

This file describes the analysis in "Information and Quality when Motivation is Intrinsic: Evidence from Surgeon Report Cards" by Jonathan T. Kolstad.

Data: The data were obtained from the Pennsylvania Health Care Cost Containment Council (PHC4). They include the Cardiac Surgery Database for 1994-95, 2000, 2002 and 2003. The data can be obtained from the PHC4 by submitting an application and paying a fee for each of the years.

In addition, these data were augmented using supplementary data gathered on surgeon tenure in the market, publications and citations. Tenure was obtained from the Pennsylvania state medical licensure board and hand coded. The publication and citation data were gathered by Harvard University Libraries and matched based on surgeon name.

Code and Analysis: Once you have assembled the data set, please refer to "MS AER-2010\_1506\_Code.do" for a description of the analysis in each table of the paper. The code also includes step-by-step instructions on constructing the primary data set for estimation.

Contact: Should you have questions about the paper, the code or the data please contact me at [jkolstad@wharton.upenn.edu](mailto:jkolstad@wharton.upenn.edu).