

The Impact of Adverse Selection on Misallocation of Capital and Finance

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RESEARCH QUESTION

Background

- Asym info leads to misallocation of capital and finance... but it is hard to quantify.
- This paper focuses on asym info about firm's persistent productivity between informed borrowers (firms) and uninformed creditors (bondholders).

How large is welfare loss created by asym info in corporate bond markets?

MODEL .

Mechanism

Cross-subsidization

low (high) productivity firms overissue (underissue) corporate bonds and overinvest (underinvest) in capital compared to full

info.

Signaling

leverage and equity send positive signal to uninformed lenders.

"Good" ("Bad") reputations lowers (higher) interest rates of corporate bonds.

Reputation Building (Diamond 1991) = Dynamic Learning

Intuition of signaling: higher leverage and equity indicate marginal productivity of capital is higher given decreasing returns to scale production technology.

Equilibrium

How Firm Uses Reputation?

Leverage ↑ and equity ↑

#

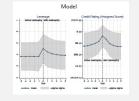
Reputation (assessment of firm's productivity) ↑

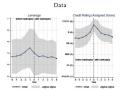
Corporate bond interest rates \prescript{\psi}

Corporate bonds ↑

- Low productivity firms overinvest in capital to gain "good" reputation by mimicking financing behavior of high productivity firms.
- Leverage and equity are endogenous choices.
- High leverage and equity imply high marginal productivity of capital.
- Productivity is negatively related to likelihood of bankruptcy if all else being equal.

Model Matches with Data





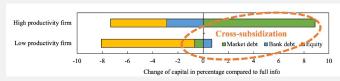
Dynamic model reproduces realistic leverage and credit ratings (expected default rates) dynamics in data on both average and cross-section before and after firms file Chapter 7 and 11 bankruptcies.

COUNTERFACTUAL I

 Comparison between asym info (benchmark) and full info (counterfactual). Misallocation of capital and finance lowers welfare measured by household consumption.

	Consumption	TFP	Aggregate bank debt ratio	
Change (%)	1.35	0.29	-26.52	

- Counterfactual simulation examines contribution of asym info in corporate bond markets.
- High productivity firms pay premia to issue corporate bonds. Cross-subsidization happens in presence of adverse selection.

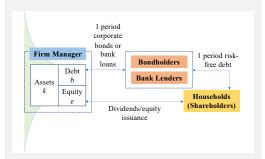


COUNTERFACTUAL II

Policy Recommendation

Taxation of debt forgiveness improves welfare without changing info structure.

	w/ asymme	tric inform	ation	w/o asymmetric information						
	Benchmark	Counterfactual		Alternative benchmark	Counterfactual					
Panel A: Techonology										
Monitoring by bondholders				1	V	1				
Tax rate of COD (market debt)	0%	10%	10%	0%	10%	10%				
Tax rate of COD (bank debt)	0%	0%	10%	0%	0%	10%				
Panel B: Welfare and Capital Alle	ocation									
Consumption	1.380	1.397	1.399	1.398	1.401	1.403				
Change in % to benchmark	n.a.	1.25	1.44	n.a.	0.17	0.33				
Output	12.81	12.82	12.82	12.77	12.75	12.75				
Capital	45.03	45.04	45.02	44.60	44.48	44.47				
Change in % to benchmark	n.a.	0.02	-0.04	n.a.	-0.27	-0.29				
TFP	1.079	1.079	1.079	1.082	1.082	1.082				
Change in % to benchmark	n.a.	0.06	0.07	n.a.	0.02	0.03				
Panel C: Bankruptcy										
Bankruptcy prob. (Ch. 11) (%)	0.72	0.69	0.67	0.85	0.80	0.79				
Bankruptcy prob. (Ch. 7) (%)	0.14	0.14	0.14	0.12	0.12	0.13				



Outline of Model and Literature

Estimates firm financing model under dynamic adverse selection consistent with data facts.

- Defaultable debts with heterogeneous firms (Hennessy and Whited 07)
- Integrates screening + signaling problems about firm's productivity (CCDR 2020)

CONCLUSION

What I Do

· I develop quantitative model of reputation building.

Cross-subsidization in Corporate Bond Markets

\$\psi\$
Low (High) Productivity Firm Overinvests (Underinvests)

\$\psi\$
Capital Misallocation

\$\psi\$
Welfare Loss

Policy Recommendation

 Taxation of debt forgiveness reduces incentive of low productivity firms to overinvest in capital and to overissue corporate bonds.