How do housing prices adjust after an environmental shock?  
Evidence from a state-mandated change in aircraft noise exposure

Christian Almer∗  Stefan Boes†  Stephan Nüesch‡  
University of Bath  University of Lucerne  University of Zurich  
July 19, 2013

Abstract

We analyze price adjustments in the housing market after an exogenous shock. Exploring continuous-time records of prices around a major European airport (ZRH, Switzerland), and an unexpected change in flight regulations induced by the neighboring country Germany, we find that apartment rents take about two years to stabilize to a new equilibrium value. After this period we find a constant markup for apartments in regions exposed to less aircraft noise, and a constant discount in regions with more noise. Alternative demand-side indicators like search effort and turnover adapt to the new macro situation and reach pre-shock levels also after about two years, whereas little evidence is found for supply-side effects.

JEL Classification: Q51, D58, C23  
Keywords: Hedonic pricing, dynamics, noise pollution, matching, difference-in-differences.

∗University of Bath, Department of Economics, Claverton Down, Bath, BA2 7AY, United Kingdom, phone: +44 1225 38 6021, email: c.almer@bath.ac.uk  
†University of Lucerne, Department of Health Sciences and Health Policy, Frohburgstrasse 3, PO Box 4466, CH-6002 Lucerne, Switzerland, phone: +41 41 229 5949, fax: +41 41 229 5635, email: stefan.boes@unilu.ch  
‡University of Zurich, Department of Business Administration, Plattenstrasse 14, CH-8032 Zurich, Switzerland, phone: +41 44 634 2914, email: stephan.nuesch@business.uzh.ch
1 Introduction

The impact of environmental goods on housing prices is a recurring theme on the public policy agenda. Because such goods are rarely traded in explicit markets, revealed-preference methods are commonly used to learn about their implicit prices. One of the most prominent approaches is Rosen’s (1972) hedonic pricing model, which is based on the idea that the utility derived from the consumption of a composite product like housing is determined by the utility associated with its constituent parts, i.e., characteristics of the house (e.g., square footage, construction quality), the neighborhood (e.g., crime rates, population structure, schools), and the environment (e.g., noise pollution, air quality). Empirically, implicit prices are estimated by a regression of housing values on the vector of objectively measured characteristics.

While the hedonic approach provides an important and straightforward device for the valuation of non-traded goods, it has several drawbacks that impede a meaningful interpretation in terms of the individuals’ marginal willingness-to-pay. Among the foremost concerns is the misspecification of the regression model including issues of functional form and omitted variable bias (e.g., Parmeter et al. 2007; Kuminoff, Parmeter and Pope 2010; Parmeter and Pope forthcoming). For that reason, the recent hedonic literature has relied on quasi-experimental approaches to increase the internal validity of the results. Examples include the valuation of school quality (Black 1999), clean air (Chay and Greenstone 2005), hazardous waste (Gayer, Hamilton, and Viscusi 2000; Greenstone and Gallagher 2008), power plants (Davis 2011), and aircraft noise (Pope 2008; Boes and Nüesch 2011).

Using policy interventions as a source of experimental variation carries the problem that the market of interest may at least temporarily be out of equilibrium. Quasi-experimental methods such as difference-in-differences (DID) are sensitive to the choice of the post-policy period and estimation results may be upward or downward biased compared to the true capitalization effect depending on the adjustment processes in the considered market.
We contribute to the literature by carefully addressing the equilibrium conditions. In 2003 a large-scale change in flight regulations altered the exposure to aircraft noise around Zurich airport, Switzerland (Boes and Nüesch 2011). We interpret this intervention as an exogenous shock to the local housing market and look at continuous-time records of rental apartments to investigate how prices adjust during the post-policy period. Because some regions are exposed to less noise and some regions to more, we analyze whether these two scenarios are equally valued in terms of apartment rents (i.e., similar effects with opposite signs).

Our identification strategy relies on a DID model with two critical extensions compared to the standard two-groups/two-periods specification. First, since we are interested in price adjustments for two different treatment regions we allow for heterogeneous time-varying treatment effects, following the ideas of Bertrand, Duflo, and Mullainathan (2004), Donald and Lang (2007), and Angrist and Pischke (2009: chapter 5.2). Second, due to the heterogeneity of neighborhoods in the treatment and control groups and due to their differential pre-treatment trends, we invoke a coarsened exact matching (CEM) algorithm (Iacus, King and Porro 2011a,b) as a data pre-processing device to select only those municipalities in the treatment and control regions that have similar pre-policy trends. In doing so, we follow the recent developments in the DID literature including synthetic controls (Abadie and Gardeazabal 2003; Abadie, Gardeazabal and Hainmueller 2010) and the multiple groups/time periods extensions to DID; for an overview see for example Imbens and Wooldridge (2009).

Our results indicate that both aspects, CEM pre-processing and dynamic treatment effects, significantly affect our results. On the one hand, the intervention re-distributed flight movements around the airport, leaving some municipalities with more and some with less noise. For these two treatments we do not expect that the same control units (in principle consisting of all municipalities not affected by the change) serve as an equally valid comparison group, and indeed, we find that only a few, non-overlapping municipalities in the control region show comparable pre-treatment trends in prices to the two treated groups. On the other hand, the dynamic
treatment effects show a significant price discount for the positive treatment (i.e., municipalities with more noise) that grows in magnitude for almost two years and is stable afterwards. For the negative treatment, we find similarly timed adjustments but with the opposite sign. These two-year adjustments are confirmed by an analysis of two proxies of search effort (the average number of clicks per advertisement and day) and turnover (the duration of the advertisement to appear online). Both outcomes significantly change immediately following the intervention and return to their pre-policy levels about two years later.

We derive two main conclusions from these findings. First, the validity of static DID estimates critically depends on the exclusion of the off-equilibrium adjustment period, and failing to do so can give very misleading results. Second, we believe that our finding of a rather substantial adjustment period can be explained (at least to some extent) by the lack of information that individuals searching for apartments face after the flight regime change. The information available to individuals right after the intervention is that the flight regime change caused specific regions to be exposed to more or less aircraft noise. However, people have no initial information on how pronounced the change will be, how long it will last, and it will therefore take some time until this type of information is (i) common knowledge and (ii) reflected in housing prices. This result is in line with Pope (2008) who finds that airport noise disclosures significantly reduce the value of properties in affected regions.

The remainder of the paper is structured as follows. In Section 2, we briefly review the literature underlying the hedonic valuation of aircraft noise and related health impacts. We introduce our data on aircraft noise exposure and the data for the housing market in Section 3, also providing details about the flight regulations at Zurich airport and the 2003 intervention. Section 4 outlines our identification strategy and presents the results. Section 5 critically assesses the implications of our analyses and concludes.
2 Background and related literature

2.1 Aircraft noise exposure and human well-being

Permanent exposure to aircraft noise is known to have serious negative impacts on physical and mental health (Stansfeld and Matheson 2003; Black et al. 2007; Jarup et al. 2008; Huss et al. 2010, Boes, Nüesch and Stillman 2013). Apart from the rather obvious effect on sleep quality, other health impacts include the increased risks of cardiovascular diseases, hypertension, and psychological symptoms like anxiety, depression and nervousness. Haines et al. (2001a,b) and Stansfeld et al. (2005) find that aircraft noise is negatively associated with children’s reading comprehension and long-term memory.

As a direct consequence of these detrimental health effects, people living close to major airports regularly express their displeasure about being exposed to aircraft noise, for example by means of organized demonstrations or legal disputes. Given the concurrence of a high population density and the increasing demand for air services in metropolitan areas, targets of such protests include leading airports like Atlanta International (Cohen and Coughlin 2009), Chicago O’Hare (McMillen 2004), Frankfurt (Geis 2010), and Heathrow (Griggs and Howarth 2004).

2.2 Aircraft noise exposure and housing prices

The negative effects of aircraft noise on health and well-being decrease the willingness-to-pay for housing in noisy regions. Quietness in general is considered a valuable good and individuals either consciously or subconsciously take the exposure to aircraft noise into account when looking for a new apartment or a new house. The meta-analysis of Nelson (2004) finds noise discounts to be around 0.6 percent per decibel in cross-sectional studies.

Over the past few years the validity of cross-sectional work has been subject to considerable dispute. Unobserved housing characteristics like the quality of the house or the neighborhood are suspected to confound the relationship between noise and housing prices. For example, noisy
residential areas are often close to industrial areas or traffic arteries. As a consequence, noise is highly correlated with air pollution and the environmental quality in general is lower. Identifying the effect of noise on housing values in a cross-sectional analysis is therefore very difficult. More recently, quasi-experimental approaches have been used to address the problem of confounding (e.g., Chay and Greenstone 2005; Greenstone and Gayer 2009; Davis 2011). Quasi-experimental hedonic valuations of aircraft noise can be found in McMillen (2004), Pope (2008), Cohen and Coughlin (2009), and Boes and Nüesch (2011). These studies identify the impact of aircraft noise on housing prices by using exogenous changes in the exposure to aircraft noise and by calculating average price changes in affected as opposed to unaffected regions.

In this paper, we build on the quasi-experimental literature. Using a dynamic DID approach and an extensive post-treatment period, we investigate how the market for rental apartments adapts to a large, policy-invoked change in the exposure to aircraft noise, and we evaluate the total effects on apartment rents. Our results contribute to a better understanding of the adjustment processes in the housing market after an exogenous shock, and we provide new and critical evidence regarding the use of before/after and treatment/control comparisons that are common in the hedonic literature. Our approach heavily relies on the clear separation of treatment and control regions through an exogenous intervention with lasting impact, and on records of housing prices over a sufficiently large and finely measured time frame. These data requirements are detailed in the next section.

3 Data

3.1 Flight regulations around Zurich airport

Zurich airport is the largest airport in Switzerland and the 8th largest in Europe. It operates around 270,000 take-offs and landings per year on three different runways. The directions of the runways are northwest/southeast (14/32), north/south (16/34), and east/west (10/28). Figure
1 shows the relative frequencies of starting and landing aircraft by flight direction. In 2002 around 90% of the landing aircraft approached from the northwest on runway 14, about 5% from the north on runway 16, and about 5% from the east on runway 28. Almost 70% of the aircraft took off in direction west from runway 28, about 10% took off in the north directions (runways 32/34), and about 20% in the south direction.

— Insert Figure 1 about here —

In 2003 the flight movements around the airport significantly changed. One particular feature of Zurich airport (and the associated exposure to aircraft noise) is the involvement of two countries because it is located close to the Swiss-German border (dark dash dot line in Figure 1). As a protective action against noise pollution, the German government issued a binding decree on April 17, 2003 that prohibited landings from the north in the early morning (6 to 7 am on weekdays and 6 to 9 am on weekends) and in the late evening (9 pm to 12 am on weekdays and 8 pm to 12 am on weekends). As a result, landing aircraft had to be redirected to approach from the east on runway 28 because at that time the flight regulations did not allow for any other direction. On May 21, 2003 the Federal Office of Civil Aviation changed the regulations such that landings were also allowed from the south on runway 34. The new flight regime took effect in the first week of November 2003 with aircraft landing from the south between 6 and 7 am on weekdays (6 to 9 am on weekends) and aircraft landing from the east between 9 pm and 12 am on weekdays (8 pm to 12 am on weekends).¹

These regulations are still in effect today (although there are ongoing negotiations between the Swiss and the German governments about future developments of the airport and flight movements in particular). Figure 1 also shows how the relative flight occupancy by flight direction changed from 2002 to 2004. The relative number of flights approaching from the north dropped by almost 14 percentage points as a consequence of the new regime. These incoming

¹Exceptions to this general flight regulations are only allowed in special weather conditions (strong wind, fog and mist), or in the case of emergency flights (Flughafen Zürich 2012).
flights were redistributed to approach from the east (+6.9 p.p. from 2002 to 2004) and the south (+6.8 p.p. from 2002 to 2004).

Figure 2 (upper panel) shows the monthly number of landings in the early morning (6 to 7 am) by flight direction relative to the average number of landings during the pre-treatment period. Before 2003 most aircraft approached the airport from the north, between April 2003 and October 2003 mainly from the east, and thereafter from the south. Figure 2 (lower panel) illustrates the number of monthly landings in the late evening (9 pm to 12 am) per flight direction and relative to the pre-treatment average. Before 2003 most aircraft approached from the north, after 2003 from the east. The temporary decrease in late landings from the east in winter can be explained by weather conditions and the corresponding safety regulations.²

--- Insert Figure 2 about here ---

The re-distribution of incoming flights also affected take-offs. Due to the introduction of landings from the south after October 2003 the fraction of take-offs in the direction south decreased by 9.5 percentage points from 2002 to 2004. Most of these take-offs are now operated from runway 32 (+10.6 p.p.) in the direction northwest combined with a left turn such that they do not violate the German flight restrictions.

**Noise exposure**

We use high resolution annual aircraft noise data provided by the Swiss Federal Laboratories for Material Science and Technology (EMPA). The EMPA model calculates the aircraft noise exposure around Zurich airport based on effective radar flight track information, statistics of movements per aircraft type and period of day, sound source data of the aircraft type, and environmental characteristics such as terrain with a resolution of 250m-by-250m, and then in-

²The weather around Zurich airport is often very foggy in winter. Safety regulations state that aircraft have to approach from the south when visibility is less than 4300 m but more than 750 m. If visibility is less than 750 m, aircraft have to approach form the north (Flughafen Zürich 2012).
terpolates to a 100m-by-100m grid; see Krebs et al. (2010) for details about the EMPA aircraft noise model and Thomann (2007) for information about model precision. Following the acoustic literature (Tomkins et al. 1998), we use an equivalence metric $L_{eq}$ as continuous noise measure. $L_{eq}$ indicates the steady sound level between 6 am and 10 pm that would produce the same energy as the actual time-varying noise intensity. The units of measurement are A-weighted decibels, abbreviated by dB(A). While the time frame from 6 am to 10 pm does not allow us to distinguish between the effects caused by the morning and evening re-distribution of flights, we capture both aspects together very well with the changes in $L_{eq}$ from 2002 to 2004, and hence our estimates must be interpreted as total effects of the flight regime change.

Figure 3 illustrates the local noise exposure in 2002, one year prior to the flight regime change. The dark regions correspond to the highest levels of exposure. As one would expect, the regions directly surrounding the airport and in the direction of the three runways are the most heavily exposed to aircraft noise.

3.2 Treatment and control structure

We impose the following definitions for treatment and control regions:

- Positive treatment: Increase of $L_{eq}$ from 2002 to 2004 by more than +3 dB(A)
- Negative treatment: Decrease of $L_{eq}$ from 2002 to 2004 by more than -3 dB(A)
- Control: Change of $L_{eq}$ from 2002 to 2004 in the interval $[-2, 2]$.

In all cases we constrain the area of interest to have at least 30 dB(A) of aircraft noise exposure in 2002. This restriction is imposed to spatially constrain the control group and to conduct the analyses in an area where aircraft noise is deemed a potentially disturbing environmental factor (WHO 2009). We used ±3 dB(A) as the threshold values for the treatment regions because...
only changes above that level can be identified by the human ear (Reindel 2001). By the same reasoning, we take the interval $[-2, 2]$ as a plausible choice for the control group because it is within the range of no noticeable changes in aircraft noise exposure. Figure 3 marks the positive treatment with (+) signs, the negative treatment with (-) signs.

While the noise pollution in the north generally decreased – in some areas by more than -6 dB(A) – noise exposure in the south generally increased, with a maximum of +14 dB(A). Only those communities in the south close to the airport are exposed to less aircraft noise, due to the substitution of starting and landing aircraft, the latter generating less noise.

### 3.3 Housing data

We use data for online advertisements from homegate.ch, the major online platform for housing in Switzerland. Our time frame starts in January 2002, about 15 months prior to the policy intervention, and ends in mid 2010. We only keep listings for residential apartments for rent, and delete those for office space, parking places and storage. We do not consider the property market because of low turnover rates (Werczberger 1997), high relocation and transaction costs (Bayer, Keohane and Timmins 2009), and the rather low fraction of homeowners in Switzerland (about one third). After carefully checking for data consistency, we obtain a final sample of 142,223 observations (advertisements) in the canton of Zurich, which we use as the basis for our empirical investigation.\(^3\) Data cleaning affected less than 0.3% of the total sample. Average rents by apartment size and the distribution of apartment sizes in the final sample are consistent with the information in the 2000 census data. We therefore consider the data from homegate.ch as representative for the housing market in the canton of Zurich.

For every apartment listed we observe the monthly rent (in Swiss Francs, CHF, including utilities), the exact date when the advertisement appeared online, the number of clicks per advertisement, the duration of the offer (in days), the size of the apartment (in squared meters),

\[^3\text{We dropped duplicate advertisements and apartments with very low rents (less than CHF 100 per room and month) or very high rents (more than CHF 30,000 per month).}\]
the number of rooms, the year built, and the zip code. The exact address information is often missing or misspelled. As a consequence, street information could not be used for geocoding. The next higher level of spatial resolution, the zip codes, are accurately recorded. We matched the housing data to the high-resolution aircraft noise data based on the coordinates of the population-weighted center of gravity for each zip code (provided by MicroGIS). One zip code usually corresponds to one municipality as the smallest political unit in the Swiss legislative system. Larger municipalities are occasionally divided into several zip codes.

Table 1 summarizes the changes in noise exposure for all zip codes in the two treatment and in the control groups. The changes are based on the pre-treatment (2002) and the post-treatment (2004) average noise levels.

--- Insert Table 1 about here ---

Table 1 indicates that the positive treatment consists of 10 zip codes, the negative treatment of 24. In the positive treatment region, the maximum increase in noise is +14.1 dB(A) with a mean increase of +7.5 dB(A). The negative treatment region experienced a maximum drop in noise exposure of -6.9 dB(A) with a mean decrease of about -3.6 dB(A). By defining non-treatment regions as those zip codes that experienced little changes in noise exposure, in the interval $\pm 2$ dB(A), we end up with 102 control zip codes which experienced a mean change of -0.6 dB(A). The final row of Table 1 shows the number of advertisements that we have for each of the regions (about 7,400 for the positive treatment, 11,000 for the negative treatment, and about 124,000 for the control).

Descriptive statistics for our main outcomes, the log of apartment rents and the number of clicks per day and advertisement, are displayed in Table 2. Panel A refers to the pre-treatment period, defined as before January 2003, because there is little indication for a policy intervention before that (FOCA 2003). Panel B refers to the post-treatment period, which for the moment we define as the entire period not classified as pre-treatment, i.e., from January 2003 until
July 2010. Clearly, this separation is not sharp because the period includes two months of anticipation effects, the first change in flight regulations in April 2003, the second change at the end of October 2003, and finally the adjustment processes of the housing market afterwards. The timing of these events will be explicitly accounted for below.

A first observation in Table 2 is that both treatment regions (positive and negative) show higher pre-treatment rents than the control region, and in case of the positive treatment significantly so. Using the rough before/after comparisons, we find increases in rents for the negative treatment and for the control region, and a slight decrease for the positive treatment region. The number of clicks per day increased between the two time periods for all groups.

— Insert Table 2 about here —

Given the information in Table 2, we can estimate two average treatment effects. First, the difference in pre- and post-treatment average rental prices between the positively treated and the control units gives a difference-in-differences (DID) estimate of the average treatment effect on the treated of CHF -261.1 \[= (1818.8 - 1887.4) - (1720.5 - 1528.0)\]. That is, the average apartment rent under the positive treatment (i.e., the region exposed to more aircraft noise due to the flight regime change) is about 261 CHF lower than that for the average control. Second, the average treatment effect on the negatively treated units (the region exposed to less aircraft noise) is estimated by the same approach as CHF -81.9. This seems rather implausible given that the absence of noise is usually valued positively, ceteris paribus, and the willingness-to-pay for an apartment should increase. While simple and straightforward to calculate, the basic DID approach is likely to be overly restrictive here, and we therefore refine our estimation approach in the following sections to account for the specific features of our data (imbalanced pre-treatment trends, region and time specific effects, heterogeneity, etc.).
3.4 Examining pre-treatment imbalance

The data structure at hand allows us to estimate the causal effect of the flight regime change on apartment rents on the basis of pre-treatment and post-treatment comparisons for both of the treated regions and the control region. The resulting DID approach has several advantages over alternative estimators applied to cross-sectional data where pre-treatment information is usually missing (Meyer 1995). However, some assumptions inherent in DID, e.g., the need for a common time trend of the treated group and the control group in the absence of the treatment, are critical for the credibility of the approach and they deserve some additional attention (Meyer 1995; Heckman, Lalonde and Smith 1999; Abadie 2005).

We address the common trend assumption by looking at pre-treatment price developments and by selecting only those control units with similar trends as the treated. There are several reasons why the data pre-processing is important in our context. First, our dataset is asymmetric in the sense that we observe advertisements for only 15 months prior to the treatment and for about seven years after. Second, the regions affected by the policy (positively or negatively) and the control regions are very heterogenous. While the region in the south is characterized by expensive, upper class neighborhoods, in particular close to Lake Zurich (see Figure 3), the residential region directly surrounding the airport and to its east is characterized by a more working class population and housing in the middle to lower price categories. Third, investments in residential housing varied substantially over municipalities. While some municipalities have received little to no investment in residential housing over the last 10-15 years, others are boom areas where whole new neighborhoods have been built.

Given that the raw data consist of repeated cross-sections (and not a panel), the unit of observation for balance checking is the average apartment rent and the average number of clicks per day aggregated on the zip code level to generate the trend information. The upper part of Table 3 (panel A) displays the summary statistics of the pre-treatment trends for the main
outcomes (apartment rents, clicks per ad) aggregated on the zip code level for both treatment
groups and the control group. We calculate the pre-treatment trend as the average over the
second half-year 2002 minus the average over the first half-year 2002. As a robustness check,
we altered the time aggregation and compared the first quarter 2002 with Q2-Q4 2002, and Q1-
Q3 2002 with Q4 2002, which did not affect our results by much. We decided for the half-year
separation as this balances the number of observations in each period.

The average price trends per zip code (row 1) show that the two treatment and the control
groups developed rather differently during the pre-treatment period. In particular, prices in zip
codes receiving the positive treatment went down by CHF -14.5 on average, prices in zip codes
receiving the negative treatment by even more (about CHF -72.7), but prices in the control
group, on the contrary, increased by CHF 88.4 on average.

To eliminate the observed pre-treatment differences we pre-process the data using an ap-
proach recently proposed by Iacus, King and Porro (2011a,b). They suggest a coarsened exact
matching (CEM) where observations (in our case trends per zip code) are assigned to strata.
That is, CEM ensures that for every pair of treated and non-treated in a given strata there
exists at least one exact match. Unmatched observations are excluded from the analysis. This
procedure allows us to constrain the imbalance in the pre-treatment trends, and the ATT is
then estimated by a (weighted) DID model using matched observations only.

We adopt this empirical strategy for several reasons. First, Iacus, King and Porro (2011a,b)
demonstrate that CEM outperforms alternatives like propensity score matching in balancing the
data. They argue that the major property of CEM is to reduce imbalance as a prerequisite and
not as a result (as most other matching algorithms would do). CEM is therefore similar to exact
matching approaches without inheriting their main disadvantages, especially in multivariate

--- Insert Table 3 about here ---

4We were not able to analyze shorter time intervals due to small sample issues (most importantly the sensitivity
to outliers, e.g., very expensive apartments in a given month and zip code).
and continuous data settings (the curse of dimensionality). Second, since our sample consists of repeated cross-sections, disaggregate data, and numerous treated units, the synthetic control approach of Abadie and Gardeazabal (2003) and Abadie, Gardeazabal and Hainmueller (2010), another appealing extension of DID, is not directly applicable. Third, we cannot use propensity scores as proposed by Abadie (2005), because these require the use of covariates that explain the treatment status of different groups, and there is no meaningful covariate in our context that would explain whether a region has been affected by the policy. The decisions of how to allocate aircraft noise among the different regions has mainly been made on the basis of technical constraints (directions of existing runways).

The lower part of Table 3 (panel B) shows the pre-treatment trends of our main outcomes after applying CEM. The first result to note is that the number of zip codes in the control group decreased sharply, so that the sample sizes of the three groups after CEM are almost balanced. Second, the balance in pre-treatment trends between the groups is now extremely high. This is true for both outcomes (rents and clicks) and treatments (positive, negative). For example, the price increase for the positive treatment (row 4) is now CHF 79.9 in the treatment group compared to CHF 80.4 in the control group. That is, CEM decreased the difference in trends between the two groups by more than 99 percent. Similar improvements in pre-treatment balance through CEM are achieved for the number of clicks per day and the negative treatment region. For the coarsening, we used a fixed amount of equally sized bins to stratify the original variables. The number of bins is reported in the last column of Table 3. In each case, we chose the number of bins such that the $L_1$ imbalance statistic proposed by Iacus, King and Porro (2011a,b) is zero, indicating perfect balance (up to the coarsening).\(^5\)

\(^5\)Iacus, King and Porro (2011a,b) suggest checking imbalance using two multidimensional histograms from the cross-tabulation of characteristics (in our case this is only one variable at a time, i.e., the pre-treatment trend of any of the outcomes) in the treatment and control groups. The bins for the histogram are chosen in advance, in our case with a fixed and relatively large number of equally sized bins to get precise matches. Imbalance is then defined by comparing the relative frequencies $f_{l_1,\ldots,l_k}$ for cells $l_1,\ldots,l_k$ in the treatment group with the relative frequencies $g_{l_1,\ldots,l_k}$ in the control group according to $L_1 = 0.5 \cdot \sum_{l_1,\ldots,l_k} |f_{l_1,\ldots,l_k} - g_{l_1,\ldots,l_k}|$.\(^5\)
4 Estimation results

4.1 Static difference-in-differences framework

As a starting point for our analysis we consider a simple difference-in-differences (DID) model that compares the before/after changes in the treatment and control groups controlling for a set of potentially confounding variables. We specify the following model:

\[ Y_{ist} = \alpha_s + \beta_t + \delta D_{st} + \gamma X'_{ist} + \varepsilon_{ist} \] (1)

where \( Y_{ist} \) denotes the outcome for advertisement/apartment \( i \) in zip code \( s \) and time \( t \). The model includes fixed effects (FE) for each zip code \( (\alpha_s) \) and each half-year \( (\beta_t) \). \( D_{st} \) takes value 1 for the treatment region in the post-treatment period and 0 otherwise, and the corresponding parameter \( \delta \) measures the average treatment effect on the treated (ATT). The vector \( X_{ist} \) summarizes apartment specific covariates and other variables used in all our specifications: dummy variables for the month of the year to control for seasonality patterns, dummy variables for the number of rooms, interactions of district and time FE to allow for differential time trends in the various districts of the canton\(^6\), and interactions of the number of rooms and time FE to allow for differential time trends of large versus small apartments.

Each model is estimated for the full sample, without imposing restrictions on the regions included in the analysis, and for the CEM weighted sample using linear regression.\(^7\) Estimations are performed separately for the positive and the negative treatment to allow for heterogenous effects. In all cases, standard errors are adjusted for clustering at the zip code level.

Table 4 shows the results of the \( \delta \) coefficient in equation (1) for the total sample and the CEM sample, the positive and the negative treatment group and for log apartment rents and the number of clicks per day as dependent variables. For the full sample, the average treatment

\(^6\)Our data consist of 11 districts in the canton of Zurich and 221 zip codes in total, excluding Zurich city. The number of zip codes in one district ranges from 12 to 32, about 20 on average. Because districts consist of treated and control zip codes we can estimate the ATT even after controlling for interactions of district and time FE.

\(^7\)Iacus, King and Porro (2011a,b) propose to use weights zero for all unmatched zip codes, weights one for all matched treated zip codes, and weights equal to the relative proportion of treated to control for the control zip codes in each matched stratum.
effect on the treated is -6.3 percent, i.e., the rents of apartments in regions exposed to more aircraft noise are about 6.3 percent smaller than the rents of apartments in unaffected regions after the change in flight regulations. In the CEM weighted sample, i.e., after matching the treated and control pre-treatment trends, we obtain an estimate of the ATT of -11.9 percent. Thus, when selecting the control group such that the pre-treatment trends are comparable to the treatment group, the ATT effect almost doubles.

The second panel in Table 4 shows the ATT for the negative treatment, i.e., less aircraft noise. Whereas the effect on apartment rents is small and not statistically significant for the full sample, we find a significantly positive effect of about +6.3 percent for the CEM sample. Here again, the treatment effect is underestimated if differential pre-treatment trends are not taken into account. The ATTs on the number of clicks per day are not significantly different from zero (irrespective of the sample and the treatment region).

The findings reported in Table 4 are based on the implicit assumption that the positive and the negative treatments have immediate effects and that these effects remain constant over time. Given the nature of the housing market (structural vacancies, turnover rates, lack of information, etc.) this assumption is rather unrealistic (e.g., Smith 1974; Wheaton 1990, Pope 2008). In the next section we therefore explicitly allow for time-varying treatment effects.

4.2 Dynamic difference-in-differences model

We specify the following dynamic difference-in-differences (DID) model:

\[ Y_{ist} = \alpha_s + \beta_t + \sum_{\tau=0}^{L} \delta_{\tau} D_{s,t+\tau} + \gamma X'_{ist} + \varepsilon_{ist}. \]  

(2)

Despite having information about the exact dates when advertisements were uploaded, we need to aggregate the data in the time dimension for estimation purposes. A reasonable choice is to look at treatment effects over half-years. On the one hand, this ensures that we have sufficient
observations per zip code and half-year $t$ to reduce the sensitivity to outliers, and on the other hand, it still allows us to capture the adjustment dynamics in the housing market after the 2003 intervention in a rather flexible manner.

Due to the timing of the unilateral decree, the treatment period starts with the first half-year 2003, i.e., $D_{s,t+0}$ switches to one for the treated (positively or negatively) in that half-year. On May 21, 2003 the Federal Office of Civil Aviation decided to allow landings from the south on runway 34 and the new flight regulation took effect on October 30, 2003. Hence, the effect $\delta_0$ must be considered as anticipatory, whereas treatment effects in the second half-year 2003 and thereafter ($\tau \geq 1$) are a direct consequence of the flight regime change. We allow for a relatively long adjustment period by including fifteen half-years post treatment ($L = 15$).

### 4.3 Adjustment of apartment rents

There are many possible ways how prices could have developed after the 2003 intervention. Three simple but common forms of dynamic processes are shown for the positive treatment (increased aircraft noise) in Figure 4. First, an increase in aircraft noise may lead to an immediate reaction of the market and a constant discount in prices as sketched by line B. Such a process is typically captured by standard DID, i.e., a simple before/after comparison of treated and control. The intervention may also lead to a permanent decline in prices if the regions are structurally drifting apart due to the treatment (line A), or a temporary shock that eventually results in a recovery of prices towards the old equilibrium (process C). The recovery may be explained by various mechanisms at play during the post-treatment period, e.g., asymmetric residential sorting that results in more people looking for a new apartment in the affected regions where prices decreased, or the affected municipalities increasing their relative attractiveness, e.g., through tax reductions. In the long run, these mechanisms may at least partially offset the initial shock.

— Insert Figure 4 about here —
Empirically, any of the described processes would lead to a negative estimate of the ATT by standard DID (the parameter \(\delta\) in equation (1)), at least for the early post-intervention observations usually available in the data. Although the long-run consequences of A, B and C differ dramatically, standard DID estimates may not be able to distinguish them depending on the chosen post-treatment point. We therefore deem it critical to explore the full model (2) and evaluate the dynamics in rents during the entire post-treatment period.

Figure 5 depicts the dynamic ATTs for the positive treatment and the CEM weighted sample. As the introduction of landings from the south was first announced in March 2003, the first half-year 2003 is likely too early to show any effects on apartment rents, and indeed our results suggest no significant ATT in that half-year. In the second half-year 2003 apartment rents started to react to the treatment. While rather small and statistically insignificant first, we find a significantly negative treatment effect from 2004 on. For the average apartment in the treatment region, the decrease in rents amounts to about 13 percent approximately after two years (after the second half-year 2004).

— Insert Figure 5 about here —

Figure 6 displays the same graph but for the entire sample instead of the CEM weighted sample. Recall that the CEM algorithm was constructed such that the pre-treatment trends in prices in the treatment and control group are matched, whereas in the total sample the pre-treatment trends are different. The estimation results for the total sample suggest that there is still a negative treatment effect, but the estimation is much noisier (standard errors are about twice as large), the magnitude of the effect is much smaller (only about a half), and there is no clear pattern regarding the dynamics (if anything at all we might suspect a constant decline in the ATT over time). We explain the discrepancy in the results by the likely inclusion of control units in the total sample that do not meet the critical DID assumption of a common time trend in the absence of the treatment.
The dynamic effects of the negative treatment (i.e., less aircraft noise) suggest that prices start to increase with a significant and constant mark-up of about 6 to 7 percent from 2005 on (see Figure 7). These results are again obtained for the CEM weighted sample. While the absolute magnitude of the long-term effect seems to be smaller compared to Figure 5, the magnitude of the two effects must be related to the change in average noise exposure in the two regions. The increase by 7.5 dB(A) on average in the positive treatment region compares to -3.6 dB(A) on average in the negative treatment region (see Table 1). Hence, the marginal effects on apartment rents per decibel aircraft noise are about the same size (on average about -2 percent per decibel increase of aircraft noise exposure).\textsuperscript{8}

Overall, we find compelling evidence that rental prices converge to a new equilibrium, with significantly different prices. In the positive treatment region (more aircraft noise) the new equilibrium is reached after the second half-year 2004, about two years after the policy intervention. The adjustment dynamics therefore resemble a combination of lines C (in the early stages) and B (the long-term effect) in Figure 4. For the negative treatment region (less aircraft noise), we also find an adjustment period of about two years. However, whereas the noise increase had an almost immediate effect on apartment rents (although insignificant at the beginning), the effect of the noise decrease showed a lag of about one year. In the following section, we confirm our notion of a new equilibrium by looking at two alternative demand-side indicators.

\textsuperscript{8}It should be noted that there is little evidence for heterogenous effects in the positive treatment region, mainly because the CEM-selected communities are a small homogeneous group. For the negative treatment region, the lasting positive effect of Figure 7 is mainly driven by the price developments in the (-) cluster to the south of the airport (see Figure 3). A possible explanation is that south departing aircraft has been substituted by landing aircraft and hence, the perception of the change may be stronger, translating into a lasting price effect.
4.4 Adjustment of market behavior

The two treatment regions not only differ in their exposure to aircraft noise (more versus less) but also in their attractiveness as a residential neighborhood. The positive treatment region in the south between the two lakes (Lake Zurich and Lake Greifen) is considered as one of the most desirable regions to live in the whole canton of Zurich. This is reflected by the high number of clicks per advertisement and day registered on the homegate.ch website. After the introduction of the new flight regime, the region lost some of its attractiveness due to the additional aircraft noise. On the one hand, we would expect that the demand for housing decreases in response to this negative shock. On the other hand, there could be a stimulating effect because (i) the possibility of price discounts in a desirable region, which attracts people previously unable to afford to live there, and (ii) media coverage increases public attention.

Figure 8 provides evidence for the stimulating effect. In particular, we observe an increase in the number of clicks per ad and day immediately following the policy intervention. The increase is substantial with about 300 to 350 additional clicks in the positive treatment region compared to the average control. Relative to the baseline of about 470 clicks (Table 2) this corresponds to an increase of more than 60 percent. The effect vanishes at about the same time as prices converge to the constant discount, i.e., the clicks are comparable to those in the control region about two years after the intervention and remain at that level thereafter.

— Insert Figure 8 about here —

For the negative treatment, we find a similar pattern in the clicks as for the positive treatment during the adjustment period (see Figure 9). The increase in clicks is about 150 per advertisement and day (statistically significant at the 5 percent level), which corresponds to an increase of about 50 percent over the baseline of approximately 300 clicks per day.

— Insert Figure 9 about here —

21
In further analyses (results are available upon request), we look at changes in the turnover rate, measured by the time that an advertisement appeared online. For the positive treatment, we find an increased volatility during the adjustment period, confirming the results for the clicks. We first observe a longer duration of ads of about 10-15 days, but then durations decrease and are even shorter relative to the average control in the first half of 2005, and reach pre-treatment levels thereafter. The observed pattern may be explained by individuals hesitating to move into a region with more aircraft noise right after the flight regime change, possibly due to the uncertainty about noise exposure, but as soon as individuals are better informed, the relative price advantages kick in and individuals are more willing to move.

4.5 Static difference-in-differences model excluding the adjustment period

Our results indicate that about two years after the change in flight regulations a new equilibrium with significantly lower rents in regions exposed to more aircraft noise and significantly higher rents in regions exposed to less aircraft noise is reached. During these two years we observe significantly more clicks per ad and day. As a final exercise and robustness check, we return to the static DID model but restrict the time period analyzed.

— Insert Table 5 about here —

Table 5 shows the static ATT of equation (1) for the entire period 2002 to 2010 covered by the available data, and for a restricted time period only (excluding the adjustment period). The first column shows the ATT on log apartment rents for the entire period (replication of column 2 in Table 4) for both the positive and the negative treatment. The second column shows the ATT without the years 2003 and 2004. The ATTs are larger in magnitude for both the positive and the negative treatments in the restricted sample, which is not surprising given the small effects during the (excluded) adjustment period (see also Figures 5 and 7).
Columns 3 and 4 show the ATTs for the number of clicks per day and the unrestricted and restricted treatment periods, respectively. The effects for the entire period are small and statistically insignificant, likely because of the short temporary increase in clicks in the early post-treatment period and zero effects afterwards (see Figures 8 and 9). In the last column of Table 5 we therefore excluded all observations after 2005. During this adjustment period, we find that the number of clicks significantly increased by 331 for ads in the positive treatment group and by 162 for ads in the negative treatment group.

### 4.6 Effects on Housing Supply

Data constraints often preclude distinguishing between supply- and demand-side effects when using a hedonic pricing approach. Given the substantial effects on equilibrium prices that became apparent in the previous sections, regions affected by more (less) noise are likely to become less (more) attractive for investments in new housing units. As a consequence, one may expect a decrease (increase) in the number of housing units or any factors influencing the supply side such as the price of land (Greenstone and Gallagher 2008).

Whereas our core dataset allows us to investigate demand-side effects (such as those on the number of clicks) it does not contain information about housing supply. Building on Greenstone and Gallagher (2008), we collect data on the number of housing units per community, and we also consider the value of land (CHF/$m^2$ for developed sites). These data stem from the Statistical Office of the Canton Zurich and cover all communities in the canton and span the years 1995 to 2011. Except for two communities, all zip-codes within a community can be unambiguously allocated to one of the treatment groups (positive, negative treatment or control group). Due to the long-lasting regulatory process in building new housing units, we expect most of the potential short- to medium-run effects to originate from effects on the value of land.

---

9Due to ambiguity, we dropped the city of Zurich and Faellanden from the analysis.
Using the same DID/CEM methods as before, there is little evidence for effects on housing supply. In particular, we do not find any effects on the value of land for either the positive or the negative treatment regions. Figures 10 and 11 display the results for the number of housing units (in logs). In case of the communities exposed to more aircraft noise, estimates are very small and statistically insignificant. For the regions exposed to less aircraft noise, we find a positive but rather small and insignificant effect which is, however, slightly increasing over time. The lack of significant effects in the short- to medium-run does not come at a surprise. In its attempt to limit urban sprawl, Switzerland has a very restrictive policy for issuing allowances for site development, which imposes a significant burden on investors.

4.7 Welfare Implications

In this section, we make use of our estimates to calculate an overall effect of the flight regime change on people living in the canton of Zurich. Given the estimated ATTs, necessary assumptions for this exercise are that preferences are homogeneous and effects are linearly dependent on the level of aircraft noise for both treatments (Chay and Greenstone 2005).\(^\text{10}\) Both assumptions are certainly restrictive, but at least for the linearity assumption we find some evidence because the long-run effects per decibel are very similar for the two treatment regions.

The most recent census data from the Statistical Office of the Canton Zurich provides us with the number of housing units and the average rental rates for each community in 2000. Moreover, the data contain information on the distribution of different apartment sizes. As a consequence, we are able to conduct the following calculation:

\[
\Delta W = \sum_{i=1}^{N} \sum_{a=1}^{T} [R_{ia} * A_{ia} * \delta n_{i}] + \sum_{j=1}^{M} \sum_{a=1}^{T} [R_{ja} * A_{ja} * \delta n_{j}] \tag{3}
\]

where \(\Delta W\) stands for the overall change in rents for both treatment regions, i.e., communities experiencing an increase (i) and a decrease (j) in noise exposure, respectively. Hence, the first

\(^{10}\)For a more general discussion on welfare effects in the context of hedonic pricing, see Parmeter und Pope (2012) and Parmeter and Pope (forthcoming).
term on the right hand side of equation (3) measures the total impact on the regions exposed
to more noise (i). $R_{ia}$ is the average rental rate for apartments of size $a$ in region $i$ and $A_{ia}$ and
$\delta n_i$ are the corresponding number of housing units of size $a$ in community $i$ and the normalized
average effect on the rental rates in percent (change in noise level in community $i$ times the
estimated percentage effect per decibel), respectively. The overall effect for the regions exposed
to less noise (j) is summed up in the second term of equation (3).

— Insert Table 6 about here —

Table 6 displays the results for equation (3) together with some descriptive statistics that
are of interest in this context. There are three interesting findings. First, the number of housing
units that are exposed to less noise after the flight regime change is almost double the number
of housing units exposed to more noise (column 1 of Table 6). Second, regions exposed to more
noise have on average higher rental rates (column 2 of Table 6). Third, given the higher rental
rates and the relatively large increase in the level of noise the overall effect is negative but
moderate (column 3 of Table 6). That is, we observe a decrease in rents of about CHF 3 million
per month for the communities exposed to more noise and an increase in rents of about CHF 2.7
million per month for housing units located in communities experiencing less noise. The overall
effect, $\Delta W$, therefore amounts to about CHF -0.3 million per month.

It is obvious and inevitable that the present analysis has several limitations. First, we are
focusing on the effects for the canton of Zurich leaving out other at least partly affected regions
and cantons. Second, information on all costs and benefits that come with the flight regime
change including the effects on the airport, industries, etc. is not available. However, we believe
that our calculations provide an important ingredient in overall welfare calculations.
5 Concluding remarks

Despite the knowledge that sources of frictions and imperfections cause the housing market to adjust slowly (Rosen and Smith 1983; Wheaton 1990), quasi-experimental papers on the hedonic valuation of non-market goods are often limited in their account of market adjustments, and they often implicitly assume immediate and constant effects (see, e.g., Parmeter and Pope, forthcoming, for an overview and related discussions). This paper explicitly addresses adjustments in the housing market after an exogenous shock. More specifically, we use a large longitudinal dataset of apartments around Zurich airport to examine how rents adapt to a change in flight regulations mandated by the neighboring country Germany.

Our results indicate that the adjustment process took about two years until the new equilibrium was reached, with relatively stable price differences between the treated and control. We show that specifications that ignore this period tend to understate the targeted capitalization effect. Online advertisements of apartments in both treatment regions (those with more aircraft noise and those with less aircraft noise) attracted significantly more clicks during the adjustment period, indicating a higher search effort and an increased market activity.

There are four possible explanations for the observed adjustment. First, there may be noise-based residential sorting, and we may conjecture that after about two years noise-sensitive people have found a new apartment in a more quiet region. Second, there may exist uncertainty about how pronounced and lasting the change in aircraft noise will be at the time of the policy change. In line with Pope (2008), this would imply a delay until (i) the information becomes common knowledge, and (ii) the market reacts to the change. Third, there are legal restrictions that do not allow both landlords to change prices and tenants to move out of the apartment from one day to the other, often with 6-months or even yearly binding contracts. Fourth, the behavior of tenants may be characterized by adaptations, in particular in those regions affected by more noise (e.g., sleeping with closed windows, substitution of outside activities). While our data
does not allow us to further explore and disentangle these likely related reasons, it would be an interesting aspect for further research using a comparable identification strategy.

Finally, we emphasize the application of the coarsened exact matching (CEM) procedure proposed by Iacus, King and Porro (2011a,b) in the context of DID research designs as a methodological contribution to transparently eliminate any observed differences in the pre-treatment time trends of the treated and control units. CEM combined with DID is very much in the spirit of the recent efforts to make the critical assumption of a common time trend for all groups in the absence of the treatment more credible (e.g., Abadie 2005).
References


Flughafen Zürich AG 2012. Überblick DVO-Regelung [Overview of flight regulation],
http://www.flughafen-zuerich.ch/desktopdefault.aspx/tabid-574/
[accessed October 3, 2012].


Figures and Tables

Figure 1: Zurich airport and relative flight occupancy


Source: Flughafen Zürich AG.
Table 1: Treatment summary

<table>
<thead>
<tr>
<th>Change in noise exposure $\Delta L_{eq}$</th>
<th>Positive Treatment $\Delta L_{eq} &gt; 3$</th>
<th>Negative Treatment $\Delta L_{eq} &lt; -3$</th>
<th>Control $-2 \leq \Delta L_{eq} \leq 2$</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mean</td>
<td>7.45</td>
<td>-3.59</td>
<td>-0.57</td>
</tr>
<tr>
<td>Minimum</td>
<td>3.10</td>
<td>-6.90</td>
<td>-2.00</td>
</tr>
<tr>
<td>Maximum</td>
<td>14.10</td>
<td>-3.10</td>
<td>2.00</td>
</tr>
<tr>
<td>Number of zip codes</td>
<td>10</td>
<td>24</td>
<td>102</td>
</tr>
<tr>
<td>Number of observations</td>
<td>7,397</td>
<td>11,051</td>
<td>123,775</td>
</tr>
</tbody>
</table>

Source: EMPA noise data, own calculations. Notes: $\Delta L_{eq}$ is the change of daytime noise exposure from 2002 to 2004. $L_{eq}$ is an equivalence metric corresponding to a steady sound level, measured in dB(A), for the 16-hour interval from 6:00 am to 10:00 pm that produces the same energy as the actual time-varying sound level. Units of observation are advertisements.

Table 2: Descriptive statistics by treatment region and time

<table>
<thead>
<tr>
<th></th>
<th>Positive Treatment</th>
<th>Negative Treatment</th>
<th>Control</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean          SEM</td>
<td>Mean          SEM</td>
<td>Mean         SEM</td>
</tr>
<tr>
<td>A. Before flight regime change</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Apartment rent</td>
<td>1887.4   50.7</td>
<td>1532.8   23.2</td>
<td>1528.0   9.9</td>
</tr>
<tr>
<td>Clicks per day</td>
<td>470.3     56.6</td>
<td>304.6     36.4</td>
<td>406.4     12.8</td>
</tr>
<tr>
<td>Number of observations</td>
<td>356      519</td>
<td>7,270     519</td>
<td>7,270    519</td>
</tr>
<tr>
<td>Number of zip codes</td>
<td>10       19</td>
<td>86        19</td>
<td>86        19</td>
</tr>
<tr>
<td>B. After flight regime change</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Apartment rent</td>
<td>1818.8    9.3</td>
<td>1643.4    5.6</td>
<td>1720.5    2.9</td>
</tr>
<tr>
<td>Clicks per day</td>
<td>543.9     17.5</td>
<td>471.0     12.8</td>
<td>574.3     4.2</td>
</tr>
<tr>
<td>Number of observations</td>
<td>7,041     24</td>
<td>10,532    24</td>
<td>116,505   24</td>
</tr>
<tr>
<td>Number of zip codes</td>
<td>10        24</td>
<td>102       24</td>
<td>102       24</td>
</tr>
</tbody>
</table>

Source: Homegate advertisement data, own calculations. Notes: Apartment rents in Swiss Francs (CHF), average number of clicks per day registered on homegate.ch. SEM is the standard error of the mean.
Figure 2: Monthly landings

Source: Flughafen Zürich AG, own calculations.
Figure 3: Daytime noise exposure in 2002

Notes: Contours show average daytime noise $L_{eq}$ from 6 am to 10 pm in 2002. Plus signs mark the positive treatment (defined as region affected by change in $L_{eq}$ from 2002 to 2004 by more than 3 dB(A) and average noise exposure in 2002 of more than 30 dB(A)). Minus signs mark the negative treatment (change in $L_{eq}$ from 2002 to 2004 by less than -3 dB(A) and average noise exposure in 2002 of more than 30 dB(A)).

Source: EMPA, own calculations.

Figure 4: Sketch of different types of adjustment processes
Notes: Estimates shown for DID model with positive treatment interacted with dummies for each half-year since January 2003. Data have been pre-processed with CEM. Model controls for zip code FE, time FE (half-years), month of the year (seasonality), number of rooms, interactions of district FE and time FE, and interactions of the number of rooms (5 categories) and time FE. 95%-CI based on zip code cluster-adjusted standard errors.

Notes: See Figure 5. Estimation based on total sample instead of CEM weighted sample.
Figure 7: Negative treatment: adjustment of apartment rents

Notes: Estimates shown for DID model with negative treatment interacted with dummies for each half-year since January 2003. See Figure 5 for list of controls. Data have been pre-processed with CEM matching. 95%-CI based on zip code cluster-adjusted standard errors.

Figure 8: Positive treatment: adjustment in number of clicks per day

Notes: See Figure 5.
Figure 9: Negative treatment: adjustment in number of clicks per day

Notes: See Figure 7.

Figure 10: Positive treatment: adjustment in number of housing units

Notes: Estimates shown for DID model with positive treatment interacted with dummies for year since 2003. Data have been pre-processed with CEM. Model controls for community and year FE. 95%-CI based on zip code cluster-adjusted standard errors.
Figure 11: Negative treatment: Number of housing units

Notes: Estimates shown for DID model with negative treatment interacted with dummies for year since 2003. Data have been pre-processed with CEM. Model controls for community and year FE. 95%-CI based on zip code cluster-adjusted standard errors.

Table 3: Pre-treatment trends and CEM

<table>
<thead>
<tr>
<th></th>
<th>Positive Treatment</th>
<th>Negative Treatment</th>
<th>Control</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>#zips</td>
<td>L1</td>
</tr>
<tr>
<td><strong>A. Total sample</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Apartment rent</td>
<td>-14.53</td>
<td>9</td>
<td>0.29</td>
</tr>
<tr>
<td>Clicks per day</td>
<td>-327.88</td>
<td>9</td>
<td>0.31</td>
</tr>
<tr>
<td><strong>B. CEM sample</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Apartment rent</td>
<td>79.91</td>
<td>4</td>
<td>0.00</td>
</tr>
<tr>
<td>Clicks per day</td>
<td>-159.30</td>
<td>5</td>
<td>0.00</td>
</tr>
<tr>
<td>Apartment rent</td>
<td>8.63</td>
<td>8</td>
<td>0.00</td>
</tr>
<tr>
<td>Clicks per day</td>
<td>58.78</td>
<td>8</td>
<td>0.00</td>
</tr>
</tbody>
</table>

Source: Homegate data, own calculations. Notes: Pre-treatment trend is calculated as average per zip code over 2002 H2 minus average over 2002 H1. Coarsened exact matching (CEM) based on separate comparison of positive/negative treatment and control zip codes. L1 statistic to measure imbalance between treatment groups and control group as proposed by Iacus et al. (2011a,b). L1 = 0 indicates perfect balance (up to the discretization of the original variable into equal sized bins, number of bins in last column).
Table 4: Static DID results with total sample and CEM sample

<table>
<thead>
<tr>
<th></th>
<th>Log apartment rents</th>
<th></th>
<th>Clicks per day</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Total</td>
<td>CEM</td>
<td>Total</td>
</tr>
<tr>
<td><strong>A. Positive treatment</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ATT</td>
<td>-0.063***</td>
<td>-0.119***</td>
<td>-99.88</td>
<td>71.02</td>
</tr>
<tr>
<td></td>
<td>(0.024)</td>
<td>(0.009)</td>
<td>(99.82)</td>
<td>(90.59)</td>
</tr>
<tr>
<td>Number of observations</td>
<td>131,172</td>
<td>10,273</td>
<td>131,172</td>
<td>16,963</td>
</tr>
<tr>
<td><strong>B. Negative treatment</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ATT</td>
<td>0.003</td>
<td>0.063***</td>
<td>1.785</td>
<td>49.10</td>
</tr>
<tr>
<td></td>
<td>(0.018)</td>
<td>(0.014)</td>
<td>(46.21)</td>
<td>(24.21)</td>
</tr>
<tr>
<td>Number of observations</td>
<td>134,826</td>
<td>28,418</td>
<td>134,826</td>
<td>28,439</td>
</tr>
</tbody>
</table>

Zip code FE: yes; Time FE (half-years): yes; Month of the year: yes; Number of rooms: yes; District FE × time FE: yes; Number of rooms × time FE: yes.

Notes: Estimates for the average treatment effect on the treated (ATT) from interaction of treatment region times after the flight regime change. Zip code cluster-adjusted standard errors in parentheses. * p < 0.1, ** p < 0.05, *** p < 0.01
Table 5: Static DID with and without time restrictions

<table>
<thead>
<tr>
<th></th>
<th>Log apartment rents</th>
<th>Clicks per day</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>entire period</td>
<td>restr. period</td>
<td>entire period</td>
<td>restr. period</td>
</tr>
<tr>
<td><strong>A. Positive treatment</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ATT</td>
<td>-0.119***</td>
<td>-0.131***</td>
<td>71.02</td>
<td>331.2***</td>
</tr>
<tr>
<td></td>
<td>(0.009)</td>
<td>(0.009)</td>
<td>(90.59)</td>
<td>(33.10)</td>
</tr>
<tr>
<td>Number of observations</td>
<td>10,273</td>
<td>8,503</td>
<td>16,963</td>
<td>3,774</td>
</tr>
<tr>
<td><strong>B. Negative treatment</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ATT</td>
<td>0.063***</td>
<td>0.075***</td>
<td>49.10</td>
<td>162.0***</td>
</tr>
<tr>
<td></td>
<td>(0.014)</td>
<td>(0.013)</td>
<td>(24.21)</td>
<td>(26.29)</td>
</tr>
<tr>
<td>Number of observations</td>
<td>28,418</td>
<td>23,529</td>
<td>28,439</td>
<td>6,561</td>
</tr>
</tbody>
</table>

Zip code FE: yes; Time FE (half-years): yes; Month of the year: yes; Number of rooms: yes; District FE: yes; District FE \times time FE: yes; Number of rooms \times time FE: yes

Notes: Estimates for the average treatment effect on the treated (ATT) from interaction of treatment region times after the flight regime change for the CEM sample. Entire period relates to the time between January 2003 and December 2010. Restricted period excludes observations in the years 2003 and 2004 for log apartment rents, and years 2005 to 2010 for clicks per day. Zip code cluster-adjusted standard errors in parentheses. * \( p < 0.1 \), ** \( p < 0.05 \), *** \( p < 0.01 \)

Table 6: Welfare Effects of the Flight Regime Change

<table>
<thead>
<tr>
<th></th>
<th>No Ap</th>
<th>Av Rent</th>
<th>Agg Effect</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Pos</strong></td>
<td>13,592</td>
<td>1,646</td>
<td>-2,974,514</td>
</tr>
<tr>
<td><strong>Neg</strong></td>
<td>26,197</td>
<td>1,421</td>
<td>2,721,343</td>
</tr>
<tr>
<td>( \Delta W )</td>
<td></td>
<td></td>
<td>-253,171</td>
</tr>
</tbody>
</table>

Note: "Pos" and "Neg" stand for the positive (more noise) and negative (less noise) treatment. "No Ap", "Av Rent" and "Agg Effect" denote for the overall number of housing units, the average monthly rental rates and the overall monthly effect for each treatment, respectively.