

Fundamental Models for Forecasting Elections*

Patrick Hummel

Google

PHummel@alumni.gsb.stanford.edu

<http://patrickhummel.webs.com>

David Rothschild

Microsoft Research

David@ResearchDMR.com

www.ResearchDMR.com

Abstract

This paper develops new fundamental models for forecasting presidential, senatorial, and gubernatorial elections at the state level using fundamental data from several categories such as past election results, incumbency, presidential approval ratings, economic indicators, ideological indicators, and biographical information about the candidates.. Despite the fact that our models can be used to make forecasts of elections earlier than existing models and they do not use data from polls on voting intentions, our models have lower out-of-sample forecasting errors than existing models. Our models also provide early and accurate probabilities of victory. We obtain this accuracy by constructing new methods of incorporating various economic and political indicators into forecasting models. We also obtain new results about the relative importance of approval ratings, economic indicators, and midterm effects in the different types of races, how economic data can be most meaningfully incorporated in forecasting models, the effects of different types of candidate experience on election outcomes, and that second quarter data is as predictive of election outcomes as third quarter data.

Keywords: Economic modeling; Elections; Forecasting; Fundamental data; Voting

JEL codes: C53, D8, E17

* We thank Preston McAfee, David Pennock, the seminar attendees at a Yahoo! economics workshop, and all of the other Yahoo! researchers who discussed this paper with us. We also thank Neil Malhotra, Marc Meredith, Kenneth Shotts, Justin Wolfers, and seminar attendees at AAPOR for their thoughtful comments.

Introduction

Fundamental models for forecasting elections are models that can make forecasts of the results of elections using only economic and political data available months before the election. These models are important for several reasons. First, these models provide accurate forecasts of the results of elections before polls on voting intentions can accurately forecast elections and before prediction markets have enough liquidity for meaningful predictions. Second, fundamental models are also useful in that they give us a better sense of what factors are driving the outcomes behind elections by indicating which types of economic and political data most meaningfully correlate with election outcomes.

In this paper we illustrate how fundamental data can be used to make accurate forecasts of state-level presidential, senatorial, and gubernatorial election outcomes, even restricted to data available by the end of the second quarter of the election year, before the campaigns begin in earnest.¹ Our results are stronger than previous literature on state-level forecasts of elections for several reasons. First, for all types of state-level elections where fundamental models already exist in the literature, we are able to present models that result in lower out-of-sample errors for forecasts of the binary outcomes of elections as well as the estimated vote shares of the candidates. Second, we are able to do this even though our models are unique in that they make forecasts of elections at an earlier date than existing models for state-level forecasts, and our models do not require data on pre-election polls on voting intentions. Finally, our models provide accurate forecasts of the probability of victory in senatorial and gubernatorial elections, which is not seen in the literature, as well as the Electoral College elections, which is rarely seen in the literature. Forecasting probabilities of victory is most useful for most stakeholders, including researchers and election observers.

In developing more accurate methods for forecasting elections at the state level, we must consider several new ways of taking into account how we can use fundamental data to make forecasts of elections. In this paper we come up with new ways of taking into account a wide range of fundamental data including information about economic variables, incumbency, state ideology, previous election results, third party candidates, regional variables, and biographical information

¹ The conventions are the traditional start of the election season and occur towards the end of the third quarter in late August or early September.

about the candidates. Together, these new ideas enable us to make forecasts that are more accurate than existing models.

In addition to presenting models that make more accurate forecasts of elections than existing models, our models also enable us to better understand what types of fundamental data are most useful for making forecasts of elections. Some of the most meaningful variables in this regard are economic variables and presidential approval ratings. We note that economic indicators can be most meaningfully included as trends rather than levels. For instance state-by-state personal income growth is the most predictive economic variable for the Electoral College and for Senate elections, whereas absolute levels of economic performance such as state unemployment rates are not statistically significant when added to such a model. We also find that presidential approval ratings are significant predictors of election outcomes in all types of elections, but they only have about one-third to one-fourth as much impact on our forecasted vote shares in senatorial elections and gubernatorial elections as they do on our forecasted vote shares in presidential elections. Finally, we note that there is relatively little benefit to including third quarter data; third quarter data on economic variables and presidential approval ratings is statistically insignificant when added to a model that already incorporates data through the first two quarters, and replacing second quarter data on presidential approval ratings with third quarter data does not improve the fit of the model.

By building these models together, we are able to learn about the differences between presidential, senatorial, and gubernatorial elections. In the context of midterm elections, we find candidates of the president's party suffer a penalty during midterms that is as significant in gubernatorial elections as it is in senatorial elections. We also find evidence that the electoral fortunes of incumbent gubernatorial parties are not tied to the economic performance in the state, but are instead tied to the performance of the national economy, and that the results of previous elections are not meaningful predictors of the results of future gubernatorial elections. Finally, we study how previous political experience affects the likely fortunes of candidates in senatorial elections and gubernatorial elections and find some counterintuitive results about how candidates who have held seemingly less prominent offices may do just as well as candidates who have held more visible positions.

Related Literature on Forecasting Elections

There is an extensive literature devoted to forecasting the results of elections, much of which focuses on using pre-election polls or prediction markets to forecast the results of elections; these papers find that pre-election polls and prediction markets can, after proper adjustments, make accurate forecasts of the national popular vote in presidential elections a few days before the election.² For instance, Arrow *et al.* (2008) notes that prediction markets resulted in an average forecasted error of 1.5 percentage points in the national popular vote in recent U.S. presidential elections, while the final Gallup poll resulted in an average error of 2.1 percentage points, and Berg *et al.* (2008a) finds similar results on the average accuracy of prediction markets and polls for forecasting the national popular vote just before U.S. presidential elections. Holbrook and DeSart (1999), Kaplan and Barnett (2003), and Soumbatiants *et al.* (2006) further show that one can use polls taken just before an election to make fairly accurate forecasts of the state-level results in U.S. presidential elections, and Rothschild (2009) shows this for both polls and prediction markets.

While polls and prediction markets can both be used to make reasonably accurate forecasts of election results just before an election, these methods are much less reliable when used months before an election. Gelman and King (1993) notes that polls for the national popular vote in U.S. presidential elections tend to oscillate wildly in the months before the election takes place, and as a result, polls can be highly unreliable indicators of the election outcomes months before the election. Arrow *et al.* (2008) further notes that using prediction market data to make forecasts of the national popular vote five months before a U.S. presidential election would have resulted in an average error of over 5 percentage points in recent elections, and that using pre-election polls would have resulted in even less accurate predictions.³ Finally, Rothschild (2009) investigates the errors in both polls and prediction markets at forecasting probabilities of victory at the state level up to 130 days before the election, and notes that there is not enough liquidity to even have predictions for some states.

Researchers have investigated many unique methods of forecasting election results months before the election that may hold more promise than using polls or prediction markets. Several techniques have been explored for forecasting the results of elections such as using biographical

² See, for example, Arrow *et al.* 2008, Berg *et al.* 2008a; 2008b, Brown and Chappell 1999, Holbrook and DeSart 1999, Kaplan and Barnett 2003, Pickup and Johnston 2008, and Soumbatiants *et al.* 2006.

³ Erikson and Wlezien (2008a) indicates that the inaccuracy of polls suggests a need to systematically adjust for biases in polls.

information (Armstrong and Graefe 2011), using measures of how well candidates would be expected to handle particular issues (Graefe and Armstrong 2012), surveying experts or voters for their predictions (Jones *et al.* 2007; Lewis-Beck and Tien 1999), using indices that reflect a variety of concerns such as whether there has been a major policy change, a major military failure or success, and social unrest or a scandal (Armstrong and Cuzán 2006; Lichtman 2008), or even using pictures or silent video clips of candidates (Armstrong *et al.* 2010; Benjamin and Shapiro 2009). With the exception of the forecasting methods based on visual depictions of the candidates, so far all of these approaches have only forecast the national popular vote in U.S. presidential elections.

The most viable and common approach for making forecasts of elections without relying on polls or prediction markets involves using econometric models. These methods involve predicting the likely outcome of an election from a variety of economic and political indicators such as economic growth rates, results of previous elections, incumbency, and a wide variety of other possible considerations. However, while there is an extensive literature on forecasting elections using econometric models, so far the vast majority of this literature has focused on forecasting nationwide results. This holds for forecasting models of presidential elections⁴, which typically focus on forecasting the national popular vote, and for forecasting models of congressional elections⁵, which typically focus on forecasting the number of seats won by each major party in the two branches of Congress.

The focus on forecasting nationwide results for these elections is somewhat unsatisfying because the results of these elections are typically determined at the state or local level. For instance, the Electoral College elects the U.S. president, where each state has electors that equal its congressional representation. Further, gubernatorial and senatorial elections are also state-level elections. Despite this fact, so far only a handful of papers have addressed questions related to forecasting election outcomes at the state level using econometric methods. Several papers related to forecasting the results of the U.S. presidential election at the state level are of limited practical use for forecasting elections because they focus on showing theoretically how one might make

⁴ See, for example, Abramowitz 2008, Alesina *et al.* 1996, Bartels and Zaller 2001, Campbell 2008, Cuzán and Bundrick 2008, Erikson and Wlezien 2008, Fair 2009, Haynes and Stone 2004, Hibbs 2008, Holbrook 2008, Lewis-Beck and Tien 2008, Lockerbie 2008, Norpoth 2008, and Sidman *et al.* 2008.

⁵ See, for example, Abramowitz 2010, Abramowitz and Segal 1986, Bafumi *et al.* 2010a, Campbell 2010, Coleman 1997, Cuzán 2010, Fair 2009, Kastellec *et al.* 2008, Lewis-Beck and Rice 1984; 1985, Lewis-Beck and Tien 2010, and Marra and Ostrom 1989.

forecasts of elections if certain data that is only available after elections were available before the election (Rosenstone 1983; Holbrook 1991; Strumpf and Phillippe 1999).

Campbell (1992) and Campbell *et al.* (2006) illustrate how one can combine the results of polls taken roughly two months before the election with a variety of other economic and political indicators to make forecasts of the results of U.S. presidential elections at the state level. Our work differs from these papers in that we do not use polls of voter intentions in our forecasting model; thus, we provide more identification of our fundamental variables and we can also use our forecasting model to make predictions months further in advance of the election (June 15 versus September 1). Despite this, we still find that we obtain lower average errors in our out-of-sample forecasts than the errors in the out-of-sample forecasts in these papers. Campbell *et al.* (2006) reports that for out-of-sample forecasts, their forecasting model would have correctly predicted how 75% of the states would have cast their Electoral College votes with average and median errors of 4.8% and 4.2% respectively in their estimated vote shares. By contrast, we find that for out-of-sample forecasts we would have correctly predicted how roughly six additional states would have cast their Electoral College votes and obtained average and median errors in our estimated vote shares that are roughly one point lower than Campbell's errors.

The only paper we are aware of that can be used to make forecasts of the results of presidential elections at the state level nearly as far in advance of the election as our forecasting model is Klarner (2008). Like Campbell (1992) and Campbell *et al.* (2006), Klarner (2008) uses information from pre-election polls on voting intentions in his forecasting model, though Klarner (2008) uses polls on voting intentions that are taken further in advance of the election than those considered by Campbell (1992) and Campbell *et al.* (2006). Klarner (2008) does not report the results of the errors in his out-of-sample forecasts in his paper. However, we do note that the within-sample standard errors in our forecasting model are roughly 40% lower than those reported in Klarner (2008) and even the standard errors in our *out-of-sample* forecasts are lower than the *within-sample* standard errors reported for the forecasting model in Klarner (2008).

We also develop models for forecasting the results of senatorial elections at the state level. To the best of our knowledge, there are only two other papers that have been written that develop models for forecasting the results of senatorial elections at the state level. Bardwell and Lewis-Beck (2004) report results of a model that forecasts the results of Senate elections in Maine, and Klarner

(2008) develops a model that forecasts the results of Senate elections for all states using information from pre-election polls on voting intentions. The model we develop shares many features with the model for forecasting senatorial elections in Klarner (2008), but we note a few new ideas that we believe improve the forecasts and we obtain lower errors in our forecasts than those reported in Klarner (2008) in spite of the fact that we do not use any data on pre-election polls on voting intentions in our forecasting model.

Finally, we develop econometric models for forecasting the results of gubernatorial elections at the state level months before the election. While there have been papers that have investigated factors that affect vote choice in gubernatorial elections (Adams and Kenney 1989; Atkeson and Partin 1995; Carsey and Wright 1998; Hansen 1999; Howell and Vanderleeuw 1990; Niemi *et al.* 1995; Partin 1995; Peltzman 1987; Svoboda 1995), to the best of our knowledge, no fundamental model has been developed for forecasting gubernatorial elections at the state level using only data available before the election. We are able to present a first such model that can make forecasts of gubernatorial elections again without using any information from pre-election polls on voting intentions. Our forecasts for gubernatorial elections are nearly as accurate as those resulting from our senatorial model.

Estimation Strategy

We construct models to forecast two different types of outcomes: the expected vote share and probability of victory in each state for presidential, senatorial, and gubernatorial elections. To construct models to forecast the expected vote share, we run linear regressions of the fraction of the major party vote received by the Democrats in historical elections on several other economic and political indicators that are available months before the election. And in constructing models to forecast the probability each major party will win the election in a state, we run a probit that regresses the outcome of historical elections on several other economic and political indicators that are available months before the election.⁶

We determine the significance of a variable by examining both within-sample and out-of-sample forecasts. Within-sample tests include all elections in the regressions. Out-of-sample tests

⁶ The forecasts are virtually unaffected by whether we put the variables in terms of the Democratic Party, the Republican Party, or the incumbent party.

predict each year by dropping that year from the sample. Our models do not use variables that are significant within sample, but fail to improve out-of-sample forecasting errors.

In constructing forecasting models for forecasting presidential elections at the state level, we focus on the presidential elections that took place from 1972 to the present. We prefer to focus on races that took place no earlier than 1972 because the 1968 presidential election is one of the rare presidential election in which a third party candidate did well enough to win Electoral College votes in several states, and the 1968 election was a watershed for the last major realignment of the major parties. We also choose to focus on similar time periods in constructing forecasting models for gubernatorial races and senatorial elections as we do for Electoral College elections. Ultimately for senatorial and gubernatorial elections we focused on the time period from 1976 to the present.

Our decision to use state-level data is quite rare for forecasting models, but it confers several advantages. First, we can potentially make more accurate forecasts by considering state-level data that forecasting models for national variables must ignore. Second, this gives us a better understanding of the value of certain types of fundamental data since we may have as many as 50 data points in any given year to work with. Finally, this enables us to focus on the outcomes that are most important to stakeholders. In the months leading up to an election, campaigns and parties are most interested in state-level outcomes so that they can spend their time and money most efficiently. The national popular vote is not as relevant for most stakeholders.

The full results of the regressions noted in this section are in Table 1 for the Electoral College, Table 2 for Senate elections, and Table 3 for gubernatorial elections.

Presidential Approval: Naturally, we would expect people to be more likely to vote for candidates who are of the same party as the incumbent president if they believe that the incumbent president has been doing a good job. This variable is likely meaningful not only for presidential elections, but also for senatorial and gubernatorial elections since there is empirical evidence that presidential coattails are a factor in senatorial elections (Campbell and Summers 1990) and gubernatorial elections (Holbrook-Provow 1987; Tompkins 1988; Simon 1990). Thus, we use presidential approval ratings as a variable in forecasting all three types of elections. In particular, we consider a variable that is equal to the incumbent president's approval rating on June 15 minus 50 if a Democrat is president and the opposite if a Republican is president.

Incumbency: The precise manner in which we address incumbency differs slightly depending on the type of election we wish to forecast. In the case of presidential elections, we expect voters to react differently depending on which party is the incumbent president. For this reason, we include a dummy variable that equals 1 (-1) if a Democrat (Republican) is president. However, since there is empirical evidence that voters are less likely to want to reelect members of the incumbent party if the incumbent party has been in office for multiple terms (Abramowitz 2008), we also include a variable that equals 1 (-1) if the Democrats (Republicans) have been in control of the presidency for at least eight consecutive years and 0 otherwise.

For senatorial and gubernatorial elections, we expect voters to be more likely to elect incumbents than non-incumbents, as there is empirical evidence that incumbents have an advantage when it comes to seeking reelection in both of these types of races (Ansolabehere and Snyder 2002; Highton 2000; Piereson 1977; Tompkins 1984). Thus in forecasting each of these types of races we include a variable that equals 1 (-1) if an incumbent Democrat (Republican) is running for reelection and 0 otherwise.

Moreover, since this empirical evidence suggests that the value of this incumbency advantage has increased over time in gubernatorial elections and Senate elections, we also include variables that can represent the value of the increase in the size of this incumbency advantage over time. In particular, we consider dummy variables for incumbency, defined the same as the previous paragraph, for 1984 and forward, 1992 and forward, and 2000 and forward. Of these variables, we find that the dummy variable that increases the senatorial incumbency advantage in 1984 and the variable that increases the gubernatorial advantage in 1992 are the most useful.⁷

There is also empirical evidence that voters vote differently in Senate elections that takes place on a midterm than they do in Senate elections that take place the same year as a presidential election. Busch (1999), Chappell and Suzuki (1993) and Grofman *et al.* (1998) all suggest that voters are less likely to vote for members of the president's party in Senate elections during a midterm than they are during a year when there is a presidential election.⁸ For this reason, in analyzing Senate elections, we include a variable that is equal to 1 (-1) if a Democrat (Republican)

⁷ Please see Tables A2 and A4 in the supplementary appendix for details on why these variables are the most helpful ways to account for how the size of incumbency advantage varied over time.

⁸ Bafumi *et al.* (2010b) and Erikson (1988) also note similar results for Congressional elections.

is president and the election is a midterm and 0 otherwise. We also consider this same variable in the context of gubernatorial elections.

Past Election Results: One of the best indicators of how states will vote in the future is differences in how states voted in previous elections. Thus, in forecasting the Electoral College, we consider variables that represent the difference between the fraction of the major party vote received by the Democratic candidate in the state and the fraction of the major party vote received by the Democratic candidate nationwide, in both of the two previous presidential elections.

While these variables are helpful in forecasting the results of future elections, these variables can also sometimes give a misleading picture of the ideologies of the states. In some previous presidential elections, there was a major third party candidate who took substantially more votes from one major party candidate than another. For this reason, we include variables that address how the vote shares of major third party candidates in previous elections should affect the forecasts we make for future presidential elections. In particular, we consider the three different third party candidates who received more than five percent of the national popular vote when they ran for office. These candidates were Ross Perot (in 1992 and 1996), John Anderson (in 1980), and George Wallace (in 1968).⁹ We detail the procedure we use to adjust for third party candidates in the appendix.

Our senatorial model utilizes the variable representing the results of past presidential elections along with an analogous variable which gives the Democratic vote share for the Senate seat in the senatorial election six years ago minus the average Democratic vote share in senatorial elections six years ago. In addition, in our Senate model we include a dummy variable that equals 1 (-1) if a Democrat (Republican) ran unopposed for the Senate seat in the Senate election that took place six years ago to correct for circumstances under which the previous senatorial elections would give a misleading representation of that state's ideology.

We also take into account regional shifts in preferences that may affect our models. For instance, Bullock (1988) and Stanley (1988) note that in 1976 there appears to have been a significant shift toward voters in the South voting more for the Democratic candidate in the presidential election than they did previously as a result of a Southern Democrat running for

⁹ While we are not calibrating on 1968, it is a past election result for years in our sample.

president. To account for this, we include a dummy variable in our regressions that equals 1 if a state is a Southern state in 1976.

We include a few regional dummies for the gubernatorial elections as well. Since there was a regional realignment in voting in the South in the late 1970s, we include a dummy variable for the South in 1980 and earlier. We also find it helpful to include a dummy variable indicating if a state is in the Midwest, to capture the fact that these states seem to have voted Republican more than the rest of the country.

Economic Indicators: We expect the performance of the economy to generally affect the prospects of the incumbent president's party. Models regularly use national economic variables for forecasting the national popular vote.¹⁰ Furthermore, there is empirical evidence that the general performance of the national economy affects the electoral fortunes of members of the president's party in senatorial elections (Abramowitz and Segal 1986; Carsey and Wright 1998; Lewis-Beck and Rice 1985) and in gubernatorial elections (Leyden and Borelli 1995; Niemi *et al.* 1995; Peltzman 1987).

We explore the metrics of unemployment levels and changes in GDP and income over various time periods at both the national and state levels. After testing the significance of these options, we ultimately include two different variables in our forecasting models. The first variable we utilize is equal to the difference between state personal income growth from January 1 in the year before the election to March 31 in the year of the election and average state personal income growth in a typical five-quarter period. The second variable we utilize is equal to the difference between national annualized second quarter real GDP growth in the year of the election and average annual real GDP growth. We take the negative of both of these variables if there is a Republican incumbent president.¹¹

State Ideology: In addition to past election results, we also find it helpful to include other measures of ideology. Since the ideology of a state's two senators is likely to be correlated with the ideology of a state, we include a variable that is equal to the sum of the ratings of the incumbent senators in a

¹⁰ See, for example, Abramowitz 2008, Alesina *et al.* 1996, Campbell 2008, Cuzán and Bundrick 2008, Erikson and Wlezien 2008b, Fair 2009, Haynes and Stone 2004, Hibbs 2008, Holbrook 2008, Lewis-Beck and Tien 2008, and Sidman *et al.* 2008.

¹¹ See Table A1 in the supplementary appendix for why levels of unemployment are statistically insignificant in the presidential model.

state provided by the American Conservative Union in the year before the presidential election minus the average sum of the ratings of the incumbent senators for a state, as provided by the American Conservative Union in that year.

We also include a variable that detects changes in state ideology since the last presidential election. If a state has become more conservative (liberal) since the last presidential election, then the state is likely to have voted for more conservative (liberal) candidates in the most recent midterm election than in the last presidential election. We detect this shift by including a variable that equals the change in the percentage of Democrats in the Lower House of the state legislature as a result of the midterm elections. In addition, for senatorial and gubernatorial elections, we also include a variable that is equal to the exact percentage of major party members of the Lower House of the state legislature that are Democrats.

Senator Ideology: An incumbent senator's voting record can potentially influence that senator's electoral prospects. Canes-Wrone *et al.* (2002) has noted that an incumbent House member is less likely to win a general election if that incumbent had a more extreme voting record while in the House, so we elect to include a variable that represents an incumbent senator's ideology. In particular, we include a variable that equals the difference between an incumbent senator's rating from the American Conservative Union in the previous year and the average incumbent senator's rating from the American Conservative Union if a Republican incumbent senator is running for reelection and zero otherwise. The fact that this variable equals zero when an incumbent senator is not running for reelection is important because it is only cases when an incumbent is running for reelection that we would expect the incumbent's ideology to affect his party's reelection prospects; in this sense our approach is different than the approach taken in Klarner (2008). While including this variable for an incumbent Republican's voting record improves our forecasts, we interestingly found no significance to including a similar variable for a Democrat's voting record.¹²

Biographical Information: The last type of information we include in constructing our models for forecasting elections is biographical information about the candidates. In the context of presidential elections, there is empirical evidence that presidential candidates tend to gather more votes in their

¹² Table A3 in the supplementary appendix notes that such a variable would be statistically insignificant in our Senate model. It should be noted, however, that if we included a single variable that represented the voting records of both Democratic senators and Republican senators seeking reelection that such a variable would still be statistically significant in the model.

home states than they would if they were not residents of those states (Garand 1988; Lewis-Beck and Rice 1983; Rosenstone 1983). Moreover, the size of this home state advantage appears to be larger for small states than for large states (Garand 1988; Lewis-Beck and Rice 1983). For this reason, we include a variable that equals 1 (-1) if the state is the Democratic (Republican) presidential candidate's home state and the state has less than ten million people, but the state is not the Republican (Democratic) nominee's home state, and 0 otherwise. This variable reflects the boost that a presidential candidate can expect to receive in his home state if the president is from a small state. We also investigated including an analogous variable for the home state advantage when the president is from a large state, but found that such a variable was not statistically significant.¹³ Since there is evidence that presidential candidates tend to gather more votes in their home region than they do in other regions (Garand 1988), we also include the same type of variable for a candidate's home region.

Furthermore, if a state was one of the candidates' home states in the previous presidential election, the results of the previous presidential election are likely to give a misleading picture of the state's ideology. We therefore also include a variable that equals 1 (-1) if the state was the Democratic (Republican) presidential candidate's home state in the previous election and the state has less than ten million people but the state is not the Republican (Democratic) nominee's home state to correct for these circumstances under which the candidates' home states in the previous election would throw off our estimates of the state's ideology based on prior election results.

In addition to considering biographical information about the presidential candidates, we also consider biographical information in our forecasts of senatorial and gubernatorial elections. There is empirical evidence that candidates who have held political office tend to do better than less experienced candidates both for Senate elections (Abramowitz 1988; Squire 1989; 1992b) and for gubernatorial elections (Squire 1992a). For this reason, it is desirable to include information about the candidates' previous job experience as predictors of the outcomes of these elections. We classify every major party candidate for Senate into one of eleven categories depending on the candidate's most recent job experience. In particular, we include separate dummy variables indicating whether a candidate's most recent job was as a senator, a governor, a member of the House of Representatives, a member of a president's cabinet, a mayor, a lieutenant governor, a state

¹³ Please see Table A1 in the supplementary appendix for details.

legislator, some other state-wide office, some other local office, a business executive, or none of the above.

To the best of our knowledge, this approach of including different dummy variables for the different types of job experience that a candidate may have had has not been used before in the literature. The one other model for forecasting Senate elections at the state level that includes biographical information about the candidates instead considers a single variable that may assume any one of several different arbitrarily chosen values depending on the previous experience of the candidates (Klarner 2008). However, we find that our approach leads to more accurate forecasts than using contrived scales, and our results further suggest that the contrived scale used in Klarner (2008) may not accurately represent the value of the various types of political experience a candidate may have had. Our results similarly suggest that the contrived scale considered in Squire (1992a) may not accurately represent the value of various types of experience in gubernatorial elections.

Results – Significance of Variables

Our results indicate that presidential approval ratings are an important predictor of the results of presidential, senatorial, and gubernatorial elections. However, the effect of presidential approval ratings on senatorial and gubernatorial elections is only about one-third to one-fourth of the size of the Electoral College effect. We also find that there is little benefit to using approval ratings that are closer to the election. Using third quarter approval ratings instead of second quarter approval ratings does not improve (and in fact slightly lowers) the fit of our Electoral College model. And the errors in our gubernatorial model that resulted from using March approval ratings instead of June approval ratings were barely different (and in fact slightly lower) than the errors we obtained from using June approval ratings, so we have used March approval ratings for that model.

Incumbency is also significant in all three types of elections. Our results suggest that being the incumbent presidential party increases a party's expected vote share by about 2.9 percentage points relative to a baseline of no incumbent presidential party in the Electoral College, but being in power for eight or more years significantly negates this advantage; it costs roughly 1.6 percentage points in expectation. We also find that an incumbent senator (governor) who ran for office before 1984 (1992) would obtain roughly 8.8 (11.1) points more in expectation than a candidate who has

no political experience whatsoever. In addition, our model indicates that the size of this incumbency advantage has increased by about 4.0 (3.3) points since 1984 (1992), so an incumbent senator (governor) would now obtain roughly 12.8 (14.4) points more in expectation than a candidate who has no relevant experience at all.

While these results indicate that an incumbent senator or governor has a significant advantage over other candidates who do not have relevant experience, an incumbent's advantage against an experienced rival is much lower. Our forecasting model includes biographical information about the opposing candidates, and dropping these terms would result in fairly different estimates of the coefficients on the incumbency variables. If we dropped all other biographical information about the candidates, we would estimate that an incumbent senator (governor) obtains roughly 4.2 (7.0) points more in expectation than a non-incumbent before 1984 (1992) and roughly 7.9 (9.4) points more from 1984 (1992) onwards, indicating that an incumbent's advantage over a typically experienced rival is smaller than that suggested by the coefficients in the main regression. These numbers give a better sense of the size of an incumbent's advantage over a typically experienced rival. But in either case, our results suggest that the value of incumbency is at least as high for governors as it is for senators.

Our results indicate that senatorial (gubernatorial) candidates who are of the same party as the incumbent president typically obtain about 2.8 (2.6) percentage points less in a midterm election than they would in an election that takes place at the same time as a presidential election. Thus there is a significant penalty for the president's party during midterm elections. While consistent with the literature on senatorial elections, the conclusion that there is a significant midterm penalty in gubernatorial elections is actually at odds with the conclusions in the one previous paper we are aware of that considers midterm effects in gubernatorial elections (Holbrook-Provow 1987). However, our work considers more recent elections than this paper. This result also suggests that balancing models that explain why a president's party suffers during a midterm election from a voter's desire to attempt to moderate policies in Washington (e.g. Fiorina 2003) may also be incomplete. Such models cannot explain why a president's party would also suffer during gubernatorial elections.

Past election results constitute the most impactful variable category at predicting Electoral College vote share. Every additional percentage point the Democratic candidate received in the state

in the previous presidential election increases the expected vote share the Democrats will receive in the current election by 0.68 percentage points. Furthermore, each additional percentage point the Democrats received two elections ago increases the Democrat's expected vote share by 0.11 percentage points in the current election. Our results also indicate it is critical to properly adjust for the third party candidates in using past election results to forecast the Electoral College. For instance, if we had dropped the term representing Wallace's vote share in the 1968 presidential election, then the coefficient on our estimate of the impact of the previous presidential election on the current presidential election would have decreased from 0.68 to 0.58, roughly a three standard deviation decrease in the coefficient on this term given the estimated uncertainty in this coefficient. We would have wrongly concluded that past elections are significantly less predictive of future elections than they actually are.

Past election results have nearly as much impact in explaining deviations in vote shares as incumbency in the senatorial model. For every additional percentage point the Democratic candidate received in the Senate election in the state six years ago, the expected fraction of the vote that the Democratic candidate will receive in the current election increases by 0.11 percentage points. Furthermore, each additional percentage point that the Democratic presidential candidate received in the last presidential election increases the Democratic Senate candidate's expected vote share by 0.34 percentage points. However, while the coefficient on the term for results of past presidential elections is greater than the corresponding coefficient on the term for results of past senatorial elections, the results of past senatorial elections can contribute nearly as much to shifts in predicted vote shares amongst the states, as there is more variance in the results of past senatorial elections than there is in the results of past presidential elections. The standard deviation for the term representing past Senate elections is 14.8 points, whereas this standard deviation for the term representing past presidential elections is only 7.3 points.

While past election results are significant and meaningful in the presidential and senatorial forecasting models, they are not statistically significant in the gubernatorial model. Including a variable for past presidential elections analogous to that considered in the presidential and senatorial models is not statistically significant in the gubernatorial model, perhaps a reflection of the fact that gubernatorial elections and presidential elections involve different issues and voting patterns in one of these types of elections are not especially predictive of voting patterns in the other. In addition,

the results of past gubernatorial elections are also not statistically significant predictors of the results of future gubernatorial elections.¹⁴

The rate of state-wide nominal personal income growth from January 1 in the year before the election through March 31 in the year of the election is statistically significant and provides a meaningful description of the state-by-state variation in Electoral College vote share. A one percentage point change in nominal income growth changes a candidate's expected vote share by about 0.26 percentage points. The standard deviation in state-wide income growth is about 4.5 points, so typical differences in the economic performance between the states may alter our predictions of the Democratic candidates' vote shares in different states by about a full percentage point. We also find that this variable has a similar effect on a candidate's expected vote share in Senate elections.

We prefer not to use state-wide economic data past the first quarter of the year of the election because second quarter state-wide income growth is typically not made available until late September and we wish to develop a model that can be used to make early forecasts. Nonetheless, here we note how including additional economic data would affect the accuracy of our forecasts. Including second quarter economic data by replacing the variable considered in the previous paragraph with state-wide nominal personal income growth from January 1 in the year before the election through June 30 in the year of the election would result in average errors in our forecasted vote shares in the Electoral College just under a tenth of a point lower than those that arise in the main forecasting model presented in this paper. However, further modifying our economic variable by considering third quarter economic data and using state-wide nominal personal income growth from January 1 in the year before the election through September 30 in the year of election would result in no improvement in accuracy.

The changes in income, used in our models, are better predictors of election results than gauges of the absolute level of performance of the economy such as, for example, absolute levels of unemployment. For instance, another plausible variable that one might include in a regression is a measure of unemployment such as the state unemployment rate in June minus average unemployment over all states in all years times a dummy variable that equals 1 (-1) if a Democrat (Republican) is president. However, including such a variable would not be statistically significant

¹⁴ This is noted in Table A5 in the supplementary appendix.

within sample in the regression for the Electoral College.¹⁵ Thus changes in income are a better predictor of election results than absolute levels of unemployment.

We do not include corresponding national economic variables in our regression for the Electoral College; while such variables would be statistically significant within sample if we added them to our regression, adding these national economic variables would significantly increase the error in our out-of-sample forecasts when we are already including other variables such as presidential approval ratings and state-wide economic variables. National economic variables correlate closely with both presidential approval ratings (for instance, the correlation between second quarter income growth and presidential approval ratings is 0.71) and state economic performance, so including national economic variables would actually increase out-of-sample forecasting errors. Had we not included these other variables, including national economic variables would improve the performance of our forecasting method, but they correlate too strongly with other variables to be of use in our current forecasting model.

Annualized real GDP growth in the second quarter is a statistically significant predictor of vote shares in gubernatorial elections. A one percent change in annualized real GDP growth changes each gubernatorial candidate's expected vote share by just under 0.2 percentage points. The standard deviation in this variable when restricting attention to elections on even years is 4.5 percentage points, so typical differences in this variable across years may alter the expected vote shares of Democratic gubernatorial candidates nationwide by about a point.

While we find a small, but statistically significant effect for national economic conditions on gubernatorial elections, state-wide economic conditions seem to have no additional effect on the results of gubernatorial elections in the sense that incumbent gubernatorial parties do not benefit from having superior economic conditions in their state relative to the rest of the country. Specifically we considered including a variable that equals the difference between state personal income growth and national personal income growth times a dummy variable that equals 1 (-1) if a Democrat (Republican) is the incumbent governor and 0 otherwise, but found that such a variable was not statistically significant within sample.¹⁶ This conclusion is consistent with the few studies of economic effects on gubernatorial elections that have considered gubernatorial election results for elections over a large time period in all states throughout the country (Adams and Kenney 1989;

¹⁵ See Table A1 in the supplementary appendix for details on using levels in the Electoral College model.

¹⁶ See Table A5 in the supplementary appendix for details.

Peltzman 1987). Though there have been other studies that have concluded that economic conditions affect gubernatorial candidates, these studies do not consider the actual outcomes of elections in their analyses, and also either focus on one or two particular years that may not be representative of typical elections or focus on a small number of states that may also not be representative of typical gubernatorial elections.¹⁷ Our results thus illustrate that the conclusion established for elections before the early 1980's that state-level economic conditions do not have a significant effect on the results of gubernatorial elections continues hold for more recent elections.

State ideology, as represented by ideological rankings of the senators and changes in the composition of the Lower House of the state legislature, are impactful on the Electoral College. For every one point increase in the sum of ACU ratings of the two senators in a state, the expected vote share of the Democratic candidate decreases by 0.018 percentage points. Since the standard deviation of this variable is 58 points, typical differences in this variable can easily change the predicted vote shares of the states by a full percentage point. Additionally, for every one point change in the percentage of major party representatives in the Lower House of the state legislature who are Democrats, the expected vote share of the Democratic candidate increases by 0.086 percentage points. The standard deviation of this variable is 6.2 points, so changes in the composition of a state legislature as a result of a midterm election will frequently change our predicted vote shares in the states by a significant fraction of a full percentage point.

Biographical information has little impact on the Electoral College, but it is much more significant for senatorial and gubernatorial elections. Many of the results we find on the impact of various types of experience are not surprising. For instance, being a governor (senator) seems to be the most valuable type of political experience a senatorial (gubernatorial) candidate could have had, as this increases a candidate's expected vote share by 10.8 (9.4) percentage points. Having been a state legislator is the least valuable type of experience one could have had, as this only yields a candidate slightly more than 4 percentage points in expectation. But some other results may be more surprising. For instance, having held some state-wide office other than a governor or lieutenant governor increases a candidate's expected vote share by about as much as having served as a member of the House of Representatives, and only having served at a local level is also nearly

¹⁷ For instance, Atkeson and Partin 1995, Carsey and Wright 1998, Hansen 1999, Howell and Vanderleeuw 1990, Niemi *et al.* 1995, Partin 1995, and Svoboda 1995 do not consider election outcomes, Atkeson and Partin 1995, Carsey and Wright 1998, Howell and Vanderleeuw 1990, Niemi *et al.* 1995, Partin 1995, and Svoboda 1995 only consider a few years in their analysis, and Hansen 1999 and Howell and Vanderleeuw 1990 only focus on a small number of states.

as beneficial as having served in the House. These results suggest that contrived scales like those used in Klarner (2008) and Squire (1992a), which rank experience in state-wide offices and local offices as significantly less important than experience as a member of the House, may be making assumptions that the data does not support.

Results – Accuracy of Forecasting Methods

Presidential Results

Figure 1 shows the relationship between our forecasted within-sample probabilities of victory and the actual vote share of the Democratic candidate; the model is able to confidently predict the binary outcomes of many elections where just a few points separate the candidates. We also report the within-sample and out-of-sample errors from the probit model we use for forecasting probabilities of victory. We find that the mean squared error in our predicted probabilities of winning for within-sample (out-of-sample) forecasts is 0.067 (0.115).^{18,19}

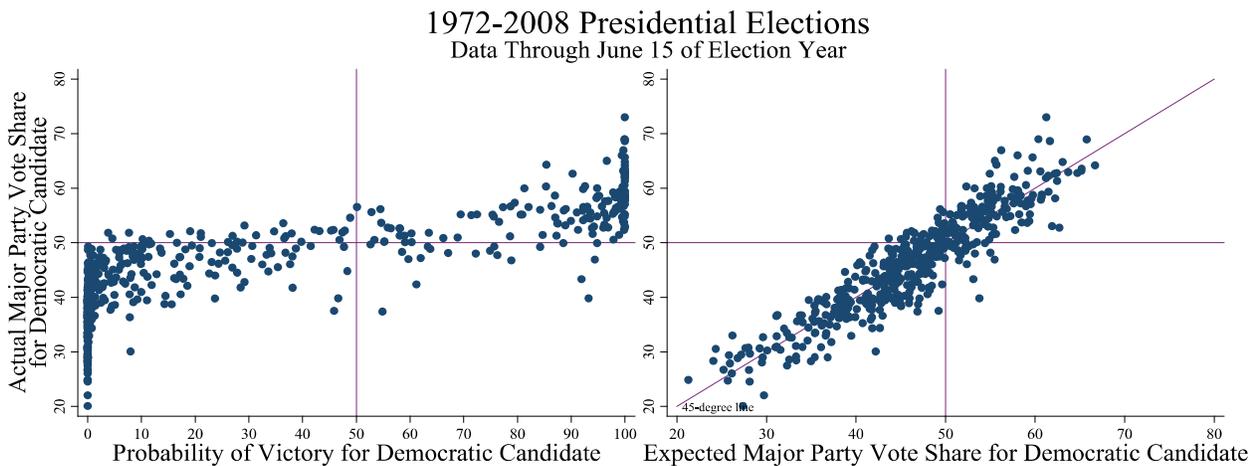


Figure 1 (left), Presidential: Forecasted Probabilities of Victory and Actual Vote Shares

Figure 2 (right), Presidential: Forecasted Vote Shares and Actual Vote Shares

Our linear model for forecasting presidential elections does quite well at forecasting both the expected vote shares of the candidates and at forecasting the binary winners of the elections. Our

¹⁸ Please note that we have dropped Washington DC from our forecasting model for presidential elections; the Democratic candidate has won Washington DC by a landslide in all previous presidential elections.

¹⁹ To compute the out-of-sample forecasts for a given year, we first rerun our regressions using data from every year except the year where we would like to make a forecast. We then use these modified regression results to forecast the election results in the year we would like to predict using the data from that year. This procedure is also used in Campbell 1996, Cuzán and Bundrick 2008, and Lockerbie 2008.

regression has a within-sample mean (median) absolute error of 2.86 (2.38) points and predicts the binary winner in 90.0% of the elections correctly (with a range of 84% to 98% accuracy). The R^2 in our regression of the Democratic vote share on the parameters we consider is 0.841. One can see a plot of how our forecasted vote shares compare to actual vote shares in Figure 2, where more accurate predictions are closer to the 45-degree line. We detail the parameters from the main regressions, both OLS and probit, in Table 1.

The out-of-sample errors investigate the robustness of an elections forecasting model; for out-of-sample forecasts, our model has a mean (median) absolute error of 3.92 (2.97) points and correctly predicts the binary winner in 85.8% of the elections. However, these results are not representative of our model's predictive power because of the treatment of the years 1972 and 1976 in out-of-sample forecasts. For example, in making out-of-sample forecasts for the year 1976, the dummy for the South in 1976 is dropped in the regression that excludes all years except for 1976 since it does not exist outside of 1976. Similarly, the out-of-sample forecasts for the year 1972 are especially inaccurate because we cannot take into account the variable pertaining to Wallace's 1968 run in making out-of-sample forecasts for that year. Thus, we also report here the errors in our out-of-sample forecasts when restricting attention to the years 1980 to 2008. For out-of-sample forecasts in these years, we find that our model would have correctly predicted the binary outcomes in 88.0% of the states with a mean (median) absolute error in our predicted vote shares of 3.62 (3.00) points; these results are probably most typical of the errors we should expect from our forecasting model going forward.

There are two sources of errors to consider when quantifying the efficacy of the model: between-year errors (systematic errors in how popular the parties will be nationwide) and within-year errors (errors in our estimates of the idiosyncratic deviations of the states from the national trends). A random-effects regression on vote share demonstrates a within-year R^2 of 0.792 and a between-year R^2 of 0.935, suggesting that our model is better able to account for the national variations in vote shares than the idiosyncratic deviations of the states from the national trends. This fact is not surprising since some of the major variable categories such as presidential approval ratings and incumbency have no separate identification between the states, whereas some variables that explain state deviations from national trends (such as economic indicators) also correlate with national trends.

Senatorial Results

Figure 3 shows the relationship between our forecasted within-sample probabilities of victory and the actual vote share of the Democratic candidate; this model is able to confidently predict the binary outcomes of many elections with small margins of victory, but the forecasted probabilities of winning tend to be significantly less certain than in our presidential model. We derive our forecasting model by running a regression that excludes the few elections where a third party candidate received more than ten percent of the vote, special elections, and elections in states without a partisan state legislature (and thus consider a total of 565 elections). We find that the mean squared error in our predicted probabilities of winning for within-sample (out-of-sample) forecasts is 0.118 (0.137). If we also use our forecasting model to make forecasts of the Senate elections in which a third party candidate received more than ten percent of the vote, then the mean squared error in our predicted probabilities of winning for within-sample (out-of-sample) forecasts is again 0.118 (0.136), indicating that including elections with major third-party candidates does not hurt our forecasted probabilities of winning.

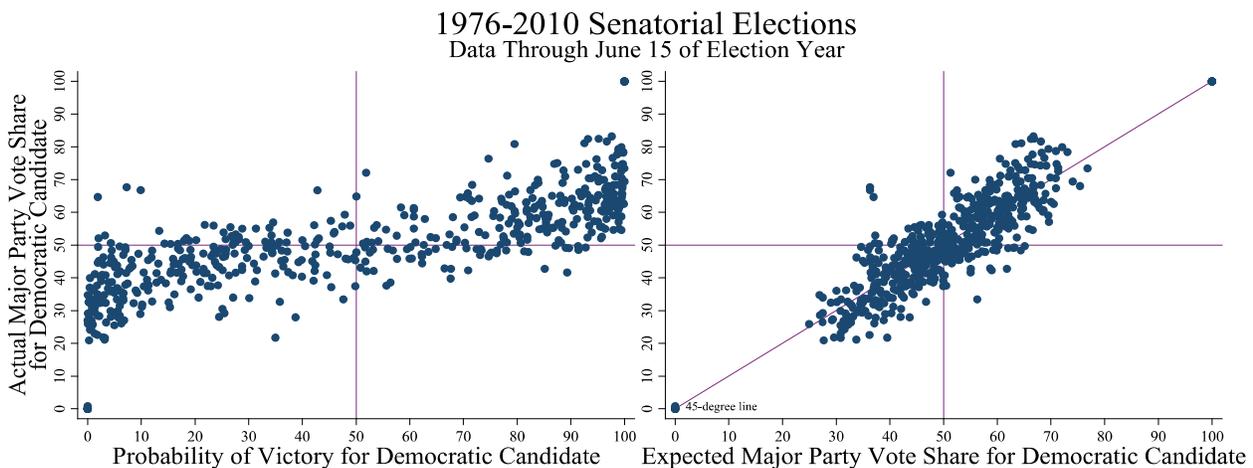


Figure 3 (left), Senatorial: Forecasted Probabilities of Victory and Actual Vote Shares

Figure 4 (right), Senatorial: Forecasted Vote Shares and Actual Vote Shares

Our linear model for forecasting Senate elections does well at forecasting both the expected vote shares of the candidates and the binary winners of the elections. For these elections, our forecasting model has a within-sample mean (median) absolute error of 5.22 (4.37) points and predicts the binary winner in 82.5% of the elections correctly. Following the same procedure as for the presidential elections to generate out-of-sample forecasts results in a mean (median) absolute

error of 5.49 (4.50) points and predicts the binary winner in 82.3% of the elections correctly. The R^2 in our regression of the Democratic vote share on the parameters we consider is 0.713. One can see a plot of how our forecasted vote shares compare to actual vote shares in Figure 4, where more accurate predictions are closer to the 45-degree line. We detail the parameters from the main regressions, both OLS and probit, in Table 2.

While we do not anticipate being able to make accurate forecasts in elections with major third party candidates, here we also report how our forecasting model would perform if we did not restrict attention to elections where the third party candidate received less than ten percent of the vote (and thus consider all 581 Senate elections in this time period with a partisan state legislature that were not special elections). In this case, our forecasting model results in a within-sample mean (median) absolute error of 5.41 (4.43) points and correctly predicts which candidate wins the majority of major party votes in 82.4% of elections. For out-of-sample forecasts, our model results in a mean (median) absolute error of 5.67 (4.63) points and correctly predicts which candidate wins the majority of major party votes in 82.3% of elections. Thus, including elections with major third party candidates slightly increases the average errors in our forecasts. While we are not able to comfortably recreate the forecasts for past special elections and non-partisan legislatures, we are comfortable using this model to make forecasts for these elections moving forward.

As with our presidential forecasting model, there are two main sources of errors in our forecasting model for Senate elections. Some of our errors are systematic errors in our estimates of how popular the parties will be nationwide (between-year errors) and other errors are errors in our estimates of the idiosyncratic deviations of the states from the national trends (within-year errors). If we run a random-effects regression on vote share, we obtain a within-year R^2 of 0.710 and a between-year R^2 of 0.761, indicating that, unlike our presidential model, our forecasting model for Senate elections is able to explain national variations in vote shares roughly as well as it explains idiosyncratic deviations of the states from the national trends. This fact is again not surprising. In our Senate model, almost all of our variables identify idiosyncratic state deviations from the national trends, whereas only two variables (presidential approval ratings and the midterm dummy variable) are the same for all states in a given year. Furthermore, presidential approval ratings are a less significant predictor of vote shares in Senate elections than they are in presidential elections, so this variable will not account for national trends as well in Senate elections as it will in presidential elections.

Gubernatorial Results

Figure 5 shows the relationship between our forecasted within-sample probabilities of victory and the actual vote share of the Democratic candidate. This model is more conservative in its forecasts of the probabilities of winning in tight races than either our models for the presidency or for Senate races. We also report the within-sample and out-of-sample errors from our probit model for forecasting probabilities of victory. We derive our forecasting model for gubernatorial elections by excluding the few elections where a third party candidate received more than ten percent of the vote, the few elections that took place on an odd year, and the few elections without a partisan state legislature (and thus consider a total of 378 elections). We find that the mean squared error in our predicted probabilities of winning for within-sample (out-of-sample) forecasts is 0.133 (0.154) if we restrict attention to elections on even years where the third party candidate received less than ten percent of the vote. If we also use our forecasting model to make forecasts of all elections on even years (including those where a third party candidate received more than ten percent of the vote), then the mean squared error in our predicted probabilities of winning for within-sample (out-of-sample) forecasts is 0.140 (0.159).

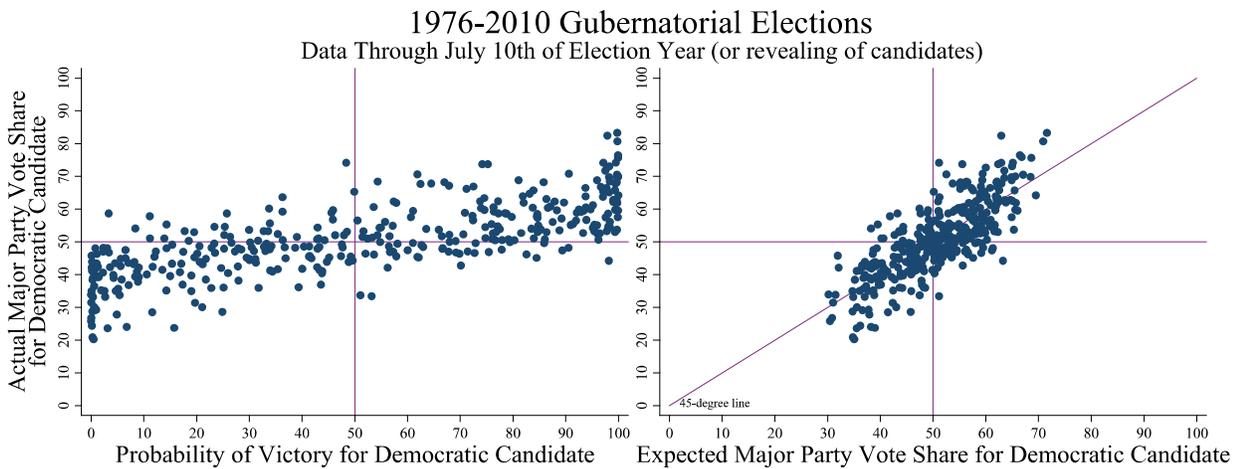


Figure 5 (left), Gubernatorial: Forecasted Probabilities of Victory and Actual Vote Shares

Figure 6 (right), Gubernatorial: Forecasted Vote Shares and Actual Vote Shares

Our linear model for forecasting gubernatorial elections also does well at forecasting both the expected vote shares of the candidates and the binary winners of the elections. For these elections, our forecasting model has a within-sample mean (median) absolute error of 5.38 (4.38) points and predicts the binary winner in 79.1% of the elections correctly. Following the same procedure as for the presidential elections to generate out-of-sample forecasts results in a mean

(median) absolute error of 5.71 (4.68) points and also predicts the binary winner in 79.1% of the elections correctly. The R^2 in our regression of the Democratic vote share on the parameters we consider is 0.619. One can see a plot of how our forecasted vote shares compare to actual vote shares in Figure 6, where more accurate predictions are closer to the 45-degree line. We detail the parameters from the main regressions, both OLS and probit, in Table 3.

While we do not anticipate being able to make accurate forecasts in elections with major third party candidates, here we also report how our forecasting model would perform if we did not restrict attention to elections where the third party candidate receives less than ten percent of the vote (for all 424 elections with a partisan state legislature that took place on an even year). In this case, our forecasting model results in a within-sample mean (median) absolute error of 5.62 (4.52) points and correctly predicts which candidate wins the majority of major party votes in 78.8% of elections. For out-of-sample forecasts, our model results in a mean (median) absolute error of 5.93 (4.81) points and correctly predicts which candidate wins the majority of major party votes in 78.5% of elections. Thus including elections with major third party candidates increases the average errors in our forecasts by about 0.2 points.

We now give a sense of how well our model accounts for the systematic errors in our estimates of how popular the parties will be nationwide (between-year errors) and errors in our estimates of the idiosyncratic deviations of the states from the national trends (within-year errors). A random-effects regression on vote share results in a within-year R^2 of 0.579 and a between-year R^2 of 0.909. These results suggest that, like the presidential model, our gubernatorial model is better able to account for nationwide trends than idiosyncratic deviations of the states from the national trends. However, the reason for this is different for our gubernatorial model than it is for our presidential model. In our presidential model, we included several highly statistically significant variables that were the same for all states in a given year and thus could only account for national trends. For gubernatorial elections, the variables that account for national trends are less significant than they are for presidential elections, but there is little in the way of between-year movements to identify as the elections are much more independent than the presidential or senatorial elections.

Discussion

This paper serves two purposes: accurate forecasting and dissecting key categories of fundamental political information across different types of elections. The models in this paper represent a significant step forward in early cycle forecasting for presidential, senatorial, and gubernatorial elections. The detailed results in the previous sections catalog the relationship between key fundamental categories, a favorite discussion point of academics and pundits, with more detail and precision than any previous literature.

The presidential model contains several new ideas that enable us to make substantially more accurate forecasts than existing forecasting models. We have treated information about previous elections differently than existing models by appropriately adjusting for cases in which third party candidates would throw off our estimates of the significance of previous elections. We have also used new measures of state ideology by considering changes in the composition of the Lower House of the state legislature and American Conservative Union rankings of the senators adjusted for average rankings in the year. Our forecasting model has also treated information about incumbency and the length of time that the incumbent presidential party has held the White House differently than existing models by using dummy variables for both the incumbent president's party and the penalty for having been in office for at least eight years. We have incorporated economic variables differently by excluding national economic variables that would significantly increase the out-of-sample errors in our regressions, and instead focusing on nominal state income growth. And we have also made other minor changes such as including regional home variables and slightly different treatments of home states and other regional dummy variables. Combining all these ideas results in a model with out-of-sample forecasting errors that are substantially lower than any existing models for making forecasts of the Electoral College before the election even though our method is unique in that it does not require data from pre-election polls on voting intentions and it can be used to make forecasts as early as June.

Our senatorial model also contains several new ideas that enable us to make substantially more accurate forecasts than existing forecasting models. We have accounted for economic performance by including measures of nominal state personal income growth that are statistically significant predictors of vote shares. Our model corrects for circumstances under which the results of Senate elections that took place six years ago would be unrepresentative of future election

outcomes by including a variable that notes if an elected senator ran unopposed by a major party candidate six years ago. We have treated biographical information about the candidates more scientifically by precisely determining the average benefits to various types of political experience that a candidate may have had as well as considering a wider variety of previous experiences a candidate may have had. And we have treated the ideology of an incumbent senator's voting record differently by only considering this as a factor if the incumbent senator is seeking reelection. As a result we are able to obtain errors in our forecasting model that are lower than those reported in the best existing model for forecasting Senate elections at the state level (Klarner 2008) in spite of the fact that our model is the first model for forecasting the results of Senate elections in different states that does not make use of pre-election polls on voting intentions.

Finally, the gubernatorial model presented here represents the only fundamental model we are aware of that can be used to make forecasts of gubernatorial elections with data available before the election. While we have not used any data on pre-election polls on voting intentions in our forecasting model, we are still able to make reasonably accurate forecasts of gubernatorial elections, and our forecasting model for gubernatorial elections is only slightly less accurate than our forecasting model for Senate elections.

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Table 1: Presidential Forecasting Model: $Dem = \alpha + (PresApp) + (IncParty + IncParty8) + \left(\frac{StVote + StVote2}{Wal + And + Per}\right) + (StInc) + (ACU + \Delta Leg) + (PresHome + PresHome2 + PresRegHome) + (South76)$

Name	Meaning	E[vote]	Prob[vote]
Dem	Percent of Major Party Vote for Dem in State (or dummy variable indicating if Dem won)		
Presidential Approval	(President's Approval Rating in mid June – 50)*	0.403* (0.019)	0.147* (0.016)
Incumbent Party	Incumbent Party 1 if Incumbent Democrat President, -1 if Incumbent Republican President	2.936* (0.249)	0.929* (0.175)
Incumbent Party (8)	1 if Dem President for at least 8 years -1 if Rep President for at least 8 years, 0 otherwise	-1.611* (0.394)	-0.402 (0.231)
State Vote Deviation	State Vote in Presidential Election 4 Years Ago – National Vote	0.681* (0.039)	0.209* (0.030)
State Vote Deviation (2)	State Vote in Presidential Election 8 Years Ago – National Vote	0.112* (0.036)	0.071* (0.022)
Wallace	Wallace's Vote Share in State in 1968 if Southern State and year is 1972	-0.208* (0.033)	
Anderson	Anderson's Vote Share in State in 1980 – National Vote if year is 1984	0.539* (0.153)	0.010 (0.100)
Perot	Perot's Vote Share in State in 1996 – National Vote if year is 2000	-0.755* (0.240)	-0.006 (0.142)
State Income	(9 th Qrt to 13 th Qrt % Change in Nominal State Income)* Presidential Incumbent Party	0.258* (0.042)	0.179* (0.034)
ACU	Sum of ACU Rankings of Senators – Average Sum of ACU Rankings of Senators in Year	-0.018* (0.004)	-0.005* (0.002)
Δ State Leg	Change in %Dems in Lower House of Legislature after most recent state legislative elections	0.086* (0.028)	0.049* (0.015)
Home State	1 if Dem's home state, -1 if Rep's home state, 0 if other or state has pop > 10 mil	5.112* (1.123)	1.828* (0.683)
Previous Home State	1 if Dem's home state 4 years ago, -1 if Rep's home state 4 years ago, 0 if other or state pop > 10 mil	-2.701* (1.132)	-1.081 (0.708)
Home Region	1 if state is in Dem's home region, -1 if state is in Rep's home region, 0 otherwise	0.688* (0.283)	0.215 (0.176)
South 76	1 if Southern State and year is 1976	13.468* (1.088)	4.978* (0.734)
Constant	Constant	47.129* (0.207)	-1.041* (0.139)

Note: (Standard errors are shown in parentheses) * denotes statistical significance at the 5% level. Observations: 500. R²: 0.841 and Adj R²: 0.836. Those variables dropped from the probit lacked any identification.

Table 2: Senatorial Forecast: $Dem = \alpha + (PresApp) + (IncParty + IncParty84 + IncPresMidterm) + (PresVote + SenVote + UnOpp) + (StInc) + (ACU + Leg) + (Gov + House + Bus + StateLeg + PresCab) + (Mayor + LtGov + StateOff + LocalOff)$

Name	Meaning	E[vote]	Prob[vote]
Dem	Percent of Major Party Vote for Dem in State (or dummy variable indicating if Dem won)		
Presidential Approval	(President's Approval Rating in mid June - 50)*	0.131* (0.027)	0.018* (0.006)
Incumbent Senator	Incumbent President's Party 1 if Incumbent Democrat Running, -1 if Incumbent Republican Running, 0 otherwise	8.803* (0.879)	0.839* (0.200)
Incumbent Senator 84(+)	Incumbent Senator if year is 1984 or Later, 0 otherwise	4.015* (0.858)	0.615* (0.189)
Midterm	1 if Dem President and Midterm Election, -1 if Rep President and Midterm Election, 0 otherwise	-2.787* (0.460)	-0.491* (0.110)
Last Pres St Vote Dev	State Vote in Last Presidential Election – National Vote	0.343* (0.056)	0.059* (0.014)
Last Sen St Vote Dev	State Vote in Senate Election 6 Years Ago – National Vote	0.112* (0.035)	0.018* (0.009)
Unopposed	1 if Dem ran Unopposed 6 years ago, -1 if Rep ran Unopposed 6 years ago, 0 Otherwise	-5.028* (2.303)	-1.105* (0.554)
State Income	(9 th Qrt to 13 th Qrt % Change in Nominal State Income)* Presidential Incumbent Party	0.221* (0.069)	0.047* (0.016)
ACU	Rep American Conservative Union Rankings – 74 if Incumbent Rep is running, 0 otherwise	0.086* (0.022)	0.009 (0.005)
State Leg	Percentage of Democrats in Lower House of State Legislature	0.082* (0.023)	0.005 (0.005)
Governor	1 if Dem's Last Job was Senator, -1 if Rep's Last Job was Senator, 0 if neither or both	10.847* (1.373)	1.129* (0.294)
House	1 if Dem's Last Job was Congressman, -1 if Rep's Last Job was Congressman, 0 if neither or both	8.044* (0.795)	0.775* (0.181)
Business	1 if Dem's Last Job was Business Exec, -1 if Rep's Last Job was Business Exec, 0 if neither or both	5.853* (1.171)	0.153 (0.287)
State Leg	1 if Dem's Last Job was State Legislator, -1 if Rep's Last Job was State Legislator, 0 if neither or both	4.198* (1.005)	0.177 (0.248)
Pres. Cabinet	1 if Dem's Last Job was in Pres Cabinet, -1 if Rep's Last Job was in Pres Cabinet, 0 if neither or both	6.942* (1.485)	0.701* (0.312)
Mayor	1 if Dem's Last Job was Mayor, -1 if Rep's Last Job was Mayor, 0 if neither or both	6.905* (1.854)	0.839* (0.366)
Lt. Governor	1 if Dem's Last Job was Lt Governor, -1 if Rep's Last Job was Lt Governor, 0 if neither or both	6.864* (1.929)	0.348 (0.467)
Statewide	1 if Dem's Last was other State Office, -1 if Rep's Last Job was other State Office, 0 if neither or both	7.559* (1.085)	0.712* (0.234)
Local Office	1 if Dem's Last was other Local Office, -1 if Rep's Last Job was other Local Office, 0 if neither or both	7.530* (1.487)	0.896* (0.315)
Constant	Constant	46.438* (1.387)	-0.185 (0.316)

Note: (Standard errors are shown in parentheses) * denotes statistical significance at the 5% level.

Observations in regression: 548 (We exclude special elections, elections without a partisan state legislature, and elections in which a third party candidate received more than ten percent of the vote from the main regression). R^2 : 0.713 and Adj R^2 : 0.702.

Table 3: Gubernatorial Forecasting Model: $Dem = \alpha + (PresApp) + (IncParty + IncParty92 + IncPresMidterm) + (NatinalGDP) + (Leg) + (Midwest + South80) + (Sen + House + StateOff + Bus + StateLeg + PresCab + LocalOff + Mayor + LtGov + NonIncGov)$

Name	Meaning	E[vote]	Prob[vote]
Dem	Percent of Major Party Vote for Dem in State (or if Dem won)		
Presidential Approval	(President's Approval Rating in mid March – 50)* Incumbent President's Party	0.101* (0.031)	0.021* (0.007)
Incumbent Governor	1 if Incumbent Democrat Running, -1 if Incumbent Republican Running, 0 otherwise	11.073* (0.881)	2.248* (0.353)
Incumbent Gov 92(+)	Incumbent Senator if year is 1992 or Later, 0 otherwise	3.341* (0.971)	0.590* (0.238)
Midterm	1 if Dem President and Midterm Election, -1 if Rep President and Midterm Election, 0 otherwise	-2.598* (0.500)	-0.300* (0.113)
GDP	(2 nd Quarter % Change in National Real GDP – 3.3)* Incumbent President's Party	0.199* (0.086)	0.036 (0.019)
State Leg	Percentage of Democrats in Lower House of State Legislature	0.122* (0.023)	0.014* (0.005)
Midwest	1 if Midwestern State	-2.278* (0.877)	-0.445* (0.200)
South 80(-)	1 if Southern State and 1980 or earlier	4.894* (2.344)	-0.390 (0.485)
Senator Experience	1 if Dem's Last Job was Senator, -1 if Rep's Last Job was Senator, 0 if neither or both	9.401* (2.783)	2.230* (0.689)
House Experience	1 if Dem's Last Job was Congressman, -1 if Rep's Last Job was Congressman, 0 if neither or both	7.229* (1.268)	1.922* (0.383)
Business Experience	1 if Dem's Last Job was Business Exec, -1 if Rep's Last Job was Business Exec, 0 if neither or both	6.854* (1.160)	1.836* (0.370)
State Leg Experience	1 if Dem's Last Job was State Legislator, -1 if Rep's Last Job was State Legislator, 0 if neither or both	4.433* (1.069)	1.489* (0.364)
Pres Cabinet Experience	1 if Dem's Last Job was in Pres Cabinet, -1 if Rep's Last Job was in Pres Cabinet, 0 if neither or both	9.436* (1.783)	2.372* (0.458)
Mayor Experience	1 if Dem's Last Job was Mayor, -1 if Rep's Last Job was Mayor, 0 if neither or both	6.575* (1.496)	1.463* (0.42)
Lt Governor Experience	1 if Dem's Last Job was Lt Governor, -1 if Rep's Last Job was Lt Governor, 0 if neither or both	4.908* (1.244)	1.309* (0.370)
Governor Experience	1 if Dem's Last was non-inc Governor, -1 if Rep's Last Job was non-inc Governor, 0 if neither or both	5.936* (1.866)	1.966* (0.495)
Statewide Experience	1 if Dem's Last was other State Office, -1 if Rep's Last Job was other State Office, 0 if neither or both	7.040* (1.062)	1.851* (0.351)
Local Office Experience	1 if Dem's Last was other Local Office, -1 if Rep's Last Job was other Local Office, 0 if neither or both	5.187* (1.502)	1.907* (0.422)
Constant	Constant	43.975* (1.336)	-0.651* (0.322)

Note: (Standard errors are shown in parentheses) * denotes statistical significance at the 5% level. Observations in regression: 378 (We exclude elections that took place on an odd year, elections without a partisan state legislature, and elections in which a third party candidate received more than ten percent of the vote from the main regression. However, we do also illustrate how this method would have performed at forecasting elections in which the third party candidate received more than ten percent of the vote). R²: 0.619 and Adj R²: 0.600.

Supplementary Appendix

Table A1: This table illustrates that Perot's vote share in 1992, a home state dummy variable for large states, and unemployment data, are not statistically significant within sample in the presidential forecasting model: $Dem = \alpha + (PresApp) + (IncParty + IncParty8) + (StVote + StVote2 + Wal + And + Per92 + Per96) + (StInc + StUnp) + (ACU + \Delta Leg) + (PresHome + PresHome2 + PresHomeBig + PresRegHome) + (South76)$

Name	Meaning	E[vote]
Dem	Percent of Major Party Vote for Dem in State	
Presidential Approval	(President's Approval Rating in mid June – 50)*	0.412* (0.019)
Incumbent Party	Incumbent Party 1 if Incumbent Democrat President, -1 if Incumbent Republican President	2.969* (0.250)
Incumbent Party (8)	1 if Dem President for at least 8 years, -1 if Rep President for at least 8 years, 0 otherwise	-1.430* (0.407)
State Vote Deviation	State Vote in Presidential Election 4 Years Ago – National Vote	0.690* (0.039)
State Vote Deviation (2)	State Vote in Presidential Election 8 Years Ago – National Vote	0.112* (0.036)
Wallace	Wallace's Vote Share in State in 1968 if Southern State and year is 1972, 0 otherwise	-0.216* (0.033)
Anderson	Anderson's Vote Share in State in 1980 minus National Vote if year is 1984, 0 otherwise	0.493* (0.155)
Perot 92	Perot's Vote Share in State in 1992 minus National Vote if year is 1996, 0 otherwise	-0.007 (0.100)
Perot 96	Perot's Vote Share in State in 1996 minus National Vote if year is 2000, 0 otherwise	-0.739* (0.240)
State Income	(9 th Qrt to 13 th Qrt % Change in Nominal State Income)* Presidential Incumbent Party	0.258* (0.042)
State Unemp	(June Unemployment Rate in State – 6.2)* Presidential Incumbent Party	0.179 (0.099)
ACU	Sum of ACU Rankings of Senators – Average Sum of ACU Rankings of Senators in Year	-0.018* (0.004)
Δ State Leg	Change in %Dems in Lower House of Legislature after most recent state legislative elections	0.082* (0.028)
Home State	1 if Dem's home state, -1 if Rep's home state, 0 if other or state has pop > 10 mil	5.037* (1.128)
Previous Home State	1 if Dem's home state 4 years ago, -1 if Rep's home state 4 years ago, 0 if other or state pop > 10 mil	-2.754* (1.133)
Large Home State	1 if Dem's home state, -1 if Rep's home state, 0 if other or state has pop < 10 mil	0.002 (1.345)
Home Region	1 if state is in Dem's home region, -1 if state is in Rep's home region, 0 otherwise	0.617* (0.292)
South 76	1 if Southern State and year is 1976, 0 otherwise	13.779* (1.102)
Constant	Constant	47.209* (0.213)

Note: (Standard errors are shown in parentheses) * denotes statistical significance at the 5% level.

Table A2: This table illustrates that variables representing whether an incumbent senator was running for reelection after 1992 or 2000 are not significant: $Dem = \alpha + (PresApp) + (IncParty + IncParty84 + IncParty92 + IncParty00 + IncPresMidterm) + (PresVote + SenVote + UnOpp) + (StInc) + (RepACU + Leg) + (Gov + House + Bus + StateLeg + PresCab) + (Mayor + LtGov + StateOff + LocalOff)$

Name	Meaning	E[vote]	E[vote]
Dem	Percent of Major Party Vote for Dem in State		
Presidential Approval	(President's Approval Rating in mid June - 50)*	0.131*	0.132*
Incumbent Senator	Incumbent President's Party	(0.027)	(0.027)
Incumbent Senator 84(+)	1 if Incumbent Democrat Running, -1 if Incumbent Republican Running, 0 otherwise	8.804*	8.893*
Incumbent Senator 92(+)	Incumbent Senator if year is 1984 or Later, 0 otherwise	(0.88)	(0.882)
Incumbent Senator 00(+)	Incumbent Senator if year is 1992 or Later, 0 otherwise	3.998*	3.679*
Midterm	Incumbent Senator if year is 2000 or Later, 0 otherwise	(1.034)	(0.911)
Last Pres St Vote Dev	1 if Dem President and Midterm Election, -1 if Rep President and Midterm Election, 0 otherwise	0.027	0.890
Last Sen St Vote Dev	1 if Dem ran Unopposed 6 years ago, -1 if Rep ran Unopposed 6 years ago, 0 Otherwise	(0.871)	(0.813)
Unopposed	2.786* (9 th Qrt to 13 th Qrt % Change in Nominal State Income)*	-2.786*	-2.774*
State Income	Presidential Incumbent Party	(0.460)	(0.460)
ACU	Rep American Conservative Union Rankings – 74 if Incumbent Rep is running, 0 otherwise	0.343*	0.338*
State Leg	Percentage of Democrats in Lower House of State Legislature	(0.056)	(0.056)
Governor Experience House	State Vote in Senate Election 6 Years Ago – National Vote	0.112*	0.107*
Governor Experience Business	1 if Dem ran Unopposed 6 years ago, -1 if Rep ran Unopposed 6 years ago, 0 Otherwise	(0.035)	(0.036)
Governor Experience State Leg	(9 th Qrt to 13 th Qrt % Change in Nominal State Income)*	-5.028*	-4.915*
Governor Experience Pres Cabinet	Presidential Incumbent Party	(2.306)	(2.305)
Governor Experience Mayor	Rep American Conservative Union Rankings – 74 if Incumbent Rep is running, 0 otherwise	0.221*	0.224*
Lt Governor Experience Statewide	Percentage of Democrats in Lower House of State Legislature	(0.070)	(0.069)
Lt Governor Experience Local Office	1 if Dem's Last Job was Senator, -1 if Rep's Last Job was Senator, 0 if neither or both	0.086*	0.089*
Statewide Experience	1 if Dem's Last Job was Congressman, -1 if Rep's Last Job was Congressman, 0 if neither or both	(0.023)	(0.022)
Local Office Experience	1 if Dem's Last Job was Business Exec, -1 if Rep's Last Job was Business Exec, 0 if neither or both	0.082*	0.084*
Constant	1 if Dem's Last Job was State Legislator, -1 if Rep's Last Job was State Legislator, 0 if neither or both	(0.023)	(0.023)
	1 if Dem's Last Job was in Pres Cabinet, -1 if Rep's Last Job was in Pres Cabinet, 0 if neither or both	10.846*	10.916*
	1 if Dem's Last Job was Mayor, -1 if Rep's Last Job was Mayor, 0 if neither or both	(1.375)	(1.374)
	1 if Dem's Last Job was Lt Governor, -1 if Rep's Last Job was Lt Governor, 0 if neither or both	8.044*	8.119*
	1 if Dem's Last was other State Office, -1 if Rep's Last Job was other State Office, 0 if neither or both	(0.796)	(0.798)
	1 if Dem's Last was other Local Office, -1 if Rep's Last Job was other Local Office, 0 if neither or both	5.856*	6.027*
	Constant	(1.177)	(1.181)
	Constant	4.202*	4.371*
	Constant	(1.012)	(1.017)
	Constant	6.943*	6.991*
	Constant	(1.487)	(1.485)
	Constant	6.904*	6.997*
	Constant	(1.857)	(1.856)
	Constant	6.862*	6.770*
	Constant	(1.932)	(1.930)
	Constant	7.562*	7.744*
	Constant	(1.092)	(1.098)
	Constant	7.531*	7.673*
	Constant	(1.489)	(1.492)
	Constant	46.435*	46.311*
	Constant	(1.392)	(1.391)

Note: (Standard errors are shown in parentheses) * denotes statistical significance at the 5% level.

Table A3: This table illustrates that a variables representing the ideology of an incumbent Democrat’s voting record is not statistically significant in Senate races: $Dem = \alpha + (PresApp) + (IncParty + IncParty84 + IncPresMidterm) + (PresVote + SenVote + UnOpp) + (StInc) + (RepACU + DemACU + Leg) + (Gov + House + Bus + StateLeg + PresCab) + (Mayor + LtGov + StateOff + LocalOff)$

Name	Meaning	E[vote]
Dem	Percent of Major Party Vote for Dem in State	
Presidential Approval	(President’s Approval Rating in mid June - 50)*	0.133* (0.027)
Incumbent Senator	1 if Incumbent Democrat Running, -1 if Incumbent Republican Running, 0 otherwise	8.803* (0.881)
Incumbent Senator 84(+)	Incumbent Senator if year is 1984 or Later, 0 otherwise	4.051* (0.861)
Midterm	1 if Dem President and Midterm Election, -1 if Rep President and Midterm Election, 0 otherwise	-2.858* (0.462)
Last Pres St Vote Dev	State Vote in Last Presidential Election – National Vote	0.340* (0.059)
Last Sen St Vote Dev	State Vote in Senate Election 6 Years Ago – National Vote	0.109* (0.035)
Unopposed	1 if Dem ran Unopposed 6 years ago, -1 if Rep ran Unopposed 6 years ago, 0 Otherwise	-4.906* (2.308)
State Income	(9 th Qrt to 13 th Qrt % Change in Nominal State Income)* Presidential Incumbent Party	0.223* (0.069)
Rep ACU	Rep American Conservative Union Rankings – 74 if Incumbent Rep is running, 0 otherwise	0.086* (0.022)
Dem ACU	Dem American Conservative Union Rankings – 19 if Incumbent Dem is running, 0 otherwise	-0.011 (0.033)
State Leg	Percentage of Democrats in Lower House of State Legislature	0.084* (0.024)
Governor Experience	1 if Dem’s Last Job was Senator, -1 if Rep’s Last Job was Senator, 0 if neither or both	10.851* (1.372)
House Experience	1 if Dem’s Last Job was Congressman, -1 if Rep’s Last Job was Congressman, 0 if neither or both	8.049* (0.795)
Business Experience	1 if Dem’s Last Job was Business Exec, -1 if Rep’s Last Job was Business Exec, 0 if neither or both	5.893* (1.174)
State Leg Experience	1 if Dem’s Last Job was State Legislator, -1 if Rep’s Last Job was State Legislator, 0 if neither or both	4.006* (1.01)
Pres Cabinet Experience	1 if Dem’s Last Job was in Pres Cabinet, -1 if Rep’s Last Job was in Pres Cabinet, 0 if neither or both	6.946* (1.484)
Mayor Experience	1 if Dem’s Last Job was Mayor, -1 if Rep’s Last Job was Mayor, 0 if neither or both	6.947* (1.855)
Lt Governor Experience	1 if Dem’s Last Job was Lt Governor, -1 if Rep’s Last Job was Lt Governor, 0 if neither or both	6.892* (1.928)
Statewide Experience	1 if Dem’s Last was other State Office, -1 if Rep’s Last Job was other State Office, 0 if neither or both	7.574* (1.085)
Local Office Experience	1 if Dem’s Last was other Local Office, -1 if Rep’s Last Job was other Local Office, 0 if neither or both	7.563* (1.488)
Constant	Constant	46.353* (1.425)

Note: (Standard errors are shown in parentheses) * denotes statistical significance at the 5% level.

Table A4: This table illustrates that variables representing whether an incumbent governor was running for reelection after 1984 or 2000 are not significant: $Dem = \alpha + (PresApp) + (IncParty + IncParty84 + IncParty92 + IncParty00 + IncPresMidterm) + (NatalGDP) + (Leg) + (Midwest + South80) + (Sen + House + StateOff + Bus + StateLeg + PresCab + LocalOff + Mayor + LtGov + NonIncGov)$

Name	Meaning	E[vote]	E[vote]
Dem	Percent of Major Party Vote for Dem in State		
Presidential Approval	(President's Approval Rating in mid March - 50)* Incumbent President's Party	0.102* (0.031)	0.101* (0.031)
Incumbent Governor	1 if Incumbent Democrat Running, -1 if Incumbent Republican Running, 0 otherwise	10.616* (1.096)	11.083* (0.883)
Incumbent Gov 84(+)	Incumbent Senator if year is 1984 or Later, 0 otherwise	0.967 (1.381)	
Incumbent Gov 92(+)	Incumbent Senator if year is 1992 or Later, 0 otherwise	2.830* (1.214)	3.189* (1.228)
Incumbent Gov 00(+)	Incumbent Senator if year is 2000 or Later, 0 otherwise		0.277 (1.371)
Midterm	1 if Dem President and Midterm Election, -1 if Rep President and Midterm Election, 0 otherwise	-2.314* (0.501)	-2.606* (0.502)
GDP	(2 nd Quarter % Change in National Real GDP - 3.3)* Incumbent President's Party	0.196* (0.086)	0.200* (0.086)
State Leg	Percentage of Democrats in Lower House of State Legislature	0.122* (0.023)	0.122* (0.023)
Midwest	1 if Midwestern State, 0 otherwise	-2.314* (0.879)	-2.297* (0.883)
South 80(-)	1 if Southern State and 1980 or earlier, 0 otherwise	5.062* (2.358)	4.892* (2.347)
Senator Experience	1 if Dem's Last Job was Senator, -1 if Rep's Last Job was Senator, 0 if neither or both	9.410* (2.758)	9.412* (2.788)
House Experience	1 if Dem's Last Job was Congressman, -1 if Rep's Last Job was Congressman, 0 if neither or both	7.187* (1.271)	7.255* (1.276)
Business Experience	1 if Dem's Last Job was Business Exec, -1 if Rep's Last Job was Business Exec, 0 if neither or both	6.865* (1.161)	6.876* (1.167)
State Leg Experience	1 if Dem's Last Job was State Legislator, -1 if Rep's Last Job was State Legislator, 0 if neither or both	4.431* (1.069)	4.453* (1.075)
Pres Cabinet Experience	1 if Dem's Last Job was in Pres Cabinet, -1 if Rep's Last Job was in Pres Cabinet, 0 if neither or both	9.469* (1.784)	9.478* (1.797)
Mayor Experience	1 if Dem's Last Job was Mayor, -1 if Rep's Last Job was Mayor, 0 if neither or both	6.549* (1.498)	6.593* (1.501)
Lt Governor Experience	1 if Dem's Last Job was Lt Governor, -1 if Rep's Last Job was Lt Governor, 0 if neither or both	4.865* (1.246)	4.925* (1.248)
Governor Experience	1 if Dem's Last was non-inc Governor, -1 if Rep's Last Job was non-inc Governor, 0 if neither or both	5.895* (1.868)	5.947* (1.869)
Statewide Experience	1 if Dem's Last was other State Office, -1 if Rep's Last Job was other State Office, 0 if neither or both	7.022* (1.063)	7.050* (1.065)
Local Office Experience	1 if Dem's Last was other Local Office, -1 if Rep's Last Job was other Local Office, 0 if neither or both	5.248* (1.505)	5.206* (1.507)
Constant	Constant	44.022* (1.338)	43.974* (1.337)

Note: (Standard errors are shown in parentheses) * denotes statistical significance at the 5% level.

Table A5: This table illustrates that past election results and state income growth are not statistically significant within sample in the gubernatorial model: $Dem = \alpha + (PresApp) + (IncParty + IncParty92 + IncPresMidterm) + (NationalGDP + StInc) + (Leg) + (Midwest + South80) + \left(\begin{matrix} Sen + House + StateOff + Bus + StateLeg + \\ PresCab + LocalOff + Mayor + LtGov + NonIncGov \end{matrix} \right) + (PresVote + GubVote)$

Name	Meaning	E[vote]
Dem	Percent of Major Party Vote for Dem in State	
Presidential Approval	(President's Approval Rating in mid March - 50)*	0.100* (0.031)
Incumbent Governor	1 if Incumbent Democrat Running, -1 if Incumbent Republican Running, 0 otherwise	11.314* (0.898)
Incumbent Gov 92(+)	Incumbent Senator if year is 1992 or Later, 0 otherwise	3.272* (0.980)
Midterm	1 if Dem President and Midterm Election, -1 if Rep President and Midterm Election, 0 otherwise	-2.598* (0.504)
GDP	(2 nd Quarter % Change in National Real GDP - 3.3)*	0.187* (0.088)
State Income	(2 nd Quarter % Change in Nominal State Income - %Change in National Income)* Incumbent Gov Party	0.495 (0.412)
State Leg	Percentage of Democrats in Lower House of State Legislature	0.111* (0.029)
Midwest	1 if Midwestern State, 0 otherwise	-2.451* (0.904)
South 80(-)	1 if Southern State and 1980 or earlier, 0 otherwise	5.210* (2.360)
Senator Experience	1 if Dem's Last Job was Senator, -1 if Rep's Last Job was Senator, 0 if neither or both	9.130* (2.804)
House Experience	1 if Dem's Last Job was Congressman, -1 if Rep's Last Job was Congressman, 0 if neither or both	7.165* (1.273)
Business Experience	1 if Dem's Last Job was Business Exec, -1 if Rep's Last Job was Business Exec, 0 if neither or both	6.996* (1.166)
State Leg Experience	1 if Dem's Last Job was State Legislator, -1 if Rep's Last Job was State Legislator, 0 if neither or both	4.433* (1.073)
Pres Cabinet Experience	1 if Dem's Last Job was in Pres Cabinet, -1 if Rep's Last Job was in Pres Cabinet, 0 if neither or both	9.323* (1.793)
Mayor Experience	1 if Dem's Last Job was Mayor, -1 if Rep's Last Job was Mayor, 0 if neither or both	6.432* (1.535)
Lt Governor Experience	1 if Dem's Last Job was Lt Governor, -1 if Rep's Last Job was Lt Governor, 0 if neither or both	5.207* (1.263)
Governor Experience	1 if Dem's Last was non-inc Governor, -1 if Rep's Last Job was non-inc Governor, 0 if neither or both	6.111* (1.876)
Statewide Experience	1 if Dem's Last was other State Office, -1 if Rep's Last Job was other State Office, 0 if neither or both	7.073* (1.071)
Local Office Experience	1 if Dem's Last was other Local Office, -1 if Rep's Last Job was other Local Office, 0 if neither or both	5.211* (1.515)
Last Pres St Vote Dev	State Vote in Last Presidential Election - National Vote	0.052 (0.066)
Last Gov St Vote Dev	State Vote in Gubernatorial Election 4 Years Ago - National Vote	-0.051 (0.041)
Constant	Constant	44.692* (1.764)

Note: (Standard errors are shown in parentheses) * denotes statistical significance at the 5% level

Appendix 1: Third Parties

In the 1968 presidential election George Wallace is widely thought to have taken more votes from the Republican candidate Richard Nixon than he did from the Democratic candidate Hubert Humphrey (Kiewiet 1979; Mayer 2002). However, Wallace had a different impact on different states. While the vast majority of Wallace supporters in the South preferred Nixon over Humphrey, roughly equal percentages of Wallace supporters preferred each of the major party candidates in states in other regions (Mayer 2002). Thus, we expect the fraction of the major party vote received by each candidate in the 1968 election to be unrepresentative of the fraction of the major party vote each candidate would receive in the 1972 election in states in the South but not for other states. To take into account how Wallace would impact our forecasting model for the Electoral College, we therefore include a variable that is defined to be the percentage of the vote received by George Wallace in the state in the 1968 presidential election if the state is a Southern state and the year is 1972.

For the other third party presidential candidates we consider, we have no reason to believe that voters who voted for the third party candidate in one state would have preferred one major party candidate over the other with greater frequency than voters who voted for the third party candidate in other states. However, if voters who voted for that third party tended to prefer one major party candidate over the other, then those third party votes will distort the vote share for those years. For this reason, we include a variable for 2000 that is the percentage of the vote received by Ross Perot in the state in the 1996 presidential election minus his national average in 1996. We include the same variable for John Anderson in 1984 for his 1980 challenge.

We also investigated whether including a similar such variable for the fraction of the vote received by Perot in the 1992 presidential election would improve the fit of the model, but found that including such a variable was not statistically significant.²¹ This may be a reflection of the fact that there is mixed evidence about whether Ross Perot took more votes from the Democratic candidate Bill Clinton or the Republican candidate George H.W. Bush during the 1992 presidential election. Alvarez and Nagler (1995) finds evidence that Perot took more votes from Bush during this election, while Lacy and Burden (1999) finds evidence that Perot took more votes from Clinton than from Bush in the 1992 presidential election, and Abrams and Butkiewicz (1995) and Haynes and Stone (1994) indicate that Perot took votes evenly from Bush and Clinton. This mixed evidence suggests that Perot may not have significantly altered the fraction of the major party vote received by each of the major party candidates, in which case there would be no reason to expect that including a variable representing Perot's vote share in the 1992 presidential election would improve the fit of our forecasting model.

²¹ This is noted in Table A1 in the supplementary appendix.