bond issuers have access to significant quantities of off-balance sheet credit from banks [Chodorow-Reich et al., 2020, Greenwald et al., 2020], (iii) concurrent debt issuance and share repurchases are pervasive among large firms [Ma, 2019, Farre-Mensa et al., 2018].

## 6 Conclusion

This paper studies firm behavior in the wake of the unprecedented policy support to the corporate bond market in 2020. While bond issuance surged, real investment did not, as funds were mainly used to accumulate liquid assets and repay other debt. Moreover, most bond issuing firms had access to credit lines from banks that they chose not to use, even though the crisis did not originate in the banking sector. Interestingly, the effect of the intervention on firms' balance sheets was different from that of corporate bond purchases carried by the ECB in 2016, even if both programs lowered spreads and stimulated issuance.

Our evidence highlights the value of studying firms' balance sheets, beyond the market rebound, to better understand potential real effects of bond purchases and inform the microfoundations of macroeconomic models. The rich interactions between corporate debt and the macro-economy is a promising agenda going forward [Brunnermeier and Krishnamurthy,

<sup>&</sup>lt;sup>47</sup>Note that recent work by Pegoraro and Montagna [2021] argue that European issuers timed the market after the CSPP, changing the characteristics of their bonds such that they are eligible for the program. They find little effect on investment and some effect on cash balances.

2020]. Just as the GFC showed that financial intermediation was more complex than previously thought and needed a proper place in macro-finance models, the market turmoil in 2020 highlights the complexity and central place of bond markets and corporate finance for the macro-economy.

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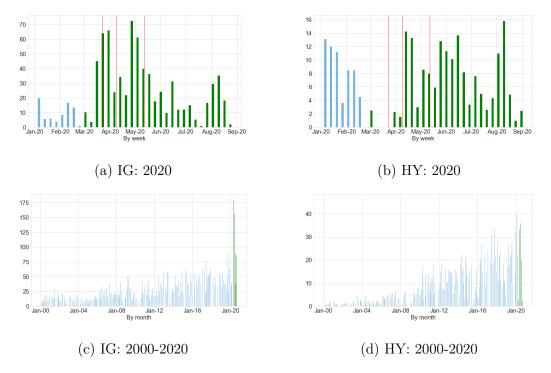
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### Internet Appendix to

# Bond Market Stimulus: Firm-Level Evidence



## A - Additional Figures and Tables

Figure IA.1 – Comparing IG vs. HY bond issuance volumes

**Source:** Mergent FISD, retrieved via WRDS October 2022. Denotes weekly issuance volumes for USD corporate bond issuance of over \$100 million in size issued by U.S. domiciled companies or companies that report in U.S. dollars. Note red lines correspond to March 23, 2020 (first Fed announcement to buy corporate bonds); April 9, 2020 (first Fed announcement to buy high yield corporate bonds); and May 12, 2020 (start of Fed bond buying program).

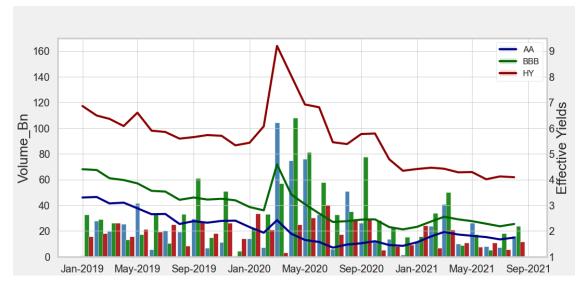


Figure IA.2 – Bond Issuance volume and yields through 2020

**Notes:** Bars represent monthly issuance volumes, in billions of dollars, for rating categories AA and above, BBB- to BBB+, and high yield (BB+ and below). Lines represent yields for the ICE Bank of America U.S. Indices for U.S. dollar denominated corporate debt publicly issued in the U.S. domestic market in the same three ratings categories, as pulled from the Federal Reserve Economic Data.

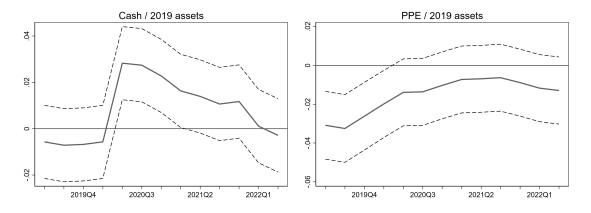


Figure IA.3 – Issuer vs. non-issuer balance sheet dynamics: Coefficient plots

Notes: Each point is an estimate of  $\beta_q$  from the regression  $Y_{fq} = \sum_{q \in 2019Q1:2022Q2} \left( \beta_q \mathbf{1}\{t = q\} \times \mathbf{1}\{\text{Spring20 issuer}_f\} + \gamma_q \mathbf{1}\{t = q\} \times \mathbf{1}\{\text{IG}_f\} \right) + \alpha_f + \alpha_{ind,q} + \epsilon_{fq}, \text{ with 95\%}$ confidence intervals. "Cash / 2019 assets" is cash and short term investments, normalized by the firm's 2019 year end total assets. "PPE / 2019 assets" is total property plant and equipment, normalized by the firm's 2019 year end total assets. Observations are firm-quarters from 2019Q1-2022Q2. "Spring20 Issuer" denotes the firm issued in March 23-June 30, 2020. We include firm and industry-year fixed effects. Standard errors are clustered by 2-digit industry level. All ratios are winsorized at the 1% level in the entire sample.

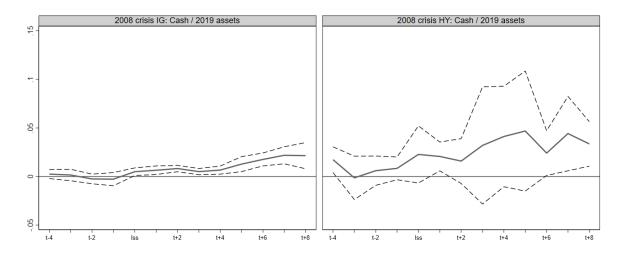


Figure IA.4 – Liquid Assets: Coefficient plots – Global Financial Crisis

**Notes:** Each point is an estimate of  $\beta_{t+m}$  from the regression

 $Y_{fq} = \sum_{m=-5}^{4} \beta_m Issue_{f,t+m} + \alpha_f + \alpha_{ind \times year} + \epsilon_{fq}$ , with 95% confidence intervals. Cash is cash and short term investments. The left hand side panel includes investment grade firms (rated BBB- and above), while the right hand side panel includes high yield firms (rated below BBB-). Observations are firm-quarters up to five quarters prior to a bond issuance and four quarters following a bond issuance. "Iss" denotes the quarter ending immediately after issuance We include firm and industry-year fixed effects. Standard errors are clustered by 2-digit industry level. All ratios are winsorized at the 1% level. GFC times includes bonds issued October 1, 2007 - June 30, 2009.

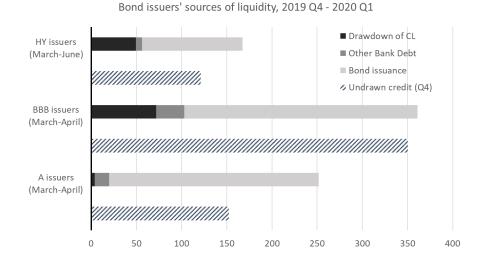


Figure IA.5 – Visualizing dry powder: Debt Composition Aggregate Flow

**Notes:** This figure classifies aggregate debt flows based on FISD bond issuance data as well as changes in outstanding debt for other credit instruments during 2020Q1 based on Capital IQ Capital Structure Summary table. Undrawn credit EOY 2019 is the outstanding available Undrawn Revolving Credit at the end of 2019. See Table 2 for underlying numbers. Issuers include all U.S. firms that issued a bond between issued March 23 - June 30, 2020 that we could merge with Capital IQ information.

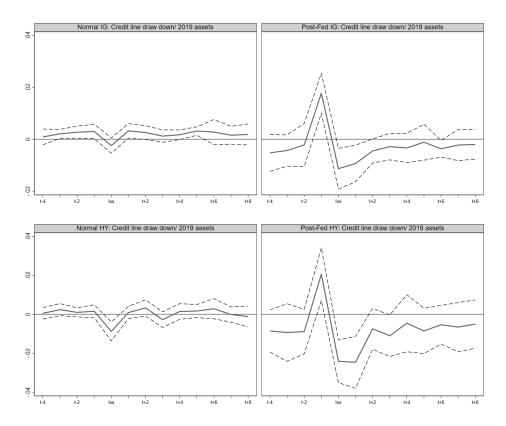


Figure IA.6 – Drawn amount on credit lines: Coefficient plots

Notes: Each point is an estimate of  $\beta_{t+m}$  from the regression  $Y_{fq} = \sum_{m=-5}^{4} \beta_m Issue_{f,t+m} + \alpha_f + \alpha_{ind \times year} + \epsilon_{fq}$ , with 95% confidence intervals. Credit Line Drawn Down is the amount drawn down on bank credit line at quarter end (negative values are repayments). Observations are firm-quarters up to five quarters prior to a bond issuance and four quarters following a bond issuance. "Iss" denotes the quarter ending immediately after issuance. We include firm and industry-year fixed effects. Standard errors are clustered by 2-digit industry level. "Normal" times includes bonds issued between 2010-2019, "Covid" times includes bonds issued March 23 - June 30, 2020.

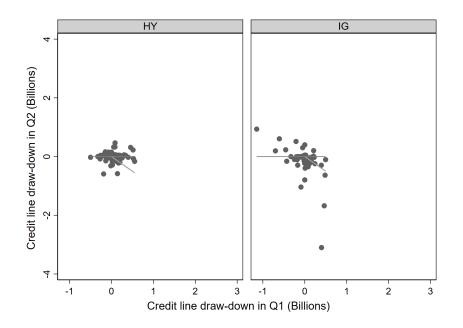


Figure IA.7 – Visualizing crowding out: Credit line draw-downs in 2019Q2 vs. 2019Q1

**Note:** This figures plots credit line repayment in 2019Q2 against 2019Q1 credit line draw-downs, based on Capital IQ Capital Structure Summary table, separately by high-yield and investment grade issuers. For ease of interpretation, the figure also displays the negative 45 degree line (exact repayment in Q2) and horizontal line (no change in credit line in Q2). Excludes firms that did not draw down in 2019Q1, and excludes the outlier HCA Inc.

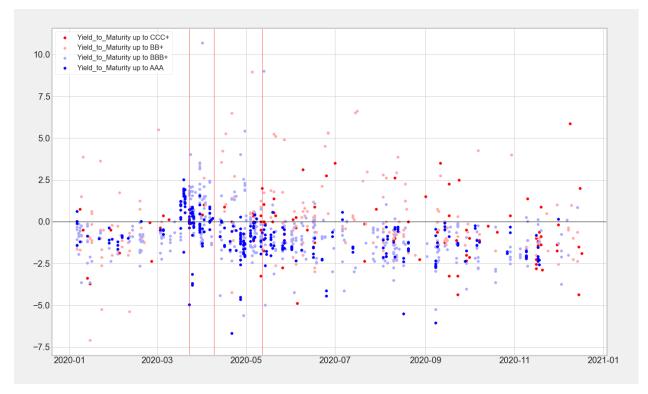


Figure IA.8 – Yield to maturity vs. most recent issuance by same issuer

Source: Mergent FISD, retrieved via WRDS October 2022.

**Note**: Each point is the yield to maturity on a new issuance, net of the yield to maturity on the most recent issuance by the same issuer of the same tenor (within 1 year). A value greater than zero means the new bond has a higher cost of capital (credit spread) than the most recent bond issued by the same firm. Note red lines correspond to March 23, 2020 (first Fed announcement to buy corporate bonds); April 9, 2020 (first Fed announcement to buy high yield corporate bonds); and May 12, 2020 (start of Fed bond buying program).

	Num Offerings	Amount (Bn)	Tenor	Rating	Credit Spread	Yield
IG Issuance: 2019						
10%	1	1.4	9.2	13.6	92	2.89%
50%	5	5.0	13.3	14.7	140	3.80%
90%	10	21.2	19.1	16.7	193	4.46%
IG Issuance: Weeks since March 2020						
2020-03-02	10	7.6	13.4	14.6	141	2.46%
2020-03-09	3	3.9	12.2	14.2	211	2.91%
2020-03-16	11	45.2	15.6	17.2	270	3.93%
2020-03-23	27	62.9	13.4	16.1	272	3.68%
2020-03-30	18	59.6	13.6	15.4	348	4.26%
2020-04-06	11	18.7	11.6	15.1	308	3.80%
2020-04-13	11	28.4	12.1	15.3	237	3.22%
2020-04-20	14	18.0	10.9	14.4	273	3.51%
2020-04-27	22	65.5	14.3	15.5	218	3.17%
2020-05-04	26	55.3	12.7	15.2	252	3.26%
2020-05-11	20	37.5	15.2	14.8	251	3.54%
2020-05-18	9	34.2	17.4	16.4	166	2.71%
2020-05-25	9	11.2	14.5	15.6	169	2.51%
2020-06-01	12	24.4	12.0	14.9	156	2.35%
2020-06-08	8	9.1	10.4	13.8	180	2.62%
2020-06-15	14	26.6	11.8	14.6	202	2.68%
2020-06-22	6	10.1	11.7	15.8	156	2.25%
2020-06-29	3	8.8	18.7	14.0	170	2.62%
HY Issuance: 2019						
10%	2	1.7	6.7	7.9	305	4.91%
50%	5	3.7	8.0	9.2	374	6.17%
90%	9	8.3	9.1	10.3	495	7.12%
HY Issuance: Weeks since March 2020						
2020-03-02	3	2.5	8.7	10.0	447	5.46%
2020-03-30	4	2.3	5.0	9.5	662	6.56%
2020-04-06	3	1.6	5.0	7.0	814	8.62%
2020-04-13	10	13.9	5.5	10.3	709	7.85%
2020-04-20	17	12.8	5.2	9.5	689	7.24%
2020-04-27	5	2.7	5.0	8.8	554	7.14%
2020-05-04	9	8.1	8.4	10.8	495	6.30%
2020-05-11	10	7.1	6.3	8.6	662	7.05%
2020-05-18	10	5.6	6.4	9.2	617	7.90%
2020-05-25	6	9.1	6.4	9.3	617	6.77%
2020-06-01	11	8.3	6.6	9.9	581	6.52%
2020-06-08	12	8.9	7.4	9.4	438	5.40%
2020-06-15	13	7.9	7.5	9.1	547	6.51%
2020-06-22	8	7.5	7.6	9.4	575	7.48%
2020-06-29	3	2.3	7.7	7.7	584	6.38%

Table IA.1 – Summary statistics: bond issuance, 2019-2020

Source: Mergent FISD, retrieved via WRDS October 2022.

**Note:** Summary table includes all U.S. dollars (USD) corporate bond issuance of over \$100 million in size issued by U.S. domiciled companies or companies that report in USD. Excludes sovereign, supra-sovereign, financial, and utility offerings, convertible notes, impact bonds, bonds issued directly in exchange of existing bonds, PIK notes, and reopening issuance of existing bonds. Variables are averaged across week, except number of offerings and amount issued, which are summed across weeks.

	Normal times			(	Covid time	es
	10%	50%	90%	10%	50%	90%
Balance sheet metrics						
Cash/Assets (prior Q4)	0.6%	4.9%	21.8%	0.8%	4.8%	20.0%
$\operatorname{Cash}/\operatorname{Assets}$ (Q1)	0.5%	4.4%	21.3%	1.3%	7.8%	22.1%
$\mathrm{Debt}/\mathrm{Assets}\ \mathrm{(prior}\ \mathrm{Q4}\mathrm{)}$	16.7%	38.7%	65.5%	22.0%	39.8%	67.8%
$\mathrm{Debt}/\mathrm{Assets}~(\mathrm{Q1})$	18.2%	40.0%	64.6%	24.6%	43.1%	72.4%
Current debt/Debt (prior Q4)	0.0%	2.4%	15.8%	1.0%	5.5%	16.0%
Log assets (prior Q4)	7.3	9.0	10.8	8.2	9.7	11.3
Cash flow metrics						
Sales growth	-18%	-1%	16%	-27%	-5%	10%
Profit growth	-175%	-30%	112%	-335%	-31%	99%
Cash flow growh	-142%	-45%	64%	-150%	-61%	43%
Cash growth	-48%	-2%	89%	-24%	20%	369%
Bond metrics						
Amount per bond (MM)	300.0	500.0	1100.0	400.0	650.0	1450.0
Credit spread (bps)	97.0	229.5	519.0	145.0	300.0	720.8
Yield	3.382%	4.876%	7.874%	2.172%	4.025%	8.600%
Tenor (years)	5.0	8.0	11.0	5.0	8.0	20.0
Coupon	3.000%	4.875%	7.750%	2.138%	4.000%	8.625%
Rating	7.0	12.0	16.0	8.0	13.0	17.0

Table IA.2 – Summary statistics: bond issuers, 2017-2020

Source: Mergent FISD, retrieved via WRDS October 2022 and Compustat.

Note: Summary table includes all USD corporate bond issuance of over \$100 million in size issued by U.S. domiciled companies or companies that report in USD. "Post-Fed" refers to bond issuers from March 1 - June 30, 2020. "Normal" refers to bond issuers from March 1 - June 30, 2017-2019. Growth variables are measured from Q4 of prior year to Q1 in year of issuance. Excludes sovereign, supra-sovereign, financial, and utility offerings, convertible notes, impact bonds, bonds issued directly in exchange of existing bonds, PIK notes, and reopening issuance of existing bonds. See Table IA.13 for mapping of credit ratings to the numerical aggregation shown here.

	Bonds:					ans:
	IG-normal	HY-normal	IG-2020	HY-2020	IG	ΗY
Maintenance covenants:						
Maintenance net worth	2.3%	6.4%	0.0%	0.0%	5.9%	3.4%
Net earnings test	0.0%	0.0%	0.0%	0.0%	37.7%	29.8%
Leverage test	0.0%	0.0%	0.0%	0.0%	56.8%	37.0%
Incurrence covenants:						
Sale of assets	80.0%	79.7%	89.3%	96.4%	1.8%	16.4%
Dividend related payments	0.1%	34.0%	0.9%	29.1%	10.6%	24.0%
Stock issuance issuer	0.0%	10.1%	0.0%	0.0%	0.4%	3.8%
Senior debt issuance	0.0%	0.0%	0.0%	0.0%	1.1%	13.4%
Secured	0.5%	9.6%	1.9%	23.6%	7.0%	61.5%

Table IA.3 – Non-Price Terms and Covenants

Notes: This table computes (1) the percentage of bonds that report covenants that have each covenant and (2) the percentage of loans with each covenant. Bond statistics include all bonds issued 2010-2019 and March 23 - June 30, 2020 that also have loans available or outstanding as of end of 2019. Loan statistics computed over all bond issuers 2010-2019 and March-June 2020 that have bank loans available or outstanding as of end of 2019. The following loan types are included: Revolver/Line, Standby Letter of Credit, Revolver/Term Loan, 364-Day Facility. "Normal" times includes bonds issued 2010-2019, while "Spr 2020" includes bonds issued between March 23 - June 30, 2020. Source: Mergent FISD, retrieved via WRDS October 21, 2020 and Dealscan, retrieved October 2022.

	(1)	(2)
	Delta cash / assets 2019 Q4	Delta real assets/ assets 2019 Q4
Exposure to COVID shock	0.00536	-0.000278
	(0.00472)	(0.00194)
НҮ	0.00249	-0.00625
	(0.0153)	(0.00499)
IG, BBB	-0.00990	0.000484
	(0.0129)	(0.00452)
Cash/Assets (2019Q4)	$0.239^{***}$	$0.0310^{*}$
	(0.0887)	(0.0162)
Current Debt/Assets (2019Q4)	0.0363	-0.0100
	(0.103)	(0.0232)
Undrawn credit EOY 2019 / Assets (2019Q4)	0.184	0.0790**
	(0.115)	(0.0365)
Observations	239	235
R-squared	0.121	0.0526

#### Table IA.4 – Cash, Real Assets, and Total Debt: Cross-sectional regressions

**Notes:** This table reports cross-sectional regressions of our sample of bond issuers on different balance sheet variables. Delta Cash / Assets is the firm-level change in cash and short term investments between 2019Q4-2020Q2 divided by the total assets in 2019Q4. Delta PPE / Assets (2019Q4) is the firm-level change in PPE between 2019Q4-2020Q2 divided by total assets in 2019Q4. Exposure to COVID is constructed as per Chodorow-Reich et al. [2020] using abnormal employment decline in 2020Q1 at the industry level according to BLS data. The omitted category for ratings dummies is IG, A-rated or above. Issuers include all U.S. non-financial firms that issued a bond March 23 - June 30, 2020 that we could merge with Compustat data.

Bond issuers: 2000-2020 CIQ Sample: 2000-2020 Bond issuers: COVID CIQ Sample: COVID Total Assets (log) 9.30 9.30 9.93 9.93 Leverage 0.460.460.460.46Cash / Assets 0.06 0.060.06 0.06Total bonds issued 9.23 2.028.99 2.01Average bond size (\$MM) 505.07 510.77785.01782.18 Credit Rating 11.2312.5812.5611.30Average tenor (years) 9.48 9.43 10.4610.45Bonds issued 2019 (#)0.490.521.091.10 Bonds issued 2019 (\$MM) 419.38 441.98 979.09 984.09 Bonds issued COVID (#)0.36 0.39 1.48 1.49Bonds issued COVID: (\$MM) 355.20 375.211448.66 1449.00 1664.00Number of firms 1537.00 408.00 398.00

Table IA.5 – Sample Summary Statistics: All bond issuers versus. Capital IQ

Source: Mergent FISD, Compustat, and Capital IQ retrieved via WRDS October 2022.

**Note:** Capital IQ sample includes all bond issuers matched to the Capital IQ database where there is a reported value for Drawn Credit Line or Undrawn Credit Line. All bond issuers include USD corporate bond issuance of over \$100 million in size issued by U.S. domiciled companies or companies that report in USD. "Post-Fed" refers to bond issuers from March 23 - June 30, 2020. Excludes sovereign, supra-sovereign, financial, and utility offerings, convertible notes, impact bonds, bonds issued directly in exchange of existing bonds, PIK notes, and reopening issuance of existing bonds. See Table IA.13 for mapping of credit ratings to the numerical aggregation shown here.

	(1) Maxed out CL	(2) Did not draw CL	(3) Av. drawdown rate
Exposure to COVID shock	$0.0754^{**}$ (0.0306)	$-0.0764^{**}$ (0.0323)	$0.123^{***}$ (0.0434)
НҮ	$\begin{array}{c} 0.134^{**} \\ (0.0547) \end{array}$	-0.134 (0.0994)	$0.233^{***}$ (0.0774)
IG, BBB	$0.0379 \\ (0.0422)$	-0.0457 (0.0973)	$0.0960 \\ (0.0605)$
Cash/Assets (2019Q4)	0.156 (0.228)	$0.625 \\ (0.422)$	-0.331 (0.338)
Current Debt/Assets (2019Q4)	$0.135 \\ (0.369)$	$0.562 \\ (0.648)$	-0.0169 (0.638)
Undrawn credit EOY 2019 / Assets (2019Q4)	-0.290 (0.411)	$-1.617^{***}$ (0.577)	$0.0359 \\ (0.625)$
Observations R-squared	$\begin{array}{c} 240 \\ 0.0776 \end{array}$	240 0.0923	226 0.121

Table IA.6 – Credit line draw-downs in 2020Q1: Cross-sectional regressions

Notes: This table reports cross-sectional regressions of our sample of U.S. firms that issued a bond March 23 - June 30, 2020 that we could merge with Capital IQ information. Outcome variables include various credit line drawdown activities in 2020Q1, based on the Capital IQ Capital Structure Summary tables. "Maxed out CL" is a dummy variable that equals 1 if the bond issuers drew down at least 90% of its Undrawn Revolving Credit at the end of 2019, and equals 0 otherwise. "Did not draw CL" is a dummy variable that equals 1 if the bond issuer of Undrawn Revolving Credit at the end of 2019, and equals 0 otherwise. "Did not draw CL" is a dummy variable that equals 1 if the bond issuer drew down 0% or less of Undrawn Revolving Credit at the end of 2019, and equals 0 otherwise a ratio of Undrawn Revolving Credit at the end of 2019. Exposure to COVID is constructed as per Chodorow-Reich et al. [2020], using abnormal employment decline in 2020Q1 at the industry level according to BLS data. The omitted category for ratings dummies is IG, A-rated or above. Cash, Current debt, and Assets are from Compustat.

#### Table IA.7 – Bond-loan substitution: Distribution of firms

D 1 A	C1 C	1 1	•	•	1.7	1.	•	00
Panel A:	Share of	bond	ISSHERS	renaving	credit	lines	1n	()2
I diloi II.	Share of	oona	IDDUCID	10paying	orouro	111100	111	~~~

	Mean
HY	
Share Repaid some credit line in Q2, conditional on Q1 draw-down	0.74
Share Repaid all credit line in Q2, conditional on Q1 draw-down	0.42
IG, BBB	
Share Repaid some credit line in Q2, conditional on Q1 draw-down	0.91
Share Repaid all credit line in Q2, conditional on Q1 draw-down	0.66
IG, A or above	
Share Repaid some credit line in Q2, conditional on Q1 draw-down	0.73
Share Repaid all credit line in Q2, conditional on Q1 draw-down	0.64

Panel B: Fraction of credit line repayment conditional on repaying

	25%	50%	75%
НҮ			
Q2 CL repayment/Q1 CL drawdown (%)	31.3	100.0	118.2
Q2 CL repayment/Bond issuance (%)	10.0	43.2	97.5
IG, BBB			
Q2 CL repayment/Q1 CL drawdown (%)	70.8	100.0	103.9
Q2 CL repayment/Bond issuance (%)	22.9	64.9	113.0
IG, A or above			
Q2 CL repayment/Q1 CL drawdown (%)	100.0	100.1	315.7
Q2 CL repayment/Bond issuance (%)	6.5	33.4	78.6

**Notes:** Panel A displays the share of HY, BBB-rated, and A-rated firms that issued bonds March 23 - June 30, 2020 and drew down on their credit lines in 2020Q1 that repaid some or all of their credit line balance 2020Q2, based on Capital IQ. Panel B displays the distribution of credit line repayment in 2020Q2 as a share of 2020Q1 credit line draw-downs (Row 1) or as a share of bond issuance in 2020 between March and June (Row 2), conditional on repaying some positive amount in 2020Q2.

	HY USD Bn	IG, BBB USD Bn	IG, A or above USD Bn
Bond issuance March 23-June 30th	111.1	258.4	231.7
Credit line Q1	50.1	73.5	4.0
Credit line Q2	-14.9	-32.6	-3.9
Total bank debt Q1	56.4	102.8	20.0
Total bank debt $Q2$	-20.9	-34.7	7.1
Total bank debt $Q3$	-31.0	-30.3	-16.5

Table IA.8 – Bond-loan substitution: aggregate flows in spring 2020

**Notes:** This table classifies aggregate debt flows based on FISD bond issuance data (Row 1) as well as changes in outstanding debt for credit lines and total bank debt based on Capital IQ Capital Structure Summary tables. Rows 2 and 4 displays the change between 2019Q4 quarter end and 2020Q1 quarter end. Rows 3 and 5 displays the change between 2020Q1 quarter end and 2020Q2 quarter end. Row 6 displays the change between 2020Q2 quarter end and 2020Q2 quarter end. Issuers include all U.S. firms that issued a bond March 23 - June 30, 2020 that we could merge with Capital IQ.

	HY Share	IG, BBB Share	IG, A or above Share
Maxed out CL	0.02	0.00	0.00
Drew some CL	0.32	0.21	0.08
Did not draw CL	0.48	0.63	0.65
No net bank funds	0.53	0.62	0.84

Table IA.9 – Bank borrowing in 2019Q1 for bond issuers

**Notes:** This table classifies bond issuers based on changes in outstanding debt for different credit instruments during 2019Q1, based on the Capital IQ Capital Structure Summary tables. Row 1 includes issuers that maxed out their credit lines, i.e. the increase in Revolving Credit is at least 90% of Undrawn Revolving Credit at the end of 2018. Row 2 includes issuers that drew some of their credit lines, i.e. the increase in Revolving Credit at the end of 2018. Row 3 includes issuers that did not draw, i.e. the increase in Revolving Credit is 0 or less. Row 4 includes issuers with no net bank funding, defined as the sum of Revolving Credit, Term Loans and Federal Home Loan Bank borrowings. Bond issuers are all U.S. firms that issued a bond in 2019Q1 that we could merge with Capital IQ information.

	Aggregate flow
Amt issued (March 23-June 30th 2020)	575.93
Cash increase $(2019Q4 \text{ to } 2020Q2)$	478.44
Real investment increase $(2019Q4 \text{ to } 2020Q2)$	-96.25
Bank debt increase $(2019Q4 \text{ to } 2020Q2)$	90.97
Total debt increase $(2019Q4 \text{ to } 2020Q2)$	508.44
Share repurchase $(2020Q2-2020Q4)$	162.61

Table IA.10 – Aggregate Flows for Spring 2020 issuers

Notes: This table reports aggregate numbers for firms that issued a bond during the March 23rd- June 30th, in billions of USD. The first row, amount issued denotes FISD bond issuance volumes. Rows 2 through 5 rows report the change between 2019Q4 quarter end and 2020Q2 quarter end. "Cash" (cheq) is cash and short term investments. "Real investment" is total plant, property and equipment. "Total debt" (dltt + dlc) is total long term debt plus debt in current liabilities. Cash, non-cash and total debt are all reported from Compustat. "Bank Debt" if based on Capital IQ Capital Structure Summary tables. Finally the last row reports share repurchases (prstkcy), from Compustat, as the aggregate repurchases from 2020 Q2 through 2020 Q4.

	(1)	(2)	(3)	(4)
	2019 Q4 Repurchase	2020 Q2 Repurchase	2020 Q3 Repurchase	2020 Q4 Repurchase
Exposure to COVID shock	$0.0639^{**}$ (0.0311)	$0.0399 \\ (0.0348)$	0.0214 (0.0350)	-0.0405 (0.0347)
НҮ	$-0.176^{*}$	$-0.187^{*}$	-0.0759	-0.0185
	(0.0989)	(0.0997)	(0.0980)	(0.0973)
IG, BBB	$\begin{array}{c} 0.0136 \\ (0.0931) \end{array}$	-0.126 (0.0966)	-0.0262 (0.0975)	0.0715 (0.0964)
Cash/Assets (2019Q4)	$0.975^{***}$	$1.102^{***}$	$1.202^{***}$	$1.022^{***}$
	(0.226)	(0.262)	(0.252)	(0.248)
Current Debt/Assets (2019Q4)	-0.670 (0.602)	$   \begin{array}{c}     0.568 \\     (0.701)   \end{array} $	-0.701 (0.728)	-0.538 (0.692)
Undrawn credit EOY 2019 / Assets (2019Q4)	0.153	$-1.314^{**}$	-0.674	-0.474
	(0.593)	(0.611)	(0.645)	(0.630)
Observations	240	240	240	$240 \\ 0.0555$
R-squared	0.0859	0.0979	0.0692	

Table IA.11 – Share repurchases in 2019-2020: Cross-sectional regressions

**Notes:** This table reports cross-sectional regressions on the probability to repurchase shares of our sample of U.S. firms that issued a bond March 23 - June 30, 2020 that we could merge with Capital IQ. Dependent variables in Columns 1-4 are dummy variables that equal 1 if the firm repurchased shares in 2019Q4, 2020Q2, 2020Q3, and 2020Q4, respectively, and equal 0 otherwise. Exposure to COVID is constructed as per Chodorow-Reich et al. [2020], using abnormal employment decline in 2020Q1 at the industry level according to BLS data. The omitted category for ratings dummies is IG, A rated or above. Equity repurchases, Cash, Current debt, and Assets are from Compustat.

	All	IG	ΗY
Number of issuers (Spring 2020)	311	190	121
Issued amount (Spring 2020)	581	470	112
Number issuers with upcoming maturity		74	16
Amount issued by firms with upcoming maturity		228	25
Total amount maturing in 2020 for Spring 2020 issuers	140	107	33

Table IA.12 – Spring 2020 bond issuers with a bond due later in the year

**Notes:** Includes all USD corporate bond issuance March 23 - June 30, 2020 of over \$100 million in size issued by U.S. domiciled companies or companies that report in U.S. dollars and have a credit rating.

Moody's	S&P	Fitch	Numerical
Aaa	AAA	AAA	22
Aa1	AA+	AA+	21
Aa2	AA	AA	20
Aa3	AA-	AA-	19
A1	A+	A+	18
A2	А	А	17
A3	A-	A-	16
Baa1	BBB+	BBB+	15
Baa2	BBB	BBB	14
Baa3	BBB-	BBB-	13
Ba1	BB+	BB+	12
Ba2	BB	BB	11
Ba3	BB-	BB-	10
B1	B+	B+	9
B2	В	В	8
B3	B-	B-	7
Caa1	$\mathrm{CCC}+$	$\mathrm{CCC}+$	6
Caa2	$\operatorname{CCC}$	$\operatorname{CCC}$	5
Caa3	CCC-	CCC-	4
Ca	CC	CC	3
$\mathbf{C}$	С	С	2
D	D	D	1

Table IA.13 – Credit Rating Legend

### **B** - Preference for Bonds over Loans

Did the bond-loan spread shrank significantly during this episode? In fact, in aggregate data it is not obvious that the bond-loan spread shrank significantly, consistent with emergency measures affecting both loans and bond markets.

**Bond spreads:** Looking at changes between February 14 (before the crisis) to June 30, 2020 (end of our spring 2020 issuance sample, after the market panic and Fed intervention), bond yields were not much lower. For AA rated bonds, yields on ICE BofA US Corporate Index went from 2.18% to 1.57%, an 61bps decrease. For BBB bonds, the fall was even smaller, at 24bps (2.92% to 2.68%), while for BB HY bonds yields actually increased by 159bps (3.52% to 5.11%). Figure IA.8 confirms this pattern using micro-data on bond yields within issuer.

Loan spreads: Estimating changes in loan rates is more challenging. One approach followed by Acharya et al. [2021] is to calculate loans spreads using loans traded in the secondary market as part of the U.S. Leveraged Loan Index. Strikingly, they find that if anything, loan spreads *fell more* than bond spreads for firms with rating BB or above in the months following the intervention. A potential limitation though is that credit lines rarely trade in secondary markets.

An alternative approach is to directly look at credit line contracts and pricing. On that front, one thing to note is that the vast majority of credit lines have a floating rate that move one to one with a benchmark rate (often LIBOR or the prime rate). In Spring 2020, these benchmark rates fell by 100 to 150bps as the Federal Reserve returned to the zero lower bound. This is about two times greater than the drop in bond yields for highly rated firms.

Moreover, micro-data on loan pricing at the firm-level also suggests that it is unlikely that bonds became cheaper than loans: in the sample of spring 2020 issuers for which we were able to find loan pricing in Dealscan, the yield on their 2020 bond was on average 172bps higher than the LIBOR spread of their credit line (176bps for the median). While these different approaches all point against bonds having become obviously cheaper than loans during this time, this is however not definitive evidence and a more thorough analysis of loan vs bond spreads is warranted.

Indeed, it is well understood that credit line pricing is complex and that the micro-data quality is imperfect. We are able to find all-in-drawn spread information for only 116 out of the 313 firms that composed our main sample of March 23-June 30 issuers. Nevertheless, the all-in-drawn spread, although widely used, is only a proxy of the marginal cost of drawing in bad times. Interest rates floors can limit the pass-through, although Roberts and Schwert [2020] estimate that LIBOR floors on loans originated after 2018 are smaller than 50bps. Performance pricing provisions or covenant violations can lead to an increase in loan spreads as borrower creditworthiness deteriorates. On the other hand, the all-in-drawn spread often includes fees that are paid irrespective of drawn amounts, and must thus be deducted to estimate the marginal cost of drawing. There is unfortunately too little data on floors, performance pricing, and fees in our matched sample to conduct a high-frequency analysis of loan pricing in spring 2020. For more details on loan pricing in the United States and data limitations, see Berg et al. [2016].

**Kraft example:** The May 2020 Kraft Heinz bond issuance included three tranches with maturity ranging from seven to thirty years, priced at 3.9% to 5.50%. This is a 15-60 basis point higher yield relative to their previous issuance in September 2019 (priced between 3.75% and 4.9%). While the pricing of their credit line is more complex, its maximum spread (accounting for its rating downgrade) was 1.75% over the benchmark rate, which was 1.5% in March and then fell dramatically in spring 2020. The interest expense associated with drawing down on their bank credit line was thus likely lower than issuing bonds, and declined even further in spring 2020. However, their bank loan had a time to maturity between three and four years.<sup>48</sup> Kraft Heinz seemed to prefer the longer-maturity source of funds (bonds)

<sup>&</sup>lt;sup>48</sup>More details are available in their annual report https://www.sec.gov/ix?doc=/Archives/edgar/ data/1637459/000163745921000009/khc-20201226.htm. The credit line pricing is complicated by the fact that there was a floating rate multi-currency loan (and thus has multiple base rates) and that the spread depended on their rating without the formula being disclosed. A conservative estimate is 3.25%, coming

even though it did not appear to have become relatively cheaper.

**Bond covenants:** While loans have covenants that give lenders discretion to reduce credit before maturity, bond covenants are less intrusive and much more rarely triggered passively (they more rarely include "maintenance" covenants, relying instead on "incurrence" covenants).<sup>49</sup> This implies a more nuanced perspective on the value of bank "flexibility" relative to market financing. A well understood benefit of bank debt is that it is easier to renegotiate because it tends to be held by more concentrated creditors relative to bonds [Bolton and Scharfstein, 1996]. However, the flip side is that renegotiation can be detrimental to the borrower: loan contracts include non-price loan terms that grant lenders discretion after bad news. This is well understood in practice.<sup>50</sup> Nevertheless, how much weaker bond covenants really are is the subject of active research: incurrence covenants impose restrictions on firm behavior [Bräuning et al., 2021], and banks did not seem to strictly enforce covenants violations in 2020 [Acharya et al., 2021].

from taking both the highest benchmark rate value in March 2020 and the highest spread. In reality, this is likely to be an upper bound.

<sup>&</sup>lt;sup>49</sup>For more on covenants violations on bank loans, see Sufi [2009], Murfin [2012], Chodorow-Reich and Falato [2017], Lian and Ma [2018], Greenwald [2019], Acharya et al. [2014], Berlin et al. [2020]. For bond covenants, see Green [2018], Becker and Ivashina [2016], Rauh and Sufi [2010]. Table IA.3 in the Internet Appendix confirms this difference in covenants, in line with Bradley and Roberts [2015] that use an earlier sample.

<sup>&</sup>lt;sup>50</sup>" 'Companies don't want to be subject to the testing of maintenance covenants,' said Evan Friedman, head of covenant research at Moody's. 'Going to the bond market can give companies more freedom, as they don't have to demonstrate their financial fitness again until the debt matures.' "Source: "Companies Issue New Bonds to Pay Down Short-Term Debt Amid Pandemic", *Wall Street Journal*, September 2nd 2020. Note also that this could potentially explain part of the surge in convertible bond issuance witnessed in 2020, as Kahan and Yermack [1998] and Rauh and Sufi [2010] show the almost complete absence of covenants in convertible issues. Note however that this argument essentially assumes that covenants on a firm's existing loans do not apply if the loan is not drawn i.e. springing covenants [Berlin et al., 2020]. More generally, this relates to the role of different types of creditors in insolvency outcomes [Djankov et al., 2008]. Note finally that there can be ex-ante efficiency gains achieved by using debt covenants [Green, 2018].