

## Supplemental Appendix

PROOF OF PROPOSITION 1:

Consider an impulse deviation in which the planner chooses action  $x$  for an infinitesimal time  $\varepsilon$ , raising the stock by  $\varepsilon x$ , after which  $\sigma^c$  is resumed. The planner's deviation payoff is

$$(A.1) \quad \hat{W}^c(x, \varepsilon, X) = \left( \int_0^\varepsilon Z(q^c(X), \tau) e^{-r\tau} d\tau \right) u(x) + \int_\varepsilon^{+\infty} e^{-r\tau} Z(q^c(X), \tau) u(\sigma^c(X^c(\tau - \varepsilon, X + \varepsilon x))) d\tau.$$

Observe that  $q^c(X) = \frac{qe^{-\Delta T^c(X)}}{1 - q + qe^{-\Delta T^c(X)}}$  evolves according to

$$(A.2) \quad \sigma^c(X) \dot{q}^c(X) = -\Delta q^c(X)(1 - q^c(X)), \text{ with } q^c(0) = q.$$

Observe now that the survival probability satisfies the simple rule

$$Z(q^c(X), \tau + \varepsilon) = Z(q^c(X), \tau) - q^c(X) \left(1 - e^{-\Delta\varepsilon}\right) e^{-\Delta\tau}.$$

Equipped with this condition and changing variables, we rewrite the benefit of a deviation as

$$\begin{aligned} \hat{W}^c(x, \varepsilon, X) &= \int_0^\varepsilon Z(q^c(X), \tau) e^{-r\tau} u(x) d\tau \\ &+ e^{-r\varepsilon} \left( \mathcal{W}^c(X + x\varepsilon) + \int_0^{+\infty} e^{-r\tau} (Z(q^c(X), \tau) - Z(q^c(X + x\varepsilon), \tau)) u(\sigma^c(X^c(\tau, X + x\varepsilon))) d\tau \right. \\ &\quad \left. - q^c(X) \left(1 - e^{-\Delta\varepsilon}\right) \varphi^c(X + x\varepsilon) \right). \end{aligned}$$

Taking a first-order Taylor approximation in  $\varepsilon$  yields

$$\hat{W}^c(x, \varepsilon, X) = \mathcal{W}^c(X) + \varepsilon \frac{\partial \hat{W}^c}{\partial \varepsilon}(x, 0, X) + o(\varepsilon).$$

At an optimum  $(\mathcal{W}^c(X), \sigma^c(X))$  of the planner's problem, any impulse deviation must be weakly dominated. Hence, we must have

$$0 = \max_{x \in \mathbb{R}_+} \frac{\partial \hat{W}^c}{\partial \varepsilon}(x, 0, X)$$

or

$$0 = \max_{x \in \mathbb{R}_+} \left( -r\mathcal{W}^c(X) - \Delta q^c(X) \varphi^c(X) + u(x) + x \left( \dot{\mathcal{W}}^c(X) + \dot{q}^c(X) \frac{\mathcal{W}^c(X) - \varphi^c(X)}{1 - q^c(X)} \right) \right).$$

The necessary conditions for optimality are then

$$(A.3) \quad r\mathcal{W}^c(X) + \Delta q^c(X) \varphi^c(X) = \max_{x \in \mathbb{R}_+} u(x) + x \left( \dot{\mathcal{W}}^c(X) + \frac{\dot{q}^c(X)}{1 - q^c(X)} (\mathcal{W}^c(X) - \varphi^c(X)) \right),$$

$$(A.4) \quad \sigma^c(X) \in \arg \max_{x \in \mathbb{R}_+} u(x) + x \left( \dot{\mathcal{W}}^c(X) + \frac{\dot{q}^c(X)}{1 - q^c(X)} (\mathcal{W}^c(X) - \varphi^c(X)) \right).$$

Given strict concavity of the maximand above, an interior solution is given by (1). Inserting (1) into (A.3) and using (A.2) also yields

$$(A.5) \quad r\mathcal{W}^c(X) + q^c(X) \Delta \varphi^c(X) = u(\sigma^c(X)) + \sigma^c(X) \dot{\mathcal{W}}^c(X) - q^c(X) \Delta (\mathcal{W}^c(X) - \varphi^c(X))$$

with the boundary condition  $\mathcal{W}^c(\bar{X}) = \mathcal{V}_\infty$ .

PROOF OF PROPOSITION 2:

We define the deviation payoff  $\hat{\mathcal{W}}^*(x, \varepsilon, X)$  as

$$\hat{\mathcal{W}}^*(x, \varepsilon, X) = \left( \int_0^\varepsilon e^{-r\tau} Z(p, \tau) d\tau \right) u(x) + \int_\varepsilon^{+\infty} e^{-r\tau} Z(p, \tau) u(\sigma^*(X^*(\tau - \varepsilon, X + x\varepsilon))) d\tau.$$

Changing variables, we rewrite this expression as

$$\hat{\mathcal{W}}^*(x, \varepsilon, X) = \left( \int_0^\varepsilon e^{-r\tau} Z(p, \tau) d\tau \right) u(x) + e^{-r\varepsilon} \int_0^{+\infty} e^{-r\tau} Z(p, \tau + \varepsilon) u(\sigma^*(X^*(\tau, X + x\varepsilon))) d\tau.$$

Using the identity  $Z(p, \varepsilon + s) = Z(p, \varepsilon)Z(p(\varepsilon), s)$  we have

$$(A.6) \quad \hat{\mathcal{W}}^*(x, \varepsilon, X) = \left( \int_0^\varepsilon e^{-r\tau} Z(p, \tau) d\tau \right) u(x) + e^{-r\varepsilon} Z(p, \varepsilon) \left( \int_0^{+\infty} e^{-r\tau} Z(p(\varepsilon), \tau) u(\sigma^*(X^*(\tau, X + x\varepsilon))) d\tau \right)$$

where  $p(\varepsilon) = \frac{pe^{-\Delta\varepsilon}}{1-p+pe^{-\Delta\varepsilon}}$  and, for  $\varepsilon$  small enough,  $p(\varepsilon) = p - \Delta p(1-p)\varepsilon + o(\varepsilon)$ . The deviation payoff can actually be expressed as

$$\begin{aligned} \hat{\mathcal{W}}^*(x, \varepsilon, X) &= \left( \int_0^\varepsilon e^{-r\tau} Z(p, \tau) d\tau \right) u(x) \\ &+ e^{-r\varepsilon} Z(p, \varepsilon) \left( \mathcal{W}^*(X + x\varepsilon) - \frac{p(\varepsilon) - p}{1-p} (\mathcal{W}^*(X + x\varepsilon) - \varphi^*(X + x\varepsilon)) \right). \end{aligned}$$

Assuming  $\mathcal{W}^*$  differentiable, a first-order Taylor approximation in  $\varepsilon$  yields

$$\hat{\mathcal{W}}^*(x, \varepsilon, X) = \mathcal{W}^*(X) + \varepsilon \left( -(r+p\Delta)\mathcal{W}^*(X) + u(x) + x\dot{\mathcal{W}}^*(X) - \frac{\dot{p}(0)}{1-p} (\mathcal{W}^*(X) - \varphi^*(X)) \right) + o(\varepsilon)$$

or, using  $\dot{p}(0) = -\Delta p(1-p)$ ,

$$\hat{\mathcal{W}}^*(x, \varepsilon, X) = \mathcal{W}^*(X) + \varepsilon \left( -r\mathcal{W}^*(X) - p\Delta\varphi^*(X) + u(x) + x\dot{\mathcal{W}}^*(X) \right) + o(\varepsilon)$$

We rewrite this Taylor expansion as

$$\hat{\mathcal{W}}^*(x, \varepsilon, X) = \mathcal{W}^*(X) + \varepsilon \frac{\partial \hat{\mathcal{W}}^*}{\partial \varepsilon}(x, 0, X) + o(\varepsilon).$$

At a *SBE*  $(\mathcal{W}^*(X), \sigma^*(X))$ , any impulse deviation must be weakly dominated for the current decision-maker. We should thus have

$$(A.7) \quad 0 = \max_{x \in \mathbb{R}_+} \frac{\partial \hat{\mathcal{W}}^*}{\partial \varepsilon}(x, 0, X) = \max_{x \in \mathbb{R}_+} \left( -r\mathcal{W}^*(X) - \Delta p\varphi^*(X) + u(x) + x\dot{\mathcal{W}}^*(X) \right).$$

Given strict concavity of the maximand above, an interior solution is given by (2). Inserting into the maximand of (A.7) yields

$$(A.8) \quad r\mathcal{W}^*(X) + p\Delta\varphi^*(X) = u(\sigma^*(X)) + \sigma^*(X)\dot{\mathcal{W}}^*(X).$$

PROOF OF PROPOSITION 3:

Inserting (2) into (A.8), we obtain

$$r\mathcal{W}^*(X) + p\Delta\varphi^*(X) = \frac{(\zeta + \dot{\mathcal{W}}^*(X))^2}{2}.$$

Taking the highest root yields

$$(A.9) \quad \begin{cases} \dot{\mathcal{W}}^*(X) = -\zeta + \sqrt{2(r\mathcal{W}^*(X) + p\Delta\varphi^*(X))} & \text{if } X \in [0, \bar{X}), \\ \mathcal{W}^*(X) = \mathcal{V}_\infty & \text{if } X \geq \bar{X}. \end{cases}$$

Finally, we obtain

$$(A.10) \quad \sigma^*(X) = \begin{cases} \sqrt{2(r\mathcal{W}^*(X) + p\Delta\varphi^*(X))} & \text{if } X \in [0, \bar{X}), \\ \zeta & \text{if } X \geq \bar{X}. \end{cases}$$

BACKWARDS AND FORWARDS SYSTEM OF ORDINARY DIFFERENTIAL EQUATIONS. We now form a system of *ODEs* for  $\varphi^*(X)$  and  $\mathcal{W}^*(X)$ . Studying its properties provides existence and uniqueness of a solution. Observe that, for  $X \in [0, \bar{X})$ ,  $\varphi^*$  is differentiable when  $\sigma^*$  is, with

$$\dot{\varphi}^*(X) = \int_0^{+\infty} e^{-\lambda\tau} u'(\sigma^*(X^*(\tau, X))) \dot{\sigma}^*(X^*(\tau, X)) \frac{\partial X^*}{\partial X}(\tau, X) d\tau$$

where  $\frac{\partial X^*}{\partial X}(\tau, X) = \frac{\sigma^*(X^*(\tau, X))}{\sigma^*(X)}$ . Manipulating and integrating by parts yields the *ODE* for  $\varphi^*$ :

$$(A.11) \quad \sigma^*(X)\dot{\varphi}^*(X) = \lambda\varphi^*(X) - u(\sigma^*(X)).$$

Using (A.10), we rewrite this condition as

$$(A.12) \quad \dot{\varphi}^*(X) = \frac{\lambda\varphi^*(X) - u(\sigma^*(X))}{\sqrt{2(r\mathcal{W}^*(X) + p\Delta\varphi^*(X))}}.$$

Together with the definition of  $\sigma^*$  in (A.10), (A.9) and (A.12) define a system of *ODEs* whose trajectories may be represented in the  $(\varphi, \mathcal{W})$  plan. The terminal conditions for this system are

$$(A.13) \quad \mathcal{W}^*(\bar{X}) = \varphi^*(\bar{X}) = \mathcal{V}_\infty$$

where equalities follow from the fact that uncertainty is resolved for all decision-makers once the stock reaches  $\bar{X}$ .

EXISTENCE AND UNICITY. The locus  $L_1$  of points such that  $\dot{\varphi}^*(X) = 0$  is defined as  $\lambda\varphi = u(\sigma^*)$  or

$$\sigma^* = \zeta \pm \sqrt{2\lambda(\mathcal{V}_\infty - \varphi)}.$$

Using the expression of  $\sigma^*$  from (A.10), we find that  $L_1$  is made of two branches:

$$(A.14) \quad 2(r\mathcal{W} + p\Delta\varphi) = \left(\zeta \pm \sqrt{2\lambda(\mathcal{V}_\infty - \varphi)}\right)^2.$$

It turns out that  $\dot{\varphi}^*(X) > 0$  (resp.  $< 0$ ) when the trajectory lies below (resp. above) this locus. Observe also that  $\mathcal{W}^*(\bar{X}) = \varphi^*(\bar{X}) = \mathcal{V}_\infty$  lies below  $L_1$  since  $2(r + p\Delta)\mathcal{V}_\infty < \zeta^2 = 2\lambda\mathcal{V}_\infty$ .

Similarly, the locus  $L_2$  of points such that  $\dot{\mathcal{W}}^*(X) = 0$  is, from (A.9),

$$(A.15) \quad 2(r\mathcal{W} + p\Delta\varphi) = \zeta^2.$$

We have  $\dot{W}^*(X) < 0$  (resp.  $> 0$ ) when the trajectory lies below (resp. above) this locus.

Observe that  $L_1$  and  $L_2$  intersect at

$$(A.16) \quad \mathcal{W}_\infty = \left(1 + \frac{1-p}{r}\Delta\right) \mathcal{V}_\infty \text{ and } \varphi_\infty = \mathcal{V}_\infty.$$

Consider now the backward trajectories of the system (A.9)-(A.12). Accordingly, let  $\mathcal{W}_*(Y) = \mathcal{W}^*(\bar{X} - Y)$  and  $\varphi_*(Y) = \varphi^*(\bar{X} - Y)$  be the solution to the backward system; thus considering values of the stock  $X = \bar{X} - Y \leq \bar{X}$  for  $Y \geq 0$  and viewing  $Y = 0$  as the initial point of those backward trajectories. For this backward system, the initial conditions are the same as the terminal conditions (A.13) of the forward system, i.e.,

$$(A.17) \quad \mathcal{W}_*(0) = \varphi_*(0) = \mathcal{V}_\infty.$$

Using (A.9)-(A.12), we can write this backward system as

$$(A.18) \quad \dot{\mathcal{W}}_*(Y) = \zeta - \sqrt{2(r\mathcal{W}_*(Y) + p\Delta\varphi_*(Y))}$$

$$(A.19) \quad \dot{\varphi}_*(Y) = \frac{u(\sigma_*(Y)) - \lambda\varphi_*(Y)}{\sqrt{2(r\mathcal{W}_*(Y) + p\Delta\varphi_*(Y))}}$$

where, from (A.10), we define

$$(A.20) \quad \sigma_*(Y) = \sigma^*(\bar{X} - Y) = \sqrt{2(r\mathcal{W}_*(Y) + p\Delta\varphi_*(Y))}.$$

Trajectories of the backward system, if they converge when  $Y$  goes to infinity (or equivalently, considering  $\bar{X}$  going to infinity in the forward system), do so towards the stationary point  $(\varphi_\infty, \mathcal{W}_\infty)$  where  $L_1$  and  $L_2$  intersect.

Observe that the action  $\sigma^*(\bar{X}^-)$  is given by (A.10), i.e.,

$$(A.21) \quad \sigma^*(\bar{X}^-) = \zeta \sqrt{1 - \frac{1-p}{\lambda}\Delta} < \zeta.$$

The backward system (A.18)-(A.19) satisfies a Lipschitz condition at  $Y = 0$  with

$$(A.22) \quad \dot{\mathcal{W}}_*(0) = \zeta \left(1 - \sqrt{1 - \frac{1-p}{\lambda}\Delta}\right) > 0 \text{ and } \dot{\varphi}_*(0) = \frac{u(\sigma^*(\bar{X}^-)) - \lambda\mathcal{V}_\infty}{\sigma^*(\bar{X}^-)} < 0$$

where the last inequality follows from the fact that  $\lambda\mathcal{V}_\infty = \frac{\zeta^2}{2}$  is maximizing flow payoff. From Cauchy-Lipschitz Theorem, locally in a right-neighborhood of  $Y = 0$ , there exists a unique solution to the backward system (A.18)-(A.19) together with the initial condition (A.17). This solution can be extended over the whole interval  $[0, \bar{X}]$ . Observe that the initial conditions (A.17) of the backward system are the same for all possible values of  $\bar{X}$  and that the derivatives  $\dot{\mathcal{W}}_*(0)$  and  $\dot{\varphi}_*(0)$  in (A.22) are also independent of  $\bar{X}$  since, from (A.21),  $\sigma^*(\bar{X}^-) = \sigma_*(0^+)$  is itself so. For all values of  $\bar{X}$ , solutions of the forward system thus lie on the same one-dimensional locus  $\mathcal{L}$  in the  $(\varphi, \mathcal{W})$  space. Hence, fixing a particular value  $\bar{X}$  amounts in fact to choosing a point along the locus  $\mathcal{L}$  that corresponds to the initial values  $(\mathcal{W}^*(0), \varphi^*(0))$  for the forward system.

LONG-RUN BEHAVIOR OF THE BACKWARD SYSTEM. Because  $(\varphi_*(0), \mathcal{W}_*(0))$  lies on the diagonal, below both  $L_1$  and  $L_2$ , the trajectory of the backward system starting from  $\varphi_*(0) = \mathcal{W}_*(0) = \mathcal{V}_\infty$  is such that  $\mathcal{W}_*$  is increasing while  $\varphi_*$  is first decreasing (and always so for all values of  $Y \in [0, \bar{X}]$  when  $\bar{X}$  is small) before it eventually reaches  $L_1$  and is increasing afterwards (case where  $\bar{X}$  is large). Observe that  $\varphi_*$ , once it has already crossed  $L_1$  at some  $Y_1$  and lies above  $L_1$  cannot cross it one more time at some finite  $Y_2 > Y_1$  since when it crosses  $L_1$ , it must cross it necessarily with  $\dot{\varphi}_*(Y_2) = 0$  but this cannot be for a trajectory coming from above  $L_1$  unless it is at point where  $L_1$  admits a vertical tangent; and the only such point corresponds to  $\varphi = \mathcal{V}_\infty$ , which is only reached for  $Y_2 = +\infty$ .

For the forward system, we have the reverse pattern. First,  $\mathcal{W}^*$  is always decreasing starting from  $\mathcal{W}^*(0)$  and going to  $\mathcal{W}^*(\bar{X}) = \mathcal{W}_*(0) = \mathcal{V}_\infty$ . Hence Item 1. is proved.

Second, when  $\bar{X}$  is large enough,  $(\varphi^*(0), \mathcal{W}^*(0))$  lies above  $L_1$  and thus  $\varphi^*$  is first decreasing starting from  $\varphi^*(0)$  before it necessarily reaches  $L_1$  and becomes increasing afterwards towards  $\varphi^*(\bar{X}) = \mathcal{V}_\infty$ . When  $\bar{X}$  is small enough,  $(\varphi^*(0), \mathcal{W}^*(0))$  lies below  $L_1$  and thus  $\varphi^*$  is always increasing starting from  $\varphi^*(0)$ . Hence, Item 2. is proved.

That  $\mathcal{W}^*$  is always decreasing in the forward system, also implies that  $\sigma^*(X) < \zeta$ , for  $X \in [0, \bar{X}]$ . When  $\bar{X}$  increases towards  $+\infty$ ,  $(\varphi^*(0), \mathcal{W}^*(0))$  converges towards  $(\varphi_\infty, \mathcal{W}_\infty)$  which is the stationary point of the backward system. Moreover, by definition, we have  $\mathcal{W}^*(X) \leq \lambda \mathcal{V}_\infty \int_0^{+\infty} e^{-r\tau} (1 - p + pe^{-\Delta\tau}) d\tau = \mathcal{W}_\infty$ . Hence, a trajectory of the backward system crossing  $L_2$  stays below the horizontal line  $\mathcal{W} = \mathcal{W}_\infty$  when converging towards  $(\varphi_\infty, \mathcal{W}_\infty)$ . Moreover, in the neighborhood of  $(\varphi_\infty, \mathcal{W}_\infty)$ , the backward system can be linearized as

$$(A.23) \quad \dot{\mathcal{W}}_*(Y) = -\frac{r}{\zeta}(\mathcal{W}_*(Y) - \mathcal{W}_\infty) - \frac{p\Delta}{\zeta}(\varphi_*(Y) - \varphi_\infty)$$

$$(A.24) \quad \dot{\varphi}_*(Y) = -\frac{\lambda}{\zeta}(\varphi_*(Y) - \varphi_\infty).$$

This linear system has two negative eigenvalues  $\chi_1 = -\frac{\lambda}{\zeta}$  and  $\chi_2 = -\frac{r}{\zeta}$  and  $(\varphi_\infty, \mathcal{W}_\infty)$  is thus a stable node. The solutions to the linearized system are of the form

$$(A.25) \quad \mathcal{W}_*(Y) - \mathcal{W}_\infty = p\phi_0 e^{-\frac{\lambda}{\zeta}Y} + w_0 e^{-\frac{r}{\zeta}Y}$$

$$(A.26) \quad \varphi_*(Y) - \varphi_\infty = \phi_0 e^{-\frac{\lambda}{\zeta}Y}$$

for  $(\phi_0, w_0)$  arbitrary constants. We can eliminate  $Y$  from those two equations to get

$$(A.27) \quad \mathcal{W}_*(Y) - \mathcal{W}_\infty = p(\varphi_*(Y) - \varphi_\infty) + w_0 \left( \frac{\varphi_*(Y) - \varphi_\infty}{\phi_0} \right)^{\frac{r}{\lambda}}$$

When  $Y \rightarrow +\infty$ ,  $\varphi_*(Y) \rightarrow \varphi_\infty$  and  $\mathcal{W}_*(Y) \rightarrow \mathcal{W}_\infty$  and the behavior of these solutions is thus given by the dominant terms corresponding to the highest eigenvalue  $\chi_2$ , i.e.,  $\mathcal{W}_*(Y) - \mathcal{W}_\infty \sim w_0 \left( \frac{\varphi_*(Y) - \varphi_\infty}{\phi_0} \right)^{\frac{r}{\lambda}}$ . In the  $(\varphi, \mathcal{W})$  spaces these solutions are thus tangent to the vertical line  $\varphi = \varphi_\infty = \mathcal{V}_\infty$  but remain above loci  $L_1$  since we know that  $\varphi_*(Y)$  do not cross  $L_1$  twice.

For  $\bar{X}$  large enough,  $(\varphi^*(0), \mathcal{W}^*(0))$  thus lies close to the vertical line  $\varphi = \mathcal{V}_\infty$  with  $\mathcal{W}^*(0) < \mathcal{W}_\infty$  and  $\varphi^*(0) < \mathcal{V}_\infty$  but  $\varphi^*(0) - \mathcal{V}_\infty$  is of a much lower order of magnitude than  $\mathcal{W}^*(0) - \mathcal{W}_\infty$ . Hence, we must have  $\mathcal{W}^*(0) < \left(1 + \frac{1-p}{r}\Delta\right)\varphi^*(0)$  for  $\bar{X}$  large enough.

For  $\bar{X}$  small enough,  $(\varphi^*(0), \mathcal{W}^*(0))$  lies close to  $(\mathcal{V}_\infty, \mathcal{V}_\infty)$  and again  $\mathcal{W}^*(0) < \left(1 + \frac{1-p}{r}\Delta\right)\varphi^*(0)$ . Using (A.8) and (A.12) at  $X = 0$ , we now compute

$$(A.28) \quad \sigma^*(0) \left( \dot{\mathcal{W}}^*(0) - \dot{\varphi}^*(0) \right) = r \left( \mathcal{W}^*(0) - \left(1 + \frac{1-p}{r}\Delta\right)\varphi^*(0) \right).$$

Hence, whether  $\bar{X}$  is large or small enough, we have  $\dot{\mathcal{W}}^*(0) - \dot{\varphi}^*(0) < 0$  which proves Item 3.

PHASE DIAGRAM ILLUSTRATION. This section illustrates the phase-plane analysis of the backward system defined in equations (A.25)-(A.26). We fix parameters

$$\zeta = 1, \quad \lambda = 1.01, \quad \Delta = 1, \quad r = 0.01, \quad p = 0.5, \quad \mathcal{V}_\infty = \frac{1}{2.02}.$$

Figure 1 displays the loci

$$L_1 : 2(r\mathcal{W} + p\Delta\varphi) = \left(\zeta - \sqrt{2\lambda(\mathcal{V}_\infty - \varphi)}\right)^2, \quad L_2 : 2(r\mathcal{W} + p\Delta\varphi) = \zeta^2,$$

together with backward trajectories  $(\varphi_*(Y), \mathcal{W}_*(Y))$  for  $\bar{X} \in \{1, 10, 100\}$ . All trajectories start from  $(\mathcal{V}_\infty, \mathcal{V}_\infty)$  and initially move to the right. When  $\bar{X}$  is sufficiently large, the trajectory crosses the lower branch of  $L_1$  once and thereafter remains strictly above it.

The horizontal axis on Figure 1 is zoomed around  $\varphi = \mathcal{V}_\infty$ , while the vertical axis is extended to display convergence toward the stationary point  $(\varphi_\infty, \mathcal{W}_\infty)$ . All trajectories start on the right of the lower branch of  $L_1$ , cross it and converge monotonically without further crossings.

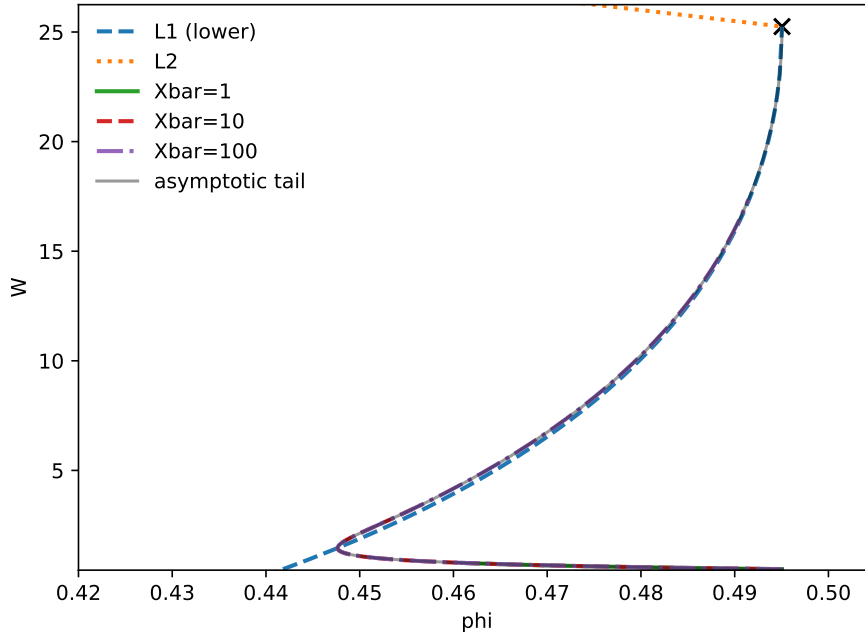


FIGURE 1. BACKWARD TRAJECTORIES  $(\varphi_*(Y), \mathcal{W}_*(Y))$  FOR  $\bar{X} \in \{1, 10, 100\}$  TOGETHER WITH THE LOWER BRANCH OF  $L_1$  AND LOCUS  $L_2$ .

#### PROOF OF PROPOSITION 4:

Using the identity  $Z(q, \varepsilon + s) = Z(q, \varepsilon)Z(q(\varepsilon), s)$ , the planner's expected payoff in (4) writes also as

$$(A.29) \quad \mathcal{W}^r(x, \varepsilon) = \left( \int_0^\varepsilon e^{-r\tau} Z(q, \tau) d\tau \right) u(x) + e^{-r\varepsilon} Z(q, \varepsilon) \int_0^{+\infty} e^{-r\tau} Z(q(\varepsilon), \tau) u(\sigma^*(X^*(\tau, x\varepsilon))) d\tau$$

First, we rewrite (A.29) and obtain

$$(A.30) \quad \mathcal{W}^r(x, \varepsilon) = \left( \int_0^\varepsilon e^{-r\tau} Z(q, \tau) d\tau \right) u(x) + e^{-r\varepsilon} Z(q, \varepsilon) \left( \mathcal{W}^*(x\varepsilon) + \frac{p-q(\varepsilon)}{1-p} (\mathcal{W}^*(x\varepsilon) - \varphi^*(x\varepsilon)) \right).$$

We observe that  $q(\varepsilon)$  admits the following Taylor approximation when  $\varepsilon$  is close to zero  $q(\varepsilon) = q - \Delta q(1-q)\varepsilon + o(\varepsilon)$ . We obtain a first-order Taylor approximation of  $\mathcal{W}^r(x, \varepsilon)$  for  $\varepsilon$  close to zero:

$$(A.31) \quad \begin{aligned} \mathcal{W}^r(x, \varepsilon) = & \mathcal{W}^r(0, 0) + \varepsilon \left( u(x) + x \left( \dot{\mathcal{W}}^*(0) + \frac{p-q}{1-p} (\dot{\mathcal{W}}^*(0) - \dot{\varphi}^*(0)) \right) \right) \\ & - \varepsilon \left( (r + q\Delta) \mathcal{W}^r(0, 0) - \frac{q(1-q)\Delta}{1-p} (\mathcal{W}^*(0) - \varphi^*(0)) \right) + o(\varepsilon). \end{aligned}$$

Using  $\mathcal{W}^r(0, 0) = \mathcal{W}^*(0) - \frac{q-p}{1-p} (\mathcal{W}^*(0) - \varphi^*(0))$  and (A.8) for  $X = 0$ , namely  $r\mathcal{W}^*(0) + p\Delta\varphi^*(0) = u(\sigma^*(0)) + \sigma^*(0)\dot{\mathcal{W}}^*(0)$ , and (A.28), we obtain

$$(A.32) \quad \mathcal{W}^r(x, \varepsilon) = \mathcal{W}^r(0, 0) + \varepsilon \left( u(x) - u(\sigma^*(0)) + (x - \sigma^*(0)) \left( \dot{\mathcal{W}}^*(0) + \frac{p-q}{1-p} (\dot{\mathcal{W}}^*(0) - \dot{\varphi}^*(0)) \right) \right) + o(\varepsilon).$$

It follows from (A.32) that the optimal impulse regulation entails

$$x^r \in \arg \max_{x \in \mathbb{R}_+} u(x) + x \left( \dot{\mathcal{W}}^*(0) + \frac{p-q}{1-p} (\dot{\mathcal{W}}^*(0) - \dot{\varphi}^*(0)) \right).$$

An interior solution thus satisfies (5). For  $p > q$ , we have

$$x^r < \sigma^*(0) \Leftrightarrow \dot{\mathcal{W}}^*(0) - \dot{\varphi}^*(0) < 0$$

Using (3), we conclude that, for  $\bar{X}$  large (resp. small) enough and  $p > q$ , a cap on actions is optimal and (5) immediately follows.