The Effects of Tobacco Control Policies on Tobacco Products, Tar, and Nicotine Purchases among Adults: Evidence from Household Panel Data

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Online Appendix

APPENDIX A:

MAIN SPECIFICATION; MORE ALTERNATE SAMPLES

Appendix Table A1: Analysis of tobacco control policies and products (without resetriction due to SLT taxes)

| | Cigarettes | s (count) | U | Cessation ts (count) | Chewing T | 'obacco (oz) | Snuff (oz) | | |
|-----------------------------|-------------------------|-------------------------|----------------------|-------------------------|----------------------|------------------------|----------------------|-----------------------|--|
| | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | |
| Cigarette Excise Tax (\$) | -0.02160*** -0.00571 | -15.30213* (7.77695) | 0.00533* -0.0031 | 0.03718 (0.46791) | -0.00518 -0.00641 | 0.04760 (0.33688) | -0.00396 -0.00254 | -0.00131 (0.05358) | |
| Smokeless Tobacco Tax | 0.01137 | 4.73720 | 0.02094 | 3.19893 | -0.03332** | -0.98133* | 0.01209 | -0.39017 | |
| % Pop Under Bar Smoking Ban | -0.01548 -0.00118 | (22.93563) | -0.02863 -0.00383 | (5.48676) -1.26785 | -0.01655 -0.001 | (0.57427) 0.36291** | -0.00889 0.00365 | (0.31170) 0.01173 | |
| Observations | -0.00232 1,685,045 | (2.54087) 1,685,045 | -0.00326 321,078 | (0.92430) | -0.00677 86,698 | (0.17990) 86,698 | -0.004 317,669 | (0.04426) | |
| Households | 36,026 | 36,026 | 5,870 | 5,870 | 1,398 | 1,398 | 5,787 | 5,787 | |
| Mean Value: Dep Variable | 0.291 | 138.661 | 0.074 | 11.896 | 0.104 | 4.080 | 0.104 | 1.277 | |

Notes: All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

APPENDIX B: RESULTS INCLUDING SAMPLE WEIGHTS, EXCLUDING STATE-SPECIFIC TIME TRENDS, OR INCLUDING STATE FIXED EFFECTS INSTEAD OF HOUSEHOLD FIXED EFFECTS

Appendix Table B1: Analysis of tobacco control policies and products (excluding state-specific time trends)

| | | | Smoking Cessa | tion Products | | | | |
|----------------------------------|--------------|-------------|---------------|---------------|----------------------|-----------|--------------|------------|
| | Cigarette | s (count) | (cou | nt) | Chewing Tobacco (oz) | | Snuff | (oz) |
| | | Quantity | Quantity | | | Quantity | -, , | Quantity |
| | Any Purchase | Purchased | Any Purchase | Purchased | Any Purchase | Purchased | Any Purchase | Purchased |
| Cigarette Excise Tax (\$) | -0.0263*** | -23.2967*** | 0.0040 | -0.0597 | -0.0176 | -0.2670 | -0.0077*** | -0.0850 |
| | (0.0055) | (6.9921) | (0.0049) | (0.9245) | (0.0116) | (0.5942) | (0.0028) | (0.0628) |
| Chewing Tobacco Tax (Ad Velorem) | 0.0001 | 0.0162 | 0.0005*** | 0.0332 | -0.0010 | -0.0260 | 0.0002 | 0.0042 |
| | (0.0002) | (0.1692) | (0.0001) | (0.0362) | (0.0010) | (0.0519) | (0.0002) | (0.0026) |
| Snuff Tax (Ad Velorem) | -0.0003*** | -0.1046* | -0.0001 | 0.0238 | 0.0005** | 0.0121 | -0.0002*** | -0.0021*** |
| | (0.0001) | (0.0588) | (0.0001) | (0.0143) | (0.0002) | (0.0123) | (0.0001) | (0.0007) |
| % Pop Under Bar Smoking Ban | -0.0004 | -1.1629 | -0.0002 | -0.1427 | -0.0055 | 0.0001 | -0.0009 | 0.0059 |
| | (0.0041) | (3.8181) | (0.0041) | (1.2635) | (0.0132) | (0.4753) | (0.0039) | (0.0634) |
| Observations | 1,307,350 | 1,307,350 | 244,291 | 244,291 | 69,383 | 69,383 | 244,389 | 244,389 |
| Households | 30,476 | 30,476 | 4,964 | 4,964 | 1,232 | 1,232 | 4,922 | 4,922 |
| Mean Value: Dep Variable | 0.297 | 144.272 | 0.076 | 11.973 | 0.104 | 4.115 | 0.104 | 1.271 |

Notes: Samples are restricted to households who purchased the product at least once throughout the sample period. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table B2: NHANES Cigarette characteristics among households purchasing matched cigarettes (excluding state-specific time trends)

| | Ciga | rette Characte | ristics | Total Estimated Monthly Consumption of: | | | | | |
|----------------------------------|------------------------|--------------------------------|-----------------------|--|--------------|------------|--------------------|--|--|
| | Average Tar Content | Average Nicotine Content | Average CO Content | Cigarettes | Tar | Nicotine | Carbon Monoxide | | |
| Cigarette Excise Tax (\$) | 0.0603 | 0.0052* | 0.0026 | -37.8182*** | -392.7213*** | -29.5686** | -441.7066*** | | |
| | (0.0436) | (0.0029) | (0.0313) | (13.7942) | (142.7114) | (11.5857) | (149.5439) | | |
| Chewing Tobacco Tax (Ad Velorem) | -0.0018 | -0.0000 | -0.0035** | 0.1887 | -3.9245* | -0.2032 | -4.3374 | | |
| | (0.0025) | (0.0002) | (0.0014) | (0.2371) | (2.2404) | (0.1764) | (2.6680) | | |
| Snuff Tax (Ad Velorem) | 0.0019*** | 0.0001*** | 0.0016*** | -0.1900* | 2.5938* | 0.1291 | 2.2621* | | |
| | (0.0006) | (0.0000) | (0.0004) | (0.1117) | (1.3023) | (0.1027) | (1.3116) | | |
| % Pop Under Bar Smoking Ban | 0.0705 | 0.0051 | 0.0233 | -1.3160 | 17.2253 | 0.5067 | -4.0781 | | |
| | (0.0591) | (0.0050) | (0.0396) | (5.8579) | (62.1232) | (4.9862) | (66.4613) | | |
| Observations | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | | |
| Households | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | | |
| Mean Value: Dep Variable | 11.738 | 0.949 | 11.959 | 488.2 | 5369.2 | 433.1 | 5499.7 | | |

Notes: The sample is restricted to household-month observations with a positive purchase for households who purchased cigarettes such that at least one purchase could be matched to cigarette characteristics. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table B3: Analysis of tobacco control policies and products (without household fixed effects and including state fixed effects)

| | G! 44 | () | U | Cessation | | 1 () | Snuff (oz) | | |
|----------------------------------|--------------|--------------|-----------|------------|------------|-------------|------------|------------|--|
| | Cigarette | es (count) | Product | ts (count) | Chewing T | obacco (oz) | Snul | 1 (OZ) | |
| | Any Quantity | | Any | Quantity | Any | Quantity | Any | Quantity | |
| | Purchase | Purchased | Purchase | Purchased | Purchase | Purchased | Purchase | Purchased | |
| Cigarette Excise Tax (\$) | -0.03135*** | -27.54651*** | 0.00572 | 3.09031*** | -0.00745 | 0.17320 | -0.00943 | -0.04497 | |
| | (0.00754) | (7.20450) | (0.00573) | (0.96079) | (0.01495) | (0.63749) | (0.00713) | (0.08745) | |
| Chewing Tobacco Tax (Ad Velorem) | 0.00011 | -0.09776 | 0.00024* | -0.08021** | -0.00043 | -0.00803 | -0.00020 | -0.00107 | |
| | (0.00015) | (0.14596) | (0.00014) | (0.03846) | (0.00049) | (0.01372) | (0.00021) | (0.00364) | |
| Snuff Tax (Ad Velorem) | 0.00002 | 0.21585*** | -0.00006 | 0.01070 | 0.00043*** | -0.00342 | 0.00029*** | 0.00158 | |
| | (0.00005) | (0.05206) | (0.00004) | (0.01886) | (0.00015) | (0.00751) | (0.00009) | (0.00138) | |
| % Pop Under Bar Smoking Ban | -0.00478 | -4.12210 | -0.00396 | -1.55792 | -0.01486 | -0.44492 | -0.01587** | -0.30032** | |
| | (0.00477) | (4.18819) | (0.00585) | (2.53768) | (0.01103) | (0.44764) | (0.00713) | (0.12816) | |
| Observations | 1,307,350 | 1,307,350 | 244,291 | 244,291 | 69,383 | 69,383 | 244,389 | 244,389 | |
| Households | 30,476 | 30,476 | 4,964 | 4,964 | 1,232 | 1,232 | 4,922 | 4,922 | |
| Mean Value: Dep Variable | 0.297 | 144.272 | 0.076 | 11.973 | 0.104 | 4.115 | 0.104 | 1.271 | |

Notes: Samples are restricted to households who purchased the product at least once throughout the sample period. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include state, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table B4: NHANES Cigarette characteristics among households purchasing matched cigarettes (without household fixed effects and including state fixed effects)

| | Ciga | ette Characte | ristics | Total Estimated Monthly Consumption of: | | | | |
|----------------------------------|-------------|---------------|------------|--|--------------|-------------|---------------|--|
| | | Average | | | | | | |
| | Average Tar | Nicotine | Average CO | | | | Carbon | |
| | Content | Content | Content | Cigarettes | Tar | Nicotine | Monoxide | |
| | | | | | | | | |
| Cigarette Excise Tax (\$) | 0.09406 | 0.00644 | 0.03844 | -37.06831*** | -337.09235** | -28.38799** | -384.58495*** | |
| | (0.09557) | (0.00694) | (0.06539) | (11.67321) | (131.21446) | (10.58043) | (131.90394) | |
| Chewing Tobacco Tax (Ad Velorem) | 0.00382** | 0.00029** | 0.00169 | -0.20613 | -3.02190 | -0.16511 | -5.03928 | |
| _ | (0.00161) | (0.00012) | (0.00180) | (0.26601) | (3.44155) | (0.26672) | (3.32933) | |
| Snuff Tax (Ad Velorem) | 0.00146* | 0.00010 | 0.00115 | 0.49141*** | 8.36524*** | 0.60072*** | 8.84248*** | |
| | (0.00084) | (0.00006) | (0.00075) | (0.10170) | (1.34658) | (0.10291) | (1.30514) | |
| % Pop Under Bar Smoking Ban | -0.06091 | -0.00192 | -0.09122 | -1.21748 | -22.46718 | 0.35432 | -37.06532 | |
| - | (0.09333) | (0.00694) | (0.07079) | (11.34341) | (115.18349) | (9.70756) | (122.85267) | |
| Observations | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | |
| Households | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | |
| Mean Value: Dep Variable | 11.738 | 0.949 | 11.959 | 488.2 | 5369.2 | 433.1 | 5499.7 | |

Notes: The sample is restricted to household-month observations with a positive purchase for households who purchased cigarettes such that at least one purchase could be matched to cigarette characteristics. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include state, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table B5: Analysis of tobacco control policies and products (including NHCP sample weights)

| | | | U | Cessation | | | | |
|----------------------------------|--------------|--------------|-----------|------------|-----------|--------------|------------|-----------|
| | Cigarette | es (count) | Product | ts (count) | Chewing T | Tobacco (oz) | Snuf | f (oz) |
| | Any Quantity | | Any | Quantity | Any | Quantity | Any | Quantity |
| | Purchase | Purchased | Purchase | Purchased | Purchase | Purchased | Purchase | Purchased |
| Cigarette Excise Tax (\$) | -0.02162*** | -20.15105*** | 0.00952 | 1.28426 | -0.01608 | -0.77943 | -0.00588 | 0.00964 |
| | (0.00589) | (6.02630) | (0.00571) | (1.02271) | (0.01403) | (0.66034) | (0.00574) | (0.10162) |
| Chewing Tobacco Tax (Ad Velorem) | 0.00061*** | 0.21703 | 0.00013 | -0.06019* | 0.00035 | -0.04259*** | 0.00035 | 0.00220 |
| | (0.00014) | (0.12952) | (0.00024) | (0.03427) | (0.00038) | (0.01104) | (0.00026) | (0.00642) |
| Snuff Tax (Ad Velorem) | -0.00049*** | -0.20992*** | 0.00011* | 0.04044*** | -0.00020 | 0.00783 | -0.00020** | 0.00106 |
| | (0.00005) | (0.03459) | (0.00006) | (0.01313) | (0.00014) | (0.00742) | (0.00009) | (0.00133) |
| % Pop Under Bar Smoking Ban | 0.00755** | -1.89145 | 0.00187 | -1.47687 | 0.01680 | 1.26398*** | -0.00277 | -0.01912 |
| | (0.00369) | (3.40891) | (0.00423) | (1.11495) | (0.01497) | (0.41440) | (0.00701) | (0.11063) |
| Observations | 1,307,350 | 1,307,350 | 244,291 | 244,291 | 69,383 | 69,383 | 244,389 | 244,389 |
| Households | 30,476 | 30,476 | 4,964 | 4,964 | 1,232 | 1,232 | 4,922 | 4,922 |
| Mean Value: Dep Variable | 0.297 | 144.272 | 0.076 | 11.973 | 0.104 | 4.115 | 0.104 | 1.271 |

Notes: Samples are restricted to households who purchased the product at least once throughout the sample period. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include state, year and month fixed-effects, as well as state-specific time trends. All models include NHCP sample weights, and robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table B6: NHANES Cigarette characteristics among households purchasing matched cigarettes (including NHCP sample weights)

| | Cigar | ette Characte | ristics | Total Estimated Monthly Consumption of: | | | | | |
|----------------------------------|------------------------|--------------------------------|-----------------------|--|---------------|--------------|--------------------|--|--|
| | Average Tar Content | Average Nicotine Content | Average CO Content | Cigarettes | Tar | Nicotine | Carbon Monoxide | | |
| Cigarette Excise Tax (\$) | 0.08306 | 0.00512 | 0.03052 | -41.16514*** | -457.83253*** | -37.04725*** | -481.33276*** | | |
| | (0.08267) | (0.00598) | (0.05052) | (12.85267) | (140.68508) | (11.26930) | (140.30423) | | |
| Chewing Tobacco Tax (Ad Velorem) | -0.00371* | -0.00029* | -0.00510*** | 0.40972 | -4.75882 | -0.26321 | -4.11989 | | |
| | (0.00200) | (0.00015) | (0.00151) | (0.30551) | (4.40748) | (0.36572) | (4.63681) | | |
| Snuff Tax (Ad Velorem) | 0.00140 | 0.00010 | 0.00270*** | -0.43219*** | 1.81231 | 0.01379 | 1.85694 | | |
| | (0.00101) | (800008) | (0.00056) | (0.10239) | (1.47228) | (0.11612) | (1.37258) | | |
| % Pop Under Bar Smoking Ban | 0.06422 | 0.00600 | 0.05173 | -13.89166 | -40.00405 | -3.02701 | -45.55885 | | |
| | (0.12342) | (0.00959) | (0.07067) | (8.60785) | (166.92129) | (13.65921) | (137.10402) | | |
| Observations | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | | |
| Households | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | | |
| Mean Value: Dep Variable | 11.738 | 0.949 | 11.959 | 488.2 | 5369.2 | 433.1 | 5499.7 | | |

Notes: The sample is restricted to household-month observations with a positive purchase for households who purchased cigarettes such that at least one purchase could be matched to cigarette characteristics. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include state, year and month fixed-effects, as well as state-specific time trends. All models include NHCP sample weights, and robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

APPENDIX C: RESULTS - QUARTERLY LEADS AND LAGS

Appendix Table C1: Analysis of tobacco control policies and products; quarterly leads and lags analysis

| | | | Smoking Cessa | tion Products | | | | |
|-------------------------------------|--------------|--------------|---------------|---------------|--------------|------------|--------------|------------|
| | Cigarette | s (count) | (cou | | Chewing To | bacco (oz) | Snuff | ` ' |
| | | Quantity | | Quantity | | Quantity | | Quantity |
| | Any Purchase | Purchased | Any Purchase | Purchased | Any Purchase | Purchased | Any Purchase | Purchased |
| Cigarette Excise Tax (\$) (4Q-Lead) | 0.00066 | -3.02069 | -0.00402 | -0.90413 | 0.01629* | -0.21035 | 0.00789 | 0.09150 |
| | (0.00248) | (2.83297) | (0.00599) | (0.61707) | (0.00834) | (0.47239) | (0.00491) | (0.07307) |
| Cigarette Excise Tax (\$) (3Q-Lead) | -0.00032 | -1.57504 | -0.00029 | 1.01977 | -0.00885 | 0.59109 | -0.00540 | -0.01209 |
| | (0.00286) | (3.40378) | (0.00373) | (0.81626) | (0.00848) | (0.39693) | (0.00405) | (0.05418) |
| Cigarette Excise Tax (\$) (2Q-Lead) | -0.00375 | 5.13736 | 0.00127 | 2.40511** | 0.00248 | 0.54912 | -0.00930* | -0.14410 |
| | (0.00445) | (3.87423) | (0.00495) | (1.03128) | (0.00787) | (0.39078) | (0.00480) | (0.13142) |
| Cigarette Excise Tax (\$) (1Q-Lead) | -0.00612 | -1.52757 | -0.00427 | 0.26482 | 0.00365 | 0.37656 | 0.00524 | 0.11923** |
| | (0.00489) | (4.35775) | (0.00552) | (0.76381) | (0.00661) | (0.40819) | (0.00462) | (0.05202) |
| Cigarette Excise Tax (\$) | -0.02467*** | -32.62002*** | 0.01981*** | 0.89214 | -0.00448 | -0.87628 | 0.00078 | 0.01105 |
| | (0.00571) | (5.51011) | (0.00471) | (1.19828) | (0.01041) | (0.55353) | (0.00637) | (0.09596) |
| Cigarette Excise Tax (\$) (1Q-Lag) | 0.00171 | 5.95613** | -0.01274** | -1.88731* | 0.01120 | 0.41165** | -0.00653 | 0.05015 |
| | (0.00237) | (2.40002) | (0.00629) | (1.02721) | (0.00934) | (0.18046) | (0.00429) | (0.07447) |
| Cigarette Excise Tax (\$) (2Q-Lag) | 0.00246 | 2.32770* | 0.00035 | 3.13585** | -0.02265*** | -0.08491 | 0.00570 | -0.09069 |
| | (0.00176) | (1.36892) | (0.00590) | (1.38901) | (0.00662) | (0.25045) | (0.00406) | (0.05881) |
| Cigarette Excise Tax (\$) (3Q-Lag) | -0.00086 | 1.69662 | -0.00992** | -1.89577 | 0.00953 | 0.33523 | -0.00506 | -0.04766 |
| | (0.00250) | (2.00771) | (0.00447) | (1.15423) | (0.00681) | (0.25057) | (0.00436) | (0.07600) |
| Cigarette Excise Tax (\$) (4Q-Lag) | -0.00444 | -2.54051 | 0.01054** | 1.77778* | -0.00082 | -0.10414 | -0.00229 | 0.04739 |
| | (0.00300) | (3.56518) | (0.00495) | (0.97398) | (0.00681) | (0.38913) | (0.00300) | (0.05761) |
| Chewing Tobacco Tax (Ad Velorem) | 0.00040*** | 0.12123 | 0.00027 | -0.16800*** | -0.00036 | -0.03108 | 0.00052*** | 0.00662* |
| | (0.00010) | (0.08602) | (0.00020) | (0.03724) | (0.00037) | (0.02930) | (0.00012) | (0.00337) |
| Snuff Tax (Ad Velorem) | -0.00031*** | -0.09467** | -0.00001 | 0.06014*** | 0.00027*** | 0.00485 | -0.00023*** | -0.00271** |
| | (0.00004) | (0.03841) | (0.00005) | (0.01303) | (0.00008) | (0.00716) | (0.00005) | (0.00103) |
| % Pop Under Bar Smoking Ban | -0.00363 | -5.58620 | -0.00550 | -1.08783 | -0.00553 | 0.58833 | -0.00157 | 0.00541 |
| | (0.00325) | (3.39444) | (0.00377) | (1.18332) | (0.01667) | (0.38945) | (0.00596) | (0.04194) |
| Observations | 1,063,627 | 1,063,627 | 199,992 | 199,992 | 55,905 | 55,905 | 199,355 | 199,355 |
| Households | 28,021 | 28,021 | 4,690 | 4,690 | 1,161 | 1,161 | 4,633 | 4,633 |
| Mean Value: Dep Variable | 0.296 | 143.447 | 0.075 | 12.163 | 0.102 | 4.095 | 0.104 | 1.245 |

Notes: Samples are restricted to households who purchased any tobacco product at least once throughout the sample period. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table C2: NHANES Cigarette characteristics among households purchasing matched cigarettes; quarterly leads and lags analysis

| | Ciga | rette Characte | ristics | Total | Estimated Mon | thly Consumpt | ion of: |
|-------------------------------------|------------------------|--------------------------------|-----------------------|--------------|----------------------|---------------|--------------------|
| | Average Tar Content | Average Nicotine Content | Average CO Content | Cigarettes | Tar | Nicotine | Carbon Monoxide |
| | | | | | | | |
| Cigarette Excise Tax (\$) (4Q-Lead) | 0.01101 | -0.00018 | 0.01944 | -15.60150* | -221.82340*** | -17.44239*** | -237.51782*** |
| | (0.02932) | (0.00242) | (0.01941) | (7.82592) | (75.80300) | (6.36329) | (85.67939) |
| Cigarette Excise Tax (\$) (3Q-Lead) | 0.03446 | 0.00203 | 0.03799 | -2.96150 | 16.49904 | 0.34427 | 31.71963 |
| | (0.03447) | (0.00195) | (0.03235) | (8.31201) | (106.78994) | (8.76720) | (104.92927) |
| Cigarette Excise Tax (\$) (2Q-Lead) | -0.02132 | -0.00082 | -0.02348 | 10.76942 | 51.12103 | 4.71778 | 52.88813 |
| | (0.02990) | (0.00190) | (0.02823) | (10.26126) | (136.21527) | (10.66926) | (134.46077) |
| Cigarette Excise Tax (\$) (1Q-Lead) | -0.01283 | -0.00002 | -0.00138 | 3.54213 | 53.29202 | 5.36969 | 29.94382 |
| | (0.02487) | (0.00197) | (0.02052) | (9.09094) | (84.35242) | (7.19385) | (85.50114) |
| Cigarette Excise Tax (\$) | 0.07506** | 0.00446 | 0.05057** | -67.50575*** | -718.07687*** | -60.09233*** | -726.82115*** |
| | (0.03644) | (0.00306) | (0.02206) | (10.22320) | (116.53709) | (9.44205) | (118.23026) |
| Cigarette Excise Tax (\$) (1Q-Lag) | 0.01399 | 0.00183 | 0.02398 | 15.12427** | 162.92752** | 14.44427** | 162.14870** |
| | (0.01994) | (0.00150) | (0.01603) | (6.32940) | (69.08952) | (5.70134) | (77.00827) |
| Cigarette Excise Tax (\$) (2Q-Lag) | -0.00353 | 0.00011 | -0.03132 | 1.95479 | 3.43946 | 0.50165 | -11.93735 |
| | (0.02853) | (0.00157) | (0.01950) | (5.55755) | (55.49572) | (4.47272) | (63.95597) |
| Cigarette Excise Tax (\$) (3Q-Lag) | 0.01599 | 0.00003 | -0.00567 | 6.45911 | 69.06111 | 4.86952 | 55.96558 |
| | (0.02474) | (0.00212) | (0.02481) | (7.26122) | (72.02544) | (5.80387) | (72.65535) |
| Cigarette Excise Tax (\$) (4Q-Lag) | 0.06798** | 0.00702** | 0.00900 | 2.23662 | 78.51074 | 5.84091 | 59.44711 |
| | (0.02986) | (0.00266) | (0.03089) | (11.51456) | (118.52341) | (9.15126) | (128.67903) |
| Chewing Tobacco Tax (Ad Velorem) | -0.00183 | -0.00019 | -0.00150 | 0.19976 | -2.27729 | -0.12848 | -1.74435 |
| | (0.00179) | (0.00015) | (0.00144) | (0.23322) | (2.96922) | (0.22936) | (3.16638) |
| Snuff Tax (Ad Velorem) | 0.00252*** | 0.00022*** | 0.00153*** | -0.06283 | 4.54435*** | 0.27618** | 3.95833*** |
| | (0.00056) | (0.00005) | (0.00035) | (0.10325) | (1.34080) | (0.10535) | (1.41777) |
| % Pop Under Bar Smoking Ban | 0.02723 | 0.00415 | -0.03796 | -12.76603** | -71.46525 | -5.34852 | -103.74346 |
| | (0.07399) | (0.00672) | (0.04344) | (5.52062) | (90.89505) | (7.63259) | (80.41743) |
| Observations | 284,670 | 284,670 | 284,670 | 284,670 | 284,670 | 284,670 | 284,670 |
| Households | 22,471 | 22,471 | 22,471 | 22,471 | 22,471 | 22,471 | 22,471 |
| Mean Value: Dep Variable | 11.708 | 0.947 | 11.944 | 487.6 | 5356.0 | 432.2 | 5491.3 |

Notes: The sample is restricted to household-month observations with a positive purchase for households who purchased cigarettes such that at least one purchase could be matched to cigarette characteristics. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

APPENDIX D: RESULTS - BOOTLEGGING ANALYSIS

Appendix Table D1: Analysis of tobacco control policies and products; bootlegging analysis

| | | | Smoking Cessa | tion Products | | | | |
|----------------------------------|--------------|--------------|---------------|---------------|-------------|-------------|--------------|-------------|
| | Cigarette | s (count) | (cou | int) | Chewing T | obacco (oz) | Snuff | (oz) |
| | | Quantity | | Quantity | Any | Quantity | | Quantity |
| | Any Purchase | Purchased | Any Purchase | Purchased | Purchase | Purchased | Any Purchase | Purchased |
| Cigarette Excise Tax (\$) | -0.03308*** | -31.41303*** | 0.00437 | 2.34537* | -0.03124* | -0.58999 | -0.00374 | -0.13367 |
| | (0.00633) | (7.08404) | (0.00600) | (1.26457) | (0.01563) | (0.59257) | (0.00515) | (0.09632) |
| Chewing Tobacco Tax (Ad Velorem) | 0.00025** | 0.14001 | 0.00016 | -0.09550*** | -0.00085*** | -0.03283 | 0.00010 | 0.00233 |
| | (0.00011) | (0.10829) | (0.00014) | (0.02185) | (0.00028) | (0.02130) | (0.00018) | (0.00277) |
| Snuff Tax (Ad Velorem) | -0.00024*** | -0.08100* | 0.00005 | 0.04067*** | 0.00056*** | 0.00923 | -0.00013** | -0.00108 |
| | (0.00004) | (0.04737) | (0.00005) | (0.00864) | (0.00011) | (0.00699) | (0.00006) | (0.00082) |
| % Pop Under Bar Smoking Ban | -0.00042 | -2.09107 | -0.00336 | -1.50068 | -0.00065 | 0.30326* | 0.00066 | 0.00291 |
| | (0.00237) | (2.51096) | (0.00384) | (1.05022) | (0.00550) | (0.15886) | (0.00354) | (0.03865) |
| Tax Difference | 0.00088 | 20.60534 | -0.02514 | -4.50251 | 0.01252 | -4.55758* | -0.04702* | -0.28759 |
| | (0.02014) | (19.25355) | (0.01719) | (8.09458) | (0.05764) | (2.38147) | (0.02554) | (0.40019) |
| Ln (Distance) | -0.00092 | -0.35638 | -0.00177 | -0.12134 | -0.00312 | -0.13181 | -0.00141 | -0.10533*** |
| | (0.00116) | (1.44366) | (0.00141) | (0.47737) | (0.00450) | (0.15877) | (0.00133) | (0.02976) |
| Interaction (Tax Diff * lnDist) | 0.00276 | -1.84250 | 0.00594 | 0.59242 | 0.00463 | 1.23913** | 0.01042* | 0.09983 |
| | (0.00431) | (4.08855) | (0.00394) | (1.54594) | (0.01236) | (0.57807) | (0.00526) | (0.07770) |
| Observations | 1,307,350 | 1,307,350 | 244,291 | 244,291 | 69,383 | 69,383 | 244,389 | 244,389 |
| Households | 30,476 | 30,476 | 4,964 | 4,964 | 1,232 | 1,232 | 4,922 | 4,922 |
| Mean Value: Dep Variable | 0.297 | 144.272 | 0.076 | 11.973 | 0.104 | 4.115 | 0.104 | 1.271 |

Notes: Samples are restricted to households who purchased any tobacco product at least once throughout the sample period. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table D2: NHANES Cigarette characteristics among households purchasing matched cigarettes; bootlegging analysis

| | Cigar | ette Characte | eristics | Total Estimated Monthly Consumption of: | | | | | |
|----------------------------------|------------------------|---------------------|-----------------------|---|---------------|--------------|---------------|--|--|
| | Aronaga Tan | Average Nicotine | Avianaga CO | | | | Carbon | | |
| | Average Tar Content | Content | Average CO Content | Cigarettes | Tar | Nicotine | Monoxide | | |
| Cigarette Excise Tax (\$) | 0.16648*** | 0.01084** | 0.11862*** | -49.51722*** | -485.63575*** | -41.26710*** | -557.31460*** | | |
| | (0.05817) | (0.00447) | (0.04142) | (15.14479) | (159.45201) | (12.99403) | (167.18974) | | |
| Chewing Tobacco Tax (Ad Velorem) | -0.00011 | -0.00001 | -0.00146 | 0.46871** | 0.35023 | 0.11408 | 0.30937 | | |
| | (0.00158) | (0.00015) | (0.00087) | (0.20569) | (2.41500) | (0.18335) | (2.47073) | | |
| Snuff Tax (Ad Velorem) | 0.00075 | 0.00008* | 0.00090** | -0.23230** | 1.74825 | 0.05881 | 1.63670 | | |
| | (0.00056) | (0.00005) | (0.00037) | (0.09816) | (1.20673) | (0.09591) | (1.19637) | | |
| % Pop Under Bar Smoking Ban | 0.02105 | 0.00302 | -0.03515 | -6.63350* | -25.35139 | -1.70931 | -51.25894 | | |
| | (0.05201) | (0.00470) | (0.03038) | (3.44616) | (50.94855) | (4.49624) | (43.06556) | | |
| Tax Difference | 0.12534 | 0.01204 | -0.08494 | 68.84154* | 892.19109* | 82.17083** | 896.87596 | | |
| | (0.28924) | (0.01792) | (0.22747) | (35.61039) | (517.26279) | (39.32353) | (571.89452) | | |
| Ln (Distance) | 0.01770 | 0.00096 | 0.01027 | 0.26546 | -18.27734 | -1.70661 | -24.92030 | | |
| | (0.03793) | (0.00292) | (0.03484) | (4.03775) | (71.82553) | (5.71753) | (70.50302) | | |
| Interaction (Tax Diff * lnDist) | -0.04942 | -0.00385 | 0.00122 | -13.42984* | -202.64419* | -18.11596** | -187.91462 | | |
| | (0.05870) | (0.00357) | (0.04657) | (7.55371) | (111.32262) | (8.56090) | (120.95595) | | |
| Observations | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | 349,779 | | |
| Households | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | 25,826 | | |
| Mean Value: Dep Variable | 11.738 | 0.949 | 11.959 | 488.2 | 5369.2 | 433.1 | 5499.7 | | |

Notes: The sample is restricted to household-month observations with a positive purchase for households who purchased cigarettes such that at least one purchase could be matched to cigarette characteristics. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

APPENDIX E: NHANES RESULTS AMONG HOUSEHOLDS ONLY PURCHASING MATCHED CIGARETTES

Appendix Table E1: NHANES Cigarette characteristics among households only purchasing matched cigarettes (excluding zero purchases)

| | Cigar | ette Characte | eristics | Total Estimated Monthly Consumption of: | | | | | |
|----------------------------------|-------------|---------------------|------------|---|--------------|-------------|--------------|--|--|
| | Average Tar | Average Nicotine | Average CO | G: 44 | T. | BT* 4* | Carbon | | |
| | Content | Content | Content | Cigarettes | Tar | Nicotine | Monoxide | | |
| Cigarette Excise Tax (\$) | 0.0681 | 0.0042 | 0.0569* | -37.4715*** | -409.8395*** | -34.6425*** | -422.4547*** | | |
| | (0.0412) | (0.0036) | (0.0333) | (10.9160) | (136.2838) | (10.6007) | (139.1670) | | |
| Chewing Tobacco Tax (Ad Velorem) | 0.0018 | 0.0000 | 0.0031*** | 0.5756* | 5.5849 | 0.3589 | 8.1454* | | |
| | (0.0015) | (0.0001) | (0.0009) | (0.3092) | (3.7719) | (0.2809) | (4.2448) | | |
| Snuff Tax (Ad Velorem) | -0.0024*** | -0.0001 | -0.0029*** | -0.3624*** | -2.5072* | -0.1443 | -4.1504*** | | |
| | (0.0005) | (0.0000) | (0.0003) | (0.1067) | (1.3592) | (0.1051) | (1.4119) | | |
| % Pop Under Bar Smoking Ban | 0.0276 | 0.0021 | -0.0123 | -4.9794 | -44.2674 | -3.7664 | -51.2376 | | |
| | (0.0520) | (0.0043) | (0.0303) | (3.4720) | (49.4364) | (3.8436) | (47.8041) | | |
| Observations | 207,335 | 207,335 | 207,335 | 207,335 | 207,335 | 207,335 | 207,335 | | |
| Households | 18,761 | 18,761 | 18,761 | 18,761 | 18,761 | 18,761 | 18,761 | | |
| Mean Value: Dep Variable | 11.699 | 0.949 | 11.917 | 427.3 | 4891.1 | 396.5 | 5005.5 | | |

Notes: The sample is restricted to household-month observations with a positive purchase for households who purchased cigarettes such that all purchases could be matched to cigarette characteristics. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table E2: NHANES Cigarette characteristics among households only purchasing matched cigarettes (including zero purchases)

| | Total | Estimated Mon | thly Consumpt | ion of: |
|----------------------------------|--------------|----------------------|---------------|--------------------|
| | Cigarettes | Tar | Nicotine | Carbon Monoxide |
| Cigarette Excise Tax (\$) | -21.39289*** | -204.04976*** | -17.17530*** | -213.58819*** |
| | (4.66837) | (52.49740) | (4.12619) | (53.57026) |
| Chewing Tobacco Tax (Ad Velorem) | 0.11468 | 0.83654 | 0.04034 | 1.18484 |
| | (0.12835) | (1.47723) | (0.11251) | (1.54293) |
| Snuff Tax (Ad Velorem) | -0.06420 | -0.37845 | -0.01469 | -0.68416 |
| | (0.04094) | (0.50800) | (0.03928) | (0.53035) |
| % Pop Under Bar Smoking Ban | 2.01062 | 17.44431 | 1.38345 | 18.48871 |
| | (2.15453) | (20.42088) | (1.58948) | (22.56039) |
| Observations | 767,663 | 767,663 | 767,663 | 767,663 |
| Households | 19,920 | 19,920 | 19,920 | 19,920 |
| Mean Value: Dep Variable | 117.9 | 1321.0 | 107.1 | 1351.9 |

Notes: The sample is restricted to household-month observations for households who purchased cigarettes such that all purchases could be matched to cigarette characteristics. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

APPENDIX F: ANALYSIS OF HETEROGENEITY IN RESPONSES

Appendix Table F1: Analysis of tobacco control policies and products: Occasional and pack-a-day smokers

| | Cigarettes (count) | | _ | Cessation s (count) | Chewing T | obacco (oz) | Snuff (oz) | |
|----------------------------------|--------------------|-----------------------|-----------------|------------------------|-----------------|-----------------------|-----------------|-----------------------|
| | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased |
| Occasional Smokers | | | | | | | | |
| Cigarette Excise Tax (\$) | -0.0215*** | -13.6571*** | 0.0006 | 0.1852 | -0.0005* | -0.0053 | -0.0006 | 0.0069 |
| | (0.0045) | (2.7560) | (0.0011) | (0.1438) | (0.0003) | (0.0163) | (0.0009) | (0.0111) |
| Chewing Tobacco Tax (Ad Velorem) | 0.0003*** | 0.1079 | 0.0001* | -0.0067 | -0.0000** | -0.0018 | 0.0000 | 0.0007* |
| | (0.0001) | (0.0711) | (0.0000) | (0.0069) | (0.0000) | (0.0012) | (0.0000) | (0.0003) |
| Snuff Tax (Ad Velorem) | -0.0004*** | -0.0860*** | -0.0000*** | 0.0016 | 0.0000*** | 0.0005** | -0.0000*** | -0.0003*** |
| | (0.0000) | (0.0169) | (0.0000) | (0.0016) | (0.0000) | (0.0002) | (0.0000) | (0.0001) |
| % Pop Under Bar Smoking Ban | 0.0010 | 0.7661 | -0.0005 | -0.2642 | 0.0001 | 0.0216* | 0.0004 | 0.0019 |
| | (0.0021) | (1.1094) | (0.0005) | (0.1649) | (0.0002) | (0.0111) | (0.0006) | (0.0098) |
| Observations | 1,101,482 | 1,101,482 | 1,101,482 | 1,101,482 | 1,101,482 | 1,101,482 | 1,101,482 | 1,101,482 |
| Households | 25,115 | 25,115 | 25,115 | 25,115 | 25,115 | 25,115 | 25,115 | 25,115 |
| Mean Value: Dep Variable | 0.196 | 43.864 | 0.010 | 1.151 | 0.002 | 0.076 | 0.010 | 0.126 |
| Pack-a-Day Smokers | | | | | | | | |
| Cigarette Excise Tax (\$) | -0.0325** | -84.0007* | 0.0019 | 0.0378 | 0.0007 | 0.0282 | 0.0004 | 0.0265 |
| | (0.0152) | (42.0881) | (0.0021) | (0.1318) | (0.0011) | (0.0806) | (0.0028) | (0.0279) |
| Chewing Tobacco Tax (Ad Velorem) | 0.0004 | 0.5846 | -0.0000 | -0.0077 | -0.0000 | -0.0026* | 0.0001 | 0.0013 |
| | (0.0003) | (0.8831) | (0.0001) | (0.0048) | (0.0000) | (0.0014) | (0.0001) | (0.0012) |
| Snuff Tax (Ad Velorem) | 0.0001 | 0.2609 | 0.0001** | 0.0087*** | 0.0000* | 0.0012*** | -0.0000 | -0.0001 |
| | (0.0001) | (0.2778) | (0.0000) | (0.0014) | (0.0000) | (0.0004) | (0.0000) | (0.0005) |
| % Pop Under Bar Smoking Ban | -0.0006 | -37.4973 | -0.0016 | -0.2287 | 0.0018* | 0.2034** | 0.0002 | -0.0597 |
| - | (0.0151) | (30.9613) | (0.0031) | (0.1890) | (0.0010) | (0.0962) | (0.0031) | (0.0421) |
| Observations | 87,529 | 87,529 | 87,529 | 87,529 | 87,529 | 87,529 | 87,529 | 87,529 |
| Households | 2,297 | 2,297 | 2,297 | 2,297 | 2,297 | 2,297 | 2,297 | 2,297 |
| Mean Value: Dep Variable | 0.914 | 1011.621 | 0.010 | 0.760 | 0.004 | 0.308 | 0.014 | 0.200 |

Notes: Samples are restricted to households meeting the criteria of occasional smokers (300 cigarettes or fewer purchased per month) or pack-a-day smokers (600 or more cigarettes purchased per month). All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table F2: Analysis of tobacco control policies and products by income

| | Cigarettes (count) | | Smoking (Products | | Chewing T | obacco (oz) | Snuff (oz) | |
|----------------------------------|--------------------|-----------------------|-----------------------|-----------------------|-----------------|-----------------------|--------------|-----------------------|
| | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased |
| Income < \$30,000 | | | | | | | | |
| Cigarette Excise Tax (\$) | -0.03253*** | -13.6571*** | -0.00715 | 0.1852 | -0.02608 | -0.0053 | 0.00419 | 0.0069 |
| | (0.00836) | (2.7560) | (0.00756) | (0.1438) | (0.01688) | (0.0163) | (0.00665) | (0.0111) |
| Chewing Tobacco Tax (Ad Velorem) | 0.00067*** | 0.1079 | -0.00035 | -0.0067 | -0.00009 | -0.0018 | 0.00041 | 0.0007* |
| | (0.00014) | (0.0711) | (0.00024) | (0.0069) | (0.00065) | (0.0012) | (0.00030) | (0.0003) |
| Snuff Tax (Ad Velorem) | -0.00040*** | -0.0860*** | 0.00059*** | 0.0016 | 0.00066** | 0.0005** | -0.00072*** | -0.0003*** |
| | (0.00006) | (0.0169) | (0.00009) | (0.0016) | (0.00025) | (0.0002) | (0.00011) | (0.0001) |
| % Pop Under Bar Smoking Ban | 0.00219 | 0.7661 | -0.00479 | -0.2642 | -0.01061 | 0.0216* | 0.01444 | 0.0019 |
| | (0.00572) | (1.1094) | (0.00866) | (0.1649) | (0.03228) | (0.0111) | (0.00959) | (0.0098) |
| Observations | 378,566 | 378,566 | 59,635 | 59,635 | 17,246 | 17,246 | 66,127 | 66,127 |
| Households | 11,245 | 11,245 | 1,640 | 1,640 | 436 | 436 | 1,712 | 1,712 |
| Mean Value: Dep Variable | 0.341 | 163.986 | 0.059 | 7.675 | 0.124 | 5.418 | 0.066 | 1.126 |
| Income > \$30,000 | | | | | | | | |
| Cigarette Excise Tax (\$) | -0.02358*** | -22.37773*** | 0.00859 | 1.37612** | -0.00339 | -0.60835 | -0.00638 | -0.00614 |
| | (0.00520) | (5.91013) | (0.00731) | (0.67093) | (0.01020) | (0.58112) | (0.00401) | (0.07658) |
| Chewing Tobacco Tax (Ad Velorem) | 0.00017 | 0.20523 | 0.00045*** | -0.03752 | -0.00070* | -0.03003 | 0.00019 | 0.00243 |
| <u>-</u> | (0.00012) | (0.12343) | (0.00013) | (0.02273) | (0.00036) | (0.02092) | (0.00018) | (0.00340) |
| Snuff Tax (Ad Velorem) | -0.00018*** | -0.15400*** | -0.00015*** | 0.00332 | 0.00030*** | 0.01056 | -0.00014*** | -0.00117 |
| | (0.00005) | (0.04328) | (0.00006) | (0.01062) | (0.00010) | (0.00651) | (0.00004) | (0.00080) |
| % Pop Under Bar Smoking Ban | -0.00041 | -0.25242 | -0.00069 | -0.79783 | -0.00136 | 0.32406 | -0.00126 | -0.05881 |
| | (0.00216) | (2.14646) | (0.00534) | (1.57100) | (0.00495) | (0.23807) | (0.00316) | (0.06062) |
| Observations | 933,870 | 933,870 | 186,311 | 186,311 | 52,439 | 52,439 | 179,052 | 179,052 |
| Households | 23,521 | 23,521 | 4,119 | 4,119 | 1,011 | 1,011 | 3,985 | 3,985 |
| Mean Value: Dep Variable | 0.280 | 136.559 | 0.081 | 13.295 | 0.097 | 3.680 | 0.104 | 1.285 |

Notes: Samples are restricted to households meeting the stated income criteria. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table F3: Analysis of tobacco control policies and products by age group

| | Cigarettes (count) | | | ation Products unt) | Chewing T | obacco (oz) | Snuff (oz) | | |
|---------------------------------------|--------------------|-----------------------|-----------------|------------------------|-----------------|-----------------------|-----------------|-----------------------|--|
| | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | |
| Age 25 - 54 | | | | | | | | | |
| Cigarette Excise Tax (\$) | -0.02518*** | -20.46212*** | 0.00417 | 0.21108 | -0.00740 | -0.81820 | -0.00707 | 0.04765 | |
| | (0.00719) | (7.05335) | (0.00394) | (1.01425) | (0.00943) | (0.77871) | (0.00738) | (0.13490) | |
| Chewing Tobacco Tax (Ad Velorem) | 0.00048*** | 0.34693** | 0.00041** | -0.05657** | -0.00140*** | -0.05051*** | 0.00016 | 0.00613 | |
| | (0.00014) | (0.15406) | (0.00019) | (0.02519) | (0.00048) | (0.01199) | (0.00021) | (0.00421) | |
| Snuff Tax (Ad Velorem) | -0.00034*** | -0.15780*** | -0.00028*** | -0.01762 | 0.00152*** | 0.02941*** | -0.00010 | -0.00100 | |
| | (0.00005) | (0.04936) | (0.00007) | (0.01338) | (0.00013) | (0.00696) | (0.00007) | (0.00107) | |
| % Pop Under Bar Smoking Ban | 0.00320 | -2.37852 | -0.00070 | -0.26924 | -0.00382 | 0.11839* | 0.00354 | -0.00717 | |
| | (0.00305) | (3.34789) | (0.00491) | (1.45535) | (0.00720) | (0.06578) | (0.00343) | (0.06656) | |
| Observations | 727,712 | 727,712 | 134,609 | 134,609 | 32,728 | 32,728 | 137,272 | 137,272 | |
| Households | 11,245 | 11,245 | 3,399 | 3,399 | 755 | 755 | 3,512 | 3,512 | |
| Mean Value: Dep Variable | 0.321 | 146.181 | 0.072 | 10.735 | 0.092 | 3.276 | 0.065 | 1.210 | |
| Age 55+ | | | | | | | | | |
| Cigarette Excise Tax (\$) | -0.02618*** | -28.74083*** | 0.00669 | 2.47014** | -0.01480 | -0.18718 | -0.00498 | 0.05600 | |
| _ | (0.00633) | (6.77124) | (0.00885) | (1.00031) | (0.01193) | (0.70731) | (0.00603) | (0.07852) | |
| Chewing Tobacco Tax (Ad Velorem) | 0.00019* | 0.16427 | -0.00014 | -0.13438*** | -0.00056 | -0.02398 | 0.00016 | 0.00444 | |
| · · · · · · · · · · · · · · · · · · · | (0.00012) | (0.12425) | (0.00016) | (0.02139) | (0.00038) | (0.03501) | (0.00024) | (0.00330) | |
| Snuff Tax (Ad Velorem) | -0.00033*** | -0.23764*** | 0.00033*** | 0.09669*** | -0.00008 | -0.00663 | -0.00014* | -0.00255** | |
| | (0.00005) | (0.05430) | (0.00008) | (0.01010) | (0.00015) | (0.00950) | (0.00007) | (0.00119) | |
| % Pop Under Bar Smoking Ban | -0.00389 | -1.56815 | -0.00547 | -2.15468** | 0.00929 | 0.94526 | -0.00572 | -0.09124 | |
| | (0.00373) | (2.82759) | (0.00699) | (0.90460) | (0.01685) | (0.59881) | (0.00611) | (0.09604) | |
| Observations | 718,191 | 718,191 | 138,545 | 138,545 | 43,225 | 43,225 | 132,469 | 132,469 | |
| Households | 15,699 | 15,699 | 2,805 | 2,805 | 804 | 804 | 2,520 | 2,520 | |
| Mean Value: Dep Variable | 0.278 | 148.448 | 0.080 | 13.581 | 0.118 | 5.086 | 0.079 | 0.970 | |

Notes: Samples are restricted to households meeting the criteria of age 25-54. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table F4: Analysis of tobacco control policies and products by region

| | Smoking Cessation Product | | | | | | | | |
|----------------------------------|---------------------------|---------------------------------------|------------|-------------|-------------|-------------|------------|------------|--|
| | Cigarette | es (count) | | ount) | Chewing T | obacco (oz) | Snut | ff (oz) | |
| | | Quantity | Any | Quantity | Any | Quantity | Any | Quantity | |
| | Any Purchase | Purchased | Purchase | Purchased | Purchase | Purchased | Purchase | Purchased | |
| Northeast | 0.00543 | 0.50465 | 0.00700 | 1.25.402 | 0.00146999 | 1.01500444 | 0.00002 | 0.21220*** | |
| Cigarette Excise Tax (\$) | -0.00642 | -0.79465 | -0.00798 | 1.25403 | -0.03146*** | -1.01789*** | 0.00083 | -0.21330** | |
| | (0.00427) | (2.00051) | (0.00499) | (1.51907) | (0.00836) | (0.18571) | (0.00694) | (0.07041) | |
| Chewing Tobacco Tax (Ad Velorem) | 0.00099*** | 1.07051*** | -0.00071** | -0.12562 | -0.00030 | -0.01923 | 0.00041 | 0.01754*** | |
| C CCT (ALVI) | (0.00025) | (0.19067) | (0.00021) | (0.07155) | (0.00020) | (0.01076) | (0.00070) | (0.00420) | |
| Snuff Tax (Ad Velorem) | - | - | - | - | - | - | - | - | |
| % Pop Under Bar Smoking Ban | 0.00196 | 10.15242* | -0.00210 | -3.22515 | 0.01127 | -1.35591*** | 0.00188 | -0.10081 | |
| | (0.00824) | (4.95386) | (0.00994) | (3.09873) | (0.02961) | (0.36026) | (0.00792) | (0.08119) | |
| Observations | 160,579 | 160,579 | 28,763 | 28,763 | 5,430 | 5,430 | 26,679 | 26,679 | |
| Households | 4,144 | 4,144 | 678 | 678 | 114 | 114 | 582 | 582 | |
| Mean Value: Dep Variable | 0.297 | 135.896 | 0.064 | 7.596 | 0.090 | 2.522 | 0.099 | 1.128 | |
| South | | | | | | | | | |
| Cigarette Excise Tax (\$) | -0.03554*** | -33.34270*** | 0.01386** | 0.85195 | -0.00495 | -0.20874 | -0.00875* | 0.06089 | |
| 8 | (0.00528) | (6.68731) | (0.00628) | (0.67873) | (0.01704) | (0.85248) | (0.00488) | (0.08093) | |
| Chewing Tobacco Tax (Ad Velorem) | 0.00004 | 0.12917 | 0.00017 | -0.02841 | 0.00005 | -0.03557 | -0.00011 | 0.00119 | |
| | (0.00012) | (0.13125) | (0.00011) | (0.02190) | (0.00031) | (0.02835) | (0.00021) | (0.00311) | |
| Snuff Tax (Ad Velorem) | - | - | - | - | - | - | (0.00021) | - | |
| 2 | | | | | | | | | |
| % Pop Under Bar Smoking Ban | 0.00348 | 1.75495 | -0.02012** | -0.91894 | 0.00144 | 0.18023 | -0.00059 | -0.09406 | |
| | (0.00200) | (1.63986) | (0.00855) | (1.14810) | (0.00557) | (0.10699) | (0.00191) | (0.07233) | |
| Observations | 531,963 | 531,963 | 95,703 | 95,703 | 37,301 | 37,301 | 112,658 | 112,658 | |
| Households | 12,916 | 12,916 | 2,049 | 2,049 | 701 | 701 | 2,370 | 2,370 | |
| Mean Value: Dep Variable | 0.312 | 160.729 | 0.076 | 11.950 | 0.139 | 6.029 | 0.118 | 1.561 | |
| | | | | | | | | | |
| Midwest | 0.00444444 | | 0.0004.5 | | 0.00440 | | 0.00420 | 0.00004 | |
| Cigarette Excise Tax (\$) | -0.02611*** | -26.35404*** | 0.00012 | -0.43265 | -0.00462 | 0.00674 | 0.00439 | -0.02224 | |
| | (0.00425) | (5.11481) | (0.00711) | (1.13126) | (0.01140) | (0.33796) | (0.00661) | (0.14633) | |
| Chewing Tobacco Tax (Ad Velorem) | 0.00048 | 0.46852 | 0.00057** | -0.00143 | -0.00204** | -0.02093** | 0.00005 | -0.00115 | |
| | (0.00030) | (0.35480) | (0.00024) | (0.04555) | (0.00074) | (0.00911) | (0.00020) | (0.00365) | |
| Snuff Tax (Ad Velorem) | -0.00031*** | -0.15560** | 0.00002 | 0.02992*** | 0.00056** | 0.00741 | -0.00025** | -0.00170 | |
| | (0.00004) | (0.05782) | (0.00007) | (0.00905) | (0.00018) | (0.00657) | (0.00010) | (0.00122) | |
| % Pop Under Bar Smoking Ban | -0.00639 | -7.32277** | 0.00300 | -1.51002 | -0.00515 | 0.66108 | -0.00204 | 0.00571 | |
| | (0.00373) | (2.71308) | (0.00302) | (1.18183) | (0.01059) | (0.64177) | (0.00924) | (0.04363) | |
| Observations | 407,142 | 407,142 | 79,575 | 79,575 | 16,094 | 16,094 | 71,780 | 71,780 | |
| Households | 9,053 | 9,053 | 1,513 | 1,513 | 263 | 263 | 1,378 | 1,378 | |
| Mean Value: Dep Variable | 0.285 | 132.631 | 0.070 | 10.810 | 0.073 | 2.832 | 0.096 | 1.075 | |
| West | | | | | | | | | |
| Cigarette Excise Tax (\$) | 0.02475** | 12.23534 | 0.01324 | 3.70369* | 0.02128 | -0.39680 | -0.02768** | -0.05311 | |
| | (0.01038) | (16.52014) | (0.00850) | (1.78496) | (0.03483) | (0.68148) | (0.00922) | (0.14048) | |
| Chewing Tobacco Tax (Ad Velorem) | -0.00071 | -1.19300* | -0.00056 | -0.11062** | -0.00144 | 0.02931** | 0.00092*** | -0.00738 | |
| | (0.00045) | (0.54689) | (0.00034) | (0.04284) | (0.00157) | (0.00985) | (0.00024) | (0.00909) | |
| Snuff Tax (Ad Velorem) | - | - | - | - | - | - | - | - | |
| 0/ D Hl D C - L' - D | 0.00042 | 2 17201 | 0.00510 | 2 57700+++ | 0.02200 | 0.62450 | 0.00726 | 0.10727 | |
| % Pop Under Bar Smoking Ban | 0.00042 | -3.17301 | -0.00518 | -3.57798*** | 0.02380 | 0.62459 | 0.00736 | 0.18726 | |
| Observations | (0.01731) | (17.26585) | (0.00639) | (0.95392) | (0.01708) | (0.43107) | (0.01440) | (0.17145) | |
| Observations Households | 237,126 | · · · · · · · · · · · · · · · · · · · | 46,154 | 46,154 | 12,163 | 12,163 | 37,927 | 37,927 | |
| | 5,279 | 5,279 | 907 | 907 | 197 | 197 | 731 | 731 | |
| Mean Value: Dep Variable | 0.283 | 130.809 | 0.093 | 16.374 | 0.040 | 0.507 | 0.080 | 0.868 | |

Notes: Samples are restricted to households meeting the criteria by region of household location. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table F5: Analysis of tobacco control policies and products by state smoking prevalence

| | Cigarettes (count) | | _ | sation Products ount) | Chewing T | obacco (oz) | Snuff (oz) | |
|----------------------------------|--------------------|-----------------------|-----------------|--------------------------|-----------------|-----------------------|-----------------|-----------------------|
| | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased |
| Smoking Prevalence >= 20% (2013) | | | | | | | | |
| Cigarette Excise Tax (\$) | -0.02888*** | -26.72059*** | -0.00230 | 0.42029 | -0.02934* | -0.04524 | 0.00578 | 0.04079 |
| | (0.00557) | (6.00159) | (0.00684) | (1.64969) | (0.01527) | (1.64578) | (0.00655) | (0.21725) |
| Chewing Tobacco Tax (Ad Velorem) | 0.00028* | 0.19561 | 0.00024 | -0.13118* | 0.00091 | -0.15737*** | -0.00148** | -0.00355 |
| | (0.00016) | (0.23479) | (0.00044) | (0.07334) | (0.00054) | (0.02635) | (0.00053) | (0.01021) |
| Snuff Tax (Ad Velorem) | - | - | - | - | - | - | - | - |
| % Pop Under Bar Smoking Ban | -0.00172 | -2.65492 | -0.00887 | -1.66534 | -0.00123 | 0.34433* | -0.00129 | -0.03226 |
| | (0.00280) | (3.07373) | (0.00671) | (1.68578) | (0.00632) | (0.18757) | (0.00392) | (0.05414) |
| Observations | 561,468 | 561,468 | 103,261 | 103,261 | 34,309 | 34,309 | 117,351 | 117,351 |
| Households | 12,971 | 12,971 | 2,046 | 2,046 | 610 | 610 | 2,321 | 2,321 |
| Mean Value: Dep Variable | 0.308 | 149.888 | 0.313 | 164.225 | 0.139 | 5.693 | 0.119 | 1.510 |
| Smoking Prevalence < 20% (2013) | | | | | | | | |
| Cigarette Excise Tax (\$) | -0.02537*** | -23.77614*** | 0.00599 | 1.22384** | -0.00504 | -0.22580 | -0.00766* | 0.00785 |
| | (0.00755) | (8.03250) | (0.00664) | (0.48417) | (0.00998) | (0.27502) | (0.00377) | (0.08626) |
| Chewing Tobacco Tax (Ad Velorem) | 0.00014 | 0.00516 | 0.00021 | -0.06627** | -0.00138*** | -0.01847** | 0.00026 | 0.00143 |
| | (0.00016) | (0.14545) | (0.00016) | (0.02818) | (0.00031) | (0.00787) | (0.00016) | (0.00228) |
| Snuff Tax (Ad Velorem) | -0.00024*** | -0.06605 | 0.00003 | 0.04729*** | 0.00062*** | 0.00479 | -0.00007 | -0.00017 |
| | (0.00007) | (0.06533) | (0.00006) | (0.01464) | (0.00011) | (0.00502) | (0.00005) | (0.00094) |
| % Pop Under Bar Smoking Ban | 0.00330 | -0.01942 | 0.00206 | -0.60473 | 0.00885 | -0.01909 | 0.00562 | 0.05892 |
| | (0.00631) | (5.31366) | (0.00357) | (1.31486) | (0.01444) | (0.52965) | (0.00571) | (0.05233) |
| Observations | 769,725 | 769,725 | 146,878 | 146,878 | 36,161 | 36,161 | 131,267 | 131,267 |
| Households | 18,247 | 18,247 | 3,102 | 3,102 | 652 | 652 | 2,729 | 2,729 |
| Mean Value: Dep Variable | 0.290 | 140.350 | 0.077 | 12.573 | 0.070 | 2.653 | 0.088 | 1.032 |

Notes: Samples are restricted to households residiung in a state with the stated smoking prevalence. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table F6: Analysis of tobacco control policies and products by change in state smoking prevalence

| | Cigarettes (count) | | _ | Cessation ts (count) | Chewing T | obacco (oz) | Snuff (oz) | | |
|--|--------------------|-----------------------|-----------------|-------------------------|-----------------|-----------------------|-----------------|-----------------------|--|
| | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | Any Purchase | Quantity Purchased | |
| Smoking Prevalence Change < 3 Percentage Points (1993- 2013) | | | | | | | | | |
| Cigarette Excise Tax (\$) | -0.02268*** | -23.45361*** | -0.00386 | 0.69713 | -0.03844** | -0.71322 | 0.00720 | 0.09232 | |
| | (0.00688) | (6.69049) | (0.00859) | (2.11580) | (0.01778) | (2.00525) | (0.00874) | (0.25501) | |
| Chewing Tobacco Tax (Ad Velorem) | -0.00005 | -0.14724 | 0.00009 | -0.14347** | 0.00086 | -0.15315*** | -0.00142*** | -0.00969 | |
| | (0.00015) | (0.18002) | (0.00049) | (0.06628) | (0.00063) | (0.04076) | (0.00046) | (0.00859) | |
| Snuff Tax (Ad Velorem) | - | - | - | - | - | - | - | - | |
| % Pop Under Bar Smoking Ban | -0.00148 | -1.43756 | -0.00234 | -1.49805 | 0.00265 | 0.27684* | 0.00324 | 0.05122 | |
| | (0.00286) | (2.69623) | (0.01316) | (1.96759) | (0.00347) | (0.13176) | (0.00336) | (0.06915) | |
| Observations | 373,116 | 373,116 | 67,394 | 67,394 | 20,161 | 20,161 | 80,346 | 80,346 | |
| Households | 8,649 | 8,649 | 1,346 | 1,346 | 350 | 350 | 1,630 | 1,630 | |
| Mean Value: Dep Variable | 0.315 | 152.742 | 0.076 | 12.269 | 0.128 | 5.378 | 0.131 | 1.663 | |
| Smoking Prevalence Change >= 3 Percentage Points (1993- 2013) | | | | | | | | | |
| Cigarette Excise Tax (\$) | -0.02657*** | -24.57077*** | 0.00701 | 1.45796*** | -0.00178 | -0.11442 | -0.00474 | 0.01753 | |
| | (0.00616) | (6.93981) | (0.00670) | (0.45502) | (0.01201) | (0.35344) | (0.00288) | (0.06758) | |
| Chewing Tobacco Tax (Ad Velorem) | 0.00021 | 0.10041 | 0.00021 | -0.09046*** | -0.00096** | -0.01886** | 0.00031*** | 0.00302 | |
| | (0.00013) | (0.12835) | (0.00015) | (0.02422) | (0.00038) | (0.00786) | (0.00011) | (0.00255) | |
| Snuff Tax (Ad Velorem) | -0.00026*** | -0.09236* | -0.00000 | 0.04195*** | 0.00042*** | 0.00527 | -0.00015** | -0.00106 | |
| | (0.00005) | (0.05221) | (0.00005) | (0.01031) | (0.00013) | (0.00367) | (0.00006) | (0.00071) | |
| % Pop Under Bar Smoking Ban | 0.00220 | -1.65716 | -0.00261 | -1.29733 | -0.01512 | 0.24412 | -0.00231 | -0.07807 | |
| | (0.00437) | (3.72755) | (0.00354) | (1.23777) | (0.01700) | (0.38780) | (0.00668) | (0.06722) | |
| Observations | 953,694 | 953,694 | 181,606 | 181,606 | 49,951 | 49,951 | 168,307 | 168,307 | |
| Households | 22,450 | 22,450 | 3,767 | 3,767 | 903 | 903 | 3,411 | 3,411 | |
| Mean Value: Dep Variable | 0.291 | 141.009 | 0.075 | 11.655 | 0.094 | 3.681 | 0.090 | 1.085 | |

Notes: Samples are restricted to households residing in a state with the stated change in smoking prevalence. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include household, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table F7: NHANES Cigarette characteristics among households purchasing matched cigarettes by income

| | Cigare | ette Charact | eristics | Total Estimated Monthly Consumption of: | | | | |
|----------------------------------|---------------------------|--------------------------------|--------------------------|--|---------------|--------------|--------------------|--|
| | Average Tar Content | Average Nicotine Content | Average CO Content | Cigarettes | Tar | Nicotine | Carbon Monoxide | |
| Income < \$30,000 | | | | | | | | |
| Cigarette Excise Tax (\$) | 0.01407 | 0.00219 | -0.01406 | -43.65473*** | -510.71688*** | -39.56587*** | -530.40346*** | |
| | (0.05187) | (0.00391) | (0.05126) | (11.44748) | (159.40708) | (13.17200) | (170.76954) | |
| Chewing Tobacco Tax (Ad Velorem) | -0.00029 | -0.00000 | -0.00387** | 0.36366 | -2.93800 | 0.06729 | -5.39615 | |
| | (0.00238) | (0.00030) | (0.00163) | (0.33980) | (4.18010) | -0.33581 | (3.80888) | |
| Snuff Tax (Ad Velorem) | 0.00267*** | 0.00018** | 0.00373*** | -0.20427 | 5.29617*** | 0.15970 | 5.65578*** | |
| | (0.00074) | (0.00007) | (0.00056) | (0.12548) | (1.50823) | (0.11862) | (1.60103) | |
| % Pop Under Bar Smoking Ban | -0.02531 | -0.00072 | -0.04367 | -17.28147 | -202.22397 | -16.11148 | -197.87208 | |
| | (0.03603) | (0.00338) | (0.03983) | (10.37114) | (124.39343) | (9.69964) | (128.06222) | |
| Observations | 114,171 | 114,171 | 114,171 | 114,171 | 114,171 | 114,171 | 114,171 | |
| Households | 8,882 | 8,882 | 8,882 | 8,882 | 8,882 | 8,882 | 8,882 | |
| Mean Value: Dep Variable | 12.271 | 0.985 | 12.377 | 481.6 | 5417.2 | 433.5 | 5502.1 | |
| Income > \$30,000 | | | | | | | | |
| Cigarette Excise Tax (\$) | 0.11626** | 0.00903*** | 0.08266* | -40.01284** | -399.58310** | -32.71372** | -418.66226** | |
| | (0.04508) | (0.00316) | (0.04365) | (15.33357) | (162.94498) | (13.55282) | (161.38723) | |
| Chewing Tobacco Tax (Ad Velorem) | -0.00001 | -0.00001 | 0.00103 | 0.59085** | 2.09483 | 0.14849 | 4.30306 | |
| | (0.00125) | (0.00010) | (0.00095) | (0.27038) | (2.89320) | (0.21650) | (2.94034) | |
| Snuff Tax (Ad Velorem) | 0.00024 | 0.00003 | -0.00115** | -0.41037*** | -1.08418 | -0.09580 | -2.52381** | |
| | (0.00058) | (0.00004) | (0.00046) | (0.09913) | (1.28235) | (0.10187) | (1.24747) | |
| % Pop Under Bar Smoking Ban | 0.06105 | 0.00653 | -0.02127 | 2.70479 | 103.06710 | 8.43178 | 61.16773 | |
| | (0.10153) | (0.00776) | (0.06245) | (9.22277) | (125.37794) | (10.18009) | (111.65279) | |
| Observations | 237,096 | 237,096 | 237,096 | 237,096 | 237,096 | 237,096 | 237,096 | |
| Households | 19,057 | 19,057 | 19,057 | 19,057 | 19,057 | 19,057 | 19,057 | |
| Mean Value: Dep Variable | 11.480 | 0.931 | 11.757 | 492.1 | 5353.0 | 433.6 | 5505.4 | |

Notes: The sample is restricted to household-month observations with income in the stated range by panel. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include state, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table F8: NHANES Cigarette characteristics among households purchasing matched cigarettes by age group

| | Cigar | ette Charact | eristics | Total | Estimated Mon | thly Consumpt | tion of: |
|----------------------------------|---------------------------|--------------------------------|--------------------------|--------------|---------------|---------------|--------------------|
| | Average Tar Content | Average Nicotine Content | Average CO Content | Cigarettes | Tar | Nicotine | Carbon Monoxide |
| Age 25-54 | | | | | | | |
| Cigarette Excise Tax (\$) | 0.12504*** | 0.00921*** | 0.07275* | -28.49669** | -320.65750** | -25.33767* | -335.82265** |
| | (0.04571) | (0.00290) | (0.03936) | (13.58845) | (157.40423) | (12.79419) | (158.31782) |
| Chewing Tobacco Tax (Ad Velorem) | -0.00051 | -0.00007 | 0.00122 | 0.78351*** | 1.15750 | 0.17153 | 3.99005 |
| | (0.00205) | (0.00016) | (0.00106) | (0.23637) | (3.16427) | (0.23455) | (3.31673) |
| Snuff Tax (Ad Velorem) | 0.00016 | 0.00006 | -0.00153*** | -0.32004*** | 1.79973 | 0.07997 | -0.26794 |
| | (0.00059) | (0.00004) | (0.00041) | (0.10767) | (1.33078) | (0.10218) | (1.41370) |
| % Pop Under Bar Smoking Ban | 0.03722 | 0.00293 | 0.00420 | -5.74441 | -45.59043 | -4.24184 | -58.28219 |
| | (0.05272) | (0.00404) | (0.03414) | (4.93941) | (71.18897) | (5.44524) | (67.69277) |
| Observations | 212,704 | 212,704 | 212,704 | 212,704 | 212,704 | 212,704 | 212,704 |
| Households | 18,070 | 18,070 | 18,070 | 18,070 | 18,070 | 18,070 | 18,070 |
| Mean Value: Dep Variable | 11.824 | 0.953 | 12.113 | 457.8 | 5060.8 | 407.4 | 5211.7 |
| Age 55+ | | | | | | | |
| Cigarette Excise Tax (\$) | 0.08274 | 0.00654 | 0.05923 | -55.73587*** | -543.54456*** | -45.01466*** | -575.60995*** |
| | (0.06197) | (0.00448) | (0.05277) | (11.87612) | (125.53644) | (10.55242) | (125.25154) |
| Chewing Tobacco Tax (Ad Velorem) | -0.00170 | -0.00007 | -0.00369*** | 0.67554** | 1.85610 | 0.30537 | 0.21319 |
| | (0.00164) | (0.00017) | (0.00102) | (0.33359) | (4.04783) | (0.28799) | (4.46906) |
| Snuff Tax (Ad Velorem) | 0.00286*** | 0.00020*** | 0.00279*** | -0.62064*** | -0.41687 | -0.18052 | 0.18927 |
| | (0.00065) | (0.00006) | (0.00037) | (0.13051) | (1.65515) | (0.13153) | (1.61048) |
| % Pop Under Bar Smoking Ban | -0.01704 | 0.00196 | -0.12782* | -9.86971 | -13.40240 | 0.76526 | -67.02882 |
| - | (0.06910) | (0.00692) | (0.06423) | (8.77682) | (112.33889) | (9.81033) | (115.06282) |
| Observations | 176,790 | 176,790 | 176,790 | 176,790 | 176,790 | 176,790 | 176,790 |
| Households | 12,089 | 12,089 | 12,089 | 12,089 | 12,089 | 12,089 | 12,089 |
| Mean Value: Dep Variable | 11.632 | 0.944 | 11.772 | 539.8 | 5877.9 | 475.0 | 5991.1 |

Notes: The sample is restricted to household-month observations with income in the stated range by panel. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include state, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table F9: NHANES Cigarette characteristics among households purchasing matched cigarettes by region

| | Cigar | ette Charac | teristics | Total | Estimated Mon | thly Consump | tion of: |
|-----------------------------------|---------------------------|--------------------------------|-----------------------|------------------------|--------------------------|------------------------|--------------------------|
| | Average Tar Content | Average Nicotine Content | Average CO Content | Cigarettes | Tar | Nicotine | Carbon Monoxide |
| Northeast | | | | | | | |
| Cigarette Excise Tax (\$) | -0.12848* | -0.00323 | -0.07006*** | 1.93995 | -87.52972 | -4.06293 | -109.84430 |
| 3 | (0.06567) | (0.00690) | (0.01336) | (8.55167) | (119.88147) | (10.98895) | (112.76001) |
| Chewing Tobacco Tax (Ad Velorem) | | 0.00112*** | , , | 3.05947*** | 46.33401*** | 3.55059*** | 42.36313*** |
| , , | (0.00183) | (0.00014) | (0.00261) | (0.59628) | (6.52937) | (0.61701) | (6.11312) |
| Snuff Tax (Ad Velorem) | - | - | - | - | - | - | - |
| % Pop Under Bar Smoking Ban | 0.13784 (0.16424) | 0.01355 (0.01184) | 0.02196 (0.12995) | -3.77676 (12.83777) | 56.78388 (222.99356) | 6.93677 (20.37444) | 21.25464 (260.64553) |
| Observations | 43,711 | 43,711 | 43,711 | 43,711 | 43,711 | 43,711 | 43,711 |
| Households | 3,376 | 3,376 | 3,376 | 3,376 | 3,376 | 3,376 | 3,376 |
| Mean Value: Dep Variable | 12.252 | 0.985 | 12.363 | 457.3 | 5309.3 | 426.1 | 5378.4 |
| South | | | | | | | |
| Cigarette Excise Tax (\$) | 0.12191* | 0.00886 | 0.11233* | -58.65922*** | -589.74752*** | -48.42295*** | -601.62174*** |
| | (0.06448) | (0.00511) | (0.06009) | (14.89426) | (199.96152) | (16.17320) | (190.40176) |
| Chewing Tobacco Tax (Ad Velorem) | | -0.00023*** | , , | 0.15017 | -1.24508 | -0.09075 | -0.48367 |
| , | (0.00089) | (0.00007) | (0.00069) | (0.27023) | (3.29293) | (0.24501) | (3.67052) |
| Snuff Tax (Ad Velorem) | - | - | - | - | - | - | - |
| % Pop Under Bar Smoking Ban | 0.00036 | 0.00240 | -0.01563 | -2.21525 | 2.17598 | 1.58777 | -10.80145 |
| 70 T op ender But Billouing But | (0.06334) | (0.00535) | (0.04191) | (2.02326) | (43.49703) | (4.44534) | (25.40399) |
| Observations | 147,519 | 147,519 | 147,519 | 147,519 | 147,519 | 147,519 | 147,519 |
| Households | 10,917 | 10,917 | 10,917 | 10,917 | 10,917 | 10,917 | 10,917 |
| Mean Value: Dep Variable | 11.524 | 0.932 | 11.825 | 521.2 | 5604.7 | 451.3 | 5790.5 |
| Midwest | | | | | | | |
| Cigarette Excise Tax (\$) | 0.10055* | 0.00369 | 0.07628*** | -41.76626*** | -459.57014** | -37.68925** | -477.10361*** |
| Cigarette Excise Tax (\$) | (0.04878) | (0.00333) | (0.02287) | (8.59756) | (156.86378) | (12.76527) | (144.61175) |
| Chewing Tobacco Tax (Ad Velorem) | 0.00184 | 0.00035* | -0.00176 | 1.32982*** | 11.53105*** | 1.02395*** | 9.42940*** |
| chewing robacco rax (Ad velorein) | (0.00397) | (0.00033 | (0.00364) | (0.36270) | (2.05032) | (0.16218) | (2.65344) |
| Snuff Tax (Ad Velorem) | 0.0003277 | 0.00013) | 0.00056* | -0.38577*** | -0.59619 | -0.12425 | -0.59913 |
| Shun Tax (Au velolein) | (0.00054) | (0.00005) | (0.00030) | (0.10210) | (1.24677) | (0.09932) | (1.20200) |
| % Pop Under Bar Smoking Ban | -0.00444 | -0.00349 | -0.01369 | -16.77058*** | -223.65823** | -20.16004*** | -209.55597*** |
| 70 Top Chief Bai Smoking Bai | (0.04649) | (0.00327) | (0.04641) | (2.23598) | (76.51564) | (5.87656) | (63.08259) |
| Observations | 104,906 | 104,906 | 104,906 | 104,906 | 104,906 | 104,906 | 104,906 |
| Households | 7,727 | 7,727 | 7,727 | 7,727 | 7,727 | 7,727 | 7,727 |
| Mean Value: Dep Variable | 11.708 | 0.947 | 11.930 | 469.0 | 5185.0 | 419.6 | 5285.8 |
| | 111700 | 0.5 17 | 11.,500 | .05.0 | 2102.0 | .13.0 | 0200.0 |
| West | 0.00610 | 0.00004 | 0.04075 | 2 80207 | 64 00450 | 5 52741 | 51 14661 |
| Cigarette Excise Tax (\$) | -0.00619 (0.07842) | 0.00004 (0.00537) | -0.04075 (0.06095) | -2.89207 (32.50411) | -64.00450 (319.06963) | -5.53761 (26.41031) | -51.14661 (330.39605) |
| Chewing Tobacco Tax (Ad Velorem) | 0.00644 | 0.000337) | 0.00093) | -2.03655* | -21.01351* | -1.69897* | -24.84502* |
| Chewing 100acco 1ax (Au veiofem) | (0.00377) | (0.00028 | | | (11.35974) | | |
| Snuff Tax (Ad Velorem) | (0.00377) | (0.00023) | (0.00228) | (1.04818) | (11.339/4) | (0.90305) | (12.53391) |
| % Pop Under Bar Smoking Ban | -0.06733 | 0.00051 | -0.22491* | 7.18332 | 161.46972 | 13.74106 | 80.07817 |
| 70 I OP Under Dar Sillokilig Dali | | | | | | | |
| Observations | (0.23942) | (0.01411) | (0.11431) | (25.58094) | (205.61673) | (17.64553) | (289.36171) |
| Observations | 60,342 | 60,342 | 60,342 | 60,342 | 60,342 | 60,342 | 60,342 |
| Households | 4,379 | 4,379 | 4,379 | 4,379 | 4,379 | 4,379 | 4,379 |
| Mean Value: Dep Variable | 11.953 | 0.968 | 12.040 | 464.9 | 5175.4 | 418.9 | 5256.9 |

Notes: The sample is restricted to household-month observations which reside in the stated region by panel. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include state, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table F10: NHANES Cigarette characteristics among households purchasing matched cigarettes by state smoking prevalence

| | Cigar | ette Charact | eristics | Total Estimated Monthly Consumption of: | | | | |
|----------------------------------|---------------------------|--------------------------------|--------------------------|--|------------------------|----------------------|-------------------------|--|
| | Average Tar Content | Average Nicotine Content | Average CO Content | Cigarettes | Tar | Nicotine | Carbon Monoxide | |
| Smoking Prevalence >= 20% (2013) | | | | | | | | |
| Cigarette Excise Tax (\$) | 0.12023 | 0.00700 | 0.09243 | -55.24805*** | -536.79042** | -45.15249** | -552.13071** | |
| | (0.10622) | (0.00830) | (0.08010) | (15.96637) | (215.85018) | (17.25583) | (200.95328) | |
| Chewing Tobacco Tax (Ad Velorem) | 0.00418 | 0.00026 | -0.00007 | -0.28955 | -4.16047 | -0.19424 | -6.41530 | |
| | (0.00399) | (0.00026) | (0.00376) | (0.52655) | (6.13287) | (0.41241) | (4.98032) | |
| Snuff Tax (Ad Velorem) | - | - | - | - | - | - | - | |
| % Pop Under Bar Smoking Ban | 0.08006 (0.07890) | 0.00563 (0.00667) | 0.03294 (0.04498) | -6.98418* (3.68492) | 18.95490 (46.75959) | 1.12105 (4.02840) | -16.61595 (27.74875) | |
| Observations | 155,595 | 155,595 | 155,595 | 155,595 | 155,595 | 155,595 | 155,595 | |
| Households | 11,217 | 11,217 | 11,217 | 11,217 | 11,217 | 11,217 | 11,217 | |
| Mean Value: Dep Variable | 11.748 | 0.944 | 11.982 | 489.3 | 5343.0 | 428.5 | 5482.8 | |
| Smoking Prevalence < 20% (2013) | | | | | | | | |
| Cigarette Excise Tax (\$) | 0.09519** | 0.00878*** | 0.03806 | -38.07736** | -391.74890** | -31.33514** | -438.52137** | |
| | (0.03839) | (0.00264) | (0.03105) | (15.79629) | (164.57276) | (13.62992) | (167.32064) | |
| Chewing Tobacco Tax (Ad Velorem) | -0.00025 | 0.00004 | -0.00202*** | 0.23881 | -1.41604 | -0.02230 | -1.74892 | |
| | (0.00150) | (0.00012) | (0.00068) | (0.23201) | (2.44005) | (0.19468) | (2.37408) | |
| Snuff Tax (Ad Velorem) | 0.00071 | 0.00003 | 0.00129*** | -0.17386* | 2.50244** | 0.09954 | 2.69123** | |
| | (0.00063) | (0.00005) | (0.00041) | (0.10101) | (1.08721) | (0.08894) | (1.05899) | |
| % Pop Under Bar Smoking Ban | -0.05346 | -0.00254 | -0.10101** | -6.03209 | -102.43582 | -8.50180 | -91.92045 | |
| | (0.09100) | (0.00637) | (0.04892) | (7.64383) | (102.19279) | (8.84991) | (101.29361) | |
| Observations | 200,230 | 200,230 | 200,230 | 200,230 | 200,230 | 200,230 | 200,230 | |
| Households | 15,101 | 15,101 | 15,101 | 15,101 | 15,101 | 15,101 | 15,101 | |
| Mean Value: Dep Variable | 11.734 | 0.952 | 11.942 | 488.7 | 5410.7 | 438.4 | 5531.3 | |

Notes: Samples are restricted to households residing in a state with the stated smoking prevalence. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include state, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.

Appendix Table F11: NHANES Cigarette characteristics among households purchasing matched cigarettes by change in state smoking prevalence

| | Cigare | ette Charact | eristics | Total | Estimated Mon | thly Consump | tion of: |
|--|---------------------------|--------------------------------|--------------------------|-----------------------|-----------------------|-----------------------|------------------------|
| | Average Tar Content | Average Nicotine Content | Average CO Content | Cigarettes | Tar | Nicotine | Carbon Monoxide |
| Smoking Prevalence Change < 3 Percentage Points (1993- 2013) | | | | | | | |
| Cigarette Excise Tax (\$) | 0.15877 | 0.00979 | 0.11636 | -54.79785*** | -477.52040* | -39.63976* | -480.84010* |
| | (0.10704) | (0.00829) | (0.09808) | (17.71954) | (247.09235) | (20.24979) | (236.65611) |
| Chewing Tobacco Tax (Ad Velorem) | 0.00534 | 0.00046* | 0.00008 | -0.62070* | -5.88663 | -0.25143 | -10.68542** |
| | (0.00416) | (0.00025) | (0.00399) | (0.34914) | (5.60529) | (0.45226) | (4.72307) |
| Snuff Tax (Ad Velorem) | - | - | - | - | - | - | - |
| % Pop Under Bar Smoking Ban | 0.00112 (0.01627) | 0.00044 (0.00151) | -0.01142 (0.02357) | -4.29270 (4.09429) | 0.82434 (51.74133) | -0.06114 (4.34415) | -2.32079 (42.62963) |
| Observations | 105,572 | 105,572 | 105,572 | 105,572 | 105,572 | 105,572 | 105,572 |
| Households | 7,515 | 7,515 | 7,515 | 7,515 | 7,515 | 7,515 | 7,515 |
| Mean Value: Dep Variable | 11.896 | 0.953 | 12.118 | 488.3 | 5387.6 | 430.1 | 5517.6 |
| Smoking Prevalence Change >= 3 Percentage Points (1993- 2013) | | | | | | | _ |
| Cigarette Excise Tax (\$) | 0.08019** | 0.00654** | 0.04145 | -38.76006** | -421.07271*** | -34.35212*** | -456.15570*** |
| | (0.03883) | (0.00280) | (0.03200) | (14.50313) | (150.60871) | (12.41299) | (150.97932) |
| Chewing Tobacco Tax (Ad Velorem) | -0.00070 | -0.00005 | -0.00167** | 0.42950* | 0.12931 | 0.06257 | 0.72542 |
| | (0.00159) | (0.00015) | (0.00078) | (0.22864) | (2.65898) | (0.20630) | (2.48890) |
| Snuff Tax (Ad Velorem) | 0.00128* | 0.00010 | 0.00128*** | -0.23337** | 2.29836** | 0.10536 | 1.95856* |
| | (0.00073) | (0.00007) | (0.00042) | (0.09364) | (1.06791) | (0.08675) | (0.99702) |
| % Pop Under Bar Smoking Ban | 0.02845 | 0.00511 | -0.05944 | -7.53437 | -53.40717 | -3.41861 | -96.46388 |
| | (0.09813) | (0.00850) | (0.05214) | (5.02520) | (89.66258) | (7.89172) | (71.20286) |
| Observations | 249,198 | 249,198 | 249,198 | 249,198 | 249,198 | 249,198 | 249,198 |
| Households | 18,744 | 18,744 | 18,744 | 18,744 | 18,744 | 18,744 | 18,744 |
| Mean Value: Dep Variable | 11.679 | 0.948 | 11.897 | 488.7 | 5372.2 | 435.3 | 5501.2 |

Notes: Samples are restricted to households residing in a state with the stated change in smoking prevalence. All models include controls for the gender, race, ethnicity and marital status of the head of household, household size, indicator variables for income categories, and interactions between head of household gender and indicators for age categories, education categories, employment, and household access to the internet. Additionally, all models include state, year and month fixed-effects, as well as state-specific time trends. Robust standard errors clustered by state are in parentheses.

^{***} Significant at the 1 percent level.

^{**} Significant at the 5 percent level.

^{*} Significant at the 10 percent level.