

Appendix

Derivation of the expression for $I_j^*(w)$ in equation (25): Setting $h(L) = L^{1+\frac{1}{\varepsilon}}$ simplifies the expression for $\Psi(F_j)$ in (4), $j = l, h, hl$, to

$$\Psi(F_j) = \left\{ I_j(w) - \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_j(w) \right] \left(\frac{I_j(w)}{w} \right)^{1+\frac{1}{\varepsilon}} \right\} f_j(w) dw. \quad (\text{A1})$$

Rearranging the first-order condition for the maximization of $\Psi(F_j)$ with respect to $I_j(w)$ then yields

$$I_j^*(w) = wL_j^*(w) = w^{1+\varepsilon} \left(\frac{\varepsilon}{1+\varepsilon} \right)^\varepsilon \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_j(w) \right]^{-\varepsilon}, \quad j = l, h, hl. \quad (\text{A2})$$

Derivation of the expressions for \underline{u}_{hl}^* in (27) and \underline{u}^* in (29): First, substitute the expression for $I_j^*(w)$ from (A2) into (A1) and simplify to get, for $j = l, h, hl$,

$$\Psi^*(F_j) = \varepsilon^\varepsilon (1+\varepsilon)^{-1-\varepsilon} \int_{\underline{w}}^{\overline{w}} w^{1+\varepsilon} \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_j(w) \right]^{-\varepsilon} f_j(w) dw. \quad (\text{A3})$$

Second, given the expression for $\Psi^*(F_{hl})$ and using (15), we have

$$\underline{u}_{hl}^* = \Psi^*(F_{hl}) = \varepsilon^\varepsilon (1+\varepsilon)^{-1-\varepsilon} \int_{\underline{w}}^{\overline{w}} w^{1+\varepsilon} \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_{hl}(w) \right]^{-\varepsilon} f_{hl}(w) dw.$$

Finally, given the expression for $\Psi^*(F_j)$, $j = l, h$, and using (20), we have

$$\begin{aligned} \underline{u}^* &= \frac{1}{2} \varepsilon^\varepsilon (1+\varepsilon)^{-1-\varepsilon} \left\{ \int_{\underline{w}}^{\overline{w}} w^{1+\varepsilon} \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_h(w) \right]^{-\varepsilon} f_h(w) dw \right. \\ &\quad \left. + \int_{\underline{w}}^{\overline{w}} w^{1+\varepsilon} \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_l(w) \right]^{-\varepsilon} f_l(w) dw \right\}. \end{aligned}$$

Derivation of equations (27)–(30): With $h(L) = L^{1+\frac{1}{\varepsilon}}$, we have, for $j = l, h, hl$,

$$\int_{\underline{w}}^w \frac{I_j^*(s)}{s^2} h' \left(\frac{I_j^*(s)}{s} \right) ds = \left(1 + \frac{1}{\varepsilon} \right) \int_{\underline{w}}^w s^{-1} L_j^*(s)^{1+\frac{1}{\varepsilon}} ds.$$

Substitute for $L_j^*(w)$ from (A2) into above. This gives

$$\int_{\underline{w}}^w \frac{I_j^*(s)}{s^2} h' \left(\frac{I_j^*(s)}{s} \right) ds = \left(\frac{\varepsilon}{1+\varepsilon} \right)^\varepsilon \int_{\underline{w}}^w s^\varepsilon \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_j(s) \right]^{-1-\varepsilon} ds.$$

Given this expression, one can simplify the expressions for $u_{hl}^*(w)$ and $u_j^*(w)$, $j = l, h$, derived in (16) and (21), to (27) and (29). Similarly, one simplifies the expressions for $c_{hl}^*(w)$ and $c_j^*(w)$, $j = l, h$, derived in (17) and (22), to (28) and (30).

Proof of inequality (26): Let

$$\begin{aligned} \Delta &\equiv \int_{\underline{w}}^{\bar{w}} I_h^*(w) f_h(w) dw + \int_{\underline{w}}^{\bar{w}} I_l^*(w) f_l(w) dw - 2 \int_{\underline{w}}^{\bar{w}} I_{hl}^*(w) f_{hl}(w) dw \\ &= \int_{\underline{w}}^{\bar{w}} [I_h^*(w) - I_{hl}^*(w)] f_h(w) dw + \int_{\underline{w}}^{\bar{w}} [I_l^*(w) - I_{hl}^*(w)] f_l(w) dw. \end{aligned}$$

Substitute for $I_i^*(w)$, $j = l, h, hl$, from (A2) in above and simplify. We have

$$\begin{aligned} \Delta \left(\frac{1+\varepsilon}{\varepsilon} \right)^\varepsilon &= \\ &\int_{\underline{w}}^{\bar{w}} w^{1+\varepsilon} \left\{ \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_h(w) \right]^{-\varepsilon} - \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_{hl}(w) \right]^{-\varepsilon} \right\} f_h(w) dw + \\ &\int_{\underline{w}}^{\bar{w}} w^{1+\varepsilon} \left\{ \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_l(w) \right]^{-\varepsilon} - \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_{hl}(w) \right]^{-\varepsilon} \right\} f_l(w) dw. \quad (\text{A4}) \end{aligned}$$

Now subtract the expression for \underline{u}_{hl}^* from the expression for \underline{u}^* :

$$\begin{aligned} \underline{u}^* - \underline{u}_{hl}^* &= \frac{1}{2} \varepsilon^\varepsilon (1+\varepsilon)^{-1-\varepsilon} \left\{ \int_{\underline{w}}^{\bar{w}} w^{1+\varepsilon} \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_h(w) \right]^{-\varepsilon} f_h(w) dw + \right. \\ &\quad \left. \int_{\underline{w}}^{\bar{w}} w^{1+\varepsilon} \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_l(w) \right]^{-\varepsilon} f_l(w) dw \right\} - \\ &\quad \varepsilon^\varepsilon (1+\varepsilon)^{-1-\varepsilon} \int_{\underline{w}}^{\bar{w}} w^{1+\varepsilon} \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_{hl}(w) \right]^{-\varepsilon} f_{hl}(w) dw \end{aligned}$$

$$\begin{aligned}
&= \frac{1}{2} \varepsilon^\varepsilon (1 + \varepsilon)^{-1-\varepsilon} \left\{ \int_{\underline{w}}^{\bar{w}} w^{1+\varepsilon} \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_h(w) \right]^{-\varepsilon} f_h(w) dw - \right. \\
&\quad \left. \frac{1}{2} \int_{\underline{w}}^{\bar{w}} w^{1+\varepsilon} \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_{hl}(w) \right]^{-\varepsilon} [f_h(w) + f_l(w)] dw \right\} + \\
&\quad \frac{1}{2} \varepsilon^\varepsilon (1 + \varepsilon)^{-1-\varepsilon} \left\{ \int_{\underline{w}}^{\bar{w}} w^{1+\varepsilon} \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_l(w) \right]^{-\varepsilon} f_l(w) dw - \right. \\
&\quad \left. \frac{1}{2} \int_{\underline{w}}^{\bar{w}} w^{1+\varepsilon} \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_{hl}(w) \right]^{-\varepsilon} [f_h(w) + f_l(w)] dw \right\} \\
&= \frac{1}{2} \varepsilon^\varepsilon (1 + \varepsilon)^{-1-\varepsilon} \int_{\underline{w}}^{\bar{w}} w^{1+\varepsilon} \left\{ \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_h(w) \right]^{-\varepsilon} - \right. \\
&\quad \left. \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_{hl}(w) \right]^{-\varepsilon} \right\} f_h(w) dw + \frac{1}{2} \varepsilon^\varepsilon (1 + \varepsilon)^{-1-\varepsilon} \int_{\underline{w}}^{\bar{w}} w^{1+\varepsilon} \times \\
&\quad \left\{ \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_l(w) \right]^{-\varepsilon} - \left[1 + \left(1 + \frac{1}{\varepsilon} \right) \Omega_{hl}(w) \right]^{-\varepsilon} \right\} f_l(w) dw. \tag{A5}
\end{aligned}$$

Substituting from (A5) into (A4), we get

$$\Delta = 2(1 + \varepsilon) (\underline{u}^* - \underline{u}_{hl}^*) \geq 0.$$