Partition Obvious Preference and Mechanisms Design: Theory and Experiment

Luyao Zhang and Dan Levin

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Experimental Evidence & Theoretical Explanations



The Implication Is More Fundamental



Alerted by An Critical Fact



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Reason by Partitioning the State Space



Can Reason Event-by-Event But Not State-by-State Within Each Event

Why different ways of partitioning matters? An example with two states

The finest partition:

The Coarsest Partition:

Problem 1

B 20

	State 1	State 2				
А	20	8				
В	25	13				
Problem 2						
	Problem	2				
•	Problem State 1	2 State 2				

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	(State 1,	State 2)
Α	20	8
В	25	13
	(State 1,	State 2)
^	10	0

A	13	8
В	20	15

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Why different ways of partitioning matters? An example with four states

Problem 3

Problem 4

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Event	Β1		B ₂		Event	B ₁		B ₂	
State	s_1	s ₂	s ₃	S4	State	s ₁	s ₂	s ₃	S4
U	20	11	5	8	U	21	13	11	16
D	25	22	10	20	D	25	15	12	20

Partition Obvious Preference



The Notation

- X be the set of deterministic outcomes
- Z be the set of distributions over X with finite supports

Acts:

$$f:\Omega\to Z$$

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- A finite partition of Ω : Σ.
- The range of f given event $B: O^B(f)$

Partition Obvious Monotonicity

► For any
$$f, g \in F$$
, if for any $B \in \Sigma$, we have, for all $p \in O^B(f), q \in C^B(g), p \succeq q$, then $f \succeq g$;

In addition, if for a non-null event $B' \in \Sigma$, it is strictly satisfied then $f \succ g$.

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Mixed Acts

- **Mixed Act:** for any $f, h \in F$, $\alpha \in [0, 1]$ and $\omega \in \Omega$, $[\alpha f + (1 \alpha)h](\omega) \equiv \alpha f(\omega) + (1 \alpha)h(\omega)$.
- Partition Constant Act: F^c(Σ), constant act give each event of the partition

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Understanding Mixed Acts



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Partition Continuity and Independence



- ▶ Partition Independence: For any three acts $f, g, h \in F^c(\Sigma)$ and any $\alpha \in (0, 1]$, $f \succ g$ implies that $\alpha f + (1 - \alpha)h \succ \alpha g + (1 - \alpha)h$.
- ▶ **Partition Continuity:** For any action $g \in F$ and any two acts $f, h \in F^c(\Sigma)$ such that $f \succ g \succ h$, there are $\alpha, \beta \in (0, 1)$ such that $\alpha f + (1 \alpha)h \succ g \succ \beta f + (1 \beta)h$.

Partition Obvious Preference

Subjective Expected Utility

-weak order

-monotonicity

-Independence

-Continuity

-Nondegeneracy

Partition Obvious Preference

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-weak order

- Partition obvious monotonicity
- Partition independence
- Partition continuity
- Nondegeneracy

Equivalent when the partition is the finest

Partition Obvious Preference Representation

5 Axioms are satisfied if and only if

there exists a nonconstant affine function $u : Z \to R$, a probability function $P : \Sigma \longrightarrow [0, 1]$ and a function $\alpha : F \to [0, 1]$ such that \succeq is represented by the preference functional $V : F \to R$ given by

$$V(f) = \sum_{k=1}^{n} V(f|B_k) P(B_k)$$
 (1)

where,

$$V(f|B_k) = \alpha(f) \max_{p \in C^{B_k}(f)} u(p) + [1 - \alpha(f)] \min_{q \in C^{B_k}(f)} u(q).$$
(2)

Partition Obvious Preference



Extension to Games

It is often argued academically that no science can be more secure than its foundations, and that, if there is controversy about the foundations, there must be even greater controversy about the higher parts of the science.

-Savage, The foundation of statistics.



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Decision Environment

 The Domain of uncertainty: The strategy of opponent, S_{-i} & moves of nature, Ω_N
The subjective state space:

 $\Omega_i = S_{-i} \times \Omega_N$

Partition Dominant Strategy

A strategy is partition dominant if it is an obviously dominant strategy in all events of the partition.



Partition Dominant Strategy & Partition Obvious Preference

A Proposition: a strategy is partition dominant if and only if any partition obvious preference prefers it to any deviating strategy at any information set.



Implications for Mechanism Design

A second best choice

Especially when the state space becomes larger

Manipulate the Partition

The Choice of Presentation matters

Not necessarilly framing but bounded rationality

Why Dynamic Mechanism

Help people who reason in coarser partitions

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A Laboratory Experiment: In progress

A pair of games: a variation of
A pair of individual decision task
Random Serial ictatorship

	Dominant Strategy	Obvious DS?	Partition DS?	Error Rate ?
Treatment	Yes	No	No	High
Treatment B	Yes	No	Yes	Low

Future Research: Theoretical Work

- Necessary & Sufficient Condition for Implementation in Partition Dominant Strategy
- Endogenize Partitions & Learning Dynamics
- An Equilibrium Concept: Partition Obvious Equilibrium



Future Research: Experimental Work

- Manipulations of Partitions: An eye-tracking study (with James Chen)
- Pay for non-instrumental information (solo work)

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The Psychological and the Bounded Rational



Thank you !



All rational people are rational in the same way, all irrational people are irrational in different ways. -Schmeidler

(a variant of Tolstoy s original version)