

# Guide to Data File Accompanying Group Reputations, Stereotypes, and Cooperation in a Repeated Labor Market

Paul J. Healy

All bids and completed transactions are included in the Microsoft Excel workbook ‘20041118\_Data.xls’. The workbook is divided into five worksheets, S1 through S5, each corresponding to a session label in the published manuscript.

The first row lists the date the session was run, in YYYYMMDD format. The second row lists column headings for the remainder of the table. Each subsequent row represents one offer to buy appearing in the market, accepted or not. Offers are listed chronologically.

Please contact the author for any additional information.

The column headings are:

Variable	Range	Description
<b>Period</b>	$\{1, 2, \dots, 12\}$	The period number in which the transaction occurred.
<b>Wage</b>	$\{5, 10, 15, \dots\}$	The wage offered by the buyer.
<b>Buyer#</b>	$\{1, 2, \dots, 6\}$	The ID number of the buyer in the transaction.
<b>Effort</b>	$[0, 1]^*$	The effort choice of the seller.**
<b>Seller#</b>	$\{1, 2, \dots, 9\}$	The ID number of the seller in the transaction.**

\*Efforts for S1, S2, and the last half of S5 were restricted to  $\{0.1, 0.2, \dots, 0.9, 1.0\}$  and efforts for S3, S4, and the first half of S5 were restricted to  $\{0.35, 0.42, 0.49, 0.57, 0.64, 0.71, 0.78, 0.86, 0.93, 1.0\}$ . These correspond to the values of  $e/10$  and  $v(e)$  from Table 1 of the published manuscript.

\*\*If a wage offer was not accepted, the Effort and Seller# columns are left blank.