

Robust Inattentive Discrete Choice

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Illustration

- ▷ Invest in one of a finite number of projects each with an uncertain payoff modeled as exposed to a “hidden state”
- ▷ Decide how much to learn about the projects in advance of making the investment
- ▷ There are “information costs” associated with the learning
- ▷ Uncertain prior distribution over the hidden states

Setup

- ▷ $x \in X$ is a **state realization** (X is a finite set)
- ▷ μ is a **prior** distribution over states in X
- ▷ $s \in S$ is a **signal realization** (S is a finite set)
- ▷ $d(s | x)$ is the **information structure**, the vector signal probabilities conditioned on a state x .
- ▷ $a \in A$ is a potential action
- ▷ $\sigma(s) = a$ is a **decision rule** that assigns an action to each signal realization
- ▷ $u(x, a)$ is a **utility function** over states and actions

In rational inattention models, d becomes an object of choice subject to information costs along with σ .

Mutual information

- ▷ joint distribution $d(s | x)\mu(x)$
- ▷ two marginals $\mu(x)$ over states and $\bar{d}(s) = \sum_x d(s | x)\mu(x)$ over signals
- ▷ **mutual information** is the KL divergence of the joint relative to the two marginals:

$$\sum_x \sum_s d\mu [\log(d\mu) - \log(\bar{d}\mu)]$$

Two equivalent representations

- ▷ Entropy measures:

$$\mathcal{H}(s) = - \sum_s \bar{d}(s) \log \bar{d}(s)$$

$$\mathcal{H}(s \mid x) = - \sum_x \sum_s d(s \mid x) \log d(s \mid x) \mu(x)$$

$\mathcal{H}(x)$ and $\mathcal{H}(x \mid s)$ are defined analogously.

- ▷ Mutual information:

$$\mathcal{I}(d, \mu) = \mathcal{H}(x) - \mathcal{H}(x \mid s) = \mathcal{H}(s) - \mathcal{H}(s \mid x)$$

- ▷ Observations:

- Measures **informational gain** in the posterior relative to the prior.
- **convex** in d given μ
- **concave** in μ given d

Signal-based rational inattention

- ▷ Let $\lambda > 0$ denote the shadow cost of information
- ▷ Problem:

$$V(\mu) \equiv \max_{d, \sigma} \sum_x \sum_s d(s | x) \mu(x) u[x, \sigma(s)] \\ - \lambda \mathcal{I}(d, \mu),$$

Observation: solved for a **fixed prior** $\mu = \hat{\mu}$.

Important references on inattention

Sims (1998, 2003)

Caplin and Dean (2013, 2015)

Matejka and McKay (2015)

Caplin, Dean and Leahy (2019, 2020)

Robust Bayesian approach

To confront **uncertainty** in a decision problem without information acquisition:

$$\begin{aligned} \max_{\sigma} \min_{d, \mu} & \sum_x \sum_s d(s | x) \mu(x) u[x, \sigma(s)] \\ & + \xi \sum_x \sum_s d(s | x) \mu(x) \left[\log d(s | x) - \log \hat{d}(s | x) \right] \\ & + \theta \sum_x \mu(x) \left[\log \mu(x) - \log \hat{\mu}(x) \right] \end{aligned}$$

where the second term adjusts for **model misspecification** and the third term adjusts for **prior ambiguity** relative to a baseline $(\hat{d}, \hat{\mu})$.

Special case of variational preferences: Maccheroni, Marinacci, Rustichini (2006)

Robust signal-based inattention I

- ▷ Modify **decision theory under uncertainty** by allowing the decision maker to choose d subject to a mutual information cost rather than guarding against misspecification
- ▷ Modify **rational inattention** by including a robust choice of μ instead of imposing a baseline $\hat{\mu}$

Robust signal-based inattention II

$$\begin{aligned} \max_{d, \sigma} \min_{\mu} \sum_x \sum_s d(s \mid x) \mu(x) u[x, \sigma(s)] \\ - \lambda \mathcal{I}(d, \mu) + \theta \sum_x \mu(x) [\log \mu(x) - \log \hat{\mu}(x)] \end{aligned}$$

While $-\lambda \mathcal{I}(d, \mu)$ is not linear in μ given d , it is convex as is the objective given (σ, d) .

A convenient reformulation

- ▷ Exchange $\min \mu$ and $\max d$.
- ▷ Fix σ and μ , and construct the partition:

$$S_j = \{s \in S : \sigma(s) = a_j\}$$

- ▷ It is optimal to set $d(s \mid x) = 0$ for all but one of the elements of the nonempty S_j . Thus, we may suppose that there is a one-to-one mapping between the signals assigned positive probability and the actions realized by σ . Each signal recommends a course of action.
- ▷ Form distribution $p(a \mid x)$ implied by the restricted set of $d(s \mid x)$.
- ▷ Re-pose the problem as one with **choice-based** probabilities.

Robust choice-based inattention

The decision maker selects probability distribution p over actions given states subject to a mutual information cost $\mathcal{I}(p, \mu)$.

$$\begin{aligned} \max_p \min_{\mu} \sum_x \sum_a p(a \mid x) \mu(x) u(x, a) \\ - \lambda \mathcal{I}(p, \mu) + \theta \sum_x \mu(x) [\log \mu(x) - \log \hat{\mu}(x)] \end{aligned}$$

Concave in p and convex in μ .

Minimax and robust Bayes

When does $\max - \min$ equal $\min - \max$?

- ▷ The objective is **concave** in p given μ and **convex** in μ given p .

Why do we care?

- ▷ Opens the door to a **robust Bayesian** interpretation: the robust inattention problem is a rational inattention problem for some prior
- ▷ Supports convenient characterization and computation

Reversing order of optimization

$$\min_{\mu} \max_p \sum_x \sum_a p(a | x) \mu(x) u(x, a) \\ - \lambda \mathcal{I}(p, \mu) + \theta \sum_x \mu(x) [\log \mu(x) - \log \hat{\mu}(x)]$$

Observe that the inner maximization problem takes μ as given. The **robust solution** solves a **max problem** for $\mu = \mu^*$ where μ^* solves the outer minimization problem.

Maximizing by choice of p given μ

- ▷ Form the marginal $q^*(a) = \sum_x \mu(x)p^*(a | x)$. Then

$$p^*(a | x) \propto q^*(a) \exp \left[\frac{u(x, a)}{\lambda} \right].$$

- ▷ Additional inequalities accommodate $q^*(a) = 0$
- ▷ Form

$$v(x) \doteq \lambda \log \sum_a q^*(a) \exp \left[\frac{u(x, a)}{\lambda} \right]$$

Then $V(\mu) = \sum_x \mu(x)v(x)$ is the optimized value net of the robustness adjustment.

Exponential tilt towards the **high utility** states relative to q^* .

Robust choice of μ given p

▷ Problem:

$$\min_{\mu} \sum_x \mu(x) [v(x) + \theta [\log \mu(x) - \log \hat{\mu}(x)]]$$

for v from the max problem.

▷ Solution:

$$\mu^*(x) \propto \exp \left[-\frac{1}{\theta} v(x) \right]$$

Exponential tilt towards low utility outcomes.

Computation

Propose a convenient algorithm to solve the robust RI problem numerically

- ▷ generalizes the Arimoto (1972) - Blahut (1972) algorithm
- ▷ application of block coordinate descent
 - Iterate back and forth between max and min problems using first-order conditions
 - Include the marginal over actions as part of the iterations

Illustrations

Using illustrations we:

- ▷ explore tradeoff between acting to learn and acting to consume
- ▷ ask when does robustness imitate risk aversion and when does it differ

Motivated by prior analyses of Caplin, Dean and Leahy (2019).

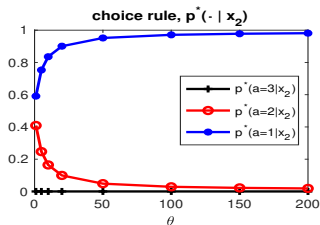
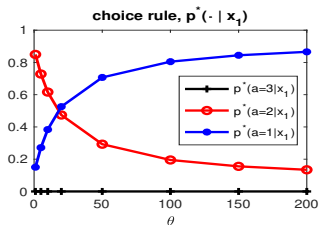
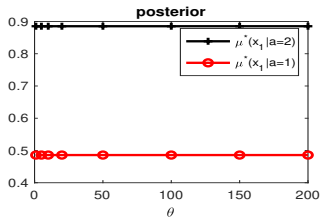
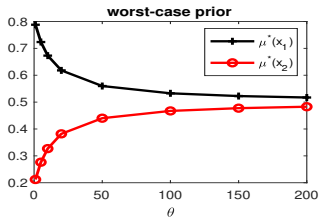
Example

Suppose there are three investments, two states with equal prior probability, and investor has linear utility:

- ▷ two are risky and pay off in different states, one higher than the other
- ▷ a third is risk-free, constant across states

Action \ State	x_1	x_2
1	0	15
2	6	0
3	5	5

Solutions for alternative concerns about robustness



Observations

- ▷ The risk-free investment **dominated** because of the **absence of learning**.
- ▷ Without robustness concerns, the investor most often **prefers** the risky investment with the **highest possible payoff**.
- ▷ Robustness considerations push against this dominance as the **robust-adjusted** prior probabilities assign **more weight** to the lower payoff state.