# The Changing Task Content of Production and the Rise of US Wage Inequality

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#### Rising Wage Inequality Between Groups of Society

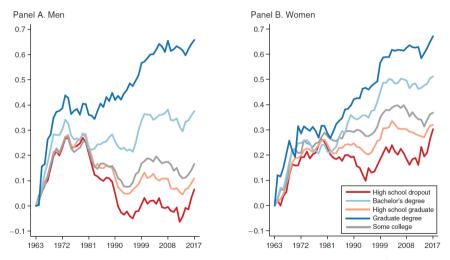


Figure: Cumulative change in real weekly wages, working-age adults (Autor, 2019)

## Rising Wage Inequality Between Groups of Society

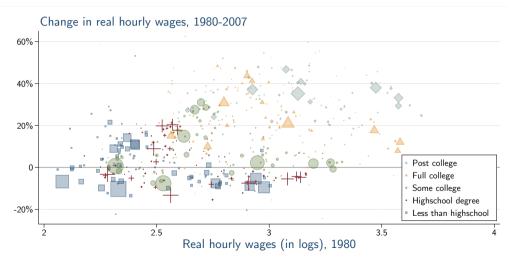


Figure: Change in real hourly wages for 500 education-experience-gender-race-nativity groups

# Summary of our Argument

- Our previous work developed a task-based approach to understand changes in productivity and aggregate labor demand (Acemoglu–Restrepo, 2018, 2019).
- This project:
  - much of the rise in wage inequality is because of the changing task content of
    production across sectors and the exposure of workers with different skills to these
  - rather than standard SBTC measures, what is crucial is whether a demographic group is heavily represented in routine occupations in industries experiencing automation or other changes in task structure biased against labor
  - more than 50% of the changes in US wage structure between 1980 and 2016 are due to the exposure of different types of workers to the resulting task displacement
  - changes in task structure appear to be related to automation (not offshoring)

# Outline of the Paper

Tractable task framework

Measure task displacement & reduced forms

Quantifying effect of task displacement

- role of task allocation  $\ln w_g = a \cdot \ln(y/\ell_g) + b \cdot \ln task share_g$
- automation and offshoring  $\Rightarrow$  change  $\ln task share_g$  and tfp
- large distributional effects and small tfp gains  $\Rightarrow d \ln w_g < 0$
- task displacement<sub>g</sub> =effect of technology on  $\ln task share_g$
- measure of task displacement captures groups of workers heavily represented in routine tasks in industry with falling labor shares
- extensive reduced-form evidence of a strong relation between task displacement and real wage changes (and declines) across groups
- use model to compute effects on output and wages
- account for ripple effects, industry shifts and productivity gains
- explain 48% to 57% of wage changes and sizable share of declines

# Outline of the Talk

- 1. Task model with multiple skills
  - effect of technology on wages and tfp
  - model with multiple industries to connect with data
- 2. Measuring task displacement
  - and reduced-form evidence
- 3. Quantifying effect of task displacement on wages and tfp

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#### Model: Environment

Output combines mass M of tasks in  $\mathcal{T}$ 

$$y = \left(\frac{1}{M}\int_{\mathcal{T}} (M \cdot y(x))^{\frac{\lambda-1}{\lambda}} \cdot dx\right)^{\frac{\lambda}{\lambda-1}}, \quad \lambda = \text{task subs.}$$

Tasks produced by capital or different types of labor g

$$y(x) = A_k \cdot \psi_k(x) \cdot k(x) + \sum_g A_g \cdot \psi_g(x) \cdot \ell_g(x)$$

Factor supply and equilibrium

formal definition

- capital k(x) produced from final good at cost 1/q(x)
- labor of type g has fixed supply  $\ell_g > 0$
- allocation of tasks maximizes  $c = y \int_{\mathcal{T}} (k(x)/q(x)) \cdot dx$

#### Model: Allocation of Tasks and Task Shares

Task allocation defined by sets  $\mathcal{T}_g$  and  $\mathcal{T}_k$ 

$$\mathcal{T}_g := \left\{ x : rac{1}{\psi_g(x)} \cdot rac{w_g}{A_g} \leq rac{1}{\psi_j(x)} \cdot rac{w_j}{A_j} \hspace{0.2cm} orall j, \hspace{0.2cm} rac{1}{q(x) \cdot \psi_k(x)} \cdot rac{1}{A_k} 
ight\} \ \mathcal{T}_k := \left\{ x : rac{1}{q(x) \cdot \psi_k(x)} \cdot rac{1}{A_k} \leq rac{1}{\psi_j(x)} \cdot rac{w_j}{A_j} \hspace{0.2cm} orall j 
ight\}$$

Definition of task share of *g* & task share *k* 

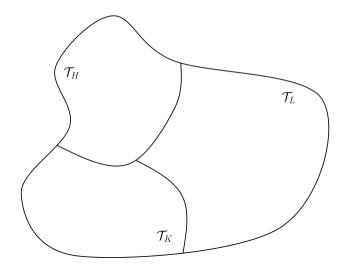
$$\Gamma_g(w^e, \Psi) := \frac{1}{M} \int_{\mathcal{T}_g} \psi_g(x)^{\lambda - 1} \cdot dx$$
  
$$\Gamma_k(w^e, \Psi) := \frac{1}{M} \int_{\mathcal{T}_k} (q(x) \cdot \psi_k(x))^{\lambda - 1} \cdot dx.$$

Determinants of  $\Gamma_g$  and  $\Gamma_k$ 

• wages/rates per efficiency unit  $w^e = \{w_1/A_1, \dots, w_G/A_G\}$ .

• task-specific technologies  $\Psi \Rightarrow$  also affect boundaries  $\mathcal{T}_g, \mathcal{T}_k!$ 

## Model: Allocation of Tasks and Task Shares



Proposition (Equilibrium objects as function of task shares) Given  $\ell = (\ell_1, \ell_2, ..., \ell_G)$  and task shares  $\{\Gamma_1, ..., \Gamma_G, \Gamma_k\}$ , output is given by

$$y = (1 - A_k^{\lambda - 1} \cdot \Gamma_k)^{\frac{\lambda}{1 - \lambda}} \cdot \left( \sum_g \Gamma_g^{\frac{1}{\lambda}} \cdot (A_g \cdot \ell_g)^{\frac{\lambda - 1}{\lambda}} \right)^{\frac{\lambda}{\lambda - 1}}$$

wages are given by

$$w_g = \left(\frac{y}{\ell_g}\right)^{\frac{1}{\lambda}} \cdot A_g^{\frac{\lambda-1}{\lambda}} \cdot \Gamma_g^{\frac{1}{\lambda}}$$

and factor shares are given by

$$s^{K} = A_{k}^{\lambda-1} \cdot \Gamma_{k}, \qquad \qquad s^{L} = 1 - A_{k}^{\lambda-1} \cdot \Gamma_{k}.$$

(2

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#### Model: A Rich Menu of Technologies

Besides usual factor augmenting technologies,  $A_g$  and  $A_k$ , two new technology classes:

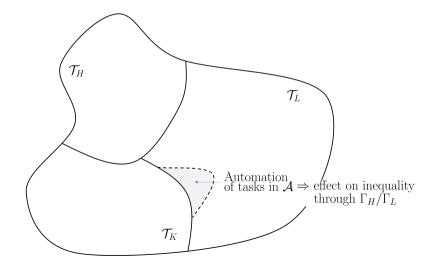
• improvements in  $\psi_g(x)$  for tasks in  $\mathcal{T}_g$ 

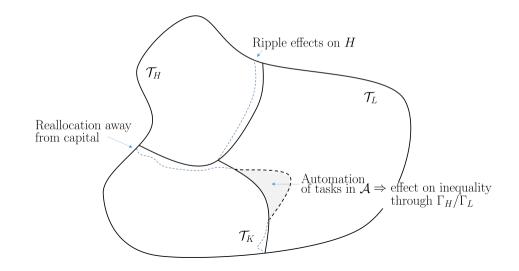
Productivity deepening

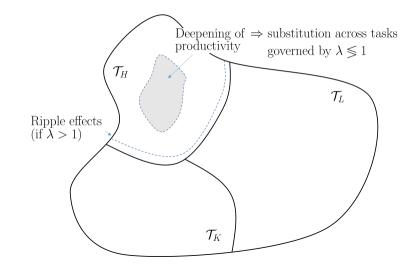
- improvements in  $\psi_k(x)/q(x)$  for tasks in  $\mathcal{T}_k$
- denote effect on  $\frac{1}{\lambda-1}d\ln\Gamma_g$  by  $d\ln\Gamma_g^{\text{deep}}$  and  $d\ln\Gamma_k^{\text{deep}}$

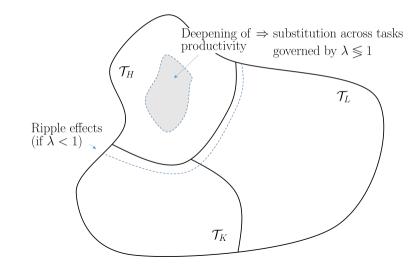
Task displacement via automation or offshoring

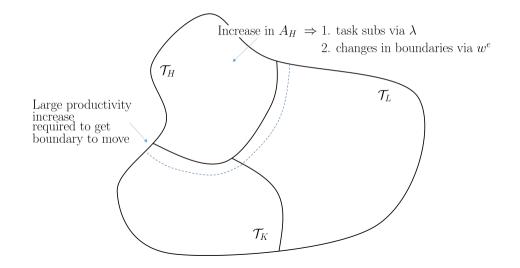
- $\mathcal{T}_g \downarrow$  and  $\mathcal{T}_k \uparrow$  due to improvements in  $\psi_k(x)/q(x)$  for tasks in  $\mathcal{T}_g$
- denote reduction in  $d \ln \Gamma_g$  by  $d \ln \Gamma_g^{\text{disp}}$
- $\pi_g = \operatorname{avg} \operatorname{cost} \operatorname{reduction} \ln \left( \frac{w_g}{A_g \cdot \psi_g(x)} \right) \ln \left( \frac{1}{A_k \cdot q(x) \cdot \psi_k(x)} \right) > 0$











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#### Effects of Technology: No Ripple Effects

**No ripple effects:** tasks unique to g and capital produces all tasks in which  $\psi_k(x) > 0$ .

Proposition (Effect of technology on wages and TFP)

The change in wages is given by

$$d\ln w_g = \frac{1}{\lambda} d\ln y + \frac{\lambda - 1}{\lambda} \left( d\ln A_g + d\ln \Gamma_g^{deep} \right) - \frac{1}{\lambda} d\ln \Gamma_g^{disp},$$

and the change in aggregate TFP, output and the capital share is given by

$$d\ln tfp = \sum_{g} s_{g}^{L} \cdot \left( d\ln A_{g} + d\ln \Gamma_{g}^{deep} \right) + s^{K} \cdot \left( d\ln A_{k} + d\ln \Gamma_{k}^{deep} \right) + \sum_{g} s_{g}^{L} \cdot d\ln \Gamma_{g}^{disp} \cdot \pi_{g}$$
$$d\ln s^{k} = (\lambda - 1) \cdot \left( d\ln A_{k} + d\ln \Gamma_{k}^{deep} \right) + d\ln \Gamma_{k}^{disp}$$
$$d\ln y = \frac{1}{1 - s^{K}} \cdot \left( d\ln tfp + s^{K} \cdot d\ln s^{K} \right).$$

## Effects of Technology: Accounting for Ripple Effects

• denote vectors using bold symbols:  $\mathbf{x} = (x_1, x_2, \dots, x_G)$ 

Propagation of a wage shock 
$$d\ln w_g = z_g + \frac{1}{\lambda} \frac{\partial \ln \Gamma_g}{\partial \ln w^e} \cdot d\ln w \Rightarrow d\ln w = \Theta \cdot z, \text{ where}$$
$$\Theta := \left(\mathbb{1} - \frac{1}{\lambda} \frac{\partial \ln \Gamma}{\partial \ln w^e}\right)^{-1} = \mathbb{1} + \frac{1}{\lambda} \frac{\partial \ln \Gamma}{\partial \ln w^e} + \left(\frac{1}{\lambda} \frac{\partial \ln \Gamma}{\partial \ln w^e}\right)^2 + \dots$$

•  $\Theta$  is a  $G \times G$  matrix where ripple effect of j on g is  $\theta_{gj} \ge 0$ 

Properties of propagation matrix Θ

- row sum  $\sum_{j} \theta_{gj} = \varepsilon_g \in (0, 1) \Rightarrow$  effect of uniform shock on g (lower when g and capital compete for tasks)
- an increase in  $\ell_j$  reduces  $w_g$  (q-subs) iff  $\theta_{gj} > s_j^L \cdot \varepsilon_g$
- ripple effects can dampen or augment inequality

# Effects of Technology: Accounting for Ripple Effects

Let us just focus on displacement effects, suppressing the effects of other technologies.

Proposition (Effect of technology on wages and TFP)

The change in wages is given by

$$d\ln w_g = rac{arepsilon_g}{\lambda} d\ln y - rac{1}{\lambda} \Theta_g \cdot d\ln \Gamma^{disp}$$
,

and the change in aggregate TFP and output is given by

$$d\ln tfp = \sum_{g} s_{g}^{L} \cdot d\ln \Gamma_{g}^{disp} \cdot \pi_{g}$$
$$d\ln s^{k} = d\ln \Gamma_{k}^{disp}$$
$$d\ln y = \frac{1}{1 - s^{K}} \cdot (d\ln tfp + s^{K} \cdot d\ln s^{K})$$

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#### Model: Multiple Industries

Industry dimension critical

- different demographic groups specialize in different industries
- automation and offshoring not uniform across industries

Industry structure

- demand system with  $s_i^{Y}(p) :=$  share industry  $i \Rightarrow \text{CES } s_i^{Y}(p) = \alpha_i \cdot p_i^{1-\eta}$
- *p* =vector of industry prices; final good remains the numeraire

Definition of task share of *g* & task share *k* 

$$\begin{split} & \Gamma_{gi}(w^e, \Psi) := \frac{1}{M_i} \int_{\mathcal{T}_{gi}} \psi_g(x)^{\lambda - 1} \cdot dx \\ & \Gamma_{ki}(w^e, \Psi) := \frac{1}{M_i} \int_{\mathcal{T}_{ki}} (q(x) \cdot \psi_k(x))^{\lambda - 1} \cdot dx. \end{split}$$

Proposition (Equilibrium objects as function of task shares) Given  $\ell = (\ell_1, \ell_2, ..., \ell_G)$  and within industry task shares  $\{\Gamma_{1i}, ..., \Gamma_{Gi}, \Gamma_{ki}\}$  for all *i*, equilibrium wages, industry prices, and output are the solution to

$$w_{g} = \left(\frac{y}{\ell_{g}}\right)^{\frac{1}{\lambda}} \cdot A_{g}^{\frac{\lambda-1}{\lambda}} \cdot \left(\sum_{i} s_{i}^{Y}(\boldsymbol{p}) \cdot (A_{i}p_{i})^{\lambda-1} \cdot \Gamma_{gi}\right)^{\frac{1}{\lambda}}$$

$$p_{i} = \frac{1}{A_{i}} \left(A_{k}^{\lambda-1} \cdot \Gamma_{ki} + \sum_{g} w_{g}^{1-\lambda} \cdot A_{g}^{\lambda-1} \cdot \Gamma_{gi}\right)^{\frac{1}{1-\lambda}}$$

$$1 = \sum_{i} s_{i}^{Y}(\boldsymbol{p}).$$

$$(4)$$

#### Deriving a Reduced-Form Equation for Wages

Effect of technology on wages abstracting from ripple effects:

$$d\ln w_g = rac{1}{\lambda} d\ln y + lpha_g + rac{1}{\lambda} \sum_i \omega_{gi} \cdot \zeta_i - rac{1}{\lambda} \sum_i \omega_{gi} \cdot d\ln \Gamma_{gi}^{ ext{disp}},$$

where  $\omega_{gi}$  denotes share of group g wages earned in *i*.

Real wages depend on:

- common expansion of output, d ln y
- group-specific shifters  $\alpha_g = \frac{\lambda 1}{\lambda} \left( d \ln A_g + \sum_i \omega_{gi} \cdot d \ln \Gamma_{gi}^{\text{deep}} \right)$
- industry shifters  $\zeta_i = d \ln s_i^Y + (1 \lambda)(d \ln p_i + d \ln A_i)$
- and task displacement affecting g workers Task displacement<sub>g</sub> :=  $\sum_{i} \omega_{gi} \cdot d \ln \Gamma_{gi}^{\text{disp}}$

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#### Measuring Task Displacement: Cobb-Douglas Case

**Key idea:** displacement takes place in routine tasks at industries undergoing automation

 no change in markups **A1.** Technology and markups changes in labor share driven by task displacement

A2. Routine tasks in industry *i* automated at common rate

A1+A2: recover task displacement from industry data on labor shares

• 
$$\Gamma_{gi} = \Gamma_{gi}^N + \Gamma_{gi}^R$$

• 
$$d\ln\Gamma_{gi}^{N,\mathrm{disp}} = 0$$
 and  $d\ln\Gamma_{gi}^{R,\mathrm{disp}} = d\ln\Gamma_{i}^{R,\mathrm{disp}}$ 

 $d\ln\Gamma_{gi}^{\text{disp}} = -\frac{\omega_{gi}^{R}}{\omega_{i}^{R}} \cdot d\ln s_{i}^{L} \qquad \qquad \omega_{x}^{R} := \text{ share wages in routine jobs}$  $s_{i}^{L} := \text{ industry labor share}$ 

## Measuring Task Displacement: CES Case

- A1. Set of
  no change in markups
  changes in labor share
  price of capital
  - changes in labor share driven by task displacement, wages, and price of capital

A2. Routine tasks in industry *i* automated at common rate

• 
$$\Gamma_{gi} = \Gamma_{gi}^{N} + \Gamma_{gi}^{R}$$
  
•  $d \ln \Gamma_{gi}^{N, \text{disp}} = 0$  and  $d \ln \Gamma_{gi}^{R, \text{disp}} = d \ln \Gamma_{i}^{R, \text{disp}}$ 

A1+A2: recover task displacement from industry data on labor shares, *s*<sup>L</sup><sub>i</sub>

$$d\ln\Gamma_{gi}^{\text{disp}} = -\frac{\omega_{gi}^R}{\omega_i^R} \frac{d\ln s_i^L + (1 - \sigma_i) \cdot s_i^K \cdot (d\ln q_i - d\ln w_i)}{1 + (\lambda - 1) \cdot s_i^L \cdot \pi_i}.$$

 $\sigma_i$  =estimate of the K–L elasticity of substitution for industry *i* ( $\sigma_i \ge \lambda$  due to task reallocation)

## Data and Measurement

Data for 49 industries from the BLS

- Cobb–Douglas and CES scenarios  $\sigma_i = \sigma \in$  (0.5, 1.2),  $\lambda = 0.5$
- cost-saving gains from automation  $\pi_i = 30\%$
- measure task displacement from 1987-2016

Construct measure of task displacement for 500 skill groups

- Census data for 1980 to measure wage shares
- 500 groups defined by education-experience-gender-race-nativity
- routine jobs defined using ONET as in Acemoglu-Autor 2011

# Data and Measurement: Variation Across Industries

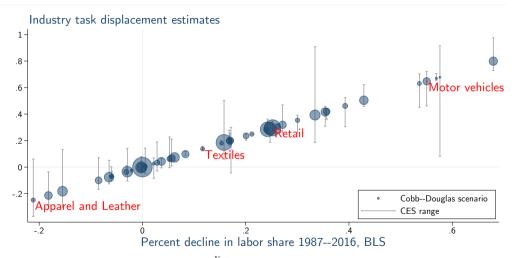


Figure: Estimated task displacement,  $d \ln \Gamma_i^{\text{disp}}$ , for 49 industries. Marker sizes: value added in 1987.

## Data and Measurement: Zeroth Stage Across Industries

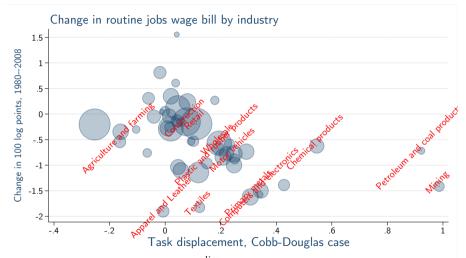


Figure: Estimated task displacement,  $d \ln \Gamma_i^{\text{disp}}$ , for 49 industries and the decline of routine jobs.

#### Data and Measurement: Zeroth Stage Across Industries

Zeroth-stage regression at the industry level:

 $\Delta \ln \text{Wage bill routine jobs}_i = \beta \cdot \Delta \ln \Gamma_i^{\text{disp}} + \varepsilon_i$ 

| Dependent variable: | WAGE BILL 1980-2007                | Hours 1980–2007 | Employment 1980–2007 |
|---------------------|------------------------------------|-----------------|----------------------|
|                     | (1)                                | (2)             | (3)                  |
|                     | Panel A: Cobb Douglas              |                 |                      |
| Task displacement   | -1.349                             | -1.099          | -1.066               |
|                     | (0.308)                            | (0.301)         | (0.331)              |
| R-squared           | 0.22                               | 0.18            | 0.16                 |
| Observations        | 48                                 | 48              | 48                   |
|                     | Panel B: CES with $\sigma_i = 0.7$ |                 |                      |
| Task displacement   | -1.221                             | -1.088          | -1.062               |
|                     | (0.303)                            | (0.324)         | (0.360)              |
| R-squared           | 0.20                               | 0.19            | 0.18                 |
| Observations        | 48                                 | 48              | 48                   |
|                     | Panel C: CES with $\sigma_i = 1.2$ |                 |                      |
| Task displacement   | -1.082                             | -0.851          | -0.824               |
|                     | (0.229)                            | (0.219)         | (0.239)              |
| R-squared           | 0.21                               | 0.15            | 0.14                 |
| Observations        | 48                                 | 48              | 48                   |

## Data and Measurement: Variation Across Groups

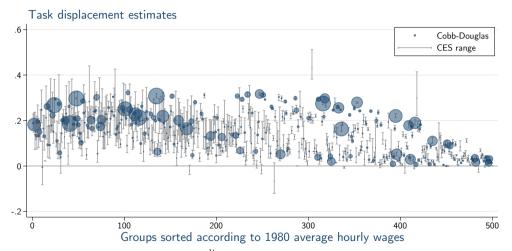


Figure: Estimated task displacement,  $d \ln \Gamma_g^{\text{disp}}$ , for 500 education–experience–gender–race–nativity groups. Marker sizes: group size in 1987.

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#### Reduced-form Evidence: Cobb-Douglas

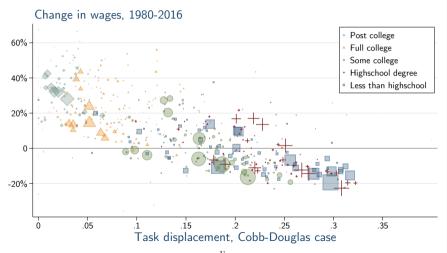


Figure: Relation between task displacement,  $d \ln \Gamma_g^{\text{disp}}$ , and change in real wages,  $d \ln w_g$ , 1980–2016. <sub>24</sub>

#### Reduced-form Evidence: Cobb-Douglas

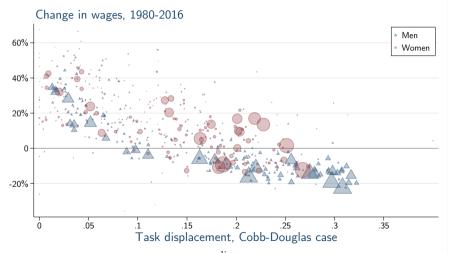
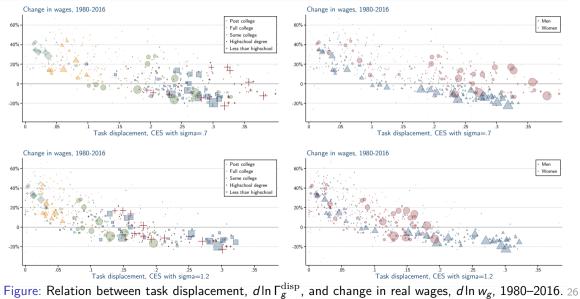


Figure: Relation between task displacement,  $d \ln \Gamma_g^{\text{disp}}$ , and change in real wages,  $d \ln w_g$ , 1980–2016. <sub>25</sub>

#### Reduced-form Evidence: CES



#### Reduced-form Evidence: Cobb-Douglas, 1980-2016

Group-level specification derived from the model with no ripple effects:

 $\Delta \ln \operatorname{Real} \operatorname{wage} \operatorname{per} \operatorname{hour}_g = \beta \cdot \Delta \ln \Gamma_g^{\operatorname{disp}} + \gamma \cdot \operatorname{Exposure \ industry \ shifs}_g + \alpha_g + \varepsilon_g$ 

• to account for changes in factor-augmenting productivity that are common by educational group and gender, we let

$$\alpha_g = \alpha_{\text{gender}(g)} + \alpha_{\text{education}(g)} + \nu_g.$$

- the residual  $\nu_g + \varepsilon_g$  is assumed orhtogonal to task displacement
- estimates weighted by baseline wage bill by group
- standard errors robust against heteroskedasticity

### Reduced-form Evidence: Cobb-Douglas, 1980–2016

Table: Estimates of task displacement on the change in hourly wages, 1980–2016

|   |         | Dependent | VARIABLE: CH | ANGE IN REAL | L HOURLY WAGES | 1980 - 2016   |                        |
|---|---------|-----------|--------------|--------------|----------------|---------------|------------------------|
|   | (1)     | (2)       | (3)          | (4)          | (5)            | (6)           | (7)                    |
| Task diask anna at                      | -1.706  | -1.511    | -1.396       | -1.402       | -1.724         | -1.652        | -1.633                 |
| Task displacement                       | (0.120) | (0.140)   | (0.150)      | (0.210)      | (0.156)        | (0.158)       | (0.148)                |
| Industry shifters                       |         | 0.066     | -0.143       | 0.044        | -0.028         | -0.017        | 0.219                  |
| mustry sinters                          |         | (0.040)   | (0.068)      | (0.045)      | (0.041)        | (0.042)       | (0.058)                |
| Exposure to raw labor share changes     |         |           | -0.963       |              |                |               |                        |
| Exposure to full labor share changes    |         |           | (0.247)      |              |                |               |                        |
| Exposure to routine jobs                |         |           | -0.064       |              |                |               |                        |
|   |         |           | (0.028)      |              |                |               |                        |
| Share wages earned at routine jobs      |         |           |              | -0.103       |                |               |                        |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |         |           |              | (0.095)      |                |               |                        |
| R-squared                               | 0.70    | 0.71      | 0.76         | 0.72         | 0.83           | 0.85          | 0.87                   |
| Observations                            | 500     | 500       | 500          | 500          | 500            | 500           | 500                    |
|   |         |           |              |              | Common         |               | + Group                |
|   |         |           |              |              | group shifters | + Group       | + Group<br>manufactur- |
| Additional covariates:                  |         |           |              |              | by gender      | regional wage | ing wage               |
|   |         |           |              |              | and            | shares        | share                  |
|   |         |           |              |              | education      |               | Silare                 |

### Reduced-form Evidence: Task Displacement vs SBTC

|  | Dependent varia | BLE: CHANGE IN HOUR | RLY WAGES 1980–2016  |
|--|-----------------|---------------------|----------------------|
|  | (1)             | (2)                 | (3)                  |
| Education: highschool                      | 0.005           | -0.020              | 0.005                |
|  | (0.032)         | (0.022)             | (0.019)              |
| Education: some college                    | 0.032           | -0.116              | -0.072               |
| -  | (0.035)         | (0.034)             | (0.029)              |
| Education: full college                    | 0.247           | -0.012              | -0.007               |
|  | (0.029)         | (0.038)             | (0.035)              |
| Education: more than college               | 0.395           | 0.100               | 0.078                |
| -  | (0.027)         | (0.035)             | (0.044)              |
| Gender: women                              | 0.144           | -0.004              | 0.023                |
|  | (0.026)         | (0.024)             | (0.019)              |
| <b>T I I I I</b>                           | × ,             | -1.722              | -1.633               |
| Task displacement                          |                 | (0.154)             | (0.148)              |
|  |                 | · · · /             | 0.219                |
| ndustry shifters                           |                 |                     | (0.058)              |
| Partial R-squared task displacement        |                 | 0.47                | 0.49                 |
| Partial R-squared college and post-college | 0.56            | 0.11                | 0.06                 |
| R-squared                                  | 0.68            | 0.83                | 0.87                 |
| Observations                               | 500             | 500                 | 500                  |
|  |                 |                     | Group wage shares by |
| Additional covariates:                     |                 |                     | region and in        |
|  |                 |                     | manufacturing        |

#### Table: Educational-specific SBTC vs Task displacement

# Reduced-form Evidence: Declining Real Wages

|  | Dependent variable: | DUMMY FOR DECLININ | NG REAL WAGES 1980–201 |
|--|---------------------|--------------------|------------------------|
|  | (1)                 | (2)                | (3)                    |
| Education: highschool                      | -0.043              | 0.016              | -0.206                 |
|  | (0.117)             | (0.113)            | (0.123)                |
| Education: some college                    | 0.014               | 0.358              | 0.055                  |
|  | (0.129)             | (0.158)            | (0.169)                |
| Education: full college                    | -0.726              | -0.127             | -0.464                 |
|  | (0.109)             | (0.154)            | (0.164)                |
| Education: more than college               | -0.770              | -0.087             | -0.565                 |
| -  | (0.103)             | (0.168)            | (0.205)                |
| Gender: women                              | -0.503              | -0.162             | -0.281                 |
|  | (0.098)             | (0.140)            | (0.126)                |
| Test. Pasta and                            |                     | 3.987              | 4.042                  |
| Task displacement                          |                     | (0.832)            | (0.792)                |
| la di stan al 10 ang                       |                     |                    | 0.169                  |
| Industry shifters                          |                     |                    | (0.246)                |
| Partial R-squared task displacement        |                     | 0.20               | 0.21                   |
| Partial R-squared college and post-college | 0.34                | 0.01               | 0.05                   |
| R-squared                                  | 0.54                | 0.63               | 0.69                   |
| Observations                               | 500                 | 500                | 500                    |
|  |                     |                    | Group wage shares by   |
| Additional covariates:                     |                     |                    | region and in          |
|  |                     |                    | manufacturing          |

#### Table: ESTIMATES FOR PROBABILITY OF EXPERIENCING DECLINING REAL WAGES

# Reduced-form Evidence: Other Labor Market Outcomes

| Dependent<br>variable: | Percent<br>change in<br>total hours | Percent<br>change in<br>hours per<br>capita | Percent<br>change in<br>employment<br>rate | Percent<br>Change in non-<br>participation<br>rate |
|------------------------|-------------------------------------|---|--|--|
|                        | (1)                                 | (2)   | (3)  | (4)  |
| Task displacement      | -4.984<br>(0.956)                   | -0.948<br>(0.268)                           | -0.138<br>(0.141)                          | 3.958<br>(1.418)                                   |
| R-squared              | 0.88                                | 0.74  | 0.53                                       | 0.65   |
| Observations           | 500                                 | 500   | 500  | 487  |

Table: ESTIMATES OF TASK DISPLACEMENT ON EMPLOYMENT, HOURS AND PARTICIPATION

**Note:** Additional covariates not reported include education and gender shifters, industry shifters, and group wage shares by region and in manufacturing.

### Reduced-form Evidence: Stacked Differences 1980–2000 and 2000–2016

Table: STACKED-DIFFERENCES ESTIMATES OF TASK DISPLACEMENT ON THE CHANGE IN HOURLY WAGES, 1980–2000 AND 2000–2014

|                           | Dependent variable: change in hourly wages |                      |  |   |   |                                    |   |
|---------------------------|--|----------------------|--|---|---|------------------------------------|---|
|                           | (1)  | (2)                  | (3)  | (4)   | (5)   | (6)                                | (7)   |
| Task displacement         | -1.409<br>(0.108)                          | -0.824<br>(0.127)    | -0.876<br>(0.112)  | -0.846<br>(0.158)   | -1.439<br>(0.155)   | -1.343<br>(0.162)                  | -1.303<br>(0.146)                           |
| R-squared<br>Observations | 0.53<br>1000                               | 0.68<br>1000         | 0.70<br>1000   | 0.70<br>1000  | 0.80<br>1000  | 0.82<br>1000                       | 0.85<br>1000                                |
| Additional covariates:    |  | Industry<br>shifters | + Exposure<br>to raw labor<br>share<br>changes and<br>routine jobs | Industry<br>shifters and<br>group<br>routine jobs<br>wage share | Industry<br>shifters and<br>common<br>group<br>shifters by<br>gender and<br>education | + Group<br>regional<br>wage shares | + Group<br>manufactur-<br>ing wage<br>share |

# Robustness Checks: Definition of Automatable and Offshorable jobs

|                                    | Dependent variable:<br>Change in hourly wages 1980–2016 |                   |                                       |  |   |  |  |  |
|------------------------------------|---|-------------------|---------------------------------------|--|---|--|--|--|
| Mediator:                          | CHANGE IN I<br>Routine Jobs, ONET                       |                   | ALT. DEF.<br>Routine<br>Jobs,<br>ONET | S 1980–2016<br>WEBB'S<br>EXPOSURE<br>SOFTWARE<br>AUTOMA-<br>TION | WEBB'S<br>EXPOSURE<br>ROBOT AU-<br>TOMATION |  |  |  |
|                                    | (1)   | (2)               | (3)                                   | (4)  | (5)   |  |  |  |
| Task displacement                  | -1.633<br>(0.148)                                       | -1.680<br>(0.171) | -1.672<br>(0.183)                     | -1.723<br>(0.245)  | -1.086<br>(0.135)                           |  |  |  |
| Task displacement—offshorable jobs |   | -0.090<br>(0.144) |                                       |  |   |  |  |  |
| R-squared<br>Observations          | 0.87<br>500   | 0.87<br>500       | 0.86<br>500                           | 0.81<br>499  | 0.83<br>500                                 |  |  |  |

#### Table: ALTERNATIVE DEFINITIONS OF MEDIATING OCCUPATIONS

**Note:** Additional covariates not reported include education and gender shifters, industry shifters, and group wage shares by region and in manufacturing.

### Robustness Checks: Alternative Measures of the Labor Share

#### Table: Alternative definitions of the labor share

|                   |                               | Dependent variable:<br>Change in hourly wages 1980–2016 |                                   |                              |  |                              |
|-------------------|-------------------------------|---|-----------------------------------|------------------------------|--|------------------------------|
|                   | Labor share in<br>value added | Labor share in<br>gross output                          | Labor share in<br>variable inputs | Only labor<br>share declines | Winsorizing<br>change in<br>labor shares | Exc.<br>commodity<br>sectors |
|                   | (1)                           | (2)   | (3)                               | (4)                          | (5)                                      | (6)                          |
| Task displacement | -1.633<br>(0.148)             | -0.766<br>(0.054)                                       | -0.789<br>(0.062)                 | -0.992<br>(0.253)            | -1.680<br>(0.305)                        | -1.876<br>(0.152)            |
| R-squared         | 0.87                          | 0.89  | 0.88                              | 0.78                         | 0.81                                     | 0.88                         |
| Observations      | 500                           | 500   | 500                               | 500                          | 500                                      | 500                          |

**Note:** Additional covariates not reported include education and gender shifters, industry shifters, and group wage shares by region and in manufacturing.

# Reduced-form Evidence: Technology or Markups?

Industry correlates suggest technology important

- task displacement correlates with  $\uparrow$ tfp, q and  $\downarrow p$
- labor share decline more pronounced in manufacturing
- within that sector in industries and firms adopting new automation technologies or that are more capital-intensive Acemoglu–Restrepo 20, Acemoglu–Lelarge–Restrepo 20, Hubmer 20

- Reduced-form evidence
- as labor share declines, labor demand falls for workers engaged in routine jobs but not uniformly for others
- Now estimates exploiting component of labor share decline driven by explicit measures of technology and offshoring

# Reduced-form Evidence: Explicit Measures of Technology

Table: COMPONENT OF LABOR SHARE REDUCTION DRIVEN BY OBSERVED FORCES

|                                    | Dependent variable:<br>Change in hourly wages 1980–2016 |         |         |         |         |         |
|------------------------------------|---|---------|---------|---------|---------|---------|
|                                    | (1)   | (2)     | (3)     | (4)     | (5)     | (6)     |
| Task displacement due to robot     | -0.663  |         |         |         | -0.747  |         |
| penetration                        | (0.206)   |         |         |         | (0.247) |         |
| Task displacement due to dedicated | . ,   | -0.898  |         |         |         | -1.233  |
| machinery                          |   | (0.224) |         |         |         | (0.224) |
| Task displacement due to software  |   |         | -0.629  |         | -0.659  | -0.992  |
| penetration                        |   |         | (0.269) |         | (0.281) | (0.281) |
| Task displacement due to rising    |   |         |         | -0.189  | 0.443   | 0.625   |
| intermediate imports               |   |         |         | (0.249) | (0.282) | (0.241) |
| R-squared                          | 0.76  | 0.77    | 0.76    | 0.75    | 0.78    | 0.80    |
| Observations                       | 500   | 500     | 500     | 500     | 500     | 500     |

**Note:** Additional covariates not reported include education and gender shifters, industry shifters, and group wage shares by region and in manufacturing.

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# Reduced-form Evidence: Explicit Measures of Technology, IV

# Table: IV ESTIMATES EXPLOITING COMPONENT OF LABOR SHARE REDUCTION DRIVEN BY ROBOT, MACHINERY, AND SOFTWARE PENETRATION

|                                     | Dependent variable:<br>Change in hourly wages 1980–2016 |                        |                   |                   |                   |  |  |
|-------------------------------------|---|------------------------|-------------------|-------------------|-------------------|--|--|
| INSTRUMENT:                         | Robot APR   | Dedicated<br>machinery | Software          | All combined      |                   |  |  |
|                                     | (1)   | (2)                    | (3)               | (4)               | (5)               |  |  |
| Task displacement                   | -0.906<br>(0.221)                                       | -1.068<br>(0.200)      | -1.691<br>(0.488) | -1.237<br>(0.154) | -1.306<br>(0.156) |  |  |
| Exposure to raw labor share changes |   |                        |                   |                   | 0.184<br>(0.257)  |  |  |
| R-squared                           | 0.85  | 0.86                   | 0.87              | 0.87              | 0.87              |  |  |
| Observations                        | 500   | 500                    | 500               | 500               | 500               |  |  |
| First-stage F                       | 96.9  | 104.1                  | 13.0              | 104.8             | 69.8              |  |  |

**Note:** Additional covariates not reported include education and gender shifters, industry shifters, and group wage shares by region and in manufacturing.

#### Reduced-form Evidence: Exploiting Regional Variation

Reduced-form regression (z indexes 722 commuting zones)

 $\Delta \ln \mathrm{Real} \ \mathrm{wage} \ \mathrm{per} \ \mathrm{hour}_{gz} = \beta \cdot \Delta \ln \Gamma_{gz}^{\mathrm{disp}} + \alpha_g + \varepsilon_{gz}$ 

Table: Estimates of task displacement on the change in hourly wages exploiting regional variation across commuting zones and controlling for  $\alpha_g$ 

|                        | Dependent variable: change in hourly wages |                      |  |   |   |                                    |   |
|------------------------|--|----------------------|--|---|---|------------------------------------|---|
|                        | (1)  | (2)                  | (3)  | (4)   | (5)   | (6)                                | (7)   |
| Task displacement      | -0.324<br>(0.068)                          | -0.336<br>(0.061)    | -0.367<br>(0.164)  | -0.247<br>(0.062)   | -0.336<br>(0.061)   | -0.208<br>(0.056)                  | -0.178<br>(0.065)                           |
| R-squared              | 0.72                                       | 0.72                 | 0.72   | 0.73  | 0.72  | 0.81                               | 0.82  |
| Observations           | 8664                                       | 8664                 | 8664   | 8664  | 8664  | 8664                               | 8664  |
| Additional covariates: |  | Industry<br>shifters | + Exposure<br>to raw labor<br>share<br>changes and<br>routine jobs | Industry<br>shifters and<br>group<br>routine jobs<br>wage share | Industry<br>shifters and<br>common<br>group<br>shifters by<br>gender and<br>education | + Group<br>regional<br>wage shares | + Group<br>manufactur-<br>ing wage<br>share |

# Outline of the Talk

- 1. Task model with multiple skills
  - effect of technology on wages and tfp
  - model with multiple industries to connect with data
- 2. Measuring task displacement
  - and reduced-form evidence
- 3. Quantifying effect of task displacement on wages and tfp

# Proposition (Counterfactuals)

The effect of task displacement by automation and offshoring on wages, industry prices and GDP is given by the solution to the following system of linear equations:

$$d\ln w_g = \frac{\varepsilon_g}{\lambda} \cdot d\ln y + \frac{1}{\lambda} \Theta_g \cdot d\ln \zeta - \frac{1}{\lambda} \Theta_g \cdot d\ln \Gamma^{disp},$$
  

$$d\ln \zeta_g = \sum_i s_{gi}^L \cdot \left(\frac{\partial \ln s_i^Y(p)}{\partial \ln p} \cdot d\ln p + (\lambda - 1) \cdot d\ln p_i\right)$$
  

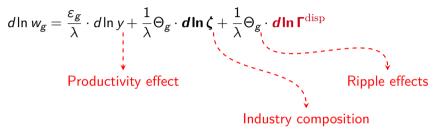
$$d\ln p_i = s_i^L \cdot \sum_g s_{ig}^L \cdot \left(d\ln w_g + d\ln \Gamma_{gi}^{disp} \cdot \pi_{gi}\right),$$
  

$$d\ln tfp = \sum_i s_i^Y(p) \cdot \sum_g s_{ig}^L \cdot d\ln \Gamma_{gi}^{disp} \cdot \pi_{gi},$$
  

$$d\ln y = \frac{1}{1 - s^K} \cdot \left(d\ln tfp + s^K \cdot d\ln s^K\right).$$

# Key GE Forces Accounted in Counterfactual

Key GE effects explaining why reduced form  $\neq$  equilibrium effect:



We will estimate  $\boldsymbol{\Theta}$  and make the following assumptions:

- ε<sub>g</sub> = ε ⇒ common output elasticity and π = 30% ⇒ productivity effect (see Dvorkin–Monge-Naranjo 2019 for approach with dif ε<sub>g</sub>)
- CES industry structure with sectoral elasticity of subs 0.2  $\Rightarrow$  industry composition
- $\lambda = 0.5$  and  $\sigma_i$  from Oberfield–Raval 20.

# Estimating $\Theta$ : Parametrization

- $\beta_{gj} = \frac{1}{\lambda} \cdot \theta_{gj} / s_j^L$  is the per unit ripple effect from j to  $g \Rightarrow \beta_{gj} = \beta_{jg}$
- Parametric assumption:  $eta_{\mathrm{own}} = rac{1}{\lambda} heta_{gg} \geq 0$  and if g 
  eq j

$$eta_{gj} = \sum_{n=1}^{N} eta_n \cdot \exp(-d(x_g^n, x_j^n)), ext{ with } eta_n \geq 0,$$

where ripple effect depends on distance between group g and j along dif dimensions,  $x^n$ :

- industry and occupational shares in 1980
- location (state) shares in 1980
- education and wages in 1980
- Combine labor supply shocks (demographic trends), sectoral shifts (Bartik measure), and task displacement into a single wage shock  $z_g$  for 1980–2016.
- Estimate  $d \ln w = \frac{1}{\lambda} \Theta \cdot z$  over 1980–2016 imposing parametric restrictions on  $\Theta \Rightarrow$  yields estimates for  $\beta_n$  and  $\beta_{own}$ .

# Estimating $\Theta$ : Results and Parametrization

- evidence of ripple effects among:
  - groups in similar industries
  - groups in similar occupations
  - groups in similar states
  - groups of similar wages and years of education
- reported effects are for the average ripple effect due to proximity along each of these dimensions
- own effects sizable and ⊖ has dominant diagonal

| Estimates of           | Θ                                     |              |
|------------------------|---------------------------------------|--------------|
| Effect                 | Estimate of $\frac{1}{\lambda}\theta$ | Significant? |
| Own effect             | 0.73                                  | [t=19.27]    |
| Industry               | 0.09                                  | [t=1.22]     |
| Geography              | 0.17                                  | [t=2.24]     |
| Occupation             | 0.05                                  | [t=2.23]     |
| Wages and<br>Education | 0.06                                  | [t=3.33]     |
| Implied $\varepsilon$  | 0.55                                  |              |

#### Quantitative Implications: Effects on Wages

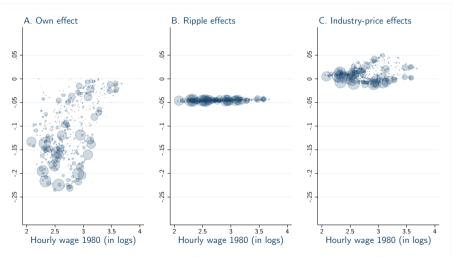


Figure: Effect on wages (not including productivity effects).

### Quantitative Implications: Combined Effect on Wages

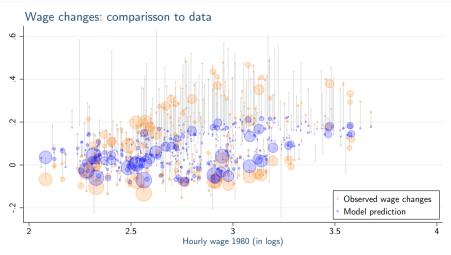


Figure: Combined effect on wages (including productivity effect).

# Quantitative Implications: Summary

Implications of measured task displacement via automation and offshoring:

- Increase in GDP of 20% and average wage of 5%
- TFP increase of 3.3%
- Explains 57% of observed wage changes across groups (48% ignoring industry price changes)
- Explains a third of wage declines below 5% and half of wage declines below 10%
- Explains a third of the rise in college premium and half of rise in postcollege premium
- Explains 0.6 pp decline in share of manufacturing in GDP (1/10th of decline since 1987)

#### Concluding Remarks:

- technologies that favor displacement of labor via automation or offshoring can have large distributional consequences and bring small productivity gains
- we made this point theoretically in a task-framework, via reduced-form evidence, and through a quantitative exercise

#### Work to do:

- 1. Much more to do regarding estimation of  $\Theta_{\cdots}$
- 2. Repercussions for within-group inequality?