# 1955 program مر

# Economic and Allied Social Science Associations

American Economic Association American Statistical Association American Finance Association Industrial Relations Research Association American Marketing Association American Farm Economics Association Econometric Society Institute of Mathematical Statistics Biometric Society American Association of University Teachers of Insurance

# holding joint meetings with

Regional Science Association New York Society of Security Analysts Catholic Economic Association

# NEW YORK CITY

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# **KEY TO ABBREVIATIONS**

Names of associations meeting in joint sessions are indicated as follows in this program:

A.E.A. - American Economic Association

A.S.A. - American Statistical Association

A.F.A. - American Finance Association

I.R.R.A. - Industrial Relations Research Association

A.M.A. - American Marketing Association

A.F.E.A. - American Farm Economic Association

E.S. - Econometric Society

I.M.S. - Institute of Mathematical Statistics

B.S. - Biometric Society: E.N.A.R. - East North American Region

A.A.U.T.I. - American Association of University Teachers of Insurance

R.S.A. - Regional Science Association

N.Y.S.S.A. - New York Society of Security Analysts

# GENERAL INFORMATION

This joint program contains a listing of meetings for all the Allied Social Science Associations meeting in New York this year, as well as the program for the Catholic Economic Association and The Academy of Management.

### **Hotel headquarters**

The Hotel Commodore is the headquarters for the American Economic Association, the American Finance Association, the Econometric Society, and the American Farm Economic Association. The Hotel Biltmore is the headquarters for the American Statistical Association, the Institute of Mathematical Statistics, the Biometric Society, the Regional Science Association, and the New York Society of Security Analysts. The Hotel Roosevelt is the headquarters for the American Marketing Association, American Association of University Teachers of Insurance, the Industrial Relations Research Association, and the Catholic Economic Association. The Academy of Management meets at Columbia University. A map of the position of the various hotels in relation to the Grand Central Station is shown in this program; the map also shows the Pennsylvania Station, as well as a number of places where some meetings are scheduled. All the three major hotels have a direct subterranean connection with the Grand Central Station. It is therefore possible to move from one hotel to another through this connection without going outside.

## Arrangement of printed program

Several innovations have been made in the program this year. The integrated program contains all scientific meetings of the participating associations, in numbered chronological order. This number will be used as identification for two indices. The first index is an index of participants, and the second index is a subject index. Meetings for which attendance is invitational, such as meetings of governing bodies of individual associations, and social events are listed separately. Business meetings are listed both in the body of the program and separately. In the listings of joint meetings, the names of the associations have been abbreviated, and a key for the abbreviations is supplied on page ii.

### Registration

Registrants are entitled to attend all open meetings of the participating associations without any additional charge. Tickets for luncheon or dinner meetings for which a charge is made may be purchased at the information booth in any of the three hotels. The registration desk at the Hotel Commodore is located on the Mezzanine; at the Biltmore, in the Empire Room; and at the Roosevelt, in the Palm Oval; all registration desks open daily at 8:30 a.m.

### Information and messages

A booth is set up in each hotel near the registration desk for information and as a message center. In addition, tickets for all fee events will be on sale at each booth. A list of all out-of-town registrants, indicating the hotel at which they are staying and their room number, will be posted at each of the three information desks on Wednesday afternoon. Supplemental lists will become available Thursday and Friday. Any material available for general distribution may be obtained at the information booths.

# **Employment desk**

An employment desk will be operated at the Hotel Commodore, under arrangements with the United States Employment Service and the New York State Employment Service. It is located in Parlor A on the Ballroom floor. This desk will serve solely the members of the Allied Social Science Associations. The procedure worked out by the Employment Committee is aimed at more effective aid of members in finding new positions and to universities and other employers in securing new staff members. The employment desk will open Tuesday at 9 a.m., and all interested members or employers desiring to fill openings are urged to contact it as soon as they register. All members of the Allied Social Science Associations who have already applied for positions with their local offices, or employers who have placed orders to fill openings in their organizations, in order to activate their files during the meetings, should notify the Employment Office at the Hotel Commodore as soon as they have obtained a room. The room number must be given to facilitate contact. Members who did not file at local offices may still file at the employment desk, either applications for positions or orders to fill openings. If an applicant belongs to more than one association, he need only file one application. Each applicant for a position must file the standard application form ES-564 (which will be supplied at the employment desk) and a brief resume. If placement is not effected at the meetings, all papers will be returned to the local or regional offices where placement efforts will continue.

# **Exhibits and advertisements**

The book exhibit of the American Economic Association is in the Main Ballroom Foyer of the Commodore. The American Statistical Association equipment and publications exhibit is in the Fountain Room of the Biltmore, and that of the American Marketing Association in the Ballroom of the Roosevelt. Members are invited to visit all exhibits.

## **Press room**

The Convention Press Headquarters are at the Hotel Commodore, Parlor F. This room is for the convenience of the press only and delegates should abstain from visiting it. There is also a ASA Press room in the Biltmore.

## **Special events**

The New York Visitors Bureau will make available free tickets to several television shows. Tours of the Federal Reserve Bank of New York and the New York Stock Exchange are being arranged by the American Finance Association for several different hours on December 28 and 29. Registrants wishing to tour one or both institutions should sign up in advance at the information desk in either the Commodore or Biltmore Hotel. Other entertainment is under consideration for which information may be obtained at the information booths.

# **Convention headquarters**

The headquarters of the Joint Committee on Local Arrangements are located at the Hotel Commodore, Parlor G. The headquarters of Associations meeting at the Biltmore are in the Empire Room of that hotel. The headquarters of the I.R.R.A. are in the Roosevelt Room of the Hotel Roosevelt.

# LOCAL ARRANGEMENTS CHAIRMEN

# AMERICAN ECONOMIC ASSOCIATION

GEORGE GARVY, Federal Reserve Bank of New York

# AMERICAN STATISTICAL ASSOCIATION

FRANCIS MCINTYRE, California Texas Oil Co., Ltd.

# AMERICAN FINANCE ASSOCIATION

MADELINE MCWHINNEY, Federal Reserve Bank of New York

INDUSTRIAL RELATIONS RESEARCH ASSOCIATION LLOYD H. BAILER

AMERICAN MARKETING ASSOCIATION

A. EDWARD MILLER, Life Magazine

# AMERICAN FARM ECONOMIC ASSOCIATION

W. MARSHALL CURTISS, Foundation for Economic Education, Inc.

### ECONOMETRIC SOCIETY

SIDNEY E. ROLFE, C.I.T. Financial Corp.

# INSTITUTE OF MATHEMATICAL STATISTICS

MILTON V. JOHNS, Jr., Columbia University

BIOMETRIC SOCIETY

A. E. BRANDT, Atomic Energy Commission

AMERICAN ASSOCIATION OF UNIVERSITY TEACHERS OF INSURANCE VICTOR GERDES, Association of Casualty and Surety Companies

REGIONAL SCIENCE ASSOCIATION ROBERT LINDSAY, Federal Reserve Bank of New York

# CATHOLIC ECONOMIC ASSOCIATION JAMES J. MCGINLEY, Fordham University

# JOINT ARRANGEMENTS COMMITTEE

ChairmanGeorge Garvy	SecretaryKenneth M. Wright
Vice-Chairman (Biltmore)	Printed ProgramHenry Steinhaus
Francis McIntyre	RegistrationLouis Winnick
Vice-Chairman (Commodore) Sidney E. Rolfe	Public RelationsThomas O. Waage
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We urge you to visit our exhibit where our Senior Staff Editor, Mr. John M. Pickering, will be pleased to show you our latest publications, tell you about our forthcoming books, and discuss with you your textbook needs.

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# SUMMARY OF TUESDAY MEETINGS

Meeting No.

accung	110.	
	8 a.m.	Market Research Committee (AMA)
1	9 a.m.	Contributed Papers (IMS)
	9:45 a.m.	National Industrial Marketing Committee (AMA)
	10 a.m.	Company Membership Committee (AMA)
		National Conference Committee (AMA)
2	11 a.m.	Probability and Statistics in Genetics (IMS, BS)
1.0		National Membership Committee (AMA)
3	12 Noon	Luncheon: Stock Market Outlook (ASA, NYSSA)
		Luncheon: Business Meeting, Section on Social Statistics (ASA)
4	1:15 p.m.	Luncheon: Meeting (AMA)
5	2 p.m.	Stock Market Outlook-The Future of Some Industries (ASA, NYSSA)
6		Measurement of Manufacturing Activity on an Industry Basis (ASA)
7		Adequacy of Public Benefit Programs (ASA)
8		Financial Institutions and Inter-Relationships (AFA, ASA)
9		Contributions of M. A. Girshick to Mathematical Statistics (IMS, ASA)
10	2:30 p.m.	Industrial Marketing Potentials (AMA)
11	-	Marketing and the Behavioral Sciences (AMA)
12		Regional Science: Nature and Scope (RSA)
13	4 p.m.	Recent Developments in Mathematical Programming (ES)
14		The Factor of Promptness in Current Economic Statistics (ASA)
15		Components of Variance (ASA, IMS)
16		Extreme Value Theory (IMS)
	5 p.m.	1955 Council Meeting (IMS)
	5:30 p.m.	Nominating Committee (AMA)
		Agricultural Marketing Committee (AMA)
	7:30 p.m.	Meeting, Board of Directors (AFA)
17	8 p.m.	The Application of Electronic Computors to Economic Statistics (ASA, ES)
18		Smoking and Cancer (ASA)
19		Changes in the Quality of Credit (AFA, ASA)
20		Contributed Papers (RSA)

# SCHEDULE OF MEETINGS

Tuesday, December 27, 1955

# 1. Contributed Papers I

Institute of Mathematical Statistics

Chairman: ROSEDITH SITGREAVES, Columbia University

2. Probability and Statistics in Genetics Joint Session: I.M.S., B.S.

Chairman: OSCAR KEMPTHORNE, Iowa State College

Some Problems of Stochastic Processes in Genetics. M. KIMURA, University of Wisconsin

Estimation of Parameters in Genetic Models. HOWARD LEVENE, Columbia University

Sequential Tests for Detection of Linkage in Man. NEWTON E. MORTON, University of Wisconsin

# 3. Stock Market Outlook — Luncheon

Joint Session: A.S.A., N.Y.S.S.A.

Chairman: NATHAN BOWEN, New York Society of Security Analysts

Railroads and the Stock Market. PIERRE R. BRETEY, Hayden Stone

The Future of Security Prices. SHELBY CULLOM DAVIS, Shelby Cullom Davis & Co.

The Economic Background of Stock Market Prices. ROBERT J. WILKES, Scudder, Stevens & Clark

The Future of Certain Groups of Security Prices. RICHARD LAMBOURNE, Dodge & Cox

# **Business Meeting — Luncheon**

American Statistical Association, Social Statistics Section

4. Luncheon American Marketing Association Speaker: HENRY SCHACHTE, Lever Bros.

9—11 a.m. Biltmore Hotel

Cafe Moderne

11 a.m.—1 p.m.

Biltmore Hotel Cafe Moderne

12 Noon

Biltmore Hotel Bowman Room

# 12 Noon

Biltmore Hotel Vanderbilt Suite

1:15-2:30 p.m.

Roosevelt Hotel Grand Baliroom

2 p.m. Biltmore Hotel Bowman Room

# 5. Stock Market Outlook: The Future of Some Industries Joint Session: A.S.A., N.Y.S.S.A.

Chairman: LAWRENCE KAHN, A. G. Becker & Co. Retail Trade. JOSEPH GALANIS, R. L. Day & Co. Chemicals. JOHN F. BOHMFALK, Clark, Dodge & Co. Oils and Light Metals. JOHN SPURDLE, Dominick & Dominick

The Impact of Taxes on Industry. WALTER MAYNARD, Shearson, Hammill & Co.

2—4 p.m.

Biltmore Hotel The Ballroom

# 6. Measurement of Manufacturing Activity on an Industry Basis

American Statistical Association

Chairman: WALTER F. RYAN, Office of Statistical Standards

Statement of Criticisms of Industry Data and Summary of Changes Incorporated in Presentation of Industry Data in the 1954 Census of Manufactures. MAXWELL R. CONKLIN, Bureau of the Census

Discussion:

SOLOMON FABRICANT, New York University LUDWIG S. HELLBORN, General Motors Corp.

M. A. ADELMAN, Massachusetts Institute of Technology

W. DUANE EVANS, Bureau of Labor Statistics

V. S. KOLESNIKOFF, Office of Statistical Standards

2—4 p.m.

### Biltmore Hotel The Ballroom

# 7. Adequacy of Public Benefit Programs

American Statistical Association

Chairman: EWAN CLAGUE, Bureau of Labor Statistics

Adjustments of Families to Income Reverses. DOROTHY BRADY and PAUL KERSCHBAUM, Bureau of Labor Statistics

Some Recent Studies of Benefit Adequacy.

PHILIP BOOTH, Bureau of Employment Security, and ALVIN DAVID, Bureau of Old-Age and Survivors Insurance

Long Term Principles of Adequacy – A Prognosis. WILBUR COHEN, U. S. Department of Health, Education, and Welfare

Discussion:

- KARL SCHLOTTERBECK, U.S. Chamber of Commerce
- LAZARE TEPER, International Ladies Garment Workers' Union

8. Financial Institutions and Inter-Relationships

Joint Session: A.F.A., A.S.A.

Chairman: ROBERT V. ROOSA, Federal Reserve Bank of New York

Financial Intermediaries and the Savings-Investment Process. Edward S. Shaw and JOHN G. GURLEY, The Brookings Institution

Treasury Borrowing in Relation to Institutional Savings. R. DUANE SAUNDERS, U. S. Treasury Department

Discussion:

LEROY M. PISER, Aubrey G. Lanston & Company PAUL W. McCRACKEN, University of Michigan

# 9. Contributions of M. A. Girshick to Mathematical Statistics

Joint Session: I.M.S., A.S.A.

Chairman: HENRY SCHEFFE, University of California

Multivariate Analysis. HAROLD HOTTELING, University of North Carolina

Sequential Analysis. EDWARD PAULSON, Queens College, New York City

Decision Theory. DAVID BLACKWELL, University of California

# **10. Industrial Marketing Potentials**

American Marketing Association

Chairman: DONALD R. LONGMAN, Atlantic Refining Company

Respondents Unlimited. RICHARD E. BOOTH, P. R. Mallory & Co., Inc.

Determining Market Potentials Through the Use of Secondary Data. WARREN HARDY, The Norton Company

The Use of Mail Questionnaires in Developing Potentials on Industrial Products. ROBERT O. FERNALD, National Lead Company

(Program of Meeting No. 10 continues on next page)

2-4 p.m.

### Commodore Hotel East Ballroom

2-4 p.m.

Biltmore Hotel Music Room

2:30-5 p.m.

Roosevelt Hotel Vanderbilt 3-4-5

Using the Census Method in Determining Market Potentials. DONALD E. STEWART, U. S. Steel Corp.

2:30-5 p.m.

Roosevelt Hotel Grand Ballroom

2:30 p.m.

Biltmore Hotel Vanderbilt Suite

# 11. Marketing and the Behavioral Sciences

American Marketing Association Chairman: George H. Brown, Ford Motor Co.

Population Migration-Who's Moving Where, and Its Meaning to Marketing People. HOWARD BRUNS-MAN, Bureau of the Census

Who is the Salesman? RAY MACK, Northwestern University

Basic Research in Consumer Behavior. MICHAEL HALPERT, Alderson & Sessions, Inc.

# 12. Regional Science: Nature and Scope

**Regional Science Association** 

Chairman: ROBERT D. CALKINS, The Brookings Institution

Regional Science and Regional Structure. WALTER ISARD, Massachusetts Institute of Technology

The Dimensions of Regional Science. MORRIS E. GARNSEY, University of Colorado

# Discussion:

ARTHUR A. MAASS, Harvard University GUY FREUTEL, Federal Reserve Bank of St. Louis DANIEL O. PRICE, University of North Carolina ROBERT S. PLATT, University of Chicago

### 4 p.m.

Commodore Hotel West Ballroom

# 13. Recent Developments in Mathematical Programming

Econometric Society

Chairman: GEORGE DANTZIG

The Maximal Flow Through a Network. LESTER FORD, Jr., The Rand Corporation

Quadratic Programming. ROBERT DORFMAN, Harvard University, and Edward BARANKIN, University of California

Solution of Linear Programming Problems Requiring Integer Values. HARRY MARKOWITZ and ALLAN MANNE, The Rand Corporation

Discussion: KENNETH ARROW, Stanford University

4-6 p.m.

Biltmore Hotel Music Room

# 14. The Factor of Promptness in Current Economic Statistics

American Statistical Association

Chairman: LOUIS J. PARADISO, U. S. Department of Commerce

An Appraisal of the Speed-Up Program. CAREY P. MODLIN, Jr., Office of Statistical Standards

Weekly Business Statistics. LEONARD LEMPERT, Statistical Indicator Association

### Discussion:

CLAYTON GEHMAN, Board of Governors of the Federal Reserve System

SEYMOUR WOLFBEIN, Bureau of Labor Statistics FREDERICK M. CONE, Export-Import Bank

4—6 p.m. Biltmore Hotel

**Biltmore Suite** 

15. Components of Variance

Joint Session: A.S.A., I.M.S.

Chairman: C. W. DUNNETT, American Cyanamid Co.

Components of Variance, Finite Populations, and Statistical Inference. H. F. SMITH, North Carolina State College

Expected Values of Mean Squares in the Analysis of Variance. C. A. BENNETT, General Electric Co. Non-Additivity in a Latin Square Design. M. B. WILK and O. KEMPTHORNE, Iowa State College

# 16. Extreme Value Theory

Institute of Mathematical Statistics

Chairman: SEBASTIAN B. LITTAUER, Columbia University

Statistical Theory of Fatigue Failure. E. J. GUMBEL, Columbia University

On the Problem of Forecasting Extreme Values from a Curve Fitted to the Type I Extreme Value Distribution. BRADFORD F. KIMBALL, New York State Public Service Commission

Developments in the Application of Extreme Value Theory. JULIUS LIEBLEIN, National Bureau of Standards

Discussion:

BENJAMIN EPSTEIN, Wayne University

H. C. S. THOM, Advisory Committee on Weather Control

4—6 p.m. Biltmore Hotel

Cafe Moderne

8-10 p.m.

Commodore Hotel West Ballroom

# 17. The Application of Electronic Computers to Economic Statistics

Joint Session: A.S.A., E. S.

Chairman: SOLOMON FABRICANT, New York University

The Processing of the 1954 Censuses of Business and Manufacturers. JOSEPH F. DALY and MORRIS H. HANSEN, Bureau of the Census

Seasonal Adjustments by Census Methods I and II. JULIUS SHISKIN and HARRY EISENPRESS, Bureau of the Census

Discussion:

W. DUANE EVANS, Bureau of Labor Statistics ARTHUR L. BROIDA, Board of Governors of the Federal Reserve System OSKAR MORGENSTERN, Princeton University

# 18. Smoking and Cancer

American Statistical Association

Chairman: HAROLD DORN, National Institute of Health

Study of Association Between Smoking and Cancer. JOSEPH BERKSON, Mayo Clinic

Consideration of Some Statistical Aspects. E. CUYLER HAMMOND, American Cancer Society

Discussion: JERZY NEYMAN, University of California

# 19. Changes in the Quality of Credit

Joint Session: A.F.A., A.S.A.

Chairman: WESLEY LINDOW, Irving Trust Company Corporate Bond Quality and Investor Experience. W. BRADDOCK HICKMAN, National Bureau of Economic Research

Changes in the Quality of Bank Credit. DONALD S. THOMPSON, Federal Reserve Bank of Cleveland

Discussion:

LESTER V. CHANDLER, Princeton University JAMES J. O'LEARY, Life Insurance Association of America

8—10 p.m.

Biltmore Hotel The Ballroom

8-10 p.m.

Commodore Hotel East Ballroom

8 p.m. Biltmore Hotel

Biltmore Suite

# 20. Contributed Papers

**Regional Science Association** 

Chairman: LOUIS B. WETMORE

The Spatial and Interregional Framework of the United States Economy: An Historical Perspective. DOUGLASS C. NORTH, University of Washington

Location Factors in Synthetic Fibre Production. JOSEPH AIROV, Emory University

Measuring the Economic Base. CHARLES L. LEVEN, Federal Reserve Bank of Chicago

Some Needed Improvements in Regional Income Estimation Procedures. JOHN H. CUMBERLAND, University of Maryland

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MODERN INTERNATIONAL COM-MERCE, by Edward E. Pratt. A practical treatment of principles applied in the conduct of foreign trade. app. 704 pp.; Instructor's Manual; April, 1956.

OFFICE MANAGEMENT, by Charles B. Hicks and Irene Place. Office work from management viewpoint; identifies problems; gives suggestions for increased effectiveness. app. 528 pp.; Instructor's Manual; Coming in April, 1956.

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# SUMMARY OF WEDNESDAY MEETINGS

# Meeting No.

	7:30 a.m.	AAUTI: CLU-CPCU–Breakfast
	8 a.m.	Editorial Board (AFA)-Breakfast
	8:30 a.m.	
21		The Standard Industrial Classification in Industrial
		Marketing (AMA)
22		Marketing Strategy (AMA)
23		Consumer Expenditure Studies (ASA)
24		Enrollments and Financial Problems in Higher
		Education (ASA)
25	9 a.m.	Contributed Papers II (IMS)
26		Teaching Social Insurance (AAUTI)
27	9:30 a.m.	The Variable Annuity (AFA)
28		Major Trends in American Trade-Union Development, 1933-1955 (IRRA)
29		State and Federal Jurisdiction in Labor Relations (IRRA)
30		Bioassay (BS, ASA)
31		Basic Interrelations in Regional Development (RSA)
	10 a.m.	Meeting of Outgoing Executive Committee (AEA)
		Teaching of Marketing Research (AMA)
32	10:15 a.m.	The Place of the College Graduate in the Insurance Business (AAUTI)
33	10:30 a.m.	Social Expenditures in National Budgets (ASA)
34		Statistical Training in Industry (ASA)
35		Life-Testing (ASA)
36	11 a.m.	Statistical Studies of Accident Proneness (IMS, BS)
37		Consumer Product Tests (AMA)
38	12 Noon	The Economic Outlook (ASA, AEA)-Luncheon
	12:30 p.m.	Executive Committee (AEA)-Luncheon
39	12:45 p.m.	The Variable Annuity (AAUTI)–Luncheon
40	1.30 p.m.	Automation (AMA)-Luncheon
41	2 p.m.	The Changing Industrial Structure of the U.S.A. (ASA)
42		Major Developments in the Federal Statistical Program (ASA)
43		Rietz Lecture (IMS)
		Business Meeting, Section on Physical and Engineering Sciences (ASA)
44	2:30 p.m.	Life Insurance in Its New Competitive Frame (AAUTI)
45		The Pure Theory of Public Expenditure (ES, AEA)
46		Economic Growth I (AEA)
47		Publication Problems in the Field of Economics (AEA)
48		The Resources and Performance of Soviet Agriculture (AFEA)
49		The Changing Patterns of Competition in Transportation and other Public Utility Lines (AEA)
50		Basic Research Problems of the Urban Metropolitan Region (RSA)

# Summary of Wednesday Meetings, Continued

Meeting	No.	
51		The Economic Potentials of Latin America (AEA)
52		Mortgage Credit in Perspective (AFA)
53		Contributions and Needs of Company Research in Industrial Relations (IRRA)
54		German Experience With Codetermination (IRRA)
55		Unemployment Compensation in a Private Enterprise Economy (IRRA)
56	2:30 p.m.	Interpretation of Genetic Data (BS, ASA)
57	2:45 p.m.	A Sample Seminar in Industrial Marketing (AMA)
58		Measurement of Brand Loyalty (AMA)
	3 p.m.	Committee on Techniques of Marketing (AMA)
59	3:45 p.m.	
60	4 p.m.	Acceptance Sampling Plans (IMS)
61	•	Applications in Analytical Chemistry (ASA)
62		Contributed Papers (ES)
	4:30 p.m.	Annual Business Meeting (AAUTI)
	5 p.m.	
	•	Annual Meeting of Biometric Section (ASA)
		Executive Board Meeting and Dinner (IRRA)
	6 p.m.	
63	•	Dinner Meetings (AFEA)
	7:30 p.m.	
	7:45 p.m.	
64	8 p.m.	Health Statistics-Polio Session (ASA)
65	•	Contributed Papers (RSA)
66		Labor Turnover and Help Wanted Advertising (ASA)
67	8:30 p.m.	Economic Growth II (AEA)
68	•	Current Economic Thought and Its Application and
		Methodology in Continental Europe (AEA)
69		Tariff Policy for the U.S.A. (AFEA, AEA)
70		Are Union Practices Monopolistic? (IRRA, AEA)
		1956 Council Meeting (IMS)

Wednesday, December 28, 1955		
8:30 a.m. Roosevelt Hotel New England Room	21. The Standard Industrial Classification in Industrial Marketing American Marketing Association Chairman: FRANCIS E. HUMMEL, The Bassick Company	
	The Need for an Industrial Classification System. NATHANIEL R. KIDDER, Technical Marketing Asso- ciates, Inc. The SIC and Industrial Advertising. N. R. LADA- BOUCHE, Steel Magazine	
	Can the SIC Yield Accurate Marketing Data. LUDWIG S. HELLBORN, General Motors Corp. The SIC from the Viewpoint of the Census Bureau.	
8.20 10.45 a m	ROBERT W. BURGESS, Bureau of the Census	
8:30—10:45 a.m.	22. Marketing Strategy American Marketing Association	
Roosevelt Hotel Grand Ballroom	Chairman: DONALD M. HOBART, Curtis Publishing Co.	

SCHEDULE OF MEETINGS

FOR SECOND SEMESTER COURSES

**Ross Robertson** 

# **History of the American Economy**

A concise, readable, and up-to-date history from the Colonial period to the 1950's, with special emphasis on post-1921 developments. *Published May*, 1955. 593 pages, \$5.75.

FOR SPRING PUBLICATION

A. Smith Pond

# Essential Economics

A down-to-earth introductory text which includes essential theory but stresses practical applications for the citizen.

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# 25. Contributed Papers II

Institute of Mathematical Statistics Chairman: M. V. JOHNS, Jr., Columbia University

Education

# 24. Enrollments and Financial Problems in Higher

American Statistical Association

Chairman: G. KERRY SMITH, National Education Assn.

Problems in Projecting Enrollments in Higher Education. HAROLD GOLDSTEIN, Bureau of Labor Statistics

Problems in Financing in Higher Education. E. V. HOLLIS, U. S. Department of Health. Education and Welfare

Estimating Prospective Enrollments in Southern States-A Case History. JOHN K. FOLGER, Southern **Regional Education Board** 

Discussion:

PETER KLAUSEN, University of Illinois

9-11 a.m. **Biltmore Hotel** 

Cafe Moderne

# 8:30-10:30 a.m.

**Biltmore Hotel** 

# 23. Consumer Expenditure Studies

Wednesday

American Statistical Association Chairman: RUTH MACK. National Bureau of Economic Research Methodology and Appraisal. Helen H. LAMALE, Bureau of Labor Statistics Progress Report: Wharton School Research Project.

IRWIN FRIEND, University of Pennsylvania Discussion: JOHN B. LANSING, Survey Research Center

JAY GOULD, Sales Management

# Line Diversification-Promise or Pitfall (A Case Study). PARKER FRISSELLE, Dow Chemical Company

Basic Marketing Strategy Which Doubled Sales Volume. R. C. CONNELL, Norge Sales Corporation Some New Patterns of Communication. ALEX **BAVELAS.** Massachusetts Institute of Technology

# Music Room

8:30-10:30 a.m.

**Biltmore Hotel** 

**Biltmore Suite** 

# 26. Formal Opening of Annual Meeting American Association of University Teachers of Insurance

Wednesday

Chairman: WILLIAM T. BEADLES, Illinois Wesleyan University

Teaching Social Insurance as a Course in the Insurance Curriculum. EDISON L. BOWERS, Ohio State University

Discussion:

C. A. KULP, University of Pennsylvania

9:30 a.m.

9 a.m.

**Roosevelt Hotel** 

Vanderbilt 3-4-5

- 27. The Variable Annuity: Problems and Prospects American Finance Association
  - Chairman: GEORGE T. CONKLIN, Jr., The Guardian Life Insurance Company of America

Are Variable Annuities the Answer to Inflation? M. ALBERT LINTON, Provident Mutual Life Insurance Co.

Variable Annuities. PAUL W. MCCRACKEN, University of Michigan

Discussion:

CLAUDE L. BENNER, Continental American Life Insurance Company

WILLIAM C. GREENOUGH, Teachers Insurance and Annuity Association of America

GEORGE É. JOHNSON, Variable Annuity Life Insurance Company of America

DONALD B. WOODWARD, Vick Chemical Company

28. Major Trends in American Trade Union Development, 1933-1955

Industrial Relations Research Association

Chairman: MILTON DERBER, University of Illinois Discussion:

DAVID SAPOSS, Harvard University DAVID DOLNICK, Amalgamated Meat Cutters and Butcher Workmen of North America WILLIAM B. BARTON, U.S. Chamber of Commerce ARTHUR J. GOLDBERG, C.I.O.

29. State and Federal Jurisdiction in Labor Relations Industrial Relations Research Association

Chairman: HERBERT W. HALDENSTEIN, Attorney, New York City

9:30 a.m.—12 Noon Roosevelt Hotel

# Palm Room

# 9:30 a.m.—12 Noon Roosevelt Hotel Palm Oval

# 9:30 a.m.

### Commodore Hotel West Ballroom

### Discussion:

LOUIS SHERMAN, International Brotherhood of Electrical Workers PAUL HAYS, Columbia University DAVID L. BENETAR, Attorney, New York City

9:30-11:30 a.m.

# 30. Bioassay

Joint Session: B.S., A.S.A.

Chairman: LLOYD C. MILLER, U. S. Pharmacopeia A Study of the Precision of Microbial Assays for Vitamin  $B_{12}$ . WILLIAM WEISS, H. EDELSON, and H. W. LOY, Food and Drug Administration

The Precision of Microbial Assays with Special Reference to Vitamin  $B_{12}$ . C. I. BLISS, Connecticut Agricultural Experiment Station and Yale University

A Slope-Ratio Liver-Storage Bioassay for Vitamin A. STANLEY R. AMES, Distillation Products Industries

The Assay of Rous Sarcoma Virus by Tumor Response in Chickens. W. RAY BRYAN, National Institutes of Health

# **31. Basic Interrelations in Regional Development** Regional Science Association

Chairman: STEPHEN B. JONES, Yale University

Development Problems in Light of Brazilian Experience. STEFAN H. ROBOCK, Banco do Nordeste do Brazil

Interrelations of Income and Industrial Structure. HARVEY S. PERLOFF, Resources for the Future, Inc.

Interrelations of Regional Structure and Political Behavior. VINCENT OSTROM, University of Oregon Discussion:

PRESTON E. JAMES, Syracuse University JOSEPH J. SPENGLER, Duke University MAYNARD HUFSCHMIDT, Harvard University

Biltmore Hotel

Stuyvesant Rooms

9:30 a.m.

Biltmore Hotel Bowman Room

10:15 a.m.

Roosevelt Hotel Vanderbilt 3-4-5 32. The Place of the College Graduate in the Insurance Business

American Association of University Teachers of Insurance

Chairman: DAN M. MCGILL, University of Pennsylvania

The Place of the College Graduate in Life Insurance Sales. CHARLES J. ZIMMERMAN, Life Insurance Agency Management Association

The Place of the College Graduate in Life Insurance Home Offices. HOLGAR J. JOHNSON, Institute of Life Insurance

The Place of the College Graduate in Property and Casualty Sales. GUY T. WARFIELD, American Institute for Property and Liability Underwriters

The Place of the College Graduate in Property and Casualty Insurance Home Offices. MILTON W. MAYS, The Continental Insurance Company

# 33. Social Expenditures in National Budgets

American Statistical Association

Chairman: WILL LISSNER, New York Times

Concept and Measurement of Social Expenditures. N. T. WANG, United Nations

The Statistician's Role in Allocating National Budget Expenditures. CANDIDO OLIVERAS, Commonwealth of Puerto Rico

Social Expenditures in the U. S. IDA C. MERRIAM and DOROTHY MCCAMMAM, Social Security Administration

Discussion:

J. SILBERMAN, Foreign Operations Administration CHARLES D. STEWART, Bureau of Labor Statistics A. AIDENOFF, United Nations

# 34. Statistical Training in Industry

American Statistical Association

Chairman: FRITZ KAFKA, Charles Pfizer and Co.

Current In-Industry Statistical Training Programs. SOL DUTKA, Audits & Surveys Co.

Educational Aspects of In-Service Training in Statistics. R. P. EASTWOOD, Columbia University

10:30 a.m.— 12:30 p.m.

Biltmore Hotel Music Room

> 10:30 a.m.— 12:30 p.m.

Biltmore Hotel Biltmore Suite

Discussion: LESTER KELLOGG, Deere & Co. MORTIMER SPIEGELMAN, Metropolitan Life Insurance Co. RALPH E. WAREHAM, Wareham & Associates

35. Life-Testing American Statistical Association

> Chairman: J. MANDEL, National Bureau of Standards

The Weibull Distribution in Life-Testing of Electron Tubes. J. H. K. KAO, Cornell University

Accelerated Life-Testing of Capacitors. G. L. LEV-ENBACH, Bell Telephone Laboratories

Discussion: To be announced

11 a.m.—1 p.m. Biltmore Hotel

10:30 a.m.-

12:30 p.m.

**Biltmore Hotel** 

Vanderbilt Suite

36. Statistical Studies of Accident Proneness and Contagion of Accidents Joint Session; I.M.S., B.S.

Chairman: WILLIAM F. TAYLOR, School of Aviation Medicine

General Review of Recent Results on Accident Proneness and Contagion. J. NEYMAN, University of California

Asymptotic Tests and Power of Tests of Certain Hypotheses Regarding Contagion in Accidents. CHARLES H. KRAFT, University of California

A Limit Theorem on Conditional Distributions Related to Studies of Accident Proneness. G. P. STECK, University of California

11-11:45 a.m.

Roosevelt Hotel Grand Bailroom 37. Consumer Product Tests – Some New Concepts American Marketing Association

Chairman: EVERETT R. SMITH, Macfadden Publications, Inc.

Speaker:

J. STEVEN STOCK, Alfred Politz Research, Inc.

12 Noon Biltmore Hotel The Ballroom	<ul> <li>38. The Economic Outlook – Luncheon Joint Session: A.S.A., A.E.A.</li> <li>Chairman: MARTIN R. GAINSBRUGH, National Industrial Conference Board Speakers: EDWIN G. NOURSE, Joint Council on Economic Education ALLAN H. TEMPLE, The First National City Bank of New York</li> </ul>
12:45 p.m. Roosevelt Hotel Vanderbilt 3-4-5	<ul> <li>39. Luncheon Session         American Association of University Teachers of Insurance         Chairman: LAURENCE J. ACKERMAN, University of Connecticut     </li> <li>The Variable Annuity. GEORGE E. JOHNSON, The Variable Annuity Life Insurance Company of America</li> </ul>
1:30—2:15 p.m. Roosevelt Hotel Grand Ballroom	40. Automation: Forerunner of a Marketing Revolution — Luncheon American Marketing Association Speaker: PETER DRUCKER, New York University
2—4 p.m. Biltmore Hotel Bowman Room	<ul> <li>41. The Changing Industrial Structure of the U.S.A. American Statistical Association</li> <li>Chairman: L. CHESTER MAY, American Telephone &amp; Telegraph Co.</li> <li>Changing Patterns of Industrial Employment. SEY- MOUR L. WOLFBEIN, Bureau of Labor Statistics</li> <li>Measurement of Industrial and Commercial Em- ployment. WALT R. SIMMONS, Bureau of Labor Statistics</li> <li>Discussion: CEDRIC WOLFE, Metropolitan Life Insurance Co. DAVID PINSKY, Connecticut Department of Labor LEONARD P. ADAMS, Cornell University</li> </ul>
2—4 p.m. Biltmore Hotel Vanderbilt Suite	42. Major Developments in the Federal Statistical Program American Statistical Association Chairman: DONALD C. RILEY, Office of Statistical Standards Consolidated Budget for Economic Statistical Pro- grams. STANLEY LEBERGOTT, Office of Statistical Standards

# The

# Biltm Bow

Preliminary Reports on the 1954 Censuses:

- 1. Censuses of Manufacturers, Business and Mineral Industries. HOWARD GRIEVES, Bureau of the Census
- 2. Census of Agriculture. CONRAD F. TAEUBER, Bureau of the Census

Construction Statistics. WALTER SCHNEIDER, U. S. Department of Commerce

Employment Statistics. CHARLES D. STEWART, Bureau of Labor Statistics

Business Financial Statistics. CAREY P. MODLIN, Jr., Office of Statistical Standards

43. Rietz Lecture

Institute of Mathematical Statistics

Chairman: J. NEYMAN, University of California

Probability in Statistics. WILLIAM FELLER, Princeton University

### 2-4 p.m.

### **Business Meeting**

American Statistical Association, Section on Physical and Engineering Sciences

### 44. Life Insurance in Its New Competitive Frame

American Association of University Teachers of Insurance

Chairman: HERBERT C. GRAEBNER, American College of Life Underwriters

Life Insurance in Its New Competitive Frame. DUD-LEY DOWELL, New York Life Insurance Co., and H. BRUCE PALMER, The Mutual Benefit Life Insurance Co.

Discussion:

RICHARD M. SELLERS, Commonwealth Life Insurance Company

2—4 p.m. Biltmore Hotel

Music Room

**Z**---- **P**-----

### Biltmore Hotel Cafe Moderne

2:30 p.m.

Roosevelt Hotel Vanderbilt 3-4-5

2:30 p.m.

**Commodore Hotel** West Ballroom

45. The Pure Theory of Public Expenditure Joint Session: E.S., A.E.A.

> Chairman: OSWALD BROWNLEE. University of Minnesota

Aspects of the Abstract Theory of Public Expenditures. PAUL A. SAMUELSON, Massachusetts Institute of Technology

A Multiple Theory of the Budget. RICHARD A. MUS-GRAVE, University of Michigan

Discussion:

JULIUS MARGOLIS, University of California WALTER S. SALANT. The Brookings Institution

# 46. Economic Growth I - Statement of the Problem of Keeping the United States Economy Moving Forward, But Steadily

American Economic Association

Chairman: CALVIN B. HOOVER, Duke University

Scope and Objectives of Ten Sessions on Economic Growth. The Chairman

The Economic History of the United States in These Terms from 1870 to 1955, But Particularly since 1900. Moses ABRAMOVITZ, National Bureau of Economic Research, and Stanford University

The Goals of Economic Growth in the United States -Economic and Other Social Priorities. PAUL T. HOMAN, University of California at Los Angeles

## Discussion:

WILLIAM J. FELLNER, Yale University FRED V. WAUGH and JAMES P. CAVIN, U.S. Department of Agriculture

DAVID MCCORD WRIGHT, McGill University

# 47. Publication Problems in the Field of Economics American Economic Association

Chairman: DAN LACY,

American Book Publishers Council, Inc.

Panel:

GEORGE BROCKWAY, W. W. Norton and Co.

A. C. EDWARDS, Henry Holt and Co.

VICTOR REYNOLDS, Association of American University Presses

BERNARD F. HALEY, American Economic Review SEYMOUR E. HARRIS, Harvard University

2:30 p.m.

**Commodore Hotel** Main Ballroom

2:30 p.m.

**Commodore Hotel** Room 103

2:30 p.m. Biltmore Hotel Biltmore Suite	<ul> <li>48. The Resources and Performance of Sovie Agriculture American Farm Economics Association Chairman: MERRILL K. BENNETT, Stanford University</li> <li>Soviet Agricultural Resources Reappraised.</li> <li>HARRIS, University of Chicago</li> <li>Soviet Agricultural Policy After Stalin: Result Prospects. LAZAR VOLIN, U.S. Foreign Agricultures</li> <li>Service</li> <li>Eye-Witness Appraisal of Soviet Farming, D. GALE JOHNSON, University of Chicago</li> <li>Discussion:</li> <li>OTTO SCHILLER, College of Agriculture, H heim, Germany</li> <li>Secretary-Rapporteur: ELI FERGUSON, Equilibrium</li> </ul>
2:30 p.m. Commodore Hotel Parlor B-C	<ul> <li>49. The Changing Patterns of Competition in Tportation and Other Public Utility Lines American Economic Association</li> <li>Chairman: EDWARD W. MOREHOUSE, General lic Utilities Corp., and JAMES C. NELSON, Wington State College</li> <li>The Competition of Long-Distance Motor True - Farm and Industrial Products and Sup CHARLES A. TAFF, University of Maryland</li> <li>The Partnership Policy in Regional Power Plan WALTON SEYMOUR, Consultant, Washington, Federal Regulation of Natural Gas Producer Gatherers. MARTIN L. LINDAHL, Dartmouth C. Discussion: FRED V. STONE, Canadian Pacific Railway MARTIN G. GLAESER, University of Wisconsi</li> </ul>
2:30 p.m. Biltmore Hotel The Ballroom	<ul> <li>50. Basic Research Problems of the Urban- Metropolitan Region Regional Science Association</li> <li>Chairman: ROBERT B. MITCHELL, University of Pennsylvania</li> <li>Main Speaker: JOHN T. HOWARD, Massachusetts Institute of Technology</li> <li>Discussion: ERNEST M. FISHER, Columbia University REGINALD R. ISAACS, Harvard University</li> <li>GERALD BREESE, Princeton University</li> <li>LYLE C. FITCH, N. Y. State Division of Addr tration</li> </ul>

conomics Association K. BENNETT. tv Resources Reappraised. C. D. of Chicago Policy After Stalin: Results and **OLIN, U.S. Foreign Agricultural** isal of Soviet Farming, 1955. University of Chicago ollege of Agriculture, Hohenr: ELI FERGUSON, Equitable ciety erns of Competition in Transer Public Utility Lines nic Association W. MOREHOUSE, General Puband JAMES C. NELSON, Washge Long-Distance Motor Trucking strial Products and Supplies. University of Maryland cy in Regional Power Planning. Consultant, Washington, D. C. of Natural Gas Producers and L. LINDAHL, Dartmouth College nadian Pacific Railway R, University of Wisconsin blems of the Urbann Association B. MITCHELL. nsylvania T. HOWARD.

Y. State Division of Adminis-

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2:30 p.m.

Commodore Hotel East Ballroom 51. The Economic Potentials of Latin America American Economic Association

Chairman: NORMAN S. BUCHANAN, Rockefeller Foundation

Developments Under Way, Obstacles and Problems, and Potentials. Sune CARLSON, United Nations

Some Policy Lessons for Economic Development in This Part of the World. THEODORE W. SCHULTZ, University of Chicago

Discussion:

GEORGE GARVY, Federal Reserve Bank of New York

EMILIO G. COLLADO, Standard Oil Co. (New Jersey) SIMON ROTTENBERG, University of Chicago

2:30 p.m. Commodore Hotel

South Room

# 52. Mortgage Credit in Perspective

**American Finance Association** 

Chairman: FRED E. CASE, University of California

Mortgage Credit in Relation to the Debt Structure of the Nation. WOLFGANG STOLPER, University of Michigan

Discussion:

ARTHUR M. WEIMER, Indiana University

The Burden of Mortgage Debt. LOUIS WINNICK, Columbia University

Discussion:

JAMES GILLIES, University of California at Los Angeles

Government Credit Commitments and Economic Stability. RAMSEY WOOD, Board of Governors of the Federal Reserve System

Discussion: MERLE T. WELSHANS, Washington University

2:30—5 p.m.

# Roosevelt Hotel Palm Oval

# 53. Contributions and Needs of Company Research in Industrial Relations

Industrial Relations Research Association

Chairman: WILLIAM G. CAPLES, Inland Steel Company

Industry's Contributions to Research in Industrial Relations. MATTHEW RADOM, Cornell University

Industry's Use of Outside Research Organizations. ROBERT C. HOOD, Ansul Chemical Company

Industry's Use of Research Results. RALPH BENDER, du Pont

54. German Experience With Codetermination

Industrial Relations Research Association

### Panel:

W. MICHAEL BLUMENTHAL, Princeton University PETER KELLER, Labor Secretary, German Embassy, Washington, D. C.

CLARK KERR, University of California (Berkeley) HERBERT J. SPIRO, Harvard University OSCAR WEIGART, Bureau of Labor Statistics

Moderator: WILLIAM MCPHERSON, University of Illinois

2:30-5 p.m.

2:30-5 p.m.

Roosevelt Hotel Vanderbilt #8

### Roosevelt Hotel Palm Room

# 55. Unemployment Compensation in a Private Enterprise Economy

Industrial Relations Research Association

Chairman: E. E. WITTE, University of Wisconsin Speakers:

The Present Status of Unemployment Compensation. WILLIAM HABER, University of Michigan

Supplemental Unemployment Compensation. JOHN W. McConnell, Cornell University

### Discussion:

ROBERT C. GOODWIN, Bureau of Employment Security, U. S. Department of Labor

LEONARD LESSER, Social Security Department, UAW-CIO

KARLTON W. PIERCE, Ford Motor Co.

2:30—4:30 p.m. Biltmore Hotel Stuyvesant Rooms	<ul> <li>56. The Interpretation of Genetic Data Joint Session: B.S., A.S.A.</li> <li>Chairman: A. E. BRANDT, Atomic Energy Commission</li> <li>Approximate Confidence Intervals for Specific Locus Mutation Rates. ALLYN KIMBALL, Oak Ridge National Laboratory</li> <li>Theoretical and Experimental Study of Selfed Popu- lations. T. W. HORNER and C. R. WEBER, Iowa State College</li> <li>Epistacy Under Selfing. O. KEMPTHORNE, Iowa State College</li> <li>Applications of the K<sub>4</sub> Statistics to Genetic Variance Component Analysis. DOUGLAS S. ROBSON, Cornell University</li> </ul>
2:45 p.m. Roosevelt Hotel New England Room	<ul> <li>57. A Sample Seminar in Industrial Marketing American Marketing Association</li> <li>Chairman: HARRY LEOPOLD, Jr., John A. Roebling's Sons Co.</li> <li>Subject: Screening and Evaluation of Research Projects. Members of the Seminar Group of the Philadelphia Chapter of the American Marketing Association</li> </ul>
2:45—3:30 p.m. Roosevelt Hotel Grand Ballroom	58. Measurements of Brand Loyalty American Marketing Association Speaker: Ross M. CUNNINGHAM, Massachusetts Institute of Technology
3:45—5:30 p.m. Roosevelt Hotel Grand Ballroom	59. Turmoil in the Market Place American Marketing Association Chairman: D. MAYNARD PHELPS, University of Michigan The Retailer-Innovate or Perish. MYRON S. SILBERT, Federated Department Stores The Manufacturer-A Time for Reappraisal. RICH- ARD BURKE, Sears Roebuck and Company
4—6 p.m. Biltmore Hotel <sub>Cafe Moderne</sub>	60. Acceptance Sampling Plans Institute of Mathematical Statistics Chairman: GERALD J. LIEBERMAN, Stanford University

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**Business Meeting** 

Insurance

**Regional Science Association** 

**Annual Business Meeting** American Association of University Teachers of

SAMUEL KARLIN, California Institute of Technology Discussion: HANS THEIL, University of Chicago T. C. KOOPMANS, Yale University GUY H. ORCUTT, Harvard University

Cost. KENNETH ARROW, Stanford University,

and Inventory Control. CHARLES HOLT and FRANCO MODIGLIANI, Carnegie Institute of Technology The Demand for Automobiles in the U.S. GREGORY C. CHOW, Massachusetts Institute of Technology Examples of Production Over Time at Minimum

Chairman: ARNOLD HARBERGER, University of Chicago

Economic Implications of Research in Production

**62. Contributed Papers Econometric Society** 

National Bureau of Standards Interlaboratory Studies. J. MANDEL, National Bureau of Standards

Flame Photometry Determinations. B. MULLIGAN.

Discussion: To be announced

**61.** Applications in Analytical Chemistry American Statistical Association

# 4 p.m.

**Biltmore Hotel** Vanderbilt Suite

4:30 p.m.

**Roosevelt Hotel** Vanderbilt 3-4-5

5-6 p.m.

**Biltmore Hotel** The Ballroom

# 4-6 p.m.

# **Biltmore Hotel Biltmore Suite**

An Economic Approach to the Choice of Continuous Sampling Plans. GEOFFREY GREGORY, Stanford University

Some Continuous Sampling Plans for Complex Items. GEORGE RESNIKOFF, Stanford University Optimum Double Sampling Plans. ALLAN BIRN-

BAUM, Columbia University

Chairman: W. J. YOUDEN. National Bureau of Standards

# Wednesday

5-6 p.m.

Biltmore Hotel Emerald Suite

### 6 p.m.

Biltmore Hotel Music Room

6 p.m.

Schrafft's Restaurant Chrysler Building

8-10 p.m.

Biltmore Hotel Music Room

# 8 p.m.

Biltmore Hotel Versailles Salon

### **Annual Meeting**

American Statistical Association, Biometric Section

# **Business Meeting**

Institute of Mathematical Statistics

# **63. Dinner Meeting**

American Farm Economics Association

Chairman: HERRELL DEGRAFF, Cornell University Speaker: Long-Range Prospects for Economic Growth and Agricultural Policy. HAROLD B. Rowe, The Brookings Institution

# 64. Statistical Problems in the Evaluation of Polio Vaccine

American Statistical Association

Chairman: JOHN W. FERTIG, Columbia University The 1954 Polio Vaccine Field Trials. ROBERT B. VOIGHT, Bureau of Defenses

Epidemiologic Evaluation of the 1955 Polio Vaccine Program. WILLIAM JACKSON HALL, Communicable Disease Center, U. S. Public Health Service

Statistical Aspects of Vaccine Safety Testing. JEROME CORNFIELD and MAX HALPERIN, National Institutes of Health

# Discussion:

W. G. COCHRAN, John Hopkins University ROBERT F. KORNS, M.D., N. Y. State Department of Health

# **65. Contributed Papers**

**Regional Science Association** 

Chairman: JOSEPH L. FISHER, Resources for the Future, Inc.

Regional Advantage in Oil Refining. ROBERT LIND-SAY, Federal Reserve Bank of New York

Projecting Industrial Growth of Metropolitan Regions. BRITTON HARRIS, University of Pennsylvania

A Conceptual Framework for the Analysis of Urban Development Policy. GEORGE DUGGAR, University of California

Some Attempts at Estimating Parameters on Spatial Interactance. WILLIAM L. GARRISON, University of Washington

Selected RONALD Books
The Money Market and Its Institutions MARCUS NADLER, SIPA HELLER, and SAMUEL S. SHIPMAN-all New York University 32 tables; 323 pp.
Economic History of the United States
HOWARD R. SMITH, The University of Georgia 20 ills., 148 tables; 763 pp.
Economic History of Great Britain
W. STANFORD REID, McGill University 8 maps; 557 pp.
Money, Banking, and the Financial System
and CARL T. ARLT, Oberlin College 25 ills., 31 tables; 670 pp.
Modern Labor Economics     • An Analysis of Labor-Management Relations     PEARCE DAVIS and GERALD J. MATCHETT
—both Illinois Institute of Technology 18 ills., 24 tables; 659 pp.
Cases and Problems in Personnel and Industrial Relations EDGAR G. WILLIAMS and JOHN F. MEE -both Indiana University Paper Cover, Illus.; 204 pp.
A History of Economic Thought
JOHN FRED BELL, University of Illinois 696 pp.
Fundamentals of Political Economy DEAN A. WORCESTER, Jr., University of Washington 19 ills., 14 tables; 594 pp.
Principles of Real Estate
ARTHUR M. WEIMER, Indiana University; and HOMER HOYT, Pres., Homer Hoyt Associates Third Edition. 55 ills., 15 tables; 618 pp.
The International Economy
JOHN PARKE YOUNG, Department of State Third Edition. 16 ills., 17 tables; 813 pp.
THE RONALD PRESS COMPANY I5 East 26th Street, New York IO, N. Y.
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# Holt Books for Second Semester

# REAL ESTATE APPRAISAL

**A Critical Analysis of Theory and Practice** 

PAUL F. WENDT, University of California

This important new work represents the first serious attempt in recent years to review the general framework of appraisal theory. The author effectively integrates both the theoretical and the practical aspects of valuation.

**Ready January 3** 

# TRENDS AND CYCLES IN ECONOMIC ACTIVITY

An Introduction to Problems in Economic Growth

WILLIAM J. FELLNER, Yale University

A systematic treatment of business cycle problems. Working the analysis of cycles into the theme of economic growth, the book covers the general area of dynamic economics.

**Ready January 3** 

STATISTICAL METHODS, Third Edition FREDERICK C. MILLS	1955
INDUSTRIAL AND COMMERCIAL GEOGRAPHY, Fourth E J. RUSSELL SMITH, M. OGDEN PHIL THOMAS R. SMITH	
CREATIVE ADVERTISING CHARLES L. WHITTIER	1955
READINGS IN MARKETING FROM FORTUNE GEORGE H. BROWN	1955
FISCAL POLICY JAMES A. MAXWELL	1955

# Henry Holt and Company New York 17 San Francisco 5

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#### Wednesday

8—10 p.m.

Biltmore Hotel The Ballroom

#### 66. Labor Turnover and Help-Wanted Advertising American Statistical Association

Chairman: LEO WOLMAN, Columbia University Labor Turnover. EWAN CLAGUE, Bureau of Labor Statistics

National Monthly Help-Wanted Advertising Index. WILLIAM BERRIDGE, Metropolitan Life Insurance Co.

Discussion:

Research

Discussion:

LEONARD ARNOLD, Northern Textile Assn. GERHARD BRY, Rutgers University GLADYS L. PALMER, University of Pennsylvania DAVID PINSKY, Connecticut Department of Labor

**Consumption Economics of Economic Growth** 

The Production Economics of Economic Growth. W. DUANE EVANS, Bureau of Labor Statistics The Consumption Economics of Economic Growth. RUTH P. MACK, National Bureau of Economic

The Value and Pricing Aspects. ARYNESS JOY

67. Economic Growth II: The Production and

American Economic Association

Chairman: MILTON S. HEATH, University of North Carolina

#### 8:30 p.m.

Commodore Hotel Main Ballroom

#### 8:30 p.m.

#### Commodore Hotel South Room

#### 68. Current Economic Thought and Its Application and Methodology in Continental Europe

American Economic Association

WICKENS, Bureau of Labor Statistics

EARL O. HEADY, Iowa State College ROBERT FERBER, University of Illinois

Chairman: ALEXANDER GERSCHENKRON, Harvard University

The Scandinavian Countries. HANS BREMS, University of Illinois

Holland. HANS THEIL, University of Chicago

Italy. To be announced

Eastern Europe Outside of Russia. NICOLAS SPUL-BER, Indiana University, and THAD P. ALTON, Columbia University

#### Wednesday

8:30 p.m.

Commodore Hotel West Ballroom

#### 69. Tariff Policy for the U.S.A., A Strong, Rich Country Joint Session: A.F.E.A., A.E.A.

Chairman: CHARLES P. KINDLEBERGER, Massachusetts Institute of Technology Introductory Statement: The Chairman Panel: DON D. HUMPHREY, Duke University LAWRENCE W. WITT, Michigan State University RICHARD M. BISSELL, Jr., Washington, D. C. DENNIS W. FITZGERALD, International Cooperation Administration DONALD B. MARSH, McGill University Summary Statement: The Chairman

#### 8:30 p.m. Commodore Hotel

East Ballroom

### 70. Are Union Practices Monopolistic?

Joint Session: I.R.R.A., A.E.A.

Chairman: RICHARD A. LESTER, Princeton University

Paper to be announced EDWARD S. MASON, Harvard University

#### Panel:

PETER O. STEINER, University of California JULES BACKMAN, New York University PETER HENLE, American Federation of Labor CHARLES C. KILLINGSWORTH, Michigan State University

MATTHEW A. KELLY, New York Employing Printers Association

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# Introduction to

# **American Business**

David J. Schwartz, Jr., and Ferdinand F. Mauser Wayne University

Offering a balanced treatment of all the essential functions of business, this forthcoming text helps the student to understand the influence of business on American culture. Each chapter was reviewed by either a well-qualified businessman or an outstanding professor. A unique feature of the book is a chapter giving the whys and hows of reading business news.

The authors discuss businesses of all sizes and types. They show that modern farming should be treated as a form of business. Emphasis is placed on the importance of morale, ethics, and public relations. A list of job opportunities is conveniently located in the appendix.

# **Personnel Management**

# A Human Relations Approach

William H. Knowles, Michigan State University

"Personnel Management represents a fresh approach to the subject. Simply written and kept at an elementary level, but comprehensive and suggestive, it is excellently adapted for use in beginning personnel management courses."—Edwin E. Witte, University of Wisconsin

"An excellent and fresh approach to an evolving field of study." —Daniel D. Gage, Sacramento State College

# **American Book Company**

COLLEGE DIVISION 55 Fifth Avenue, New York 3, New York

# SUMMARY OF THURSDAY MEETINGS

Meeting	No.	
	8 a.m.	Secretaries of Allied Social Science Associations- Breakfast
71	8:30 a.m.	
		Business Meeting, Business and Economic Statistics Section (ASA)-Breakfast
		Business Meeting, Section on Training (ASA)-Breakfast
72	9 a.m.	Report of the Attorney General's Committee on Anti- Trust Policy (AEA)
73		A Training Program Leading to Contributions in Experimental Design (IMS)
74		Teaching the Basic Property and Casualty Course (AAUTI)
75	9:30 a.m.	The Dynamics of Food Retailing (AMA, AEA, AFEA)
76		Economic Growth III (AEA, ASA)
77		Economic Growth VII (AEA, IRRA)
78		Taxation Adjustments for the Long Run (AFA)
79		Comparative Studies of Foreign Labor Movements (IRRA)
80		Contributed Papers (ES)
81		Subjective Testing (BS, ASA)
82		Economic Growth X (RSA, AEA)
83	10 a.m.	Special Interest Sessions (AMA)
84	10:15 a.m.	University Retirement Programs and Social Security (AAUTI)
85	10:30 a.m.	A Critique of Federal Statistical Series: Index of Consumer Prices (ASA, AFEA)
86		Time Series in the Physical Sciences (ASA)
87		International Education and Training in Statistics (ASA)
88	11 a.m.	Statistics in Medical Experimentation (IMS, BS)
89		Advantages of the Large Firm (AMA, AEA)
90	12 Noon	Reflections of a Central Banker (AFA, AEA)-Luncheon Outgoing Board of Directors (ASA)-Luncheon
91	12:15 p.m.	Presidential Address (IRRA)-Luncheon
92	12:30 p.m.	Recent Developments in Sickness and Accident Insurance (AAUTI)-Luncheon
93		Luncheon Meeting (AEA, AFEA)
	1:15 p.m.	Luncheon Meeting (AMA)
94	2 p.m.	Scientific Research and Development in American
	-	Industry (ASA)
95		Statistical Needs for Analyzing the International Trade and Payments Situation-I (ASA)
96		Special Invited Paper (IMS)
97		Applications of Mathematical Programming to Agricul- tural Economic Problems (ES, AFEA)
98		Federal Reserve Board Committee Reports-I (ASA, AEA)

# Summary of Thursday Meetings, Continued

Meeting	No.	
99		Econometrics of Income Distribution (ES)
100	2:30 p.m.	
101	-	The Population Spectre (AEA, AFEA)
102		Economic Growth IV (AEA)
103		Economic Growth V (AEA)
104		The Money Market Outlook (AFA)
105		Decision Making in Local Unions (IRRA)
106		What Kind of Training is Desirable for Students Headed for Jobs in Industrial Relations? (IRRA)
107	2:30 p.m.	Statistical Investigations of Regional Structure and Reactions (RSA, ASA)
108		New Developments and Problems in Research (AAUTI)
109		Contributed Papers (BS)
110	4 p.m.	Productivity: Long-Run Trends and Short-Run Fluctuations (ASA, AEA)
111		What Business Expects from Operations Research (ASA)
112		New Developments in Experimental Social Science (ASA, IMS)
113		Design of Industrial Experiments (ASA)
114		Recognized Needs for Mathematical Tables Among Statisticians (IMS)
115		Contributed Papers (ES)
	5 p.m.	Business Meeting (AFA)
		Annual Meeting (BS) (ENAR)
		Business Meeting (IRRA)
	6 p.m.	Meeting of Incoming Board of Directors (AFA)
116	8 p.m.	Presidential Address (ASA)
118	8:30 p.m.	Presidential Address (AEA)
		Smoker (IRRA)
	9 p.m.	Informal Party (ASA, IMS)

# SCHEDULE OF MEETINGS

Thursday, December 29, 1955

#### **Business Meeting—Breakfast**

American Statistical Association, Business and Economic Statistics Section

#### **Business Meeting—Breakfast**

American Statistical Association, Section on Training

8:30 a.m.

Biltmore Hotel Music Room

#### 8:30 a.m.

Biltmore Hotel Emerald Suite #110

8:30—10:30 a.m.

Biltmore Hotel Bowman Room

9-11:45 a.m.

**Commodore Hotel** 

East Ballroom

#### 71. Recent Technological Changes and the Socio-Economic Structure

American Statistical Association

Chairman: A. J. JAFFE, Columbia University

Effects of Automation on the Occupational Structure. RICHARD H. LEWIS, BUREAU of Labor Statistics

Energy Consumption, an International Comparison. NATHANIEL B. GUYOL, United Nations

Cost of Management and Productivity. SEYMOUR MELMAN, Columbia University

Discussion: DUDLEY KIRK, Population Council AARON WARNER, Columbia University

#### 72. Report of the Attorney General's Committee on Anti-Trust Policy

American Economic Association

Chairman: CORWIN D. EDWARDS, University of Chicago

Market Power and Business Conduct: Some Comments on Anti-Trust Policy. Edward S. MASON, Harvard University

Enforceable Competition: Unruly Reason or Reasonable Rules. KINGMAN BREWSTER, Harvard University

Competition: Hard or Soft. CLAIR WILCOX, Swarthmore College

Discussion:

GEORGE W. STOCKING, Vanderbilt University ALFRED E. KAHN, Cornell University CLAIR E. GRIFFIN, University of Michigan GEORGE J. STIGLER, Columbia University

#### 73. A Training Program Leading to Contributions in Experimental Design

Institute of Mathematical Statistics

Chairman: CHURCHILL EISENHART, National Bureau of Standards

Who Makes Designs. W. J. YOUDEN, National Bureau of Standards

The Construction of Fractional Factorial Designs for the 2<sup>n</sup> Series. F. L. MILLER, Jr., Purdue University, and National Bureau of Standards

9—11 a.m.

Biltmore Hotel Cafe Moderne

The Use	e of t	he 2" I	<sup>7</sup> racti	ional Fa	ctorial D	esigns for
Factor	s at 4	levels	. H. I	PETTIGRE	ew, Geo	rge Wash-
ington ards	Univ	ersity,	and	National	Bureau	of Stand-

Some Combinatorial Relationships Arising in the Dualization of Incomplete Block Designs. R. BUR-TON, National Bureau of Standards

Discussion:

GERTRUDE M. Cox, University of North Carolina

#### 74. Teaching the Basic Property and Casualty Course

American Association of University Teachers of Insurance

Chairman: CHARLES C. CENTER, University of Wisconsin

Speaker:

KENNETH W. HERRICK, University of Connecticut Discussion:

EMERSON CAMMACK, University of Illinois

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# FEDERAL LEGAL PUBLICATIONS, INC. 18 ROSE STREET, NEW YORK 38, N. Y.

9 a.m. Biltmore Hotel Empire Lounge

9:30 a.m.

Biltmore Hotel Room 136

#### 75. The Dynamics of Food Retailing

Joint Session: A.M.A., A.E.A., A.F.E.A.

Chairman: JOSEPH ACKERMAN, Farm Foundation Movements in the Retail Distribution of Food in the U. S. ROBERT W. MUELLER, The Progressive Grocer

Some Recent Developments in Food Retailing Abroad. HERBERT EKLÖH, Hagen, Germany, and R. D. HARDESTY, The Kroger Company

Supplementary Statements: WILLIAM APPLEBAUM, Marketing Consultant RICHARD H. HOLTON, Harvard University

9:30 a.m.

#### Commodore Hotel Main Ballroom

#### 76. Economic Growth III — Income Distribution Aspects of Expanding Production and Consumption

Joint Session: A.E.A., A.S.A.

Chairman: PAUL A. SAMUELSON, Massachusetts Institute of Technology

Distribution of Aggregate Income Between Taxes and Other Than Taxes, and Among Consumption, Savings, and Capital Formation. WILLIAM A. SALANT, Brandeis University

Distribution of Incomes of Corporate Firms Among Taxes, Dividends and Retained Earnings. JOHN LINTNER, Harvard University

Discussion:

LLOYD ULMAN, University of Minnesota LORIE TARSHIS, Stanford University THOMAS C. SCHELLING, Yale University

77. Economic Growth VII - The Shortening Work

Joint Session: A.E.A., I.R.R.A.

Chairman: GERHARD COLM,

Week as a Component of Economic Growth

9:30 a.m.

#### Commodore Hotel West Ballroom

National Planning Association The Alternatives. CHARLES STEWART, U. S. Department of Labor

#### Panel:

CLARK KERR, University of California (Berkeley) SOLOMON BARKIN. Textile Workers Union of America NELSON N. FOOTE, University of Chicago LESTER KELLOGG, Deere and Company

HAROLD G. HALCROW, University of Connecticut

## 78. Taxation Adjustments For The Long Run

American Finance Association

Chairman: C. LOWELL HARRISS. Columbia University

**Presentations:** 

- 1. United States Taxation and Foreign Investment. Roy BLOUGH, Columbia University
- 2. The Future of the Corporation Income Tax. E. GORDON KEITH. University of Pennsylvania
- 3. Sales and Excise Taxation as Part of a Permanent Revenue Structure. JOHN F. DUE, University of Illinois

79. Comparative Studies of Foreign Labor Movements: Role of the Union in the Plant

Industrial Relations Research Association Chairman: Adolf Sturmthal. **Roosevelt University** 

Participants:

England: AARON WARNER, Columbia University Italy: DANIEL HOROWITZ, State Department India: VAN DUSEN KENNEDY, University of Cali-

fornia (Berkelev)

Germany: NATHAN REICH. Hunter College

#### 9:30 a.m.

9:30 a.m.

**Commodore Hotel** 

South Room

9:30-11:45 a.m.

**Roosevelt Hotel** Palm Room

## **80. Contributed Papers**

**Commodore Hotel** Parlors B and C

**Econometric Society** Chairman: JAMES TOBIN, Yale University The Welfare Costs of Inflationary Finance. MARTIN J. BAILEY, University of Chicago Evidence on Wealth Distribution in Inflations. ARMEN ALCHIAN, University of California at Los Angeles, and REUBEN KESSEL, The Rand Corporation

(Program of Meeting No. 80 continues on next page)

Some Logical Measures Applying to Economic Forecasts. SIDNEY SCHOEFFLER, University of Massachusetts

Discussion:

RICHARD MUSGRAVE, University of Michigan C. L. BACH and ALBERT ANDO, Carnegie Institute of Technology

#### 81. Subjective Testing

Joint Session: B.S., A.S.A.

Chairman: H. O. HARTLEY, Iowa State College

A Rankit Analysis for Paired Comparisons in Taste Testing. C. I. BLISS and MARY GREENWOOD, Connecticut Agricultural Experiment Station and Yale University

Some Stimulus-Response Relations in Pair-Ranking Taste Experiments. J. W. HOPKINS and N. T. GRIDGEMAN, National Research Council, Canada

Problems Needing Answers. ELIZABETH F. MURPHY, University of Maine

Three Useful Designs in Taste-Testing. GEORGE E. FERRIS, Cornell University

### 82. Economic Growth X: Urban Growth and Development

Joint Session: R.S.A., A.E.A.

Chairman: WALTER ISARD, Massachusetts Institute of Technology

The Spread of Cities. DONALD J. BOGUE, University of Chicago

Changes Within Cities. CHESTER RAPKIN, Columbia University

Discussion:

RICHARD U. RATCLIFF, University of Wisconsin MARTIN MYERSON, University of Pennsylvania JOSEPH L. FISHER, Resources for the Future, Inc.

#### 83. Ten Special Interest Sessions

### (In small rooms with limited attendance) American Marketing Association

1. The Use of Projective Techniques in Market Research

GEORGE H. SMITH, Rutgers University ARTHUR KOPONEN, J. Walter Thompson Company

#### 9:30—11:30 a.m.

**Biltmore Hotel** 

Biltmore Suite #133

9:30 a.m.

# Biltmore Hotel

10 a.m. Roosevelt Hotel

2. Sampling Techniques

LESTER R. FRANKEL, Alfred Politz Research, Inc.

W. R. SIMMONS, W. R. Simmons & Associates Research, Inc.

3. Sales Forecasting

HOWARD T. HOVDE, The Econometric Institute, Inc.

HARVEY W. HUEGY, University of Illinois 4. Distribution Costs

CHARLES W. SMITH, MCKinsey & Company REAVIS Cox, University of Pennsylvania

5. Measurements of Consumer Attitudes and Behavior

LINCOLN H. CLARK, New York University PAUL F. LAZARSFELD, Columbia University

- 6. Changing Distribution Channels WENDELL R. SMITH, Alderson and Sessions, Inc.
- RICHARD M. CLEWETT, Northwestern U. 7. Media Research
  - LYNDON O. BROWN, Dancer-Fitzgerald-Sample, Inc.
  - DARRELL B. LUCAS, New York University
- 8. The Measurement of Advertising Effectiveness GORDON A. HUGHES, Scott Paper Company JAMES D. SCOTT, University of Michigan
- 9. The Development of Foreign Markets D. MAYNARD PHELPS, University of Michigan VERGIL D. REED, J. Walter Thompson Co.
- 10. Do It Yourself Research ROBERT O. FERNALD, National Lead Co.

10:15 a.m.

#### Biltmore Hotel Empire Room

84. University Retirement Programs and Social Security

American Association of University Teachers of Insurance

A Survey of Current Retirement Programs in American Universities and Colleges. IRVING PFEFFER, University of California

Integration of College Retirement Systems with the Current Social Security System. WILLIAM C. GREENOUGH, Teachers Insurance and Annuity Association of America

#### Discussion:

C. ARTHUR WILLIAMS, University of Minnesota

J. EDWARD HEDGES, Indiana University

#### 10:30 a.m.-12:30 p.m.

**Biltmore Hotel** The Ballroom

# 85. A Critique of Federal Statistical Series: Index of **Consumer Prices**

Joint Session: A.S.A., A.F.E.A.

Chairman: FREDERICK F. STEPHAN. **Princeton University** 

Thursday

What Concepts are Appropriate to Consumer Price Indexes. IRVING SIEGEL. Council of Economic Advisers

Parity Price Indexes and Farm Consumption Expenditures. B. RALPH STAUBER, U. S. Department of Agriculture

A Comparison of the B.L.S. Consumer Price Index and the A.M.S. Index of Prices Paid by Farmers for Family Living. LAZARE TEPER, International Ladies Garment Workers' Union

#### Discussion:

LAWRENCE BOGER, Michigan State University H. E. RILEY, Bureau of Labor Statistics LAURA MAE WEBB, Office of Statistical Standards

86. Time Series in the Physical Sciences American Statistical Association

Chairman: J. L. DOLBY, General Electric Co.

Time Series Analysis in Fluid Dynamics. L. J. TICK and M. ROSENBLATT, New York University

Frequency Analysis of Human Responses. E. S. **KRENDEL**, Franklin Institute

Time Series in Aeronautics. U. O. LAPPI, Cornell Aeronautical Laboratories

10:30 a.m.-12:30 p.m.

# 87. International Education and Training in **Statistics**

American Statistical Association

Chairman: STUART A. RICE, Stuart Rice Associates

The Teaching of Statistics at the University Level: An International Survey. B. A. LIU, UNESCO

The Work of the Inter-American Statistical Institute. O. ALEXANDER DE MORAES, Inter-American Statistical Institute

10:30 a.m.-12:30 p.m.

**Biltmore Hotel** Bowman Room

**Biltmore Hotel** The Ballroom

International Statistical Training Activities of the Federal Government. CALVERT L. DEDRICK, Bureau of the Census

### 88. Statistics in Medical Experimentation Joint Session: I.M.S., B.S.

Chairman: LINCOLN E. MOSES, Stanford University

Elimination of Selection Bias in Medical Experimentation. DAVID BLACKWELL and J. L. HODGES, Jr., University of California

Estimation of Bacterial Densities. THOMAS S. FER-GUSON, University of California

On Comparing Survival Rates. Agnes Berger, Columbia University

89. Advantages of the Large Firm: Production, Distribution, and Sales Promotion Joint Session: A.M.A., A.E.A.

Speaker: JOSEPH S. BAIN, University of California

### 90. Luncheon

Joint Session: A.F.A., A.E.A. Speaker: Reflections of a Central Banker. Allan SPROUL, Federal Reserve Bank of New York

#### 91. Luncheon Meeting Industrial Relations Research Association Presidential Address Learn C. D.

Presidential Address: LLOYD G. REYNOLDS, Yale University

#### 92. Luncheon Session

American Association of University Teachers of Insurance

Chairman: EDISON L. BOWERS, Ohio State University

Recent Developments in Sickness and Accident Insurance. JARVIS FARLEY, Massachusetts Indemnity Company

12:30 p.m.

Skopas Restaurant

#### 93. Luncheon Meeting

Joint Session: A.E.A., A.F.E.A. Chairman: GLENN W. HEDLUND, Cornell University

11 a.m.—1 p.m. Biltmore Hotel Cafe Moderne

11—11:45 a.m.

Roosevelt Hotel Grand Ballroom

12 Noon

Commodore Hotel Main Ballroom

#### 12:15-1:30 p.m.

Roosevelt Hotel Palm Oval

#### 12:30 p.m.

Biltmore Hotel Empire Room

1:15-2 p.m.

Roosevelt Hotel Grand Ballroom

2-4 p.m.

Biltmore Hotel The Ballroom

2-4 p.m.

**Biltmore Hotel** 

Vanderbilt Suite

#### Luncheon Meeting

American Marketing Association Speaker: To be announced

### 94. Scientific Research and Development in American Industry

American Statistical Association

Chairman: E. D. REEVES, Esso Research and Engineering Co.

A Program of Studies of Scientific Research and Development. JAMES M. MITCHELL, National Science Foundation

Manpower and Expenditures in Industrial Research and Development. HELEN WOOD, Bureau of Labor Statistics

Statistical Techniques for Measuring Research and Development. WALT R. SIMMONS and FRANCES M. WATTENBERG, Bureau of Labor Statistics

Discussion:

DEXTER M. KEEZER, McGraw Hill Publications Howard S. Turner, Jones & Laughlin

## 95. Statistical Needs for Analyzing the International Trade and Payments Situation — I

American Statistical Association

Chairman: To be announced

Information Needed to Assess the Economic Well Being of People in the Eastern Hemisphere. FRANCIS MCINTYRE, California-Texas Oil Co., Ltd.

Petroleum Transactions Between World Areas, 1951. CORNELIUS J. DWYER, National Bureau of Economic Research

Discussion:

EARL HICKS, International Monetary Fund NATHANIEL B. GUYOL, United Nations

### 96. Special Invited Paper

Institute of Mathematical Statistics Chairman: HERMAN CHERNOFF, Stanford University Stochastic Approximation. CYRUS DERMAN, Columbia University

2—4 p.m. Biltmore Hotel

2 p.m.

Biltmore Hotel Emerald Room

97.	<b>Applications of Mathematical Programming</b>	to
	Agricultural Economic Problems	
	Joint Session: E.S., A.F.E.A.	

Chairman: KARL Fox, Iowa State College Programming Low Income Farms in the Piedmont. CHARLES E. BISHOP, North Carolina State College Applications of Programming Analysis to Corn Belt Farms. EARL R. SWANSON, University of Illinois Solving Feed Problems Through Linear Programming. IRWIN KATZMAN, Armour and Company Discussion:

LESTER TELSER, University of Chicago

2—4 p.m. Biltmore Hotel

The Ballroom

- 98. Federal Reserve Board Committee Reports: Saving Statistics and Consumer Expectation—I Joint Session: A.S.A., A.E.A.
  - Chairman: RALPH A. YOUNG, Board of Governors of the Federal Reserve System
  - Saving Statistics. RAYMOND GOLDSMITH, National Bureau of Economic Research
  - Consumer Expectations. JAMES TOBIN, Yale University

Discussion:

MORRIS COHEN, National Industrial Conference Board

GEORGE KATONA, University of Michigan

2 p.m.

#### Commodore Hotel Parlors B and C

99. Econometrics of Income Distribution

Econometric Society

Chairman: SELMA GOLDSMITH, U. S. Department of Commerce

A Statistical Analysis of Some Factors Associated with the Size of Individual Incomes. GERARD ADAMS, University of Michigan

Effects of Changes in Technology and Final Demand on the Distribution of Income. ALFRED CONRAD, Northwestern University

Estimation of the Inequality of Lifetime Incomes. ROBERT SUMMERS, Yale University

Discussion:

SIMON KUZNETS, Johns Hopkins University ROBERT SOLOW, Massachusetts Institute of Technology

2:30—4:30 p.m. Roosevelt Hotel Grand Ballroom	<ul> <li>100. The Firm's Marketing Organization – Time For A Change? American Marketing Association Chairman: CHARLES W. SMITH, McKinsey &amp; Company</li> <li>Panel: JOHN R. SARGENT, Cresap, McCormick &amp; Paget W. W. SPROUL, Westinghouse Electric Co. W. H. NUNN, American Telephone &amp; Telegraph</li> </ul>
2:30 p.m. Commodore Hotel South Room	<ul> <li>101. The Population Spectre – Rapidly Declining Death Rates in Densely Populated Countries Joint Session: A.E.A., A.F.E.A.</li> <li>Chairman: MERRILL K. BENNETT, Food Research Institute</li> <li>A Statement of the Situation. KINGSLEY DAVIS, University of California</li> <li>Food and Agricultural Possibilities. CHARLES E. KELLOGG, U. S. Department of Agriculture</li> <li>Nonagricultural Possibilities. REUBEN E. SLESINGER, University of Pittsburgh</li> <li>Possible and Probable Outcomes, and Courses of Action to be Considered. JOSEPH J. SPENGLER, Duke University</li> <li>Question period: Led by the Chairman</li> </ul>
2:30 p.m. Commodore Hotel West Ballroom	<ul> <li>102. Economic Growth IV: The Increase of Consumption Part of Economic Growth American Economic Association Chairman: ASHER ISAACS, University of Pittsburgh Price and Income Elasticity of Demand as Deter- minants of the Increase-of-Consumption Part of Economic Growth. ELIZABETH GILBOY, Harvard University</li> <li>The Potentials of the Shifting of Price- and Income- Elasticity Demand Curves in Order to Keep the Economy Moving Forward. JAMES DUESENBERRY, Harvard University</li> <li>Brief Reports on Current Research Projects in Con- sumption and Demand JOHN B. LANSING, University of Michigan IRWIN FRIEND, University of Pennsylvania HAROLD W. GUTHRIE, Yale University ROBERT SCHLAIFER, Harvard University</li> </ul>

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•	American Economic Development by Herman E. Krooss
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1	Techniques of Retail Merchandising, 2nd by John W. Wingate and Elmer O. Schaller
•	Traffic Management: Industrial, Commercial, Governmental by G. Lloyd Wilson
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	Prentice-Hall, Inc. Englewood Cliffs

2:30 p.m.

Commodore Hotel East Ballroom

# 103. Economic Growth V: Government Expenditures and Economic Growth

American Economic Association

Chairman: Roy BLOUGH, Columbia University

Government Expenditures and the Long-Run Goals of Economic Growth. C. LOWELL HARRISS, Columbia University

Government Expenditures and the Short-Run Goal of Steady Growth. DAN T. SMITH, Harvard University

Discussion:

WALTER FROELICH, Marquette University JOHN F. DUE, University of Illinois MARION CLAWSON, Resources for the Future, Inc.

2:30 p.m. Commodore Hotel

Main Ballroom

#### 104. The Money Market Outlook

American Finance Association

Chairman: Roy L. REIERSON, Bankers Trust Company

**Panel Speakers:** 

LESTER V. CHANDLER, Princeton University MARCUS NADLER, New York University

JAMES J. O'LEARY, Life Insurance Association of America

Panel Discussion:

ERNEST A. DAUER, Household Finance Corporation

DAVID M. KENNEDY, Continental Illinois National Bank & Trust Company

HAROLD X. SCHREDER, Distributors Group, Inc.

ARTHUR VINER, Voluntary Home Mortgage Credit Program

G. WALTER WOODWORTH, University of Michigan

### 105. Decision Making in Local Unions

Industrial Relations Research Association

Chairman: JOEL SEIDMAN, University of Chicago The Role of the Local Industrial Union in Contemporary Collective Bargaining. JOHN R. COLEMAN, Carnegie Institute of Technology

Decision Making in a Business Agent Group. HJALMAR ROSEN and R. A. HUDSON ROSEN, University of Illinois

2:30-5 p.m.

Roosevelt Hotel Palm Oval

Areas of Worker Decision Making. LAWRENCE B. COHEN, Columbia University Discussion: LEONARD SAYLES, University of Michigan SEYMOUR MARTIN LIPSET, Center for Advanced Study in the Behavioral Sciences

106. What Kind of Training is Desirable for Students Headed for Jobs in Industrial Relations? Industrial Relations Research Association

Chairman: R. W. FLEMING, University of Illinois Panel:

E. WIGHT BAKKE, Yale University NELSON M. BORTZ, Bureau of Labor Statistics M. P. CATHERWOOD, Cornell University LAWRENCE ROGIN, Textile Workers Union of America GEORGE TORRENCE, General Time Corporation

#### 107. Statistical Investigations of Regional Structure and Reactions

Joint Session: R.S.A., A.S.A.

Chairman: EWALD T. GRETHER, University of California

Regional Variations in Money, Credit and Interest Rates. N. WOLLMAN, University of New Mexico Differential Regional Impact of Federal Expenditures. ROBERT A. KAVESH and JAMES B. JONES, Dartmouth College

#### Discussion:

ALFRED C. NEAL, Federal Reserve Bank of Boston SEYMOUR E. HARRIS, Harvard University PAUL B. SIMPSON, University of Oregon

#### 108. New Developments and Problems in Research

American Association of University Teachers of Insurance

Chairman: JOHN S. BICKLEY, Ohio State University Paying for Medical Care in the United States. OSCAR SERBEIN, Jr., Columbia University

Federal Crop Insurance. RALPH R. BOTTS, U. S. Department of Agriculture

Fire Insurance Written under Perpetual Contracts. WILLIAM M. HOWARD, University of Florida

(Program of Meeting No. 108 continues on next page)

# 2:30-4:30 p.m.

Roosevelt Hotel

#### 2:30 p.m.

Biltmore Hotel Bowman Room

2:30 p.m.

#### Biltmore Hotel Empire Room

Some Problems of Automobile Accident Injuries Research. JOHN F. ADAMS, Temple University

Experiment in Financial Analysis of Property Insurers. ROBERT A. HEDGES, University of Illinois

Insurance Consumption Patterns. WILLIAM H. WANDEL, Nationwide Insurance Companies

The Financial Experience of Life Insurance Trusts. PHILIP ELKIN, University of Pennsylvania

Research on Property Agency Continuation. JOHN D. LONG, Indiana University

# 109. Contributed Papers

**Biometric Society** 

Chairman: PAUL MEIER, Johns Hopkins University

- One Likelihood Adjustment may be Inadequate. H. W. NORTON, University of Illinois
- Some General Remarks on Quick Tests of Significance. D. R. Cox, University of North Carolina
- A Stochastic Attrition Type Model for the Growth of Bacteria. MAX A. WOODBURY, Logistics Research Project, Washington

The Teaching of Statistics in Egypt. A. E. SARHAN, Cairo

The Use of Chick Comb Biological Assay in the Study of Urinary Androgens. MINDEL C. SHEPS and PAUL L. MUNSON, Harvard Medical School

On the Egg-Laying-Egg-Eating Stochastic Processes of Flour Beetles. C. C. CHIANG, University of California (Berkeley)

#### 4—6 p.m.

Biltmore Hotel Music Room

#### 110. Productivity: Long-Run Trends and Short-Run Fluctuations

Joint Session: A.S.A., A.E.A.

Chairman: RAYMOND T. BOWMAN, Office of Statistical Standards

Productivity Trends: Capital and Labor. JOHN KENDRICK, National Bureau of Economic Research

Cyclical Changes in Input-Output Relations. THOR HULTGREN, National Bureau of Economic Research

2:30—4:30 p.m. Biltmore Hotel

Stuyvesant Rooms

Discussion:

JAMES KNOWLES, Joint Committee on the Economic Report

MILTON LIPTON, National Industrial Conference Board

# 4-6 p.m. 111. What Busin

#### Biltmore Hotel The Ballroom

4—6 p.m. Biltmore Hotel Vanderbilt Suite

#### 111. What Business Expects from Operations Research

American Statistical Association Chairman: FRANCIS MCINTYRE, California-Texas Oil Co., Ltd.

What Business Expects from Operations Research. MELVIN L. HURNIE, General Electric Co.

Applications of Operations Research. WELDON GIBSON, Stanford University

Discussion:

DAVID NOVICK, The Rand Corporation ANDREW SCHULTZ, Cornell University

#### 112. New Developments in Experimental Social Science

Joint Session: A.S.A., I.M.S.

Chairman: FRED L. STRODTBECK, University of Chicago

Monte Carlo Methods in an Experimental Test of an Interaction Model. DAVID G. HAYS, The Rand Corporation

Some Theoretical Problems of Lexico-Statistics. MORRIS SWADESH, Denver, Colorado

Mathematical Models for the Empirical Study of Decision-Making. PATRICK SUPPES, Stanford University

Discussion:

HERBERT SOLOMON, Columbia University LEONARD J. SAVAGE, University of Chicago DAVID R. Cox, University of Cambridge The Economist

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Discussion:

#### Thursday

4—6 p.m. Biltmore Hotel		
Cafe Moderne	Chairman: R. J. HADER, North Carolina State College	
	Applications of Statistics to Tire Testing. R. D STIEHLER, National Bureau of Standards	
	Analysis of Factorial 2 <sup>*</sup> Experiments. Allan Birn BAUM, Columbia University	
	Discussion: R. L. Anderson, North Carolina State College	
4—6 p.m. Biltmore Hotel Versailles Salon	114. Recognized Needs for Mathematical Tables Among Statisticians Institute of Mathematical Statistics	
	Chairman: ALBERT BOWKER, Stanford University Discussion Session	
4 p.m. ommodore Hotel	115. Contributed Papers Econometric Society	
Parlors B and C	Chairman: KENNETH ARROW, Stanford Universit	
	External Economies of Consumption. GERHARI TINTNER, Iowa State College	
	Economics of Racial Discrimination. GARY S BECKER, University of Chicago	
	On Some Stochastic Process Formulations of Indi vidual Preference and Consumer Behavior, DAVI	

5 p.m. **Commodore Hotel** Main Ballroom

5-6 p.m.

**Biltmore Hotel** Emerald Suite #110

5-6 p.m.

**Roosevelt Hotel Palm Terrace** 

**Business Meeting** American Finance Association

**ROSENBLATT, American University** 

GEORGE H. BORTS, Brown University

EDWIN KUH, Massachusetts Institute of Technology

**Annual Meeting** The Biometric Society (E.N.A.R.)

**Business Meeting** Industrial Relations Research Association

#### Commo Parlo

8 p.m.

Biltmore Hotel The Ballroom

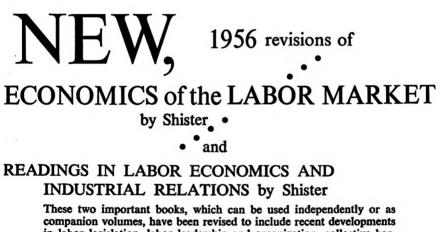
8:30 p.m.

Commodore Hotel Main Ballroom 116. Presidential Address — Ralph J. Watkins American Statistical Association

#### 118. Presidential Address American Economic Association

Chairman: JOHN M. CLARK, Columbia University Agriculture in the Economy of the Nation. JOHN

D. BLACK, Harvard University



companion volumes, have been revised to include recent developments in labor legislation, labor leadership and organization, collective bargaining, and, of course, the all-important guaranteed annual wage.



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# **GOVERNMENT STATISTICS FOR BUSINESS USE, 2nd Ed.**

Edited by PHILIP M. HAUSER, University of Chicago; and WILLIAM R. LEONARD, Statistical Office, United Nations. 1956. Approx. 450 pages. Prob. \$6.75.

# **MEASURING BUSINESS CHANGES**

# A Handbook of Significant Business Indicators

By RICHARD M. SNYDER, E. I. du Pont de Nemours & Co. 1955. 382 pages. \$7.95.

#### THE TERMS OF TRADE A European Case Study

By CHARLES P. KINDLEBERGER, The Massachusetts Institute of Technology; with the assistance of Herman G. van der Tak and Jaroslav Vanek. 1956. In press.

### **INCOME OF THE AMERICAN PEOPLE**

By HERMAN P. MILLER, U. S. Bureau of the Census. Sponsored by the Social Science Research Council. 1955. 206 pages. \$5.50.

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# Its Structure and Place in the Economy

By RONALD L. MIGHELL, U. S. Department of Agriculture. Sponsored by the Social Science Research Council. 1955. 187 pages. \$5.00.

# INTRODUCTION TO INTERNATIONAL TRADE AND FINANCE

By LORIE TARSHIS, Stanford University. 1955. 536 pages. \$6.00.

# A STATISTICAL STUDY OF LIVESTOCK PRODUCTION AND MARKETING Cowies Commission Monograph #15

By CLIFFORD HILDRETH, North Carolina State College, and F. G. JARRETT, University of Adelaide, South Australia. 1955. 156 pages. \$4.50.

#### WORKMEN'S COMPENSATION

# The Prevention, Insurance, and Rehabilitation of Occupational Disability

By HERMAN M. SOMERS, Haverford College, and ANNE R. SOMERS. 1954. 341 pages. \$6.50.

Write for examination copies of these important pooks to ay.

# JOHN WILEY & SONS, Inc., 440-4th Ave., New York 16, N.Y.

# Monopoly in America: The Government as Promoter

# by WALTER ADAMS and HORACE M. GRAY

Introduction by SENATOR PAUL DOUGLAS, former President of the American Economic Association

The basic thesis of this book is: that the anti-trust laws are no longer adequate to insure the perpetuation of a freely competitive enterprise system; that government has by administrative action consciously or unconsciously promoted monopoly; and that, conversely, government can in the future use its power to promote competition. Case discussion supplements these basic ideas.

The authors trace the impact on the competitive structure of the economy resulting from governmental policies with respect to: (1) taxation, (2) regulation, (3) procurement, (4) disposal of surplus property, and (5) legislation. In each case specific practical recommendations are made on how the government can use its powers to promote competition and prevent monopoly.

Published in November, 1955

\$2.75

# American Local Government and Administration

#### by HAROLD F. ALDERFER

Head, Department of Political Science Pennsylvania State University

This new text offers a thorough, up-to-date consideration of all forms of local government in the United States: municipal, county, town, township, school district and special districts. In addition to an authoritative discussion of such problems as finance, administration, traffic, education and public planning, Dr. Alderfer offers a detailed analysis of state-local and federal-local relations, as well as of the historical development of local government. The text, which includes the latest investigations in this field of study (notably the reports of the Commission on Intergovernmental Relations and recent census material), is supplemented by a unique and highly significant selection of charts and an extensive bibliography.

To be published in the Spring, 1956

The Macmillan Company

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# **3** important texts to be published in the Spring

# **Effective Advertising Copy**

by MERRILL DeVOE, Marketing and Advertising Consultant, Santa Monica, California

This practical text, designed especially for classroom use, covers the complete ad—both as a selling agent and as a piece of effective writing. Incorporating the all around advertising know-how of leading experts, the author provides the what, how and why of effective copy based on extensive experience and research. The emphasis throughout is on the universality of copy principles and their application to all media. Practicing ad men as well as instructors will find this book helpful.

# The Business Law of Real Estate

by GERALD O. DYKSTRA, Professor of Business Law, University of Michigan, and LILLIAN G. DYKSTRA, formerly Instructor of Business Law, Ohio University

An important text and authoritative reference, this book presents the legal principles and rules pertaining to real property. The practical applications of these rules and principles are illustrated by nearly 100 court decisions reported in full, as well as reference to the facts and decisions of hundreds of additional cases which range from the classic to the present day. Illustrative statutes are set forth to show changes in, or codification of, the common law.

# Modern Life Insurance, Revised Edition

by ROBERT I. MEHR, Professor of Economics, University of Illinois, and R. W. OSLER, Vice President and Editor of Life Insurance Publications

Completely revised, this basic textbook incorporates many important changes. A preliminary chapter on *Life Insurance in the American Economy* is added, and there is new material on each of the following topics: (1) types of policies, (2) policy provisions, with one chapter devoted exclusively to policy options, and (3) rate making and financial management. A unique addition to the text is the subject of Accident and Sickness Insurance which is discussed along with Life Insurance.

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# SUMMARY OF FRIDAY MEETINGS

Meeting	No	
	8 a.m.	Case Materials (AEA)-Breakfast
119	8:30 a.m.	Federal Reserve Board Committee Reports II
120	8:50 a.m.	(ASA, AEA)
121		Productivity: Problems & Methods of Measurement (ASA)
122		Use of Decision Function Theory in Engineering (ASA)
123	9 a.m.	
124	9:30 a.m.	Economic Growth VI (AEA)
125	2.20 4	Economic Growth VIII (AEA, AFA)
126		Land Tenure Situation Around the World (AFEA, AEA)
127		Economics in the Curricula of Schools of Business (AEA)
128		Influences on Management Decision-Making in
		Collective Bargaining (IRRA)
129		Contributed Papers (IRRA)
130		Gravity and Potential Models (RSA)
131		Application of Mathematical Programming to Industrial Problems (ES)
132	10:30 a.m.	Statistical Needs for Analyzing the International Trade and Payments Situation II (ASA)
133		Special Programs for Teaching Experimental Statistics
100		to Scientists (ASA)
134		Methodology of Studying Motivation (ASA, IMS)
135		Putting Census Tracts to Work (ASA)
136	11 a.m.	
150		Statisticians (IMS)
	12 Noon	Incoming Board and Council (ASA)-Luncheon
	12:30 p.m.	Editors of Social Science Journals-Luncheon
137		1955 Census Tract Conference (ASA)-Luncheon
138	2 p.m.	Estimation of Economic Relationships (ES, AFEA)
		Contributed Papers IV (IMS)
139		Contributed Papers I (Business Economics and Social
		Statistics Sections, ASA)
140		Contributed Papers II (Biometric Section and Section on
		Physical and Engineering Sciences, ASA)
141	2:30 p.m.	Minimum Wages and other Labor Standards
		(AFEA, AEA)
142		Economic Growth IX (AEA)
143		The Economic Potentials of Africa (AEA)
144		Economic Thought and Its Application and Methodology in the East (AEA)
145		Consumer Credit in the Postwar Decade (AFA)
146		Contributed Papers (RSA)
140	4 p.m.	Contributed Papers III (Biometric Section and Section
14/	+ p.m.	on Physical and Engineering Sciences, ASA)
148		Some Applications of Econometrics to Transportation
140		Problems (ES)
	5 p.m.	
	6 p.m.	Executive Committee (AFEA)–Dinner
		Incoming Executive Committee (AEA)–Dinner
	6:15 p.m.	monning Executive committee (MERI)-Dimer

# SCHEDULE OF MEETINGS

Friday, December 30, 1955

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8 a.m. Commodore Hotel <sup>Parlor A</sup>	119. Development and Use of Case Materials in Education for Business — Breakfast American Economic Association Chairman: RAYMOND W. COLEMAN, West Virginia University
	Distribution of Information about New Cases. ANDREW R. TOWL, Harvard Graduate School of Business Administration
	Current Use of Cases in Educational Programs. WILEY MITCHELL, University of Kansas
8:30—10:30 a.m. Biltmore Hotel <sup>Music Room</sup>	120. Federal Reserve Board Committee Reports: Inventory Statistics, Investment Expectations, General Business Expectations — II Joint Session: A.S.A., A.E.A.
	Chairman: MARTIN R. GAINSBRUGH, National Industrial Conference Board
	Investment Expectations. IRWIN FRIEND, University of Pennsylvania
	Inventory Statistics. WILLIAM SHAW, Du Pont
	Discussion: JOHN W. LEHMAN, Joint Committee on the Eco- nomic Report ROBERT EISNER, Northwestern University
8:30—10:30 a.m. Biltmore Hotel The Ballroom	121. Productivity: Problems and Methods of Measurement American Statistical Association
	Chairman: ROBERT W. BURGESS, Bureau of the Census
	Measuring Short-Run Changes in Output Per Man- Hour: Methods, Problems and Findings. Leon GREENBERG, JACK ALTERMAN and ALLEN SEARLES, Bureau of Labor Statistics
	Problems of Using Monthly Production Indexes to Measure Changes in Output Per Man-Hour. LOR- MAN C. TRUEBLOOD, Board of Governors of the Federal Reserve System
	Discussion:
	George P. Hitchings, Ford Motor Co. Katherine P. Ellickson, C.I.O.

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Announcing for Spring 1956

# Money, Banking, and National Income

# by J. WHITNEY HANKS and ROLAND STUCKI

This text presents a systematic integration of monetary theory, commercial and central banking practices, and national income changes. Emphasis is placed on the national income approach to economic analysis, and this approach is integrated with the institutional discussions. It seeks to aid the student to a better understanding of the monetary, banking, and fiscal forces which affect income, employment, and price changes within the economy. 520 pages, \$6.00 text.

# The Dynamics of the American Economy

by CHARLES H. HESSION, S. M. MILLER, and CURWEN STODDART

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A new, readable, and provocative text for the introductory course in economics. Employing an institutional and behavioral approach, it depicts the actual functioning of the contemporary American economy. It offers a framework based not only on traditional economic concepts but on insights from the behavioral sciences, and applies this frame to the major areas of economic behavior. 600 pp., \$5.75 text.

# Labor Economics and Problems at Mid-Century

by SIDNEY C. SUFRIN and ROBERT C. SEDGWICK

This book combines theoretical material with its application to labor problems and legal and social institutions of the present-day United States. It stresses the pragmatic nature of judicial, legislative, and institutional behavior in the labor scene, and recognizes the importance of non-economic factors in economic decisions. For an introductory course in labor economics. 386 pages, \$5.75 text.

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8:30-10:30 g.m.

Biltmore	Hotel
Biltmore	Suite

122. Use of Decision Function Theory in Engineering American Statistical Association

Chairman: CUTHBERT DANIEL. New York City Decision Theory Aspects in the Design and Analysis of Engineering Experiments. P. GUNTHER and J. A. ZOELLNER, General Electric Co.

A Three Decision Problem Concerning the Mean of a Normal Distribution. R. E. BECHHOFER, Cornell University

A Sequential Procedure for Selecting the Best of Several Exponential Populations. M. SOBEL, Bell **Telephone Laboratories** 

# 9-11 a.m.

#### 123. Contributed Papers III

Institute of Mathematical Statistics Chairman: S. N. Roy, University of North Carolina

### 124. Economic Growth VI: The Monetary Role in **Balanced Economic Growth**

American Economic Association

Chairman: JAMES W. ANGELL, Columbia University Paper:

CHARLES R. WHITTLESEY, University of Pennsylvania

Panel:

EDWARD S. SHAW, Stanford University PAUL W. MCCRACKEN, University of Michigan HOWARD S. ELLIS, University of California IRA O. SCOTT, University of Minnesota YALE BROZEN, Northestern University

#### 9:30 a.m.

**Commodore Hotel** East Ballroom

#### 125. Economic Growth VIII: Highway Development and Financina

Joint Session: A.E.A., A.F.A.

Chairman: WALTER W. HELLER. University of Minnesota

Highway Development and Financing as a Case Study in the Problem. The Chairman and OSWALD BROWNLEE, University of Minnesota

#### Panel.

HAROLD M. GROVES, University of Wisconsin JAMES C. NELSON, Washington State College WILLIAM D. Ross, Louisiana State University ARNOLD M. SOLOWAY, Harvard University HAROLD W. TORGERSON, Northwestern University

**Biltmore Hotel** Cafe Moderne

9:30 a.m.

**Commodore Hotel** Main Ballroom

126. The Land Tenure Situation Around the World Joint Session: A.F.E.A., A.E.A. **Commodore Hotel** Chairman: JOSEPH ACKERMAN, Farm Foundation West Ballroom Introductory paper: KENNETH H. PARSONS, University of Wisconsin Papers by individual countries: LEE R. MARTIN, North Carolina State College JOSE VERGARA, Spanish Embassy THOMAS H. STRONG, Bureau of Agricultural Economics. Australia EDMUNDO FLORES, Nacional Financiera, Mexico WOLF LADEJINSKY, U. S. Department of State Ouestion period: Led by the Chairman

#### 9:30 a.m.

9:30 a.m.

#### 127. Economics in the Curricula of Schools of Rusiness American Economic Association

Chairman: RAYMOND T. BOWMAN,

**Commodore Hotel** Parlor A

# 9:30 a.m.-12 Noon

#### **Roosevelt Hotel** Palm Room

# 9:30 g.m.-12 Noon

**Roosevelt Hotel Palm Oval** 

#### University of Pennsylvania Over-All Statement of the Problem and Situation.

NEIL H. JACOBY, University of California

**By** universities:

GEORGE LEE BACH, Carnegie Institute of Technology

MELVIN G. DE CHAZEAU, Cornell University DONALD W. O'CONNELL, Columbia University ARTHUR M. WEIMER, University of Indiana EWALD T. GRETHER, University of California

#### 128. Influences on Management Decision-Making in **Collective Bargaining**

Industrial Relations Research Association Chairman: DANIEL BELL, Fortune Magazine

#### **129.** Contributed Papers

Industrial Relations Research Association Chairman: EWAN CLAGUE.

**Bureau of Labor Statistics** 

The Case for Henry Simons' Trade Unionism. WILLIAM H. PETERSON, New York University

Maritime Subsidies and Maritime Labor-Management Relations. JOSEPH GOLDBERG. Bureau of Labor Statistics

The No-Raiding Agreements: A Progress Report for 1955. JOSEPH KRISLOV, American Federation of State, County and Municipal Employees

Union-Management Sponsored Employee Attitude Surveys: Some Implications and Results of a Case Study. JOHN McCollum, University of Chicago

Some Notes on the Integration of Mexican-Americans Since 1929, Nueces County, Texas. MARJORIE S. BROOKSHIRE, San Diego State College

#### 130. Gravity and Potential Models

**Regional Science Association** 

Chairman: WILLIAM APPLEBAUM, Harvard University

Potential Models and the Spatial Distribution of Population. THEODORE R. ANDERSON, Yale University

The Market Potential Concept and the Analysis of Location. EDGAR S. DUNN, Jr., University of Florida

Discussion: A. J. JAFFE, Columbia University HOWARD L. GREEN, Shop & Shop, Inc. GERALD A. P. CARROTHERS, Massachusetts Institute of Technology

#### 9:30 a.m.

9:30 a.m.

Biltmore Hotel Stuyvesant Rooms

Commodore Hotel Parlors B and C

#### 131. Application of Mathematical Programming to Industrial Problems

**Econometric Society** 

Chairman: To be announced

An Approximate Method for Optimum Machine Loading in a Paper Company. DONALD JENNINGS and FRANCIS G. WALKER, Touche, Niven, Bailey and Smart

Geographical Distribution of Production in Multiple Plant Operation. JOHN D. DILLON, Mellon Institute of Industrial Research

A Method for Programming Rail Freight Movements. A. CHARNES, Purdue University, and MER-TON MILLER, Carnegie Institute of Technology

10:30 a.m.— 12:30 p.m.

Biltmore Hotel Music Room 132. Statistical Needs for Analyzing the International Trade and Payments Situation — II American Statistical Association

Chairman: J. EDWARD ELY, Bureau of the Census

Inventory Fluctuations and U. S. Imports. Edward Marcus, Brooklyn College

The Role of Middleman Transactions in World Trade. ROBERT LICHTENBERG, National Bureau of Economic Research

Discussion:

WILLIAM BUTLER, The Chase Manhattan Bank BORIS SWERLING, Stanford University

10:30 a.m.— 12:30 p.m. Biltmore Hotel

**Biltmore Suite** 

#### 133. Special Programs for Teaching Experimental Statistics to Scientists

American Statistical Association

Chairman: GLENN L. BURROWS, U. S. Department of Agriculture

Gordon Conference. LEE CRUMP, University of Rochester

Special Training Arranged by Local Sections of American Chemical Society. W. J. YOUDEN, National Bureau of Standards

Foreign Programs. GERTRUDE M. Cox, University of North Carolina

Statistical Symposia for Biological Scientists. E. L. LECLERG, U. S. Department of Agriculture

ASQC Training Courses in Experimental Statistics. MAX ASTRACHAN, U. S. Air Force

Storrs Conference. J. W. TUKEY, Princeton University

Discussion: PAUL G. HOMEYER, Iowa State College EDWIN G. OLDS, Carnegie Institute of Technology

10:30 a.m.— 12:30 p.m.

### 134. Methodology of Studying Motivation

Joint Session: A.S.A., I.M.S.

**Biltmore Hotel** 

Vanderbilt Suite

Chairman: FREDERICK MOSTELLER, Harvard University

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#### Friday

Some Statistical Aspects of the Q Technique. R. R. BAHADUR and D. L. WALLACE, University of Chicago

Projective Measurement of Sexual Motivation. RUSSELL A. CLARK, University of Michigan

Industrial Mobility of Labor as a Probability Process. ISADORE BLUMEN, MARVIN KOGAN, and PHILIP MCCARTHY, Cornell University

Discussion:

WILLIAM STEPHENSON, Greenwich, Conn. ANDREW BAGGALEY, University of Wisconsin LEO GOODMAN, University of Chicago

10:30 a.m.— 12:30 p.m.

Biltmore Hotel Empire Room Amercian Statistical Association

135. Putting Census Tracts to Work

Chairman: HOWARD WHIPPLE GREEN, Cleveland Health Council

How the Retailer Uses Census Tracts. SIDNEY COHEN, The Hecht Co.

Census Tract Data Used in Urban Renewal Studies in Philadelphia. WILLIAM L. RAFSKY, Housing Coordinator, Philadelphia

Census Program for Central Business Districts. HARVEY KAILIN, Bureau of the Census

Discussion:

DONALD R. G. COWAN, University of Michigan MORTON HOFFMAN, Housing Authority, Baltimore City

11 a.m.—1 p.m. Biltmore Hotel Cafe Moderne 136. Unpublished Mathematical Tables of Interest to Statisticians

Institute of Mathematical Statistics

Chairman: DAN TEICHROEW, National Cash Register Company Discussion Session

12:30 p.m.

Biltmore Hotel The Ballroom 137. 1955 Census Tract Conference – Luncheon American Statistical Association

> Chairman: HOWARD WHIPPLE GREEN, Cleveland Health Council

City Annexations and Their Effect on Tract Boundaries. WILBUR E. MCCANN, Los Angeles Chamber of Commerce

Role of Local Census Tract Committees in Census Bureau Programs. C. E. BATSCHELET, Bureau of the Census

Measuring Family Cohesion with the Aid of Census Facts by Tracts. ISIDOR CHEIN, New York University

The Use of Census Tracts in Studies in Gerontology. BERNARD KUTNER, Cornell University Medical College

Using Census Tracts in Epidemiology. ELEANOR S. MACDONALD, M.D., Anderson Hospital, Houston

Recent Developments in the Use of Census Tracts in the Community. Speakers to be announced

138. Estimation of Economic Relationships

Joint Session: E.S., A.F.E.A.

Chairman: To be announced

Supply Functions for Selected Agricultural Commodities. MARC NERLOVE, University of Chicago

A Dynamic Study of the Onion Market. DANIEL SUITS and SUSUMU KOIZUMI, University of Michigan

Effects of Shocks and Errors in Estimation: An Empirical Comparison. GEORGE W. LADD, University of Illinois

Discussion:

GORDON KING, U. S. Department of Agriculture GERHARD TINTNER, Iowa State College

Contributed Papers IV Institute of Mathematical Statistics

2—4 p.m. Biltmore Hotel Cafe Moderne

2 p.m. Biltmore Hotel <sup>Music Room</sup>

# The Ballroom

2—4 p.m. Biltmore Hotel

Vanderbilt Suite

#### 139. Contributed Papers - I

American Statistical Association, Business and Economic Statistics Section and Social Statistics Section

Chairman: SEYMOUR L. WOLFBEIN, Bureau of Labor Statistics

A Survey of Recent Industrial Census Programmes in 50 Countries. CLAIRE DOBLIN, United Nations

The Urban Sex Ratio. CHESTER ALEXANDER, Westminster College

The Contraharmonic Mean EX<sup>2</sup> over EX. NATHAN JASPEN, National League for Nursing, Inc.

On the Sampling Errors of Differences in Multi-Stage Samples. LESLIE KISH and IRENE HESS, University of Michigan

Unemployment Compensation System in the U.S. WILLIAM NETSCHERT, N. J. Division of Employment Security

A Psychometric Analysis of Employee Performance. JAMES P. GEORGE, Washington, D. C.

New Findings on Upper Income Shares. VICTOR PERLO, Flushing, N. Y.

The Impact of the Recent Recession and Recovery on the Factory Workweek. SAM MORGENSTEIN, Bureau of Labor Statistics

Quantitative Measurements of the Intermetropolitan Wage Structure. WILLIAM GOLDNER, Bowling Green State University

Postwar Trends in the Labor Force and the Concept of Labor Force Stability. SOPHIA COOPER and ABRAHAM BLUESTONE, BUREAU of Labor Statistics

Some Sampling Problems in the Construction of Price Indexes. ROBERT E. LIPSEY, National Bureau of Economic Research

Manufacturers Orders as Indicators of Cyclical Revivals and Recessions. VICTOR ZARNOWITZ, National Bureau of Economic Research

Capital Costs of Urbanization. CAROLYN SHILLING, Columbia University

2-4 p.m.

#### Biltmore Hotel Biltmore Suite

#### 140. Contributed Papers - II

American Statistical Association, Biometric Section and Section on Physical and Engineering Sciences

Chairman: BOYD HARSHBARGER, Virginia Polytechnic Institute

Sampling Distributions When the Sample is Drawn from a Finite Normal Population. ANDRE G. LAU-RENT, Michigan State University

On the Consistency of Subjective Rating. J. E. FREUND and A. N. POZNER, Virginia Polytechnic Institute

Maximum Likelihood Estimators of the Parameters of a Trivariate Normal Population from Incomplete Data. GEORGE L. EDGETT, Queen's University

The Derivation and Use of an Alternative to the Analysis of Variance. M. C. K. TWEEDIE, Virginia Polytechnic Institute

The Comparison of the Sensitivities of Experiments Using Different Scales of Measurement. D. E. W. SCHUMANN, Virginia Polytechnic Institute

A Test of Longevity of Two Types of Hypodermic Syringes Conducted Under Operational Conditions. BERTRAM W. HAINES, Johns Hopkins University

2:30 p.m.

Commodore Hotel West Bailroom

#### 141. Minimum Wages and Other Labor Standards Considered in Relation to Economic Growth in Underdeveloped Countries

Joint Session: A.F.E.A., A.E.A.

Chairman: KARL BRANDT, Stanford University

In Factory Employment. ELMO P. HOHMAN, Northwestern University

In Small-Scale and Cottage Industry. JEANNE S. MINTZ, New York City

In Agriculture. LOUIS J. DUCOFF, U. S. Department of Agriculture

Supplementary statements:

EGBERT DEVRIES, International Bank for Reconstruction and Development.

JOHN P. WINDMULLER, Cornell University

J. HENRY RICHARDSON, University of California

2:30 p.m.

Commodore Hotel Main Ballroom

142.	Economic Growth IX: Unemployment as a Phase
	of Economic Growth
	Annual Descention Association

American Economic Association Chairman: EDWIN G. NOURSE.

Joint Council on Economic Education

The Structure of Unemployment in the U.S. ISADOR LUBIN, Industrial Commissioner, State of New York

Discussion:

EWAN CLAGUE, U. S. Department of Labor

LAZARE TEPER, International Ladies Garment Workers' Union

Measures to be Taken at Different Levels and Distributions of Unemployment. ALBERT G. HART, Columbia University

Discussion:

ALBERT S. EPSTEIN, International Association of Machinists

Question period

#### 143. The Economic Potentials of Africa

American Economic Association

Chairman: JOHN W. GARDNER, Carnegie Corporation of New York

Economic Development-The African Scene. WILLIAM A. HANCE, Columbia University

African Economic Development in Cross-Cultural Perspective. MELVILLE J. HERSKOVITS, Northwestern University

Discussion:

LLOYD G. REYNOLDS, Yale University CALVIN W. STILLMAN, University of Chicago SANFORD A. MOSK, University of California

Commodore Hotel

2:30 p.m.

2:30 p.m. Commodore Hotel <sup>Parlor A</sup>	144.	Economic Thought and Its Application and Methodology in the East American Economic Association Chairman: JOHN M. CLARK, Columbia University Japan. MARTIN BRONFENBRENNER, University of Wisconsin India. MAX F. MILLIKAN, Massachusetts Institute of Technology Pakistan. A. K. BROHI, United Nations General Assembly The Middle East. A. J. MEYER, Harvard University, and DON PATINKIN, Johns Hopkins University
0.20		Question period. Led by the Chairman
2:30 p.m. Commodore Hotel Parlors B and C	145.	Consumer Credit in the Postwar Decade American Finance Association Chairman: HOMER JONES, Board of Governors of the Federal Reserve System Presentations: Postwar Development in the Consumer Credit Mar- ket. ROBERT SHAY, University of Maine Consumer Instalment Credit Insurance. WALLACE MORS, Babson Institute Some Factors in the Growth of Consumer Credit. ROBERT E. LEWIS, The First National City Bank of New York Discussion: EDWARD A. DUNBAR, Beneficial Management Corp. ROBERT JOHNSON, University of Buffalo SIDNEY ROLFE, C.I.T. Financial Corporation EDMUND B. WHITTAKER, The Prudential Insurance Company of America
2:30 p.m. Biltmore Hotel Stuyvesant Rooms	146.	Contributed Papers Regional Science Association Chairman: LEON N. MOSES, Harvard Economic Research Project Metropolitan Suburbs: A Descriptive Study. LEE F. SCHNORE, Brown University Factors in the Location of Administrative Offices, with Particular Reference to the San Francisco Bay Area. DONALD L. FOLEY, University of California Hawaii, a Case Study in Regional Analysis and Area Development. JAMES H. SHOEMAKER, Bank of Hawaii

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A Note on the Potential of Income and Population. MARTIN J. BECKMANN, Center for Advanced Study in the Behavioral Sciences

#### 147. Contributed Papers - III

American Statistical Association, Biometric Section and Section on Physical and Engineering Sciences

Chairman: GEORGE L. EDGETT, Queen's University Applicability of Distribution—Free and Other Simplified Statistics in Medical Research and Biometry. RICHARD D. REMINGTON, University of Oregon and Montana State University

Errors Associated with Process Adjustments. R. A. FREUND, W. G. HOWE, and J. E. JACKSON, Eastman Kodak Company

On the Power of Multiple Range Tests. R. LOWELL WINE, Virginia Polytechnic Institute

The Introduction of Risk into a Programming Model. R. J. FREUND, Virginia Polytechnic Institute

Theoretical Considerations Incident to the Construction of an Uphill Truck Lane or Passing Bay in a Mountainous Area. JAMES P. GEORGE, C. B. Caldwell Associates

The Effect of Closing Rate on Visual Detection Probabilities. ROBERT MIRSKY, Cornell Aeronautical Laboratory, Inc., Buffalo

#### 148. Some Applications of Econometrics to Transportation Problems

**Econometric Society** 

Chairman: GEORGE H. BORTS, Brown University Estimating the Utilization of the World Merchant Fleet. W. W. FLEXNER and HAN-SON CHU, Statistical Office of the United Nations.

An Analysis of Ocean Liner Freight Rates. BENJAMIN CHINITZ, Dartmouth College

Estimation of Rail Expense Functions. VOLKERT WHITBECK, The Bank of New York

Discussion:

THOR HULTGREN, National Bureau of Economic Research

JAMES C. NELSON, State College of Washington

#### **Business Meeting**

American Economic Association

4—6 p.m.

Biltmore Hotel Biltmore Suite

4 p.m.

Biltmore Hotel Music Room

5 p.m.

Commodore Hotel Main Ballroom

## **BUSINESS MEETINGS**

(All participating associations would like to see a larger participation of their members in their statutory business meetings. Make sure you attend the business meeting of your association!)

Tuesday 12 Noon Biltmore Hotel Stuyvesant Rooms	ASA Social Statistics Section Business Meeting–Luncheon
Wednesday 2 p.m. Biltmore Hotel <sup>Versailles Salon</sup>	ASA Section of Physical and Engineering Sciences Business Meeting
<b>4:30 p.m.</b> <b>Roosevelt Hotel</b> Vanderbilt 3-4-5	AAUTI Annual Business Meeting
5 p.m. Biltmore Hotel Empire Lounge	RSA Business Meeting
<b>Biltmore Hotel</b> Emerald Suite #110	ASA Biometric Section-Annual Meeting
6 p.m. Biltmore Hotel <sup>Music Room</sup>	IMS Business Meeting
Thursday 8:30 a.m. Biltmore Hotel Versailles Salon	ASA Business and Economic Statistics Section Business Meeting–Breakfast
<b>Biltmore Hotel</b> Emerald Suite #110	ASA Section on Training Business Meeting–Breakfast
5 p.m. Commodore Hotel Main Ballroom	AFA Business Meeting
Biltmore Hotel Emerald Suite #110	BS (ENAR), Annual Meeting
Roosevelt Hotel Palm Terrace	IRRA Business Meeting
Friday 5 p.m. Commodore Hotel <sup>Main Ballroom</sup>	AEA Business Meeting

## MEETINGS OF ASSOCIATION COMMITTEES AND OF FEE EVENTS

Tuesday, December 27, 1955

8 a.m. Roosevelt Hotel <sub>Room E</sub>	AMA Market Research Techniques Committee
9:45 a.m. Roosevelt Hotel <sub>Room E</sub>	AMA National Industrial Marketing Committee
10 a.m. Roosevelt Hotel <sub>Room F</sub>	AMA Company Membership Committee
Roosevelt Hotel Library	AMA National Conference Committee
11 a.m. Roosevelt Hotel <sup>Room E</sup>	AMA National Membership Committee
<b>5 p.m.</b> Biltmore Hotel Emerald Suite #110	IMS 1955 Council Meeting
5:30 p.m. Roosevelt Hotel <sup>Room E</sup>	AMA Nominating Committee
Roosevelt Hotel Room F	AMA Agricultural Marketing Committee
7:30 p.m. Commodore Hotel Room 102	AFA Board of Directors
	Nednesday, December 28, 1955
7:30 a.m. Roosevelt Hotel <sub>Small Ballroom</sub>	AAUTI: CLU-CPCU Breakfast Meeting
8 a.m. Commodore Hotel Room 103	AFA Editorial Board–Breakfast
8:30 a.m. Biltmore Hotel <sup>Versailles Salon</sup>	ASA Chapter Presidents, Secretaries and District Repre- sentatives-Breakfast
10 a.m. Commodore Hotel Room 102	AEA Outgoing Executive Committee

## Wednesday

Roosevelt Hotel Library	AMA Teaching of Marketing Research
12:30 p.m. Commodore Hotel Room 102	AEA Executive Committee–Luncheon
3 p.m. Roosevelt Hotel <sub>Room E</sub>	AMA Committee on Techniques of Marketing
5 p.m. Roosevelt Hotel Roosevelt Room	IRRA Executive Board Meeting and Dinner
Commodore Hotel West Ballroom	University of Chicago-Cocktail Party
5:45 p.m. Roosevelt Hotel <sub>Grand Ballroom</sub>	AMA Cocktail Party and Film, The Salesman
6 p.m. Commodore Hotel Parlors B and C	Transportation and Public Utilities Group-Cocktail Party
7:30 p.m. Roosevelt Hotel <sup>Small Baliroom</sup>	AMA Chapter Presidents-Dinner
7:45 p.m. Roosevelt Hotel <sup>Room F</sup>	AMA Special Award Committee
8:30 p.m. Biltmore Hotel Emerald Suite #112	IMS 1956 Council
	Thursday, December 29, 1955
7:30 a.m. Commodore Hotel South Room	University of Minnesota-Breakfast
8 a.m. Longchamps Restaurant 42nd St. & Lexington Ave.	Indiana University–Breakfast
Biltmore Hotel Music Room	Wisconsin Alumni-Breakfast
Commodore Hotel Room 102	Secretaries of Allied Social Science Associations- Breakfast

## Thursday

8:15 a.m. Schrafft's Restaurant 5th Ave. & 45 St.	Alumni and Faculty Breakfast-Cornell Univ. N. Y. State School of Ind. and Labor Rel.
12 Noon Biltmore Hotel Emerald Suite # 110	ASA Outgoing Board of Directors-Luncheon
12:30 p.m. Commodore Hotel <sup>Parlor A</sup>	Transportation and Public Utilities Group-Luncheon
5:30 p.m. Biltmore Hotel Stuyvesant Rooms	University of Michigan–Cocktail Party
6 p.m. Commodore Hotel <sub>Room</sub> 102	AFA Incoming Board of Directors
8:30 p.m. Roosevelt Hotel Palm Terrace	IRRA–Smoker
9 p.m. Biltmore Hotel <sup>Ballroom</sup>	ASA, IMS Informal Party
9:30 p.m. Commodore Hotel <sup>Parlor A</sup>	University of Illinois-Smoker
	Friday, December 30, 1955
8 a.m. Commodore Hotel <sub>Room</sub> 102	Chairmen of Economics Departments-Breakfast
12:30 p.m. Commodore Hotel <sub>Room</sub> 103	Editors of Social Science Journals-Luncheon
Biltmore Hotel Versailles Salon	ASA Incoming Board and Council-Luncheon
6 p.m. Commodore Hotel <sub>Room</sub> 103	AFEA Executive Committee–Dinner
6:15 p.m. Commodore Hotel <sup>Parlor A</sup>	AEA Incoming Executive Committee–Dinner

**REPRINTS OF ECONOMIC CLASSICS DEFINITIONS IN POLITICAL ECONOMY** by T. R. Malthus STUDIES IN THE THEORY OF ECONOMIC **EXPANSION** by Erik Lundberg THE THEORY OF INTEREST by Irving Fisher THE SCOPE AND METHOD OF POLITICAL ECONOMY by John N. Keynes THE ALPHABET OF ECONOMIC SCIENCE by Philip H. Wicksteed **TO BE PUBLISHED IN 1956 MEMORIALS OF ALFRED MARSHALL** Edited by A. C. Pigou NATURAL VALUE by Friedrich Wieser A STUDY ON THE PURE THEORY OF PRODUCTION by Sune Carlson THE PHYSIOLOGY OF INDUSTRY by A. F. Mummery & John A. Hobson THE DISTRIBUTION OF WEALTH by John Bates Clark THE PLACE OF SCIENCE IN MODERN **CIVILIZATION** by Thorstein B. Veblen Published by **KELLEY & MILLMAN, INC.** 80 East 11th Street New York 3. New York Visit our table for prices and catalogues

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## PROGRAM OF THE CATHOLIC ECONOMIC ASSOCIATION

Thursday, December 29, 1955

**Executive Committee, C.E.A.** 

12 Noon Roosevelt Hotel Vanderbilt 1 (2nd Floor)

2 p.m. Roosevelt Hotel The Small Ballroom

#### **Order Forming in a Pluralistic Economy**

Chairman: MAURICE HART, Fordham University Economic Theory of a Pluralistic Order. JOSEF SOL-TERER, Georgetown University

Discussion: CYRIL ZEBOT, Duquesne University

Analysis of an American Precedent: The Federal Reserve System. HON. M. S. SZYMCZAK, Member, Board of Governors of the Federal Reserve System Discussion: JAMES A. HART, Seton Hall University

#### Friday, December 30, 1955

Groups

8 a.m. Roosevelt Hotel Parlors E and F (Mezzanine)

Breakfast Meeting, Representatives of Regional

9 a.m. Roosevelt Hotel The Small Ballroom

#### **Operation of the Pluralistic Economy**

Chairman: JAMES HAYES, St. Bonaventure University Dynamic Relationships in a Pluralistic Economy. DAVID MCCORD WRIGHT, McGill University Discussion: EDWARD H. CHAMBERLIN, Harvard University Government Role in a Pluralistic Society. REV. JOHN F. CRONIN, National Catholic Welfare Conference Discussion: WILLIAM HAYES, DE Paul University

12:30 p.m. Roosevelt Hotel Vanderbilt 3, 4, 5 (2nd Floor) Luncheon Meeting: Presidential Address Chairman: WALTER FROEHLICH, Marquette University Experiences with Pluralistic Economy. REV. EMILE BOUVIER, S.J.

#### **Business Meeting**

**Executive Committee, C.E.A.** 

4:30 p.m. Roosevelt Hotel Vanderbilt 3, 4, 5 (2nd Floor)

# PROGRAM OF THE ACADEMY OF MANAGEMENT

Meetings, unless shown otherwise, are held on the campus of Columbia University, in the American Press Institute room on the main floor of the Journalism Building, southeast corner of 116th Street and Broadway.

#### Thursday, December 29, 1955

- **9 a.m.** Management Before Frederick Taylor. JOHN E. HOAG-LAND, Michigan State University
- 10:30 a.m. The Chrysler Divisionalization Story. FRANK BROWN, Chrysler Corporation

#### 12:15 p.m. Luncheon

#### **Columbia University**

Men's Faculty Club 400 West 117th Street

1:30 p.m.	Quantitative Measures of Management. ROBERT O. FER- GUSON, Methods Engineering Council
3 p.m.	Training for Industrial Management at MIT. VAN ALAN CLARK, Massachusetts Institute of Technology
3:45 p.m.	Preliminary Report of Columbia University Survey of the Teaching of Administration at Selected Universities. CHARLES E. SUMMER, Columbia University
	B. to a Marthur

4:15 p.m. Business Meeting

#### 6 p.m. Dinner of Fellows of the Academy

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