# Appendix for "An Efficient Ascending-Bid Auction for Multiple Objects: Comment" For Online Publication 

Noriaki Okamoto

The following counterexample shows that sincere bidding by all bidders is not always an ex post perfect equilibrium under all rationing rules that satisfy the monotonicity property.

## Example 3

Consider a case where there are two bidders, $A$ and $B$, and three quantities of an object. Let $u_{A}, u_{B}$ be the marginal value functions of the two bidders such that

$$
u_{A}(q)=u_{B}(q)= \begin{cases}5 & \text { if } q \in[0,1) \\ 1 & \text { if } q \in[1,3]\end{cases}
$$

Consider the history $h^{4}=\left(x_{A}^{t}, x_{B}^{t}\right)_{t=0,1,2,3}=((3,3),(3,3),(3,3),(3,3))$. After $h^{4}$, sincere bidding of each bidder is 1 .
The result under sincere bidding $x_{A}^{4}=1$
If the bidders report $x_{A}^{4}=x_{B}^{4}=1$ after $h^{4}$, then the auction ends at $z^{5}=$ $\left(h^{4},(1,1)\right)$, yielding an assignment $\left(x_{A}^{*}, x_{B}^{*}\right)$ such that

$$
\begin{array}{r}
1 \leq x_{A}^{*} \leq 3, \\
1 \leq x_{B}^{*} \leq 3, \\
x_{A}^{*}+x_{B}^{*}=3 .
\end{array}
$$

Without loss of generality, suppose that $x_{A}^{*} \geq \frac{3}{2}$. Since bidder $A$ did not clinch at $t \leq 3, A$ 's payment is $y_{A}^{*}=4 x_{A}^{*}$. Therefore, $A$ 's utility is $U_{A}\left(x_{A}^{*}\right)-4 x_{A}^{*}$ at $z^{5}$.

## The result under misreporting $\hat{x}_{A}^{4}=0$

If bidder $A$ reports $\hat{x}_{A}^{4}=0$, and bidder $B$ reports $x_{B}^{4}=1$ after $h^{4}$, then the auction ends at $\hat{z}^{5}=\left(h^{4},(0,1)\right)$, yielding an assignment $\left(\hat{x}_{A}, \hat{x}_{B}\right)$. Since $0=\hat{x}_{A}^{4}<x_{A}^{4}=1$ and any other condition of $\hat{z}^{5}$ is the same as $z^{5}$, by the monotonicity property, $\hat{x}_{A}$ must be strictly less than $x_{A}^{*}$. Similarly to case with sincere bidding, $A$ 's utility at $\hat{z}^{5}$ is $U_{A}\left(\hat{x}_{A}\right)-4 \hat{x}_{A}$.

We calculate the difference between $A$ 's utilities at $z^{5}$ and $\hat{z}^{5}$,

$$
\begin{align*}
& \left(U_{A}\left(x_{A}^{*}\right)-4 x_{A}^{*}\right)-\left(U_{A}\left(\hat{x}_{A}\right)-4 \hat{x}_{A}\right) \\
& =\left(\int_{0}^{x_{A}^{*}} u_{A}(q) d q-4 x_{A}^{*}\right)-\left(\int_{0}^{\hat{x}_{A}} u_{A}(q) d q-4 \hat{x}_{A}\right) \\
& =\left(\int_{0}^{x_{A}^{*}} u_{A}(q) d q-\int_{0}^{\hat{x}_{A}} u_{A}(q) d q\right)-4 \cdot\left(x_{A}^{*}-\hat{x}_{A}\right) \\
& =\int_{\hat{x}_{A}}^{x_{A}^{*}} u_{A}(q) d q-4 \cdot\left(x_{A}^{*}-\hat{x}_{A}\right) . \tag{1}
\end{align*}
$$

Case 1: $\hat{\boldsymbol{x}}_{\boldsymbol{A}} \geq 1$. We calculate (1) such that

$$
x_{A}^{*}-\hat{x}_{A}-4 \cdot\left(x_{A}^{*}-\hat{x}_{A}\right)=-3 \cdot\left(x_{A}^{*}-\hat{x}_{A}\right)<0
$$

Case 2: $\hat{\boldsymbol{x}}_{\boldsymbol{A}}<\mathbf{1}$. We calculate (1) such that

$$
\begin{aligned}
& \left(x_{A}^{*}-1\right)+5 \cdot\left(1-\hat{x}_{A}\right)-4 \cdot\left(x_{A}^{*}-\hat{x}_{A}\right) \\
& =-3 x_{A}^{*}-\hat{x}_{A}+4<0 \quad\left(\because x_{A}^{*} \geq \frac{3}{2}\right) .
\end{aligned}
$$

Thus, $A$ 's utility at $\hat{z}^{5}$ is strictly greater than that at $z^{5}$, and bidder $A$ has an incentive to misreport after $h^{4}$. Therefore, sincere bidding by all bidder is not an ex post perfect equilibrium.

## Proof of Lemma 1

Since $u_{i}$ is a weakly decreasing integer-valued function, there is a partition $\left\{a_{0}, \ldots, a_{m}\right\} \subset$ $X_{i}$ with $0=a_{0}<\cdots<a_{m}=\lambda_{i}$ and values $\left\{b_{1}, \ldots, b_{m}\right\} \subset\{0,1, \ldots, \bar{u}\}$ with $b_{1}>b_{2}>\cdots>b_{m}$ such that for each $k$ with $1 \leq k \leq m$,

$$
u_{i}\left(x_{i}\right)=b_{k} \text { if } a_{k-1}<x_{i}<a_{k} .
$$

Note that $m \leq T$. Consider any $x_{i}^{\prime} \in X_{i}$. Let

$$
k=\underset{\ell}{\arg \min }\left\{a_{\ell}: x_{i}^{\prime} \leq a_{\ell}\right\} .
$$

By the definition of Riemann Integral,

$$
\begin{equation*}
U_{i}\left(x_{i}^{\prime}\right)=\int_{0}^{x_{i}^{\prime}} u_{i}(q) d q=\sum_{\ell=1}^{k-1} b_{\ell}\left(a_{\ell}-a_{\ell-1}\right)+b_{k}\left(x_{i}^{\prime}-a_{k-1}\right) . \tag{2}
\end{equation*}
$$

Take any $p \in\{1, \ldots, T\}$. Define $b_{0}=T+1$. Let

$$
\begin{aligned}
& r=\underset{\ell}{\arg \min }\left\{b_{\ell}: p-1<b_{\ell}\right\}, \\
& r^{\prime}=\underset{\ell}{\arg \min }\left\{b_{\ell}: p \leq b_{\ell}\right\} .
\end{aligned}
$$

By equation (2), we can verify that

$$
\begin{aligned}
& a_{r}=\min \left\{\underset{x_{i} \in X_{i}}{\arg \max } U_{i}\left(x_{i}\right)-(p-1) x_{i}\right\}, \\
& a_{r^{\prime}}=\max \left\{\underset{x_{i} \in X_{i}}{\arg \max } U_{i}\left(x_{i}\right)-p x_{i}\right\} .
\end{aligned}
$$

Because $b_{\ell} \in \mathbb{Z}$ for each $\ell$,

$$
\left\{b_{\ell}: p-1<b_{\ell}\right\}=\left\{b_{\ell}: p \leq b_{\ell}\right\}
$$

Therefore $a_{r}=a_{r}^{\prime}$, that is,

$$
\min \left\{\underset{x_{i} \in X_{i}}{\arg \max } U_{i}\left(x_{i}\right)-(p-1) x_{i}\right\}=\max \left\{\underset{x_{i} \in X_{i}}{\arg \max } U_{i}\left(x_{i}\right)-p x_{i}\right\} .
$$

To prove Lemma 2 and Proposition 1, we explain some notation and a property of the Ausubel auction.

## Notation

- With full bid information, a strategy $\sigma_{i}$ is a function that maps each nonterminal history $h \in H \backslash Z$ to a quantity $x_{i} \in X_{i}$, that is, $\sigma_{i}: H \backslash Z \rightarrow X_{i}$.
- For each non-terminal history $h \in H \backslash Z$, the set of histories in the subgame that follows $h$ is given by

$$
\left.H\right|_{h}=\left\{h^{\prime} \in H: h^{\prime}=\left(h, h^{\prime \prime}\right) \text { for some sequence } h^{\prime \prime}\right\},
$$

and the set of terminal histories in the subgame is given by

$$
\left.Z\right|_{h}=\left.Z \cap H\right|_{h} .
$$

- For each non-terminal history $h \in H \backslash Z$ and each strategy $\sigma_{i}$, we denote $\left.\sigma_{i}\right|_{h}:\left.\left.H\right|_{h} \backslash Z\right|_{h} \rightarrow X_{i}$ the induced strategy in the subgame that follows $h$. For each $h^{\prime} \in H_{h} \backslash Z_{h}, \sigma_{i}\left(h^{\prime}\right)=\left.\sigma_{i}\right|_{h}\left(h^{\prime}\right)$.
- Let $\pi_{i}(\cdot)$ be the utility of bidder $i$ at an $n$-tuple of strategies.


## Property 1

For each $t \geq 1$, if there exists a bidder $i \in N$ such that $x_{i}^{t}=C_{i}^{t-1}$ and $C_{i}^{t-1}>0$, then the auction ends at $t$, i.e., $t=L$. Therefore, if the auction does not end at $t$, then for each bidder $i \in N, x_{i}^{t} \neq C_{i}^{t-1}$ or $C_{i}^{t-1}=0$.

Proof. Suppose that $x_{i}^{t}=C_{i}^{t-1}$ and $C_{i}^{t-1}>0$. Then, $x_{i}^{t}=M-\sum_{j \neq i} x_{j}^{t-1}$. By bidding constraint for each $j \in N, x_{j}^{t} \leq x_{j}^{t-1}$. Therefore $\sum_{j \in N} x_{j}^{t} \leq M$.

Note that this property holds under all rationing rules. We use the property in proofs of Lemma 2 and Proposition 1.

## Proof of Lemma 2

Consider any $t \in\{0,1, \ldots, T\}$,

$$
h^{t}=\left(x_{1}^{s}, x_{2}^{s}, \ldots, x_{n}^{s}\right)_{s \leq t-1} \in H^{t} \backslash Z^{t}
$$

and $\left(u_{j}\right)_{j \in N}$. For each $j \in N$, let $\sigma_{j}^{*}$ be sincere bidding which is corresponding to $u_{j}$, and $\left.\sigma_{j}^{*}\right|_{h^{t}}$ be induced sincere bidding in the subgame that follows $h^{t}$.

Take any $i \in N$ and $\sigma_{i} \in \Sigma_{i} \mid h^{t}$. Suppose that $x_{i}^{t-1} \leq Q_{i}\left(p^{t-1}\right)$. We shall show that

$$
\pi_{i}\left(\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \in N}\right) \geq \pi_{i}\left(\sigma_{i},\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \neq i}\right) .
$$

Let

$$
z^{L+1}=\left(x_{1}^{s}, x_{2}^{s}, \ldots, x_{n}^{s}\right)_{s \leq L}
$$

be the terminal history which is reached by $\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \in N}$, and

$$
w^{L^{\prime}+1}=\left(\hat{x}_{1}^{s}, \hat{x}_{2}^{s}, \ldots, \hat{x}_{n}^{s}\right)_{s \leq L^{\prime}}
$$

be the terminal history which is reached by $\left(\sigma_{i},\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \neq i}\right)$. Denote $\left\{\left(C_{j}^{t}\right)_{j \in N}\right\}_{t=0}^{L}$ the cumulative clinches of $z^{L+1}$, and $\left\{\left(\hat{C}_{j}^{t}\right)_{j \in N}\right\}_{t=0}^{L^{\prime}}$ the cumulative clinches of $w^{L^{\prime}+1}$.

Step 1. $x_{i}^{L-1} \leq Q_{i}\left(p^{L-1}\right)$.
If $L-1=t-1, x_{i}^{L-1}=x_{i}^{t-1} \leq Q_{i}\left(p^{t-1}\right)=Q_{i}\left(p^{L-1}\right)$. Then, let $L-1 \geq t$. By the definition of sincere bidding,

$$
x_{i}^{L-1}=\left.\sigma_{i}^{*}\right|_{h^{t}}\left(\left(x_{1}^{\ell}, \ldots, x_{n}^{\ell}\right)_{\ell \leq L-2}\right)=\min \left\{x_{i}^{L-2}, \max \left\{C_{i}^{L-2}, Q_{i}\left(p^{L-1}\right)\right\}\right\} .
$$

By Property $1, x_{i}^{L-1} \neq C_{i}^{L-2}$ or $C_{i}^{L-2}=0$. Then, $x_{i}^{L-1}=\min \left\{x_{i}^{L-2}, Q_{i}\left(p^{L-1}\right)\right\}$. Therefore, $x_{i}^{L-1} \leq Q_{i}\left(p^{L-1}\right)$.
Step 2. For each $j \neq i$ and $s \leq \min \left\{L-1, L^{\prime}-1\right\}, x_{j}^{s}=\hat{x}_{j}^{s}$. This implies that for each $s \leq \min \left\{L-1, L^{\prime}-1\right\}$,

$$
C_{i}^{s}=M-\sum_{j \neq i} x_{j}^{s}=M-\sum_{j \neq i} \hat{x}_{j}^{s}=\hat{C}_{i}^{s}
$$

For each $s \leq t-1$, obviously $x_{j}^{s}=\hat{x}_{j}^{s}$.
For the cases with $t \leq s \leq \min \left\{L-1, L^{\prime}-1\right\}$, we shall show by induction.
Let $s=t$. Because $x_{j}^{t}=\left.\sigma_{j}^{*}\right|_{h^{t}}\left(h^{t}\right)$ and $\hat{x}_{j}^{t}=\sigma_{j}^{*} \mid h^{t}\left(h^{t}\right), x_{j}^{t}=\hat{x}_{j}^{t}$.
Let $s=k$ with $\left.t+1 \leq k \leq \min \left\{L-1, L^{\prime}-1\right\}\right)$. Suppose that $x_{j}^{\ell}=\hat{x}_{j}^{\ell}$ for all $\ell$ with $t+1 \leq \ell \leq k-1$. By the definition of sincere bidding,

$$
\begin{aligned}
& x_{j}^{k}=\left.\sigma_{j}^{*}\right|_{h^{t}}\left(\left(x_{1}^{\ell}, \ldots, x_{n}^{\ell}\right)_{\ell \leq k-1}\right)=\min \left\{x_{j}^{k-1}, \max \left\{C_{j}^{k-1}, Q_{j}\left(p^{k}\right)\right\}\right\}, \\
& \hat{x}_{j}^{k}=\left.\sigma_{j}^{*}\right|_{h^{t}}\left(\left(\hat{x}_{1}^{\ell}, \ldots, \hat{x}_{n}^{\ell}\right)_{\ell \leq k-1}\right)=\min \left\{\hat{x}_{j}^{k-1}, \max \left\{\hat{C}_{j}^{k-1}, Q_{j}\left(p^{k}\right)\right\}\right\} .
\end{aligned}
$$

Since $k \leq \min \left\{L-1, L^{\prime}-1\right\}$, by Property $1, x_{j}^{k} \neq C_{j}^{k-1}$ or $C_{j}^{k-1}=0$. Thus, $x_{j}^{k}=$ $\min \left\{x_{j}^{k-1}, Q_{j}(k)\right\}$. Similarly, we have $\hat{x}_{j}^{k}=\min \left\{\hat{x}_{j}^{k-1}, Q_{j}(k)\right\}$. Since $x_{j}^{k-1}=\hat{x}_{j}^{k-1}$, $x_{j}^{k}=\hat{x}_{j}^{k}$.

Step 3. $\pi_{i}\left(\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \in N}\right) \geq \pi_{i}\left(\sigma_{i},\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \neq i}\right)$.
We consider three cases; $L=L^{\prime}, L>L^{\prime}$ and $L<L^{\prime}$.
Case 1. $L=L^{\prime}$.
By step 2, for all $s \leq L-1=L^{\prime}-1, C_{i}^{s}=\hat{C}_{i}^{s}$. We calculate $C_{i}^{L}$ and $\hat{C}_{i}^{L}$ for two cases with $x_{i}^{L} \geq Q_{i}\left(p^{L}\right)$ and $x_{i}^{L}<Q_{i}\left(p^{L}\right)$.

Case 1-1. $x_{i}^{L} \geq Q_{i}\left(p^{L}\right)$.
By step $1, x_{i}^{L-1} \leq Q_{i}^{L-1}$. Thus,

$$
Q_{i}\left(p^{L}\right) \leq x_{i}^{L} \leq C_{i}^{L} \leq x_{i}^{L-1} \leq Q_{i}\left(p^{L-1}\right) .
$$

Therefore, by lemma 1 ,

$$
\min \left\{\underset{x_{i} \in X_{i}}{\arg \max }\left(U_{i}\left(x_{i}\right)-p^{L} x_{i}\right)\right\} \leq C_{i}^{L} \leq \max \left\{\underset{x_{i} \in X_{i}}{\arg \max }\left(U_{i}\left(x_{i}\right)-p^{L} x_{i}\right)\right\} .
$$

Hence,

$$
\pi_{i}\left(\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \in N}\right) \geq \pi_{i}\left(\sigma_{i},\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \neq i}\right) .
$$

Case 1-2. Let $x_{i}^{L}<Q_{i}\left(p^{L}\right)$.
We shall show that $x_{i}^{L}=x_{i}^{t-1}$. By the definition of sincere bidding,

$$
x_{i}^{L}=\left.\sigma_{i}^{*}\right|_{h^{t}}\left(\left(x_{1}^{s}, \ldots, x_{n}^{s}\right)_{s \leq L-1}\right)=\min \left\{x_{i}^{L-1}, \max \left\{C_{i}^{L-1}, Q_{i}\left(p^{L}\right)\right\}\right\} .
$$

Since $x_{i}^{L}<Q_{i}\left(p^{L}\right), x_{i}^{L}=x_{i}^{L-1}$. If $L-1=t-1, x_{i}^{L-1}=x_{i}^{t-1}$. Then, we assume $t-1 \neq L-1$. By the definition of sincere bidding,

$$
x_{i}^{L-1}=\left.\sigma_{i}^{*}\right|_{h^{t}}\left(\left(x_{1}^{s}, \ldots, x_{n}^{s}\right)_{s \leq L-2}\right)=\min \left\{x_{i}^{L-2}, \max \left\{C_{i}^{L-2}, Q_{i}\left(p^{L-1}\right)\right\}\right\} .
$$

Since $Q_{i}\left(p^{L}\right) \leq Q_{i}\left(p^{L-1}\right), x_{i}^{L-1}=x_{i}^{L}<Q_{i}\left(p^{L-1}\right)$. Hence, we have $x_{i}^{L-1}=x_{i}^{L-2}$. By repeating this procedure, $x_{i}^{L}=x_{i}^{L-1}=\cdots=x_{i}^{t-1}$. Thus, $C_{i}^{L}=x_{i}^{t-1}$.

Since bidder $i$ cannot bid more quantity than $x_{i}^{t-1}$ after $h^{t}, \hat{C}_{i}^{L} \leq x_{i}^{t-1}$. Then,

$$
\hat{C}_{i}^{L} \leq C_{i}^{L}<Q_{i}\left(p^{L}\right)
$$

Hence,

$$
\pi_{i}\left(\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \in N}\right) \geq \pi_{i}\left(\sigma_{i},\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \neq i}\right)
$$

Case 2. $L>L^{\prime}$.
By step 2, for each $s \leq L^{\prime}-1, C_{i}^{s}=\hat{C}_{i}^{s}$. Then, we calculate $\left\{C_{i}^{s}\right\}_{s=L^{\prime}}^{L}$ and $\hat{C}_{i}^{L^{\prime}}$. Since the auction does not end at $L^{\prime}$ in the history $z^{L+1}$, by Property 1 for each $j \neq i, x_{j}^{L^{\prime}} \neq C_{j}^{L^{\prime}-1}$ or $C_{j}^{L^{\prime}-1}=0$. Then, by the definition of sincere bidding, for each $j \neq i$,

$$
x_{j}^{L^{\prime}}=\min \left\{x_{j}^{L^{\prime}-1}, Q_{j}\left(p^{L^{\prime}}\right)\right\} .
$$

On the other hand,

$$
\hat{x}_{j}^{L^{\prime}}=\min \left\{\hat{x}_{j}^{L^{\prime}-1}, \max \left\{\hat{C}_{j}^{L^{\prime}-1}, Q_{j}\left(p^{L^{\prime}}\right)\right\}\right\} .
$$

Since $x_{j}^{L^{\prime}-1}=\hat{x}_{j}^{L^{\prime}-1}, x_{j}^{L^{\prime}} \leq \hat{x}_{j}^{L^{\prime}}$. Thus,

$$
\hat{C}_{i}^{L^{\prime}} \leq M-\sum_{j \neq i} \hat{x}_{j}^{L^{\prime}} \leq M-\sum_{j \neq i} x_{j}^{L^{\prime}}=C_{i}^{L^{\prime}}
$$

By the definition of cumulative clinches, for each $s \in\left\{L^{\prime}, \ldots, L-1\right\}, C_{i}^{s} \leq x_{i}^{s}$ and $x_{i}^{L} \leq C_{i}^{L} \leq x_{i}^{L-1}$. For each $s \in\left\{L^{\prime}, \ldots, L-1\right\}$, because $s \geq t, x_{i}^{s}$ is sincere bidding. That is,

$$
x_{i}^{s}=\min \left\{x_{i}^{s-1}, \max \left\{C_{i}^{s-1}, Q_{i}\left(p^{s}\right)\right\}\right\} .
$$

Since the auction does not end at $s \leq L-1$ in the history $z^{L+1}$, by Property 1 ,

$$
x_{i}^{s}=\min \left\{x_{i}^{s-1}, Q_{i}\left(p^{s}\right)\right\}
$$

Therefore, for each $s \in\left\{L^{\prime}, \ldots, L-1\right\}, x_{i}^{s} \leq Q_{i}\left(p^{s}\right)$. Thus,

$$
\begin{aligned}
C_{i}^{s} & \leq Q_{i}\left(p^{s}\right) \quad \forall s \in\left\{L^{\prime}, \ldots, L-1\right\} \\
\hat{C}_{i}^{L^{\prime}} & \leq C_{i}^{L^{\prime}} \leq Q_{i}\left(p^{L^{\prime}}\right) \\
C_{i}^{L} & \leq x_{i}^{L-1} \leq Q_{i}\left(p^{L-1}\right)=\max \left\{\underset{x_{i} \in X_{i}}{\arg \max }\left(U_{i}\left(x_{i}\right)-p^{L} x_{i}\right)\right\} .
\end{aligned}
$$

Hence,

$$
\pi_{i}\left(\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \in N}\right) \geq \pi_{i}\left(\sigma_{i},\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \neq i}\right)
$$

Case 3. $L<L^{\prime}$.
We first show that $Q_{i}\left(p^{L}\right) \leq x_{i}^{L}$. Suppose that $Q_{i}\left(p^{L}\right)>x_{i}^{L}$. Similarly to case 1-2, we have $x_{i}^{L}=x_{i}^{t-1}$. By bidding constraint, $\hat{x}_{i}^{L} \leq x_{i}^{t-1}$. Then, $\hat{x}_{i}^{L} \leq x_{i}^{L}$. Since $L<L^{\prime}$, the auction does not end at $L$ in the history $w^{L^{\prime}+1}$. Therefore, by Property 1 , for each $j \neq i, \hat{x}_{i}^{L} \neq \hat{C}_{i}^{L}$ or $\hat{C}_{i}^{L}=0$. By the definition of sincere bidding

$$
\begin{aligned}
& x_{j}^{L}=\min \left\{x_{j}^{L-1}, \max \left\{C_{j}^{L-1}, Q_{j}\left(p^{L}\right)\right\}\right\}, \\
& \hat{x}_{j}^{L}=\min \left\{\hat{x}_{j}^{L-1}, \max \left\{\hat{C}_{j}^{L-1}, Q_{j}\left(p^{L}\right)\right\}\right\}=\min \left\{\hat{x}_{j}^{L-1}, Q_{j}\left(p^{L}\right)\right\} .
\end{aligned}
$$

For each $j \neq i$, since by step $2, x_{j}^{L-1}=\hat{x}_{j}^{L-1}$, we have $x_{j}^{L} \geq \hat{x}_{j}^{L}$. Hence for each $j \in N, x_{j}^{L} \geq \hat{x}_{j}^{L}$. Since the auction ends at $L$ in the history $z^{L+1}, \sum_{j \in N} x_{j}^{L} \leq M$. Therefore, $\sum_{j \in N} \hat{x}_{j}^{L} \leq M$. This implies the auction ends at $L$ in the history $w^{L^{\prime}+1}$. This contradicts to $L<L^{\prime}$. Thus, $Q_{i}\left(p^{L}\right) \leq x_{i}^{L}$.

By step 2, for each $s \leq L-1, C_{i}^{s}=\hat{C}_{i}^{s}$. Similarly to case 2, we have $C_{i}^{L} \leq \hat{C}_{i}^{L}$. Because $x_{i}^{L} \leq C_{i}^{L}, Q_{i}\left(p^{L}\right) \leq C_{i}^{L} \leq \hat{C}_{i}^{L}$. Moreover, for each $s \geq L, \hat{C}_{i}^{L} \leq \hat{C}_{i}^{s}$ and $Q_{i}\left(p^{s}\right) \leq Q_{i}\left(p^{L}\right)$. Thus, for each $s \geq L, Q_{i}\left(p^{s}\right) \leq \hat{C}_{i}^{s}$. Hence,

$$
\pi_{i}\left(\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \in N}\right) \geq \pi_{i}\left(\sigma_{i},\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \neq i}\right)
$$

## Proof of Proposition 1

Consider any $t \in\{0,1, \ldots, T\}$,

$$
h^{t}=\left(x_{1}^{s}, x_{2}^{s}, \ldots, x_{n}^{s}\right)_{s \leq t-1} \in H^{t} \backslash Z^{t}
$$

and $\left(u_{j}\right)_{j \in N}$. For each $j \in N$, let $\sigma_{j}^{*}$ be sincere bidding which is corresponding to $u_{j}$, and $\left.\sigma_{j}^{*}\right|_{h^{t}}$ be induced sincere bidding in the subgame that follows $h^{t}$.

Take any $i \in N$ and $\left.\sigma_{i} \in \Sigma_{i}\right|_{h^{t}}$. We shall show that

$$
\pi_{i}\left(\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \in N}\right) \geq \pi_{i}\left(\sigma_{i},\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \neq i}\right)
$$

If $x_{i}^{t-1} \leq Q_{i}\left(p^{t-1}\right)$, we can show by Lemma 2 . Suppose that $x_{i}^{t-1}>Q_{i}\left(p^{t-1}\right)$.
Let

$$
z^{L+1}=\left(x_{1}^{s}, x_{2}^{s}, \ldots, x_{n}^{s}\right)_{s \leq L}
$$

be the terminal history which is reached by $\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \in N}$, and

$$
w^{L^{\prime}+1}=\left(\hat{x}_{1}^{s}, \hat{x}_{2}^{s}, \ldots, \hat{x}_{n}^{s}\right)_{s \leq L^{\prime}}
$$

be the terminal history which is reached by $\left(\sigma_{i},\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \neq i}\right)$. Denote $\left\{\left(C_{j}^{t}\right)_{j \in N}\right\}_{t=0}^{L}$ the cumulative clinches of $z^{L+1}$, and $\left\{\left(\hat{C}_{j}^{t}\right)_{j \in N}\right\}_{t=0}^{L^{\prime}}$ the cumulative clinches of $w^{L^{\prime}+1}$.

We consider three cases; $L>t, L^{\prime}>L=t$ and $L^{\prime}=L=t$.
Case 1. $L>t$.
Since $L-1 \geq t$, by the definition of sincere bidding,

$$
x_{i}^{L-1}=\left.\sigma_{i}^{*}\right|_{h^{t}}\left(\left(x_{1}^{\ell}, \ldots, x_{n}^{\ell}\right)_{\ell \leq L-2}\right)=\min \left\{x_{i}^{L-2}, \max \left\{C_{i}^{L-2}, Q_{i}\left(p^{L-1}\right)\right\}\right\} .
$$

By Property $1, x_{i}^{L-1} \neq C_{i}^{L-2}$ or $C_{i}^{L-2}=0$. Then, $x_{i}^{L-1}=\min \left\{x_{i}^{L-2}, Q_{i}\left(p^{L-1}\right)\right\}$. Therefore, $x_{i}^{L-1} \leq Q_{i}\left(p^{L-1}\right)$, which is the same argument as step 1 of Lemma 2. Note that we only use the assumption $x_{i}^{t-1} \leq Q_{i}\left(p^{t-1}\right)$ in step 1 of Lemma 2. Thus, we can prove this case similarly to Lemma 2.

Case 2. $L^{\prime}>L=t$.
For each $j \in N$ and each $s \leq t-1$, obviously $x_{j}^{s}=\hat{x}_{j}^{s}$. Therefore, for each
$s \leq t-1=L-1, C_{i}^{s}=\hat{C}_{i}^{s}$. We will calculate $C_{i}^{L}$ and $\left\{\hat{C}_{i}^{s}\right\}_{s=L}^{L^{\prime}}$.
We first show that $Q_{i}\left(p^{L}\right) \leq C_{i}^{L}$. By the definition of sincere bidding,

$$
x_{i}^{L}=\min \left\{x_{i}^{L-1}, \max \left\{C_{i}^{L-1}, Q_{i}\left(p^{L}\right)\right\}\right\} .
$$

Since $x_{i}^{L-1} \geq C_{i}^{L-1}$ and $x_{i}^{L-1}>Q_{i}\left(p^{L-1}\right) \geq Q_{i}\left(p^{L}\right)$,

$$
x_{i}^{L}=\max \left\{C_{i}^{L-1}, Q_{i}\left(p^{L}\right)\right\} .
$$

Therefore, $Q_{i}\left(p^{L}\right) \leq x_{i}^{L}$. Because $x_{i}^{L} \leq C_{i}^{L} \leq x_{i}^{L-1}, Q_{i}\left(p^{L}\right) \leq C_{i}^{L}$.
Next we show that $C_{i}^{L} \leq \hat{C}_{i}^{L}$. For each $j \neq i$, because $t=L, x_{j}^{L}=\sigma_{j}^{*} \mid h^{t}\left(h^{t}\right)$ and $\hat{x}_{j}^{L}=\sigma_{j}^{*} \mid h^{t}\left(h^{t}\right)$. Therefore, for each $j \neq i, x_{j}^{L}=\hat{x}_{j}^{L}$. Since the auction does not end at $L$ in the history $w^{L^{\prime}+1}$,

$$
\hat{C}_{i}^{L}=M-\sum_{j \neq i} \hat{x}_{j}^{L}=M-\sum_{j \neq i} x_{j}^{L}
$$

On the other hand, since the auction ends at $L$ in the history $z^{L+1}$,

$$
C_{i}^{L} \leq M-\sum_{j \neq i} x_{j}^{L}
$$

Therefore, $C_{i}^{L} \leq \hat{C}_{i}^{L}$.
Hence, $Q_{i}\left(p^{L}\right) \leq C_{i}^{L} \leq \hat{C}_{i}^{L}$. Furthermore, for all $s \geq L+1, Q_{i}\left(p^{s}\right) \leq \hat{C}_{i}^{s}$, because $Q_{i}\left(p^{s}\right) \leq Q_{i}\left(p^{L}\right)$ and $\hat{C}_{i}^{L} \leq \hat{C}_{i}^{s}$. Thus,

$$
\pi_{i}\left(\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \in N}\right) \geq \pi_{i}\left(\sigma_{i},\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \neq i}\right)
$$

Case 3. $L^{\prime}=L=t$.
For each $j \in N$ and each $s \leq t-1$, obviously $x_{j}^{s}=\hat{x}_{j}^{s}$. Furthermore, for each $j \neq i, x_{j}^{L}=\left.\sigma_{j}^{*}\right|_{h^{t}}\left(h^{t}\right)=\hat{x}_{j}^{L}$. Since for each $s \leq L-1, C_{i}^{s}=\hat{C}_{i}^{s}$, we calculate $C_{i}^{L}$ and $\hat{C}_{i}^{L}$.

Case 3-1. $C_{i}^{L}=x_{i}^{L}$.
By the definition of sincere bidding,

$$
x_{i}^{L}=\min \left\{x_{i}^{L-1}, \max \left\{C_{i}^{L-1}, Q_{i}\left(p^{L}\right)\right\}\right\} .
$$

Since $x_{i}^{L-1} \geq C_{i}^{L-1}$ and $x_{i}^{L-1}>Q_{i}\left(p^{L-1}\right) \geq Q_{i}\left(p^{L}\right)$,

$$
x_{i}^{L}=\max \left\{C_{i}^{L-1}, Q_{i}\left(p^{L}\right)\right\} .
$$

If $x_{i}^{L}=Q_{i}\left(p^{L}\right)$, then $C_{i}^{L}=Q_{i}\left(p^{L}\right)$ and we have

$$
\pi_{i}\left(\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \in N}\right) \geq \pi_{i}\left(\sigma_{i},\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \neq i}\right)
$$

Suppose that $x_{i}^{L}=C_{i}^{L-1}$. Then, $C_{i}^{L-1} \geq Q_{i}\left(p^{L}\right)$ and $C_{i}^{L}=C_{i}^{L-1}$. Since $\hat{C}_{i}^{L} \geq$ $\hat{C}_{i}^{L-1}$ and $C_{i}^{L-1}=\hat{C}_{i}^{L-1}, \hat{C}_{i}^{L} \geq C_{i}^{L}$. Therefore, $\hat{C}_{i}^{L} \geq C_{i}^{L} \geq Q_{i}\left(p^{L}\right)$. Hence

$$
\pi_{i}\left(\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \in N}\right) \geq \pi_{i}\left(\sigma_{i},\left(\sigma_{j}^{*} \mid h^{t}\right)_{j \neq i}\right)
$$

Case 3-2. $C_{i}^{L}>x_{i}^{L}$.
First, we show that for each $j \in\{1, \ldots, i-1\}, C_{j}^{L}=x_{j}^{L-1}$. Suppose that there exists $j \in\{1, \ldots, i-1\}$ such that $C_{j}^{L} \neq x_{j}^{L-1}$. By the definition of our rationing rule,

$$
\begin{aligned}
C_{j}^{L} & =\min \left\{x_{j}^{L-1}, x_{j}^{L}+M-\sum_{k=j}^{n} x_{k}^{L}-\sum_{k=1}^{j-1} C_{k}^{L}\right\} \\
& =x_{j}^{L}+M-\sum_{k=j}^{n} x_{k}^{L}-\sum_{k=1}^{j-1} C_{k}^{L}
\end{aligned}
$$

Therefore,

$$
M=\sum_{k=j+1}^{n} x_{k}^{L}-\sum_{k=1}^{j} C_{k}^{L} .
$$

Since for each $k \in N, x_{k}^{L} \leq C_{k}^{L}$, and $\sum_{k \in N} C_{k}^{L}=M$,

$$
M=\sum_{k=j+1}^{n} x_{k}^{L}-\sum_{k=1}^{j} C_{k}^{L} \leq \sum_{k \in N} C_{k}^{L}=M
$$

Therefore, for each $k \geq j+1, x_{k}^{L}=C_{k}^{L}$. Because $i \geq j+1$, this contradicts to $C_{i}^{L}>x_{i}^{L}$.

Next, we show that $C_{i}^{L} \leq \hat{C}_{i}^{L}$. By the definition of our rationing rule,

$$
\begin{aligned}
& C_{i}^{L}=\min \left\{x_{i}^{L-1}, x_{i}^{L}+M-\sum_{j=i}^{n} x_{j}^{L}-\sum_{j=1}^{i-1} C_{j}^{L}\right\} \quad=\min \left\{x_{i}^{L-1}, M-\sum_{j=i+1}^{n} x_{j}^{L}-\sum_{j=1}^{i-1} C_{j}^{L}\right\}, \\
& \hat{C}_{i}^{L}=\min \left\{x_{i}^{L-1}, \hat{x}_{i}^{L}+M-\hat{x}_{j}^{L}-\sum_{j=i+1}^{n} x_{j}^{L}-\sum_{j=1}^{i-1} \hat{C}_{j}^{L}\right\}=\min \left\{x_{i}^{L-1}, M-\sum_{j=i+1}^{n} x_{j}^{L}-\sum_{j=1}^{i-1} \hat{C}_{j}^{L}\right\} .
\end{aligned}
$$

For each $j \leq i-1$, since $x_{j}^{L-1}=C_{j}^{L}$ and $x_{j}^{L-1} \geq \hat{C}_{j}^{L}$,

$$
C_{j}^{L} \geq \hat{C}_{j}^{L} .
$$

Therefore,

$$
\min \left\{x_{i}^{L-1}, M-\sum_{j=i+1}^{n} x_{j}^{L}-\sum_{j=1}^{i-1} C_{j}^{L}\right\} \leq \min \left\{x_{i}^{L-1}, M-\sum_{j=i+1}^{n} x_{j}^{L}-\sum_{j=1}^{i-1} \hat{C}_{j}^{L}\right\}
$$

Hence, $C_{i}^{L} \leq \hat{C}_{i}^{L}$.
Similarly to case 2 , we can show that $Q_{i}\left(p^{L}\right) \leq C_{i}^{L}$. Therefore, $Q_{i}\left(p^{L}\right) \leq$ $C_{i}^{L} \leq \hat{C}_{i}^{L}$. Thus,

$$
\pi_{i}\left(\left(\sigma_{j}^{*} \mid h_{h^{t}}\right)_{j \in N}\right) \geq \pi_{i}\left(\sigma_{i},\left(\left.\sigma_{j}^{*}\right|_{h^{t}}\right)_{j \neq i}\right)
$$

